# MOLD-TEK TECHNOLOGIES LIMITED

NOTE ON UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30<sup>th</sup> JUNE 2021.

## **Q1** on **Q1**

Consolidated: Sales up 11.95% | EBIDTA up 35.86% | PAT up 58.51%

Standalone: Sales up 14.76% | EBIDTA up 36.58% | PAT up 59.96%

Mold-Tek Technologies Limited, KPO in Structural Engineering and Designing services posted good financial results for the Quarter ended 30<sup>th</sup> June 2021 in the Board Meeting held on 20<sup>th</sup> July 2021 as follows.

Consolidated results for the Quarter ended 30th June 2021.

#### Performance Highlights of Q1 to Q1

- ✓ Revenue ₹ 2273.82 Lakhs (FY 20-21 Q1: ₹ 2031.14 Lakhs) up by 11.95%
- ✓ PAT ₹ 326.34 Lakhs (FY 20-21 Q1: ₹ 205.88 Lakhs) up by 58.51%
- ✓ EBIDTA ₹ 565.81 Lakhs (FY 20-21 Q1: ₹ 416.48 Lakhs) up by 35.86%

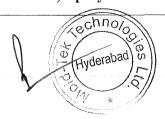
#### Performance Highlights of Q1 to Q4

- ✓ Revenue ₹ 2273.82 Lakhs (FY 20-21 Q4: ₹ 2265.54 Lakhs) up by 0.37%
- ✓ PAT ₹ 326.34 Lakhs (FY 20-21 Q4: ₹ 366.64 Lakhs) down by 11%
- ✓ EBIDTA ₹ 565.81 Lakhs (FY 20-21 Q4: ₹ 713.04 Lakhs) down by 20.65%

Standalone results for the Quarter ended 30th June 2021.

#### Performance Highlights of Q1 to Q1

- ✓ Revenue ₹ 2095.61 Lakhs (FY 20-21 Q1: ₹ 1826.05 Lakhs) up by 14.76%
- ✓ PAT ₹ 323.83 Lakhs (FY 20-21 Q1: ₹ 202.45 Lakhs) up by 59.96%
- ✓ EBIDTA ₹ 562.01 Lakhs (FY 20-21 Q1: ₹ 411.48 Lakhs) up by 36.58%



#### Performance Highlights of Q1 to Q4

- ✓ Revenue ₹ 2095.61 Lakhs (FY 20-21 Q4: ₹ 2060.46 Lakhs) up by 1.71%
- ✓ PAT ₹ 323.83 Lakhs (FY 20-21 Q4: ₹ 361.69 Lakhs) down by 10.47%
- ✓ EBIDTA ₹ 562.01 Lakhs (FY 20-21 Q4: ₹ 705.95 Lakhs) down by 20.39%

#### Company's Q1 FY: 2021-22 Financial results:

Inspite of second covid wave, Company achieved revenues of \$3.087 million in Q1 2021-22 compared to \$2.692 million in Q1 2020-21, a growth of 14.67%. PAT up by 59% from ₹ 205.88 Lakhs to ₹ 326.34 Lakhs.

Company's Consolidated Operational Profit before Tax and before Forex Gain for Q1 2021-22 is ₹ 4.24 Cr as against ₹ 1.67 Cr for Q1 2020-21, a growth of 154% and ₹ 4.22 Cr for Q4 2020-21, a growth of 0.47%. This indicates strong improvement in Operational efficiencies and cost controls.

### **Future Outlook:**

This Quarter started very well for Civil and Structural Engineering Services with the considerable increase in revenues compared to previous Quarters. June 2021 was the best month for Civil and Structural Engineering Services by achieving one million sales revenue.

USA market was doing better during this quarter and we received good number of orders and bigger projects compared to previous Quarters. We brought back one of our old customer which is expected to be one million worth of detailing scope.

Mechanical Engineering Services (MES) continue to focus on Automotive and Hi Tech engineering verticals in both Europe and American regions has developed strong sales funnel as well as good customer base. We are expecting high volume automotive projects in Europe region to ensure the stable and continuous growth in Mechanical Engineering Services. We are also exploring USA markets more vigorously for MES opportunities and expect improved sales in MES in the current FY.

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Inspite of Covid second wave in this quarter, due to strong work from home setup and improved work from home practices, we could handle the workload in this quarter in a better way. Also corporate vaccination drive was conducted during July 2021 for all employees to have a healthy and safe working environment.

We look forward to better future for the company and improved performance.

For Mold-Tek Technologies Limited

J. Lakshmana Rao

(Chairman & Managing Director)