

Mphasis Consolidated Results for the Quarter Ended 30 April 2011

Q2 FY11 Revenue ₹ 1,257.1 crores, up by 1.9% (Sequential growth)

Bangalore, 26 May 2011

Mphasis, a leading IT Services Company, today announced financial results for the second quarter ended 30 April 2011. Consolidated revenue for the quarter ended 30 April 2011 was ₹ 1,257.1 crores (\$ 281.5 million), an increase of 1.9% compared to ₹ 1,233.5 crores (\$ 271.0 million) in the previous quarter. In dollar terms the increase in revenue was 3.9%. Operating and net margins for the quarter ended 30 April 2011 were 16.5% and 17.3% respectively. EPS for the quarter was ₹ 10.35.

Mphasis' consolidated revenues grew by 3.0% to ₹ 1,257.1 crores for the quarter ended 30 April 2011 from ₹ 1,220.5 crores for the corresponding quarter in the previous year. In dollar terms revenues grew by 4.0% from \$ 270.7 million to \$ 281.5 million. Operating profit was at ₹ 206.9 crores (\$ 46.3 million) compared to ₹ 274.8 crores (\$ 60.9 million) reported for the same period a year ago.

Cash and cash equivalents increased by ₹ 78.7 crores during the quarter to reach ₹ 1,864.2 crores (\$ 422 million).

Revenue from Direct channel sequential growth was 8.6% (10.7% in dollar terms). 17 clients in the Direct channel were added during the quarter.

"Our strategy of growing Direct business is reflected well both in revenue growth and client additions. Emerging market performance especially India business has been exciting" said Ganesh Ayyar, Chief Executive Officer, Mphasis.

The Group added net headcount of 680 during the quarter, growing the headcount to 41,739 as on 30 April 2011.

Performance highlights

Revenue breakdown per vertical:

Banking & Capital Market:

- BCM business reported total revenue of ₹ 337.1 crores (Previous quarter - ₹ 313.7 crores). Contributed 27% of total group revenue.
- 8 clients added during the quarter.

Insurance:

- Insurance business reported total revenue of ₹ 123.6 crores (Previous quarter - ₹ 115.6 crores). Contributed 10% of total group revenue.
- 1 client added during the quarter.

Press Release



Information Technology, Communication, Media & Entertainment:

- Information Technology, Communication, Media & Entertainment vertical reported total revenue of ₹ 327.0 crores (Previous quarter - ₹ 339.7 crores). Contributed 26% of total group revenue.
- 9 clients added during the quarter.

Emerging Industries:

- Emerging Industries vertical reported total revenue of ₹ 458.4 crores (Previous quarter - ₹ 447.4 crores). Contributed 37% of total group revenue.
- 12 clients added during the quarter.

About Mphasis

Mphasis is a \$1 billion global service provider, delivering technology based solutions to clients across the world. With currently over 41,000 employees, Mphasis services clients in Banking and Capital Markets, Insurance, Manufacturing, Communications, Media & Entertainment, Healthcare & Life Sciences, Transportation & Logistics, Retail & Consumer Packaged Goods, Energy & Utilities and Governments around the world. Our competency lies in our ability to offer integrated service offerings in Applications, Infrastructure Services and Business Process Outsourcing capabilities. We are uniquely positioned to offer our clients the highest level of expertise and competitive costs. To know more about Mphasis, log on to www.mphasis.com

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