Mphasis' Direct International revenues grow 22.3% in FY16



Operating profits grew 21.3% YoY

Singapore/Bengaluru, 26 May 2016: Mphasis Limited today announced its financial results for the fourth guarter and financial year ended 31st March 2016.

Financial highlights Quarter ended March 31, 2016

- Direct International revenue grew 25.1% YoY over Q4 FY15 and 1.6% QoQ
- Deals won with TCV of \$76 million •
- Overall revenue (adjusted for domestic BPO business) grew 10.5% YoY over O4 FY15 and 0.3% • QoQ to ₹15,173 million
- Operating margin expanded by 110 bps to 14.3% and 180 bps over Q4 FY15; Operating profits • increased 21.3% YoY over O4 FY15.

Year ended March 31, 2016

- Direct International revenues grew 22.3% in FY16
- Deals won with TCV of \$303 million.
- Consolidated net revenues (adjusted for domestic BPO revenues) grew 7.2% over FY15. •

"FY 2016 has been a year of successful execution on our strategy roadmap in terms of TCV growth and profitability. FY 2017 will see greater predictability and acceleration of our business." said Ganesh Ayyar, Chief Executive Officer & Executive Director, Mphasis

About Mphasis

Mphasis (an HP Company) enables chosen customers to meet the demands of an evolving market place. Mphasis fuels this by combining superior human capital with cutting edge solutions in hyper-specialized areas. Contact us on <u>www</u>.mphasis.com.

Safe Harbor:

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Mphasis will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

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