

एन एम डी सी



NMDC

एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.
Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.
नैगम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674



No. 18(2)/2023- Sectt

14th February 2023

1) The BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001	2) National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051
3) The Calcutta Stock Exchange Limited, 7, Lyons Range, Kolkata – 700001	

Dear Sir / Madam,

Sub: Corporate Investors Presentation on Company's Performance in the FY 2022-23 (9M) - Reg

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; BSE Equity Scrip ID: 526371, NSE Security ID: NMDC;

Reference the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance in the FY 2022-23 (9M) has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

Please take note of the above information.

Thanking you



Yours faithfully,
For NMDC Limited

A S Pardha Saradhi

ED (Company Secretary)

Encl: As above

NMDC Limited
Financial Results
FY 2022-23 (9M)

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NMDC

14.02.2023

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Physical Performance in FY23 (Q3 v/s Q3 CPLY)

106.63

Best Ever



0.13%

Production (LT)

CPLY: 106.49 LT
(Second Best)

95.80

Second Best



3%

Sales (LT)

CPLY: 98.45 LT
(Best Ever)

Financial Performance in FY23 (Q3 v/s Q3 CPLY)

3720 INR Cr

(CPLY: 5,874 INR Cr- Best Ever)

Revenue from Operations **37%**

1331 INR Cr

(CPLY: 2,765 INR Cr)

EBITDA **52%**

3,821 INR /T

(CPLY: 5,914 INR/T - Best Ever)

Average Sales Realization **35%**

1,217 INR Cr

(CPLY: 2,695 INR Cr)

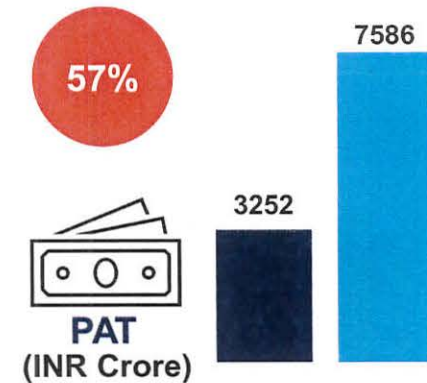
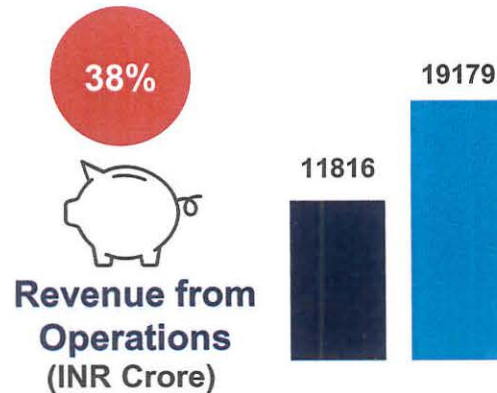
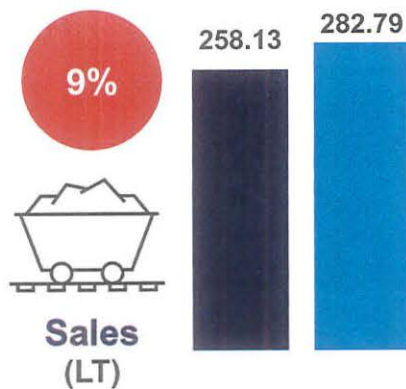
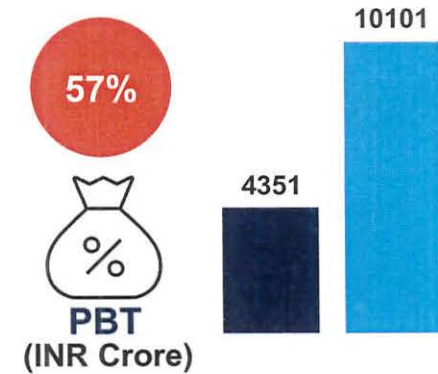
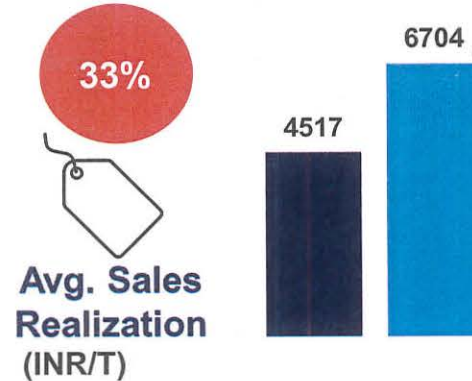
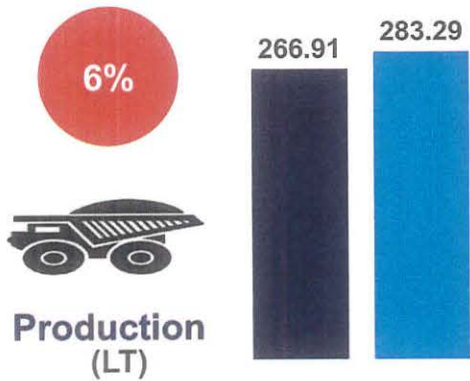
PBT **55%**

890 INR Cr

(CPLY: 2,050 INR Cr)

PAT **57%**

Performance in FY23 (9M v/s 9M CPLY)



FY'23 **FY'22**

Performance of FY23 (9M) v/s FY22 (9M)

Financials Rs. Crore

Particulars	2022-23 (9M)	2021-22 (9M) (Re-stated)	Variance	(%)
Iron Ore Production (LT)	266.91	283.29	(16.38)	(6)
Iron Ore Sales (LT)	258.13	282.79	(24.66)	(9)
- Export Sales (LT)	-	-	-	-
- Domestic Sales (LT)	258.13	282.79	(24.66)	(9)
Average Domestic Realisation (Rs./T)	4,517	6,701	(2,184)	(33)
Average Sales Realisation (Rs./T)	4,517	6,704	(2,187)	(33)
Iron ore Sales	11,661	18,958	(7,297)	(38)
Revenue from Operations	11,816	19,179	(7,363)	(38)
Interest Income	311	227	84	37
Other Income*	449	159	290	182
Total Income	12,576	19,565	(6,989)	(36)
Royalty & Other Levy	2,525	3,585	(1,060)	(30)
Additional Royalty	2,576	3,700	(1,124)	(30)
Operational Expenses	3,195	2,956	239	8
Stock Adjustment #	(72)	(776)	704	(91)
Total Expenses	8,224	9,465	(1,241)	(13)
EBITDA & Margin (%)	4,657 (39%)	10,290 (54%)	(5,633)	(55)
Profit Before Tax	4,351	10,101	(5,750)	(57)
Profit After Tax	3,252	7,586	(4,334)	(57)

*Profit on Disinvestment of NINL – Rs 280 cr.

In FY 2021-22 Value of opening stock was excluding premium royalty, as it was applicable wef 28.03.2021, whereas in FY 22-23 both opening stock & closing stock includes impact of Additional Royalty.

Performance of FY23 (Q3) v/s FY22 (Q3)

Financials Rs. Crore

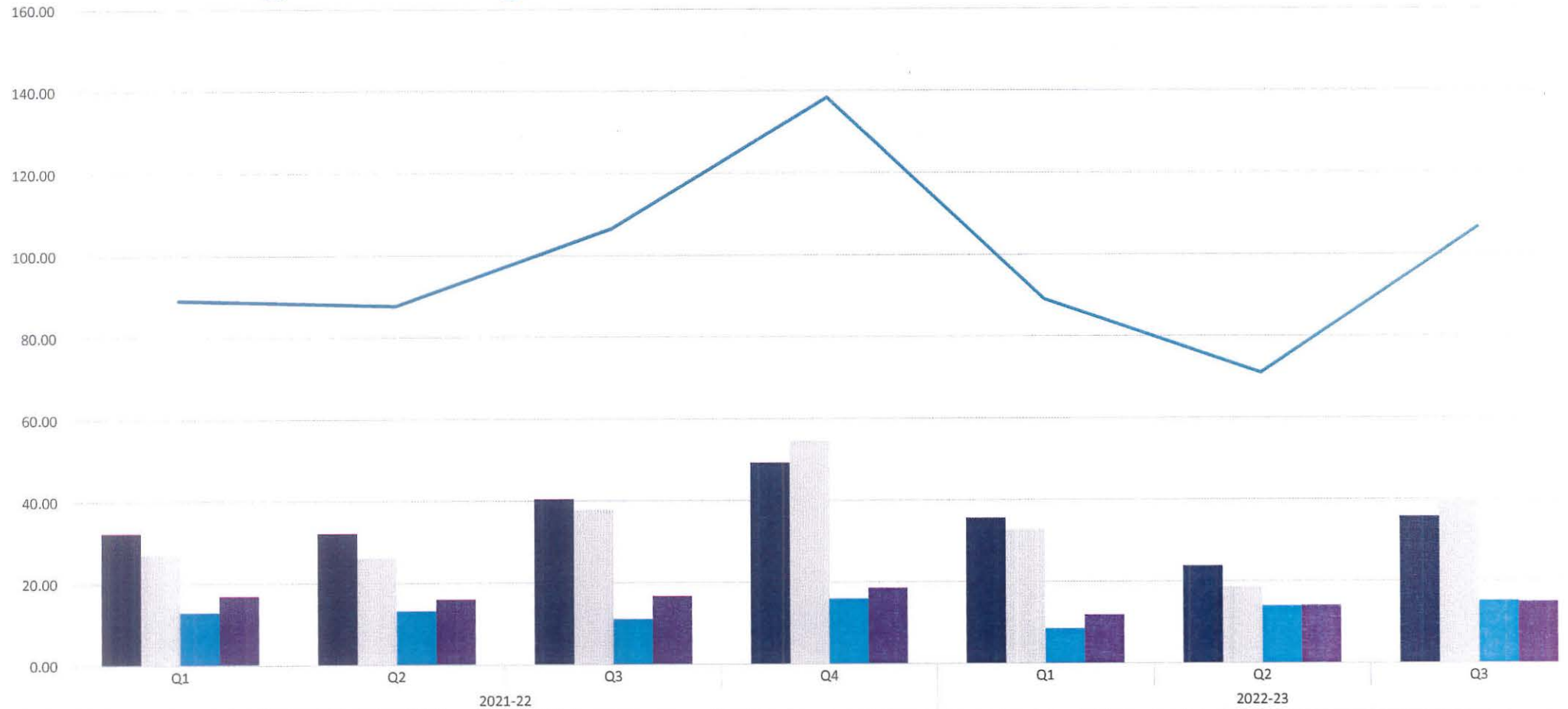
Particulars	2022-23 (Q3)	2021-22 (Q3) (Re-stated)	Variance	(%)
Iron Ore Production (LT)	106.63	106.49	0.14	0.13
Iron Ore Sales (LT)	95.80	98.45	(2.65)	(3)
- Export Sales (LT)	-	-	-	-
- Domestic Sales (LT)	95.80	98.45	(2.65)	(3)
Average Domestic Realisation (Rs./T)	3,821	5,914	(2,093)	(35)
Average Sales Realisation (Rs./T)	3,821	5,914	(2,093)	(35)
Iron ore Sales	3,661	5,822	(2,161)	(37)
Revenue from Operations	3,720	5,874	(2,154)	(37)
Interest Income	125	89	36	40
Other Income	63	64	(1)	(2)
Total Income	3,908	6,027	(2,119)	(35)
Royalty & Other Levy	905	1202	(297)	(25)
Additional Royalty	964	1307	(343)	(26)
Operational Expenses	1,113	990	123	12
Stock Adjustment	(292)	(168)	(124)	74
Total Expenses	2,690	3,331	(641)	(19)
EBITDA & Margin (%)	1,331 (36%)	2,765 (47%)	(1,434)	(52)
Profit Before Tax	1,217	2,695	(1,478)	(55)
Profit After Tax	890	2050	(1,160)	(57)

Performance of FY23 (Q3) v/s FY23 (Q2)

Financials Rs. Crore

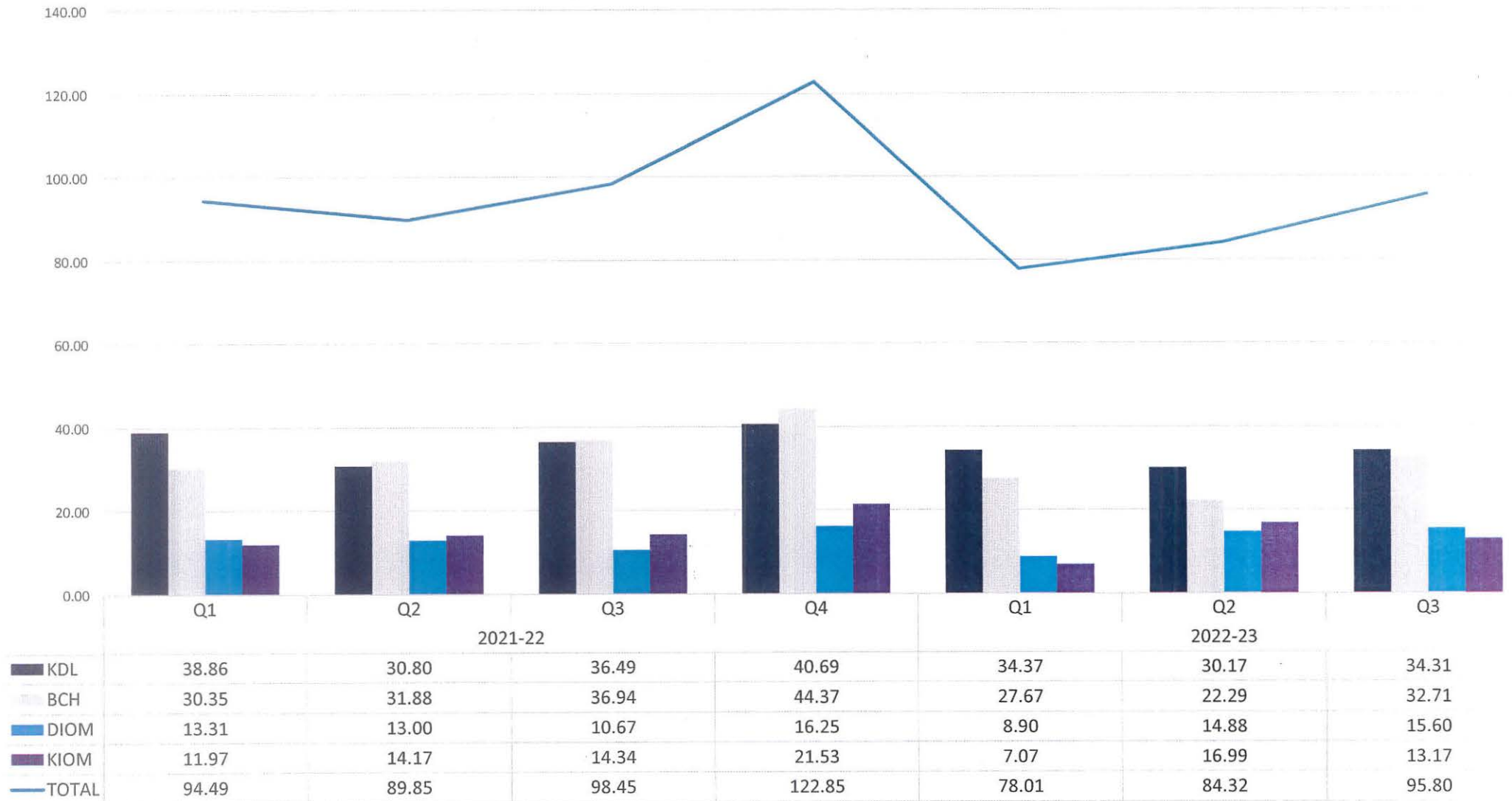
Particulars	2022-23 (Q3)	2022-23 (Q2)	Variance	(%)
Iron Ore Production (LT)	106.63	71.08	35.55	50
Iron Ore Sales (LT)	95.80	84.32	11.48	14
- Export Sales (LT)	-	-	-	-
- Domestic Sales (LT)	95.80	84.32	11.48	14
Average Domestic Realisation (Rs./T)	3,821	3,890	(69)	(2)
Average Sales Realisation (Rs./T)	3,821	3,890	(69)	(2)
Iron ore Sales	3,661	3,280	381	12
Revenue from Operations	3,720	3,328	392	12
Interest Income	125	105	20	19
Other Income	63	321	(258)	(80)
Total Income	3,908	3,754	154	4
Royalty & Other Levy	905	486	419	86
Additional Royalty	964	383	581	152
Operational Expenses	1,113	1,096	17	2
Stock Adjustment	(292)	601	(893)	(149)
Total Expenses	2,690	2,566	124	5
EBITDA & Margin (%)	1,331 (36%)	1,280 (38%)	51	4
Profit Before Tax	1,217	1,188	29	2
Profit After Tax	890	889	1	0.11

Quarterly Iron Ore Production Trend

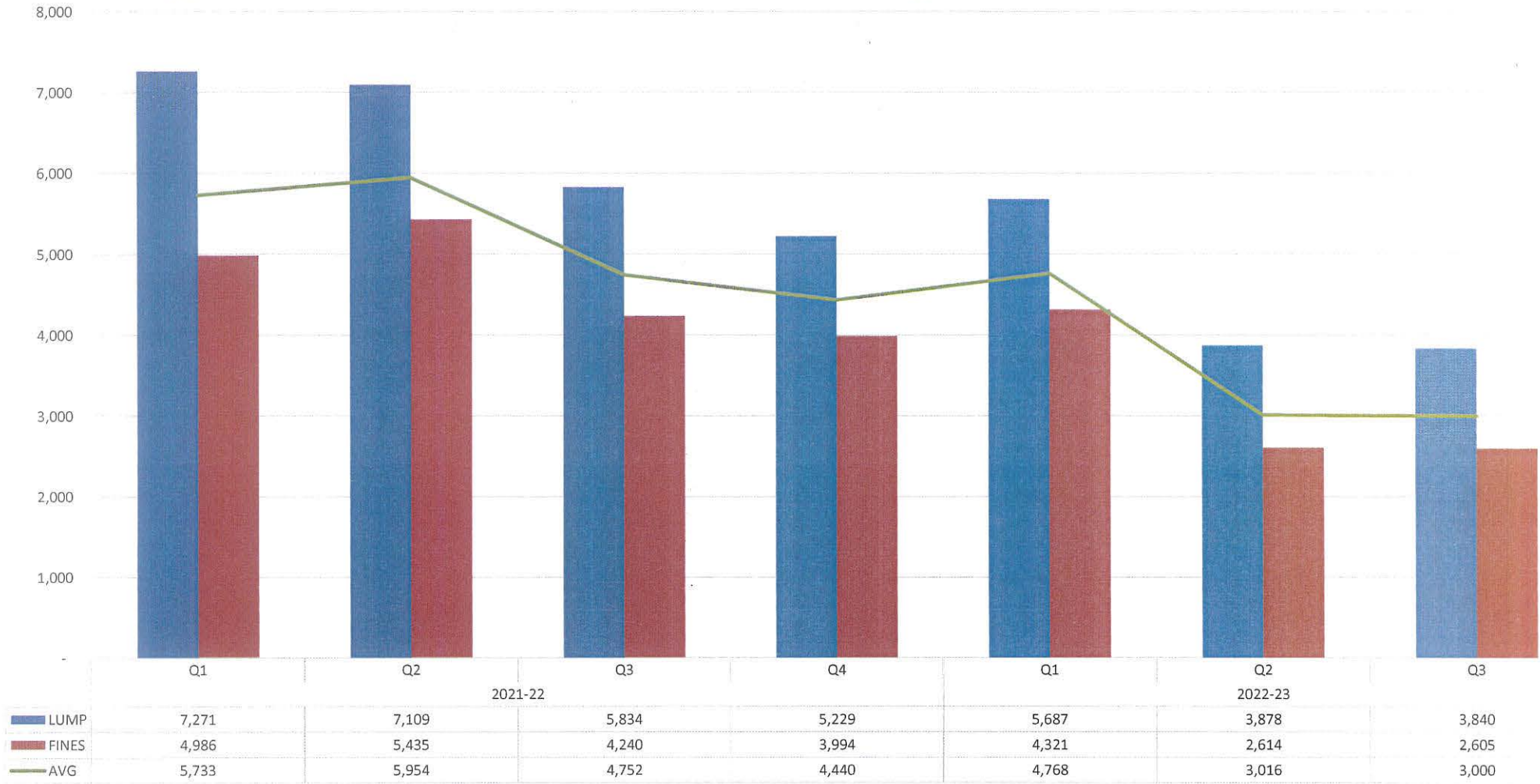


	2021-22				2022-23		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
KDL	32.16	32.18	40.51	49.30	35.69	23.93	35.91
BCH	27.14	26.21	37.99	54.54	32.88	18.71	40.14
DIOM	12.95	13.31	11.26	16.10	8.68	14.18	15.44
KIOM	16.86	15.99	16.74	18.64	11.95	14.26	15.14
TOTAL	89.10	87.70	106.49	138.59	89.20	71.08	106.63

Quarterly Iron Ore Sales Trend



Average Basic Domestic Price of Iron Ore (Overall)

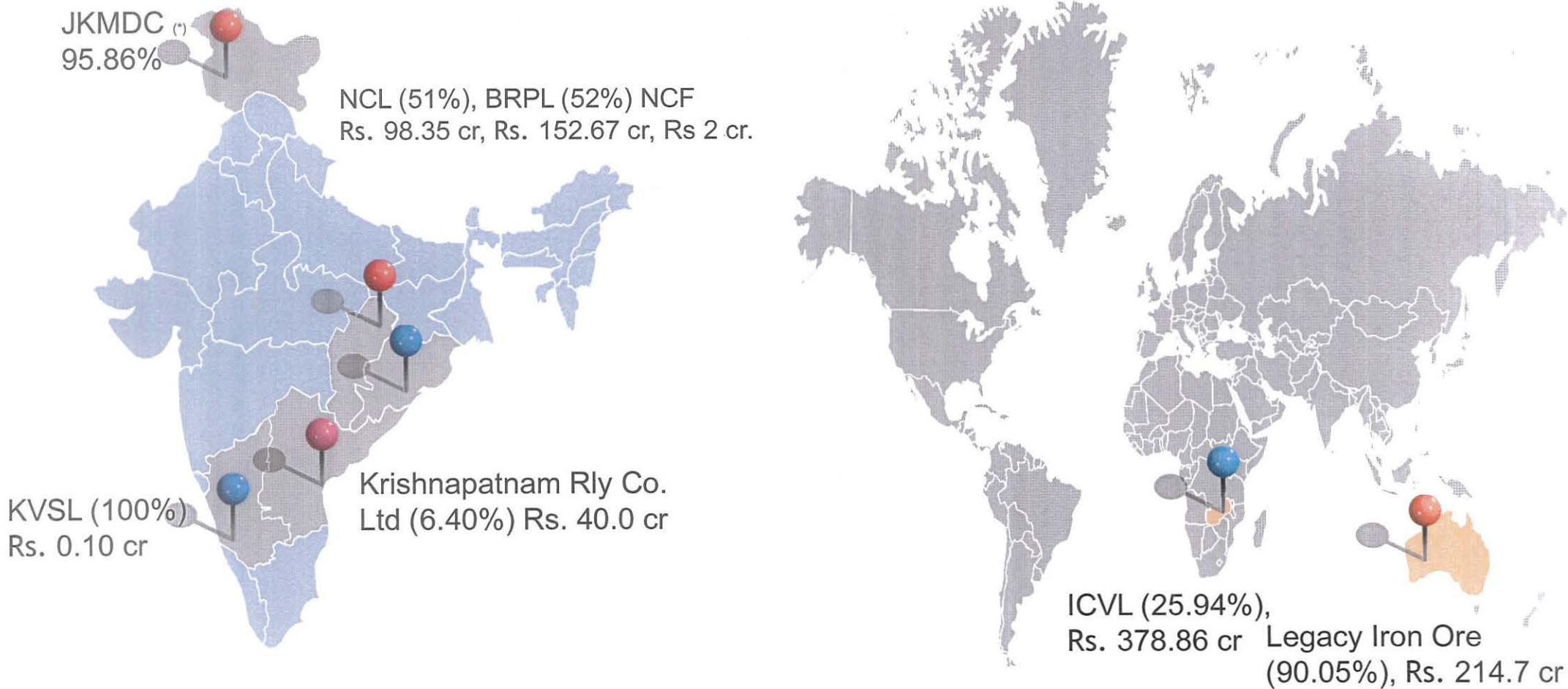


■ LUMP ■ FINES — AVG

Details of Top 25 Shareholders

Sl. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	1781633571	60.79
2	LIFE INSURANCE CORPORATION OF INDIA	373116085	12.73
3	PARAG PARIKH FLEXI CAP FUND	28211811	0.96
4	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE DIVIDEND YIELD FUND	27027493	0.92
5	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	15388891	0.53
6	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	15145635	0.52
7	ICICI PRUDENTIAL EQUITY ARBITRAGE FUND	14750503	0.5
8	SBI ARBITRAGE OPPORTUNITIES FUND	14596165	0.5
9	CANARA BANK-MUMBAI	11069767	0.38
10	KOTAK EQUITY ARBITRAGE FUND	11052000	0.38
11	THE NEW INDIA ASSURANCE COMPANY LIMITED	8418144	0.29
12	LSV EMERGING MARKETS EQUITY FUND LP	8184300	0.28
13	INDIAN BANK	7975863	0.27
14	EDELWEISS TRUSTEESHIP CO LTD AC- EDELWEISS MF AC- EDELWEISS EDELWEISS EQUITY SAVINGS FUND	7760487	0.26
15	NIPPON LIFE INDIA TRUSTEE LTD-A/C NIPPON INDIA GROWTH FUND	7508691	0.26
16	BNP PARIBAS ARBITRAGE	6919855	0.24
17	VANGUARD FIDUCIARY TRUST COMPANY INSTITUTIONAL TOTAL INTERNATIONAL STOCK MARKET INDEX TRUST II	6782380	0.23
18	NPS TRUST- A/C LIC PENSION FUND SCHEME - CENTRAL GOVT	6759608	0.23
19	ABU DHABI INVESTMENT AUTHORITY - STABLE	5983407	0.2
20	DREAM DUO LLP	5875900	0.2
21	EDGBASTON ASIAN EQUITY TRUST	5810209	0.2
22	BARODA BNP PARIBAS BALANCED ADVANTAGE FUND	5450000	0.19
23	ISHARES EMERGING MARKETS DIVIDEND ETF	4978051	0.17
24	BANK OF INDIA	4898396	0.17
25	MAX LIFE INSURANCE COMPANY LIMITED A/C - ULIF00225/06/04LIFEBALANC104 - BALANCED FUND	4807252	0.16
	TOTAL	2390104464	81.56

Major Investment in Subsidiaries, JVs & Associates



Total Investments - Rs. 886.72 crore


(*) Investment derated



Thank you

**NMDC Mines
India Shines**

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