



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

*NMDC Limited*

*Corporate Investors Presentation  
on Performance in F/Y 2015-16*



## PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

### Performance Highlights of 2015-16 Vs 2014-15

#### Financial:

- **Turnover** decreased to **Rs.6,456 cr** from **Rs.12,356 cr** (-48%)
- **Operating Profit** decreased to **Rs 2,916 cr** from **Rs 7,615 cr** (-62%)
- **PAT** also decreased to **Rs 3,028 cr** from **Rs 6,422 cr** (-53%)

#### Physical:

- **Sales** decreased to **288.39 LT** from **305.16 LT** (-6%)
  - Export sales** decreased to **11.26 LT** from **24.67 LT** (-54%)
  - Domestic sales** decreased to **277.13 LT** from **280.49 LT** (-1%)
- **Production** decreased to **285.74 LT** from **304.41 LT** (-6%)



## PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

### Performance Highlights of Q4 (15-16) Vs Q4 (14-15)

#### Financial:

- **Turnover** decreased to **Rs 1,530 cr** from **Rs 2,829 cr (-46%)**
- **Operating Profit** decreased to **Rs 410 cr** from **Rs 1,394 cr (-71%)**
- **PAT** also decreased to **Rs 553 cr** from **Rs 1,347 cr (-59%)**

#### Physical:

- **Sales** increased to **85.13 LT** from **76.93 LT (11%)**

**Export sales** decreased to **7.46 LT** from **7.50 LT (-0.5%)**

**Domestic sales** increased to **77.67 LT** from **69.43 LT (12%)**

- **Production** increased to **87.83 LT** from **79.43 LT (11%)**



## PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

### Issue pertaining to DMF & NMET

As per the Gazette Notification dated 27<sup>th</sup> March 2015 enacting the Mines and Minerals (Development and Regulation) (Amendment) Act, 2015 and subsequent notifications dated 17<sup>th</sup> Sept 2015 and 14<sup>th</sup> Aug 2015 for contribution to District Mineral Foundation (DMF) & National Mineral Exploration Trust (NMET) retrospectively, the Company is required to pay 30% of royalty towards DMF and 2% of royalty towards NMET with effect from 12-01-2015.

Accordingly the amount towards DMF & NMET for the retrospective period is accounted under Exceptional Item.

### Finance Cost

During the year an amount of Rs. 65.44 cr. has been charged as Finance Cost which includes Interest on delayed

payment of differential royalty at Donimalai – Rs. 37.63 cr; Interest payable towards withdrawal of

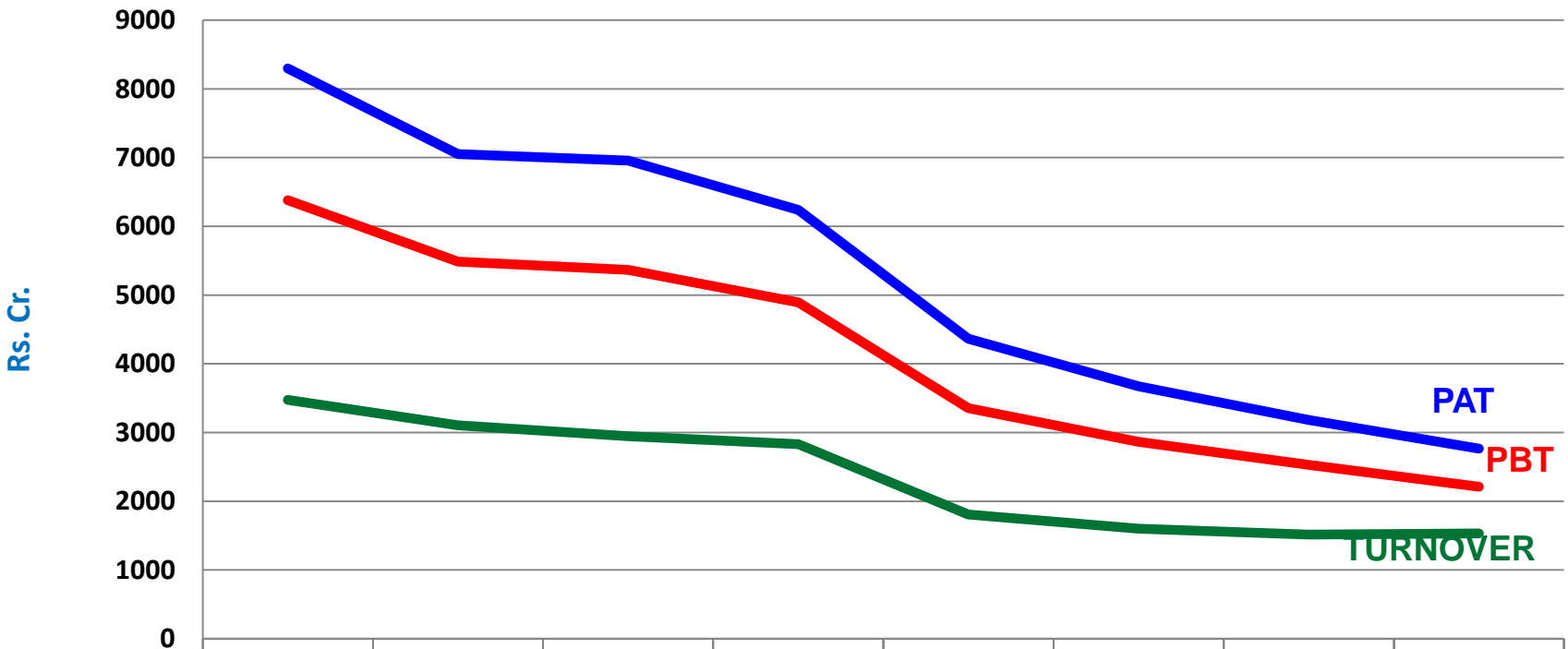
refund on service tax claimed on export related expenses – Rs. 13.64 cr. and balance on Interest on

Loan against Fixed Deposit for better management of funds.



# PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

## QUARTER WISE TREND OF TURNOVER, PBT & PAT

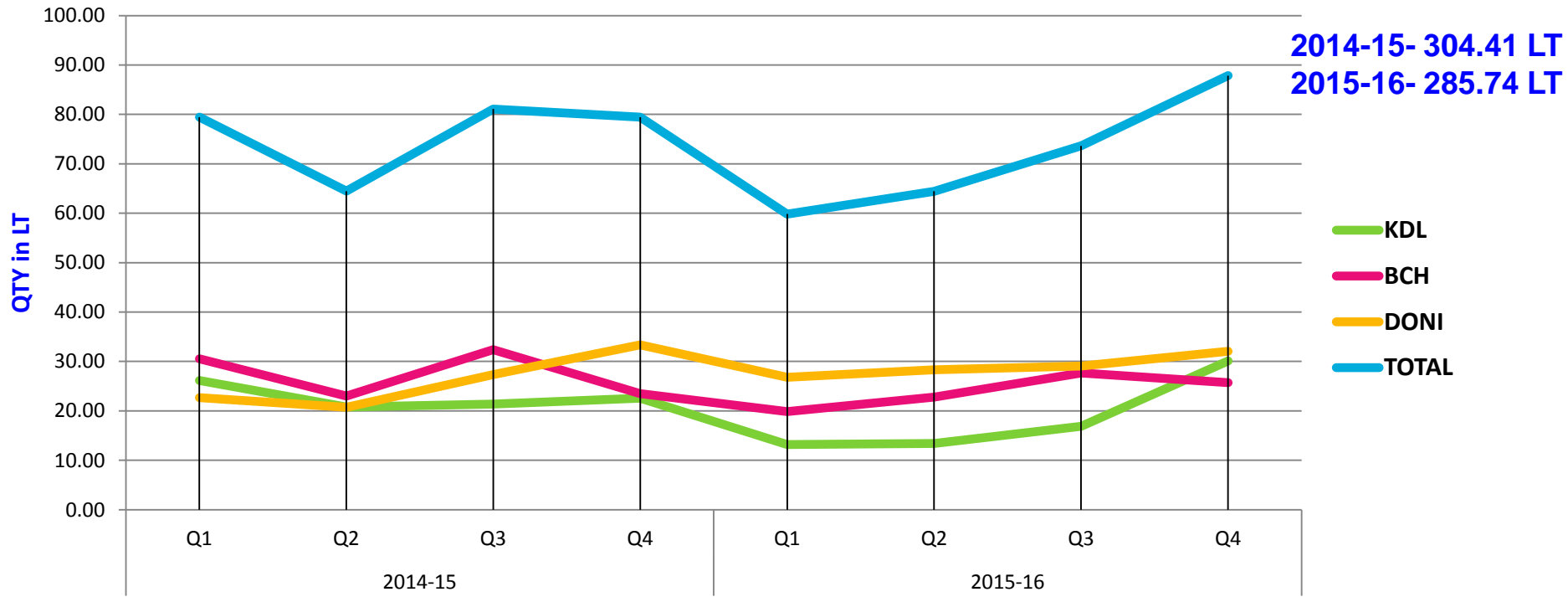


	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	2014-15				2015-16			
<b>PAT</b>	1915	1567	1593	1347	1010	810	655	553
<b>PBT</b>	2904	2380	2420	2064	1551	1263	1011	682
<b>Turnover</b>	3477	3105	2946	2829	1806	1602	1517	1531



# PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

## UNITWISE QUARTERLY PRODUCTION TREND OF IRON ORE (LT)

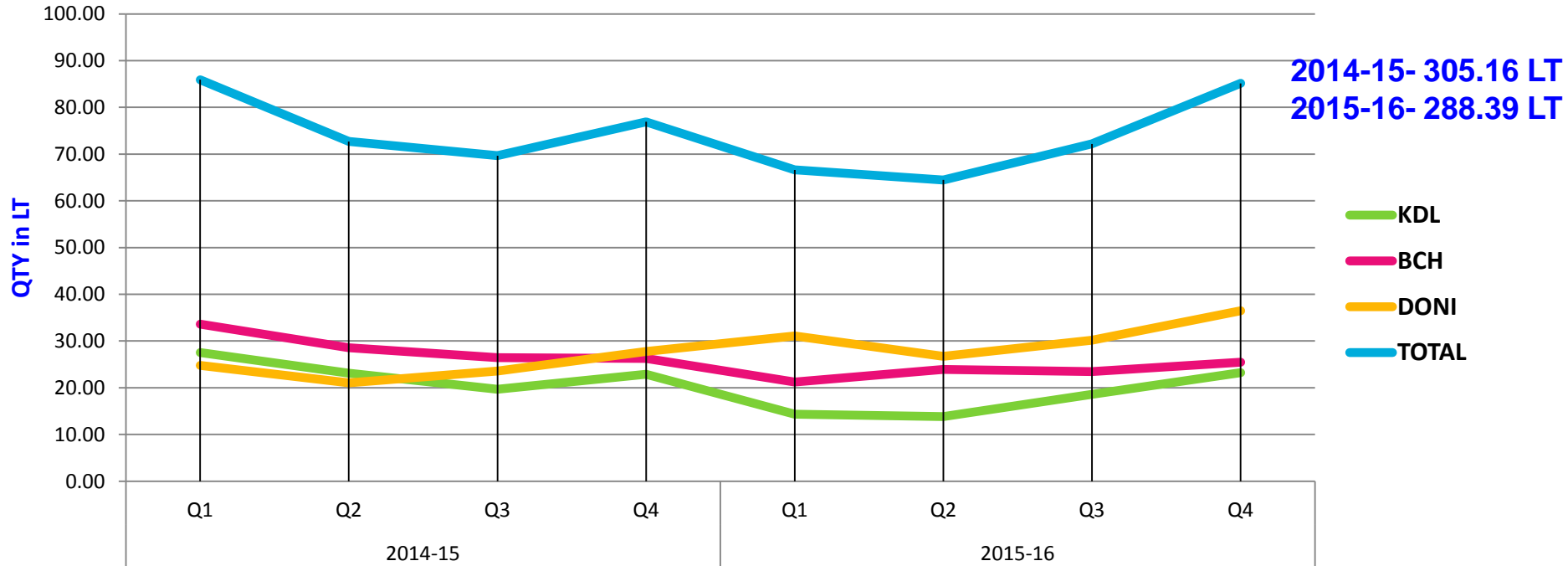


Qty in LT	2014-15				2015-16			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
KDL	26.17	20.76	21.38	22.54	13.16	13.39	16.89	30.08
BCH	30.56	22.99	32.40	23.51	19.88	22.76	27.69	25.70
DONI	22.70	20.71	27.32	33.38	26.79	28.30	29.05	32.05
<b>TOTAL</b>	<b>79.43</b>	<b>64.46</b>	<b>81.10</b>	<b>79.43</b>	<b>59.83</b>	<b>64.45</b>	<b>73.63</b>	<b>87.83</b>



# PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

## UNITWISE QUARTERLY SALES TREND OF IRON ORE (LT)

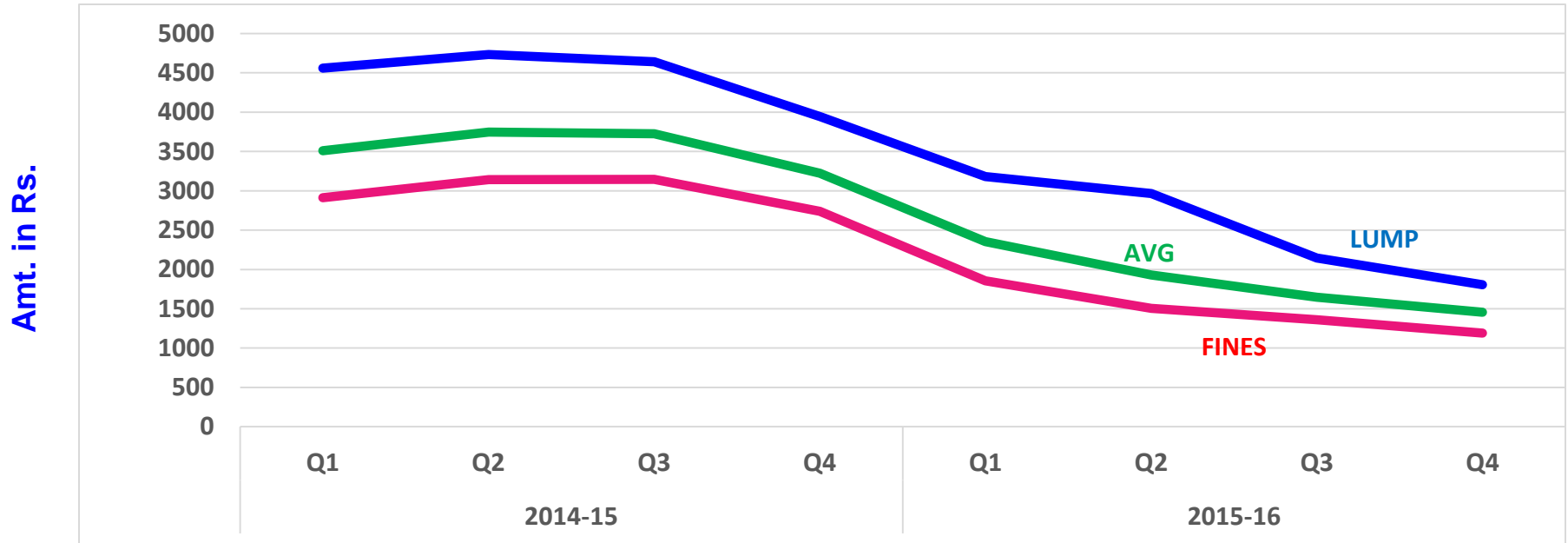


Qty in LT	2014-15				2015-16			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
KDL	27.51	23.11	19.65	22.89	14.32	13.82	18.59	23.23
BCH	33.59	28.55	26.43	26.27	21.22	23.94	23.43	25.44
DONI	24.80	21.04	23.58	27.74	31.08	26.70	30.16	36.46
<b>TOTAL</b>	<b>85.90</b>	<b>72.70</b>	<b>69.66</b>	<b>76.90</b>	<b>66.62</b>	<b>64.46</b>	<b>72.18</b>	<b>85.13</b>



# PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

## PRODUCT WISE AVG DOMESTIC PRICES OF IRON ORE (EXCL STATUTORY LEVIES)



Value in INR	2014-15				2015-16			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
LUMP	4560	4732	4643	3944	3183	2967	2146	1807
FINES	2911	3141	3147	2740	1855	1507	1362	1193
AVG	3510	3747	3726	3223	2353	1929	1649	1456





# PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

## TREND OF SPONGE IRON PRODUCTION AND SALES (TONS)

Qty in Ton	2014-15				2015-16			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Prod.	6,855	7,450	7,515	7,173	738	1,287	2,455	2,134
Sales	6,350	8,716	6,140	3,985	1,383	3,086	2,667	1,229

## TREND OF DIAMONDS PRODUCTION AND SALES (CARATS)

Qty in Carats	2014-15				2015-16			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Prod.	9,554	9,652	7,031	8,848	9,091	8,573	6,976	10,918
Sales	7,953	7,972	10,781	12,082	-	6,439	6,936	23,308



## PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

### CAPITAL EXPENDITURE 2015-16

Rs Cr.

<b>Projects/Schemes</b>	<b>Actuals</b>
Steel Plant at Nagarnar	2,507.00
Kumarswamy Mine	40.03
Bailadila Deposit 11B	17.69
Pellet Plant- Donimalai	38.51
Doubling of KK Line	150.00
Contribution to JV & Associates	631.35
Other Schemes (including towards Addition, Modification and Replacement of Existing Assets)	294.44
<b>Total</b>	<b>3679.02</b>



# PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

## Details of Top 25 Shareholders (As on 20/05/2016)

Sl. No.	Name of Share Holder	No. of Shares	%
1	PRESIDENT OF INDIA	3171946300	80
2	LIFE INSURANCE CORPORATION OF INDIA	381661465	9.63
3	LIC OF INDIA PENSION PLUS MIXED FUND	61980050	1.56
4	THE MASTER TRUST BANK OF JAPAN, LTD. AS TRUSTEE OF EASTSPRING INVESTMENTS	16492025	0.42
5	ICICI PRUDENTIAL NIFTY 100 ETF	14287244	0.36
6	VANGUARD EMERGING MARKETS STOCK INDEX FUND, ASERIES OF VANGUARD	12524666	0.32
7	EDGBASTON ASIAN EQUITY TRUST	12140179	0.31
8	MATTHEWS INDIA FUND	11963892	0.3
9	ROBECO CAPITAL GROWTH FUNDS - ROBECO EMERGING CONSERVATIVE EQUITIES	11441466	0.29
10	STATE BANK OF INDIA	11421580	0.29
11	CANARA BANK-MUMBAI	10772388	0.27
12	THE NEW INDIA ASSURANCE COMPANY LIMITED	9316508	0.23
13	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	8386951	0.21
14	WISDOMTREE INDIA INVESTMENT PORTFOLIO, INC.	7681624	0.19
15	NATIONAL INSURANCE COMPANY LTD	7010721	0.18
16	UNITED INDIA INSURANCE COMPANY LIMITED	6566033	0.17
17	CREDIT SUISSE (SINGAPORE) LIMITED	5404861	0.14
18	GENERAL INSURANCE CORPORATION OF INDIA	5000000	0.13
19	SWISS FINANCE CORPORATION (MAURITIUS) LIMITED	4577139	0.12
20	THE ORIENTAL INSURANCE COMPANY LIMITED	4523019	0.11
21	HIRTLE CALLAGHAN EMERGING MARKETS PORTFOLIO -THE BOSTON COMPANY ASSET	3928513	0.1
22	PGGM WORLD EQUITY B. V. (GEPFEEM)	3888662	0.1
23	NPS TRUST - A/C UTI RETIREMENT SOLUTIONS LTD SCHEME - ATAL PENSION YOJANA	3406868	0.09
24	BANK OF INDIA	3199786	0.08
25	GOVERNMENT PENSION FUND GLOBAL	3113210	0.08
	TOTAL	3792635150	95.68



## PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

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**THANK YOU**