

एन एम डी सी



NMDC

एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.
Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.
नैगम पहचान संख्या / Corporate Identity Number : L13100AP1958 GOI 001674

No. 18(1)/2008- Sectt

28th May 2019

1. The BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001	2. National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051
3. The Calcutta Stock Exchange Limited, 7, Lyons Range, Kolkata - 700001	

Dear Sir / Madam,

Sub: Corporate Investors Presentation on Company's Performance in the FY 2018-19 - Reg

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; Security ID: NMDC

Reference the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance in the FY 2018-19 has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

Please take note of the above information.

Thanking you

Yours faithfully,
For NMDC Limited

A S Pardha Saradhi
Company Secretary

Sub: Corporate Investo
Reg

Encl: As above

Company's Performance
copy of which is enclosed

Please take note of the above information

Thanking you



NMDC Limited

Investor Presentation - FY'19

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S&P PLATTS Global Metals Award under CSR Category



Award for 2018



First Indian Company to bag the award under this category...



Winner

First Company to be a consecutive winner for the second time...

Award for 2019

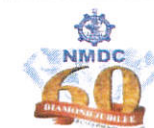


Singapore Iron Ore Week 2019



CMD, NMDC at Singapore Iron Ore Week in Panel discussion, **First CEO** of a PSU to do so..

Other Awards & Accolades



1. **Mine Environment & Mineral Conservation Week (MEMC Week) 2018-19** of Raipur Region for Bailadila Iron Ore Mine – **Won Award in 7 categories.**
2. **Hindustan Ratan Award** in the category of **Best Financial Performing PSE.**
3. **Dun & Bradstreet PSU Award 2018** under the sector Mining – **“Metals & Minerals category”**
3. **India Green Energy Award - 2018.**
4. **“Best Supporting Organization Award in Public Sector”** by **Quality Circle Forum of India (QCFI)**
5. **8th Annual Greentech HR Platinum Award 2018** under **Training Excellence Category**
6. Five mines of NMDC received **5 Star Rating** from Ministry of Mines
7. ET Now **CSR Leadership Award-2018** in the categories of Women empowerment and Community Development
8. **Governance Now PSU awards** for **Best Performer (Financial)** and **Best Performer (CSR)** under Navratna category



Other Awards & Accolades



1. **Rajbhasha Samman** (First Prize) amongst PSEs of Ministry of Steel from Hon'ble Union Minister of Steel.
2. NMDC received **Swatch Abhiyaan Award** (First Prize) amongst PSEs of Ministry of Steel from Hon'ble Union Minister of State for Steel Sri Vishnu Deo Sai.
3. NMDC received **Public Relations Council of India (PRCI) Excellence Award 2019** for its CSR Brochure, Corporate Advertising Campaign, Corporate Diary 2017, Wall Calender & Television Commercials at a function held in Jaipur.
4. NMDC received **four Awards from Public relations Society of India (PRSI)** in the category of Corporate Sustainability Report, CSR Project of Women Empowerment, Best PSU Organization and Corporate Film from Sri Trivendra Singh Rawat, Hon'ble Chief Minister of Uttarakhand at a function held in Dehradun



Physical Performance of Iron Ore 2018-19



FY19 VS FY18

Production: 323.61 LT (355.76) (-9%)
Domestic Sales: 311.78 LT (334.78) (-7%)
Export Sales: 11.78 LT (25.97) (-55%)
Total Sales: 323.56 LT (360.75) (-10%)

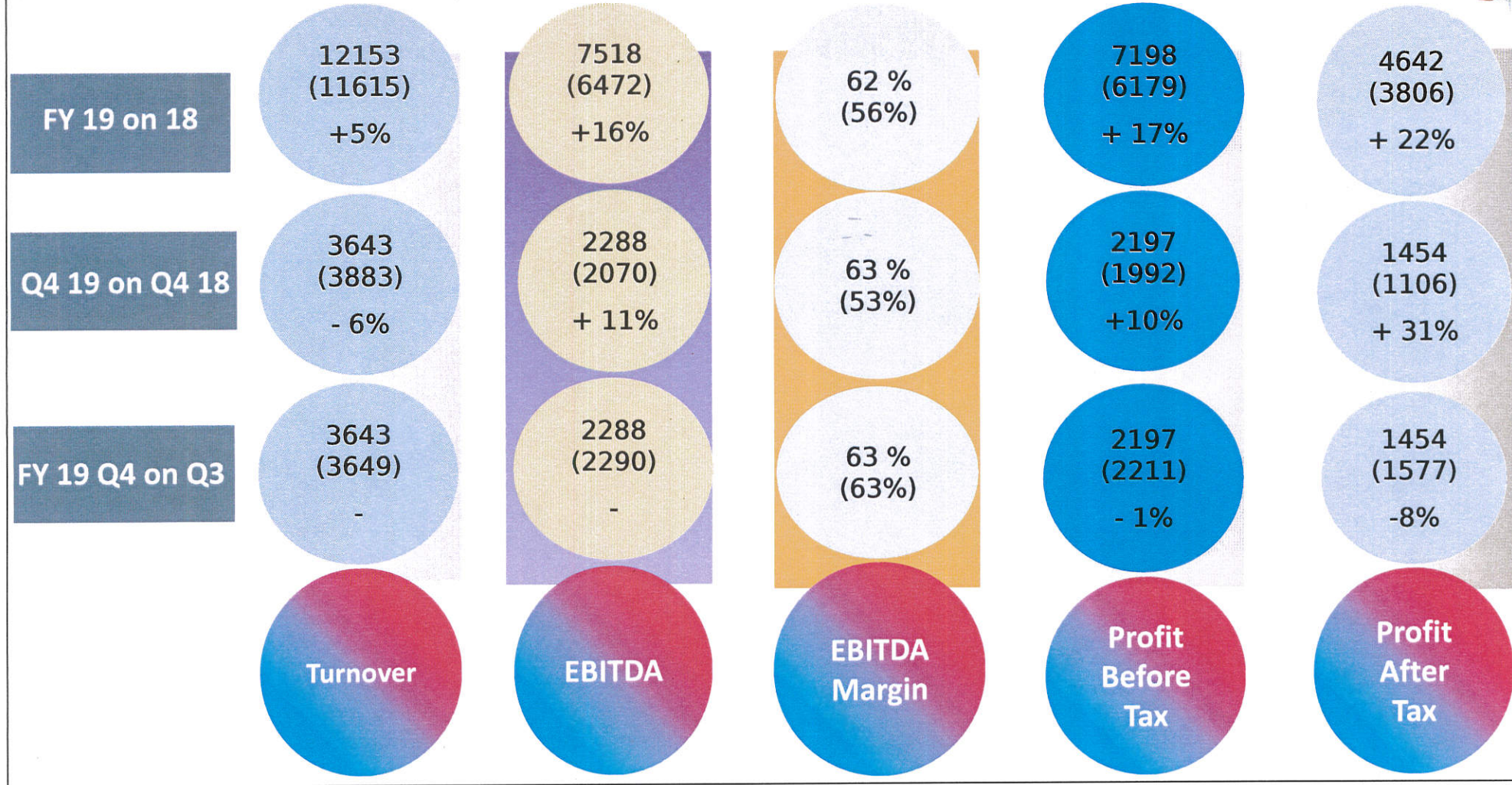
FY19 (Q4) VS FY18 (Q4)

Production: 105.87 LT (113.47) (-7%)
Domestic Sales: 96.50 LT (97.25) (-0.8%)
Export Sales: 5.19 LT (8.12) (-36%)
Total Sales: 101.69 LT (105.37) (-3%)

FY19 (Q4) VS FY19 (Q3)

Production: 105.87 LT (95.36) (11%)
Domestic Sales: 96.50 LT (80.44) (20%)
Export Sales: 5.19 LT (6.59) (-21%)
Total Sales: 101.69 LT (87.03) (17%)

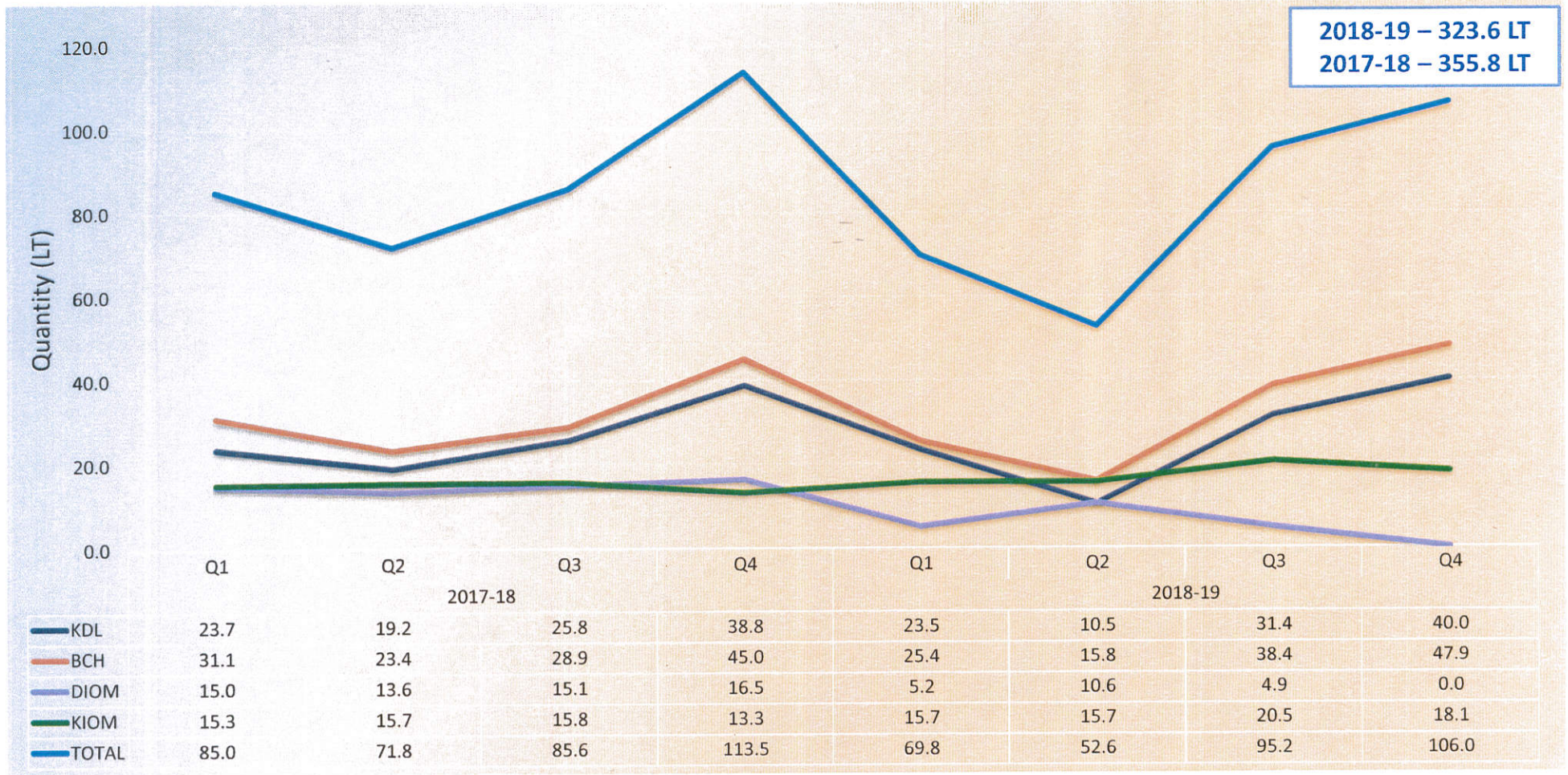
Financial Indicators 2018-19 (₹ crore)



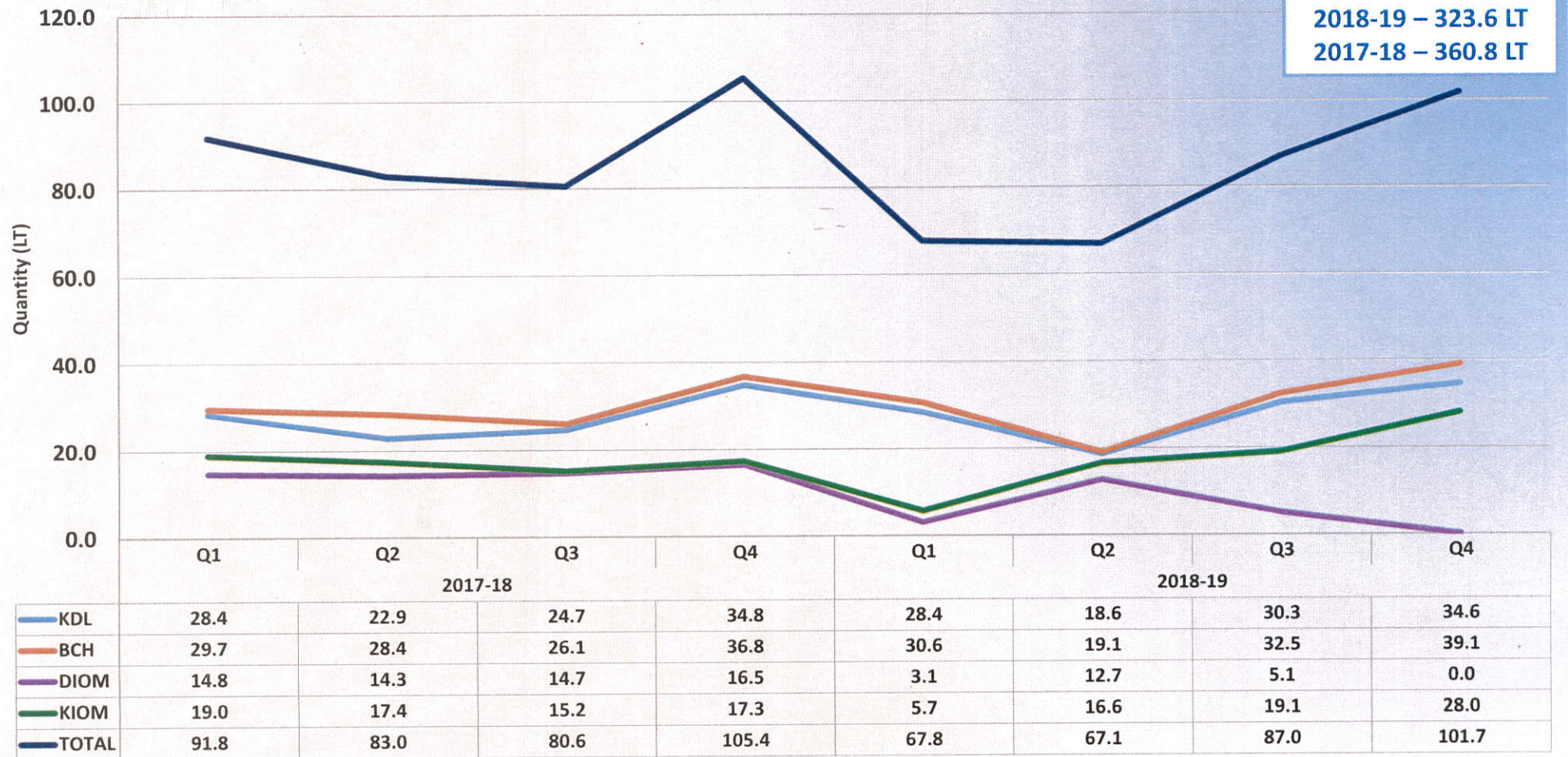
Iron ore Production trend



2018-19 – 323.6 LT
2017-18 – 355.8 LT

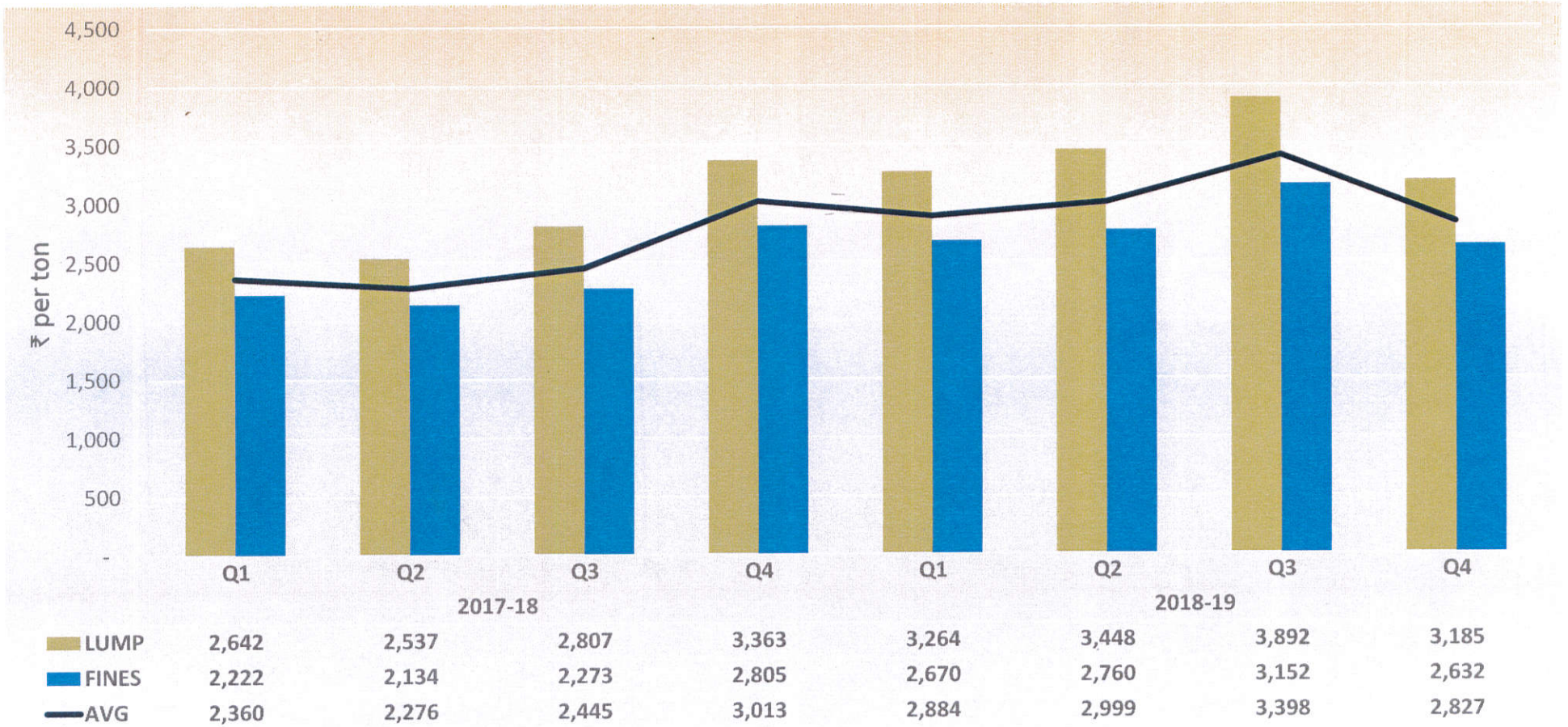


Iron Ore Sales trend

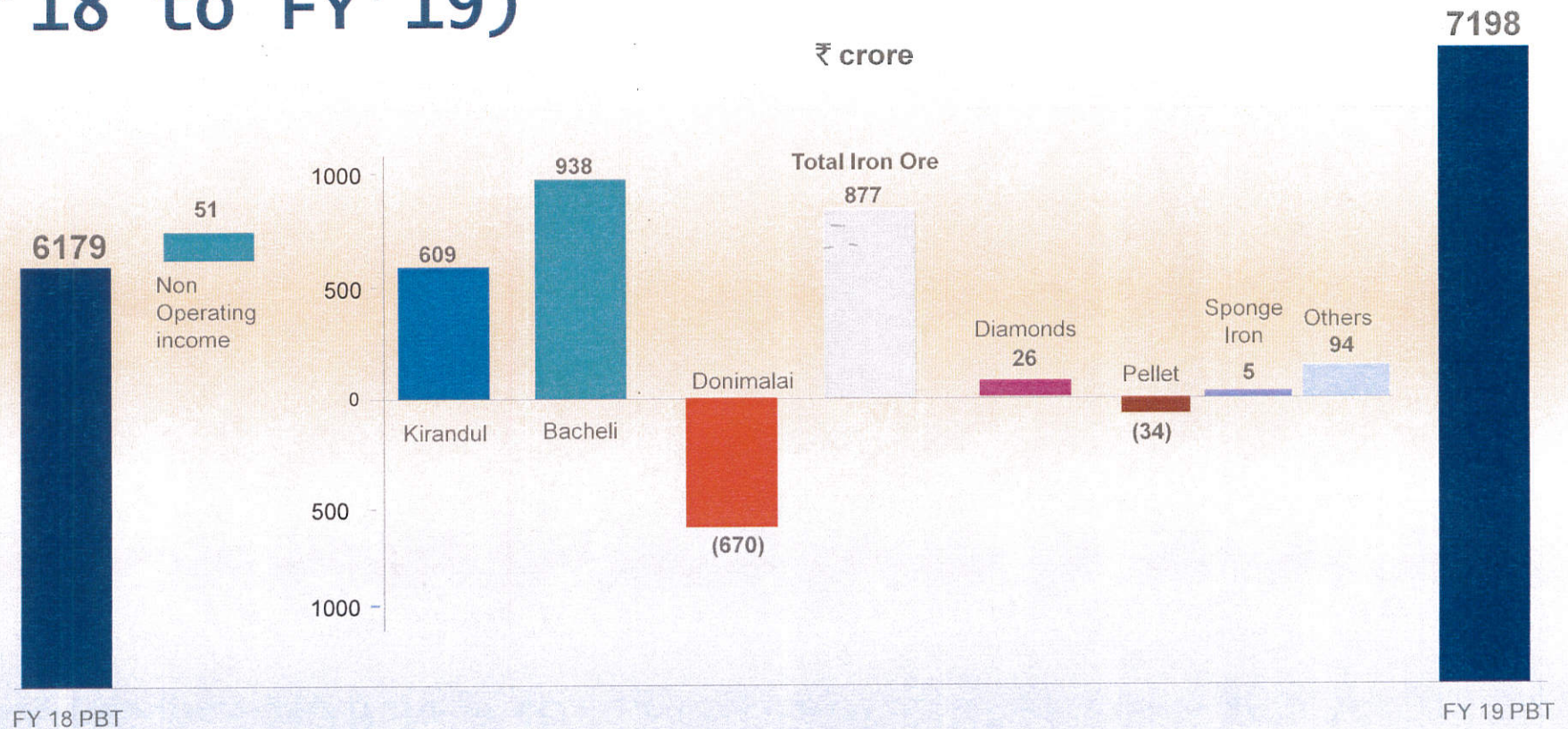




Average Basic Domestic Price of Iron Ore



Trajectory of Profit Before Tax (FY'18 to FY'19)



Key Financial Pointers



55% (48%)
Operating Profit Margin

18% (16%)
Return on Equity

62% (56%)
EBITDA Margin

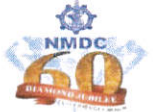
61% (48%)
Return on Capital Employed

₹2323/ton (1794)
EBITDA per ton of Sale

₹14.70 (12.03)
Earning per share

₹84.8 (77.0)
Book value per share

Robust financial performance despite headwinds including suspension of operation at Donimalai mines



Major Investment in Subsidiaries, JVs & Associates

JKMDC (*)
95.86%

NCL (51%), BRPL (54%), NPL (100%)
₹98.4crore, ₹152.7crore, ₹0.55 crore

NINL (12.87%)
₹100.6crore

Krishnapatnam Rly Co. Ltd
(6.40%) ₹40.0crore

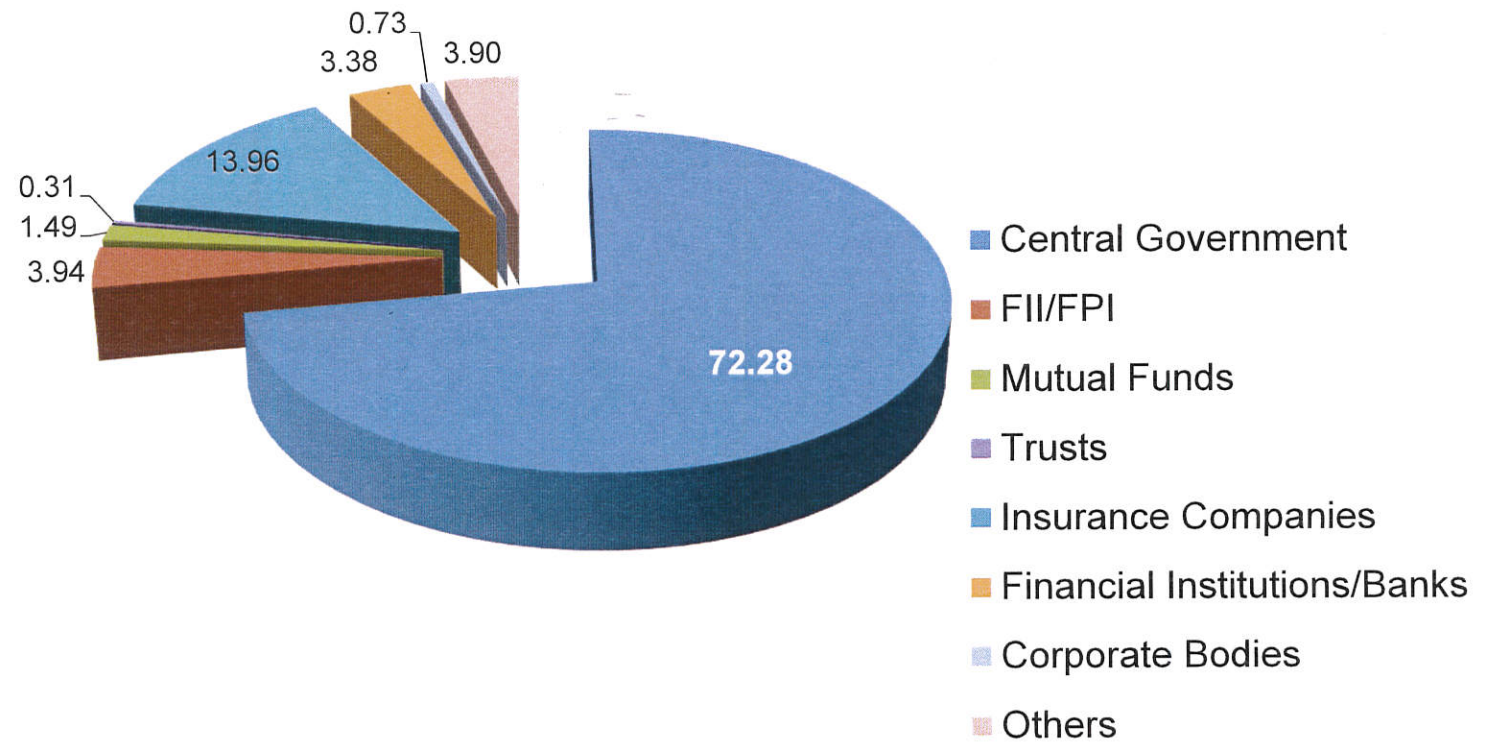
KVSL (100%)
₹0.10crore
(**)

ICVL (26.47%),
₹376.4crore

Legacy Iron Cre
(78.56%), ₹168.5crore

Total Investments - ₹ 939.30 crore

Shareholding Pattern



Details of Top 25 Shareholders as on 17-05-2019



Sl. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	2213035712	72.28
2	LIFE INSURANCE CORPORATION OF INDIA	394591074	12.89
3	LIC OF INDIA HEALTH PROTECTION PLUS FUND	35661731	1.16
4	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE NIFTY NEXT 50 ETF	34943887	1.14
5	EDGBASTON ASIAN EQUITY TRUST	24497444	0.80
6	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	12793174	0.42
7	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	11867370	0.39
8	STATE BANK OF INDIA	11680466	0.38
9	CANARA BANK-MUMBAI	10772388	0.35
10	THE NEW INDIA ASSURANCE COMPANY LIMITED	10466508	0.34
11	NPS TRUST- A/C SBI PENSION FUND SCHEME - CENTRAL GOVT	8654337	0.28
12	NATIONAL INSURANCE COMPANY LTD	7200721	0.24
13	THE EDGBASTON ASIAN EQUITY (JERSEY) TRUST	6975728	0.23
14	UNITED INDIA INSURANCE COMPANY LIMITED	6566033	0.21
15	FIDELITY FUNDS - INDIA FOCUS FUND	5635679	0.18
16	PGGM WORLD EQUITY B. V. (GEPFEEM)	5259154	0.17
17	BANK OF INDIA	4898396	0.16
18	THE ORIENTAL INSURANCE COMPANY LIMITED	4652551	0.15
19	ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED	4638573	0.15
20	RELIANCE CAPITAL TRUSTEE CO LTD A/C RELIANCE ETF - JUNIOR BEES INVESTMENT A/C	4576511	0.15
21	KOTAK BALANCED ADVANTAGE FUND	4422000	0.14
22	MORGAN STANLEY ASIA (SINGAPORE) PTE.	3953406	0.13
23	GENERAL INSURANCE CORPORATION OF INDIA	3873482	0.13
24	WISDOMTREE INDIA INVESTMENT PORTFOLIO, INC.	3606913	0.12
25	ROBECO CAPITAL GROWTH FUNDS - ROBECO QI EMERGING CONSERVATIVE EQUITIES	3342148	0.11
	TOTAL	2838565386	92.70



High Social acceptance – through CSR



Environment Management

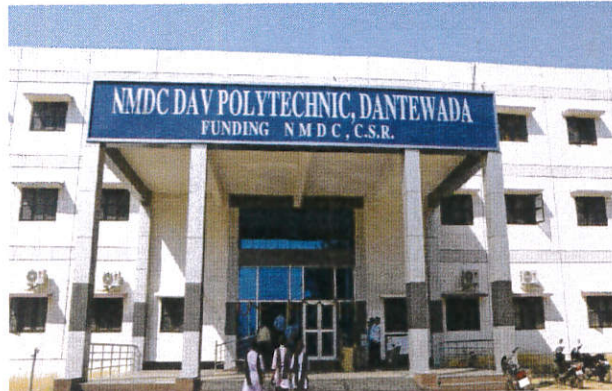


Healthcare



Promoting Education

Skill Development



Food Security



Empowering Women



