

एन एम डी सी



NMDC

एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.

Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.

नैगम पहचान संख्या / Corporate Identity Number : L13100AP1958 GOI 001674.

No.18(5)/2008-Sectt.

17.12.2016

National Stock Exchange of India Ltd. Exchange Plaza, Plot No. C/1, G Block, Bandra - Kurla Complex, Bandra (E), MUMBAI - 400 051	The Secretary Bombay Stock Exchange Ltd. Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI - 400 001
The Secretary Calcutta Stock Exchange Ltd. 7, Lyons Range, KOLKATA - 700 001	

Dear Sir / Madam,

Sub:- Corporate Investors Presentation on Performance in FY 2016-17 (H1).

Reference the captioned subject, kindly note that Corporate Investors Presentation on Performance in FY 2016-17 (H1) has been uploaded on NMDC's website, a copy of which is enclosed herewith for kind reference.

This is for your kind information.

Thanking you,

Yours faithfully,
for NMDC Limited


A.S. Pardha Saradhi
Company Secretary

Encl:- As above.



NMDC Limited

Corporate Investors Presentation on Performance in F/Y 2016-17(H1)

Disclaimer

Cautionary Statement

The statements contained in the Presentation may be forward looking statements and progressive within the meaning of applicable laws and regulations. Actual results may vary from those expressed or implied, depending upon economic conditions, government policies and other incidental factors that may arise. Readers are cautioned not to place undue reliance on the forward looking statements



Performance Highlights of H1 (2016-17) Vs H1 (2015-16)

Physical:

- **Sales** increased to **157.91 LT** from **131.08 LT (20%)**
Export sales is **12.72 LT** for H1 of 2016-17 against **NIL** in H1 of 2015-16
Domestic sales increased to **145.19 LT** from **131.08 LT (11%)**
- **Production** increased to **139.19 LT** from **124.28 LT (12%)**

Financial

- **Turnover** increased to **Rs 3,460 cr** from **Rs 3,409 cr (1%)**

Analysis of Variance in Iron Ore Sales: (Rs. 51 Cr)

i) Increase in sale due to export sales quantity	Rs. 374 cr
ii) Increase in sale due to domestic sales quantity	Rs. 511 cr
iii) Reduction in sale due to fall in domestic prices	Rs. 834 cr

- **Operating Profit** decreased to **Rs 1,532 cr** from **Rs 1,912 cr (-20%)**
- **Interest Income** decreased to **Rs 530 cr** from **Rs 889 cr (-40%)**
- **PAT** decreased to **Rs 1,482 cr** from **Rs 1,832 cr (-19%)**



Performance Highlights of Q2 (2016-17) Vs Q1 (2016-17)

Physical:

- **Sales** increased to **80.14 LT** from **77.78 LT (3%)**
Export sales decreased to **5.25 LT** from **7.47 LT (-30%)**
Domestic sales increased to **74.89 LT** from **70.31 LT (7%)**
- **Production** decreased to **63.10 LT** from **76.09 LT (-17%)**

Financial

- **Turnover** increased to **Rs 1,739 cr** from **Rs 1,721 cr (1%)**

Analysis of Variance in Iron Ore Sales: (Rs. 4 Cr)

i) Increase in sale due to increase in export prices	Rs. 43 cr
ii) Reduction in sale due to export sales quantity	Rs. 74 cr
iii) Increase in sale due to domestic sales quantity	Rs. 99 cr
iv) Reduction in sale due to fall in domestic prices	Rs. 64 cr

- **Operating Profit** increased to **Rs 771 cr** from **Rs 760 cr (1%)**
- **Interest Income** decreased to **Rs 243 cr** from **Rs 286 cr (-15%)**
- **PAT** increased to **Rs 771 cr** from **Rs 711 cr (8%)**



Performance Highlights of Q2 (2016-17) Vs Q2 (2015-16)

Physical:

- **Sales** increased to **80.14 LT** from **64.46 LT (24%)**
Export sales is **5.25 LT** for **Q2** of **2016-17** against **NIL** in **Q2** of **2015-16**
Domestic sales increased to **74.89 LT** from **64.46 LT (16%)**
- **Production** decreased to **63.10 LT** from **64.45 LT (-2%)**

Financial

- **Turnover** increased to **Rs 1,739 cr** from **Rs 1,603 cr (8%)**

Analysis of Variance in Iron Ore Sales: (Rs. 137 Cr)

i) Increase in sale due to export sales quantity	Rs. 172 cr
ii) Increase in sale due to domestic sales quantity	Rs. 409 cr
iii) Reduction in sale due to fall in domestic prices	Rs. 444 cr

- **Operating Profit** decreased to **Rs 771 cr** from **Rs 852 cr (-9%)**
- **Interest Income** decreased to **Rs 243 cr** from **Rs 452 cr (-46%)**
- **PAT** decreased to **Rs 771 cr** from **Rs 817 cr (-6%)**



Major Accounting Entries

- 1) The Central Govt. vide circular dated 13th April 2016 clarified the applicability of service tax on Royalty w.e.f 01.04.16. The company has contended before the Hon'ble High court of Karnataka and the stay has been granted. Similarly the issue is taken to the O/o The Commissioner, Customs and Central Excise, Raipur with respect to Bailadila sector and O/o The Director General of Central Intelligence, Bhopal in respect of both Bailadila and Panna project. Accordingly, the estimated liability of Rs 58 Cr is not provided for up to the quarter.
- 2) During the previous quarter an amount of Rs 44 Cr was provided for towards the same which stands reversed during the current quarter.



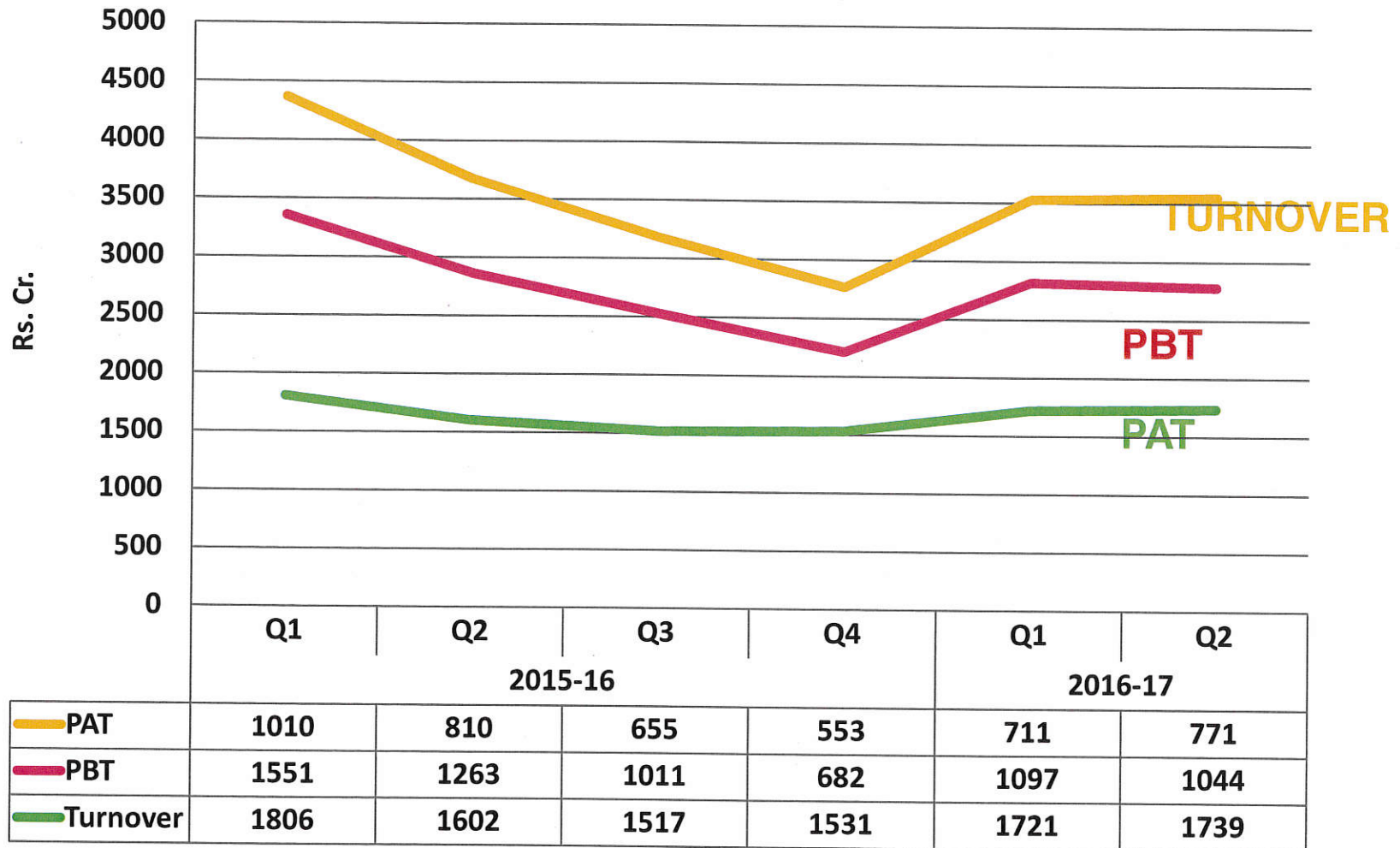
Buy Back of Shares

Board of Directors of the company in its meeting held on 7th June 2016 approved buyback of 80,08,25,526 equity shares @ Rs 94 for an aggregate consideration of Rs.7,527.76 cr. The buyback offer of shares has been closed on 30th September 2016 and provision for the liability in respect of the consideration for Buyback has been accounted in the current quarter adjusting the Other Equity.

The process for buyback has been completed on 10th October 2016, consequently, the Equity Share Capital stands reduced to Rs.316.39 cr as on date of reporting.

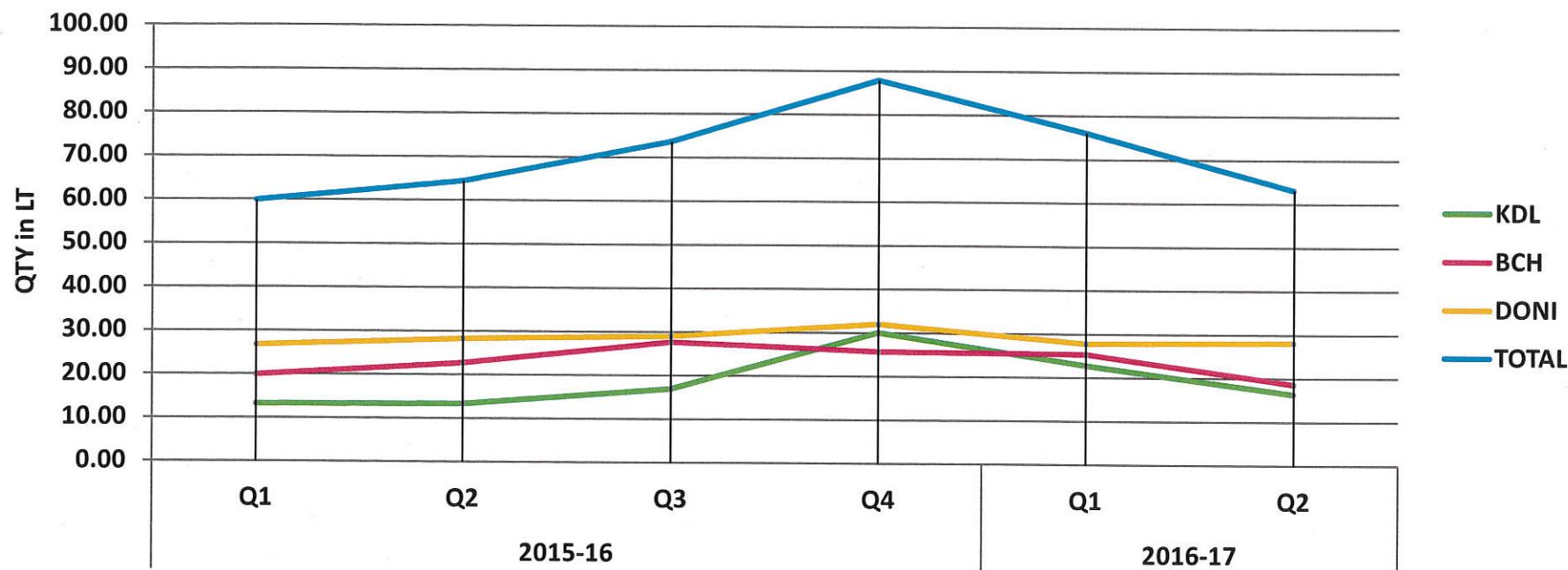


QUARTER WISE TREND OF TURNOVER, PBT & PAT





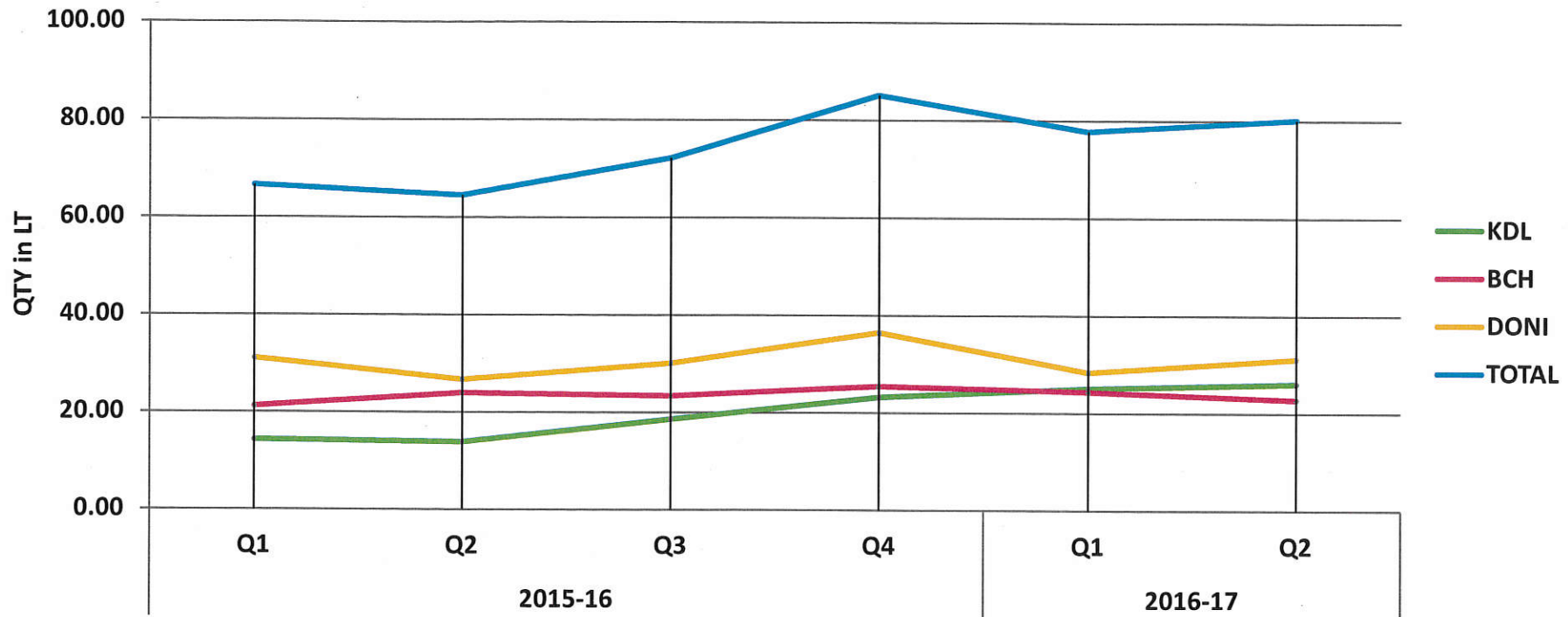
UNITWISE QUARTERLY PRODUCTION TREND OF IRON ORE (LT)



Qty in LT	2015-16				2016-17	
	Q1	Q2	Q3	Q4	Q1	Q2
KDL	13.16	13.39	16.89	30.08	22.80	16.33
BCH	19.88	22.76	27.69	25.70	25.42	18.63
DONI	26.79	28.30	29.05	32.05	27.87	28.14
TOTAL	59.83	64.45	73.63	87.83	76.09	63.10



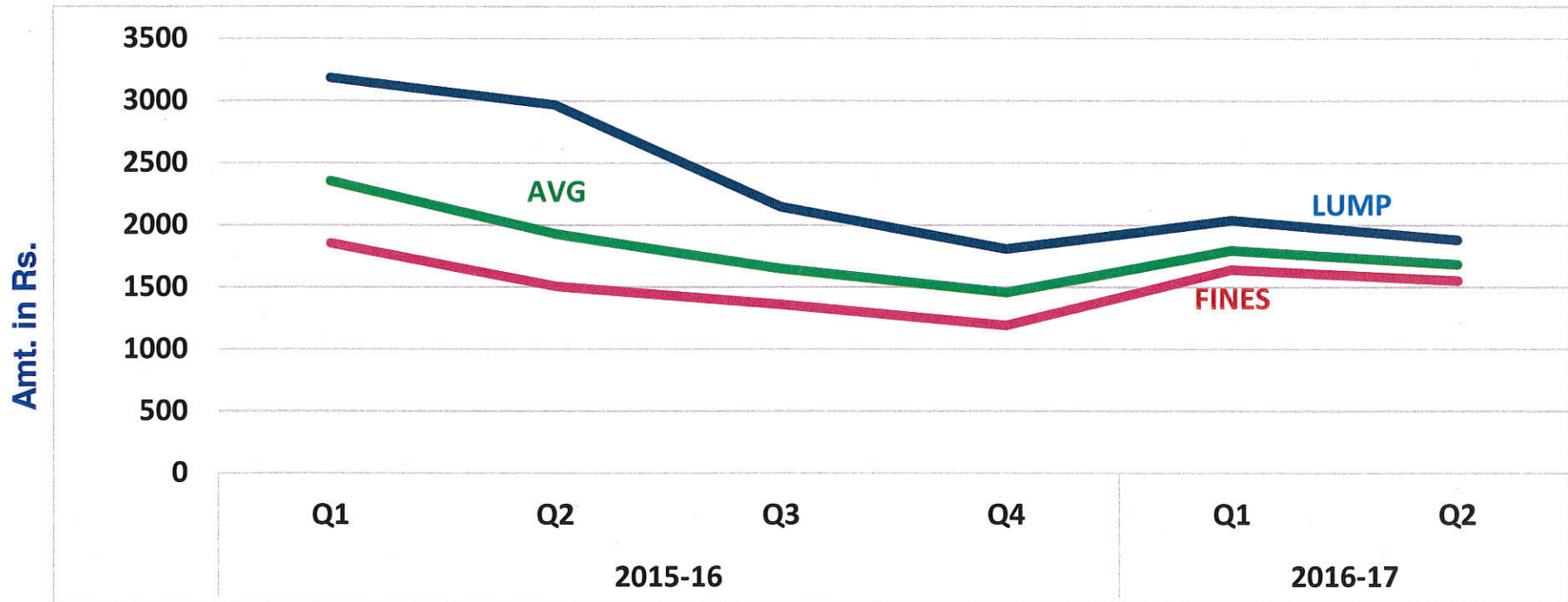
UNITWISE QUARTERLY SALES TREND OF IRON ORE (LT)



Qty in LT	2015-16				2016-17	
	Q1	Q2	Q3	Q4	Q1	Q2
KDL	14.32	13.82	18.59	23.23	25.04	26.10
BCH	21.22	23.94	23.43	25.44	24.38	22.82
DONI	31.08	26.70	30.16	36.46	28.36	31.22
TOTAL	66.62	64.46	72.18	85.13	77.78	80.14



PRODUCT WISE AVG DOMESTIC PRICES OF IRON ORE (EXCL STATUTORY LEVIES)



Value in INR	2015-16				2016-17	
	Q1	Q2	Q3	Q4	Q1	Q2
LUMP	3183	2967	2146	1807	2037	1879
FINES	1855	1507	1362	1193	1642	1552
AVG	2353	1929	1649	1456	1796	1681



**TREND OF SPONGE IRON
PRODUCTION AND SALES (TONS)**

Qty in	2015-16				2016-17		
	Ton	Q1	Q2	Q3	Q4	Q1	Q2
Prod.	738	1,287	2,455	2,134	3,315	965	
Sales	1,383	3,086	2,667	1,229	1,770	4,655	

**TREND OF DIAMONDS
PRODUCTION AND SALES (CARATS)**

Qty in	2015-16				2016-17		
	Carats	Q1	Q2	Q3	Q4	Q1	Q2
Prod.	9,091	8,573	6,976	10,918	7,572	7,578	
Sales	-	6,439	6,936	23,308	-	2,771	



CAPITAL EXPENDITURE 2016-17 (UP TO SEP 2016)

Rs Cr.

Projects/Schemes	Actuals 2016-17 (up to Sep16)
Steel Plant at Nagarnar	1,222.65
Kumarswamy Mine	7.21
Bailadilla Deposit 11B	4.76
Pellet Plant- Donimalai	17.39
Doubling of KK Lines	75.00
Contribution to JV & Associates	35.04
Other Schemes (including towards Addition, Modification and Replacement of Existing Assets)	72.50
Total	1,434.55



Details of Top 25 Shareholders (As on 09-12-2016)

Sl. No.	Name of the Shareholder	No. of Shares	%
1	PRESIDENT OF INDIA	2371126192	74.9
2	LIFE INSURANCE CORPORATION OF INDIA	389938677	12.3
3	LIC OF INDIA HEALTH PROTECTION PLUS FUND	66017781	2.09
4	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTER	13641103	0.43
5	EDGBASTON ASIAN EQUITY TRUST	12140179	0.38
6	ROBECO CAPITAL GROWTH FUNDS - ROBECO EMERGING CONSERVATIVE EQUITIES	11441466	0.36
7	STATE BANK OF INDIA	11363580	0.36
8	CANARA BANK-MUMBAI	10772388	0.34
9	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	9043040	0.29
10	THE NEW INDIA ASSURANCE COMPANY LIMITED	8816508	0.28
11	ICICI PRUDENTIAL NIFTY NEXT 50 INDEX FUND	7229554	0.23
12	EASTSPRING INVESTMENTS INDIA EQUITY OPEN LIMITED	7090959	0.22
13	L AND T MUTUAL FUND TRUSTEE LTD-L AND T MID CAP FUND	6742300	0.21
14	UNITED INDIA INSURANCE COMPANY LIMITED	6566033	0.21
15	SWISS FINANCE CORPORATION (MAURITIUS) LIMITED	6331666	0.2
16	NATIONAL INSURANCE COMPANY LTD	5240721	0.17
17	GENERAL INSURANCE CORPORATION OF INDIA	4910000	0.16
18	EASTSPRING INVESTMENTS (SINGAPORE) LIMITED A/C DRAGON PEACOCK INVESTME	4851163	0.15
19	CREDIT SUISSE (SINGAPORE) LIMITED	4824803	0.15
20	THE ORIENTAL INSURANCE COMPANY LIMITED	4523019	0.14
21	PGGM WORLD EQUITY B. V. (GEPFEEM)	3888662	0.12
22	INTEGRATED CORE STRATEGIES ASIA PTE LTD	3459983	0.11
23	BANK OF INDIA	3199786	0.1
24	NPS TRUST - A/C UTI RETIREMENT SOLUTIONS LTD SCHEME - ATAL PENSION YOJANA	2933437	0.09
25	THE EDGBASTON ASIAN EQUITY (JERSEY) TRUST	2905885	0.09
TOTAL :		2978998885	94.08



THANK YOU