

GTPL Hathway Limited

CIN : L64204GJ2006PLC048908

Registered Office : 202, 2nd Floor, Sahajanand Shopping Centre,
Opp. Swaminarayan Temple, Shahibaug, Ahmedabad-380004, Gujarat.
Phone : 079-25626470 Fax : 079-61400007



Ref. No.: GTPL/SE/2019

October 14, 2019

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001

National Stock Exchange of India Limited
Exchange Plaza,
Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai - 400051

Scrip Code: 540602

Trading Symbol: GTPL

Dear Sir/Madam,

**Sub: Investor Presentation on Unaudited Standalone and Consolidated Financial Results
for the quarter and half year ended September 30, 2019**

Kindly find enclosed herewith a copy of Investor Presentation on Unaudited Standalone and Consolidated Financial Results for the quarter and half year ended September 30, 2019 of the Company.

The same is also being uploaded on the Company's website at www.gtpl.net.

You are requested to take the same on your records.

Thanking you.

Yours faithfully,
For GTPL Hathway Limited



[Signature]
Hardik Sanghvi
Company Secretary & Compliance Officer
FCS: 7247

Encl: As above



GTPPL Hathway Limited

**Q2 & H1 FY20
RESULTS UPDATE
OCTOBER 2019**

DISCUSSION SUMMARY

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Company Overview & Strategy

Leader across Key Cable Markets in India



Commenced Business from Gujarat in 2006 with CATV services.

Grew to National MSO with footprints in 750+ towns across 11 States in India in 13 Years, providing both CATV & Broadband Services.

#No.1 MSO in Gujarat with 67% market share.

#No.2 Player in West Bengal with 24% market share.

Significant presence in Maharashtra.




2.92 Mn Broadband Home Pass, mainly in Gujarat.

Substantial presence in Key Regions dominated by Hindi Speaking population.



- Subscription Revenue increased by 47% Y-o-Y
- ISP Revenue increased by 11% Y-o-Y
- EBITDA of ₹ 2,259 Mn in H1 FY20; 30% increase H-o-H.
- PAT of ₹ 460 Mn in H1 FY20; ₹ 173 Mn increase H-o-H.
- Gross Debt at ₹ 2,918 Mn in Q2 FY20 against ₹ 3,167 Mn in Q1 FY20; drop by 8% on Q-o-Q
- Net Debt at ₹ 2,178 Mn in Q2 FY20 against ₹ 2,361 Mn in Q1 FY20; drop by 8% on Q-o-Q
- Maintained Broadband ARPU of ₹ 415 during Q2 FY20

Key Financial Highlights (in ₹ Mn)

	H1 FY20	FY19	FY18
 REVENUE	8,381	12,892	11,134
 EBITDA	2,259	3,615	3,175
 PAT	460	191 [#]	614

Exceptional item (Provision for Bad Debts) of ₹ 650 Mn



CATV Business Performance

- Increase of 200K Connected Homes during Q2 FY20
- Increase of 150K Paying Subscribers during Q2 FY20
- Phase I, II, III & IV contributes 9%, 23%, 31% & 37% respectively of total Connected Homes (9.9 Mn)
- Expansion in Mumbai market during Q2 FY20
- More than **70%** collections through **Digital Mode**

Key Highlights



9.90 Mn
Connected
Homes



7.75 Mn
Active¹
Subscribers



7.25 Mn
Paying
Subscribers



47%
Y-o-Y growth in
Subscription
Revenue



100%
base converted in
Auto dunning
through GTPL Saathi



36
GTPL Owned &
Operated
Channels



- Active subscribers crossed 350K ; increase of 15K in Q2 FY20
- 2.92 Mn Home Pass ; 50% Home Pass available for FTTX conversion
- Data Consumption per Customer stands at 126 GB / Month as on Sep-19; Up by 45% Y-o-Y, from 87 GB / month in Sep-18
- **“Truly Unlimited”** : 98%+ Subscribers opted for Unlimited data plans

Key Highlights



355K

Active Subscriber
#15K addition in
Q2FY20



2.92 Mn

Home Pass
#260K addition in
Q2FY20



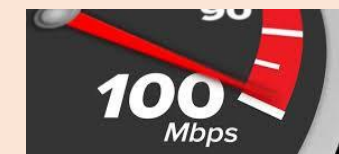
75K

FTTX Subscribers



11%

Y-o-Y growth in
Broadband ISP
Revenue



100 Mbps

Speed with
Unlimited Data
offered



98%

Subscribers with
Unlimited
data



Key Inherent Strength of GTPL Hathway

Leadership Position in Operating Markets



- #1 MSO in Gujarat, #2 in WB
- Significant Presence in Rest of Maharashtra; 1.5 Mn Connected Homes
- 2.92 Mn Broadband Home Pass, mainly in Gujarat

Located in Consumption Market



- 95% CATV Subscribers in Hindi Speaking Market
- Gujarat, Maharashtra, WB key markets for National and Regional Advertiser
- Better Negotiation Power with Broadcaster

Trusted Partner



- 27,000+ LCOs as Business Partners
- Bottom-up company – Transparency in its approach
- Ease-of-Business via multiple Apps in Vernacular Languages
- “Digital Payment Options” to LCOs & Subscribers

High Quality Technology and Infrastructure

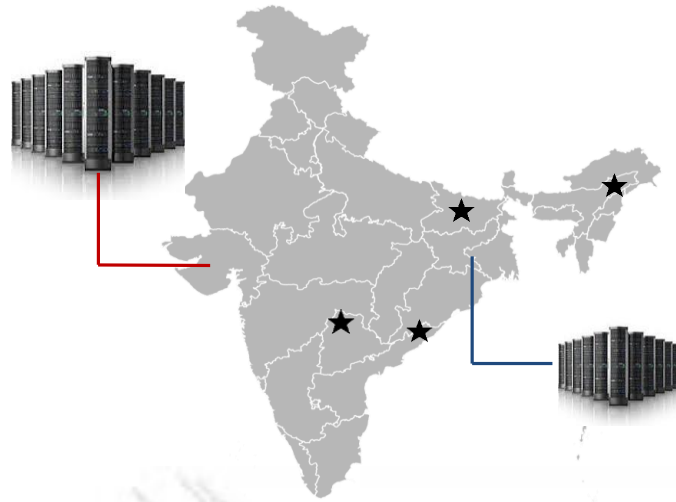


- State-of-the-Art Next Generation Video Headend System from Harmonics Inc., USA
- State-of-the-Art BNG solutions from Nokia for high speed FTTX broadband



Cutting Edge Technology and Infrastructure

Advanced technology and equipment provided by leading technology vendors



Headend:

- 2 Main Headend & 4 support Headend for disaster management.
- Mother Headend & Network Operating Centre (NOC) in Gujarat, capable to cater across India.
- 2nd Main Headend in Kolkata.
- Distributing 650+ channels including 79 HD channels across India.

Optic Fibre Cable Network:

- Owned : 30,000+ KMs
- Underground : 2,000+ KMs
- Leased: 5,500+ KMs

GPON Technology:

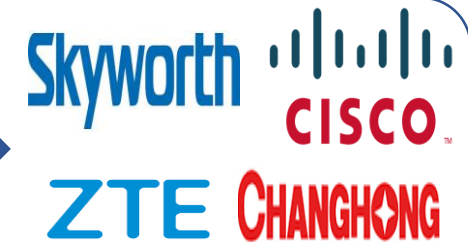
- Seamless connectivity
- Higher broadband speed
- VoD, OTT capabilities

Technology Partners

Headend



STBs & Modem



SMS



CAS



NOC & OSS



Experienced Management Team with Strong Track Record

Anirudhsinhji Jadeja
Promoter and MD

A zealous entrepreneur; started with cable operations in 90s and shaped GTPL in 2006; has many accomplishments to his credit and has won numerous industry/social awards

Anil Bothra
Chief Financial Officer

CA,CS and CMA with 24 years of experience; has worked with Grasim, Atul Ltd, Shell Hazira LNG etc. across various roles including Business Strategy, Corporate Finance, Budgeting, Internal Control and M&A

Piyush Pankaj
Business Head - CATV & Chief
Strategy Officer

CFA & MBA with 21 years of varied experience in Media, Internet & e-commerce; has worked in Astro Group (Malaysia) and Zee Group (India)

Neeraj Agrawal
Head Broadband (Retail)

MBA from Devi Ahilya Vishwavidyalaya University; 23 years of experience in managing diverse telecom products (both GSM & CDMA), largely in Reliance Communications

Subrata Bhattacharya
Chief Information & Technology
Officer

Electrical Engineer with 25 years of rich experience in analog / digital cable TV / Broadband Technology across reputed companies like RPG Netcom, Siti Cable & Cablecomm

Ekta Kanade
Chief Legal Officer


Bachelor in Law, University of Bombay; 18 years of experience, largely in Media industry and organizations including Viacom 18, Walt Disney, etc.


Ketan Bhatt
Chief People Officer


PGDRM from the Institute of Rural Management, Anand; has worked in British Gas, Idea Cellular, Torrent Pharma and Torrent Power; has 20+ years in experience HR & OD domains



- 
- Successful implementation of New Tariff Order (NTO) across India has opened up avenues for expansion in existing markets & lifted entry barriers in untapped markets.
 - Continue increasing footprints in existing market through expansion and venture into new markets through acquisitions & consolidations

- 
- With 4.4 Mn Households' reach in Gujarat & 2.4 Mn in West Bengal, GTPL is better positioned to convert the HH into Broadband subscribers.
 - Upgraded and deployed GPON Technology to provide High Speed, High Volume Broadband Services in Gujarat; other regions under way for upgrade to FTTX Solutions.

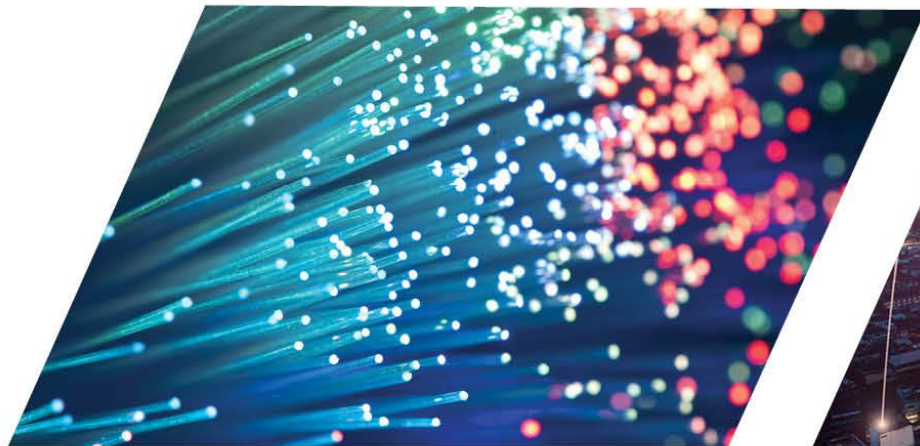
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- **Giga^{HD} – Industry First, Dual Service Product** : Broadband Services along with Cable services, as a single package with attractive rates to convert current customers & add new customers
 - **Planned re-launch in Q3 FY20**
 - Capitalize on current infrastructure of both CATV & Broadband business, for better ROI

- 
- **EPC (Engineering, Procurement & Construction) based Project**
 - Connected 1,100+ GPs up to Q2 FY20, of total 3,600 GPs to be connected in 10 Districts
 - Completed ~8,000 Kms of T&D up to Q2 FY20, of ~17,000 Kms of T&D.



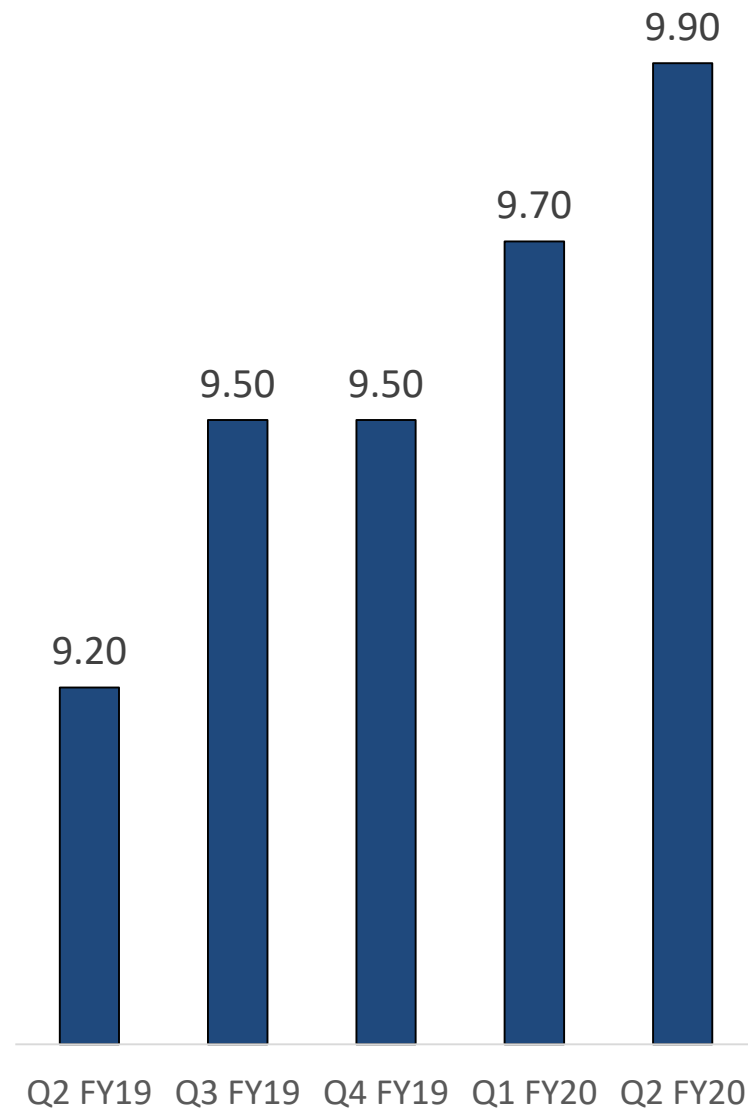


Key KPIs



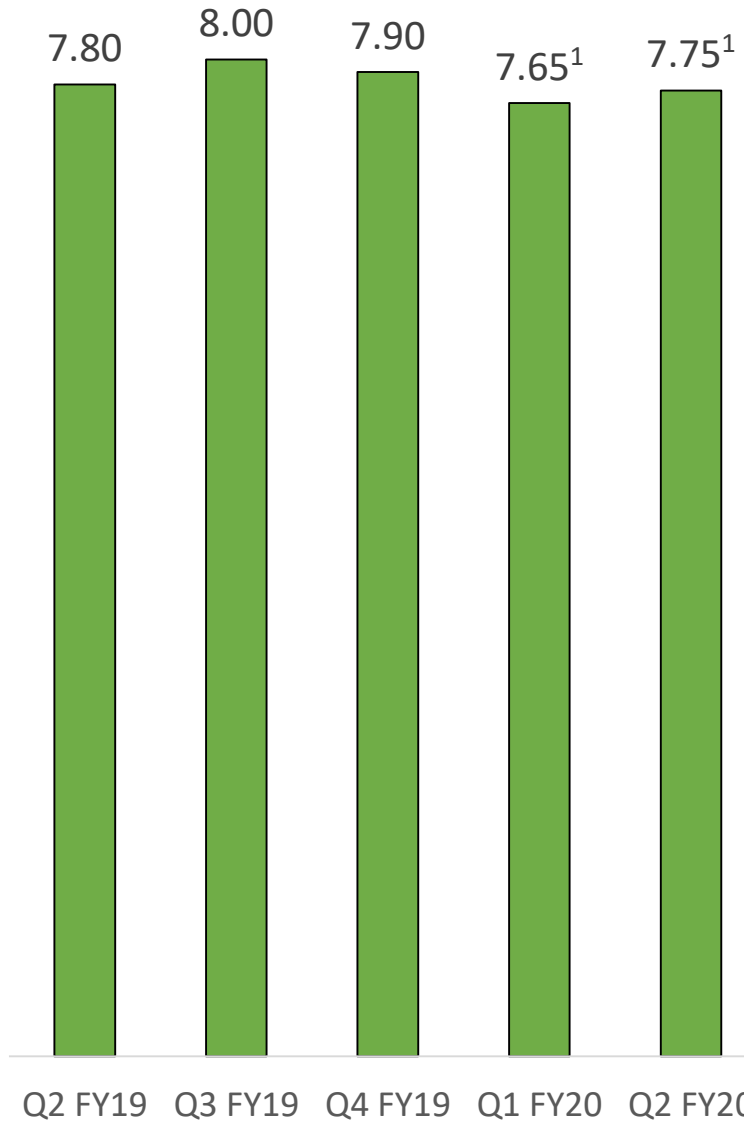
KEY KPIs : CATV Business : Quarterly : Consolidated*

Connected Homes (Mn)



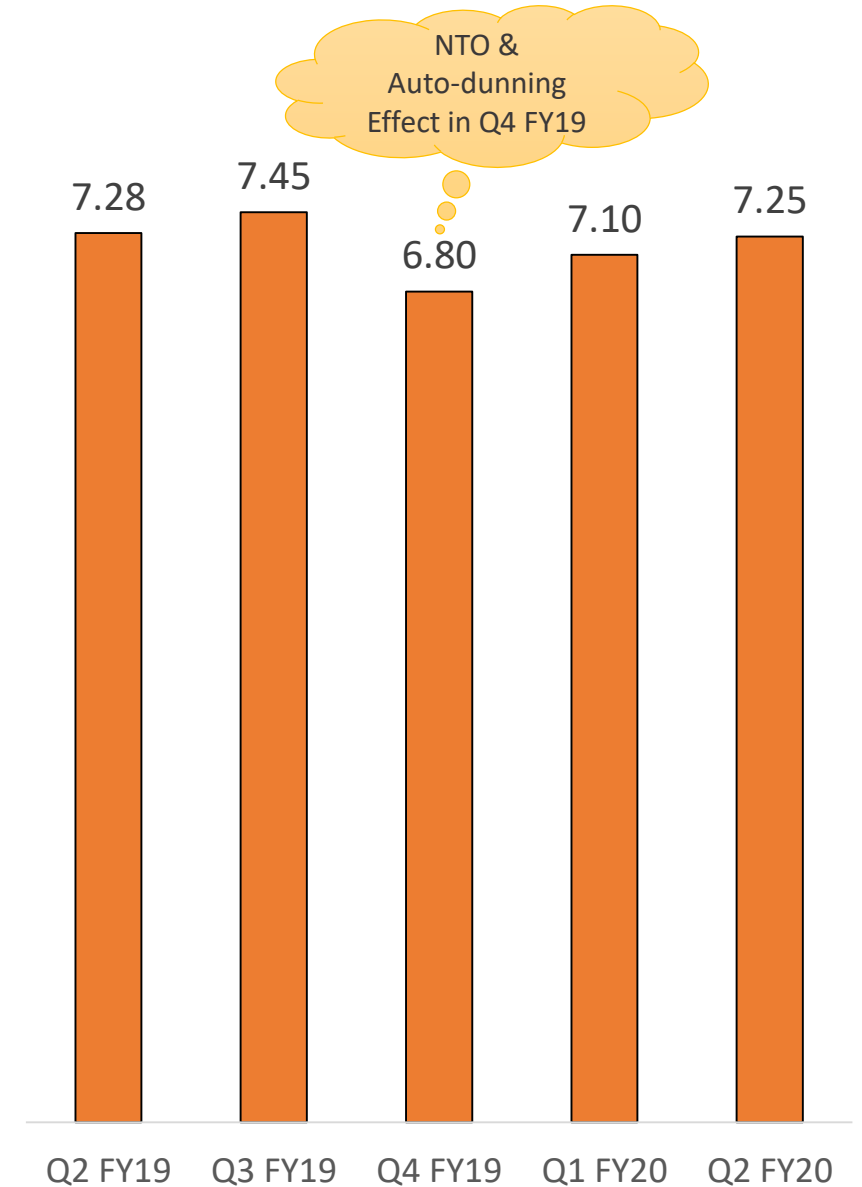
Connected 400K Homes in H1 FY20

Active Subscribers (Mn)



Increase of 100K Subscribers Q-o-Q

Paying Subscribers (Mn)

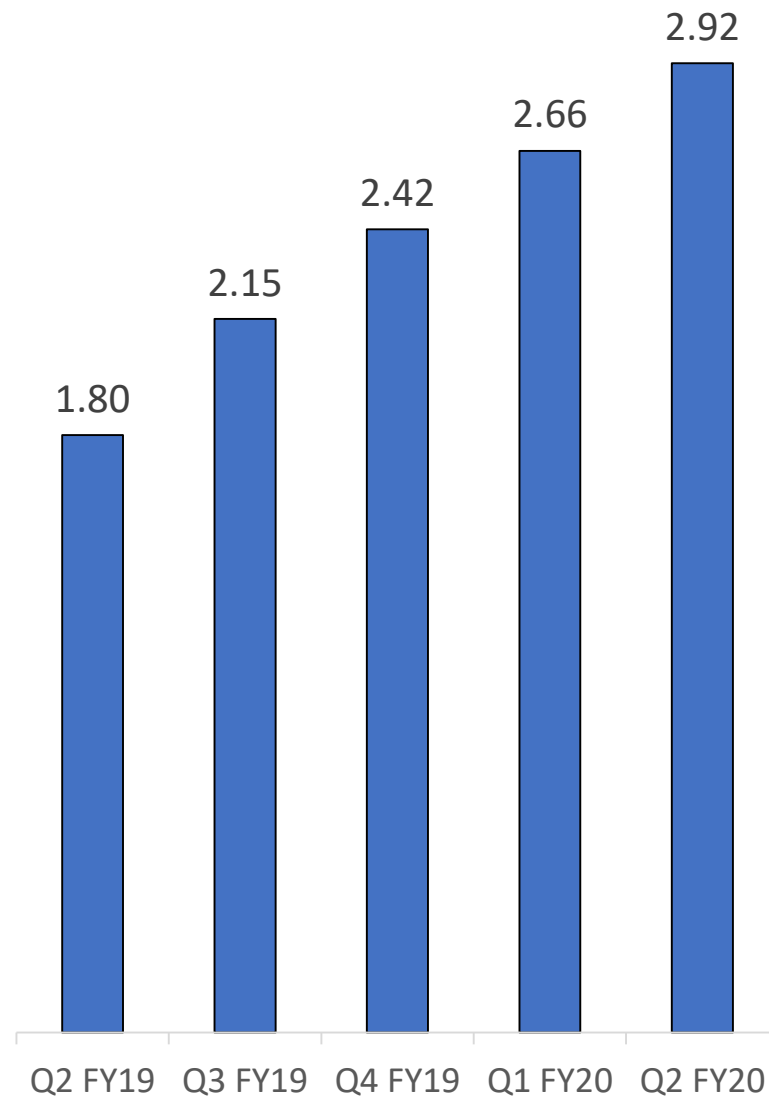


Increase of 450K Subscribers in H1 FY20



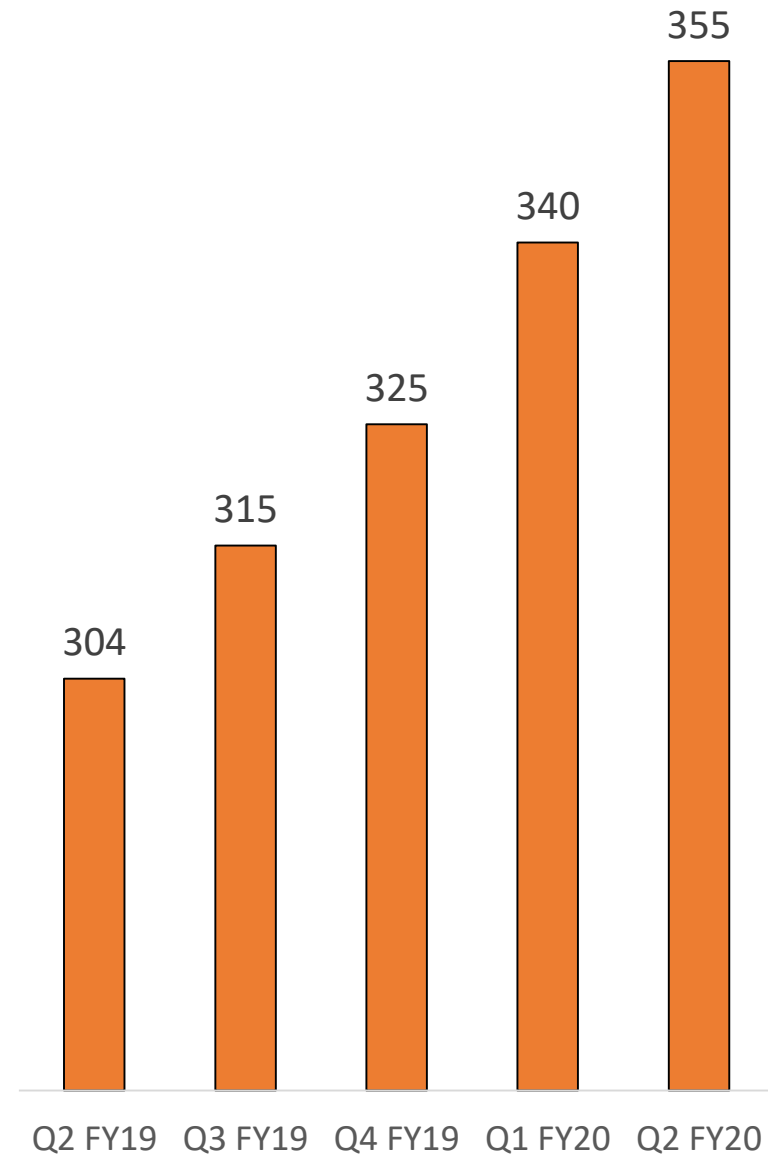
KEY KPIs : Broadband Business : Quarterly

Home Pass (Mn)



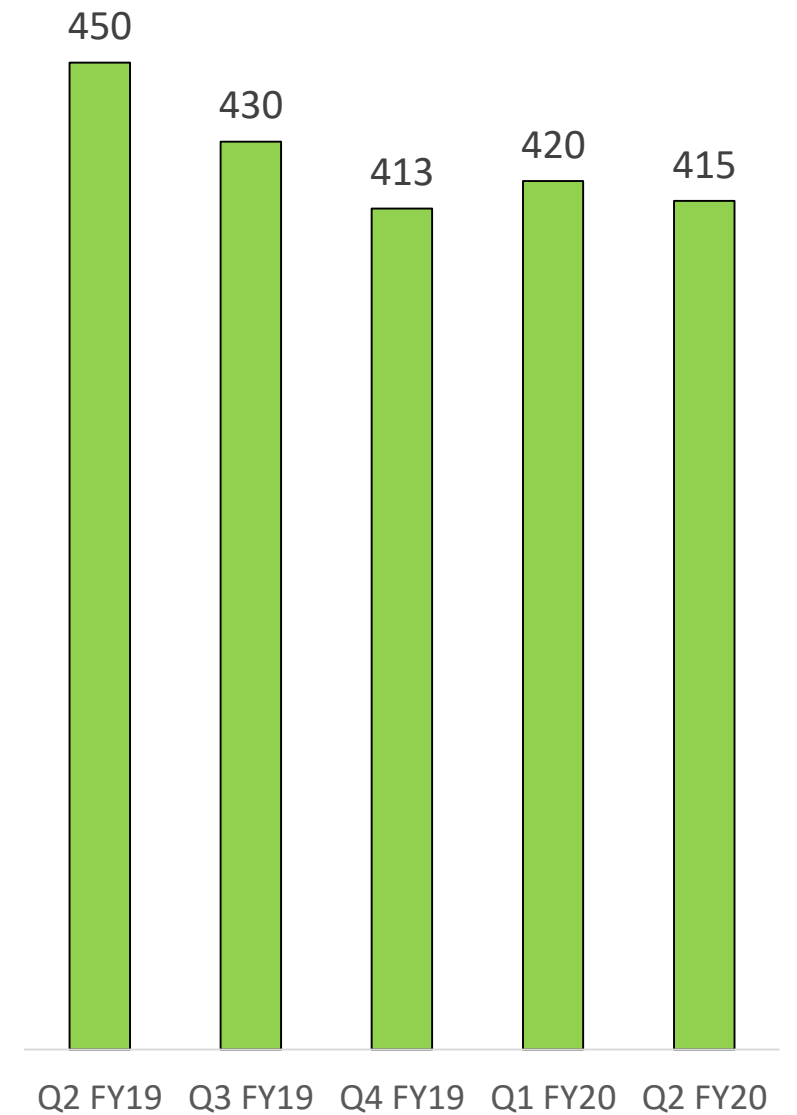
260K New Home Pass in Q2 FY20

Active Subscriber ('000)



ACB Crosses 350K ; increase of 15K Q-o-Q

ARPU (₹) (Net of Taxes)

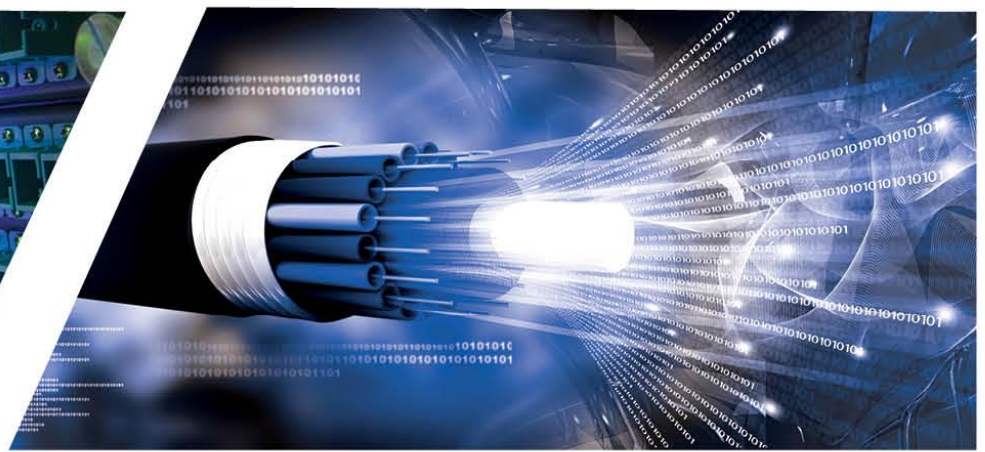


Maintained ARPU of ₹ 400+ in FY20





Consolidated Financials



Financial Highlights : Consolidated*

(Ex EPC)



1 Revenue



Total Revenue up by 35% H-o-H; 41% Y-o-Y & 14% Q-o-Q
Subscription Revenue up by 47% H-o-H; 47% Y-o-Y & 6% Q-o-Q
ISP Revenue up by 10% H-o-H; 11% Y-o-Y

2 Expenses



Finance cost down by 39% H-o-H; 48% Y-o-Y & 20% Q-o-Q

3 EBITDA



EBITDA of ₹ 2,259 Mn in H1 FY20; ₹ 1,156 Mn in Q2 FY20
Up by ₹ 516 Mn (30%) H-o-H; ₹ 52 Mn (5%) Q-o-Q
EBITDA Margin stands at 27% in H1 FY20

4 PAT



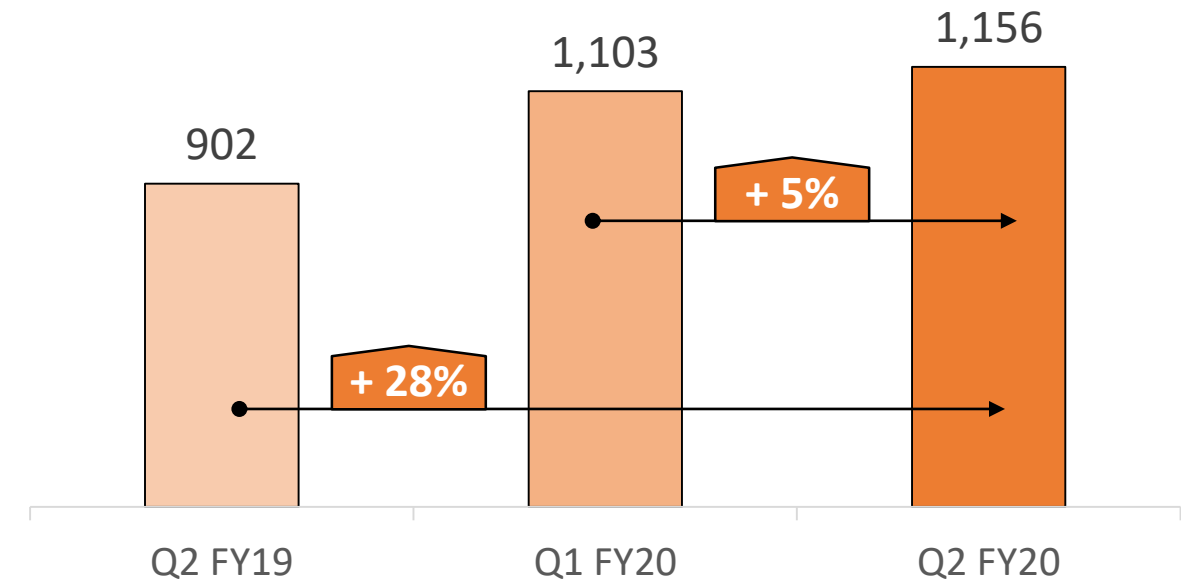
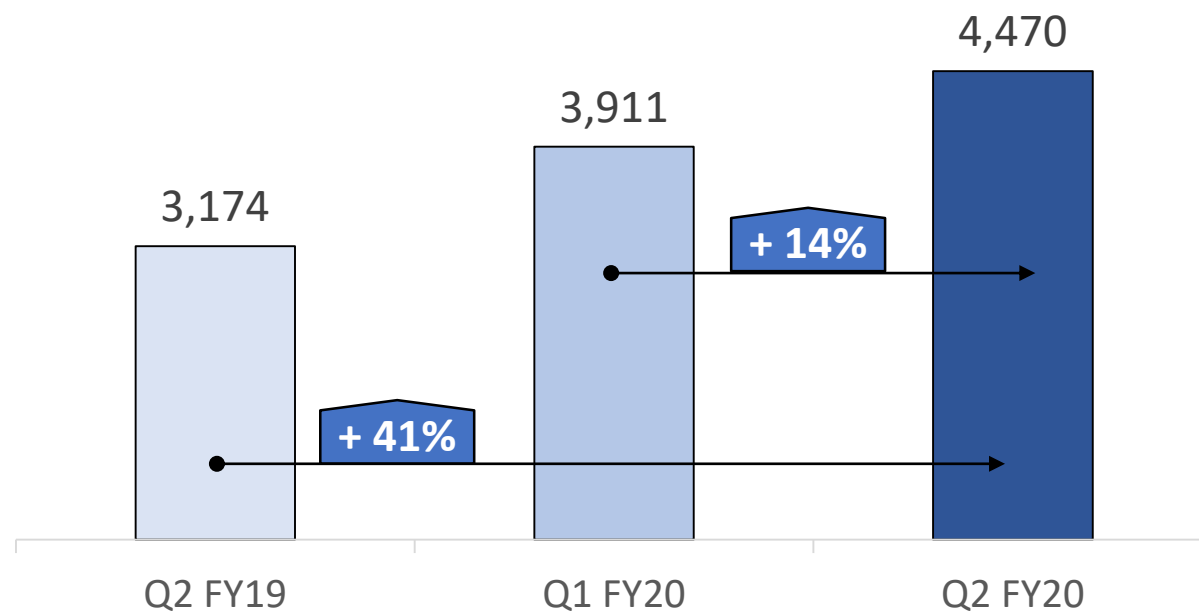
PAT of ₹ 460 Mn in H1 FY20; Up by ₹ 173 Mn (60%) H-o-H



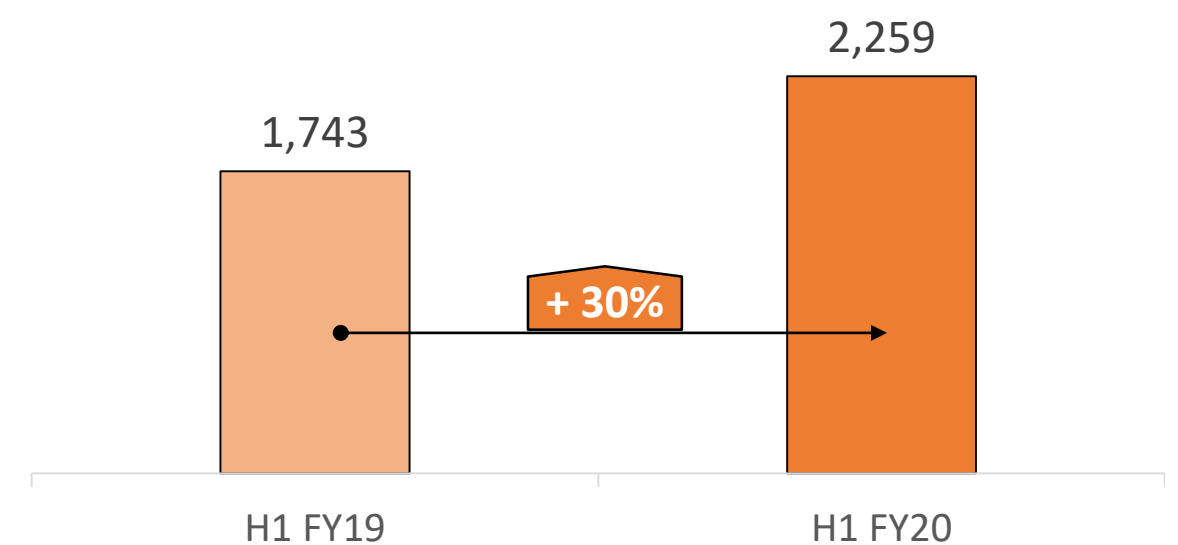
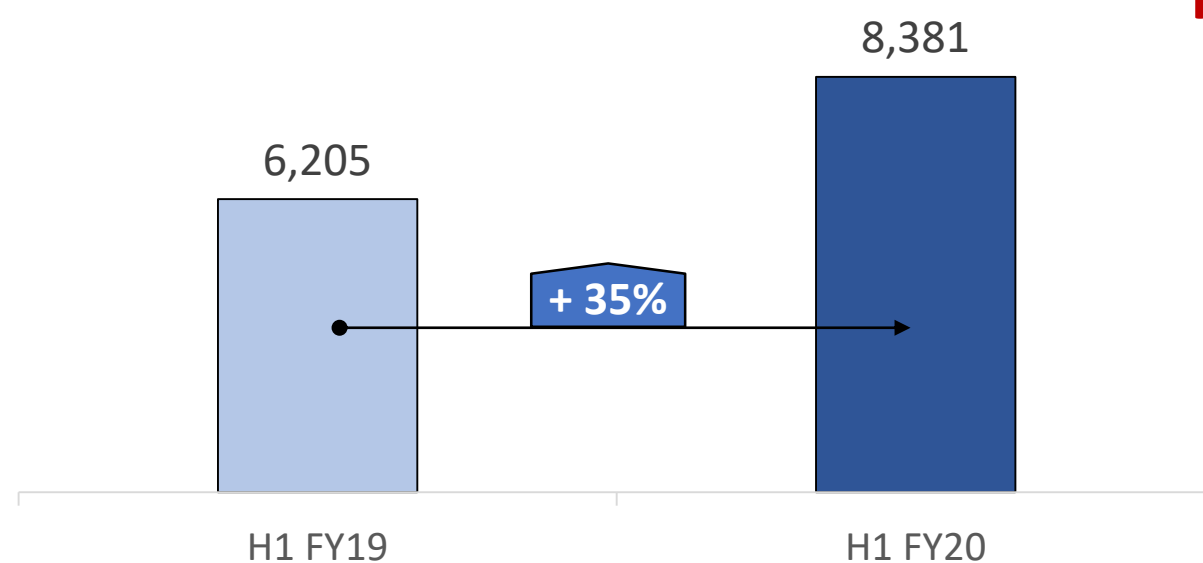
Total Revenue (In ₹ Mn)

EBITDA (In ₹ Mn)

Quarterly



Half Yearly



* FY = Apr- Mar, Q1 =Apr-Jun, Q2= Jul-Sep, H1/H=Apr-Sep

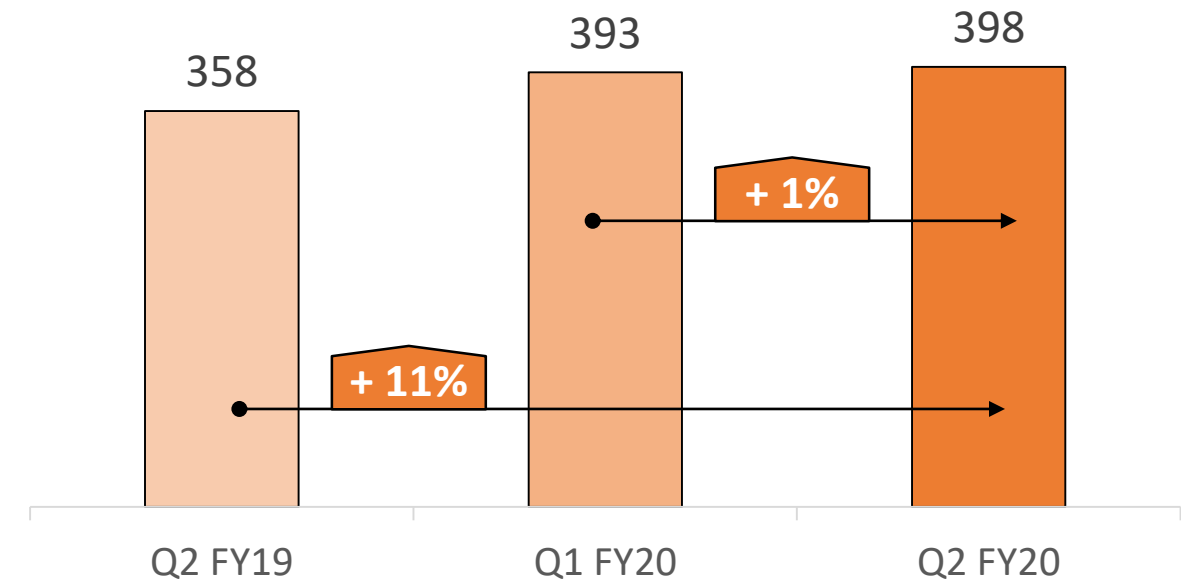
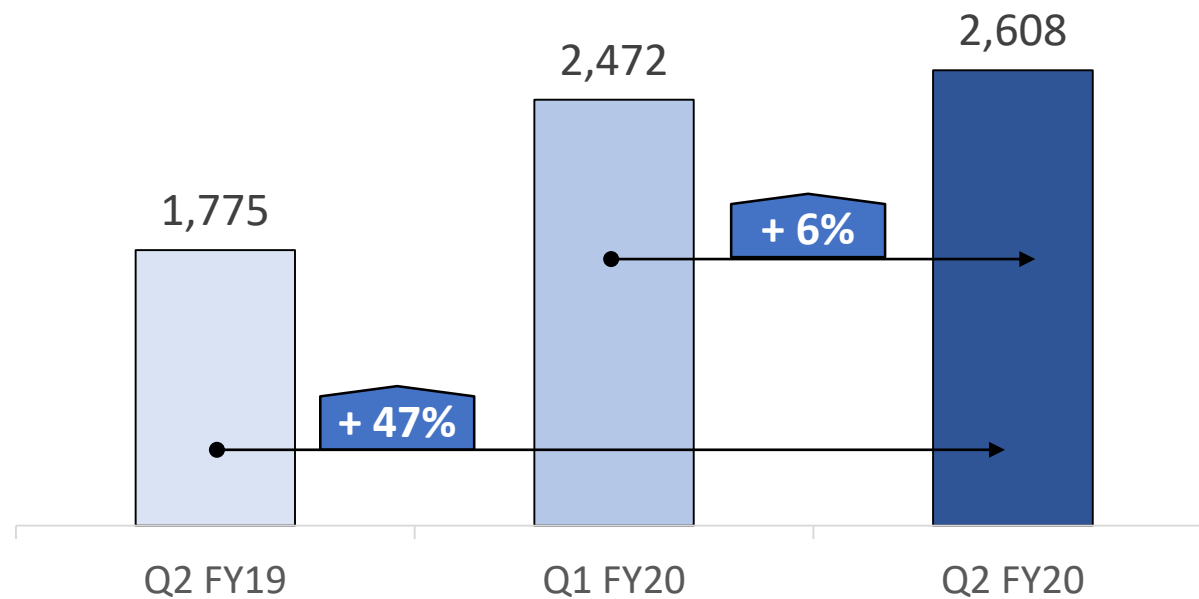
Note : Financial figures are excluding EPC contract



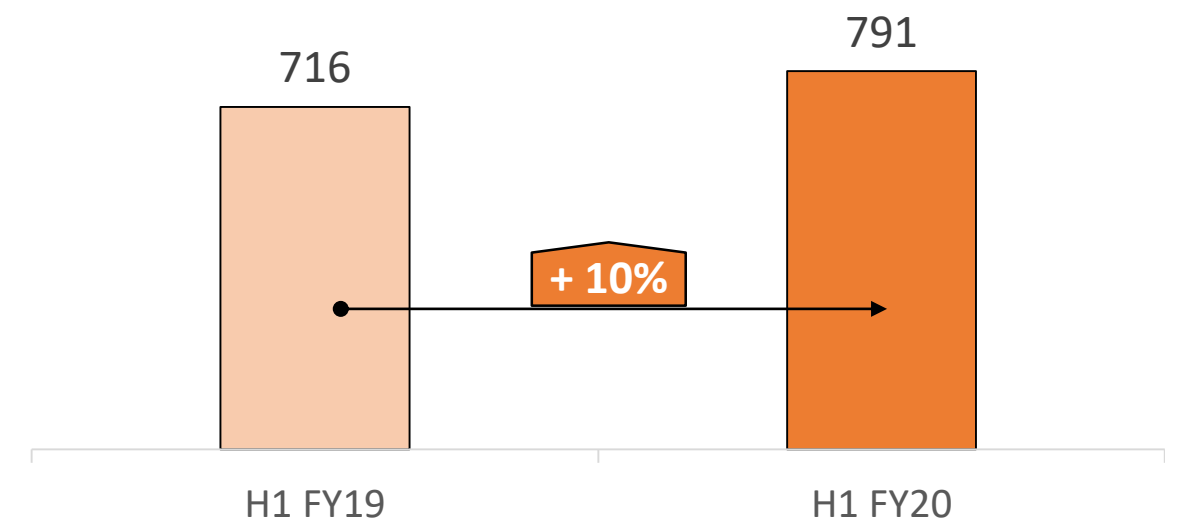
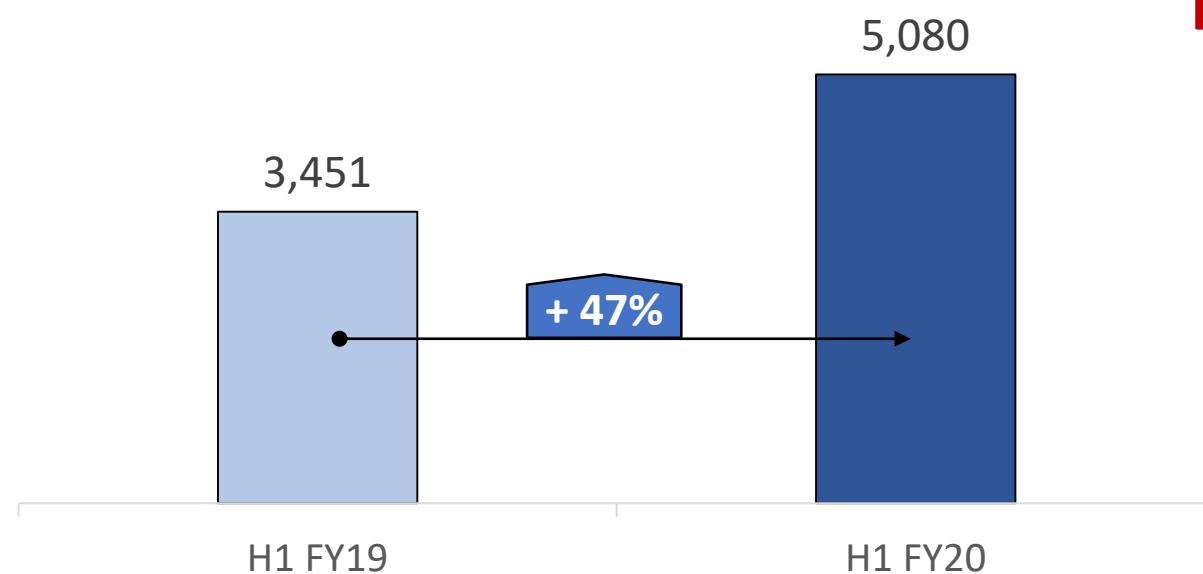
Subscription Revenue (In ₹ Mn)

ISP Revenue (In ₹ Mn)

Quarterly



Half Yearly



* FY = Apr- Mar, Q1 =Apr-Jun, Q2= Jul-Sep, H1/H=Apr-Sep

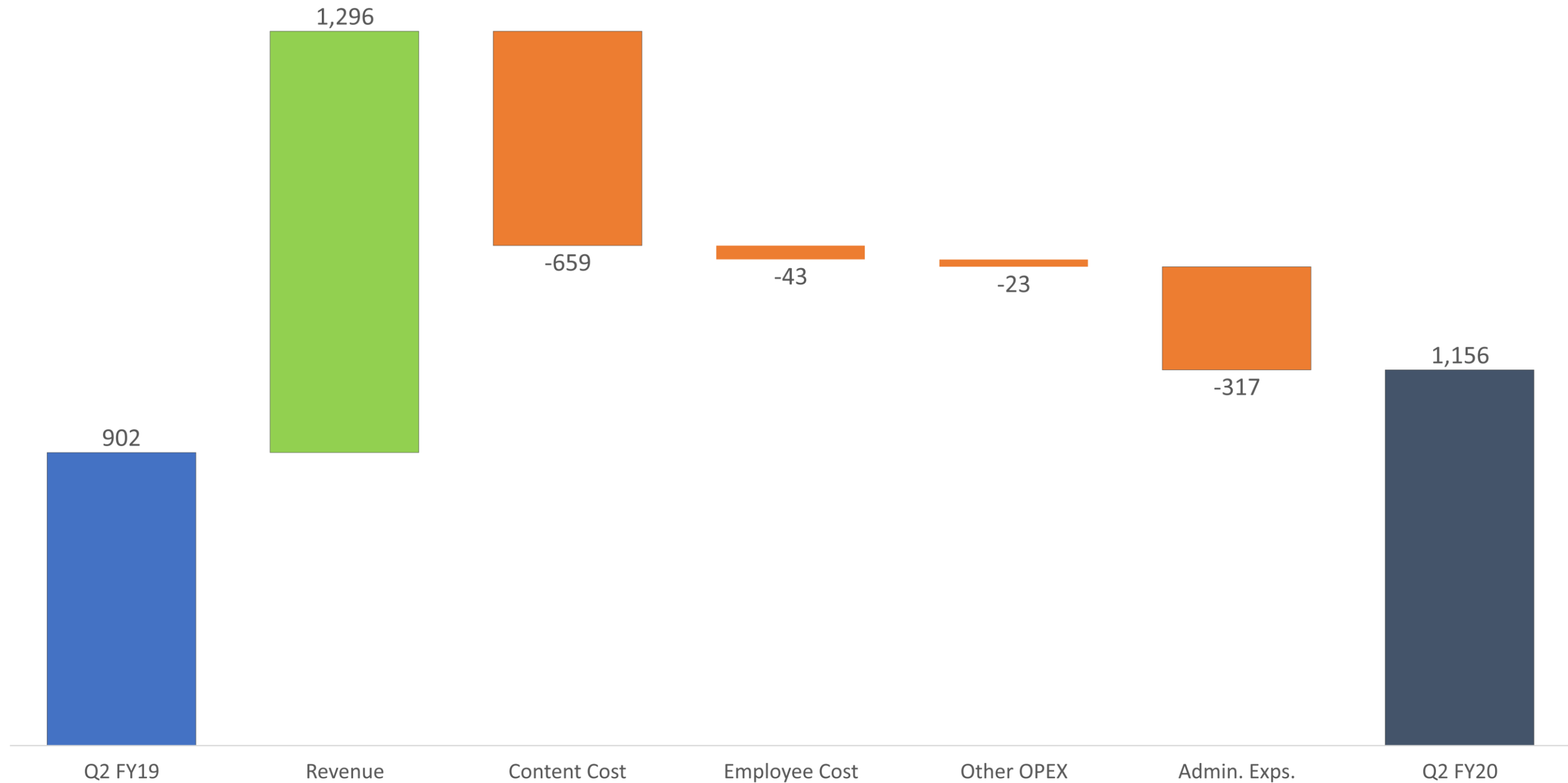
Note : Financial figures are excluding EPC contract



EBITDA Bridge : Consolidated*

(Ex EPC)

In ₹ Mn



* FY = Apr- Mar, Q1 =Apr-Jun, Q2= Jul-Sep, H1/H=Apr-Sep

Note : Financial figures are excluding EPC contract



Profit & Loss Statement : Consolidated*

In ₹ Mn

Particulars	Q2 FY20 Ex. EPC Contract	Q2 FY20 EPC Contract	Q2 FY20 Total	Q1 FY20 Ex. EPC Contract	Q1 FY20 EPC Contract	Q1 FY20 Total	Q-o-Q% (Ex. EPC)	Q2 FY19	Y-o-Y% (Ex. EPC)	H1 FY20	H1 FY19	H1-o-H1% (Ex. EPC)	FY19
Revenue													
Subscription CATV	2,608	-	2,608	2,472	-	2,472	6%	1,775	47%	5,080	3,451	47%	7,332
Revenue from EPC contract	-	1,694	1,694	-	620	620	--	-	--	2,314	-	--	-
Broadband ISP	398	-	398	393	-	393	1%	358	11%	791	716	10%	1,442
Placement*	997	-	997	707	-	707	41%	717	39%	1,705	1,378	24%	2,610
Activation	360	-	360	230	-	230	56%	234	54%	590	466	27%	939
Other Operating Income	32	-	32	33	-	33	-1%	41	-20%	65	79	-17%	136
Other Income	74	-	74	76	12	88	-4%	50	49%	162	116	30%	433
Total Income	4,470	1,694	6,164	3,911	632	4,543	14%	3,174	41%	10,707	6,205	35%	12,892
Expenditure													
Pay Channel Cost	1,982	-	1,982	1,802	-	1,802	10%	1,323	50%	3,784	2,588	46%	5,138
EPC cost of material consumed & sub contracting cost	-	1,462	1,462	-	535	535	--	-	--	1,997	-	--	-
Employee Cost	401	-	401	353	-	353	14%	358	12%	754	711	6%	1,471
Other Operating Expense	233	-	233	214	-	214	9%	210	11%	447	425	5%	883
Administrative expense	698	117	815	439	44	484	59%	381	83%	1,299	739	54%	1,784
Total Expenditure	3,314	1,579	4,893	2,808	580	3,387	18%	2,272	46%	8,280	4,462	37%	9,276
EBITDA	1,156	115	1,271	1,103	52	1,156	5%	902	28%	2,426	1,743	30%	3,615
EBITDA %	25.9%	6.8%	20.6%	28.2%	8.3%	25.4%		28.4%		22.7%	28.1%		28.0%
Depreciation/Amortization	569	-	569	528	-	528	8%	496	15%	1,097	971	13%	2,019
Finance cost	93	(0)	93	117	8	125	-20%	179	-48%	217	340	-39%	514
Profit before Tax & Exceptional item	494	115	609	459	44	503	8%	227	118%	1,112	431	121%	1,082
Exceptional item	(4)	-	(4)	2	-	2		1		(2)	-		(650)
PBT	491	115	606	460	44	505	7%	227	116%	1,110	431	121%	432
Tax	232	25	256	157	16	172		66		429	141		185
PAT before Other Comprehensive Income	259	91	349	303	29	332		161		682	290		248
(Add)/Less : Share of (Profit) / Loss of NCI	(61)	-	(61)	(38)	-	(38)		(15)		(99)	(10)		(59)
Add/(Less) Other Comprehensive Income	(4)	-	(4)	-	-	-		8		(4)	7		3
PAT	195	91	285	266	29	294		154		580	287		191

* includes Distribution Fees, Carriage and Incentives

Note : Exceptional items provided in books amounting ₹ 650 Mn during FY19 due to change in pricing mechanism between industry stakeholders in the value chain post implementation of New Tariff Order



Balance Sheet : Consolidated

In ₹ Mn

Liabilities	As on 30th Sep 2019	As on 31st March 2019	As on 31st March 2018
Equity			
Equity Share Capital	1,125	1,125	1,125
Other Equity	6,431	5,887	5,755
Total Equity	7,555	7,012	6,880
Non-Current Liabilities			
Financial Liabilities			
Borrowings	1,044	1,526	1,103
Other Financial Liabilities	-	-	1
Deferred Tax Liabilities	297	176	170
Other Non-Current Liabilities	1,066	1,360	1,844
Total Non-Current Liabilities	2,407	3,062	3,117
Current Liabilities			
Financial Liabilities			
Borrowings	1,196	1,254	1,871
Trade Payables	6,121	2,992	1,959
Other Financial Liabilities	2,254	1,692	1,935
Provisions and other current liabilities	3,939	4,195	3,218
Current Tax liability(Net)	124	112	206
Total Current Liabilities	13,634	10,245	9,189
Total Liabilities	23,596	20,320	19,185

Assets	As on 30th Sep 2019	As on 31st March 2019	As on 31st March 2018
Non-Current Assets			
Fixed Assets	13,564	12,460	12,486
Financial Assets			
Investments	137	136	109
Other Financial Assets	240	199	258
Deferred Tax Assets	900	956	752
Other non-current Assets	385	210	217
Total Non-Current Assets	15,226	13,961	13,821
Current Assets			
Inventories	1,176	250	-
Financial Assets			
Trade Receivables	3,420	2,863	3,262
Cash and cash equivalents	740	1,388	1,320
Other Financials Assets	1,460	1,060	256
Current Tax Assets (Net)	222	174	27
Other Current Assets	1,353	624	498
Total Current Assets	8,371	6,359	5,364
Total Assets	23,596	20,320	19,185

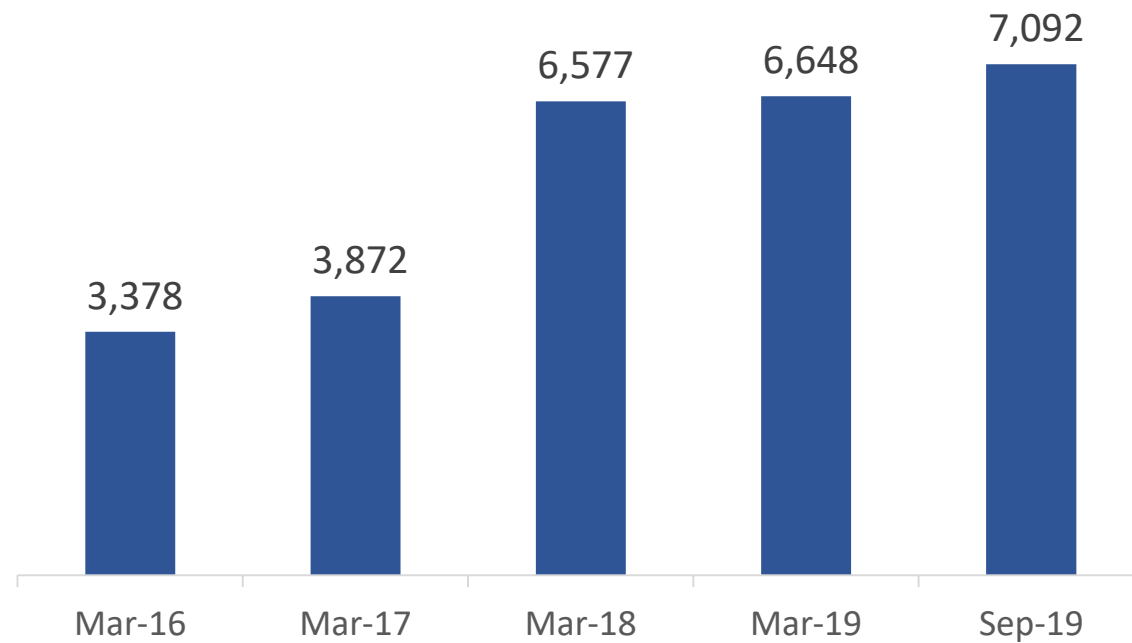
- ❖ Drop in total Borrowings ₹ 540 Mn due to repayment of loans
- ❖ Increase in Trade Payables of ₹ 3,129 Mn attributable to BBNL project ₹ 1,590 Mn, Broadcaster Payments & Acquisitions.
- ❖ Drop in Other non-current liabilities mainly due to reduction in defferred income liability.

- ❖ Increase in Trade Receivables by ₹ 557 Mn; largely attributable to BBNL project.
- ❖ Increase in Other Current Assets by ₹ 729 Mn, on account of Ground inventory related to BBNL project amounting ₹ 680 Mn.
- ❖ Increase in other Non-Current assets largely accounts to increase in STB related advances.

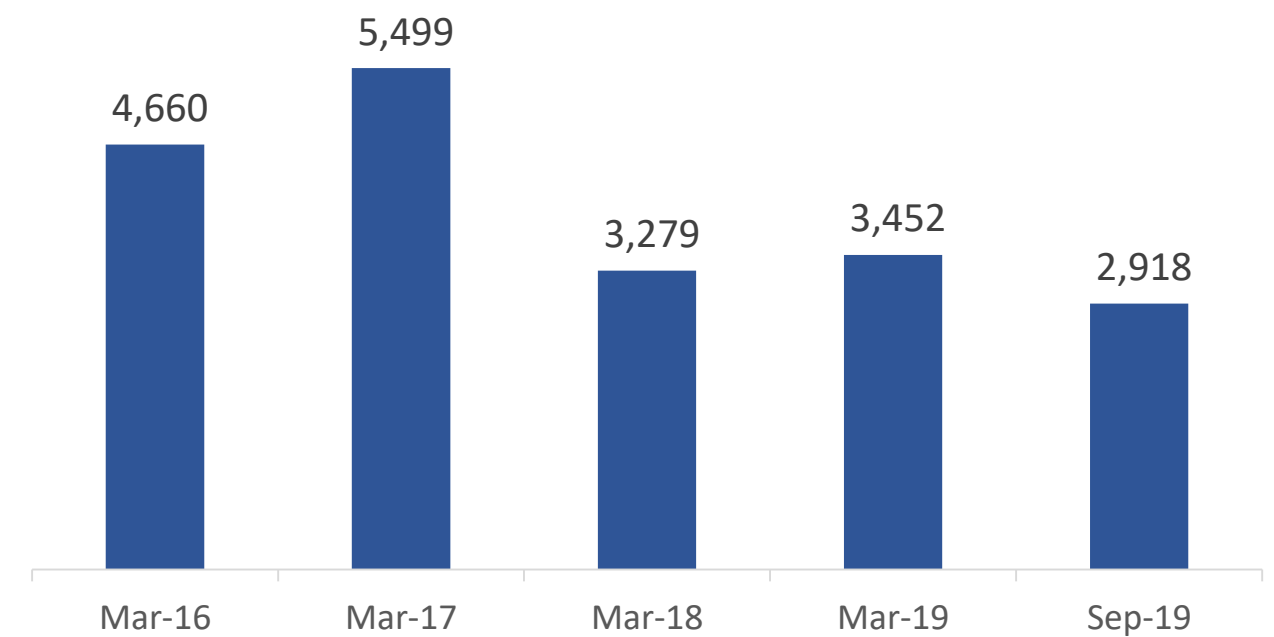


Financial Performance : Consolidated

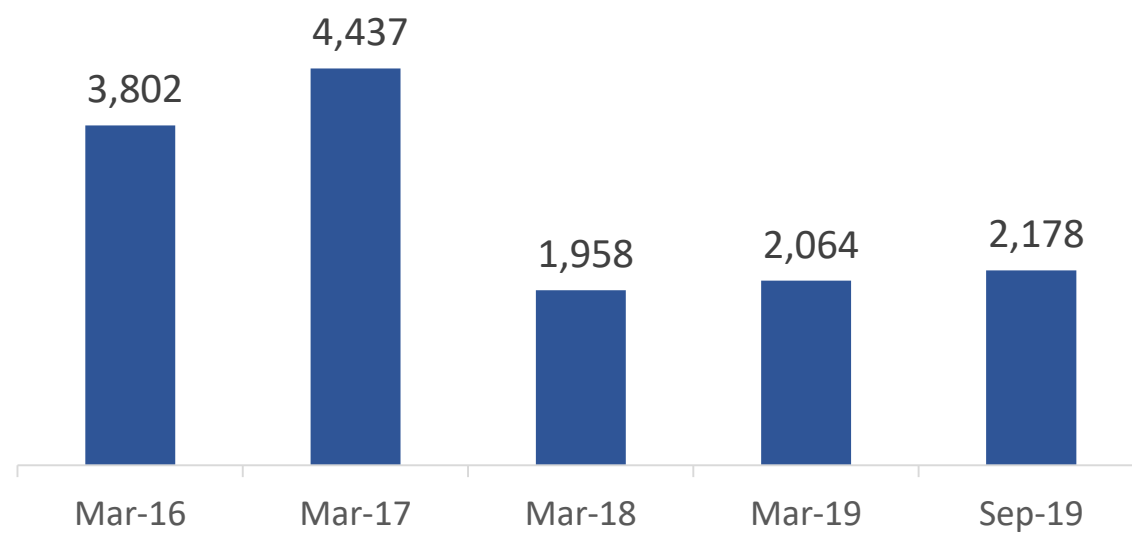
Net Worth (In ₹ Mn)



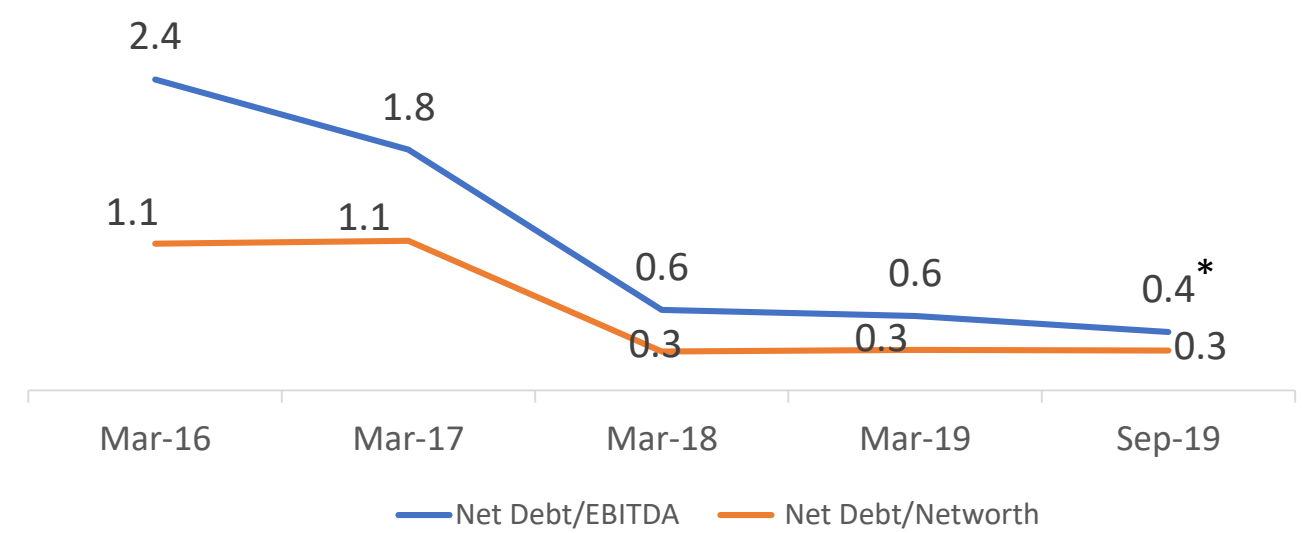
Gross Debt (In ₹ Mn)



Net Debt Trend (In ₹ Mn)



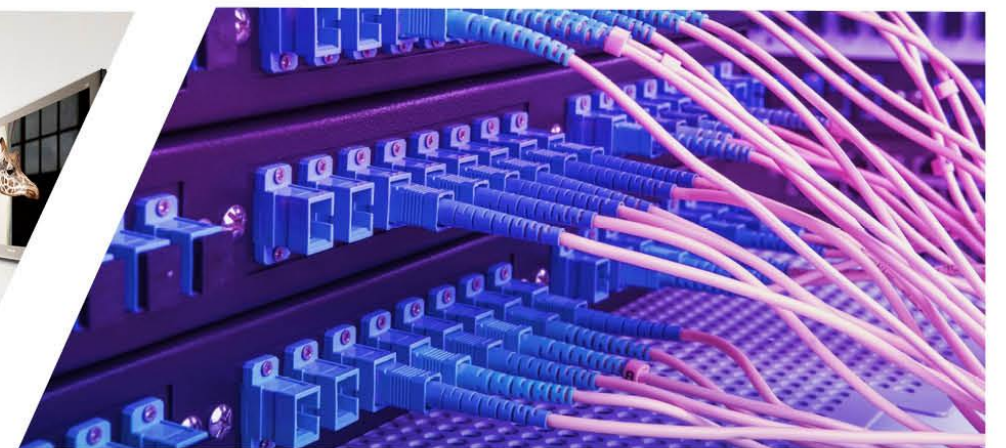
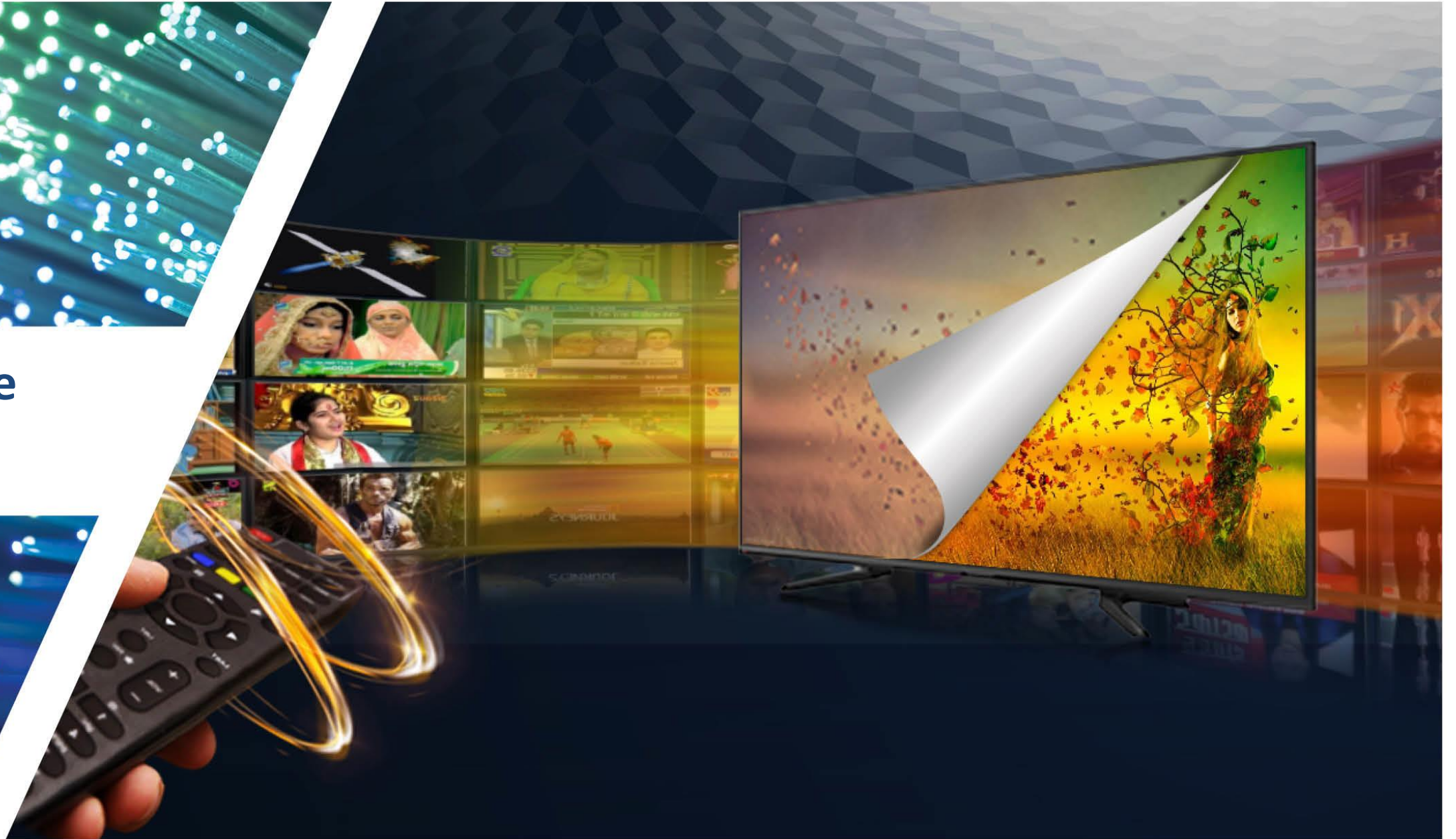
Key Leverage Metrics



* Annualized



Standalone Financials



Financial Highlights : Standalone*

(Ex EPC)

1 Revenue



Total Revenue up by 37% H-o-H; 47% Y-o-Y & 19% Q-o-Q
Subscription Revenue up by 51% H-o-H; 56% Y-o-Y & 9% Q-o-Q

2 Expenses



Finance cost down by 44% H-o-H; 45% Y-o-Y & 9% Q-o-Q

3 EBITDA



EBITDA of ₹ 1,519 Mn for H1 FY20; ₹ 774 Mn for Q2 FY20
Up by ₹ 374 Mn (33%) H-o-H; ₹ 29 Mn Q-o-Q
EBITDA Margin stands at 27.3% for H1 FY20

4 PAT



PAT of ₹ 379 Mn for H1 FY20; Up by ₹ 182 Mn (93%) H-o-H



Profit & Loss Statements : Standalone *

In ₹ Mn

Particulars	Q2 FY20 Ex. EPC Contract	Q2 FY20 EPC Contract	Q2 FY20 Total	Q1 FY20 Ex. EPC Contract	Q1 FY20 EPC Contract	Q1 FY20 Total	Q-o-Q% (Ex. EPC)	Q2 FY19	Y-o-Y % (Ex. EPC)	H1 FY20	H1 FY19	H1-o-H1% (Ex. EPC)	FY19
Revenue													
Subscription CATV	1,782	-	1,782	1,631	-	1,631	9%	1,140	56%	3,413	2,268	51%	4,942
Revenue from EPC contract	-	1,694	1,694	-	620	620	--	-	--	2,314	-	--	-
Placement*	942	-	942	668	-	668	41%	659	43%	1,609	1,267	27%	2,398
Activation	218	-	218	155	-	155	41%	164	33%	374	330	13%	645
Other Operating Income	49	-	49	46	-	46	6%	42	17%	96	110	-13%	202
Other Income	27	-	27	37	12	49	-26%	47	-42%	76	68	-5%	240
Total Income	3,019	1,694	4,713	2,538	632	3,170	19%	2,052	47%	7,883	4,044	37%	8,428
Expenditure													
Pay Channel Cost	1,601	-	1,601	1,339	-	1,339	19%	951	68%	2,940	1,881	56%	3,805
EPC cost of material consumed & sub contracting cost	-	1,462	1,462	-	535	535	--	-	--	1,997	-	--	-
Employee Cost	170	-	170	158	-	158	7%	142	19%	327	287	14%	569
Other Operating Expense	88	-	88	88	-	88	0%	142	-38%	176	285	-38%	545
Administrative expense	387	117	504	207	44	252	87%	247	57%	756	446	33%	1,030
Total Expenditure	2,245	1,579	3,824	1,792	580	2,372	25%	1,482	52%	6,196	2,899	39%	5,949
EBITDA	774	115	889	745	52	798	4%	571	36%	1,687	1,145	33%	2,479
EBITDA %	25.6%	6.8%	18.9%	29.4%	8.3%	25.2%		27.8%		21.4%	28.3%		29.4%
Depreciation/Amortization	326	-	326	322	-	322	1%	294	11%	649	584	11%	1,252
Finance cost	73	(0)	73	80	8	88	-9%	134	-45%	162	272	-44%	392
Profit before Tax & Exceptional item	374	115	489	343	44	387	9%	143	162%	876	288	149%	835
Exceptional item	-	-	-	-	-	-		-		-	-		(550)
PBT	374	115	489	343	44	387	9%	143	162%	876	288	149%	285
Tax	212	25	237	120	16	135		46		372	96		140
PAT before Other Comprehensive Income	162	91	252	223	29	252		96		504	192		145
Add/(Less) Other Comprehensive Income	(6)	-	(6)	-	-	-		5		(6)	4		1
PAT	156	91	246	223	29	252		102		498	196		145

* includes Distribution Fees, Carriage and Incentives

Note : Exceptional items provided in books amounting ₹ 550 Mn during FY19 due to change in pricing mechanism between industry stakeholders in the value chain post implementation of New Tariff Order

* FY = Apr- Mar, Q1 =Apr-Jun, Q2= Jul-Sep, H1/H=Apr-Sep



Balance Sheet : Standalone

In ₹ Mn

Liabilities	As on 30th Sep 2019	As on 31st March 2019	As on 31st March 2018
Equity			
Equity Share Capital	1,125	1,125	1,125
Other Equity	5,874	5,512	5,502
Total Equity	6,999	6,637	6,627
Non-Current Liabilities			
Financial Liabilities			
Borrowings	617	996	573
Other Non-Current Liabilities	578	797	1,245
Total Non-Current Liabilities	1,195	1,793	1,818
Current Liabilities			
Financial Liabilities			
Borrowings	1,033	1,161	1,705
Trade Payables	5,052	2,320	1,490
Other Financial Liabilities	1,186	899	899
Provisions and other current liabilities	1,712	1,969	1,236
Current Tax liability(Net)	66	-	140
Total Current Liabilities	9,048	6,350	5,469
Total Liabilities	17,242	14,779	13,914

Assets	As on 30th Sep 2019	As on 31st March 2019	As on 31st March 2018
Non-Current Assets			
Fixed Assets	5,672	5,845	6,339
Financial Assets			
Investments	2,177	2,068	1,927
Loans & Other Financial Assets	55	51	65
Deferred Tax assets	414	531	441
Other non-current Assets	327	190	193
Total Non-Current Assets	8,645	8,685	8,964
Current Assets			
Inventories	1,176	250	-
Financial Assets			
Trade Receivables	4,271	3,072	3,247
Cash and cash equivalents	222	1,159	1,086
Other Financials Assets	1,700	1,052	413
Current Tax Assets (Net)	149	154	21
Other Current Assets	1,079	407	182
Total Current Assets	8,597	6,094	4,949
Total Assets	17,242	14,779	13,914

- Decrease in total Borrowings by ₹ 507 Mn due to Repayment.
- Increase in Trade Payables of ₹ 2,732 Mn attributable to BBNL project ₹ 1,590 Mn, Broadcaster Payments & Acquisitions.
- Drop in Other current liabilities mainly due to reduction in deferred income liability.

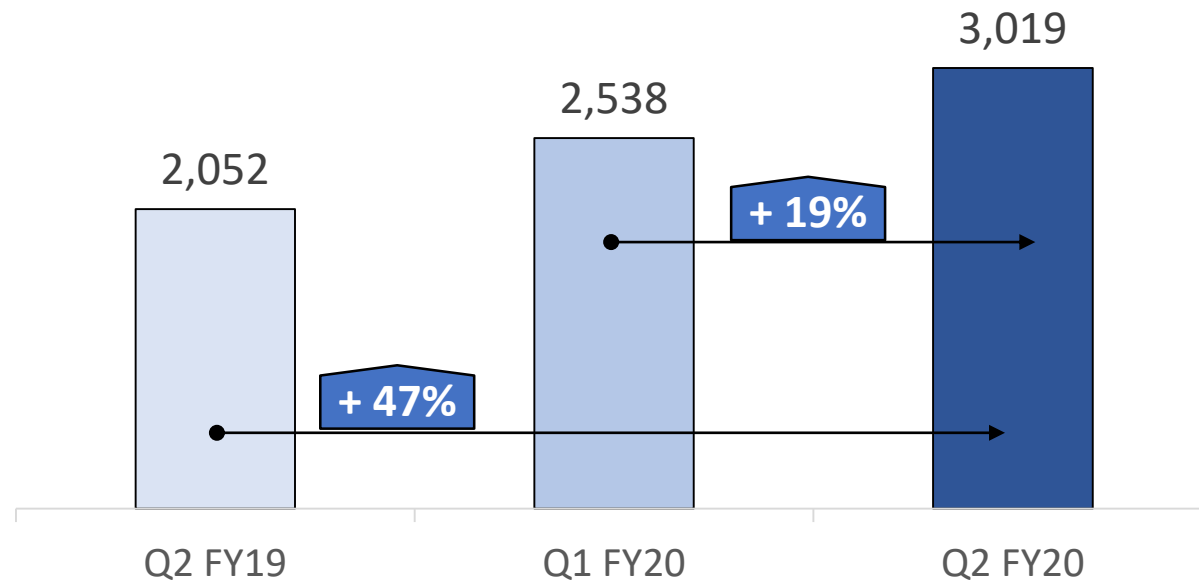
- Decrease in Deferred Tax Assets mainly due to reduction in effective tax rate.
- Inventories increase shows increase in ground inventory of Bharat Net Project.
- Increase in Trade Receivables by ₹ 1,198 Mn; attributable to BBNL project ₹ 610 Mn & Placement (includes Distribution Fees / Carriage / Incentives) receivables.



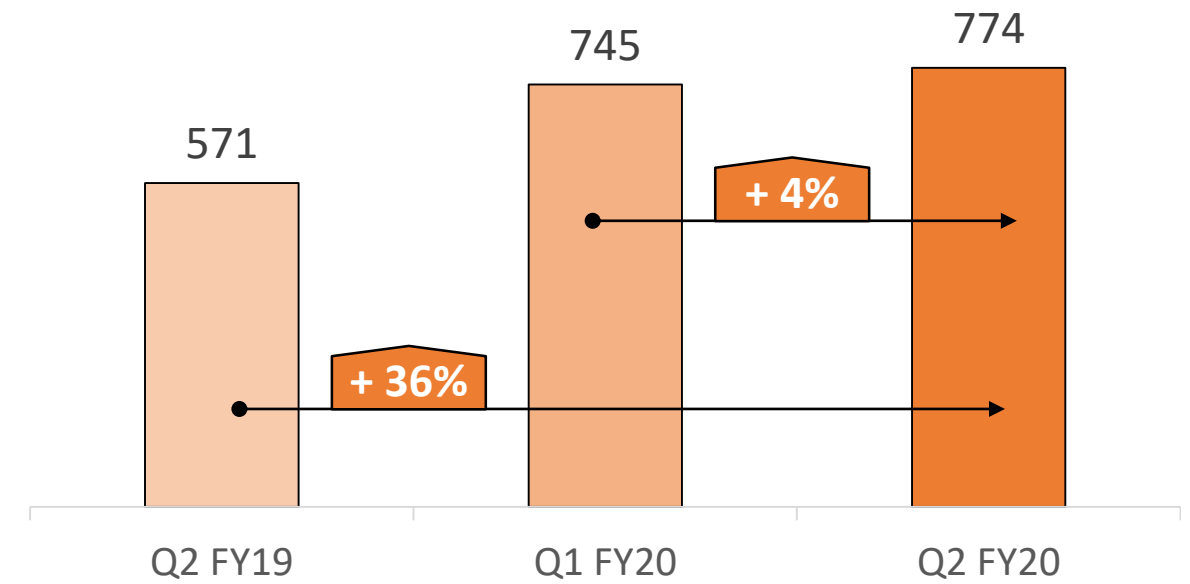
Financial Performance : Standalone*

(Ex EPC)

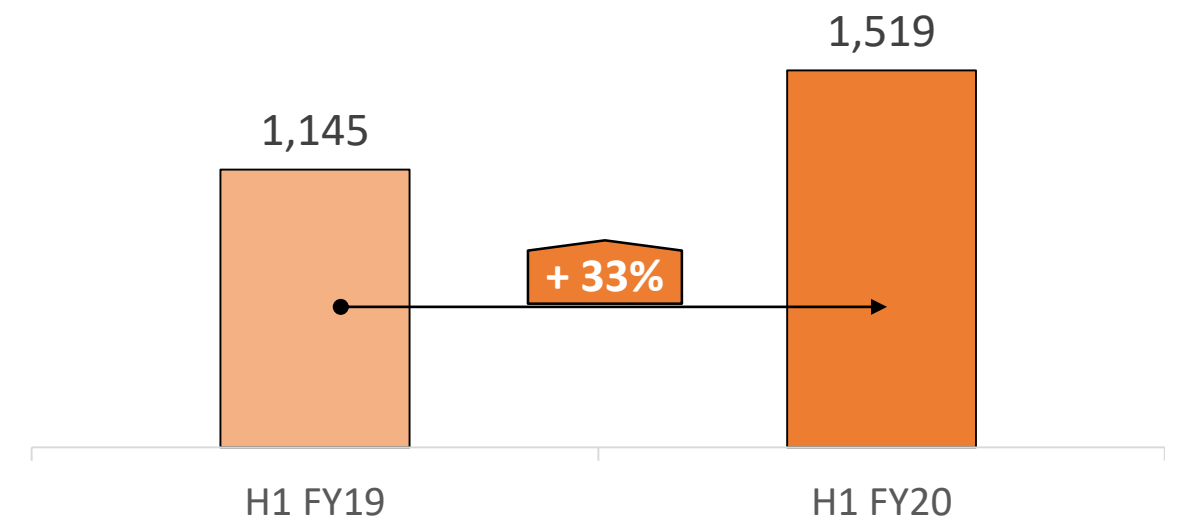
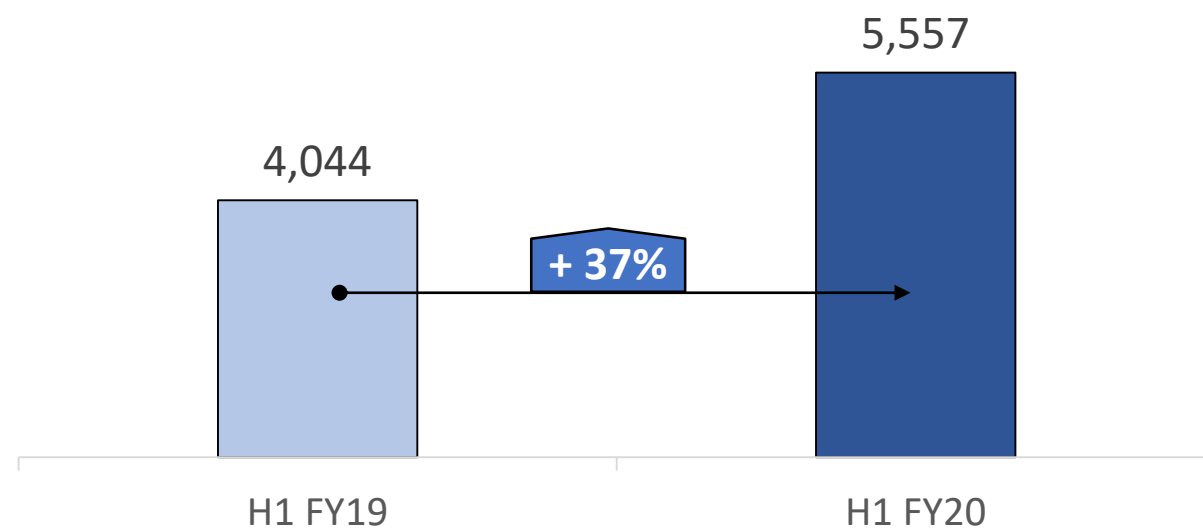
Total Revenue (In ₹ Mn)



EBITDA (In ₹ Mn)



Half Yearly



* FY = Apr- Mar, Q1 =Apr-Jun, Q2= Jul-Sep, H1/H=Apr-Sep

Note : Financial figures are excluding EPC contract



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CONCALL INVITE

**B&K Securities and GTPL cordially invite you to
the Conference Call of**

GTPL Hathway Ltd.

to discuss the 2QFY20 Financial performance
on **Tuesday, 15th October 2019 at 04:00 pm IST**

Management Representatives:

Mr. Anirudhsinh Jadeja – Promoter & Managing Director

Mr. Rajan Gupta – Chairman & Non-Executive Director

Mr. Piyush Pankaj – Head - CATV Business & Chief Strategy Officer

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THANK YOU

