

# Systematix Group

Investor's Presentation  
Q1 FY26



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## Nikhil Khandelwal

**Managing Director,**  
Systematix Group

## Message from the Managing Director

As we reflect on the journey of Systematix Group, I am filled with immense pride and gratitude for the milestones we have achieved together since the inception of the company in 1987. What started as a small but determined endeavor has now grown into a recognized leader in the financial services industry, for this I would like to acknowledge and thank the hard work of every individual in our organization.

Our success has been built on a broad and ever-evolving range of financial products—Equities, Derivatives, PMS, AIFs, Commodities, Currency Derivatives and Mutual Funds—all designed with the goal of delivering value to our diverse client base. We have earned the privilege of serving a wide spectrum of financial markets, from large institutional investors to individual retail clients, each with its unique needs and aspirations.

What sets us apart is not only the diversity of our offerings but our deep focus on providing solutions that foster long-term relationships. From Foreign Institutional Investors (FIIs) to Ultra HNIs, HNIs, and retail investors, every partnership we nurture is a testament to our unwavering dedication to excellence, trust, and personalized service.

At Systematix, we remain focused on our core values: integrity, transparency, and innovation. These values continue to drive us as we navigate the complexities of Indian & Global markets, adapt to emerging trends, and serve our clients with the highest standards of professionalism and care.

Thank you for being a part of our success. We are excited about what lies ahead and look forward to continuing our journey with you, creating value and opportunities for growth together.



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# 01

## Q1 FY26 updates

# Business Highlights of Q1 FY26



Total fund raise ~ **950 Cr** Via

## Initial Public Offering



**INDOGULF**  
CROPSCIENCES LTD.

**INR 200 Cr**

## Private Market Transactions



**LIGHTHOUSE**  
DREAM | DARE | SCALE | CARE

**INR 300 Cr**



**British International Investment**

**INR 125 Cr**

## Block Deals



**INR 178 Cr**



**INR 145Cr**

Services Offerings

IPO

QIP

Preferential Issue

Block Deal

Private Equity

M&A



# Connecting Corporates with Capital

Events and conferences hosted in Q1 FY26

## Speciality & Agro Chemicals Conference



**insecticides**  
(INDIA) LIMITED



**EPIGRAL**

**FCL FINEOTEX**

## Snacking & Beverages



**TATA CONSUMER PRODUCTS**





# Updates for Q1 FY26

Systematix Corporate Services reports a robust Q1 FY26 with Revenues of

**₹ 39.17 Cr** with PBT and

PAT of **₹ 13.87 Cr** and

**₹ 10.46 Cr** respectively.



We remain a

**‘Partner of Choice’**

for mid-market companies

# Result Snapshot – Q1 FY26(1/2)

## STATEMENT OF THE CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND THREE MONTH ENDED 30TH JUNE 2025

Sr. No.	Particulars	Consolidated (Rs. In Lakhs)			
		3 months ended			12 months ended
		30-06-2025 (Unaudited)	31-03-2025 (Audited)	30-06-2024 (Unaudited)	31-03-2025 (Audited)
1	Total Income from Operations	3,916.55	2,962.49	2,927.52	13,938.70
2	Net Profit / (Loss) for the period (before Tax & Exceptional items)	1,386.73	354.90	236.76	5,709.15
3	Net Profit / (Loss) for the period before Tax (After Exceptional items)	1,386.73	354.90	236.76	5,709.15
4	Net Profit / (Loss) for the period after Tax (After Exceptional items)	1,045.96	329.85	174.22	4,576.13
5	Total Comprehensive Income for the period (Comprising profit/(Loss) for the period (After Tax) and Other Comprehensive Income (After Tax)	1,045.96	324.27	174.22	4,570.54
6	Equity Share Capital	1,365.38	1,365.38	1,298.03	1,365.38
7	Earning Per Share (of Rs. 1/- each) (not annualised)				
	(a) Basic	0.77	0.24	0.13	3.46
	(b) Diluted	0.77	0.24	0.13	3.46

## STATEMENT OF THE STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND THREE MONTH ENDED 30TH JUNE 2025

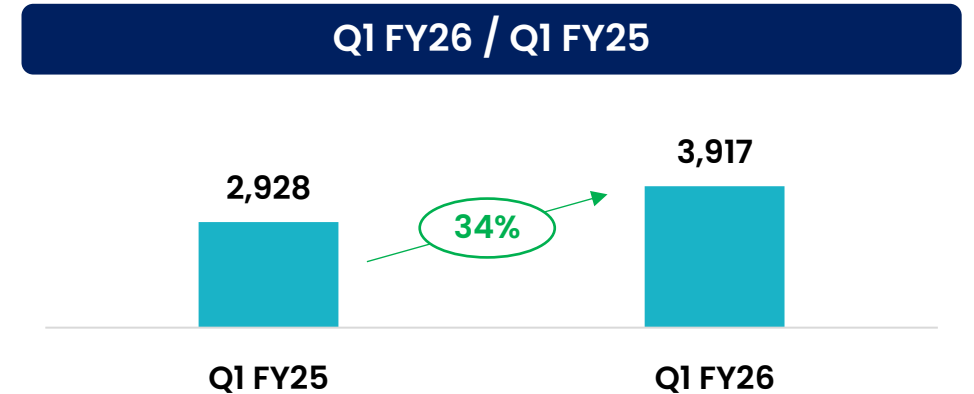
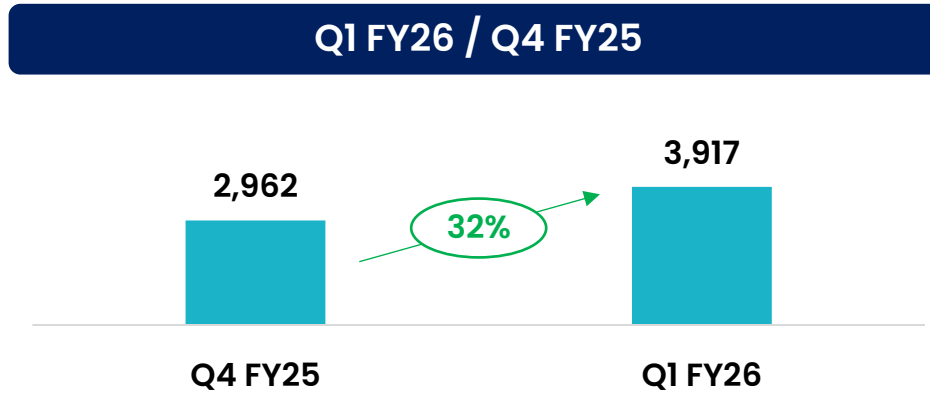
Sr. No.	Particulars	Standalone (Rs. In Lakhs)			
		3 months ended			12 months ended
		30-06-2025 (Unaudited)	31-03-2025 (Audited)	30-06-2024 (Unaudited)	31-03-2025 (Audited)
1	Total Income from Operations	1,792.53	1,573.58	932.72	6,819.62
2	Net Profit / (Loss) for the period (before Tax & Exceptional items)	794.57	273.11	(19.27)	3,199.02
3	Net Profit / (Loss) for the period before Tax (After Exceptional items)	794.57	273.11	(19.27)	3,199.02
4	Net Profit / (Loss) for the period after Tax (After Exceptional items)	598.17	205.12	(10.17)	2,363.49
5	Total Comprehensive Income for the period (Comprising profit/(Loss) for the period (After Tax) and Other Comprehensive Income (After Tax)	598.17	202.62	(10.17)	2,360.99
6	Equity Share Capital	1,365.38	1,365.38	1,298.03	1,365.38
7	Earning Per Share (of Rs. 1/- each) (not annualised)				
	(a) Basic	0.44	0.15	(0.01)	1.79
	(b) Diluted	0.44	0.15	(0.01)	1.79

Notes: The above is an extract of the detailed format of Quarterly Financial Results filed with BSE Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of the Quarterly & Three month ended Financial Results is available on the websites of Bombay Stock Exchange (URL of the filings BSE: [www.bseindia.com](http://www.bseindia.com) & Company's website [www.systematixgroup.in](http://www.systematixgroup.in))

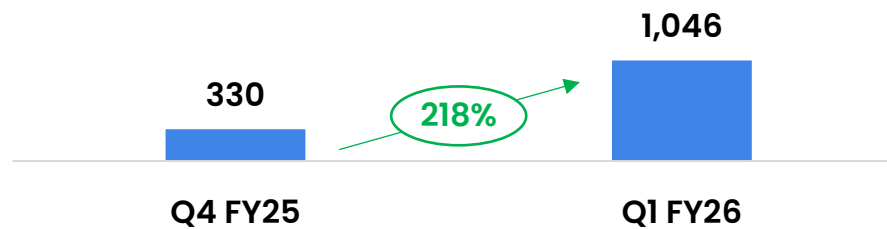
# Result Snapshot – Q1 FY26 Chart on Consolidated Basis (2/2)

## Financials Performance (Consolidated) Rs. In Lakhs

Revenue from  
Operation



PAT



Q1 FY26

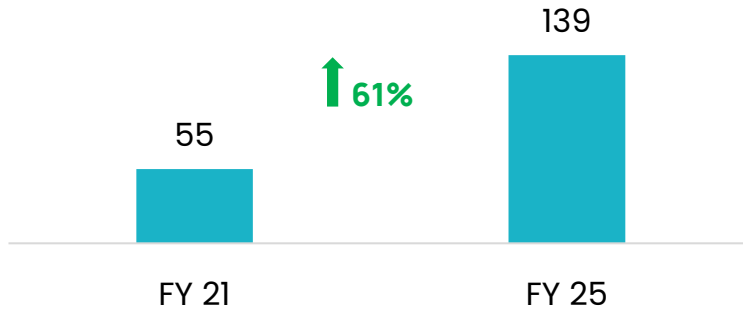
Net Worth – ₹ 31,030 Lakhs

ROE – 13%\*

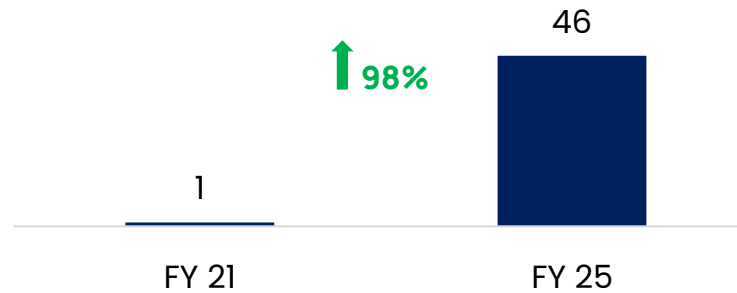
\* Annualized

## FY25 – Benchmarking growth journey

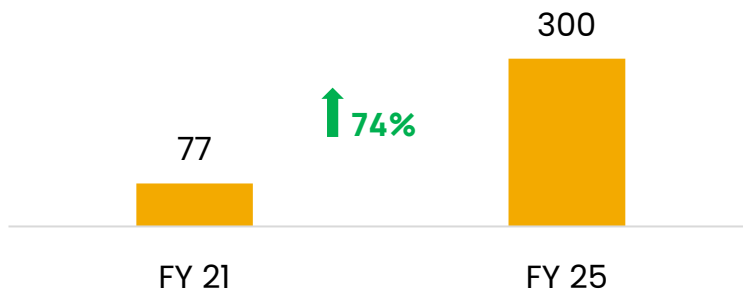
### Revenue from Operation



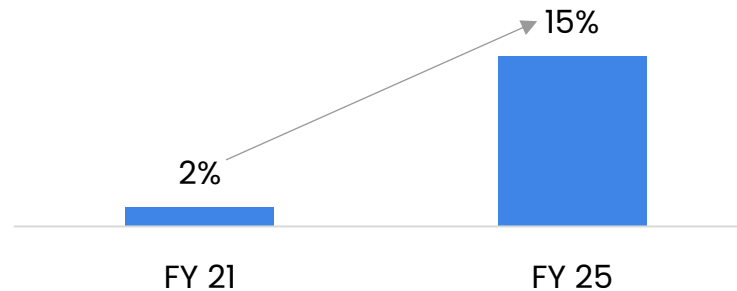
### PAT



### Net Worth



### ROE



During the past 4 years, Systematix has:

- Grown Revenue at a CAGR of **61%**,
- Grown its Profits at a CAGR of **98%**,
- Grown its Networth at a CAGR of **74%**, and
- Grown its RoE to **15%**

# 02

## Systematix Group Overview

# Overview of Systematix Group

**Systematix Group** is a 40 years old leading financial services firm founded in 1985 by Mr. Chandra Prakash Khandelwal. We are a team of more than 285 diverse professionals.

01



## An array of services

We offer robust products across **Investment Banking, Merchant Banking, Broking, Wealth Management, Portfolio Management Services (PMS), E-Broking and Depository Services.**

03



## A wide-ranging clientele

**More than 40,000 registered clients** – FII's, DII's, Insurance Companies, Bank Treasuries, Corporate Treasuries, Promoters, Ultra HNI's, HNI's and Retail investors.

02



## Leading presence across markets

**Equity, Derivative, PMS, Commodity, Currency Derivative, IPO, Mutual Fund and Debt Product (Primary) markets.**

04



## Pan India presence

Wide network spread **across more than 100 cities in India's key locations of Mumbai, Delhi, Lucknow, Jaipur, Indore, Kolkata, Ahmedabad and Ujjain.**



**Listed on BSE**



**Mcap: ₹1,635 Cr**  
(as on 30th June 2025)



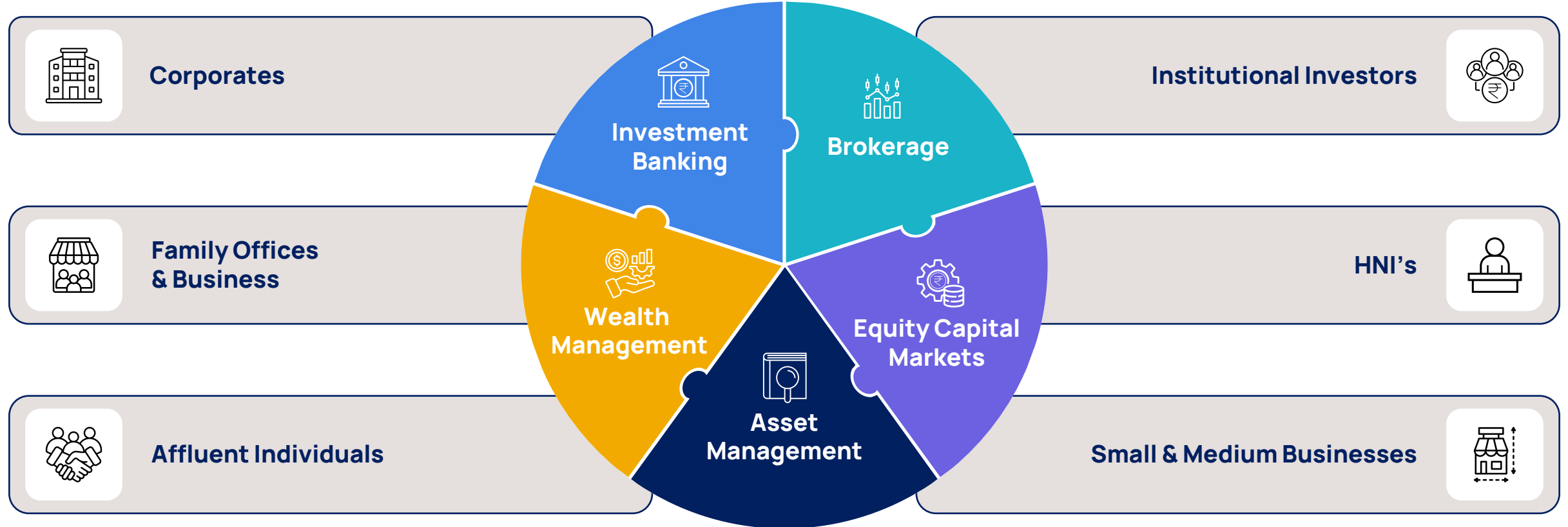
**Networth: ~₹310 Cr**  
(as on 30th June 2025)

# Group Strengths





# Client Solutions across Holistic Ecosystem



# 03

## Management Team

# Senior Leadership



**Mr. Nikhil Khandelwal**  
(Managing Director)

- Nikhil is the MD of Systematix Group with over 18 years of experience in Investment Banking, Equity Capital Markets and Wealth Management.
- Under his leadership and strong relationships with leading Indian Corporates and Institutional Investors, Systematix Group has emerged as one of the fastest growing player in Investment Banking and Institutional Equities.
- Responsible for the company's expansion and transforming the group into a diversified financial services player.
- Holds an MBA from the ISB, Hyderabad & NYU Stern and BE from Manipal Institute of Technology.



**Mr. Sunil Sarda**  
(Managing Director)

- Sunil brings more than 30 years of experience at various levels in the financial services industry.
- Currently oversees the Brokerage (Stocks, Commodities & Currency), PCG, Retail, Operations and Operations within Systematix.
- Previously, Executive Director with Anand Rathi Securities and Manager-Finance with Indian Rayon and Industries Ltd., part of the Aditya Birla Group.



**Mr. Kiran Vaidya**  
(Managing Director)

- Kiran has over 35 years of experience in various industries in the fields of Finance, accounts, costing, budgeting, project finance, working capital management, equity raising through IPO, QIP and Private Equity, Mergers and Acquisition, general overall Business Management and Strategic Planning.
- He has worked with Religare Capital Market as Managing Director, COO of SRL Diagnostics Ltd., JBF Industries Ltd. as Group President and CFO.

# Key Management Personnel



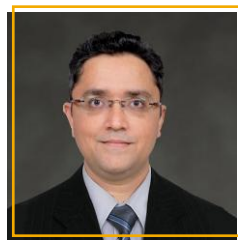
**Mr. Dhananjay Sinha**  
(CEO & Co Head of Equities  
& Head of Research)



**Mr. Vipul Sanghvi**  
(CEO & Co Head of  
Equities & Head of Sales)



**Mr. Amit Kumar**  
(Director - IB)



**Mr. Ankit Gor**  
(Director - IB)



**Mr. Ankur  
Rajoria**  
(Director - IB)



**Mr. Himanshu  
Nayyar**  
(Director - IB)



**Mr. Rahul  
Saxena**  
(Director - IB)



**Mr. Sarvesh  
Saxena**  
(Director - IB)



**Mr. Ronak Sarda**  
(Director - IB)



**Mr. Rajeev Bajaj**  
(President - Wealth)



**Mr. Vijay Sarda**  
(CIO- Equity)



**Mr. Anil Bhagchandani**  
(CFO)



**Mr. Vinit Maheshwari**  
(Director - Operations)



**Mr. Kundan Zamvar**  
(Chief Information  
Officer)

# 04

## Business Verticals

# 1 Investment Banking: Service Offerings

We offer full spectrum of Investment Advisory Services

## Fund Raising

- Private Equity
- Venture Capital
- Family offices / HNI
- Pre-IPO

## Mergers & Acquisitions

- Strategic buyout
- Management buyout
- Asset sale
- Cross border transaction

## Structured Finance

- Mezzanine financing
- Structured debt

## Within select sectors



### Pharmaceutical & Healthcare

- CRO/ CMO/ CDMO
- Medical Devices
- Specialized APIs
- Formulations
- OTC and Nutraceuticals



### Industrials

- Capital Goods
- Building and construction materials
- Paper Products
- Auto/Auto Ancillary
- Chemicals



### Financial Services

- Banks
- MFI NBFCs
- Insurance
- Fin-tech



### Logistics & Services

- Freight Forwarding & Supply Chain
- Transportation & Courier
- Third Party Logistics (3PL)
- Business Services



### Consumer, Tech & Retail

- Consumer Products & Services
- Direct to Consumer (D2C) brands
- Retail /E-commerce
- Consumer tech

We have a 12 members Advisory team backed by senior management with cumulative experience of 120 years

# Select Transactions Experience – Private Market Transactions and M&A (1/2)



INR 408 Cr



INR 350 Cr



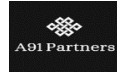
INR 350 Cr



INR 325 Cr



INR 300 Cr



INR 227 Cr



INR 225 Cr



INR 200 Cr



INR 150 Cr



INR 125 Cr



INR 105 Cr



INR 66 Cr



# Select Transactions Experience – Private Market Transactions and M&A (2/2)

## M&A

 <b>Acquired</b>  <p><b>INR 416 Cr</b></p>	 <b>M&amp;A – Sell side</b>  <p><b>INR 170 Cr</b></p>	 <b>Acquired</b>  <p><b>INR 150 Cr</b></p>	 <b>Acquired</b>  <p><b>INR 145 Cr</b></p>
 <b>Acquired</b>  <p><b>INR 81 Cr</b></p>	 <b>Acquired</b>  <p><b>INR 50 Cr</b></p>	 <b>Acquired</b>  <p><b>INR 38 Cr</b></p>	  <p><b>Sole Advisor to Asia Climate Partners</b></p>

## Pre IPO

 <p><b>INR 780 Cr</b> (Nov 24)</p>	 <p><b>INR 130 Cr</b> (Aug 24)</p>	 <p><b>INR 106 Cr</b> (Feb 25)</p>	 <p><b>INR 80 Cr</b> (Jan 25)</p>	 <p><b>INR 64 Cr</b> (Dec 24)</p>	 <p><b>INR 25 Cr</b> (Apr 24)</p>
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## 2 Equity Capital Markets: Service Offerings

### Fund Raising



Pre-IPO / IPO / FPO



QIP



Preferential Issue



Rights Issue



Institutional Placement /  
Block Deal

### Restructuring Services



Buyback of Shares



Delisting



Merger / Amalgamation



Takeovers (Open Offer)



Demerger

### Advisory and Valuation Services



Valuation / Fairness Opinion



ESOP



AIF



Direct Listing











Reclassification / Migration

We have 16 members ECM team backed by senior management with a cumulative experience of over 130 years

# Select Transactions Experience – Capital Markets (1/2)

## Initial Public Offering

 <p><b>INOXGreen</b> ENERGY SERVICES LIMITED</p>	 <p><b>exicom</b></p>	 <p><b>INDOGULF</b> CROPS SCIENCES LTD.</p>	 <p><b>Veranda</b></p>	 <p><b>VIKRAN</b> GROUP</p>	 <p><b>esds</b> enabling futurability.</p>	 <p><b>j</b></p>	 <p><b>GERMAN</b> TMT</p>	 <p><b>MANGAL</b></p>
<b>INR 740 Cr</b> (Nov 22)	<b>INR 500 Cr</b> (Mar 24)	<b>INR 200 Cr</b> (June 25)	<b>INR 200 Cr</b> (Apr 22)	<b>INR 1,000 Cr</b>	<b>INR 600 Cr</b>	<b>INR 570 Cr</b>	<b>INR 500 Cr</b>	<b>INR 450 Cr</b>

## DRHP Filed

## Qualified Institutional Placement

 <p><b>बैंक ऑफ महाराष्ट्र</b> Bank of Maharashtra</p>	 <p><b>Swan Energy Ltd</b></p>	 <p><b>Bank of India</b></p>	 <p><b>यूको बैंक</b> <b>UCO BANK</b></p>	 <p><b>सेंट्रल बैंक ऑफ इंडिया</b> Central Bank of India</p>	 <p><b>Indian Overseas Bank</b></p>	 <p><b>JUPITER</b> ENGINEERING THE FUTURE</p>	 <p><b>Veranda</b></p>
<b>INR 4,500 Cr</b> (Oct 24 & Jun 23)	<b>INR 3,320 Cr</b> (Mar 24)	<b>INR 2,550 Cr</b> (Aug 21)	<b>INR 2,000 Cr</b> (Mar 25)	<b>INR 1,500 Cr</b> (Mar 25)	<b>INR 1,437 Cr</b> (Mar 25)	<b>INR 1,328 Cr</b> (July 24, Dec 23 & May 23)	<b>INR 358 Cr</b> (July 25)

## Preferential Issue


 <p><b>H F</b> HINDUSTAN FOODS LIMITED</p>	 <p><b>SHAILY</b></p>	 <p><b>JUPITER</b> ENGINEERING THE FUTURE</p>	 <p><b>AVG</b> LOGISTICS</p>	 <p><b>JASH</b></p>
<b>Advisors</b> <b>INR 400 Cr</b> (Dec 23)	<b>Advisors</b> <b>INR 150 Cr</b> (Oct 21)	<b>Advisors</b> <b>INR 135 Cr</b> (May 24)	<b>Advisors</b> <b>INR 121 Cr</b> (Feb 24)	<b>Advisors</b> <b>INR 41 Cr</b> (Feb 24)

# Select Transaction Experience – Capital Markets (2/2)

## OFS



**INR 27 Cr**  
(Aug 24)



**INR 23 Cr**  
(Mar 25)

## Rights Issue



**INR 350 Cr**  
(Mar 25)

## Buyback




**INR 180 Cr**  
(Sep 24, Feb 23)

## Delisting




**INR 11 Cr**  
(Mar – June 24)

## Open Offer



**INR 240 Cr**  
(Apr 22)



**INR 34 Cr**  
(Mar 24)

## Block Deals



**INR 1,800 Cr**  
(Sep 20)



**INR 504 Cr**  
(Feb 24 & Dec 23)



**INR 500 Cr**  
(Aug 23)




**INR 350 Cr**  
(Jan 24 & Dec 23)



**INR 350 Cr**  
(Jan 18)




**INR 250 Cr**  
(Dec 22, Mar 22 & Jul 21)




**INR 250 Cr**  
(Dec 21)



**INR 240 Cr**  
(Feb 24 & Dec 23)




**INR 178 Cr**  
(May 25 & Jun 24)




**INR 150 Cr**  
(Nov 23)




**INR 145 Cr**  
(July 24)



**INR 74 Cr**  
(Dec 23)




**INR 60 Cr**  
(Nov 24)



**INR 50 Cr**  
(Mar 24)



**INR 50 Cr**  
(Nov 23)



**INR 46 Cr**  
(May 25)

### 3 Equities Brokerage : Service Offerings

#### Brokerage service for the all the clients

##### Retail

- Clients spread across country
- Strong tech platform
- Minimal brokerage

##### PCG/HNI

- Clients with total asset under custody of **INR ~8347 Cr\***.
- Supported by balance sheet financing (MTF)

##### Institutional Equities

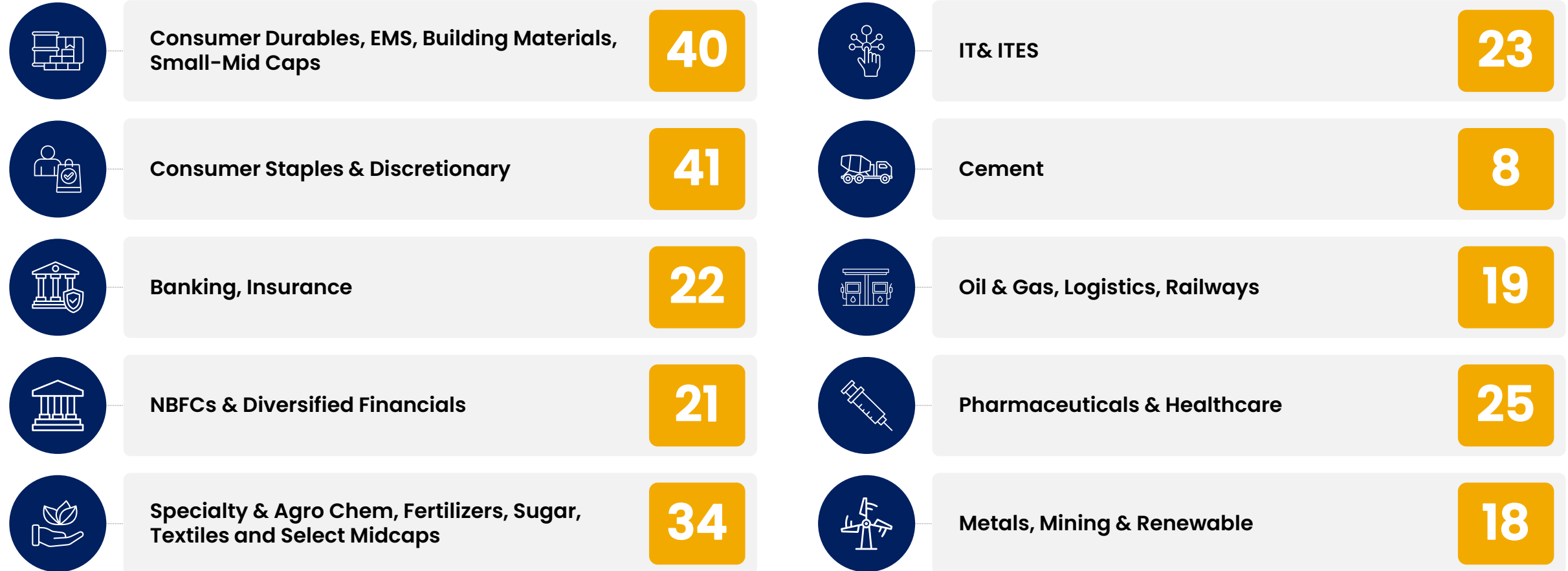
- Coverage of more than 251 companies spread across Large, Mid and Small cap.
- Empanelled with 200+ Institutional Investors (including DII's, FII's, Insurance, Treasury, AIF's, PMS etc.)

#### Institutional Equities Clients



\* as on 31<sup>st</sup> March 25

# Research Coverage of 251 Companies



Note:\* Midcap constitute of chemicals, packaging, pipes, textiles

# Trading Desk

## Trading Desk

1. State of the art infrastructure for execution of equity and derivatives markets
2. Order execution through Bloomberg via Fix Protocol
3. Latest trading platform “Omnesys & Greek software” with advance algorithms
4. Specialized in executing cash future arbitrage trades
5. Expertise in closing long dated options through blocks.
6. Specialized algos for derivatives trades
7. Dedicated strategist, traders and dealers for Derivatives Segment.
8. State of art & Dedicated separate Direct Market Access (DMA) desk for execution

## Derivatives Products

1. Cash to Future (Arbitrage)
2. Options Skews and Vol trading
3. Special situations strategies and dividend arbitrage



## 4 Wealth Management: Service Offerings

We Provide Access to

01 Products	Third party product distribution	Tailored investment plans
02 People	Experienced team of senior members having cumulative experience of 100yrs	
03 Capital Markets	Exchange Traded Products	Investment Banking
04 Capital	Margin Trading Facility	
05 Integrated Technology Platform	Easy to use	Holistic reporting
	Empowering Client & Relationship Managers	

~₹9000 Cr.  
AUM & Custody

### Client segment

UHNI's and Family Offices

Industrialists and HNI's

Corporates and Institutions

Marquee  
Clients

**APAR**  
Tomorrow's solutions today



**Shree Cement**



**REMI**

**Rüsan**  
A TECHNOLOGY DRIVEN ENTERPRISE

**Bagrry's**

**BLUE3ERRY**

**TECHNOCRAFT**  
INDUSTRIES INDIA LTD.

## 5 Asset Management: Service Offerings

### PMS - AUM

- Served over 1600+ Clients with AUM of over Rs. 300 Crore.
- Total Management Exp. of 75+ year

### Multi-cap Strategy

- Wide Investment Universe
- Mid-&-Small cap Bias



### Alpha Driver

- High Returns (CAGR) :
  - 5 years – 32%
  - 3 years – 33%
- High Conviction Bets
- Price-oriented Churn

### Launch of New AIF Funds

- AIF–Category I : SME Fund
- AIF–Category II : Pre IPO Fund
- AIF –Category III : Real State Fund

\*DIP: Dynamic Investment Plan

\*Data as on 30<sup>th</sup> June '25

Returns are pre-tax, post-fees

# Wealth and Asset Management – Improved Performance & Scale in FY25



**1600+**  
No of clients



**9000 Crore**  
AUM & Custody



**75+**  
Years of Experience



**Integrated Tech**



**32% PMS Returns**  
On 5 Years CAGR



**AIF's**  
New Launching



**Systematix PMS features in top quartile across all time periods<sup>#</sup> vis-à-vis competition<sup>\*</sup>**

<sup>#</sup> Time Period Basis 1 yr/2yr/5yr; <sup>\*</sup> Source – APMI;

# Thank you!

## CORPORATE OFFICE



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