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Press Release



Blue Dart Sales at Rs. 855.45 crores for the Quarter October - December 2018

- *The Company posted Rs. 31.35 crores profit after tax for the Quarter October - December 2018*

30 January 2019, Mumbai

Blue Dart, India's leading logistics services provider and part of Deutsche Post DHL Group (DPDHL) today declared its financial results for the quarter ended December 31, 2018, at its Board Meeting held in Mumbai.

The company posted Rs. 31.35 crores profit after tax for the quarter ended December 31, 2018. Revenue from operations for the quarter ended December 31, 2018 stood at Rs. 855.45 crores.

Balfour Manuel, Chief Executive Officer, Blue Dart said, "Investment into strategic growth areas has impacted profitability. In the last quarter, we invested to stay relevant, agile and adaptive in an environment that remains highly challenging. As leaders in the express logistics industry and trade facilitators for the country, our aim is to continue to delight our customers at every touch point through high service quality, best-in-class technological innovations, products and services".

He added, "The growth in revenue has been 21.5% over the same quarter last year. The year gone by has been a highly remarkable one in the history of Blue Dart with the success of several strategic initiatives. This includes our reach expansion and penetration across markets in metros, tier I, II, III & IV towns and focus on vertical specific businesses including e-commerce, all which entailed extensive investments in additional manpower, infrastructure and technology. Our mission is to continue to reach every home, deliver to every customer across India and the real 'Bharat' and create value for our shareholders and stakeholders".

Blue Dart remains India's most innovative and awarded express logistics company. It was ranked 15th amongst the Top 50 of India's Best Companies to Work For 2018, recognised amongst the Best Workplaces in the industry category of Transportation & Logistics by Great Place to Work® (GPTW) Institute and The Economic Times, ranked No. 2 amongst the Best Multinational Workplaces in Asia by Great Place to Work - Asia's Best Workplaces - 2018, recognised as a Readers Digest Most Trusted Brand and voted a Superbrand for the 11th consecutive year.

About Blue Dart:

Blue Dart Express Ltd., South Asia's premier express air and integrated transportation & distribution company, offers secure and reliable delivery of consignments to over 35,420 locations in India. As part of Deutsche Post DHL Group's DHL eCommerce Solutions division, Blue Dart accesses the largest and most comprehensive express and logistics network worldwide, covering over 220 countries and territories, and offers an entire spectrum of distribution services including air express, freight forwarding, supply chain solutions, customs clearance etc.

The Blue Dart team drives market leadership through its motivated people, dedicated air and ground capacity, cutting-edge technology, wide range of innovative, vertical specific products and value-added services to deliver unmatched standards of service quality to its customers. Blue Dart's market leadership is further validated by its position as the nation's most innovative and awarded express logistics company for exhibiting reliability, superior brand experience and sustainability which include recognition as one of 'India's Best Companies to Work For' by The Great Place to Work® Institute, India, ranked amongst 'Best Multinational Workplaces in Asia' by The Great Place to Work® Institute, Asia, named amongst the 'Top 25 Best Employers in India 2016' by AON Hewitt, voted a 'Superbrand' for the 11th time in a row and 'Reader's Digest Most Trusted Brand' for the 11th time in a row, listed as one of Fortune 500's 'India's Largest Corporations' and Forbes 'India's Super 50 Companies' to name a few.

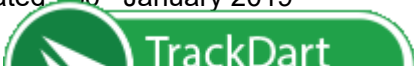
Blue Dart fulfils its social responsibility of climate protection (GoGreen), disaster management (GoHelp) and education (GoTeach) through programs.


For Financial results click here (/documents/20182/0/FinancialResults_SEBIJan2019.pdf/f40d6f9c-480c-c4a4-025e-cdabcc2da986)

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Dated : 30th January 2019



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