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Press Release



Blue Dart Sales at Rs. 2,553.06 crores

>The Company posted Rs. 189.88 cr profit after tax

Mumbai : April 15, 2016

Blue Dart Express Limited, South Asia's premier express air and integrated transportation & distribution company, declared its financial results for the quarter & year ended March 31, 2016, at the Board Meeting held in Mumbai.

The company posted Rs. 40.49 crores profit after tax for the quarter ended March 31, 2016 and Rs. 189.88 crores for the year ended March 31, 2016. Net Sales/Income from operations for the quarter ended March 31, 2016 stood at Rs. 629.71 crores and Rs. 2,553.06 crores for the year ended March 31, 2016.

Anil Khanna, Managing Director, Blue Dart said, "It has been a tumultuous financial year for the express industry and as a business Blue Dart continues to face insurmountable challenges every day. However, Blue Dart has displayed a modest performance due to our clear focus on cost rationalisation and efficiency to increase EBIT margins even under difficult economic conditions. We have aggressively championed the B2C segment, especially e-tail, without any dilution to the B2B business".

He adds, "We will steer our business further through automation & technology enhancement, by strengthening our network and improving our service quality while continuing with our insanely customer centric-culture with the support of our highly enthused and passionate team. Blue Dart remains one of the most admired companies, being recognised as one of the Top 25 Best Employers in India 2016 by AON Hewitt, voted as a Superbrand for the 8th consecutive year, listed as one of Fortune 500's India's Largest Corporations and Forbes India's Super 50 Companies and Reader's Digest Most Trusted Brand".

During the year ended March 31, 2016, Blue Dart handled over 1,594.79 lac domestic shipments, 8.94 lac international shipments and over 595,623 tonnes of documents and parcels across the nation and 220 countries worldwide.

About Blue Dart:

Blue Dart Express Ltd., South Asia's premier express air and integrated transportation & distribution company, offers secure and reliable delivery of consignments to over 34,683 locations in India. As part of the DP DHL Group's (DHL Express, DHL Global Forwarding & DHL Supply Chain) Post - eCommerce - Parcel (PeP) division, Blue Dart accesses the largest and most comprehensive express and logistics network worldwide, covering over 220 countries and territories and offers an entire spectrum of distribution services including air express, freight forwarding, supply chain solutions and customs clearance.

The Blue Dart team drives market leadership through its motivated people force, dedicated air and ground capacity, cutting-edge technology, wide range of innovative, vertical specific products and value-added services to deliver unmatched standards of service quality to its customers. Blue Dart's market leadership is further validated by numerous awards and recognitions from customers for exhibiting reliability, superior brand experience and sustainability. Some of these include Superbrand and 'Reader's Digest Most Trusted Brand Award', one of 'India's Best Companies to Work For' by The Great Place to Work[®] Institute five times in a row, 'Outstanding Contribution to the Cause of Education' - Global HR Excellence Awards 2011-2012, BSE Best CSR Practice Award and 22nd CFBP Jamnalal Bajaj Fair Business Practices Award - 2010 in the category of Service Enterprises (Medium) to name a few.

Blue Dart accepts its social responsibility by supporting climate protection (GoGreen), disaster management (GoHelp) and education (GoTeach).

For Financial results click here (</documents/20182/26025/finmarch2016.pdf/dab9074d-b03c-4035-9901-a7f6775c57da>)

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Dated: April 15, 2015



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