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Press Release



Blue Dart Sales at Rs 417.31 crores

-The Company posted Rs 32.20 cr. profit after tax

Mumbai : October 30, 2012

Blue Dart Express Limited, South Asia's number one express air and integrated transportation, distribution and logistics company, today declared its financial results for the third quarter (Q3) ended September 30, 2012, at its Board Meeting held in Mumbai.

The company posted Rs 32.20 crores profit after tax for the quarter ended September 30, 2012. Net Sales / Income from operations for the quarter ended September 30, 2012 stood at Rs 417.31 crores, an increase of 7.32% over the corresponding quarter of the previous year.

Anil Khanna, Managing Director, Blue Dart Express Limited said, "Blue Dart will continue to focus on customer expectations, superior services and stakeholder & employee expectations. Our endeavour has always been to set the benchmark for express services in India. We believe that even as the Indian economy fights for its former glory, Blue Dart is well positioned to enhance its role as a trade facilitator in Blue Dart country."

He further thanked the customers, employees and all stakeholders for their trust in the brand.

About Blue Dart:

Blue Dart Express Ltd., South Asia's premier express air and integrated transportation & distribution company, offers secure and reliable delivery of consignments to over 33,735 locations in India. As part of the DP DHL Group (DHL Express, DHL Global Forwarding & DHL Supply Chain), Blue Dart accesses the largest and most comprehensive express and logistics network worldwide, covering over 220 countries and territories and offers an entire spectrum of distribution services including air express, freight forwarding supply chain solutions and customs clearance.

The Blue Dart team drives market leadership through its motivated people force, dedicated air and ground capacity, cutting-edge technology, wide range of innovative, vertical specific products and value-added services to deliver unmatched standards of service quality to its customers. Blue Dart's market leadership is further validated by numerous awards and recognitions from customers for exhibiting reliability, superior brand experience and sustainability. Some of these include SUPERBRAND and 'Reader's Digest Most Trusted Brand Gold Award' 7 years in a row, one of 'India's Best Companies to Work For' by The Great Place to Work[®] Institute thrice successively, 'Outstanding Contribution to the Cause of Education' - Global HR Excellence Awards 2011-2012, BSE Best CSR Practice Award and 22nd CFBP Jamnalal Bajaj Fair Business Practices Award - 2010 in the category of Service Enterprises (Medium) to name a few.

Blue Dart accepts its social responsibility by supporting climate protection (GoGreen), disaster management (GoHelp) and education (GoTeach).

BLUE DART EXPRESS LIMITED

PART I

(Rs in Lakhs)

Statement of Standalone Unaudited Results for the Quarter and Nine Months Ended 30/09/2012

	Particulars	Quarter Ended 30/09/2012 (Unaudited)	Quarter Ended 30/06/2012 (Unaudited)	Quarter Ended 30/09/2011 (Unaudited)	Nine Months Ended 30/09/2012 (Unaudited)	Nine Months Ended 30/09/2011 (Unaudited)
1.	Income from operations					
	(a) Net Sales / income from operations	41,731	43,006	38,884	125,828	109,612
	(b) Other operating income	77	165	10	286	190

	Particulars	Quarter Ended 30/09/2012 (Unaudited)	Quarter Ended 30/06/2012 (Unaudited)	Quarter Ended 30/09/2011 (Unaudited)	Nine Months Ended 30/09/2012 (Unaudited)	Nine Months Ended 30/09/2011 (Unaudited)
	Total income from operations(net)	41,808	43,171	38,894	126,114	109,802
2.	Expenses					
	(a)Freight,handling and servicing Costs(net)	27,649	27,724	26,210	83,239	72,221
	(b)Employee benefits expense	6,060	6,150	5,198	17,548	14,240
	(c)Depreciation and amortisation expense	744	741	563	2,217	1,639
	(d)Other expenses	3,603	3,553	3,080	10,614	8,512
	Total expenses	38,056	38,168	35,051	113,618	96,612
3.	Profit From operations before other income,finance costs and exceptional items	3,752	5,003	3,843	12,496	13,190
4.	Other income	795	802	565	2,267	1,423
5.	Profit from ordinary activities before finance costs and exceptional items	4,547	5,805	4,408	14,763	14,613
6.	Finance costs				1	
7.	Profit from ordinary activities after finance costs but before exceptional items	4,547	5,805	4,408	14,762	14,613
8.	Exceptional items	-	-	-	-	-
9.	Profit from ordinary activities before tax	4,547	5,805	4,408	14,762	14,613
10.	Tax expense	1,327	1,742	1,433	4,572	4,626
11.	Net Profit from ordinary activities after tax	3,220	4,063	2,975	10,190	9,987
12.	Extraordinary items (net of tax expense)	-	-	-	-	-

	Particulars	Quarter Ended 30/09/2012 (Unaudited)	Quarter Ended 30/06/2012 (Unaudited)	Quarter Ended 30/09/2011 (Unaudited)	Nine Months Ended 30/09/2012 (Unaudited)	Nine Months Ended 30/09/2011 (Unaudited)
13.	Net Profit for the period	3,220	4,063	2,975	10,190	9,987
14.	Paid-up equity share capital(Face value Rs 10/- per share)	2,373	2,373	2,373	2,373	2,373
15.	Reserves excluding Revaluation Reserve as per Balance Sheet of previous accounting year					
16.i	Earnings per share(before extraordinary items)(of Rs.10/- each)(not annualised)					
	(a)Basic	13.57	17.12	12.54	42.94	42.09
	(b)Diluted	13.57	17.12	12.54	42.94	42.09
16.ii	Earnings per share(after extraordinary items)(of Rs.10/- each)(not annualised)					
	(a)Basic	13.57	17.12	12.54	42.94	42.09
	(b)Diluted	13.57	17.12	12.54	42.94	42.09
PART II						
A	PARTICULARS OF SHAREHOLDING					
1.	Public shareholding:					
	-Number of shares	4,500,047	4,500,047	4,500,047	4,500,047	4,500,047
	-Percentage of shareholding	18.97	18.97	18.97	18.97	18.97
2.	Promoters and Promoter Group Shareholding					
	a)Pledged/Encumbered					
	-Number of shares	-	-	-	-	-

	Particulars	Quarter Ended 30/09/2012 (Unaudited)	Quarter Ended 30/06/2012 (Unaudited)	Quarter Ended 30/09/2011 (Unaudited)	Nine Months Ended 30/09/2012 (Unaudited)	Nine Months Ended 30/09/2011 (Unaudited)
	-Percentage of shares(as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	-Percentage of shares(as a % of the total share capital of the company)	-	-	-	-	-
b)Non-Encumbered						
	-Number of shares	19,227,887	19,227,887	19,227,887	19,227,887	19,227,887
	-Percentage of shares(as a % of the total shareholding of the promoter and promoter group)	100	100	100	100	100
	-Percentage of shares(as a % of the total share capital of the company)	81.03	81.03	81.03	81.03	81.03
	Particulars	3 months ended 30/09/2012				
B	INVESTOR COMPLAINTS					
	Pending at the beginning of the quarter	-				
	Received during the quarter	3				
	Disposed of during the quarter	3				
	Remaining unresolved at the end of the quarter	-				

Notes :

1. Net Sales/income from operations (inclusive of fuel surcharge) has recorded an increase of 7.32 % for the quarter ended September 30,2012 as compared to the corresponding quarter of the previous year.

2. The Company is primarily engaged in a single segment business of integrated air and ground transportation and distribution of time sensitive packages in India and is managed as one entity for its various service offerings and is governed by a similar set of risks and returns. The said treatment is in accordance with the guiding principles enunciated in the Accounting Standard on Segment Reporting (AS-17) as notified under Section 211(3C) of the Companies Act, 1956.
3. The prior period's figures have been regrouped and reclassified wherever necessary to conform to current period's classification.
4. In accordance with the requirements of Clause 41 of the Listing Agreement with the Stock Exchanges, the Statutory Auditors have performed a limited review of the Company's financial results for the quarter ended September 30, 2012. There are no qualifications in the limited review report issued for the above quarter.
5. The above results were reviewed by the Audit Committee and were thereafter approved by the Board at its meeting held on October 30, 2012.

By Order of the Board
For Blue Dart Express Limited

sd/-

Anil Khanna
(Managing Director)

Date : October 30, 2012

Place : Mumbai

For further information contact :

marketing@bluedart.com (mailto:marketing@bluedart.com)

Dated : October 30, 2012



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