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Press Release



Blue Dart Sales at Rs. 651.44 crores

- The Company posted Rs. 53.74 cr profit after tax

Mumbai : October 21, 2015

: Blue Dart Express Limited, South Asia's premier express air and integrated transportation, distribution and logistics company, today declared its financial results for the quarter ended September 30, 2015, at its Board Meeting held in Mumbai.

The company posted Rs. 53.74 crores profit after tax for the quarter ended September 30, 2015. Net Sales/Income from operations for the quarter ended September 30, 2015 stood at Rs. 651.44 crores.

Anil Khanna, Managing Director, Blue Dart Express Limited said, "While the economy continues to face several challenges, Blue Dart has continued to be resilient and has displayed exemplary quality and service excellence by incorporating high benchmarks and quality standards in every aspect of business. Blue Dart has steered through successfully with a clear focus on fundamentals like Quality, Consistency, Reliability, Passion and Commitment. We are committed to serve Blue Dart country and sustain our leadership position in the air and ground express segments through the widest range of innovative products and services, dedicated air and ground infrastructure, superior technology and passionate people force".

He further added, "Blue Dart continues to be one of the most admired and awarded companies in India. Blue Dart recently featured in the list of India's Super 50 Companies by Forbes India, ranked in the BW Real 500 as one of the 500 biggest non-financial companies in India by Businessworld and KPMG and was awarded the Best Express Service Provider of the Year - Domestic at the 9th Express, Logistics and Supply Chain Conclave 2015".

About Blue Dart:

Blue Dart Express Ltd., South Asia's premier express air and integrated transportation & distribution company, offers secure and reliable delivery of consignments to over 34,720 locations in India. As part of the DP DHL Group (DHL Express, DHL Global Forwarding & DHL Supply Chain), Blue Dart accesses the largest and most comprehensive express and logistics network worldwide, covering over 220 countries and territories and offers an entire spectrum of distribution services including air express, freight forwarding, supply chain solutions and customs clearance.

The Blue Dart team drives market leadership through its motivated people force, dedicated air and ground capacity, cutting-edge technology, wide range of innovative, vertical specific products and value-added services to deliver unmatched standards of service quality to its customers. Blue Dart's market leadership is further validated by numerous awards and recognitions from customers for exhibiting reliability, superior brand experience and sustainability. Some of these include Superbrand and 'Reader's Digest Most Trusted Brand Award', one of 'India's Best Companies to Work For' by The Great Place to Work® Institute five times in a row, 'Outstanding Contribution to the Cause of Education' - Global HR Excellence Awards 2011-2012, BSE Best CSR Practice Award and 22nd CFBP Jamnalal Bajaj Fair Business Practices Award - 2010 in the category of Service Enterprises (Medium) to name a few.

Blue Dart accepts its social responsibility by supporting climate protection (GoGreen), disaster management (GoHelp) and education (GoTeach).

BLUE DART EXPRESS LIMITED

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CIN:L61074MH1991PLC061074

(Rs in Lakhs)

**Statement of Standalone Unaudited Financial Results for the Quarter Ended
30/06/2016**

PART I

| | Particulars | Quarter Ended 30/09/2015(Unaudited) | Quarter Ended 30/06/2015(Unaudited) | Quarter Ended 30/09/2014(Unaudited) |
|--|--------------------|--|--|--|
| | | | | |

| | Particulars | Quarter Ended 30/09/2015(Unaudited) | Quarter Ended 30/06/2015(Unaudited) | Quarter Ended 30/09/2014(Unaudited) |
|-----------|---|--|--|--|
| 1. | Income from operations | | | |
| | (a)Net Sales/income from operations | 65,144 | 61,960 | 58,166 |
| | (b)Other operating income | 2 | 5 | 1 |
| | Total income from operations(net) | 65,146 | 61,965 | 58,167 |
| 2. | Expenses | | | |
| | (a)Freight,handling and servicing costs(net) | 39,882 | 38,541 | 40,072 |
| | (b)Employee benefits expense | 9,586 | 9,180 | 7,937 |
| | (c)Depreciation and amortisation expense | 977 | 923 | 1,070 |
| | (d)Other expenses | 6,403 | 6,189 | 5,101 |
| | Total expenses | 56,848 | 54,833 | 54,180 |
| 3. | Profit from operations before other income,finance costs and exceptional items | 8,298 | 7,132 | 3,987 |
| 4. | Other income | 556 | 611 | 664 |
| 5. | Profit before finance costs and exceptional items | 8,854 | 7,743 | 4,651 |
| 6. | Finance costs | 786 | 776 | |
| 7. | Profit from ordinary activities after finance costs but before exceptional items | 8,068 | 6,967 | 4,651 |
| 8. | Exceptional items | - | - | - |
| 9. | Profit from ordinary activities before tax | 8,068 | 6,967 | 4,651 |

| | Particulars | Quarter Ended 30/09/2015(Unaudited) | Quarter Ended 30/06/2015(Unaudited) | Quarter Ended 30/09/2014(Unaudited) |
|-------|---|--|--|--|
| 10. | Tax expense | 2,693 | 2,408 | 1,570 |
| 11. | Net Profit from ordinary activities after tax | 5,375 | 4,559 | 3,081 |
| 12. | Extraordinary items (net of tax expense) | - | - | - |
| 13. | Net Profit for the period | 5,375 | 4,559 | 3,081 |
| 14. | Paid-up equity share capital(Face value Rs 10/- per share) | 2,373 | 2,373 | 2,373 |
| 15. | Paid up Debt Capital | | (153) | |
| 16. | Reserves excluding Revaluation Reserve as per balance Sheet of previous accounting year | 4,408 | 4,097 | 4,472 |
| 17. | Debenture Redemption Reserve (included in Reserves excluding Revaluation Reserve above) | 2,373 | 2,373 | 2,373 |
| 18.i | Earnings per share(before extraordinary items)(of Rs.10/- each)(not annualised) | | | |
| | (a)Basic | 22.65 | 19.22 | 12.98 |
| | (b)Diluted | 22.65 | 19.22 | 12.98 |
| 18.ii | Earnings per share(after extraordinary items)(of Rs.10/- each)(not annualised) | | | |
| 19. | Debt Equity Ratio | | | |
| 20. | Debt Service Coverage Ratio | | | |
| 21. | Interest Service Coverage Ratio | | | |

| | Particulars | Quarter Ended 30/09/2015(Unaudited) | Quarter Ended 30/06/2015(Unaudited) | Quarter Ended 30/09/2014(Unaudited) |
|----------------|--|--|--|--|
| PART II | | | | |
| A | PARTICULARS OF SHAREHOLDING | | | |
| 1. | Public shareholding: | | | |
| | -Number of shares | 5,931,984 | 5,931,984 | 5,931,984 |
| | -Percentage of shareholding | 25 | 25 | 25 |
| 2. | Promoters and Promoter Group Shareholding | | | |
| | a)Pledged/Encumbered | | | |
| | -Number of shares | - | - | - |
| | -Percentage of shares(as a % of the total shareholding of promoter and promoter group) | - | - | - |
| 1. | Income from operations | | | |
| | -Percentage of shares(as a % of the total share capital of the company) | - | - | - |
| | b)Non-Encumbered | | | |
| | -Number of shares | 17,795,950 | 17,795,950 | 17,795,950 |
| | -Percentage of shares(as a % of the total shareholding of the promoter and promoter group) | 100 | 100 | 100 |
| | -Percentage of shares(as a % of the total share capital of the company) | 75 | 75 | 75 |

Notes :

1. Net Sales/income from operations (inclusive of fuel surcharge and currency adjustment factor) has recorded an increase of 12% for the quarter ended September 30, 2015 as compared to the corresponding quarter of the previous year.
2. Ratios have been computed as ; Debt Equity Ratio = (Long term borrowings - Cash & Bank Balances excluding amounts held on behalf of customers and Dividend Accounts) / Net Worth (including DRR), Debt Service Coverage Ratio = EBIT / (Finance Cost + Principal Payment due on Long term borrowings during the period , if any) and Interest Service Coverage Ratio = EBIT / Finance Cost.
3. The Company is primarily engaged in a single segment business of integrated air and ground transportation and distribution of time sensitive packages in India and is managed as one entity for its various service offerings and is governed by a similar set of risks and returns. The said treatment is in accordance with the guiding principles enunciated in the Accounting Standard on Segment Reporting (AS-17) as notified under Section 211(3C) [Companies (Accounting Standards) Rules, 2006, as amended] of the Companies Act, 1956, pursuant to Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014.
- 4.
5. The prior period's figures have been regrouped and reclassified wherever necessary to conform to current period's classification.
6. In accordance with the requirements of Clause 41 of the Listing Agreement with the Stock Exchanges, the Statutory Auditors have performed a limited review of the Company's financial results for the quarter ended September 30, 2015 as well as of the Statement of Assets and Liabilities as at September 30, 2015. There are no qualifications in the limited review report issued for the above period.
7. The above results were reviewed by the Audit Committee and were thereafter approved by the Board at its meeting held on October 21, 2015.

By Order of the Board
For Blue Dart Express Limited

sd/-

Anil Khanna
(Managing Director)
DIN: 01334483

Date : October 21, 2015

Place : Mumbai

For further information contact :

marketing@bluedart.com (mailto:marketing@bluedart.com)

Dated : October 21, 2015



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