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Press Release



Blue Dart Sales at Rs. 797.91 crores for the Quarter July - September 2018

- The Company posted Rs. 21.31 crores profit after tax for the Quarter July - September 2018

31st October 2018, Mumbai

Blue Dart, India's leading logistics services provider and part of Deutsche Post DHL Group (DPDHL) today declared its financial results for the quarter ended September 30, 2018, at its Board Meeting held in Mumbai.

The company posted Rs. 21.31 crores profit after tax for the quarter ended September 30, 2018. Revenue from operations for the quarter ended September 30, 2018 stood at Rs. 797.91 crores.

Anil Khanna, Managing Director, Blue Dart said, "Blue Dart is focused on its goal to continuously deliver at every touch point in Blue Dart country. We have launched several initiatives to win in every market - metros, tier I, II, III & IV by providing superior consumer convenience, offering exceptional products, delivering best-in-class services and maintaining our reach advantage".

He added, "Since January, we have embarked on our mission to expand our footprint to 19,100+ pin codes and reach every Indian home by December 2018. As part of the expansion, we are making extensive investments in infrastructure, additional manpower and enabled revolutionised technology and automation to drive business intelligence and create value for our customers and stakeholders. Blue Dart's strategy is in alignment with the Government's Make in India vision and various state initiatives, to further enable business and generate employment across the country".

Earlier this year, Blue Dart launched a new state-of-the-art aviation hub in Chennai, enabling fast and efficient transfer of shipments at improved transit times, further boosting its market leadership in India. Blue Dart has been established based on strong brand values and caters to India's leading industry segments, Fortune 500 companies, mid-size companies, e-commerce, SMEs, start-ups etc.

Blue Dart remains India's most innovative and awarded express delivery company and an undisputed leader in the express logistics industry in India. Blue Dart was ranked 15th amongst the Top 50 of India's Best Companies to Work For 2018, recognised amongst the Best Workplaces in the industry category of Transportation & Logistics by Great Place to Work® (GPTW) Institute and The Economic Times, ranked No. 2 amongst the Best Multinational Workplaces in Asia by Great Place to Work - Asia's Best Workplaces - 2018, voted a Superbrand for the 11th consecutive year and for the first time was featured in the WPP Brandz list of India's Most Valuable Brands.

Interesting facts about India's pin codes:

About Blue Dart:

Blue Dart Express Ltd., South Asia's premier express air and integrated transportation & distribution company, offers secure and reliable delivery of consignments to over 35,000 locations in India. As part of Deutsche Post DHL Group's business unit, DHL eCommerce, Blue Dart accesses the largest and most comprehensive express and logistics network worldwide, covering over 220 countries and territories, and offers an entire spectrum of distribution services including air express, freight forwarding, supply chain solutions, customs clearance etc.

The Blue Dart team drives market leadership through its motivated people, dedicated air and ground capacity, cutting-edge technology, wide range of innovative, vertical specific products and value-added services to deliver unmatched standards of service quality to its customers. Blue Dart's market leadership is further validated by its position as the nation's most innovative and awarded express logistics company for exhibiting reliability, superior brand experience and sustainability which include recognition as one of 'India's Best Companies to Work For' by The Great Place to Work® Institute, India, ranked amongst 'Best Multinational Workplaces in Asia' by The Great Place to Work® Institute, Asia, named amongst the 'Top 25 Best Employers in India 2016' by AON Hewitt, voted a 'Superbrand' for the 10th time in a row and 'Reader's Digest Most Trusted Brand' for the 11th time in a row, listed as one of Fortune 500's 'India's Largest Corporations' and Forbes 'India's Super 50 Companies' to name a few.

Blue Dart fulfils its social responsibility of climate protection (GoGreen), disaster management (GoHelp) and education (GoTeach) through programs.

For financial results Click here (</documents/20182/0/FinancialResultsoct18/9406f33b-e18d-16c2-4772-7c14c5e8ea11>)

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Dated : 31st October 2018



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