



Press Release



Blue Dart announces Q2 results. Sales at ₹864.42 crores

• The Company posted ₹41.39 crores profit after tax

Mumbai : October 29 2020

Blue Dart Express Limited, South Asia's premier express air and integrated transportation & distribution company, declared its financial results today for the quarter July – September 2020, at the Board Meeting held in Mumbai.

The company posted ₹41.39 crores profit after tax (previous year ₹13.99 crores) for the quarter ended September 30, 2020. Revenue from operations for the quarter ended September 30, 2020 stood at ₹864.42 crores.

The Covid19 pandemic posed a challenging time for all. Blue Dart not only weathered these challenges successfully, but also continued to ensure unmatched service delivery to its customers. To appreciate the hard work put in by its employees, Blue Dart being part of the DPDHL Group which strongly believes in a People First Policy, paid a one-time exgratia of ₹26,238 (€300) to each Blue Darter (excluding Senior Management) in September 2020. This one time ex-gratia had an impact of ₹34.17 crores during the quarter.

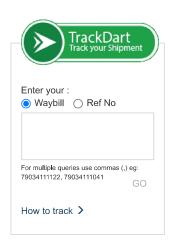
Balfour Manuel, Managing Director, Blue Dart said, "Macroeconomic indicators as well as the opening up of the economy signals a greener future for the nation. We see our customers' businesses coming back on track with an exciting festive season around the corner for which we are fully prepared. We are cautiously optimistic for what the future holds for the economy as a second wave of pandemic is expected to hit the Country in the winter season. We have also consolidated our position over this quarter for our key products. As pharmaceutical organizations and the Government of India work in tandem to roll out a COVID-19 vaccine, Blue Dart is gearing up to provide logistics support when a prospective vaccine candidate does arrive. Blue Dart's Resilience, Responsiveness, Safe & Reliable network continues to be the reason we remain the Government's as well as every citizen's trusted express logistics provider. Our employees as well as our market-leading technology continue to remain our primary differentiators as a premium brand."

Balfour Manuel, Managing Director, Blue Dart added that "Blue Dart continued to provide unrelenting support to customers across industry verticals through the pandemic. These efforts were richly appreciated by our customers at various forums. Blue Dart has navigated through the crisis well. Performance during the quarter has been supported by better revenue realization and cost efficiencies initiatives."

Balfour Manuel, Managing Director, Blue Dart further added, "Automation and Technology will continue to be the pivot for the business and Blue Dart will continue investing in these capabilities. Our investments into the Brand, People, Digitization & Infrastructure will take a new trajectory as we build our Brand for the future."

Blue Dart remains India's most innovative and awarded express delivery company. Blue Dart was recently certified as a **Great Place to Work** by Great Place to Work® Institute India for the 10th year and recognized as the **Most Trusted Brand 2020** for the 14th year in a row by Readers Digest. Blue Dart was also ranked amongst **the 50 Best Workplaces in India – 2020** by Great Place to Work® Institute and The Economic Times, voted a **Superbrand for the 13th year**, recognised as a **Company with Great People Managers by Great Manager Institute and Forbes**, awarded with ET NOW presents Stars of the Industry Awards 'Brand Leadership Award' for Excellence In Supply Chain & Logistics. **Blue Dart received the prestigious Golden Peacock Award at IOD India's '4th Annual Global Convention on Corporate Ethics & Risk Management' and recognized by Green Freight Asia (GFA) for its commitment to adopting Green Road Freight Practices as a Carrier in 2019.**

About Blue Dart:



Location Finder

Transit Time & Price Finder

Blue Dart Express Ltd., South Asia's premier express air and integrated transportation & distribution company, offers secure and reliable delivery of consignments to over 35,000 locations in India. As part of Deutsche Post DHL Group's DHL eCommerce Solutions division, Blue Dart accesses the largest and most comprehensive express and logistics network worldwide, covering over 220 countries & territories, and offers an entire spectrum of distribution services including air express, freight forwarding, supply chain solutions, customs clearance etc.

The Blue Dart team drives market leadership through its motivated people, dedicated air and ground capacity, cutting-edge technology, wide range of innovative, vertical specific products and value-added services to deliver unmatched standards of service quality to its customers. Blue Dart's market leadership is further validated by its position as the nation's most innovative and awarded express logistics company for exhibiting reliability, superior brand experience and sustainability which include recognition as one of 'India's Best Companies to Work For' by The Great Place to Work® Institute, India, ranked amongst 'Best Multinational Workplaces in Asia' by The Great Place to Work® Institute, Asia, voted a 'Superbrand' and 'Reader's Digest Most Trusted Brand', listed as one of Fortune 500's 'India's Largest Corporations' and Forbes 'India's Super 50 Companies' to name a few.

Under the DHL group motto of "Connecting People, Improving Lives", we focus our corporate responsibility under three pillars - GoTeach (Championing education), GoGreen (Protecting the environment) and GoHelp (Structures engagement with communities & Disaster management response).

For financial results Click here

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Logistics InternetDartTM

- Web Based Tools

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marketing@bluedart.com Dated: October 29, 2020

Interactive Features	About Us	Service Guide	Regulatory
Location Finder	Blue Dart	Domestic Priority	Domestic
- Domestic	- DHL Relationship	Dart Apex	International Export
- International	Milestones	Dart Surfaceline	International Import
Price & Transit Time Finder	Fact Sheet	Dart Plus	Banned Commodities
- Volume Weight Calculator	Blue Dart Aviation	Smart Box	Dangerous Goods
Centralized Customer Service	- Blue Dart Aviation Offices	Express Pallet	Country Information
Contact Us	- Blue Dart Aviation Site	Airport-to-Airport	Conditions of Carriage
Terms and Conditions	Dart Technology	- B757	- Domestic Priority
Cookies	Financials	Interline	- Dart Apex
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