

**Date: 25<sup>th</sup> July, 2023**

**To,**  
**Listing Department,**  
**National Stock Exchange of India Limited**  
Exchange Plaza, C-1 Block G  
Bandra Kurla Complex, Bandra (E),  
Mumbai- 400051.

**Scrip Symbol: FOCUS**  
**Series: EQ**

**Sub: Press Release on Financial Results for Quarter ended 30<sup>th</sup> June, 2023.**

Dear Sir/Madam,

This is in continuation of our letter dated July 24, 2023 regarding Outcome of Board Meeting held on July 24, 2023 wherein the Company had approved the Un-Audited Financial Results (Standalone and Consolidated) for the Quarter ended 30<sup>th</sup> June, 2023.

In this regard, please find enclosed the Press Release made by the Company on the Highlights of Q1 FY24 Financial Results.

You are requested to take the same on your records.

**For FOCUS LIGHTING AND FIXTURES LIMITED**

**AMIT VINOD SHETH**  
**MANAGING DIRECTOR**  
**DIN: 01468052**

**Corporate Office**

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Mumbai 400063. India

**Work**

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# FOCUS

LIGHTING & FIXTURES LTD

## Focus Lighting Q1 FY24 Net profit up 309%

Recommends Dividend of ₹ 1.50 Per Share

Mumbai, July 25<sup>th</sup>, 2023: Focus Lighting & Fixtures Limited. (NSE – FOCUS), engaged in manufacturing & innovative lighting solutions of LED lights and fixtures, announced its unaudited Financial Results for Q1 FY24.

### Consolidated Key Financials at a Glance:

#### Q1 FY24:

Particulars (₹ Crore)	Q1 FY24	Q1 FY23	YoY Change
Total Income	52.98	26.93	↑ 96.69%
EBITDA	12.77	3.28	↑ 289.48%
EBITDA Margin	24.10%	12.17%	↑ 1193 Bps
Net Profit	9.17	2.24	↑ 308.89%
Net Profit Margin	17.30%	8.32%	↑ 898 Bps
EPS (₹)	7.02	2.21	↑ 217.65%

**Commenting on the performance, Mr. Amit Sheth, Managing Director of Focus Lighting & Fixtures said,** "Our growth journey continues to thrive, propelled by an unwavering commitment to product development, cutting-edge research, and the delivery of industry-leading solutions to our esteemed clients. The continuous surge in demand for our products across all business verticals serves as a powerful catalyst for our accomplishments. Also, our exceptional performance underscores the successful realization of economies of scale in our operations.

As we eagerly look to the future, we anticipate unparalleled growth prospects driven not only by the government's resolute focus on railways, infrastructural projects, and the restoration of historical and worship sites but also by the flourishing retail industry. These combined factors promise to open up new avenues of success and further propel our company's expansion."

### About Focus Lighting & Fixtures Limited:

**Focus Lighting & Fixtures Limited (NSE – FOCUS)** The company was established in 2005 and the company currently provides a wide range of products which includes recessed adjustable spotlights, recessed downlights, surface mounted spotlights, surface-mounted /suspended downlights, system-based spotlights/wall washer, track-mounted spotlights, etc. each with different working capabilities. Its comprehension of lighting technology, the influence it can have on the viewer and the techno-aesthetic requirement of the market has enticed it to develop lighting solutions where the criteria are efficiency, colour rendition and trouble-free service life to achieve optimum lighting parameters such as luminous intensity, maintenance-friendliness and freedom from glare. The new range of luminaires have been designed and developed by the finest product designers from Germany, proficient in the field of lighting design; supported by a proficient team of Indian Professionals. The company is having its manufacturing unit at Sanad Gujarat.

**Disclaimer:**

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

**For further information please contact:**

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