

CIL/SE/2025-26/33

August 11, 2025

BSE Limited National Stock Exchange of India Limited

P.J. Towers Exchange Plaza, C-1, Block G,
Dalal Street Bandra Kurla Complex, Bandra (E)

Mumbai - 400 001 Mumbai - 400 051

Scrip code: 540710 Symbol: CAPACITE

Sub: Investor Presentation – Q1 FY26

Ref: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/ Madam,

Please find enclosed Investor Presentation for the first quarter (Q1) ended June 30, 2025.

Kindly take this information on record.

This disclosure will also be available on the Company's website, viz. www.capacite.in.

For any correspondence or queries or clarifications, please write to <a href="mailto:cs@capacite.in">cs@capacite.in</a>.

Thanking you

Yours faithfully,

For Capacit'e Infraprojects Limited

**Rahul Kapur** 

**Company Secretary & Compliance Officer** 

Encl: a/a



# CAPACIT'E INFRAPROJECTS LIMITED

Q1 FY 26

Investor Presentation



### **DISCLAIMER**





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### PERFORMANCE SHANPSHOT







#### **Total Income**

• Total Income for Q1 FY26 at ₹599.9 crores, registering a 4% Y-o-Y growth.

### **EBITDA**

• EBITDA for Q1 FY26 stood at ₹111.7 crores. The EBITDA margin stood at 18.6%, above our guided range of 16.5% to 17.5%

### **Debt Equity**

- The Company's Gross
   Debt Equity Ratio
   remains at a healthy
   level of 0.22x.
- The net Debt Equity Level stood at **0.10x**.

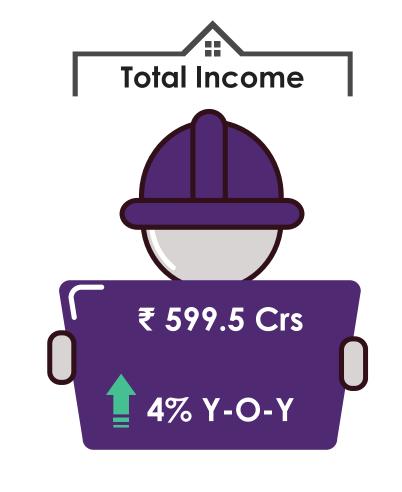
#### **Order Win**

- Order inflow during Q1 FY26 ₹ 1,290 crores
- Repeat orders from
   Saifee Burhani
   Upliftment Trust and
   Raymond Realty, a
   testimony of our client
   trust.

# **KEY FINANCIAL HIGHLIGHTS**

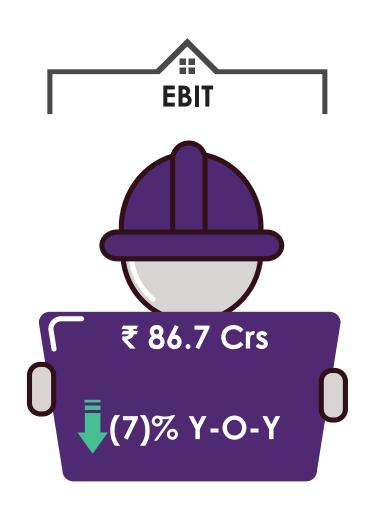


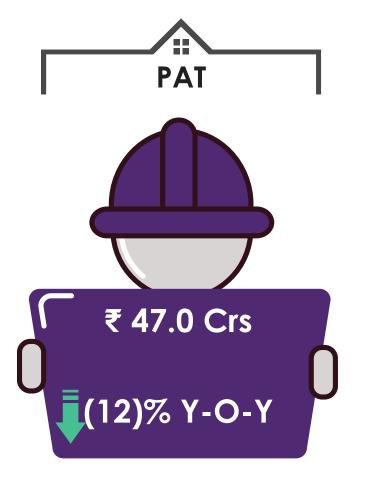


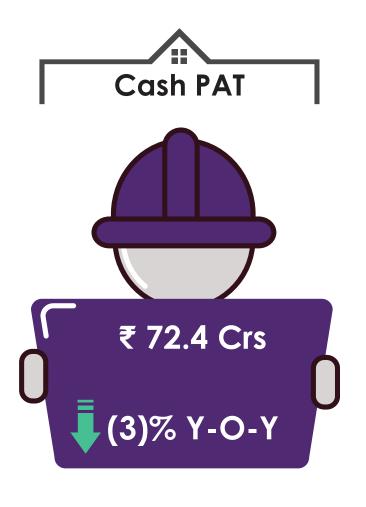


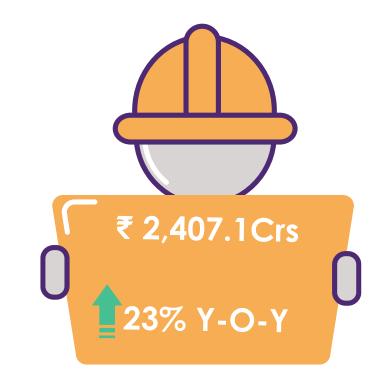
Q1 FY26

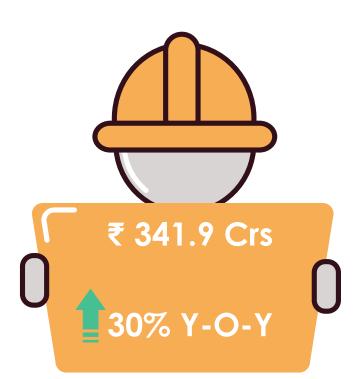
FY25

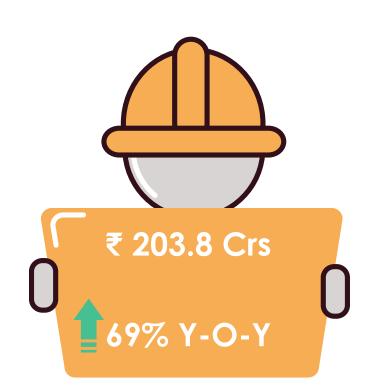


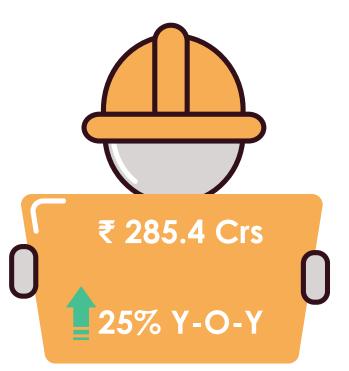














# Q4 & FY25 - PERFORMANCE











• Total Income (₹ Cr) •

EBIT (₹ Cr)

PAT (₹ Cr)

CASH PAT (₹ Cr) •

### CONSOLIDATED PROFIT & LOSS





Particulars (₹ In Crs)	Q1FY26	Q1FY25	Y-o-Y	Q4FY25	FY25	FY24	Y-o-Y
Revenue from Operations	589.4	569.8	3%	671.3	2,349.5	1,931.6	22%
Other Income	10.1	8.5		33.5	57.6	32.0	
Total Income	599.5	578.2	4%	704.8	2,407.1	1,963.7	23%
Cost of Material Consumed (Incl.Construction Expenses)	416.2	396.4		484.0	1,621.2	1,294.1	
Employee Expenses	40.9	32.7		38.8	149.3	124.4	
Other Expenses	30.7	32.7		62.8	199.6	181.8	
EBITDA	111.7	116.4	-4%	119.2	436.9	363.4	20%
EBITDA Margin (%)	18.6%	20.1%		16.9%	18.2%	18.5%	
Depreciation	25.0	23.2		25.8	95.1	101.4	
EBIT	86.7	93.2	-7%	93.4	341.9	262.0	30%
EBIT Margin (%)	14.5%	16.1%		13.3%	14.2%	13.3%	
Finance Cost	23.8	21.8		24.7	93.3	95.6	
Share of Profit/(loss) of JV & Associates (net)	1.7	0.4		2.1	16.6	1.0	
Profit before Tax	64.5	71.7	-10%	70.8	265.1	167.4	58%
Profit before Tax Margin (%)	10.8%	12.4%		10.1%	11.0%	8.5%	
Tax	17.6	18.3		17.7	61.4	47.1	
Profit After Tax	47.0	53.4	-12%	53.1	203.8	120.3	69%
PAT Margin (%)	7.8%	9.2%		7.5%	8.5%	6.1%	
Other comprehensive income	-0.3	-1.1		0.4	-0.8	8.0	
Total other comprehensive income	46.7	52.4	-11%	53.5	202.9	121.1	68%
Cash PAT	72.4	74.4	-3%	74.5	285.4	228.9	25%
Cash PAT Margin	12.1%	12.9%		10.6%	11.9%	11.7%	
Basic EPS	5.6	6.3		6.3	24.1	16.1	
Diluted EPS	5.6	6.3		6.3	24.1	16.1	

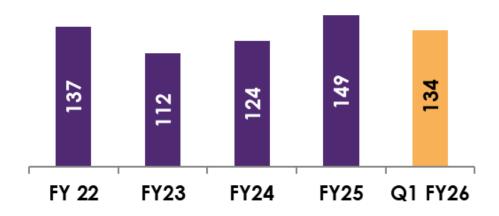
- Revenue growth during the quarter was partially impacted by the early onset of the monsoon and a temporary labor shortage arising from seasonal migration during Eid festivities.
- We anticipate robust revenue growth in the second half of FY26, driven by a pickup in execution post-monsoon.
- Increase in employee expenses primarily on account of annual increments and increase in number of employees.
- EBITDA margin came in above our guided range of 16.5% to 17.5%. Based on current performance and operational efficiencies, we expect full-year margins to trend toward the upper end of the guidance range.

### CONSOLIDATED DEBT POSITION

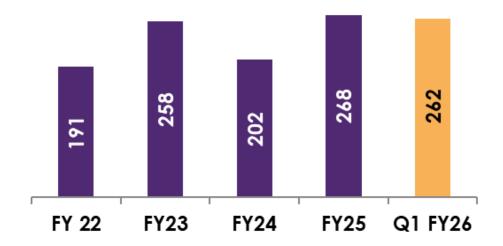




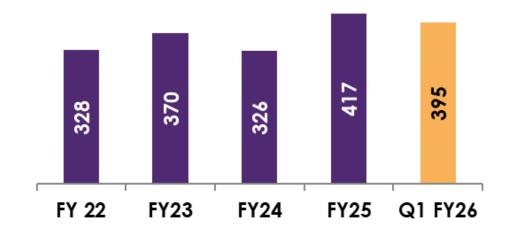




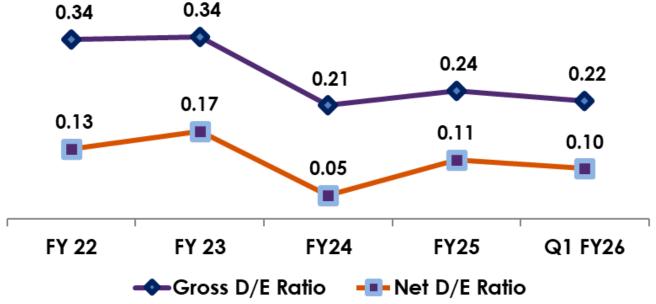
### • Short Term (₹ cr) •



### • Gross Debt (₹ cr) •







- Improvement in Net debt position by ₹ 24 crores to ₹ 168 crores as on June 30, 2025. Healthy Net debt equity ratio at 0.10x as on June 30, 2025 as compared to 0.11x as on March 31, 2025.
- Gross debt equity ratio improved to **0.22x** as on June 30, 2025 as compared to 0.24x as on March 31, 2025.
- Reduction of gross debt by ₹21 crores during Q1 FY26 in line with our focus to reduce fund based debt in medium to long term.





### **ABOUT CAPACIT'E**







# Leading Construction Company

Incorporated in 2012, Capacit'e
Infraprojects is a focused EPC company
that provides an end-to-end construction
service for buildings and factories across
sectors



Capacit'e single segment focus, customer commitment and delivery track record has helped us to become preferred partner as well as qualify for large public sector projects





Presence across Residential building, Commercial buildings, such as data centres and buildings for educational, hospitality and healthcare purposes etc



Successfully constructed more than 70+ mn sq. Ft area across segments in the limited operational history of 12 years. Holds Limca Book of Record for fastest hospital construction

### **OUR SERVICES**





Residential Buildings

High Rise, Super High Rise builings -Shell & Core Work; Complete Lock & Key Works; MEP Works etc

Commercial Buildings

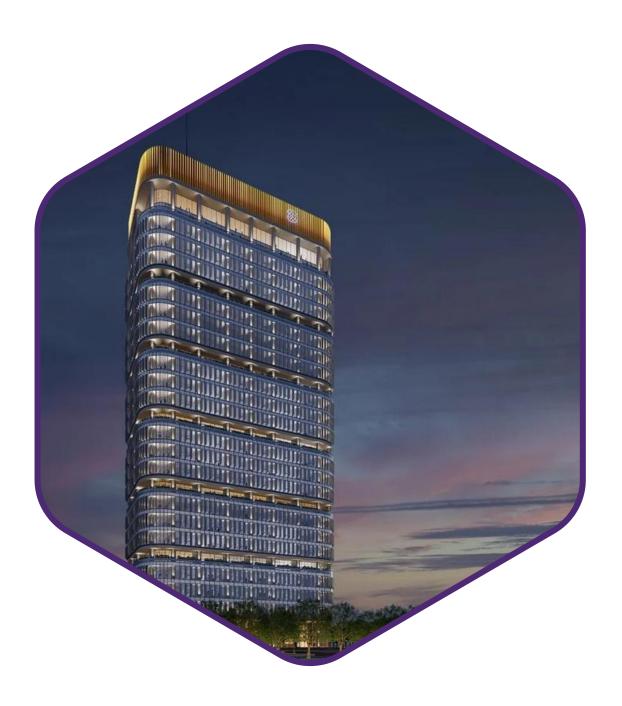
Malls, Commercial Buildings, Hotels, MLCP

Institutional Buildings

Healtcare, Institutional Buildings, Data Centre, Factory Construction, Metro Stations etc.

Mixed Use Buildings

Mixed Use buildings, Townships, Gated Community etc



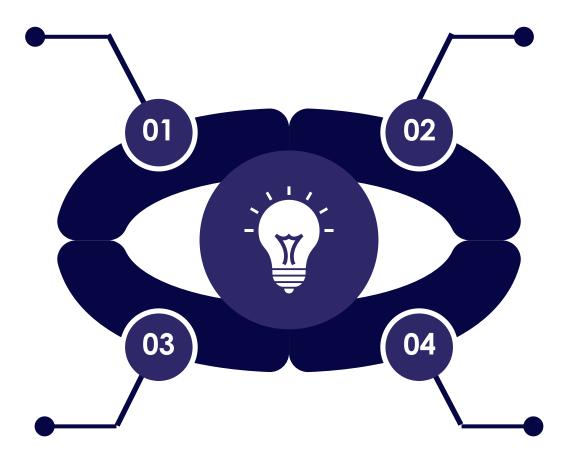
### **VISION 2028**





### **Revenue from Operations**

Continue the growth momentum of 20%+ CAGR to surpass ₹ 4,000 crores benchmark of revenue in FY 2028



### **Working Capital**

Reducing working capital requirement on absolute basis as well as in terms of number of days.

#### **Margin**

To further optimise our operational performance and maintain a healthy and industry leading EBIDTA margin profile in range of 16.5% - 17.5% (including other income)

#### **Debt Levels**

Reducing Gross debt and Net Debt level on account of reduction in working capital as well as monetizing of non core assets (₹65 crore during FY 26).

# **KEY STRENGTHS**





### Track Record

Established
presence and track
record with focus on
building
construction

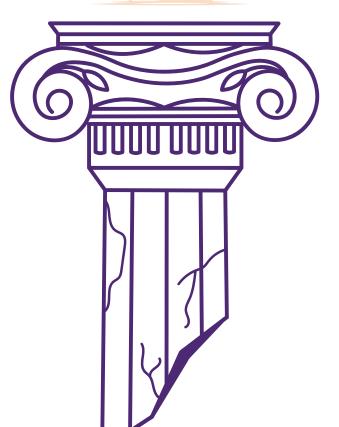


### **Order Book**

Large order book
with a marquee
client base

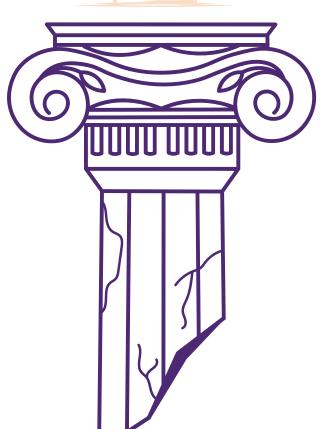
#### **Execution Prowess**

Diversified mix of projects across the building construction horizon



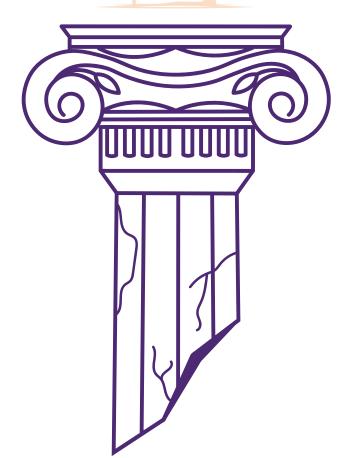
### **Strong Financial**

Industry leading margin with focus on maintaining strong balance sheet



### Experienced Team

Promoters extensive
experience coupled
with dedicated
senior management
team



### TRACK RECORD







Focus on **Building & Factories** construction leading to professional and structured approach and streamlined processes



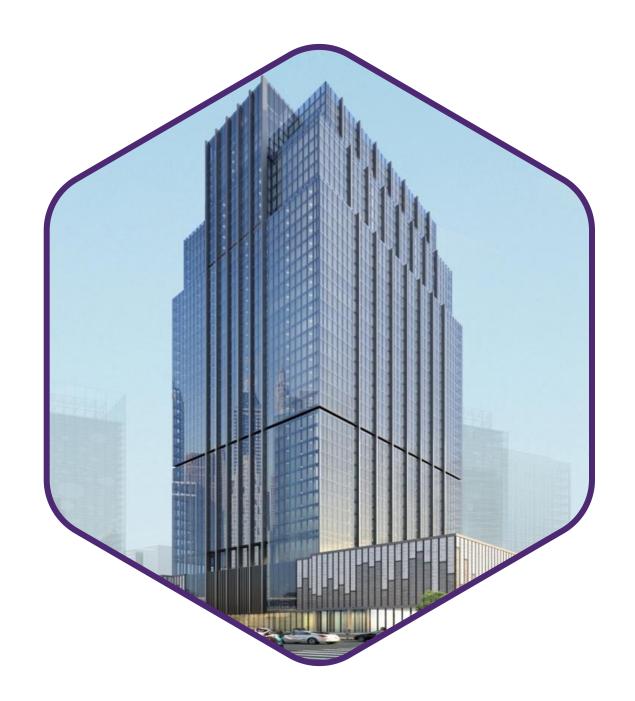
Track Record of successfully completing diverse projects spread across India in MMR, PMR, NCR, Varanasi, Bengaluru, Chennai and Hyderabad in the limited operational history of Company



More than **70 mn sq ft** of constructed area across residential, commercial and other institutional buildings



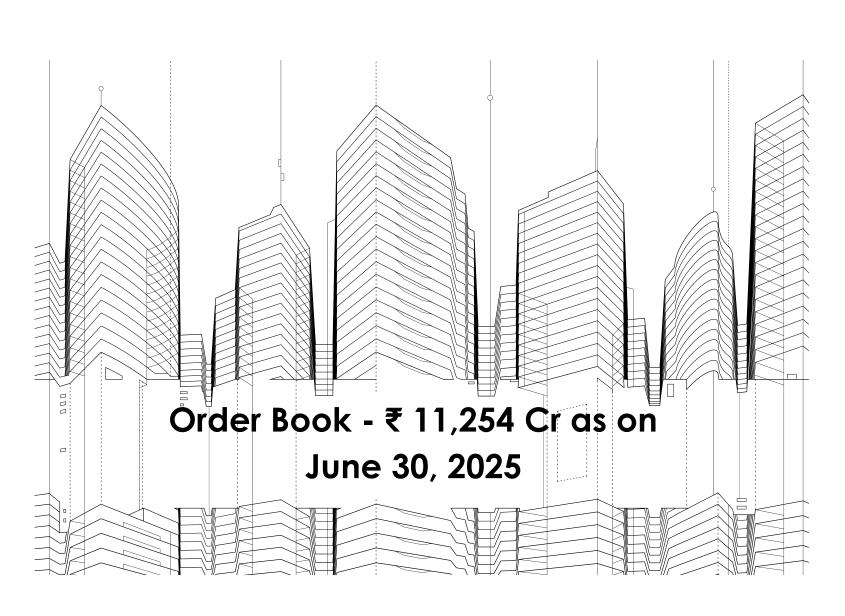
Our demonstrated experience in developing large-scale projects provides us a crucial competitive advantage to meet the prequalification requirements for the competitive bidding process for large potential projects



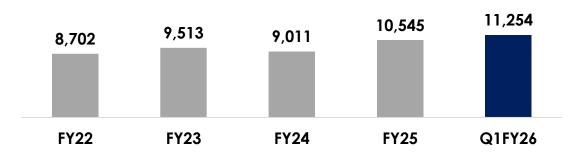
# ORDER BOOK



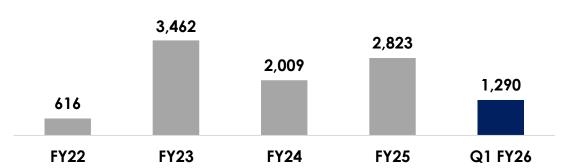




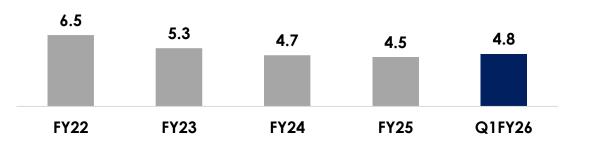










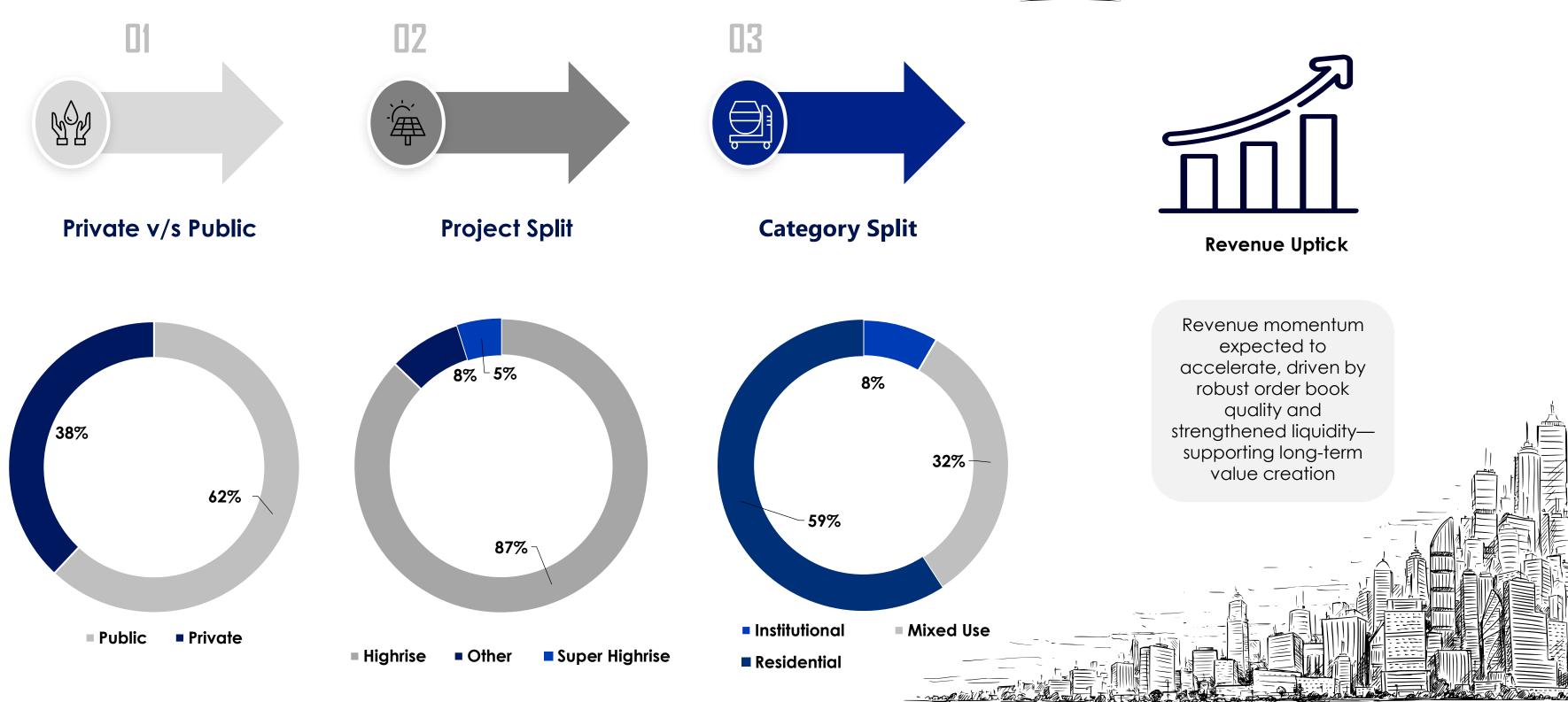




### **ORDER BOOK ANALYSIS**







# MARQUEE CLIENTS



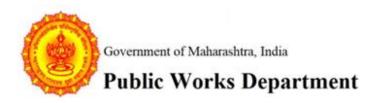


### **PUBLIC SECTOR**















































THE PHOENIX MILLS LIMITED



### **EXECUTION PROWESS**







Our concentrated focus on construction of buildings has also led to a high degree of specialization in this business



Our ability to execute projects, in a timely manner, using systems and processes that are aligned with the specific requirements of the building construction business, has enabled us to provide differentiated services in our area of operations.



Our construction capabilities in concrete and composite steel structures augment our positioning as a building focused construction company.



Our ability and track record of delivering large-scale and complex projects with precision and expertise has positioned us to being a partner construction partner for large developers. We also offer MEP, finishing and interior services for the projects that we work on.



# STRONG FINANCIAL













### **Revenue Growth**

21% CAGR between FY22 -FY25

### **EBIT Growth**

**37%** CAGR between FY22 - FY25

### **PAT Growth**

**62%** CAGR between FY22 - FY25

### **Debt Equity**

Net Debt Equity of 0.10x & Gross Debt Equity of 0.22x

With strong financial alongside our execution prowess we are confident of setting up new performance benchmarks in the years to come

### EXPERIENCED PROMOTERS







**Rohit Katyal** 

Rohit Katyal, Executive Chairman, holds a bachelors' degree in commerce with specialization in financial accounting and auditing. He brings over 27 years of invaluable experience in the field of Civil Construction and Finance.

He currently leads the financial planning, budgeting and compliance function, ensuring adherence to the highest standards of governance and transparency.



Rahul Katyal

Rahul Katyal is MD & CEO of the Company. With a deep understanding of the construction industry and experience spanning over 25 years, he brings expertise in project management, budgeting, resource allocation & client relations, enabling the Company to deliver projects with excellence and efficiency.

He leads the Company's strategic planning, emphasizing growth, efficiency and sustainability.



**Subir Malhotra** 

Subir Malhotra is Whole time Director of the Company. He holds a bachelor's degree in civil engineering (honours) from the BITS, Pilani. He has over 30 years of Industry experience.

He leads Business Development and Operations for the Company's Northern India operations, driving growth and efficiency in the region.

































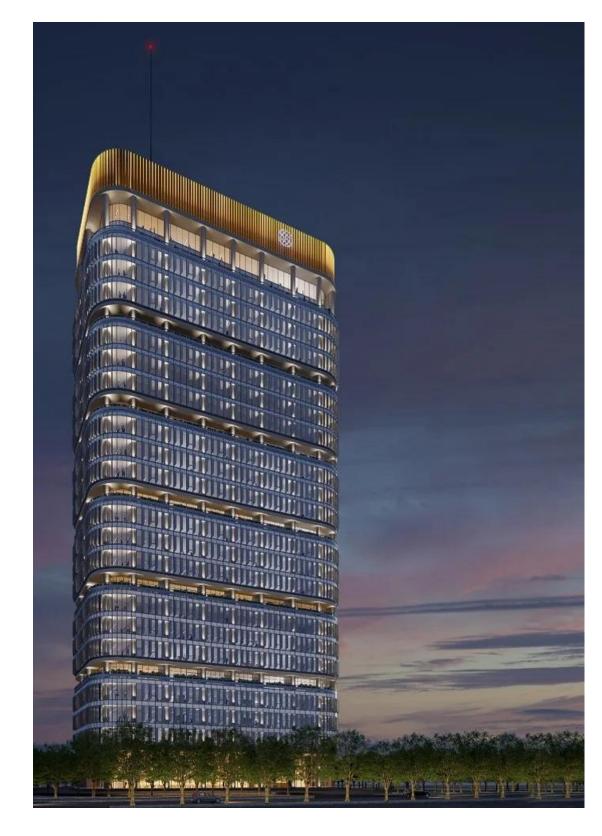
























# CONSOLIDATED PROFIT & LOSS





Particulars (₹ In Crs)	FY22	FY23	FY24	FY25	CAGR
Revenue from Operations	1,340	1,799	1,932	2,350	21%
Other Income	13	10	32	58	
Total Income	1,353	1,808	1,964	2,407	
Cost of Material Consumed (Incl.	021	1012	1.00.4	1/01	
Construction Expenses)	931	1213	1294	1621	
Employee Expenses	109	128	124	149	
Other Expenses	82	106	182	200	
EBITDA	232	361	363	437	24%
EBITDA Margin (%)	17.1%	20.0%	18.5%	18.2%	
Depreciation	99	136	101	95	
EBIT	133	225	262	342	37%
EBIT Margin (%)	9.8%	12.4%	13.3%	14.2%	
Finance Cost	67	89	96	93	
Share of Profit/(loss) of JV &	1	0	1	1 7	
Associates (net)	-1	0	I	17	
Profit before Tax	65	136	167	265	
Tax	17	41	47	61	
Profit After Tax	48	95	120	204	62%
PAT Margin (%)	3.5%	5.3%	6.1%	8.5%	
Cash PAT	148	240	229	285	
Cash PAT Margin (%)	10.9%	13.3%	11.7%	11.9%	



# CONSOLIDATED BALANCE SHEET





ASSETS (₹ In Crs)	Mar'25	Mar'24	Mar'23	EQUITY & LIABILITIES (₹ In Crs)	Mar'25	Mar'24	Mar'23
NON-CURRENT ASSETS	798	760	886	EQUITY	1,720	1,517	1,073
Property, plant & equipment	573	585	648	Equity Share capital	85	85	68
Capital work-in-progress	2	9	20	Other equity	1,634	1,432	1,006
Intangible assets	2	1	1	Non-Controlling Interest	1	0	0
Right-of-use assets	9	3	3	NON-CURRENT LIABILITIES	326	289	344
Investments Properties	0	4	7	Contract Liability	75	56	132
Investment in joint venture	20	3	1	Borrowings	149	124	112
Trade receivables	60	86	97	Lease Liability	5	1	2
Investments	2	0	0	Other financial liabilities	49	44	44
Other Financial Assets	70	24	21	Provisions	1	5	2
Non Current tax assets (Net)	1	1	25	Deferred tax liabilities (Net)	46	60	53
Other Non - current assets	59	43	63				
CURRENT ASSETS	2,702	2,389	1,726	CURRENT LIABILITIES	1,454	1,343	1,194
Inventories	110	111	99	Contract Liability	172	246	179
Contract Assets	1,150	1,229	924	Borrowings	268	202	258
Trade receivables	1,080	548	348	Lease Liability	4	2	2
Cash & Cash Equivalents	64	19	29	Trade Payables	896	818	634
Bank balances	30	190	146	Other Financial Liabilities	33	35	55
Other Financial Assets	81	99	34	Provisions	9	6	5
Other Current assets	122	148	147	Current Tax Liabilities (net)	51	18	9
Non-current assets held for sale	65	45	0	Other current liabilities	22	16	53
TOTAL ASSETS	3,500	3,149	2,612	TOTAL EQUITY & LIABILITIES	3,500	3,149	2,612

# **CONSOLIDATED CASHFLOW**





Particulars (₹ In Cr)	FY 25	FY 24	FY 23
PBT	265	167	136
Adjustments	237	267	271
Operating profit before working capital changes	503	435	407
Changes in working capital	(409)	(467)	(301)
Cash generated from operations	94	(33)	105
Direct taxes paid (net of refund)	(42)	(6)	(17)
Net Cash from Operating Activities	52	(39)	88
Net Cash from Investing Activities	(9)	(152)	(48)
Net Cash from Financing Activities	2	182	(34)
Net Change in cash and cash equivalents	45	(10)	7
Opening Cash Balance	19	29	22
Closing Cash Balance	64	19	29





Capacit'e Infraprojects Ltd.

Mr. Rajesh Das (CFO)

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### Marathon Capital Advisory Pvt. Ltd

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