

Greenply/2025-26 November 04, 2025

The Manager
BSE Limited
Department of Corporate Services
Floor 25, P. J. Towers, Dalal Street
Mumbai - 400 001
Scrip Code: 526797

The Manager
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E)
Mumbai - 400 051
Symbol - GREENPLY

Dear Sir/Madam,

<u>Sub: Presentation on un-audited financial results for the quarter and half year ended 30<sup>th</sup></u> September, 2025

With reference to the captioned subject, please find enclosed Presentation on un-audited financial results of Greenply Industries Limited for the quarter and half year ended 30.09.2025.

Thanking you,

Yours faithfully,
For GREENPLY INDUSTRIES LIMITED

KAUSHAL KUMAR AGARWAL COMPANY SECRETARY & VICE PRESIDENT-LEGAL

Encl.: As above



TRANSFORMING INDIAN SPACES



# ANALYST PRESENTATION Q2 & H1 FY2026 4<sup>th</sup> November 2025



#### Disclaimer



This presentation and the accompanying slides (the "Presentation"), which have been prepared by Greenply Industries Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company

Certain statements in this communication may be 'forward looking statements' within the meaning of applicable laws and regulations. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Important developments that could affect the Company's operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.

All industry data has been collated from various industry sources and market reports. The said data is believed to have a reasonable level of accuracy.

Greenply Industries Limited (GIL) will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



## CONTENTS

- Key Highlights
- Financial & Operating Performance
- Corporate Overview
- Marketing Activities
- CSR Initiatives



## KEY HIGHLIGHTS



#### **Key results highlights- Consolidated**

Figures in Rs crs

Particulars	Q2 FY26	Q2 FY25	% Change Y-o-Y	Q1 FY26	% Change Q-o-Q	H1 FY26	H1 FY25	% Change Y-o-Y
Revenue	688.6	640.5	7.5 <mark>%</mark>	600.8	14.6%	1,289.4	1,224.4	5.3%
Core EBITDA	56.8	<b>57.6</b>	<mark>-</mark> 1. <mark>5%</mark>	61.6	-7.9%	118.4	115.5	2.5%
Core EBITDA %	8.2%	9.0%	- 80 bps	10.3%	-210 bps	9.2%	9.4%	- 20 bps
Other income	1.8	2.0	- <mark>11.</mark> 5%	13.2	-86.7%	14.9	7.7	93.2%
Share of (loss) of equity accounted Investees	-5.9	-4.4	-34.1%	-9.1	35.7%	-15.0	-9.0	-67.6%
Foreign exchange gain/(loss) as an adjustment to finance cost	-3.8	-4.6	17.3%	-8.9	56.8%	-12.7	-3.9	-225.2%
Depreciation & Finance cost	-25.5	-2 <mark>4.9</mark>	2.4%	-25.0	1.9%	-50.5	-51.0	-1.0%
Exceptional Items – Gain/(Loss)	<u>-</u>	<del>-</del> ////	_	4.4	-100.0%	4.4	0.0	
Profit Before Tax	23.3	25.6	-9.1%	36.2	-35.6%	59.5	59.4	0.2%
Tax	-7.3	-8.1	-9.3%	-7.7	-5.1%	-15.0	-8.6	74.9%
PAT including Income Tax refund	16.0	17.6	-9.0%	28.5	-43.8%	44.4	50.8	-12.4%
Income Tax refund Income Tax refund (Incl.Int Income net off tax)	_	-	-	-		-	11.9	
PAT before Income Tax refund	16.0	17.6	-9.0%	28.5	-43.8%	44.4	38.9	14.4%

Exceptional items is one time gain on sale of 30% stake in GMEL in Q1 FY'26.

Details of Share of (loss) of equity accounted investees, Net of Tax	Q2 FY26	Q2 FY25	Q1 FY26	H1 FY26	H1 FY25
Greenply Samet JV	-5.9	-3.5	-5.4	-11.3	-5.1
GMEL, Dubai	-	-1.0	-3.6	-3.6	-3.9
Greenply Holdings, Singapore	-0.0	0.1	-0.1	-0.1	0.0
Total	-5.9	-4.4	-9.1	-15.0	-9.0



## Key results highlights- Consolidated

Consolidated Debt position (Rs/Crores)	Sep'25	June'25	Change Q-o-Q	Sep'24	Change Y-o-Y
Ply Business (GIL+Sandila+Alishan)	110	138	-29	52	58
MDF Business (GSPPL)	406	405	1	374	32
Total Gross Debt	516	543	-28	426	89
Net Debt	510	53 <mark>8</mark>	-27	347	164
Equity	847	837	10	754	92
Net D/E (Times)	0.60	0.64		0.46	
Working Capital (Days) #	51	58	-7	29	22

#Working capital days are calculated on annualised basis.



#### Key results highlights – India Ply business

#### Plywood Business ^ (Standalone + Subsidiaries)

Particulars	Q2 FY26	Q2 FY25	% Change Y-o-Y	Q1 FY26	% Change Q-o-Q	H1 FY26	H1 FY25	% Change Y-o-Y
Sales Volume (MSM)	21.7	20.2	7.2%	17.2	26.4%	38.84	37.89	2.5%
Realisation (Rs/Sqm)	242	251	-3.5%	255	-5.1%	248	248	0.0%
Revenue Plywood & Allied products	524.8	507.5	3.4%	437.4	20.0%	962.2	940.4	2.3%
Revenue Other products*	17. <mark>0</mark>	6.6	155.1%	16.4	3.3%	33.4	25.6	30.6%
Revenue (Rs Crs)	541.7	514.1	5.4%	453.8	19.4%	995.5	966.0	3.1%
Core EBITDA (Rs Crs)	44.6	42.9	4.1%	36.0	24.0%	80.6	78.4	2.9%
Core EBITDA %	8.2%	8.3%	-10bps	7.9%	+30 bps	8.1%	8.1%	-
PAT including Income Tax refund (Rs Crs)	25.9	27.7	-6.4%	20.5	26.4%	46.4	60.7	-23.5%
Income Tax refund (Incl.Int Income net off tax)	-	-	-	-	-	-	11.9	-
PAT before Income Tax refund (Rs Crs)	25.9	27.7	-6.4%	20.5	26.4%	46.4	48.8	-4.8%

<sup>\*</sup>Other products include, Wallcovers, Veneers & Misc sales



## Key results highlights – India MDF business

MDF Business								
Particulars	Q2 FY26	Q2 FY25	% Change Y-o-Y	Q1 FY26	% Change Q-o-Q	H1 FY26	H1 FY25	% Change Y-o-Y
Sal <mark>es</mark> Volume (CBM)	47, <mark>01</mark> 8	40,553	15. <mark>9</mark> %	46,350	1.4%	93,368	83,277	12.1%
Realisation (Rs/CBM)	31 <mark>,1</mark> 61	3 <mark>1,</mark> 169	0 <mark>.0</mark> %	31,763	-1.9%	31,460	30,988	1.5%
Revenue (Rs Crs) MDF & Allied	146.5	126.4	<mark>15.9%</mark>	147.2	-0.5%	293.7	258.1	13.8%
Revenue (Rs Crs) Misc	0.3	0.1	J ,-/	0.1	_	0.4	0.4	_
Revenue (Rs Crs) Net MDF	<mark>146.8</mark>	126.5	1 <mark>6.1</mark> %	147.3	-0.3%	294.2	258.4	13.8%
Core EBITDA (Rs Crs)	12.1	14.9	<mark>-18</mark> .5%	25.6	-52.7%	37.8	36.8	2.5%
Core EBITDA (%)	8.3%	11.8 <mark>%</mark>	-350 bps	17.4%	-910 bps	12.8%	14.3%	-150bps
PAT with Forex(Rs Crs)	-4.0	-5.6	28.0%	8.0	-150.2%	4.0	-1.3	402.5%
Forex (Gain)/Loss on borrowings	3.8	4.6	-17.3	8.9	-56.8%	12.7	3.9	225.3%
PAT without Forex (Rs Crs)	-0.2	-1.0	79.8%	16.9	-101.1%	16.7	2.6	546.2%

MDF Revenue breakup by category								
Particulars	Q2 FY26	Q2 FY25	% Change Y-o-Y	Q1 FY26	% Change Q-o-Q	H1 FY26	H1 FY25	% Change Y-o-Y
MDF Boards	119.1	103.6	15.0%	120.6	-1.3%	240	206	16.3%
Pre- Lam Boards	27.4	22.8	20.1%	26.6	3.2%	54	52	4.1%
Total (Rs Crs)	146.5	126.4	15.9%	147.2	-0.5%	293.7	258.1	13.8%

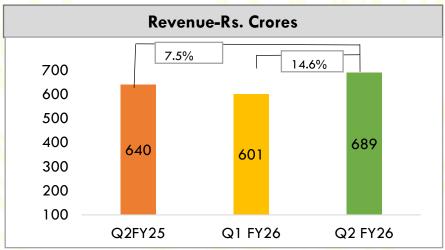


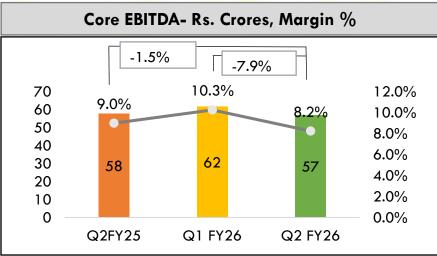
## FINANCIAL & OPERATING PERFORMANCE

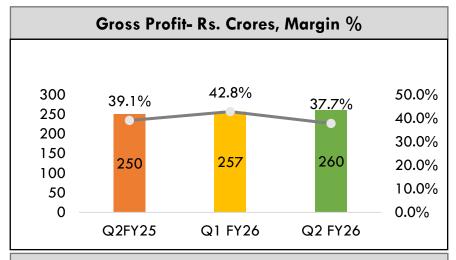


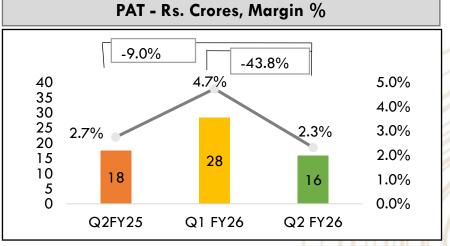
#### Consolidated P&L -Q2 FY26

#### Revenue growth of 7.5% YoY





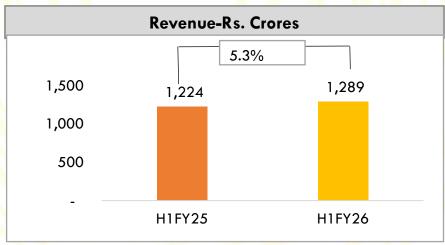


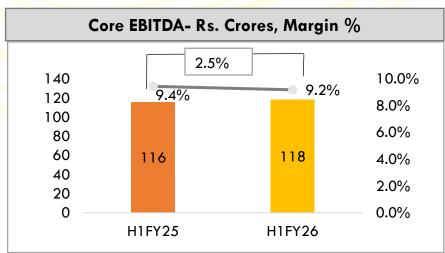


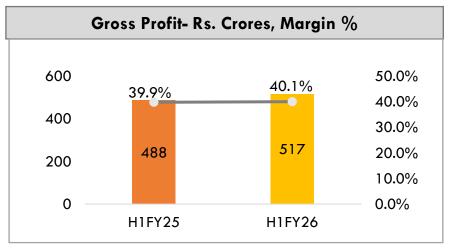


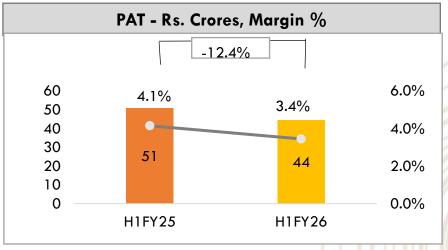
#### Consolidated P&L -H1 FY26

#### Revenue growth of 5.3% YoY



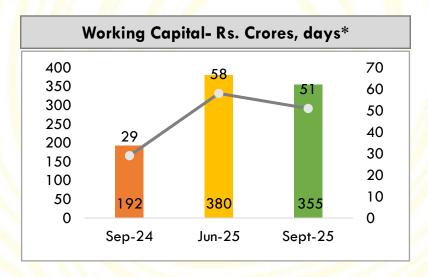


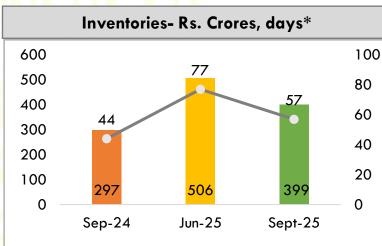


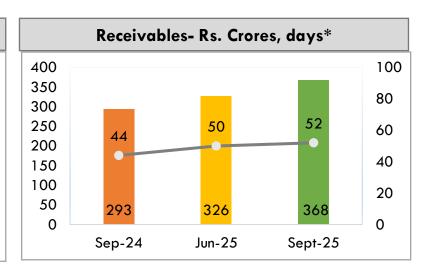


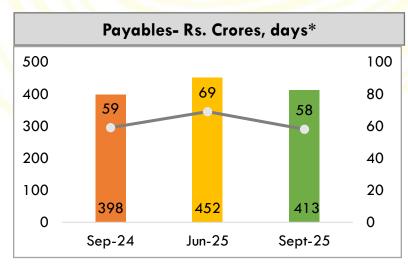


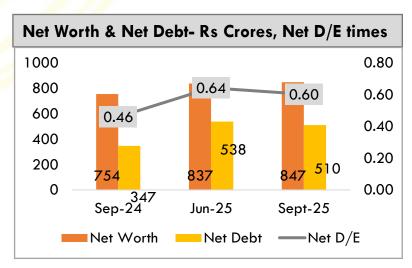
#### **Consolidated Ratios**

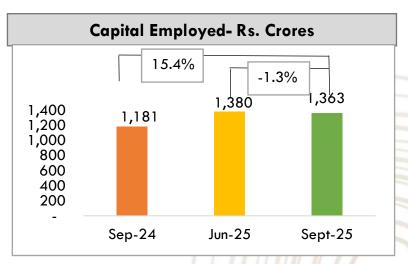










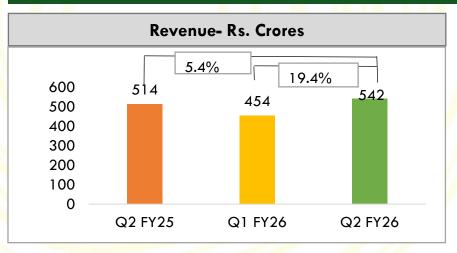


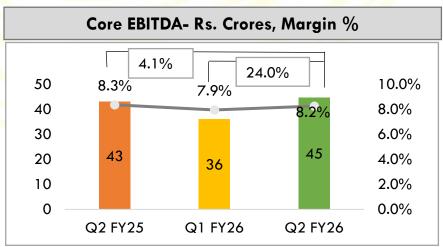
<sup>\*</sup> Annualised for non-year ending periods.

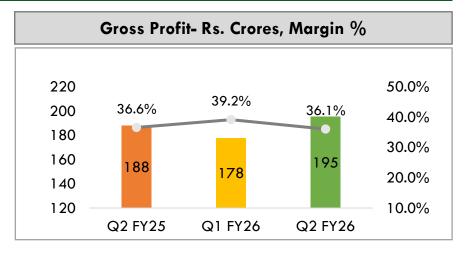


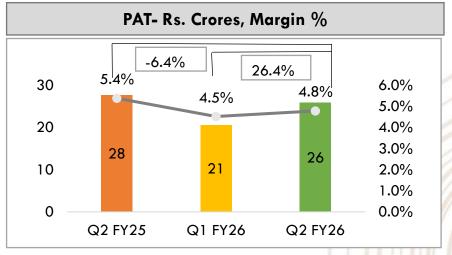
#### India Plywood Business^ - P&L-Q2 FY26

#### Revenue growth of 5.4% YoY







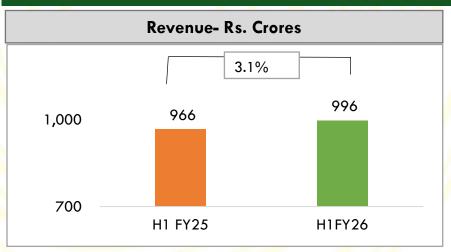


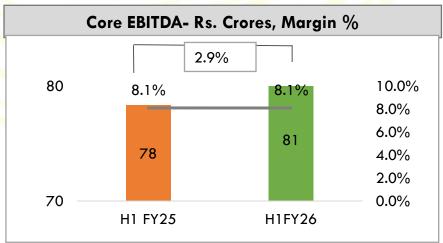
<sup>^</sup>Plywood business is a sum of standalone numbers & subsidiaries (after eliminations)

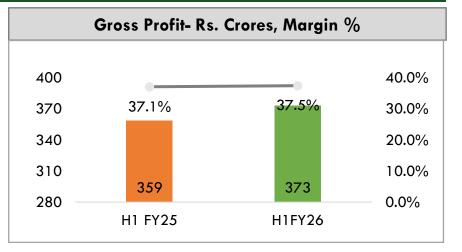


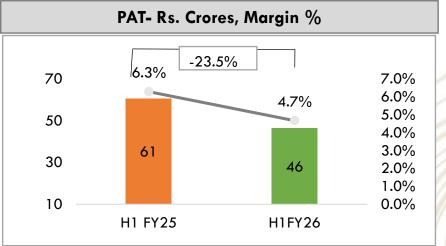
#### India Plywood Business^ P&L-H1 FY26

#### Revenue growth of 3.1% YoY





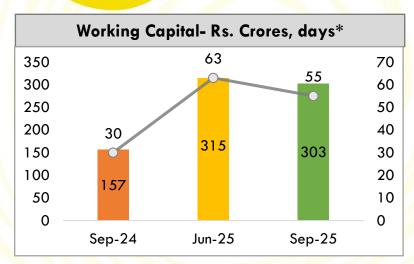


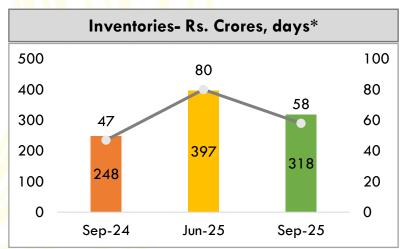


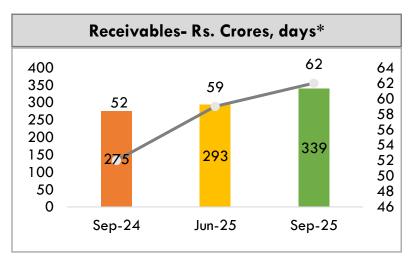
<sup>^</sup>Plywood business is a sum of standalone numbers & subsidiaries (after eliminations)

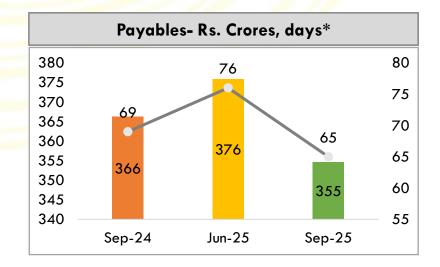


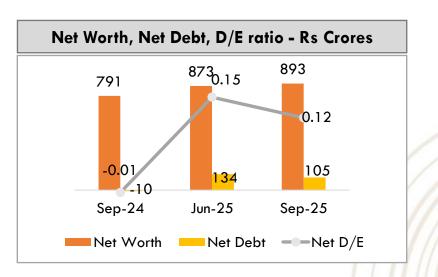
#### India Plywood Business^ - Ratios











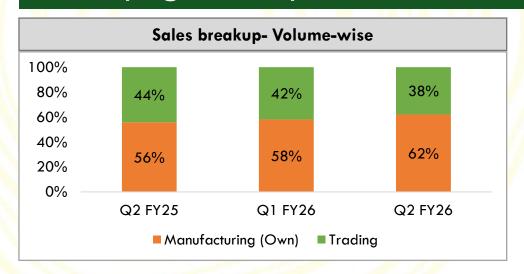
<sup>\*</sup>Annualised for non-year ending periods.

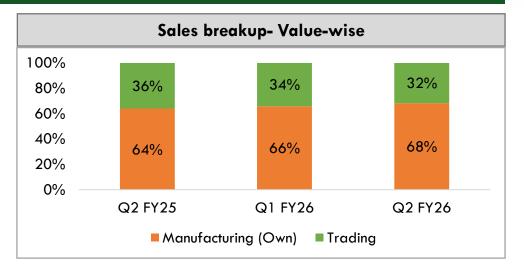
<sup>^</sup>Plywood business is a sum of standalone & subsidiaries (after eliminations)

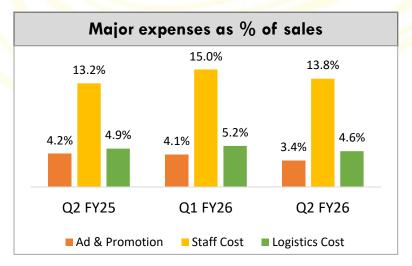


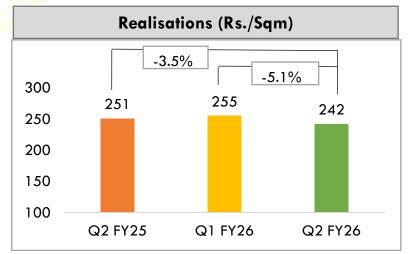
#### India Plywood Business^ - Operating Metrics Q2 FY26

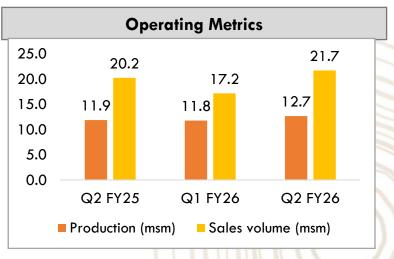
#### Developing a healthy mix of manufacturing & trading portfolio yielding better ROEs









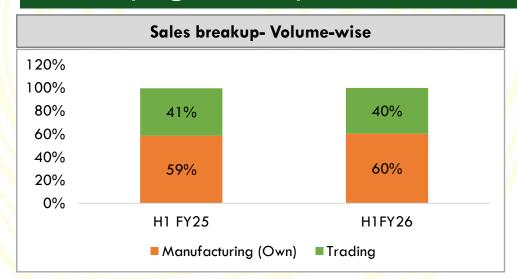


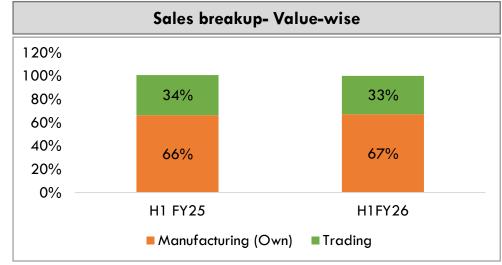
<sup>^</sup>Plywood business is a sum of standalone & subsidiaries (after eliminations)

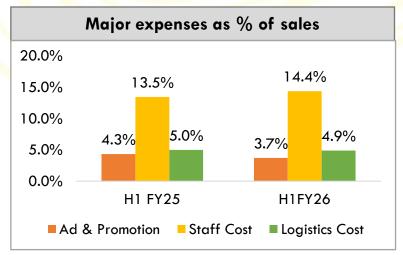


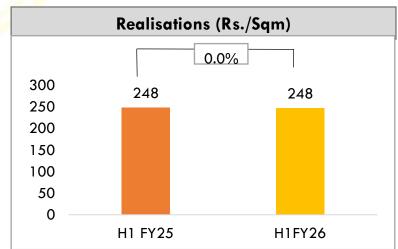
#### India Plywood Business^ Operating Metrics H1 FY26

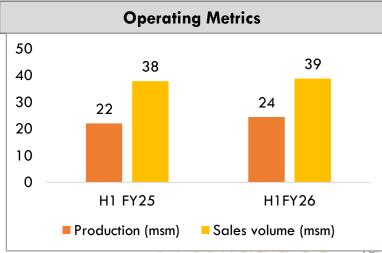
#### Developing a healthy mix of manufacturing & trading portfolio yielding better ROEs







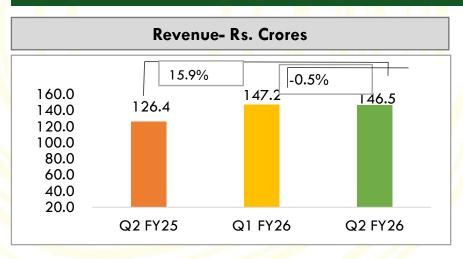


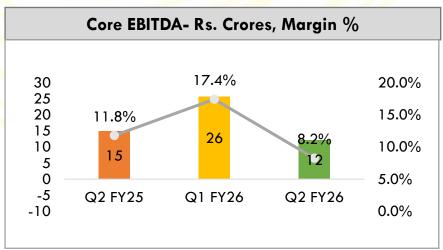


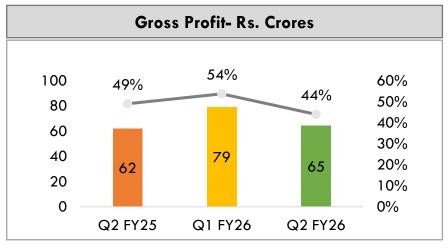


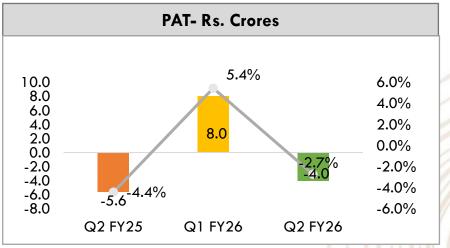
#### India MDF P&L- Q2 FY26

#### Revenue growth of 15.9% YoY





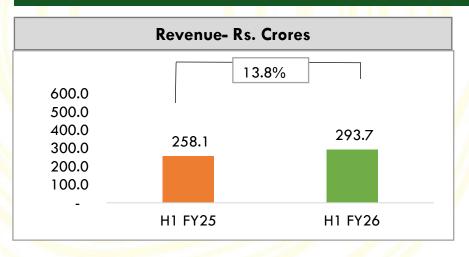


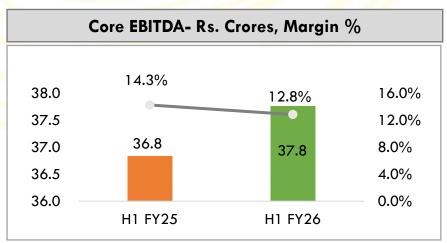


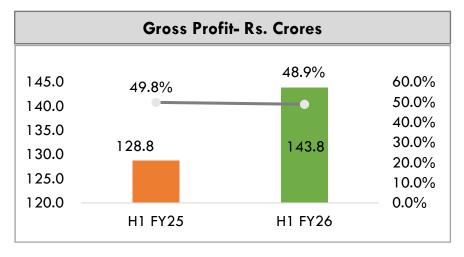


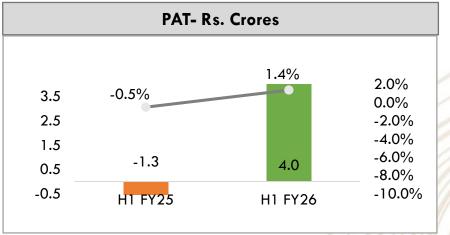
#### India MDF P&L- H1 FY26

#### Revenue growth of 13.8% YoY



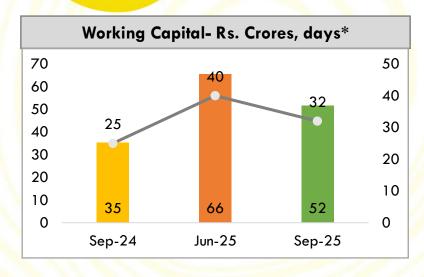


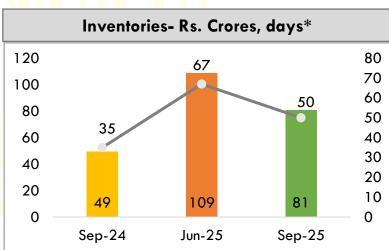


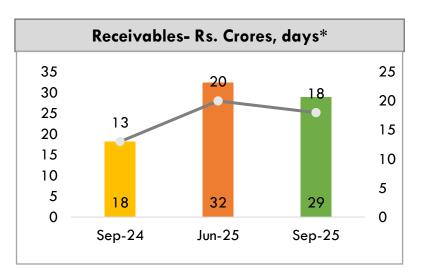


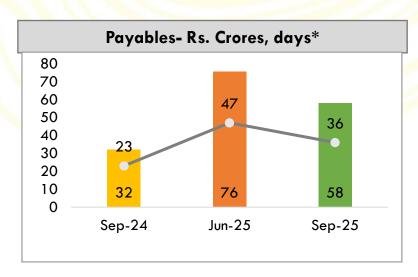


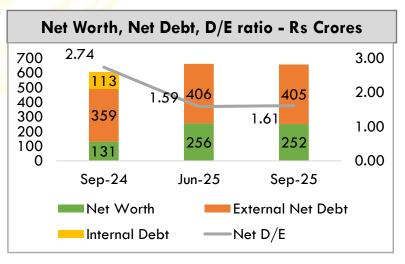
#### **India MDF Business Ratios**

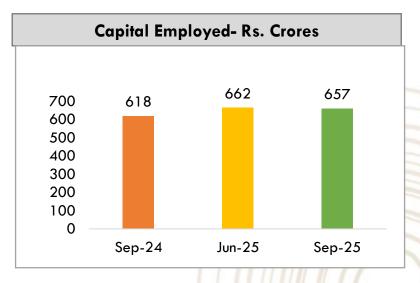












<sup>\*</sup>Annualised for non-year ending periods.



#### Updates on the Furniture Hardware JV- Greenply Samet

- Financial performance Q2 FY'26
  - Revenue at Rs 11.36 crores. (100%)
  - Share of PAT loss was Rs 5.9 Crores (50% our share)
- Financial performance H1 FY'26
  - Revenue at Rs 17.9 crores. (100%)
  - Share of PAT loss was Rs 11.3 Crores (50% our share)
- Equity Investment till date Rs 86.5 Crs by GIL.
- New dealers' appointment in Q2 FY'26 is 149 and total dealers at the end of Sep'25 were 374.(active dealers)



Hinge Systems



Side - Mount Slides



Lift-Up Door Systems



Undermount slides



## **CORPORATE OVERVIEW**



#### Greenply at a Glance

One of the largest

Interior infrastructure brands in India

35+

Years of experience in delivering quality plywood products

Listed in NSE & BSE-Rs. 3,500+

crores Market Cap **Wood based products** 

Plywood, MDF, Veneers, Doors, PVC & Furniture fittings **E-0** 

India's first Zero Emission plywood



Rated AALong term Debt
Rated A1 +
Short Term Facilities
(CARE & India
Ratings)

3000+

Dealer Distribution Network 1100+

Cities, Towns & Villages Serviced

Great Place to Work

Three times in a row (2020, 2021 & 2022)

Best Green
Manufacturing
Company
2022

India's Most Trusted
Brand
2022

Greenply Offering "box" to "Wood & Allied Category Product Offerings"



## Green Ply Manufacturing Capacities

Capacity (Mn SQM pa)
20.20
13.50
11.00
<mark>8.1</mark> 0
13.5
66.3

MDF Manufacturing Location	Capacity (CBM / Annum)
Vadodara, Gujarat	3,00,000





#### A Comprehensive Portfolio for Every Interior Space





#### Greenply -Transforming Interior Spaces for more than 3 decades



#### State-of-the-art

facilities in India at strategic locations



## Superior Range of Products Complete interior range with changing

consumer needs



#### Industry 1st Innovations

By studying & anticipating consumer needs & expectations



#### Strong Influencer Connect

Through unique industry first initiatives across influencer segment



## Widespread Network Of dealers, retailers and

warehouses for ease of availability



#### Sustainably at the Core

First Company to receive FSC® C157698, planting 48Mn+ sapling till date



#### The Greenply Advantage

#### Industry First Innovations







#### Promise of delivering quality, every time





Penta (5) Tech

Quality is guaranteed

Pressing technology to ensure defect free calibrated product

#### Global & Domestic Certifications





International accreditation by CARB & EPA for negligible to zero emissions









Certified products to meet the demands of the Green Building norms

#### **Industry First Influencer Initiatives**



Rewarding Craftsmanship of contractors & carpenters



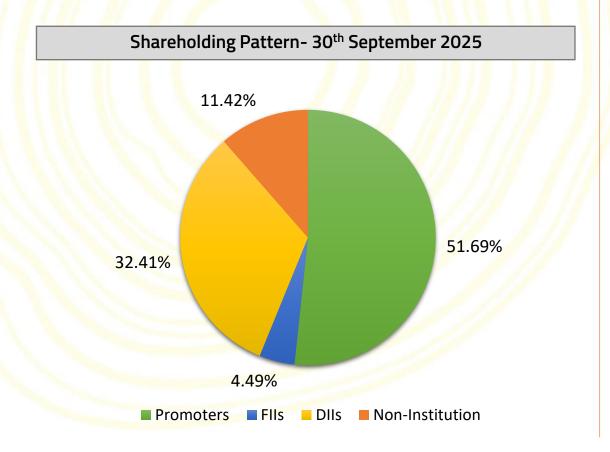
Taking care of Carpenter/
Contractor health



Driving sustainability through partnership



#### Ownership & Stakeholder Value Creation



Major Institutional Shareholders - 30th September 2025

Major Institutional Shareholders	Shareholding %
*Mirae Mutual fund	12.63
HDFC Mutual Fund	7.03
Tata Mutual Fund	6.06
Canara Robeco Mutual Fund	2.62
Bandhan Mutual Fund	1.64
SBI Contra Fund	1.08

\*Mirae Mutual Fund consists of

Domestic: Mirae asset ELSS tax saver Fund

Foreign : Mirae asset India Small-mid CAP focus equity master Investment Trust

Mirae asset India Mid CAP Equity Fund

A diversified holding structure aiming at value creation for shareholders



#### **Strategy Outlook**





## MARKETING ACTIVITIES

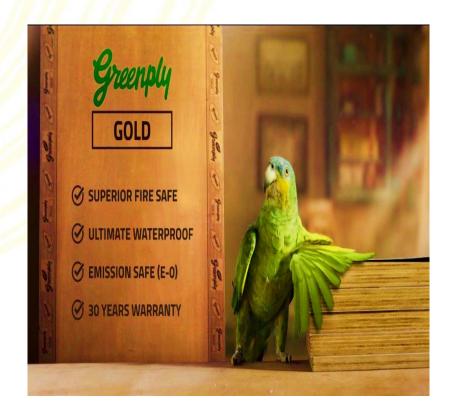


#### Building Consumer Trust through Impactful Campaigns

#### Brand Campaign – Ecotec



Brand Campaign - Green



#### Brand Campaign – MDF

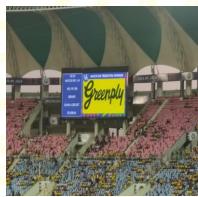




#### **Driving Brand Visibility & Imagery**

#### Sports Association - IPL









#### **Purpose led Initiatives**







#### **Impact Associations**











## Engaging, Enabling & Elevating Our Contractor Community

#### **Influence Channel**











#### Wellbeing Programme









## Talent Recognition Platform











#### Designing meaningful connection with Architects

#### Influence Channel









#### **Sustainability Bridge**









#### Community Engagement











#### **Awards & Recognition**









Great Place to Work-Three times in a row (2020, 2021, 2022)

India's Most trusted Brand-2022 Best Green Manufacturing
Company- 2022

Economic Times Sustainable Organisations Award - 2023



## **CSR INITIATIVES**



#### **CSR Approach**

#### Vision

Improving lives in pursuit of collective development and environmental sustainability

Rs. 303 Lakhs Spent on CSR Activities during FY 2024-25 Rs. 107 Lakhs
Spent on CSR Activities
during H1 FY26

#### Mission

To pursue initiatives directed towards enhancing welfare of society based on long term social and environmentally sustainable CSR activities

#### **Key Priority Projects**

#### Hunger, Poverty, and Health

Efforts to combat hunger, poverty, and malnutrition, along with initiatives that promote healthcare, preventive measures, sanitation (including support for Swachh Bharat Kosh), and access to safe drinking water.

#### Education and Livelihoods

Promoting education, vocational training, and employment skills, particularly for children, women, the elderly, differently-abled individuals, and economically weaker sections, with a focus on livelihood enhancement projects.

## Environmental Sustainability

Initiatives to ensure ecological sustainability, including the conservation of natural resources, protection of flora and fauna, animal welfare, agroforestry, and contributions to the Clean Ganga Fund.

## Sports and Disaster Management

Supporting rural and national sports, including Paralympic and Olympic sports, as well as providing disaster relief, rehabilitation, and reconstruction assistance.

#### Gender Equality and Social Welfare

Empowering women and promoting gender equality, setting up homes for women and orphans, establishing senior care facilities, and reducing inequalities faced by marginalized communities.



#### **Activities under Care for All**

Facilitating People with Disabilities to watch match live



**Health Camps** 



Scholarships for Contractor kids



Accidental Insurance



Plastic Free Tiranga – Initiative to eliminate single use plastic





Greenply Eco Restoration & Plantation Drive







## THANK YOU

For further information, please contact

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