



We create chemistry

BASF India Limited, Mumbai - 400 079, India

August 12, 2025

The Market Operations Department  
BSE Limited,  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai 400 001.

**Name of the Company** : **BASF India Limited**  
**Security Code No.** : **500042**

Dear Sir/Madam,

**Re: Presentation made at the 81st Annual General Meeting of BASF India Limited**

We enclose herewith the presentation made to the Shareholders of the Company at the 81st Annual General Meeting of BASF India Ltd held today i.e., August 12, 2025 at 3 p.m.(IST).

Kindly take note of the same.

Thanking you,

Yours Faithfully,  
For BASF India Limited

Manohar Kamath  
Director – Legal, General Counsel (India)  
& Company Secretary

Pankaj Bahl  
Senior Manager- Legal & Secretarial

Cc: The Assistant Manager – Listing  
National Stock Exchange of India Ltd.  
Exchange Plaza, Plot No. C/1, G Block  
Bandra – Kurla Complex  
Bandra (East), Mumbai – 400 051

**Registered Office**  
**BASF India Limited**  
Unit No.10A, 10B & 10C (part),  
10<sup>th</sup> Floor, Godrej One,  
Pirojsha Nagar, Eastern Express Highway,  
Vikhroli (East), Mumbai - 400 079, India

Tel +91 22 6834 7000

CIN - L33112MH1943FLC003972

[www.basf.com/in](http://www.basf.com/in)

# 81<sup>st</sup> Annual General Meeting BASF India Limited

**Alexander Gerding**  
Managing Director

Mumbai, August 12, 2025



# Disclaimer



**We only discuss matters in the public domain.**

**We do not provide any forecast or guidance on business outlook and future results.**

# Introduction

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# EHS remains our top priority

We maintain a strong safety track record

- **No high severity incidents**  
in 2024 and YTD 2025
- **No Lost Time Injury (LTI)**  
in 2024 and YTD 2025
- **2 Process Safety Incidents (PSI)**  
in 2024, appropriate remedial measures taken
- **Leading indicators**  
like near miss reporting increased



An operator using RM Hoist to charge raw materials (PA66) during the operation at the Panoli Plant in Gujarat

**We continue to strengthen our safety mindset and culture**



**Thane Site celebrated 2 Million  
accident free manhours**



# Suraksha Hamesha: Our commitment to promote farmer safety continues

(2016-2024)

More than  
**8.2 lacs**  
farmers trained

Over  
**37000**  
Women farmers trained

Over  
**1.2 lacs**  
spray men trained

More than  
**3300 channel**  
partners reached

More than  
**56000**  
students trained

Participation of more than  
**5700**  
agricultural department  
officials

Over  
**6.4 crores**  
Digital outreach

Over  
**2.4 lacs**  
Sanrakshan kits  
sold



# 'Momentum India' continues

## Macroeconomy



**Positive GDP development with increased focus on manufacturing**



**Volatility in exchange rates continues amid external headwinds**



**Continued strong PMI ahead of festive season; outlook clouded by rising input costs and need for higher consumer spending**



**Potential tariff impact; global demand slowdown affecting exports; rising geopolitical tensions**

## Growth Industries



**Automotive**



**Construction**



**FMCG**



**Agriculture**



**Chemicals**



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# **Our Financial Performance**

## **(Consolidated results)**

# Segment Revenue

Apr 24 to Mar 25



## Agricultural Solutions



## Materials

- Performance Materials
- Monomers



## Industrial Solutions\*

- Dispersions
- Performance Chemicals



## Surface Technologies\*

- Coatings



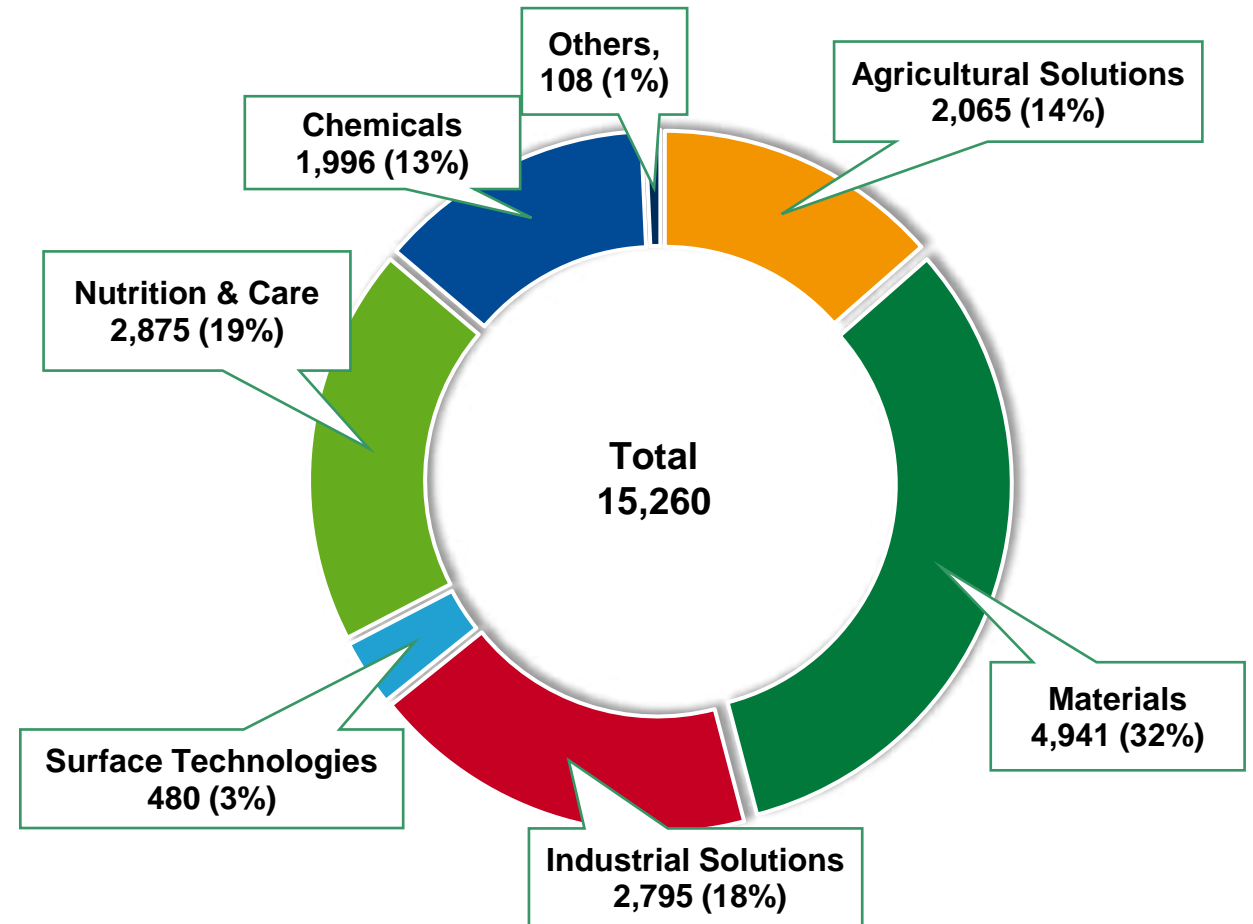
## Nutrition & Care

- Care Chemicals
- Nutrition & Health



## Chemicals

- Petrochemicals
- Intermediates



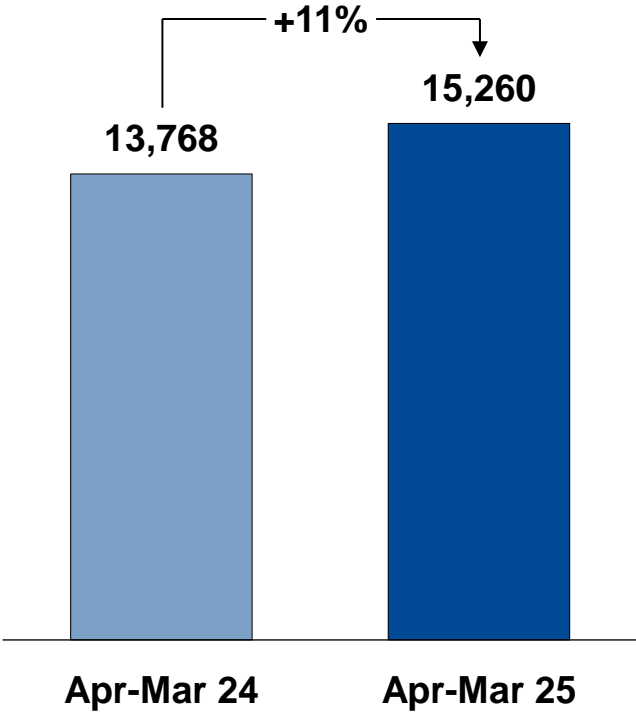
\* Effective Jan 1, 2025 Catalysts division comprising of Process & Refinery Catalyst reclassified from Surface Technologies segment to Performance Chemical division in Industrial Solution segment



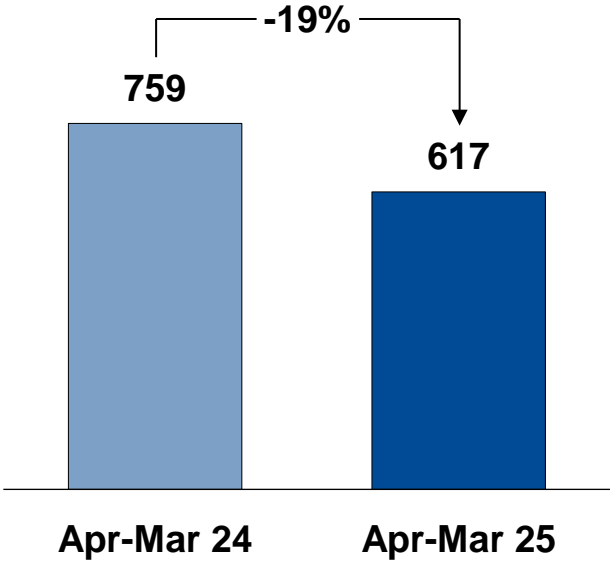
# Financial Performance

## FY 2024-2025

Rs Crores



Revenue



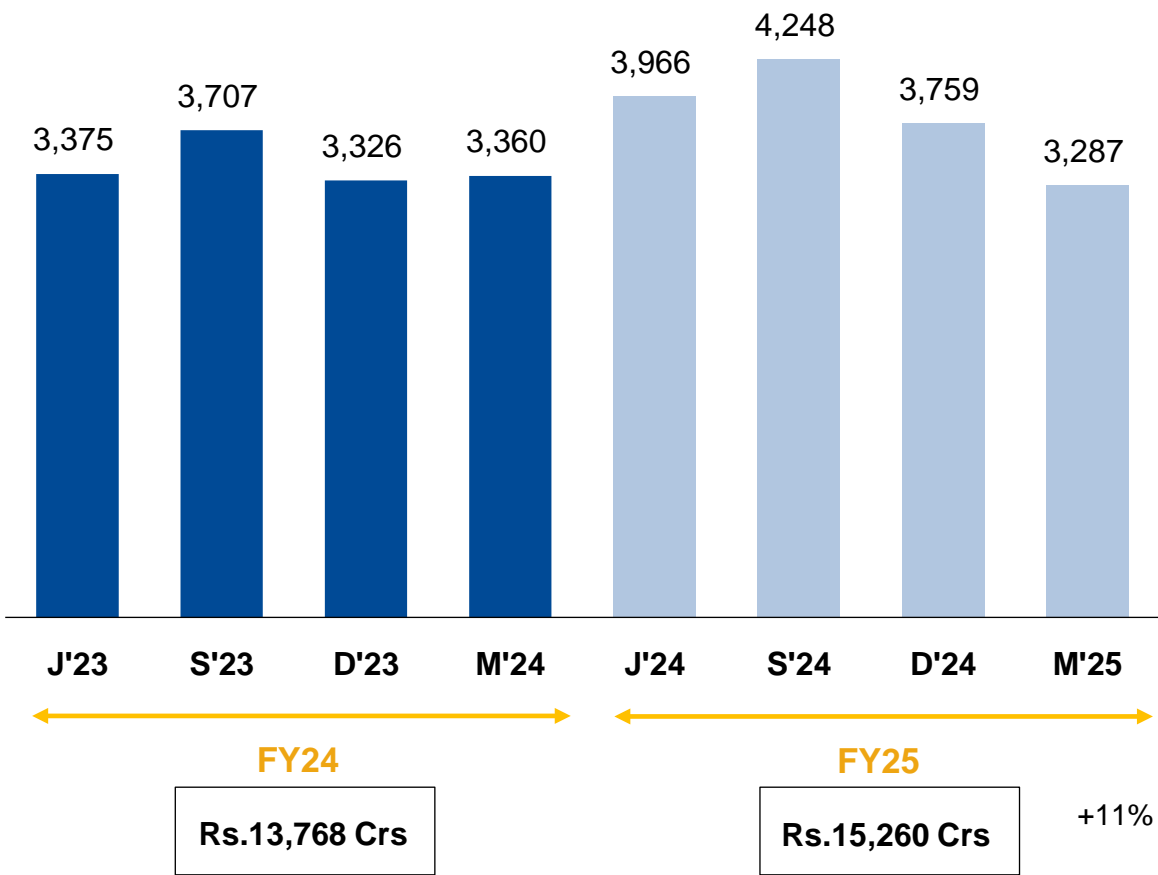
PBT bEI

- Strong volume growth; Slightly impacted by lower price realization
- Margins impacted due to higher input cost
- BoD have recommended dividend of 200% @ Rs.20/- per equity share

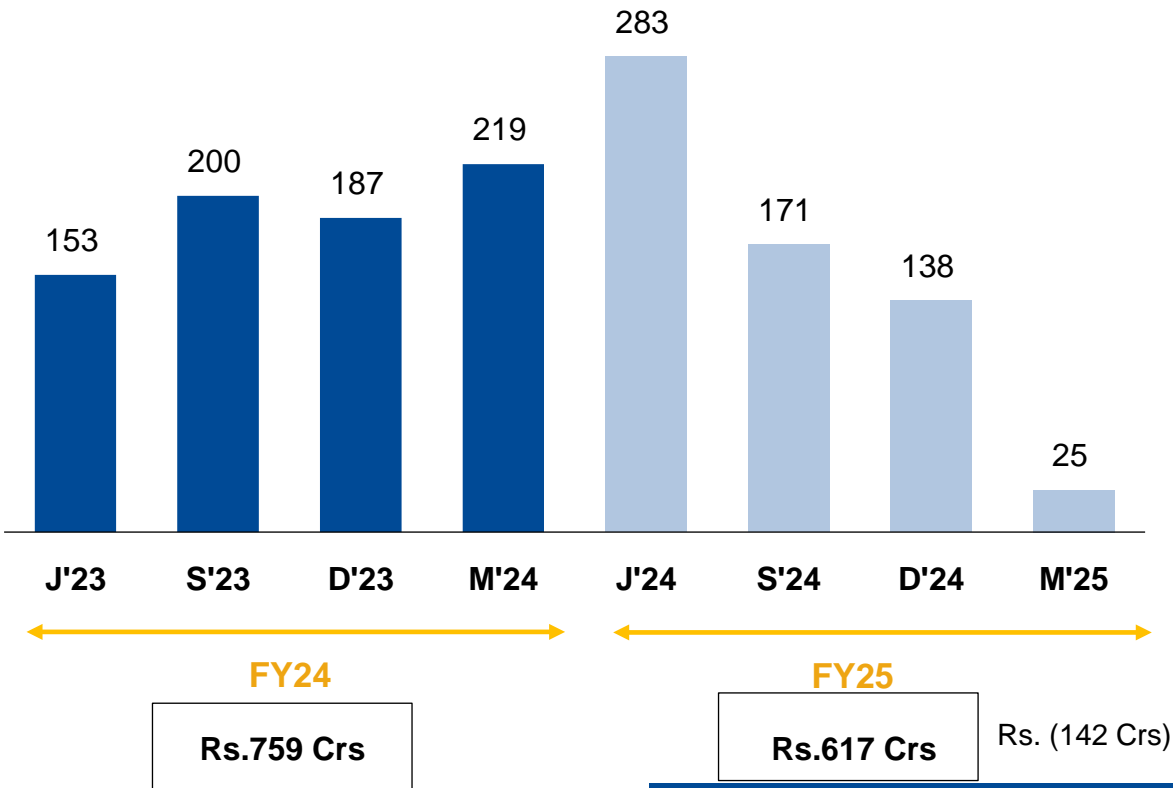
# Quarterly Performance

Rs Crores

Revenue from Operations



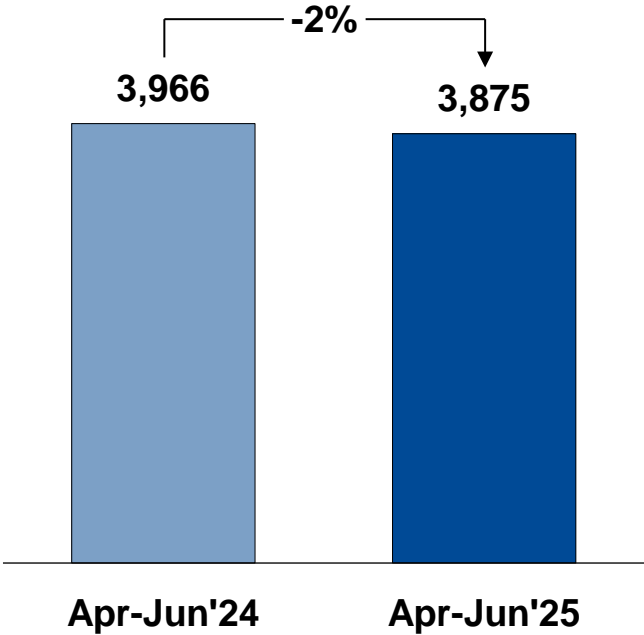
PBT before Exceptional Items



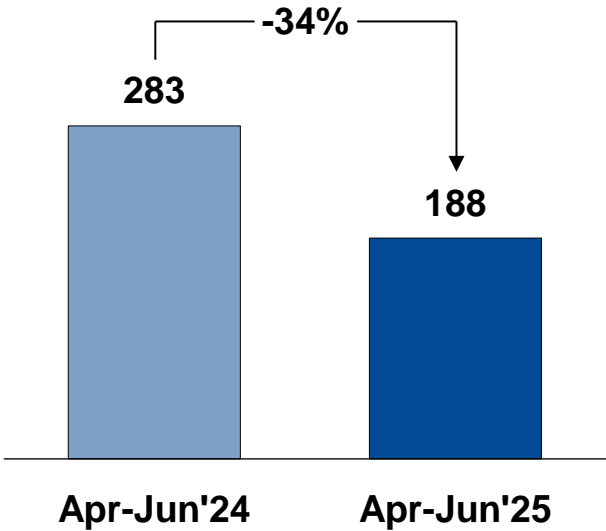
# Financial Performance

## Apr to Jun 2025

Rs Crores



Revenue



PBT bEI

- Revenue marginally impacted by lower volume
- PBT bEI impacted due to higher cost



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# We expand our production capacities to meet the growing market and customer demand

Cellasto® is a versatile microcellular polyurethane used in automotive, industrial, railway, and other sectors to cushion, dampen vibration, and reduce noise for smoother, quieter performance



Dahej, Jan 2025





# We expand our production capacities and tap into new business opportunities



**Completed construction of alkaline surfactant polymer (ASP) blending plant at Dahej site intended for enhanced oil recovery (EOR) applications, Feb 2025**

**Expansion of the Performance Materials plant at Panoli for increased polyamide compounding production, May 2025**







## We continue to drive green energy transformation across our sites

BASF India has signed a 25-year Power Purchase Agreement (PPA) with Clean Renewable Energy KK 2C Private Limited, a special-purpose vehicle of Hero Rooftop Energy Private Limited, for 2.7 MW of renewable power for its Mangalore site

Mangalore on track for  
**80%** renewable power by 2025



# We continue to launch innovations

Agricultural Solutions: Valexio® Insecticide and Mibelya® Fungicide



Valexio® and Mibelya® launch  
May 28th, 2025 in Hyderabad



# Valexio® is a new cutting-edge insecticide powered by Prexio® active designed specifically for rice hopper control



**Pest control comparison in rice plant: Control versus Valexio**



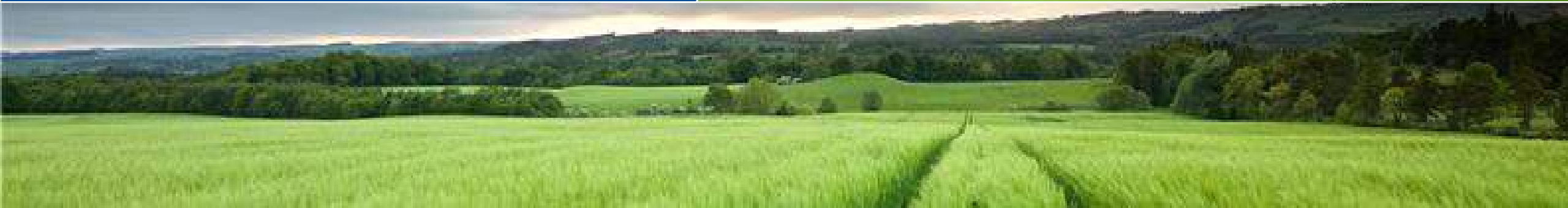
# De-merger of Agricultural Solutions business to unlock value for our shareholders

## Rationale

- Strengthen investment and risk profile of the business
- Enable better capital allocation aligned with strategic focus
- Compete with pure-play companies; deliver better customer solutions
- Differentiate in markets, costs, strategies, and solutions
- Define corporate profile and public perception

## What we achieved

- NewCo incorporated: BASF Agricultural Solutions India Limited (BASIL)
- BASF India Limited (BIL) Board approvals received
- 1:1 share entitlement ratio (for 1 share in BIL, shareholders will receive 1 share in BASIL)
- Regulatory approvals on-going
- Demerger completion timeline: during FY 2026–27
- BASIL will be a listed legal entity post completion of demerger



# We intensified our engagement with key customers



Engagement with Ather senior leadership team, Mumbai



Formulators Forum, Bangalore



Asian Paints Khandala Plant Visit



Battery Show 2024, Noida



Hyundai Technology Day, Hyderabad



Monomers Customer Meet, Kerala



Engagement with Haldia Petrochemicals team



Customer Workshop Fine Organics, Mumbai



HPCI Conference, Mumbai



## Example: Making strides in our partnership with Maruti Suzuki



# We continue to strengthen our industry and association connections



**BASF participation in 18<sup>th</sup> Asia-Pacific Conference of German Business held on Oct 25<sup>th</sup>, 2024 in New Delhi**



# We continue to strengthen our industry and association connections



BASF participation at 6th Edition of ICC Sustainability Conclave on Dec 5th, 2024



BASF participation in the 18th Annual India Chemical Industry Outlook Conference & Exhibition on Mar 4th & 5th, 2025



BASF participation in 25<sup>th</sup> International Conference INDIAN Petrochem 2024 on Oct 15<sup>th</sup>, 2024.



BASF participation in the India Chem Expo & Conference on Oct 18<sup>th</sup>, 2024.



# We continue to inspire kids to become climate champions



**BASF Kids' Lab enjoys overwhelming participation in Delhi, drawing 1,800+ kids; total outreach crosses 6,000 from 2023–2025**



# We increase female participation in the chemical industry



The certification ceremony of the 3rd batch of We-Chemie graduates from the 'Women Enabled for Careers in Chemistry' program on January 31, 2025.



# Women in Refinish: Empowering Futures Through Skill Development and Collaboration



BASF, in partnership with Mahindra & Mahindra, launched the 'Women in Refinish' CSR program on Mar 6th, 2025, to empower underprivileged women by training them for careers in refinish coatings



# Ensuring Clean Water and Sanitation for All

## Our Commitment to SDG 6





# BASF India embraces the 'Future of Work' vision with a new office

Mumbai, Oct 2024



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FY 2024-25 has been a year of progress and purpose - marked by strategic investments, customer-centric innovation, community impact, and a renewed workplace that empowers our people.

As we look ahead, we remain focused on driving sustainable growth, deepening partnerships, and creating long-term value for all our stakeholders. Together with our employees, customers, partners, and communities - we are shaping a future that is resilient, inclusive, and innovation-driven.



# Board of Directors & Key Managerial Personnel



Thank you for being  
here with BASF  
- let us continue to  
create chemistry together!



Mr. Pradip R. Shah  
Chairman



Mr. Alexander Gerding  
Managing Director



Dr. Ramkumar Dhruva



Mr. Marcelo Rocha Lu



Mrs. Shyamala Gopinath



Ms. Sonia Singh



Mr. Bahram Vakil



Mr. Narendranath J. Balga  
Chief Financial Officer &  
Whole-time Director



Mr. Anil Kumar Choudhary  
Manufacturing Head &  
Whole-time Director



Mr. Manohar Kamath  
Director - Legal,  
General Counsel (India) &  
Company Secretary



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