

October 21, 2022

BSE Limited Floor 25, P. J. Towers Dalal Street, Fort Mumbai - 400 001

Scrip Code: 530019

National Stock Exchange of India Limited Exchange Plaza Bandra Kurla Complex, Bandra (E) Mumbai - 400 051

Symbol: JUBLPHARMA

Dear Sirs,

In terms of Regulation 33 read with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the 'Listing Regulations'), we wish to inform you that the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter and half year ended September 30, 2022 have been approved by the Board of Directors of the Company at its meeting held today at 11:45 a.m. and concluded at 1.30 p.m.

Pursuant to the applicable provisions of the Listing Regulations, we enclose the following:

- 1. The Unaudited Financial Results (Standalone and Consolidated) for the quarter and half year ended September 30, 2022;
- 2. Limited Review Reports on the Unaudited Financial Results (Standalone and Consolidated) for the said period; and
- 3. Copies of the Press Release and Presentation.

We request you to take the same on record.

Thanking you,

Yours faithfully, For Jubilant Pharmova Limited

Naresh Kapoor Company Secretary Encl.: as above

A Jubilant Bhartia Company



Jubilant Pharmova Limited 1-A, Sector 16-A, Noida-201 301, UP, India Tel: +91 120 4361000 Fax: +91 120 4234895-96 www.jubilantpharmova.com Regd Office: Bhartiagram, Gajraula Distt. Amroha - 244 223 UP, India CIN : L24116UP1978PLC004624

Chartered Accountants

Unit No - 502, 5th Floor, Tower- B, Advant Navis Business Park, Plot No.- 7, Sector- 142, Expressway, Noida- 201305, UP Tolephone: +91 120 682 8700 Fax: +91 120 682 8710

Limited Review Report on unaudited standalone financial results of Jubilant Pharmova Limited for the quarter ended 30 September 2022 and year-to-date results for the period from 01 April 2022 to 30 September 2022 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of Jubilant Pharmova Limited

- We have reviewed the accompanying Statement of unaudited standalone financial results of Jubilant Pharmova Limited ("the Company") for the quarter ended 30 September 2022 and year-to-date results for the period from 01 April 2022 to 30 September 2022 ("the Statement").
- 2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Finoncial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

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Tren Piper, Central H Wing and North C Wing, Nesco TT Park 4, Nesco Center, Western Express Pighway, Goregaon (Fest), Mirmba - 400063

B S R & Co. LLP

5. We draw attention to Note 2 to the standalone financial results which describes the impact of Active Pharmaceuticals Ingredients undertaking business of Jubilant Generics Limited vested into the Company, pursuant to the Scheme of Arrangement ("Scheme"). The Scheme has been approved by the National Company Law Tribunal during the six months ended 30 September 2022 vide its order dated 13 June 2022 with an appointed date of 01 April 2022. The standalone financials results for quarter ended 30 September 2021, six months ended 30 September 2021 and for the year ended 31 March 2022 have been restated to give effect to the Scheme.

Our conclusion is not modified in respect of this matter.

For BSR&Co.LLP

Chortered Accountants

Firm's Registration No.:101248W/W-100022

Manish Gupta Partner Membership No.: 095037 UDIN:22095037BAMVMR4293

Noida

21 October 2022

Regd. Office: Bhartiagram, Gajraula, Distt. Amroha-244 223 (U.P.)

CIN:L24116UP1978PLC004624

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Statement of Standalone Unaudited Financial Results for the Quarter and Half year ended 30 September 2022

							(🖲 in Lakhs)	
			Quarter Ended			Half Year Ended		
		30 September	30 June	30 September *	30 September	30 September *	31 March *	
Sr. No.	Particulars	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
		2022	2022	2021	2022	2021	2022	
1	Revenue from operations							
	a) Sales/Income from operations	21508	20004	14304	41512	31716	70114	
	b) Other operating income	789	453	789	1242	1241	2 459	
	Total revenue from operations	22297	20457	15093	42754	32957	72573	
2	Other income	10612	1024	10612	11636	11040	12616	
3	Total Income (1+2)	32909	21481	25705	54390	43997	85189	
4	Expenses	İ						
	a) Cost of materials consumed	10092	8834	9972	18926	20474	37026	
	b) Purchases of stock-In-trade	647	94	29	741	37	263	
	c) Changes in Inventories of finished goods, stock-in-trade and work-in-progress	875	2397	(4424)	3272	(5959)	(4061)	
	۵) Employee benefits expense	4373	4056	4005	8429	7899	16364	
	e) Finance costs	414	315	266	729	533	1099	
1	f) Depreciation and amortlastion expense	1108	921	926	2029	1842	3691	
	g) Other expenses	5580	5513	5769	11093	10108	22395	
	Total expenses	23089	22130	16549	45219	34934	76717	
5	Profit/(loss) before exceptional items and tax (3-4)	9820	(649)	9162	9171	9063	8472	
6	Exceptional items		-	-	-	-	-	
7	Profit/(loss) before tax (5-6)	9820	(649)	9162	9171	9063	8472	
8	Tax expense/(credit)							
	- Current tax	1440	-	1605	1440	1614	1428	
	- Deferred tax credit	(801)	(131)	(1082)	(932)	(1114)	(1005)	
	Total tax expense/(credit)	639	(131)	523	508	500	423	
9	Net profit/(loss) for the period (7-8)	9181	(518)	8639	B653	8569	8049	
10	Other comprehensive income/(loss)							
	() a) items that will not be reclassified to profit or loss	30	30	(7)	60	(14)	101	
	b) Income tax relating to items that will not be reclassified to profit or loss	(10)	(11)	з	(21)	5	(43)	
	ii) a) items that will be reclassified to profit or loss							
	b) Income tax relating to items that will be reclassified to profit or loss	-						
	Other comprehensive income/(loss) for the period	20	- 19	(4)	39	(9)	58	
11	Total comprehensive income/(loss) for the period (9+10)	9201	(499)	B635	8702	8554	B107	
12	Earnings per share of ₹ 1 each (not annualized)	[·	·				
	Basic (₹)	5.77	(0,33)	5.42	5.44	5.37	5.05	
	Diluted (4)	5.77	{0.33}	5.42	5.44	5,37	5,05	
13	Paid-up equity share capital (face value per share ₹ 1)	1593	1593	1593	1593	1593	1593	
14	Reserves excluding revaluation reserves (other equity)	1		ł			242314	
	See accompanying notes to the Standalone Unaudited Financial Results]		ļ				

* refer note 2

Statement of Standalone Unaudited Assets and Liabilities

<u> </u>		ha at	{₹ in Lakhs
		As at	As at
5r. No.	Particulars	30 September	31 March
		(Unaudited)	(Audited)
		2022	2022
А	ASSETS		
1.	Non-current assets		
	Property, plant and equipment	48859	47407
	Capital work-in-progress	3482	3526
	Goodwill	13713	13713
	Other intangible assets	90	100
	Right-of-use assets	6192	243:
	Financíal assets:		
	Investments	165450	164575
	Loans	41	38
	Other financial assets	936 '	903
	Deferred tax assets (net)	4389	3533
	Income tax assets (net)	586	58
	Other non-current assets	256	15
	Total non-current assets	243994	23697
	A		
2.	Current assets	31035	3231
	Inventories Financial assets:	27022	27216
	Trade receivables	20114	1307
	Cash and cash equivalents	11072	225.
	Loans	27	£ £
	Other financial assets	1358	133
	Other current assets	4145	360
	Total current assets	67751	5258
	Total assets	311745	28955
· · ·			
В	EQUITY AND LIABILITIES		
1.	Equity		
	Equity share capital	1593	1593
	Other equity	243101	24231
	Total equity	244694	24390
2.	Liabilities		
	Non-current llabilities		
	Financial liabilities:		
	Borrowings	17400	1740
	Lease liabilities	3896	61
	Provisions	2255	234
	Other non-current liabilities	63	6.
	Total non-current liabilities	23614	2042
	Current liabilities		
	Financial liabilities:		
	Borrowings	5889	
	Lease liabilities	780	23
	Trade payables		
	Total outstanding dues of micro enterprises and small enterprises	477	23
	Total outstanding dues of creditors other than micro enterprises		
	and small enterprises	22577	1561
	Other financial llabilities	9098	267
	Other current liabilities	3111	535
	Provisions	1113	109
	Current tax liabilities (net)	392	105
	Total current liabilities	43437	2522
	Total liabilities	67051	4564
		311745	

Jubilant Pharmova Limited Note 1: Statement of Standalone Unaudited Cash Flows

	Halif Yea	r Ended
Particulars	30 September	30 September
	(Unaudited)	(Unaudited)
	2022	2021
A. Cash flow from operating activities		
Net profit before tax	9171	906
Adjustments:		
Depreciation and amortisation expense	2029	184
Gain on disposal of property, plant and equipment (net)	(41)	
Finance costs	729	53
Share-based payment expense	50	1
Unrealised foreign exchange loss	174	5
Interest income	(21)	· ·
Dividend income	(9742)	
	(6822)	
Operating cash flow before working capital changes	2349	174
(Increase)/decrease in trade receivables, loans, other financial assets and other assets	(7253)	124
Decrease/(increase) in inventories	1283	(601
Increase in trade payables, other financial liabilities, other liabilities and provisions	3757	24
Cash generated from/(used in) operations	135	{278
Income tax paid (net of refund)	(1016)	(40
Adjustment on account of business combination (refer note 2)		408
Net cash (used In)/generated from operating activities	(880)	89
		_
B. Cash flow from investing activities		
Purchase of property, plant and equipment, other intangible assets	(3468)	(119
(including capital work-in-progress)	(3100)] ,
Proceeds from sale of property, plant and equipment	178	1
Purchase of investments	(875)	
Loans given to subsidiaries		
Movement in other bank balances	· ·	(28
Interest received	24	6
Dividend received	9742	971
Adjustment on account of business combination (refer note 2)		111
Net cash generated from investing activities	- 5601	941
net cash generated in our investing activities		
C. Cash flow from financing activities		
Payments of lease liabilities	(374)	(14
Proceeds from short term borrowings (net)	5889	
Proceeds from long term borrowings taken from subsidiaries		60
Dividend paid	(968)	
	(449)	· ·
Finance costs paid	1443]	(9)
Adjustment on account of business combination (refer note 2)	4000	
Net cash generated from/(used in) financing activities	4098	
Net increase in cash and cash equivalents (A+B+C)	8819	
Add: cash and cash equivalents at the beginning of period	2253	
Cash and cash equivalents at the end of the period	11072	56

2. During the quarter ended 30 June 2022, the Scheme of Arrangement ("the Scheme") for demerger of the Active Pharmaceuticals Ingredients ("API") business undertaking of Jubilant Generics Limited ("IGL"), an indirect wholly owned subsidiary of the Company, and vesting of the same with the Company, on a going concern basis, with Appointed Date of 1 April 2022 was approved by Hon'ble National Company Law Tribunal, Allahabad Bench ("NCLT") vide its order dated 13 June 2022. The said NCLT order was filed with the Registrar of Companies by the Company and JGL on 1 July 2022 thereby making the Scheme effective from that date. As a result, all assets and liabilities of the API business undertaking vested into the Company were recorded at the respective book values appearing in the books of account of JGL as at 1 April 2022 and the difference amounting to ₹ 115725 lakhs (total assets of ₹ 139478 lakhs less total liabilities of ₹ 23753 lakhs) after considering the cancellation of inter-company balances has been accounted within "Other Equity".

Further, the financial results for the quarter and half year ended 30 September 2021 and for the year ended 31 March 2022 have been restated to include the financial information in respect of prior periods as if the demerger of API business undertaking of JGL and vesting of the same with the Company had occurred from the beginning of the preceding period in the financial results, irrespective of the Appointed Date of the demerger, in accordance with the requirements of Ind AS 103 "Business Combinations".

- 3. In accordance with Ind AS 108 "Operating Segments", segment information has been provided in the consolidated financial results of the Group and therefore no separate disclosure on segment information is given in these standalone financial results.
- Other income for the quarter and half year ended 30 September 2022 includes ₹ 9742 lakhs dividend received from Jubilant Pharma Limited, a wholly owned subsidiary of the Company.
- 5. Further to the restatement of financial information as per note 2 above, previous period figures have been regrouped / reclassified to conform to the current period's classification.
- 6. The above standalone unaudited results were subjected to limited review by the Statutory Auditors of the Company, reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 21 October 2022. The review report of the Statutory Auditors is being filed with BSE Limited and National Stock Exchange of India Limited. For more details on standalone unaudited results, visit Investors section of our website at www.jubilantpharmova.com and Financial Results at Corporates section of www.nseindia.com and www.bseindia.com.

For Jubilant Pharmova Limited

Place : Noida Date : 21 October 2022

Hari S. Bhartia Co-Chairman & Managing Director

B S R & Co. LLP

Chartered Accountants

Unit No - 502, 5th Floor, Tower- B, Advant Navis Business Park, Plot No.- 7, Sector- 142, Expressway, Noida- 201305, UP

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Limited Review Report on unaudited consolidated financial results of Jubilant Pharmova Limited for the quarter ended 30 September 2022 and year-to-date results for the period from 01 April 2022 to 30 September 2022 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To the Board of Directors of Jubilant Pharmova Limited

- We have reviewed the accompanying Statement of unaudited consolidated financial results of Jubilant Pharmova Limited ("the Parent"), and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") and its share of the net loss after tax and total comprehensive loss of its associates for the quarter ended 30 September 2022 and year-to-date results for the period from 01 April 2022 to 30 September 2022 ("the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').
- 2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the entities mentioned in Annexure I to the Statement
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Registered Office 14th Floor, Cantral B Wing and North C Wing, Nesno IT Pack 4, Nesco Context, Wastern Express Lindway, Girogulor (East), Milmhair 400063

B.S.B.N.Co. (a partnership from with Hagistration No. BA61223) conversed into B.S.B.N.Co. LLP. (a Limited Lapidity Partnership with LLP Hegistration. No. AAB 91911 with effect from October 14, 2013.

6. The Statement also includes the Group's share of net loss after tax/total comprehensive loss of Rs.266 lakhs and Rs.281 lakhs, for the quarter ended 30 September 2022 and for the period from 01 April 2022 to 30 September 2022 respectively, as considered in the unaudited consolidated financial results, in respect of 2 associates, based on their financial information which has not been reviewed. According to the information and explanations given to us by the management, these financial information are not material to the Group.

Our conclusion is not modified in respect of this matter.

For BSR&Co.LLP

Chartered Accountants

Firm's Registration No.:101248W/W-100022

Manish Gupta Partner Membership No.:095037 UDIN: 22095037BAMVOW6053

Noida 21 October 2022

Annexure I

List of entities included in unaudited consolidated financial results.

Sr. No	Name of component
1	Jubilant Pharma Limited
2	Draximage Limited, Ireland (liquidated with effect from 30 June 2021)
3	Jubilant Draximage (USA) Inc.
4	Jubilant Draximage Inc.
5	6981364 Canada Inc. (merged with Jubilant Draximage Inc. with effect from 31 May 2021)
6	Draximage (UK) Limited
7	Jubilant Pharma Holdings Inc.
8	Jubilant Clinsys Inc.
9	Jubilant Cadista Pharmaceuticals Inc.
10	Jubilant HollisterStier LLC
11	Jubilant Pharma NV
12	Jubilant Pharmaceuticals NV
13	PSI Supply NV
14	Jubilant Life Sciences (BVI) Limited (liquidated with effect from 7 February 2022)
15	Jubilant Biosys Limited
16	Jubilant Discovery Services LLC
17	Jubilant Drug Development Pte. Limited (merged with Drug Discovery and Development Solutions Limited with effect from 31 March 2022)
18	Jubilant Clinsys Limited
19	Jubilant First Trust Healthcare Limited

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20	Jubilant Innovation Pte. Limited (struck off with effect from 19 January 2022)
21	Jubilant Draximage Limited
22	Jubilant Innovation (USA) Inc.
23	Jubilant HollisterStier Inc.
24	Draxis Pharma LLC
25	Drug Discovery and Development Solutions Limited
26	TrialStat Solutions Inc.
27	Jubilant HollisterStier General Partnership
28	Draximage General Partnership (liquidated with effect from 31 May 2021)
29	Jubilant Generics Limited
30	Jubilant Pharma Australia Pty Limited
31	Jubilant Draximage Radiopharmacies Inc.
32	Jubilant Pharma SA PTY. Ltd
33	Jubilant Therapeutics India Ltd
34	Jubilant Therapeutics Inc.
35	Jubilant Business Services Limited
36	Jubilant Episcribe LLC
37	Jubilant Prodel LLC
38	Jubilant Epipad LLC
39	Jubilant Epicore LLC
40	Jubilant Employee Welfare Trust
41	Jubilant Pharma UK Limited
42	Jubilant Biosys Innovative Research Services Pte. Limited

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43	Jubilant Pharma ME FZ-LLC (with effect from October 31, 2021)
44	1359773 B.C. Unlimited Liability Company (with effect from April 26, 2022)
2. Associate	
2.1 SOFIE Biosci	ences Inc. (including its following subsidiaries
1	GRD US PET Operations, Inc.
2	iTheranostics Inc.
3	N-Molecular, Inc.
4	Sofie Network, Inc.
5	SOFIE Co.)
2.2	SPV Laboratories Private Limited (with effect from April 01, 2022)

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Regd. Office: Bhartiagram, Gajraula, Distt. Amroha-244 223 (U.P.)

CIN:L24116UP1978PLC004624

Website: www.jubilantpharmova.com, Email: investors@jubl.com, Tel: +91-5924-267437

Statement of Consolidated Unaudited Financial Results for the Quarter and Half year ended 30 September 2022

	Quar		Quarter Ended	luarter Ended		Half Year Ended	
		30 September	30 September 30 June 3		30 September	30 September	31 March
Sr. No,	Particulars	(Unaudited)	(Unaudited)	30 September (Unaudited)	(Unaudited)	(Unaudited)	(Audited)
		2022	2022	2021	2022	2021	2022
1	Revenue from operations						
	a) Sales/Income from operations	158474	144047	163368	302521	324713	60591
	b) Other operating income	1476	1125	2377	2601	4497	705
	Total revenue from operations	159950	145172	165745	305122	329210	61301
2	Other income	1310	1131	445	2441	834	112
3	Total Income (1+2)	161260	146903	166190	307563	330044	61414
4	Expenses						
	a) Cost of materials consumed	43961	37413	33818	61374	70808	13487
	b) Purchases of stock-in-trade	6247	5839	4633	12086	9513	2016
	c) Changes in inventories of finished goods, stock-in-trade and work-in progress	(1898)	(4553)	5471	(6451)	(338)	(623
	d) Employee benefits expense	53460	52918	50931	106378	100848	20433
	e) Finance costs	4202	3998	3474	8195	6936	1454
	f) Depreciation and amortization expense	9395	9457	9978	18852	18782	3817
	g) Other expenses	36305	34315	36942	70620	76905	14424
	Total expenses	151672	139382	145247	291054	283454	55010
5	Profit before share of loss of associates and exceptional items (3-4)	9588	6921	20943	16509	46590	6404
6	Share of loss of associates	(266)	(15)		[281]	(1135)	(99
7	Profit before exceptional items and tax (5+6)	9322	6906	20804	16228	45455	6304
8	Exceptional items	5682	0100		5682	43455	0.0-
9	Profit before tax (7-8)	3640	6906	20804	10546	45455	6304
10		3040	0900	ZUGU	10340	43433	0304
10	Tax expense	9264	3887	5818	40454	12240	170
	- Current tax - Deferred tax (are dit) (above)	(6116)	(1656)		13151	12343	1725
	- Deferred tax (credit)/charge	3148	2231	6540	(7772)	2799	448
11	Net profit for the period (9-10)	492	4675	14264	5379	15142 30313	2174
12	Other comprehensive income/(loss)	178	4013	ATEUT	3107		4150
12	 i) a) items that will not be reclassified to profit or loss 	4	25	(21)	29	(58)	423
	b) Income tax relating to items that will not be reclassified to profit or loss	(14)			(27)		(105
	 ii) a) items that will be reclassified to profit or loss 						
	 b) Income tax relating to items that will be reclassified to profit or loss 	6671	11573	(1469)	18244	14079	2123
	0 (net comprehensive income/(loss) for the period	6661	11585	(1486)	18246	14026	2435
13	Total comprehensive income for the period (11+12)	7153	16260	12778	23413	44339	6569
	Net profit/(loss) attributable to:	1133	10200	12/70	23415	44535	0003
	Owners of the Company	549	4704	14784	6369	20240	4139
				14284	5253	30340	
	Non-controlling interest	(57)	(29)	(20)	(86)	(27)	(9
	Other comprehensive income/(loss) attributable to:	6676	11595	11400	10071	14000	0400
	Owners of the Company			(1486)		14026	2439
	Non-controlling interest	(15)	(10)		(25)		
	Fotal comprehensive income/(loss) attributable to:	7005	45300	40700		44200	
	Owners of the Company	7225	16299	12798	23524	44366	6579
	Non-controlling interest	(72)	(39)	(20)	(111)	(27)	<u>{</u> د
14	Earnings per share of 국 1 each (not annualized)						
	Basic (₹)	0.34	2.96	B.97	3,30	19.06	26.0
	Diluted (₹)	0.34	2.96	8.97	3,30	19.06	26.0
15	Paid-up equity share capital (face value per share ₹ 1)	1592	1592	1592	1592	1592	159
16	Reserves excluding revaluation reserves (other equity)						53026

Statement of Consolidated Unaudited Assets and Liabilities

		As at	(र in Lakl As at
		30 September	31 March
Sr. No.	Particulars	(Unaudited)	(Audited)
		2022	2022
A 1.	ASSETS		
1.	Non-current assets	223965	22012
	Property, plant and equipment	48653	2201.
	Capital work-in-progress Goodwill	239256	2242
		13914	
	Other intangible assets	90310	128 797
	Intangible assets under development	30838	298
	Right-of-use assets	21529	298
	Investment in associates Financial assets:	212291	195
		4644	43
	Investments	4644	43
	Loans		
	Other financial assets	1801	18
	Deferred tax assets (net)	21860	161
	Income tax assets (net)	1756	11
	Other non-current assets	9865	91
	Total non-current assets	708450	6481
2.	Current assets		
	Inventories	140962	1254
	Financial assets:		
	Trade receivables	94417	927
	Cash and cash equivalents	84557	983
	Other bank balances	41	
	Loans	148	1
	Other financial assets	12776	87
	Income tax assets (net)	36	
	Other current assets	29098	252
	Total current assets	362035	3509
	Total assets	1070485	9990
в	EQUITY AND LIABILITIES		
1.	Equity		
1.	Equity share capital	1592	15
	Other equity	545960	5302
	Total equity attributable to owners of the Company	547552	5318
2.	Non-controlling interest	(421)	(2
21	Total equity	547131	5316
3,	Liabilities		
	Non-current liabilities		
	Financial liabilities:		
	Borrowings	299616	2464
	Lease liabilities	22305	212
	Other financial liabilities	70	
	Provisions	10211	95
	Deferred tax liabilities (net)	30596	302
	Other non-current liabilities	11505	7
	Total non-current liabilities	374303	3082
	Current liabilities		
	Financial liabilities:		
	Borrowings	22290	463
	Lease liabilities	5446	52
	Trade payables		
	Total outstanding dues of micro enterprises and small enterprises	1295	6
	Total outstanding dues of creditors other than micro enterprises and		
	small enterprises	62713	561
	Other financial liabilities	28047	235
	Other current liabilities	15279	151
	Provisions	9708	86
	Current tax liabilities (net)	4273	34
	Total current liabilities	149051	1591
		145051	1721
	Total llabilities	523354	4674

Note 1: Statement of Consolidated Unaudited Cash Flows

		(K in Lakh	
	Half Yea	ar Ended	
Particulars	30 September	30 September	
r bi liçularş	(Unaudited)	(Unaudited)	
	2022	2021	
A. Cash flow from operating activities			
Profit before tax	10546	4545	
Adjustments:			
Depreciation, amortisation and impairment expense	18852	1878	
(Gain)/loss on disposal of property, plant and equipment (net)	(71)	2	
Finance costs	8195	693	
Exceptional items	5682		
Share-based payment expense	53	8	
Unrealised foreign exchange (gain)/loss	(312)	378	
Interest income	(173)	(13	
Loss/(gain) on investments at fair value through profit or loss	227	{21	
Share of loss of associates	281	113	
	32734	3040	
Operating cash flow before working capital changes	43280	7585	
Decrease/(increase) in trade receivables, loans, other financial assets and other assets	6748	(752	
Increase in inventories	(10261)	{361	
Decrease in trade payables, other financial liabilities, other liabilities and provisions	(5992)	{227	
Cash generated from operations	33775	6244	
Income tax paid (net of refund)	(12946)	(710	
Net cash generated from operating activities	20829	5534	
B. Cash flow from investing activities			
Purchase of property, plant and equipment, other intangible assets	(24205)	(2004	
(including capital work-in-progress and intangible assets under development)	(34206)	(2901	
Proceeds from sale of property, plant and equipment	701	16	
Receipt of asset-related government grant	6406		
Purchase of investments	(1260)	(23	
Proceeds from sale of investments	87		
Movement in other bank balances	-	1623	
Interest received	103	29	
Net cash used in investing activities	(28169)	(1254	
C. Cash flow from financing activities			
Proceeds from long term borrowings	271075	156	
Repayments of long term borrowings	(275712)		
Payment of lease liabilities	(3623)	(315	
Proceeds from short term borrowings (net)	12214	710	
Dividend paid	(968)	(792	
Finance costs paid	(13418)	(668	
Net cash used in financing activities	(10432)	(908	
D. Effect of exchange rate changes	3947	180	
Net (decrease)/increase in cash and cash equivalents (A+B+C+D)	(13825)	3552	
Add: cash and cash equivalents at the beginning of the period	98382	5019	
Cash and cash equivalents at the end of the period	84557	8571	

Note 2: Consolidated Unaudited Segment wise Revenue, Results, Assets and Llabilities for the Quarter and Half year ended 30 September 2022

			Quarter Ended		Half Yea	ar Ended	(₹ in Lakhs Year Ended
		30 September	30 June	30 September	<u> </u>	30 September	31 March
Sr. No.	Particulars	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
		2022	2022	2021	2022	2021	2022
1	Segment revenue						
	a. Radiopharma	65827	59154	52919	124981	104670	212276
	b. Allergy Immunotherapy	15574	13001	12161	28575	23579	48941
	c. Contract Development and Manufacturing Organisation - Sterile Injectables	3171 1	31188	43511	62899	82546	143506
	d. Generi⊂s	16261	17865	33479	34126	7 6 692	116160
	e. Contract Research, Development and Manufacturing Organisation	35306	32155	25049	67461	50405	114835
	f. Proprietary Novel Drugs		362	184	382	184	184
	Total	164679	153745	167303	318424	338076	635902
	Less : Inter segment revenue	5 3 00	9045	2033	14345	9869	24911
	Total segment revenue	159379	144700	165270	304079	328207	610991
	Add: Unallocable corporate	571	472	475	1043	1003	2025
	Total revenue from operations	159950	145172	165745	305122	329210	613016
2	Segment results (profit(+)/loss(-) before tax, exceptional items and interest from each segment)						
	a. Radiopharma	11096	4071	5900	15167	5586	17371
	 Allergy Immunotherapy 	4959	4173	3404	9132	6897	15668
	c. Contract Development and Manufacturing Organisation - Sterile Injectables	5230	11298	18676	16528	38 653	53929
	d. Generics	(10371)	(9746)			(4831)	(17143
	e. Contract Research, Development and Manufacturing Organisation	5201	3024	5549	8225	9681	17288
	f. Proprietary Novel Drugs	{1012}	(674)		(1686)	(1199)	(3498
	Fotal segment results	15103	12146	25600	27249	54787	83615
	Less : }, Interest (Finance costs)	420Z	3993	3474	8195	6936	14549
	li. Exceptional Items and Unallocable expenditure (net of unallocable income)	7261	1247	1322	\$508	2396	6021
	Profit before tax	3640	6906	20804	10546	45455	63045
	Segment assets						
	a. Radiopharma	263436	260325	231954	263436	231954	245223
	b. Allergy Immunotherapy	40881	37729	35375	40881	35375	33189
	c. Contract Development and Manufacturing Organisation Sterile Injectables	262923	244194	222990	262923	222990	231159
	d, Generics	211301	210758	184173	211301	184173	190490
	e. Contract Research, Development and Manufacturing Organisation	150574	143157	146977	150574	146977	155573
	f. Proprietary Novel Drugs	17325	15246	9255	17325	9255	12789
	g. Unallocable corporate assets	124045	139078	117480	124045	117480	130664
-	Total segment assets	1070485	1050487	948204	1070485	948204	999087
4	Segment liabilities						
	a. Radiopharma	53600	60598	45084	53600	45084	50657
	b. Allergy Immunotherapy	5953	5579	4129	5953	4129	5204
	c Contract Development and Manufacturing Organisation - Sterile Injectables	36297	25778	17530	36297	17530	20871
	d. Generics	27827	25902	26151	27827	26151	24070
	e. Contract Research, Development and Manufacturing Organisation	29242	28639	29959	29242	29959	32922
	f. Proprietary Novel Drugs	784	1017	827	784	827	1220
	g, Unallocable corporate liabilities	369651	355078	313692	369651	313692	332503
	Total segment liabilities	523354	502591	437372	523354	437372	467447

- 3. In July 2021, the U.S. Food and Drug Administration ("USFDA") placed the Roorkee facility under Import alert, which restricts supplies to the USA from the Roorkee facility. The USFDA earlier exempted certain products from the import alert subject to certain conditions. During the quarter ended 30 September 2022, the USFDA has limited the exemption to one product subject to certain conditions. The Group continues to engage with the USFDA and take all necessary steps, including comprehensive assessment and engaging independent consultants, to ensure further controls to resolve the import alert at the earliest and ensure Current Good Manufacturing Practices (cGMP) compliance for the Roorkee facility. No other regulatory agency so far suggested or recommended similar action for any other market and/or product. Manufacturing and supply of pharmaceutical products is continuing from Roorkee facility to all markets including an exempted product to the USA.
- 4. During the current quarter, Jubilant Pharma Limited (a wholly owned subsidiary company), has early redeemed US\$ 200 million in aggregate principal amount of the Senior Notes together with accrued interest and redemption premium. Redemption of the Senior Notes was through refinancing and the Senior Notes were cancelled upon redemption.
- 5. The exceptional items include:
 - a) Redemption premium of ₹ 4786 lakhs during the quarter and half year ended 30 September 2022 on early redemption of Senior Notes (refer note 4 above).
 - b) Debt initiation costs of ₹ 896 lakhs during the quarter and half year ended 30 September 2022 on early redemption of Senior Notes (refer note 4 above) and repayment of term loan.
- 6. Pursuant to the changes during the current period in the structure of the Group's internal organisation and the internal reporting to the chief operating decision maker, in a manner that causes the composition of reportable segments to change, the Group has reassessed its reportable segments in accordance with Ind AS 108 "Operating Segments". The changes in reportable segments are as below:
 - Active Pharmaceutical Ingredients, earlier disclosed under "Pharmaceuticals", is now disclosed along with Contract Research and Development Services as "Contract Research, Development and Manufacturing Organisation";
 - Contract Manufacturing Operations, earlier disclosed under "Pharmaceuticals", is now disclosed separately and renamed as "Contract Development and Manufacturing Organisation - Sterile Injectables";
 - Allergy, earlier disclosed under "Pharmaceuticals", is now disclosed separately and renamed as "Allergy Immunotherapy"; and
 - Radiopharma and Generics, earlier disclosed under "Pharmaceuticals", are now disclosed separately.

Further, following a change in the composition of reportable segments, the Group has restated the corresponding items of segment information for earlier periods to reflect the change.

7. Previous period figures have been regrouped / reclassified to conform to the current period's classification.

8. The above consolidated unaudited results were subjected to limited review by the Statutory Auditors of the Company, reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 21 October 2022. The review report of the Statutory Auditors is being filed with BSE Limited and National Stock Exchange of India Limited. For more details on consolidated unaudited results, visit Investors section of our website at www.jubilantpharmova.com and Financial Results at Corporates section of www.nseindia.com and www.bseindia.com.

For Jubilant Pharmova Limited

Hari S. Bhartia Co-Chalfman & Managing Director

Place : Noida Date : 21 October 2022



1A, Sector 16A, Noida – 201301, India Tel.: +91 120 4361000 www.jubilantpharmova.com

PRESS RELEASE

Noida, Friday, Oct 21, 2022

Reported EPS

Normalised EPS

Q2'FY22 Q1'FY23 Q2'FY23 H1'FY22 H1'FY23 Particulars¹ 3,051 Total Revenue from Operations 1,657 1,452 1,600 3,292 **Reported EBITDA** 344 204 232 723 436 Reported EBITDA margin (%) 14.5% 20.7% 14.0% 22.0% 14.3% **Profit After Tax** 47 5 303 143 52 PAT margin (%) 8.6% 3.2% 0.3% 9.2% 1.7% Normalised PAT² 47 62 303 108 143 Normalised PAT margin (%) 3.9% 9.2% 8.6% 3.2% 3.6%

2.96

2.96

8.97

8.97

JUBILANT PHARMOVA – Q2 & H1'FY23 RESULTS

The Board of Jubilant Pharmova Limited met today to approve financial result for the quarter ended September 30, 2022.

0.34

3.88

19.06

19.06

3.30

6.81

<u>Commenting on Company's performance, Mr. Shyam S Bhartia, Chairman and Mr. Hari S Bhartia, Co-Chairman</u> <u>& Managing Director, Jubilant Pharmova Limited said:</u>

"During the quarter, the Company reported significant improvement in revenues sequentially due to strong performance in Specialty Pharmaceuticals, CDMO Sterile Injectables and CRDMO, which was offset by lower revenues in the Generics segment. On a YoY basis, however, the revenues were marginally lower as performance of the CDMO Steriles business normalized due to tapering of COVID deals and weaker performance in Generics segment.

In Specialty Pharmaceuticals, Radiopharmaceuticals business reported increase in revenues YoY driven by higher volumes with normalization in demand as pandemic eased-off. Our Allergy Business continued to grow with higher volumes. In CDMO sterile injectables, revenues normalised YoY due to tapering of one-off COVID-related revenues in the corresponding quarter. There was however sizeable improvement sequentially due to higher volumes. Generics business revenues impacted YoY with pricing headwinds and Import Alert related challenges. Management begins implementation of strategic reorganization, cost optimization and re-prioritization of geography-mix in generic business.

In CRDMO, our Drug Discovery Services continues to maintain momentum from strong order book and our API revenues stood higher on volume growth and is poised to gain further from the asset upgradation program at Nanjangud plant.

During the quarter, we refinanced our existing US\$200m bonds and US\$150m term loan with a 5-year US\$350m term loan facility at favorable terms with lower interest costs. This enables us to optimize our finance costs. We incurred foreclosure charges in the refinancing transaction, which we expect to recover over the tenor of the new USD 350m facility."



Q2'FY23 Highlights

Consolidated financials

Particulars ¹	Q2'FY22	Q1'FY23	Q2'FY23
Total Revenue from Operations	1,657	1,452	1,600
Reported EBITDA	344	204	232
Depreciation and Amortisation	100	95	94
EBIT	244	109	138
Finance Cost	35	40	42
Profit / (Loss) from Associates	(1)	0	(3)
Exceptional Items	0	0	(57)
Profit Before Tax	208	69	36
Тах	65	22	31
Reported Profit After Tax	143	47	5
Reported EPS	8.97	2.96	0.34
Normalised Profit After Tax	143	47	62
Normalised EPS	8.97	2.96	3.88
Margin			
EBITDA	20.7%	14.0%	14.5%
Reported Profit After Tax	8.6%	3.2%	0.3%
Normalised Profit After Tax	8.6%	3.2%	3.9%

- Revenues were at Rs 1,600 Crore vs. Rs 1,657 Crore in Q2'FY22 and Rs 1,452 Crore in Q1'FY23.
 - The higher volumes in Radiopharma, Allergy and CMO Sterile injectables, API and steady growth in Drug Discovery Services led to sequential revenue growth
- Reported EBITDA was at Rs 232 Crore vs. Rs 344 Crore in Q2'FY22 and Rs 204 Crore in Q1'FY23.
- Finance cost was at Rs 42 Crore vs. Rs 35 Crore in Q2'FY22 and Rs 40 Crore in Q1'FY23.
- Exceptional cost of Rs 57 Crore included Rs 48 Crore of foreclosure charges related to bond repayment and balance due to write-off of capitalized debt origination costs. We expect savings from lower interest rates pursuant to the refinancing will enable recovery of this cost over the tenor of the new facility
- Reported PAT was at Rs 5 Crore as compared with Rs 143 Crore in Q2'FY22 and Rs 47 Crore in Q1'FY23.
- Normalised PAT was at Rs 62 Crore as compared with Rs 143 Crore in Q2'FY22 and Rs 47 Crore in Q1'FY23.
- EPS was at Rs 0.34 vs. Rs 8.97 in Q2'FY22 and Rs 2.96 in Q1'FY23. Normalised EPS was Rs 3.88 vs. Rs 8.97 in Q2'FY22 and Rs 2.96 in Q1'FY23
- Capital expenditure for the quarter was Rs 128 Crore



Specialty Pharmaceuticals

Particulars ¹	Q2'FY22	Q1'FY23	Q2'FY23	YoY (%)
Total Revenue	651	722	814	25%
a) Radiopharma	529	592	658	24%
i) Radiopharmaceuticals	210	196	248	18%
ii) Radiopharmacies	319	396	410	28%
b) Allergy Immunotherapy	122	130	156	28%
EBITDA	130	117	198	53%
a) Radiopharma	91	73	146	60%
i) Radiopharmaceuticals	127	94	163	28%
ii) Radiopharmacies	(36)	(20)	(17)	
b) Allergy Immunotherapy	39	44	53	37%
EBITDA Margin (%)	19.9%	16.2%	24.4%	
a) Radiopharma	17.2%	12.4%	22.1%	
i) Radiopharmaceuticals	60.5%	47.9%	65.5%	
ii) Radiopharmacies	(11.2%)	(5.2%)	(4.2%)	
b) Allergy Immunotherapy	31.7%	33.7%	34.0%	

- Revenues were at Rs 814 Crore vs. Rs 651 Crore in Q2'FY22 and Rs 722 Crore in Q1'FY23.
- EBITDA was at Rs 198 Crore vs. Rs 130 Crore in Q2'FY22 and Rs 117 Crore in Q1'FY23 with a margin of 24.4% vs. 19.9% in Q2'FY22 and 16.2% in Q1'FY23

a) Radiopharma

- Radiopharma revenues were at 658 Crore vs. 529 Crore in Q2'FY22 and Rs 592 Crore in Q1'FY23
 - Radiopharmaceuticals witnessed improvement in revenues YoY and QoQ driven by higher volumes. Higher sequential revenues were also on account of customer order rescheduling in Q1'FY23
 - Radiopharmacies business witnessed growth due to higher volumes resulting from recovery in demand as the pandemic's impact waned. Turnaround plan working well as reflected by volumes at pre-COVID levels and lower losses
 - USFDA audit in the Montreal Radiopharma plant successfully completed with zero observation in early October 2022

b) Allergy Immunotherapy

- Allergy Immunotherapy revenues were at Rs 156 Crore vs. Rs 122 Crore in Q2'FY22 and Rs 130 Crores in Q1'FY23.
 - The healthy revenue growth was driven by volume growth, price increase and geographic expansion



CDMO Sterile Injectables

Particulars ¹	Q2'FY22	Q1'FY23	Q2'FY23	YoY (%)
Revenue	409	263	299	(27%)
EBITDA	203	132	71	(65%)
Reported EBITDA Margin (%)	49.5%	50.2%	23.8%	

- CDMO Sterile Injectables' revenues were at Rs 299 Crore vs. Rs 409 Crore in Q2'FY22 and Rs 263 Crore in Q1'FY23
- EBITDA was at Rs 71 Crore vs. Rs 203 Crore in Q2'FY22 and Rs 132 Crore in Q1'FY23.
- Reported EBITDA margin was 23.8% in Q2'FY23, in-line with our expectations of normalized CDMO-Sterile injectable business
- Reported EBITDA declined YoY due to substantially higher base of COVID related business.
 - In Q2'FY23, we witnessed about Rs 22 Crs of COVID deals, vs. about Rs 162 Crs in Q2'FY22 and about Rs 70 Crs in Q1'FY23
 - QoQ variation in margin in Q1'FY23 and Q2'FY23 is due to plant shutdown (twice in a year) and COVID deals

Generics

Particulars ¹	Q2'FY22	Q1'FY23	Q2'FY23	YoY (%)
Revenue	333	178	161	(51%)
Reported EBITDA	(42)	(74)	(82)	
Reported EBITDA Margin	(12.5%)	(41.4%)	(50.6%)	

- Generics revenues were at Rs 161 Crore vs. Rs 333 Crore in Q2'FY22 and Rs 178 Crore in Q1'FY23.
- Reported EBITDA was at Rs (82) Crore vs. Rs (42) Crore in Q2'FY22 and Rs (74) Crore in Q1'FY23
- Revenues and profitability lowered vs. Q2'FY22 due to pricing pressure in the US generics market, lower volumes resulting from Roorkee Import Alert and lower Remdesivir sales.
- We have responded to the US FDA with a CAPA plan post audit of the Roorkee plant that resulted in six observations.
- To put the business on path of sustainable growth and profitability, we have kicked off a large scale business transformation focused on
 - Strategic re-organization of the generics business
 - Generics wide cost optimization (direct and indirect)
 - Re-prioritising geography-mix to accelerate growth in branded markets such as India
- We have identified and are in process of executing annualized cost opportunities worth around Rs 100 Crore across direct and indirect spend. These will be implemented by Q4'FY23, while we work on identifying additional cost savings opportunity



CRDMO

Particulars ¹	Q2'FY22	Q1'FY23	Q2'FY23	YoY (%)
Total Revenue	258	280	320	24%
a) Drug Discovery Services	108	118	150	39%
b) CDMO - API	150	162	170	13%
Reported EBITDA	69	46	68	(1%)
a) Drug Discovery Services	35	39	54	51%
b) CDMO - API	33	6	14	(57%)
Reported EBITDA Margin (%)	26.6%	16.3%	21.3%	
a) Drug Discovery Services	32.9%	33.3%	35.8%	
b) CDMO - API	22.1%	4.0%	8.5%	

- Revenues were at Rs 320 Crore vs. Rs 258 Crore in Q2'FY22 and Rs 280 Crore in Q1'FY23
- EBITDA was at Rs 68 Crore vs. Rs 69 Crore in Q2'FY22 and Rs 46 Crore in Q1'FY23 with a margin of 21.3% vs. 26.6% in Q2'FY22 and 16.3% in Q1'FY23
- Drug Discovery Services revenues were at Rs 150 Crore vs. Rs 108 Crore in Q2'FY22 led by robust volume growth YoY.
 - Strong demand from target clients for integrated drug discovery services, functional chemistry and DMPK. However, we register market is adopting more selective approach in launching new projects
 - Strong incremental order flow supported by the Greater Noida facility that was commissioned in Sep 2021.
 - o Sequentially revenue higher, in-line with historical trends of Q2 being a stronger quarter
 - The commissioning and validation of the greater Noida DMPK in-vitro facility to enable comprehensive service capability from the site
- API revenues were at Rs 170 Crore vs. Rs 150 Crore in Q2'FY22 due to higher volumes and price. Sequentially, revenues were flat with expectation of growth from H2FY23.



Proprietary Novel Drugs

		tate-of-the-art overy Engine	with	Proven discovery engine with structure-based drug discovery expertise and a track record of partnerships with biotech and large pharma. Rapid discovery capabilities for first-in-class and validated but intractable targets in oncology & autoimmune diseases. Multiple brain penetrant programs.						
(Differentiated Novel first-in-class epigenetic modulating agent (JBI-802) with synergistic anti-tumor activity Pipeline Pipeline Novel first-in-class brain penetrant PRMT5 inhibitor (JBI-778) with differentiated safety and exposure Oral brain penetrant PD-L1 inhibitor – First ever potential checkpoint therapy for brain tumors Novel PAD4 inhibitor with potential first-in-class profile in autoimmune disorders and tumor metastasis									
JUBILANT THERAPEUTICS	Multiple Near- Term Catalysts Dual LDS1/HDAC6 Phase I/II trial ongoing; Initial data in 2023 PRMT5 IND accepted by FDA Submission of additional INDs in 2023									
	Experienced Leadership Management Team, Board of Directors, and Scientific Advisory Board comprised of leading experts with decades of highly relevant experience in drug discovery and development									
		ier Academic ollaborations		ple academic collaboratio con Children's Hospital,		remier institutions includin and Tel Aviv University	g Wistar Institute,			
PROGRAM	MECHANISM	INDICATIONS		LEAD OPTIMIZATION	PRE-CLINICAL (IND)	CLINICAL	MILESTONES			
JBI-802	Dual LSD1/HDAC6 Epigenetic Modulating Agent	Neuroendocrine Tumors, SCLC, A MPN, MDS				$\overline{\mathbf{b}}$	Phase //I initial data in 2023			
JBI-778	Brain Penetrant PRMT5 Inhibitor	Glioblastoma, Br Metastases, MCl				$\overline{\mathcal{O}}$	IND approved			
PDL1i	Brain Penetrant PD-L1 Inhibitor	Brain tumor and Metastases, GI Tract Cancers	5		\mathbf{O}		IND 2023			
PAD4i	PAD4 Inhibitor	RA, HS, Vasculit Liver Metastases			$\mathbf{\Sigma}$		IND 2023			
EGFR ^{1,*}		Oncology				$\overline{\mathcal{O}}$	Solueprint.			

Multiple difficult-to-target precision therapeutics oncology programs in discovery stage

¹Jubilant Therapeutics out licensed its EGFR program to Lengo Therapeutics (Frazier Healthcare entity) Blueprint Medicines acquired Lengo Therapeutics for \$250M in cash plus \$215M in milestone payments



H1'FY23 Financial Highlights

Particulars ¹	H1'FY22	H1'FY23
Total Revenue from Operations	3,292	3,051
Reported EBITDA	723	436
Depreciation and Amortisation	188	189
EBIT	535	247
Finance Cost	69	82
Profit / (Loss) from Associates	(11)	(3)
Exceptional Items	0	(57)
Profit Before Tax	455	105
Тах	151	54
Reported Profit After Tax	303	52
Reported EPS	19.06	3.30
Normalised Profit After Tax	303	108
Normalised EPS	19.06	6.81
Margin		
EBITDA	22.0%	14.3%
Profit After Tax	9.2%	1.7%
Normalised Profit After Tax	9.2%	3.6%

- Revenues were Rs 3,051 Crore versus Rs 3,292 Crore in H1'FY22.
- Reported EBITDA at Rs 436 Crore vs. Rs 723 Crore in H1'FY22.
 - o In H1'FY23, we witnessed COVID related deals of Rs 70 Crore vs. Rs 380 Crore in H1'FY22
- Finance costs at Rs 82 Crore vs. Rs 69 Crore in H1'FY22. Higher finance cost vs. H1'FY22 was due to increase in interest rates
- Exceptional cost of Rs 57 Crore included Rs 48 Crore of foreclosure charges related to bond repayment and balance due to write-off of capitalized debt origination costs. We expect savings from lower interest rates pursuant to the refinancing will enable recovery of this cost over the tenor of the new facility
- Reported PAT was at Rs 52 Crore as compared with Rs 303 Crore in H1'FY22
- Normalised PAT was at Rs 108 Crore as compared with Rs 303 Crore in H1'FY22
- EPS was at Rs 3.30 vs. Rs 19.06 in H1'FY22. Normalised EPS was Rs 6.81 vs. Rs 19.06 in H1'FY22
- Capital expenditure for H1'FY23 was Rs 226 Crore



Specialty Pharmaceuticals

Particulars ¹	H1'FY22	H1'FY23	YoY (%)
Total Revenue	1,282	1,536	20%
a) Radiopharma	1,047	1,250	19%
i) Radiopharmaceuticals	399	444	11%
ii) Radiopharmacies	648	806	24%
b) Allergy Immunotherapy	236	286	21%
EBITDA	205	316	54%
a) Radiopharma	127	219	72%
i) Radiopharmaceuticals	187	256	37%
ii) Radiopharmacies	(60)	(38)	
b) Allergy Immunotherapy	78	97	25%
EBITDA Margin (%)	16.0%	20.6%	
a) Radiopharma	12.1%	17.5%	
i) Radiopharmaceuticals	47.0%	57.7%	
ii) Radiopharmacies	(9.3%)	(4.7%)	
b) Allergy Immunotherapy	32.9%	33.8%	

- Revenues were Rs 1,536 Crore vs. Rs 1,282 Crore in H1'FY22.
- EBITDA at Rs 316 Crore vs. Rs 205 Crore in H1'FY22 with a margin of 20.6% vs. 16.0% in H1'FY22
- Radiopharma revenue at 1,250 Crore vs. 1,047 Crore in H1'FY22
 - Radiopharmaceuticals business witnessed improvement in sales driven by normalization in demand as the pandemic's impact eased off.
 - Ruby-Fill installations in the US are gradually gaining momentum with encouraging installations trend
 - Radiopharmacies business witnessed growth due to higher volumes resulting from recovery in demand as the pandemic's impact waned. Turnaround plan is working well reflected by volumes at pre-COVID levels and lower losses.
 - USFDA audit in the Montreal Radiopharma plant successfully completed with zero observation in early October 2022.
- Allergy Immunotherapy revenue at Rs 286 Crore vs. Rs 236 Crore in H1'FY22. Segment reported healthy
 revenue and EBITDA growth as volumes remain robust at higher than pre-COVID levels

CDMO Sterile Injectables

Particulars ¹	H1'FY22	H1'FY23	YoY (%)
Revenue	782	562	(28%)
EBITDA	418	203	(51%)
Reported EBITDA Margin (%)	53.5%	36.2%	

- CDMO Sterile Injectables' revenue at Rs 562 Crore vs. Rs 782 Crore in H1'FY22.
- Revenue and profitability lower vs. H1'FY22 as business witnessed higher COVID related business during the previous quarter.
- Segmental EBITDA at Rs 203 Crore vs. Rs 418 Crore in H1'FY22
- In H1'FY22, we witnessed COVID related deals of about Rs 382 Crore vs. about Rs 93 Crore in H1'FY23



Generics

Particulars ¹	H1'FY22	H1'FY23	YoY (%)
Revenue	765	340	(56%)
Reported EBITDA	11	(155)	
Reported EBITDA Margin	1.4%	(45.7%)	

- Generics revenue at Rs 340 Crore vs. Rs 765 Crore in H1'FY22.
- Reported EBITDA was at Rs (155) Crore vs. Rs 11 Crore in H1'FY23
- Revenues and profitability lowered vs. Q2'FY22 due to pricing pressure in the US generics market, lower volumes resulting from Roorkee Import Alert and lower Remdesivir sales.
- We have responded to the US FDA with a CAPA plan post audit of the Roorkee plant that resulted in six observations.
- To put the business on path of sustainable growth and profitability, we have kicked off a large scale business transformation focused on
 - Strategic re-organization of the generics business
 - Generics wide cost optimization (direct and indirect)
 - Re-prioritising geography-mix to accelerate growth in branded markets such as India
- We have identified and are in process of executing annualized cost opportunities worth around Rs 100 Crore across direct and indirect spend. These will be implemented by Q4'FY23, while we work on identifying additional cost savings opportunity.

CRDMO

Particulars ¹	H1'FY22	H1'FY23	YoY (%)
Total Revenue	451	600	33%
a) Drug Discovery Services	196	268	37%
b) CDMO - API	256	332	30%
Reported EBITDA	122	114	(7%)
a) Drug Discovery Services	70	93	34%
b) CDMO - API	53	21	(60%)
Reported EBITDA Margin (%)	27.1%	19.0%	
a) Drug Discovery Services	35.6%	34.7%	
b) CDMO - API	20.5%	6.3%	

- Revenue at Rs 600 Crore vs. Rs 451 Crore in H1'FY22
- EBITDA at Rs 114 Crore vs. Rs 122 Crore in H1'FY22 with a margin of 19.0% vs. 27.1% in H1'FY22
- Drug Discovery Services (DDS) revenue at Rs 268 Crore vs. Rs 196 Crore in H1'FY22 as robust volume growth drove YoY revenue increase.
 - Higher demand from Biotech companies for integrated services, functional chemistry and DMPK.
 - Increase in the volume of the Chemistry services supported by the Greater Noida facility that was commissioned in Sept 2021.
 - Strong capex plan underway in view of robust demand conditions in the Integrated services, Chemistry and DMPK business
- CDMO API revenue at Rs 332 Crore vs. Rs 256 Crore in H1'FY22 due to higher volumes.



Debt Profile

Particulars	31-03-2022	30-06-2022	30-09-2022
Gross Debt	Rs Crs	Rs Crs	Rs Crs
Long term	2,874	2,986	3,068
Short term	64	109	186
Total	2,938	3,095	3,254
Cash & Equivalent	984	1,027	846
Net Debt (on a constant Currency basis	1,954	1,951	2,204

- Net Debt (constant currency) at Rs 2,204 Crore as on September 30, 2022 vs Rs 1,951 Crore as on June 30, 2022
- Average blended interest rate for H1'FY23 was at 4.81% vs 4.62% in H1'FY22

Key Business Priorities

Radiopharma	Radiopharmaceuticals Continued ramping up of Ruby-Fill installations New Product Development and Filings (atleast 2 New Products in FY-24) Timely execution of MIBG roadmap to enable FY-25 launch Radiopharmacies Focus on launch of new products to gain significant market share, expect >\$15Mn revenue in FY23 Continued focus on operational efficiencies
Allergy Immunotherapy	 Focus on expanding non US markets (EU, South America & others) Enhance awareness in US market for Venom Immunotherapy
CDMO Sterile Injectables	 Spokane: Focus on capacity expansions to increase capacity by 100% (commercialization in FY-25 & FY-27) Montreal: Focus on expansion of Montreal with New Filler & Lyo to capture small volume demand (commercialization in FY 27) Maintain and further improve compliance standards
Generics	 Ensure Roorkee site to meet FDA compliance standards enabling supply of US commercial products. Large scale business transformation to put the business back on path of sustainable growth and profitability via strategic re-organization of the generic business, cost optimization (direct and indirect), re-prioritising geographymix to accelerate growth in branded markets such as India.
Drug Discovery Services	 Fully ramp up the Greater Noida facility by Q4'FY23 and timely commissioning of the ongoing expansions in DMPK by Q3'FY23 and Chemistry by Q2'FY24
CDMO - API	 Opportunities in debottlenecking the capacity for higher volumes and cost optimization Resolution of the ongoing OAI status and the company has written to FDA for inspection and audit.
Proprietary Novel Drugs	 Planned execution of our best in class and first in class programs Funds raise through equity route or potential partnering for pipeline programs



Business Outlook

- Speciality Pharmceuticals: In radiopharma, we continue to build a long term pipeline of diagnostic and therapeutic radiopharmaceuticals and are executing a turnaround plan of radiopharmacies, which is showing encouraging results. I131 MIBG clinical trials underway with launch expected in FY25. Medium-long term outlook remains robust. Allergy business well placed to grow strongly with healthy margins over the medium term
- CDMO Sterile Injectables: We expect the business to operate at normal healthy pre-COVID levels for next 2-3 years before new capacity comes upstream and drive volumes
- CRDMO: The Drug Discovery Services business will continue to grow especially with commissioning of the State of the art Greater Noida facility. DMPK expansion at Greater Noida including the validation is completed and expected to onboard projects soon. We are committing further investments towards capex in this business as we have high capacity utilizations amid strong demand climate. API business asset replacement is partly completed for plant upgradation and capacity expansion with volumes expected to normalize in H2'FY23. However, we anticipate lower captive demand may reduce capacity utilization in the Nanjangud facility
- Generics: Company hopeful of early resolution of the regulatory issue at the site and post that expect business to attain a path of sustainable growth and profitability via strategic re-organization, cost optimization (direct and indirect), re-prioritising geographymix to accelerate growth in branded markets such as India.
- Proprietary Novel Drugs: Proprietary Novel Drugs: Phase I/II trial underway for our lead program Dual LSD1/HDAC6 inhibitor in
 patients with solid tumors. IND filing for 2nd program brain penetrant PRMT5 inhibitor has been approved by FDA. Jubilant
 Therapeutics is now a clinical stage biotech with higher value creation opportunities driven by emerging data from first-in-human
 studies and additional IND filings.
- Investments and Growth: We are accelerating capacity expansions to create new capabilities. We expect to incur capex of around Rs 700-750 Crore in FY23 primarily towards expansion in CMO-sterile business and enhancement of Drug discovery services and capabilities. In addition, we expect product development expenditure of Rs 250-300 Crore. In view of the strong demand from our customers, we have approved further expansion of the Greater Noida facility, which will deliver Chemistry services.

Earnings Call details

The company will host earnings call at 5.00 PM IST on Oct 21, 2022

Participants can dial-in on the numbers below <u>Primary Number</u>: + 91 22 6280 1141 / + 91 22 7115 8042 <u>Toll Free Numbers</u>: USA: 1 866 746 2133 UK: 0 808 101 1573 Singapore: 800 101 2045 Hong Kong: 800 964 448

Replay: Oct 21 to Oct 28, 2022 Dial-in: +91 22 7194 5757 / +91 22 6663 5757 Playback ID: 26752



Income Statement – Q2 & H1'FY23

Particulars ¹	Q2'FY22	Q2'FY23	YoY (%)	H1'FY22	H2'FY23	YoY (%)
Revenue from Operations						
Specialty Pharmaceuticals	651	814	25%	1,282	1,536	20%
CDMO Sterile Injectables	409	299	(27%)	782	562	(28%)
Generics	333	161	(51%)	765	340	(56%)
Contract Research Development and Manufacturing Organisation	258	320	24%	451	600	33%
Proprietary Novel Drugs	2	0		2	4	
Unallocable Corporate Income	5	6		10	10	
Total Revenue	1,657	1,600	(3%)	3,292	3,051	(7%)
EBITDA						
Specialty Pharma	130	198	53%	205	316	54%
CDMO of Sterile Injectables	203	71	(65%)	418	203	(51%)
Generics	(42)	(82)		11	(155)	
Contract Research Development and Manufacturing Organisation	69	68	(1%)	122	114	(7%)
Proprietary Novel Drugs	(4)	(10)		(12)	(17)	
Unallocated Corporate (Expenses)/Income	(12)	(14)		(21)	(25)	-
Reported EBITDA	344	232	(33%)	723	436	(40%)
Depreciation and Amortization	100	94	(6%)	188	189	0%
Finance Cost	35	42	21%	69	82	18%
Profit / (Loss) from Associates	(1)	(3)	-	(11)	(3)	-
Exceptional Items	0	(57)		0	(57)	
Profit before Tax	208	36	(82%)	455	105	(77%)
Tax Expenses (Net)	65	31		151	54	
Reported Profit After Tax	143	5	(97%)	303	52	(83%)
Reported EPS	8.97	0.34		19.06	3.30	(83%)
Normalised Profit After Tax	143	62	(57%)	303	108	(64%)
Normalised EPS	8.97	3.88		19.06	6.81	
Margins						
Specialty Pharma	19.9%	24.4%		16.0%	20.6%	
CDMO of Sterile Injectables	49.5%	23.8%		53.5%	36.2%	
Generics	(12.5%)	(50.6%)		1.4%	(45.7%)	
Contract Research Development and Manufacturing Organisation	26.6%	21.3%		27.1%	19.0%	
Reported EBITDA Margin	20.7%	14.5%		22.0%	14.3%	
Reported Profit After Tax	8.6%	0.3%		9.2%	1.7%	
Normalised Profit After Tax	8.6%	3.9%		9.2%	3.6%	

About Jubilant Pharmova Limited

Jubilant Pharmova Limited (formerly Jubilant Life Sciences Limited) is engaged in Radiopharma, Allergy Immunotherapy, CDMO of Sterile Injectable, Generics, Contract Research Development and Manufacturing (CRDMO) and Proprietary Novel Drugs businesses. With a network of 48 radio-pharmacies in the US, Jubilant's Radiopharma business is engaged in manufacturing and supply of Radiopharmaceutical products and services. Its other businesses such as Allergy Immunotherapy, Contract Manufacturing of Sterile Injectables and Non-sterile products and Generics (Solid Dosage Formulations) caters to major regulated markets (USA, EU and other geographies) through five manufacturing facilities. The CRDMO segment (through Jubilant Biosys) provides collaborative research and partnership for Drug Discovery through two world class research centers in India. The company is also involved in the manufacturing of Active Pharmaceutical Products (API) through a US FDA approved facility in Nanjangud, Karnataka. Jubilant Therapeutics (JTI) invested for in-house Proprietary Novel Drugs business and is an innovative biopharmaceutical company developing breakthrough therapies in the area of oncology and auto-immune disorders. Jubilant Pharmova Limited has a team of over 6,000 multicultural people across the globe. The Company is well recognized as a 'Partner of Choice' by leading pharmaceuticals companies globally. For more information, please visit: www.jubilantpharmova.com



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Disclaimer

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential product characteristics and uses, product sales potential and target dates for product launch are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. Jubilant Pharmova may, from time to time, make additional written and oral forward looking statements, including statements contained in the company's filings with the regulatory bodies and its reports to shareholders. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.



Financial Results

Quarter Ended September 30, 2022



Date : Oct 21, 2022 Time : 05:00 pm IST

Primary Number	+91 22 6280 1141 +91 22 7115 8042
Toll Free Number	USA: 1 866 746 2133 UK: 0 808 101 1573 Singapore: 800 101 2045 Hong Kong: 800 964 448

Replay: Oct 21 to Oct 28, 2022 Dial-in: +91 22 7194 5757 / +91 22 6663 5757 Playback ID: 26752

Chairmen's Message



Jubliant Pharmova Q2 & H1 FY23 Key Financial Parameters							
Q2'FY22	Q1'FY23	Q2'FY23	H1'FY22	H1'FY23			
1,657	1,452	1,600	3,292	3,051			
344	204	232	723	436			
20.7%	14.0%	14.5%	22.0%	14.3%			
143	47	5	303	52			
8.6%	3.2%	0.3%	9.2%	1.7%			
143	47	62	303	108			
8.6%	3.2%	3.9%	9.2%	3.6%			
8.97	2.96	0.34	19.06	3.30			
8.97	2.96	3.88	19.06	6.81			
	Q2'FY22 1,657 344 20.7% 143 8.6% 143 8.6% 8.97	Q2'FY22 Q1'FY23 1,657 1,452 344 204 20.7% 14.0% 143 47 8.6% 3.2% 143 47 8.6% 3.2% 8.6% 3.2% 8.6% 3.2% 20.7% 2.96	Q2'FY22 Q1'FY23 Q2'FY23 1,657 1,452 1,600 344 204 232 20.7% 14.0% 14.5% 143 47 5 8.6% 3.2% 0.3% 143 47 62 8.6% 3.2% 3.9% 8.97 2.96 0.34	Q2'FY22 Q1'FY23 Q2'FY23 H1'FY22 1,657 1,452 1,600 3,292 344 204 232 723 20.7% 14.0% 14.5% 22.0% 143 47 5 303 8.6% 3.2% 0.3% 9.2% 143 47 62 303 8.6% 3.2% 3.9% 9.2% 8.6% 3.2% 3.9% 9.2% 8.6% 3.2% 0.34 19.06			

Jubilant Pharmova Q2 & H1 FY23 Key Financial Parameters

Commenting on Company's performance, Mr. Shyam S Bhartia, Chairman and Mr. Hari S Bhartia, Co-Chairman & Managing Director, Jubilant Pharmova Limited said:

"During the quarter, the Company reported significant improvement in revenues sequentially due to strong performance in Specialty Pharmaceuticals, CDMO Sterile Injectables and CRDMO, which was offset by lower revenues in the Generics segment. On a YoY basis, however, the revenues were marginally lower as performance of the CDMO Steriles business normalized due to tapering of COVID deals and weaker performance in Generics segment.

In Specialty Pharmaceuticals, Radiopharmaceuticals business reported increase in revenues YoY driven by higher volumes with normalization in demand as pandemic eased-off. Our Allergy Business continued to grow with higher volumes. In CDMO sterile injectables, revenues normalised YoY due to tapering of one-off COVID-related revenues in the corresponding quarter. There was however sizeable improvement sequentially due to higher volumes. Generics business revenues impacted YoY with pricing headwinds and Import Alert related challenges. Management begins implementation of strategic reorganization, cost optimization and re-prioritization of geography-mix in generic business.

In CRDMO, our Drug Discovery Services continues to maintain momentum from strong order book and our API revenues stood higher on volume growth and is poised to gain further from the asset upgradation program at Nanjangud plant.

During the quarter, we refinanced our existing US\$200m bonds and US\$150m term loan with a 5-year US\$350m term loan facility at favorable terms with lower interest costs. This enables us to optimize our finance costs. We incurred foreclosure charges in the refinancing transaction, which we expect to recover over the tenor of the new USD 350m facility."

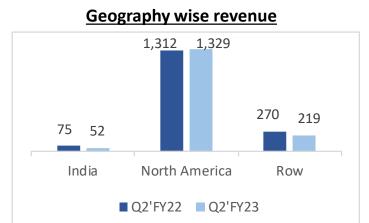


Q2'FY23 Results Analysis

Financial Highlights – Q2'FY23



Particulars ¹	Q2'FY22	Q1'FY23	Q2'FY23	
Total Revenue from Operations	1,657	1,452	1,600	
Reported EBITDA	344	204	232	
Depreciation and Amortisation	100	95	94	
EBIT	244	109	138	
Finance Cost	35	40	42	
Profit / (Loss) from Associates	(1)	0	(3)	
Exceptional Items	0	0	(57)	
Profit Before Tax	208	69	36	
Тах	65	22	31	
Reported Profit After Tax	143	47	5	
Reported EPS	8.97	2.96	0.34	
Normalised Profit After Tax	143	47	62	
Normalised EPS	8.97	2.96	3.88	
Margin				
EBITDA	20.7%	14.0%	14.5%	
Reported Profit After Tax	8.6%	3.2%	0.3%	
Normalised Profit After Tax	8.6%	3.2%	3.9%	



- Revenues were at Rs 1,600 Crore vs. Rs 1,657 Crore in Q2'FY22 and Rs 1,452 Crore in Q1'FY23.
 - The higher volumes in Radiopharma, Allergy and CMO Sterile injectables, API and steady growth in Drug Discovery Services led to sequential revenue growth
- Reported EBITDA was at Rs 232 Crore vs. Rs 344 Crore in Q2'FY22 and Rs 204 Crore in Q1'FY23.
- Finance cost was at Rs 42 Crore vs. Rs 35 Crore in Q2'FY22 and Rs 40 Crore in Q1'FY23.
- Exceptional cost of Rs 57 Crore included Rs 48 Crore of foreclosure charges related to bond repayment and balance due to write-off of capitalized debt origination costs. We expect savings from lower interest rates pursuant to the refinancing will enable recovery of this cost over the tenor of the new facility
- Reported PAT was at Rs 5 Crore as compared with Rs 143 Crore in Q2'FY22 and Rs 47 Crore in Q1'FY23.
- Normalised PAT was at Rs 62 Crore as compared with Rs 143 Crore in Q2'FY22 and Rs 47 Crore in Q1'FY23.
- EPS was at Rs 0.34 vs. Rs 8.97 in Q2'FY22 and Rs 2.96 in Q1'FY23. Normalised EPS was Rs 3.88 vs. Rs 8.97 in Q2'FY22 and Rs 2.96 in Q1'FY23
- Capital expenditure for the quarter was Rs 128 Crore

Specialty Pharmaceuticals Segment Highlights – Q2'FY23



Particulars ¹	Q2'FY22	Q1'FY23	Q2'FY23	YoY (%)
Total Revenue	651	722	814	25%
a) Radiopharma	529	592	658	24%
i) Radiopharmaceuticals	210	196	248	18%
ii) Radiopharmacies	319	396	410	28%
b) Allergy Immunotherapy	122	130	156	28%
EBITDA	130	117	198	53%
a) Radiopharma	91	73	146	60%
i) Radiopharmaceuticals	127	94	163	28%
ii) Radiopharmacies	(36)	(20)	(17)	
b) Allergy Immunotherapy	39	44	53	37%
EBITDA Margin (%)	19.9%	16.2%	24.4%	
a) Radiopharma	17.2%	12.4%	22.1%	
i) Radiopharmaceuticals	60.5%	47.9%	65.5%	
ii) Radiopharmacies	(11.2%)	(5.2%)	(4.2%)	
b) Allergy Immunotherapy	31.7%	33.7%	34.0%	

- Revenues were at Rs 814 Crore vs. Rs 651 Crore in Q2'FY22 and Rs 722 Crore in Q1'FY23.
- EBITDA was at Rs 198 Crore vs. Rs 130 Crore in Q2'FY22 and Rs 117 Crore in Q1'FY23 with a margin of 24.4% vs. 19.9% in Q2'FY22 and 16.2% in Q1'FY23
- Radiopharma revenues were at 658 Crore vs. 529 Crore in Q2'FY22 and Rs 592 Crore in Q1'FY23
 - Radiopharmaceuticals witnessed improvement in revenues YoY and QoQ driven by higher volumes. Higher sequential revenues were also on account of customer order rescheduling in Q1'FY23
 - Radiopharmacies business witnessed growth due to higher volumes resulting from recovery in demand as the pandemic's impact waned. Turnaround plan working well as reflected by volumes at pre-COVID levels and lower losses
 - USFDA audit in the Montreal Radiopharma plant successfully completed with zero observation in early October 2022
- Allergy Immunotherapy revenues were at Rs 156 Crore vs. Rs 122 Crore in Q2'FY22 and Rs 130 Crores in Q1'FY23.
 - The healthy revenue growth was driven by volume growth, price increase and geographic expansion.

CDMO Sterile Injectables Segment Highlights – Q2'FY23



Particulars ¹	Q2'FY22	Q1'FY23	Q2'FY23	YoY (%)
Revenue	409	263	299	(27%)
EBITDA	203	132	71	(65%)
Reported EBITDA Margin (%)	49.5%	50.2%	23.8%	

- CDMO Sterile Injectables' revenues were at Rs 299 Crore vs. Rs 409 Crore in Q2'FY22 and Rs 263 Crore in Q1'FY23
- EBITDA was at Rs 71 Crore vs. Rs 203 Crore in Q2'FY22 and Rs 132 Crore in Q1'FY23.
- Reported EBITDA margin was 23.8% in Q2'FY23, inline with our expectations of normalized CDMO-Sterile injectable business
- Reported EBITDA declined YoY due to substantially higher base of COVID related business.
 - In Q2'FY23, we witnessed about Rs 22 Crs of COVID deals, vs. about Rs 162 Crs in Q2'FY22 and about Rs 70 Crs in Q1'FY23
 - QoQ variation in margin in Q1'FY23 and Q2'FY23 is due to plant shutdown (twice in a year) and COVID deals

Generics Segment Highlights – Q2'FY23



Particulars ¹	Q2'FY22	Q1'FY23	Q2'FY23	YoY (%)
Revenue	333	178	161	(51%)
Reported EBITDA	(42)	(74)	(82)	
Reported EBITDA Margin	(12.5%)	(41.4%)	(50.6%)	

Product Pipeline as on Sep 30, 2022							
Dos	sage Orals	; (#)					
Filling Approved Pending							
US	100	62	38				
Canada	24	24	0				
Europe	37	37	0				
ROW	44	41	3				
Sterile (#)							
	Filling	Approved	Pending				
US	13	11	2				
Canada	18	18	0				
Europe	2	2	0				
ROW	12	10	2				





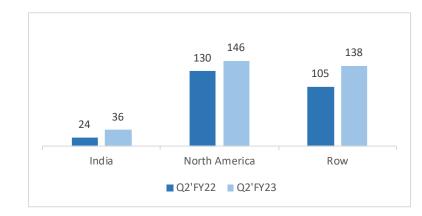
- Generics revenues were at Rs 161 Crore vs. Rs 333 Crore in Q2'FY22 and Rs 178 Crore in Q1'FY23.
- Reported EBITDA was at Rs (82) Crore vs. Rs (42) Crore in Q2'FY22 and Rs (74) Crore in Q1'FY23
- Revenues and profitability lowered vs. Q2'FY22 due to pricing pressure in the US generics market, lower volumes resulting from Roorkee Import Alert and lower Remdesivir sales.
- We have responded to the US FDA with a CAPA plan post audit of the Roorkee plant that resulted in six observations.
- To put the business on path of sustainable growth and profitability, we have kicked off a large scale business transformation focused on
 - Strategic re-organization of the generics business
 - Generics wide cost optimization (direct and indirect)
 - Re-prioritising geography-mix to accelerate growth in branded markets such as India
- We have identified and are in process of executing annualized cost opportunities worth around Rs 100 Crore across direct and indirect spend. These will be implemented by Q4'FY23, while we work on identifying additional cost savings opportunity.

CRDMO Segment Highlights – Q2'FY23



Particulars ¹	Q2'FY22	Q1'FY23	Q2'FY23	YoY (%)
Total Revenue	258	280	320	24%
a) Drug Discovery Services	108	118	150	39%
b) CDMO - API	150	162	170	13%
Reported EBITDA	69	46	68	(1%)
a) Drug Discovery Services	35	39	54	51%
b) CDMO - API	33	6	14	(57%)
Reported EBITDA Margin (%)	26.6%	16.3%	21.3%	
a) Drug Discovery Services	32.9%	33.3%	35.8%	
b) CDMO - API	22.1%	4.0%	8.5%	

Geography wise revenue



- CRDMO
 - Revenues were at Rs 320 Crore vs. Rs 258 Crore in Q2'FY22 and Rs 280 Crore in Q1'FY23
 - EBITDA was at Rs 68 Crore vs. Rs 69 Crore in Q2'FY22 and Rs 46 Crore in Q1'FY23 with a margin of 21.3% vs. 26.6% in Q2'FY22 and 16.3% in Q1'FY23

• Drug Discovery Services revenues were at Rs 150 Crore vs. Rs 108 Crore in Q2'FY22 led by robust volume growth YoY.

- Strong demand from target clients for integrated drug discovery services, functional chemistry and DMPK. However, we register market is adopting more selective approach in launching new projects
- Strong incremental order flow supported by the Greater Noida facility that was commissioned in Sep 2021.
- Sequentially revenue higher, in-line with historical trends of Q2 being a stronger quarter
- The commissioning and validation of the greater Noida DMPK invitro facility to enable comprehensive service capability from the site
- API revenues were at Rs 170 Crore vs. Rs 150 Crore in Q2'FY22 due to higher volumes and price. Sequentially, revenues were flat with expectation of growth from H2FY23.



	State-of-the-art Discovery Engine	Proven discovery engine with structure-based drug discovery expertise and a track record of partnerships with biotech and large pharma. Rapid discovery capabilities for first-in-class and validated but intractable targets in oncology & autoimmune diseases. Multiple brain penetrant programs.
	Differentiated Pipeline	Novel first-in-class epigenetic modulating agent (JBI-802) with synergistic anti-tumor activity Potential best-in-class brain penetrant PRMT5 inhibitor (JBI-778) with differentiated safety and exposure Oral brain penetrant PD-L1 inhibitor – First ever potential checkpoint therapy for brain tumors Novel PAD4 inhibitor with potential first-in-class profile in autoimmune disorders and tumor metastasis
	Multiple Near- Term Catalysts	Dual LDS1/HDAC6 Phase I/II trial ongoing; Initial data in 2023 PRMT5 IND accepted by FDA Submission of additional INDs in 2023
~	Experienced Leadership	Management Team, Board of Directors, and Scientific Advisory Board comprised of leading experts with decades of highly relevant experience in drug discovery and development
	Premier Academic Collaborations	Multiple academic collaborations and partnerships with premier institutions including Wistar Institute , Boston Children's Hospital, Harvard Medical School and Tel Aviv University

Jubilant Therapeutics: Differentiated portfolio in oncology & autoimmune diseases



PROGRAM	MECHANISM	INDICATIONS	LEAD OPTIMIZATION	PRE-CLINICAL (IND)	CLINICAL	MILESTONES
JBI-802	Dual LSD1/HDAC6 Epigenetic Modulating Agent	Neuroendocrine Tumors, SCLC, AML, MPN, MDS			$\mathbf{>}$	Phase I/II initial data in 2023
JBI-778	Brain Penetrant PRMT5 Inhibitor	Glioblastoma, Brain Metastases, MCL			$\overline{\mathbf{v}}$	IND approved
PDL1i	Brain Penetrant PD-L1 Inhibitor	Brain tumor and Metastases, GI Tract Cancers		$\mathbf{\Sigma}$		IND 2023
PAD4i	PAD4 Inhibitor	RA, HS, Vasculitis, Liver Metastases		$\mathbf{\mathcal{D}}$		IND 2023
EGFR ^{1,*}		Oncology			\geq	
BRD4*		Oncology		$\mathbf{>}$		CHECKPOINT THERAPEUTICS

Multiple difficult-to-target precision therapeutics oncology programs in discovery stage

¹Jubilant Therapeutics out licensed its EGFR program to Lengo Therapeutics (Frazier Healthcare entity) Blueprint Medicines acquired Lengo Therapeutics for \$250M in cash plus \$215M in milestone payments

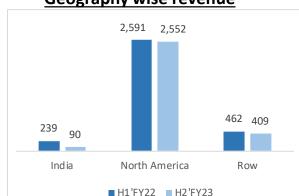


H1'FY23 Results Analysis

H1'FY23 Financial Highlights



Particulars ¹	H1'FY22	H1'FY23
Total Revenue from Operations	3,292	3,051
Reported EBITDA	723	436
Depreciation and Amortisation	188	189
EBIT	535	247
Finance Cost	69	82
Profit / (Loss) from Associates	(11)	(3)
Exceptional Items	0	(57)
Profit Before Tax	455	105
Тах	151	54
Reported Profit After Tax	303	52
Reported EPS	19.06	3.30
Normalised Profit After Tax	303	108
Normalised EPS	19.06	6.81
Margin		
EBITDA	22.0%	14.3%
Profit After Tax	9.2%	1.7%
Normalised Profit After Tax	9.2%	3.6%



Geography wise revenue

- Revenues were Rs 3,051 Crore versus Rs 3,292 Crore in H1'FY22.
- Reported EBITDA at Rs 436 Crore vs. Rs 723 Crore in H1'FY22.
 - In H1'FY23, we witnessed COVID related deals of Rs 70 Crore vs. Rs 380 Crore in H1'FY22
- Finance costs at Rs 82 Crore vs. Rs 69 Crore in H1'FY22. Higher finance cost vs. H1'FY22 was due to increase in interest rates
- Exceptional cost of Rs 57 Crore included Rs 48 Crore of foreclosure charges related to bond repayment and balance due to write-off of capitalized debt origination costs. We expect savings from lower interest rates pursuant to the refinancing will enable recovery of this cost over the tenor of the new facility
- Reported PAT was at Rs 52 Crore as compared with Rs 303 Crore in H1'FY22
- Normalised PAT was at Rs 108 Crore as compared with Rs 303 Crore in H1'FY22
- EPS was at Rs 3.30 vs. Rs 19.06 in H1'FY22. Normalised EPS was Rs 6.81 vs. Rs 19.06 in H1'FY22
- Capital expenditure for H1'FY23 was Rs 226 Crore

Specialty Pharmaceuticals Segment Highlights – H1'FY23



Particulars ¹	H1'FY22	H1'FY23	YoY (%)
Total Revenue	1,282	1,536	20%
a) Radiopharma	1,047	1,250	19%
i) Radiopharmaceuticals	399	444	11%
ii) Radiopharmacies	648	806	24%
b) Allergy Immunotherapy	236	286	21%
EBITDA	205	316	54%
a) Radiopharma	127	219	72%
i) Radiopharmaceuticals	187	256	37%
ii) Radiopharmacies	(60)	(38)	
b) Allergy Immunotherapy	78	97	25%
EBITDA Margin (%)	16.0%	20.6%	
a) Radiopharma	12.1%	17.5%	
i) Radiopharmaceuticals	47.0%	57.7%	
ii) Radiopharmacies	(9.3%)	(4.7%)	
b) Allergy Immunotherapy	32.9%	33.8%	

- Revenues were Rs 1,536 Crore vs. Rs 1,282 Crore in H1'FY22.
- EBITDA at Rs 316 Crore vs. Rs 205 Crore in H1'FY22 with a margin of 20.6% vs. 16.0% in H1'FY22
- Radiopharma revenue at 1,250 Crore vs. 1,047 Crore in H1'FY22
 - Radiopharmaceuticals business witnessed improvement in sales driven by normalization in demand as the pandemic's impact eased off.
 - Ruby-Fill installations in the US are gradually gaining momentum with encouraging installations trend
 - Radiopharmacies business witnessed growth due to higher volumes resulting from recovery in demand as the pandemic's impact waned. Turnaround plan is working well reflected by volumes at pre-COVID levels and lower losses.
 - USFDA audit in the Montreal Radiopharma plant successfully completed with zero observation in early October 2022.
- Allergy Immunotherapy revenue at Rs 286 Crore vs. Rs 236 Crore in H1'FY22. Segment reported healthy revenue and EBITDA growth as volumes remain robust at higher than pre-COVID levels

CDMO Sterile Injectables Segment Highlights – H1'FY23



Particulars ¹	H1'FY22	H1'FY23	YoY (%)
Revenue	782	562	(28%)
EBITDA	418	203	(51%)
Reported EBITDA Margin (%)	53.5%	36.2%	

- CDMO Sterile Injectables' revenue at Rs 562 Crore vs. Rs 782 Crore in H1'FY22.
- Revenue and profitability lower vs. H1'FY22 as business witnessed higher COVID related business during the previous quarter.
- Segmental EBITDA at Rs 203 Crore vs. Rs 418 Crore in H1'FY22
- In H1'FY22, we witnessed COVID related deals of about Rs 382 Crore vs. about Rs 93 Crore in H1'FY23

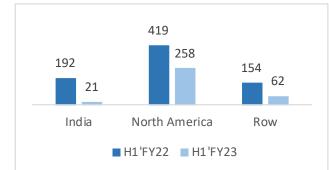
Generics Segment Highlights – H1'FY23



Particulars ¹	H1'FY22	H1'FY23	YoY (%)
Revenue	765	340	(56%)
Reported EBITDA	11	(155)	
Reported EBITDA Margin	1.4%	(45.7%)	

Product Pipeline as on Sep 30, 2022							
Dos	sage Orals	; (#)					
Filling Approved Pending							
US	100	62	38				
Canada	24	24	0				
Europe	37	37	0				
ROW	44	41	3				
	Sterile (#)						
	Filling	Approved	Pending				
US	13	11	2				
Canada	18	18	0				
Europe	2	2	0				
ROW	12	10	2				





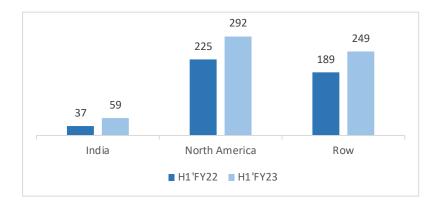
- Generics revenue at Rs 340 Crore vs. Rs 765 Crore in H1'FY22.
- Reported EBITDA was at Rs (155) Crore vs. Rs 11 Crore in H1'FY23
- Revenues and profitability lowered vs. Q2'FY22 due to pricing pressure in the US generics market, lower volumes resulting from Roorkee Import Alert and lower Remdesivir sales.
- We have responded to the US FDA with a CAPA plan post audit of the Roorkee plant that resulted in six observations.
- To put the business on path of sustainable growth and profitability, we have kicked off a large scale business transformation focused on
 - Strategic re-organization of the generics business
 - Generics wide cost optimization (direct and indirect)
 - Re-prioritising geography-mix to accelerate growth in branded markets such as India
- We have identified and are in process of executing annualized cost opportunities worth around Rs 100 Crore across direct and indirect spend. These will be implemented by Q4'FY23, while we work on identifying additional cost savings opportunity.

CRDMO Segment Highlights – H1'FY23



Particulars ¹	H1'FY22	H1'FY23	YoY (%)
Total Revenue	451	600	33%
a) Drug Discovery Services	196	268	37%
b) CDMO - API	256	332	30%
Reported EBITDA	122	114	(7%)
a) Drug Discovery Services	70	93	34%
b) CDMO - API	53	21	(60%)
Reported EBITDA Margin (%)	27.1%	19.0%	
a) Drug Discovery Services	35.6%	34.7%	
b) CDMO - API	20.5%	6.3%	

Geography wise revenue



- Revenue at Rs 600 Crore vs. Rs 451 Crore in H1'FY22
- EBITDA at Rs 114 Crore vs. Rs 122 Crore in H1'FY22 with a margin of 19.0% vs. 27.1% in H1'FY22
- Drug Discovery Services (DDS) revenue at Rs 268 Crore vs. Rs 196 Crore in H1'FY22 as robust volume growth drove YoY revenue increase.
 - Higher demand from Biotech companies for integrated services, functional chemistry and DMPK.
 - Increase in the volume of the Chemistry services supported by the Greater Noida facility that was commissioned in Sept 2021.
 - Strong capex plan underway in view of robust demand conditions in the Integrated services, Chemistry and DMPK business
- CDMO API revenue at Rs 332 Crore vs. Rs 256 Crore in H1'FY22 due to higher volumes.

Debt Profile



Particulars	31-03-2022	30-06-2022	30-09-2022		
Gross Debt	Rs Crs	Rs Crs	Rs Crs		
Long term	2,874	2,986	3,068		
Short term	64	109	186		
Total	2,938	3,095	3,254		
Cash & Equivalent	984	1,027	846		
Net Debt (on a constant Currency basis	1,954	1,951	2,204		

• Net Debt (constant currency) at Rs 2,204 Crore as on September 30, 2022 vs Rs 1,951 Crore as on June 30, 2022

• Average blended interest rate for H1'FY23 was at 4.81% vs 4.62% in H1'FY22

Key Business Priorities



Radiopharma	 Radiopharmaceuticals Continued ramping up of Ruby-Fill installations New Product Development and Filings (atleast 2 New Products in FY-24) Timely execution of MIBG roadmap to enable FY-25 launch Radiopharmacies Focus on launch of new products to gain significant market share, expect >\$15Mn revenue in FY23 Continued focus on operational efficiencies
Allergy Immunotherapy	 Focus on expanding non US markets (EU, South America & others) Enhance awareness in US market for Venom Immunotherapy
CDMO Sterile Injectables	 Spokane: Focus on capacity expansions to increase capacity by 100% (commercialization in FY-25 & FY-27) Montreal: Focus on expansion of Montreal with New Filler & Lyo to capture small volume demand (commercialization in FY 27) Maintain and further improve compliance standards
Generics	 Ensure Roorkee site to meet FDA compliance standards enabling supply of US commercial products. Large scale business transformation to put the business back on path of sustainable growth and profitability via strategic re-organization of the generic business, cost optimization (direct and indirect), re-prioritising geographymix to accelerate growth in branded markets such as India.
Drug Discovery Services	 Fully ramp up the Greater Noida facility by Q4'FY23 and timely commissioning of the ongoing expansions in DMPK by Q3'FY23 and Chemistry by Q2'FY24
CDMO - API	 Opportunities in debottlenecking the capacity for higher volumes and cost optimization Resolution of the ongoing OAI status and the company has written to FDA for inspection and audit.
Proprietary Novel Drugs	 Planned execution of our best in class and first in class programs Funds raise through equity route or potential partnering for pipeline programs

Business outlook



- Speciality Pharmceuticals: In radiopharma, we continue to build a long term pipeline of diagnostic and therapeutic radiopharmaceuticals and are executing a turnaround plan of radiopharmacies, which is showing encouraging results. I131 MIBG clinical trials underway with launch expected in FY25. Medium-long term outlook remains robust. Allergy business well placed to grow strongly with healthy margins over the medium term
- CDMO Sterile Injectables: We expect the business to operate at normal healthy pre-COVID levels for next 2-3 years before new capacity comes upstream and drive volumes
- CRDMO: The Drug Discovery Services business will continue to grow especially with commissioning of the State of the art Greater Noida facility. DMPK expansion at Greater Noida including the validation is completed and expected to onboard projects soon. We are committing further investments towards capex in this business as we have high capacity utilizations amid strong demand climate. API business asset replacement is partly completed for plant upgradation and capacity expansion with volumes expected to normalize in H2'FY23. However, we anticipate lower captive demand may reduce capacity utilization in the Nanjangud facility
- Generics: Company hopeful of early resolution of the regulatory issue at the site and post that expect business to attain a path of
 sustainable growth and profitability via strategic re-organization, cost optimization (direct and indirect), re-prioritising geographymix to accelerate growth in branded markets such as India.
- Proprietary Novel Drugs: Proprietary Novel Drugs: Phase I/II trial underway for our lead program Dual LSD1/HDAC6 inhibitor in patients with solid tumors. IND filing for 2nd program – brain penetrant PRMT5 inhibitor – has been approved by FDA. Jubilant Therapeutics is now a clinical stage biotech with higher value creation opportunities driven by emerging data from first-in-human studies and additional IND filings.
- Investments and Growth: We are accelerating capacity expansions to create new capabilities. We expect to incur capex of around Rs 700-750 Crore in FY23 primarily towards expansion in CMO-sterile business and enhancement of Drug discovery services and capabilities. In addition, we expect product development expenditure of Rs 250-300 Crore. In view of the strong demand from our customers, we have approved further expansion of the Greater Noida facility, which will deliver Chemistry services.



Appendix

Income Statement – Q2 & H1'FY23



Particulars ¹	Q2'FY22	Q2'FY23	YoY (%)	H1'FY22	H2'FY23	YoY (%)
Revenue from Operations						
Specialty Pharmaceuticals	651	814	25%	1,282	1,536	20%
CDMO Sterile Injectables	409	299	(27%)	782	562	(28%)
Generics	333	161	(51%)	765	340	(56%)
Contract Research Development and Manufacturing Organisation	258	320	24%	451	600	33%
Proprietary Novel Drugs	2	0		2	4	
Unallocable Corporate Income	5	6		10	10	
Total Revenue	1,657	1,600	(3%)	3,292	3,051	(7%)
EBITDA						
Specialty Pharma	130	198	53%	205	316	54%
CDMO of Sterile Injectables	203	71	(65%)	418	203	(51%)
Generics	(42)	(82)		11	(155)	
Contract Research Development and Manufacturing Organisation	69	68	(1%)	122	114	(7%)
Proprietary Novel Drugs	(4)	(10)		(12)	(17)	
Unallocated Corporate (Expenses)/Income	(12)	(14)		(21)	(25)	-
Reported EBITDA	344	232	(33%)	723	436	(40%)
Depreciation and Amortization	100	94	(6%)	188	189	0%
Finance Cost	35	42	21%	69	82	18%
Profit / (Loss) from Associates	(1)	(3)	-	(11)	(3)	-
Exceptional Items	0	(57)		0	(57)	
Profit before Tax	208	36	(82%)	455	105	(77%)
Tax Expenses (Net)	65	31		151	54	
Reported Profit After Tax	143	5	(97%)	303	52	(83%)
Reported EPS	8.97	0.34		19.06	3.30	(83%)
Normalised Profit After Tax	143	62	(57%)	303	108	(64%)
Normalised EPS	8.97	3.88		19.06	6.81	
Margins						
Specialty Pharma	19.9%	24.4%		16.0%	20.6%	
CDMO of Sterile Injectables	49.5%	23.8%		53.5%	36.2%	
Generics	(12.5%)	(50.6%)		1.4%	(45.7%)	
Contract Research Development and Manufacturing Organisation	26.6%	21.3%		27.1%	19.0%	
Reported EBITDA Margin	20.7%	14.5%		22.0%	14.3%	
Reported Profit After Tax	8.6%	0.3%		9.2%	1.7%	
Normalised Profit After Tax	8.6%	3.9%		9.2%	3.6%	

1. All figures are in Rs Crore unless otherwise stated



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