

Ref. No. - OIL/CO/SE/2025-26/33

August 14, 2025

Listing Department
BSE Limited,
Floor 25, P J Towers,
Dalal Street,
Mumbai- 400 001

Listing Department

National Stock Exchange of India Ltd

Exchange Plaza, C-1 Block G

Bandra Kurla Complex, Bandra (E)

Mumbai – 400 051

**Scrip Code: 530135** 

Symbol: OPTIEMUS

<u>Subject</u>: <u>Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)</u>
Regulations, 2015

Ref.: Investor Presentation –June, 2025

Dear Sir/Ma'am,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Investor Presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter ended June 30, 2025.

The same is also being made available on the website of the Company at <a href="https://www.optiemus.com">www.optiemus.com</a>.

Kindly take the same information in your records.

Thanking You,

Yours truly,

For Optiemus Infracom Limited

Vikas Chandra Company Secretary & Compliance Officer

Encl.: As Above

#### **OPTIEMUS INFRACOM LIMITED**

CIN: L64200DL1993PLC054086

Reg. Office: K-20, 2nd Floor, Lajpat Nagar-II, New Delhi-110024 P.: 011-29840906-907 | Fax: 011-29840908 | www.optiemus.com





# Operational & Financial Highlights

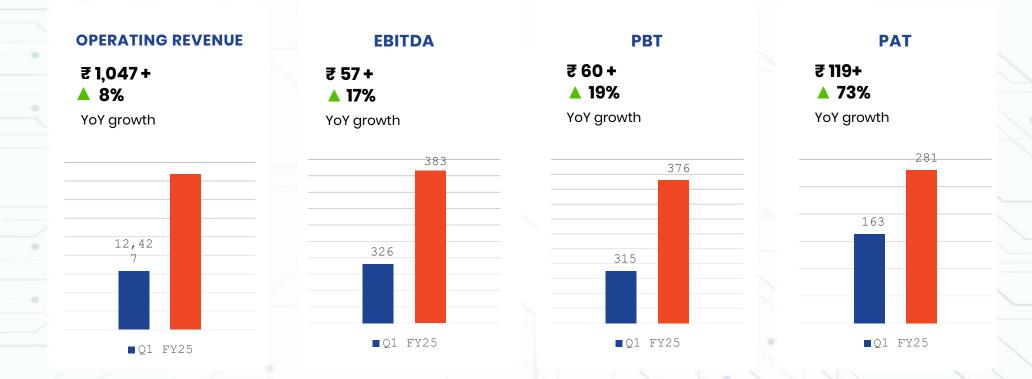




# Performance at a glance - Standalone



Q1 FY 2025-26



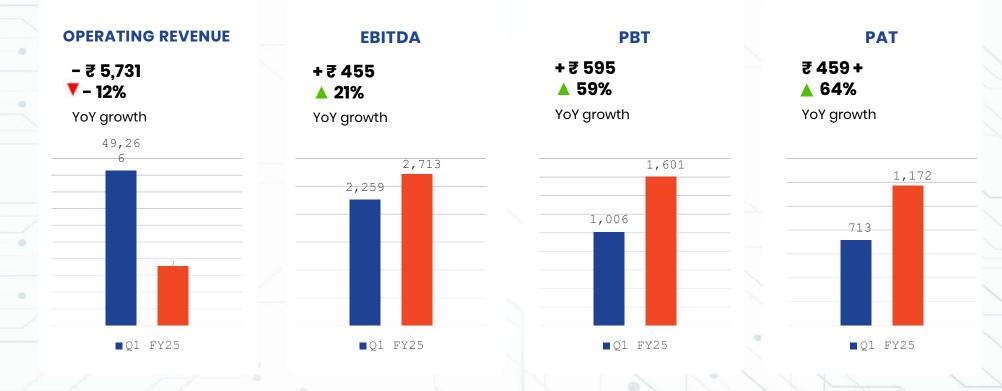
Note - Excluding other income

Figures in INR lakhs

# Performance at a glance - Consolidated



Q1 FY 2025-26



Note - Excluding other income

Figures in INR lakhs



# **Summary of Financial Results** Q1 FY 2025-26

Particulars	Consolidated		Standalone	
	Q1 FY26	Q1 FY25	Q1 FY26	Q1 FY25
Operating Revenue	43,535	49,266	14,474	12,427
EBITDA	2,713	2,259	383	326
EBITDA (%)	6.23	4.58	2.84	2.63
PBT	1,601	1,006	376	315
PBT Margin (%)	3.68	2.04	2.79	2.54
PAT	1,172	713	281	163
PAT Margin (%)	2.69	1.45	2.09	1.31
EPS (diluted)	1.61	1.42	0.31	0.54

Note - Excluding other income

Figures in INR lakhs except EPS

# **EMS Segment**

Scaling IoT & Wearables for Global Brands - Partner of Choice for Leading Consumer Electronics Brands





## **EMS Segment**





### 1st shipment of Realme T200 Lite Earbuds – 28<sup>th</sup> July

AI ENC | Smart App Control | First
TWS made at OEL



# Redmi Watch Move (AMOLED) – 23<sup>rd</sup> April

First Xiaomi wearable
"Made in India" at OEL | HyperOS & Mi
Fitness App



#### OnePlus Partnership Announced – 18<sup>th</sup> June

Production started for Bullets Wireless
Z3 neckband

• Focus on Premium Audio | Low Latency | Immersive Bass



Trusted manufacturing partner for India's top brands: Realme, Xiaomi, OnePlus



Aligns with Make in India & platform strategy



# The Untapped Giant India's Hidden Billion-Dollar Market

Sometimes, the biggest opportunities are hiding in plain sight.

**Screen Protector Segment** 

Mobile Users
100 Crore

Smartphone Users **60 Crore** 

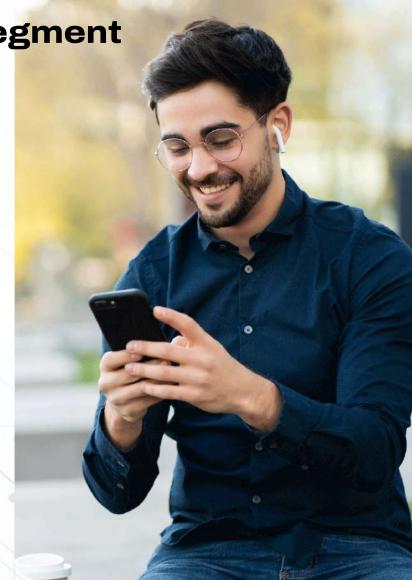
Average Usage 2 tempered glasses/year

₹20,000 Crore

value opportunity, all unorganised

Global market – \$46.5B 2024 and is set grow to \$67.6 B by 2030 - A huge potential for export.

We will be the First India Company to manufacture and sale both locally and globally.



# **Screen Protector Segment**

## THE BIG PICTURE

**Industry Market Size** 

## **Tempered Glass**

₹20,000 Cr 2024 –and will reach to ₹40000 Cr by 2030.

Currently products are imported via grey market and are substandard. No Quality assurance AT ALL.

**Optiemus - Changing the Game** 

We are NOT entering the market. We are CREATING it.

First Indian company to manufacture locally for local and global market

# **Screen Protector Segment**

## Not Just New. NEVER BEFORE.

Innovation that rewrites global standards: MANY FIRST IN INDIA & THE WORLD



Anti-microbial Glass
First in India

Fog Mark
Authentication
World's first

1-Year Unlimited Replacement

A worldfirst confidence guarantee

#### The KEY DRIVER

For the first time ever in the world a standard has been set for Chemically treated tempered glass screen protector

Tempered Glass Screen Protectors are now covered by a BIS standard\*.

This is not just regulation.

It's a foundation for a new Indian industry.

# Screen Protector Segment The Opportunity Is Massive

Vision

Dominate a ₹20,000 Cr+ category Execution

Built in India, for India & for the Globe Growth

High-volume, high-margin

**National Value** 

Local jobs, tax revenue, global leadership

"We're not just making screen protectors, We're building a new industry."

## **Screen Protector Launch Event**





# RhinoTech Brand Launch

Launch on 13 August 2025, aligning with Make in India and platform strategy



The Event was majorly covered by National Media

# Cover Glass Finishing -Segment

BIGTech-

Venture between Corning USA and Optiemus



# **Cover Glass Finishing Segment**



#### **Capex in Motion**

Orders for key machinery placed with vendors; advance payments disbursed to secure delivery timelines

#### **Infra Progress**

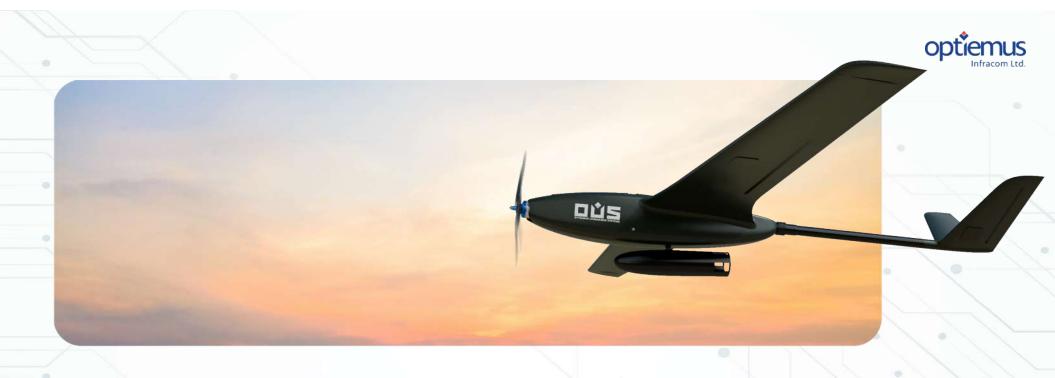
Construction of PEB structure & shed nearly complete, aligning with pre-defined project schedule

## Inauguration Planned for Dec 2025

Grand launch scheduled to mark India's leading cover glass finishing facility, in partnership with Corning USA







# **Drone Segment**

Building Strategic Drone Capabilities - Strategic Focus

## **Drone Segment**



# Electronic Warfare (EW) Capabilities

Developing next-gen drone platforms optimized for electronic warfare environments while enhancing resilience, situational awareness & mission survivability

#### **GNSS-Denied Operations**

Engineering drones capable of operating without GPS - mission continuity in jammed, spoofed, or signal-denied zones for frontline ops

## RF Countermeasure Technology

Creating detection and countermeasure systems to identify, jam, or neutralize hostile drones using RF-based technologies

#### Smart Munitions Enablement

Converting conventional munitions into sensor-integrated, Al-powered precision strike systems via modular payload innovation

### Agriculture Drone-as-a-Service (DaaS)

Collaborating with a leading fertilizer company to deploy drones for precision spraying - enabling scalable, affordable agri services across India



# **Drone Segment**



Trial Name	Location	Craft Used	Capability Demonstrated	
EP (Infantry Directorate)	MHOW	QC100, HC500, FPV	Ammunition Drop	
EP (Infantry Directorate)	Auli	QC100, HC500, FPV, OFC FPV	General Parameters	Tender based trials
Eastern Command	Tezpur, Assam	FPV	Evaluation for 700 FPV Drones	
South Western Command	,		General Parameters	NCNC
Southern Command	Bhopal	FPV	Payload Drop Capability	based trials
Central Command	Dehradun	HC500	Dropping 10 kg Dummy Payload	

Objective of participation

- Showcase drone capabilities to Indian Army and affiliated directorates
- Demonstrate payload delivery, surveillance, and FPV technology
- Participate in tender-based and NCNC-based evaluations
- Support Emergency Procurement and Command-led assessments

## **Chairman's Statement**







Given the strong tailwinds in the sector and recent government initiatives, company aspires to deliver four digit EBIDTA in next 24 to 36 months –

Comment from the promoter on the launch of unique product proposal and other business segments.

## **Disclaimer**



This presentation, has been prepared for informational purposes only, does not constitute a prospectus, offering circular or memorandum and not an offer or initiation to buy or sell any securities, nor shall part or all of this presentation from the basis of, or to be relied on in connection with any contract or investment decision in relation to any securities;

It also contains forward-looking statements based on the currently held beliefs or expectations of
the management of the company that are expressed in good faith and in management's opinion are
reasonable. It may involve known and unknown risks uncertainty and other factors which may cause
the actual results, financial condition, performance or achievements of the company or industry to
differ materially from those in forward-looking statements. It speaks only as of the date on which it
was made.

