

Ref. No. - OIL/CO/SE/2025-26/59

November 14, 2025

Listing Department
BSE Limited,
Floor 25, P J Towers,
Dalal Street,
Mumbai- 400 001

Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, C-1 Block G
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051

Scrip Code: 530135

Symbol: OPTIEMUS

Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref.: Investor Presentation –September, 2025

Dear Sir/Ma'am,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Investor Presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter and half year ended September 30, 2025.

The same is also being made available on the website of the Company at www.optiemus.com.

Kindly take the same information in your records.

Thanking You,

Yours truly,
For Optiemus Infracom Limited

Vikas Chandra
Company Secretary & Compliance Officer

Encl.: As Above

OPTIEMUS INFRACOM LIMITED

CIN : L64200DL1993PLC054086

Reg. Office: K-20, 2nd Floor, Lajpat Nagar-II, New Delhi-110024

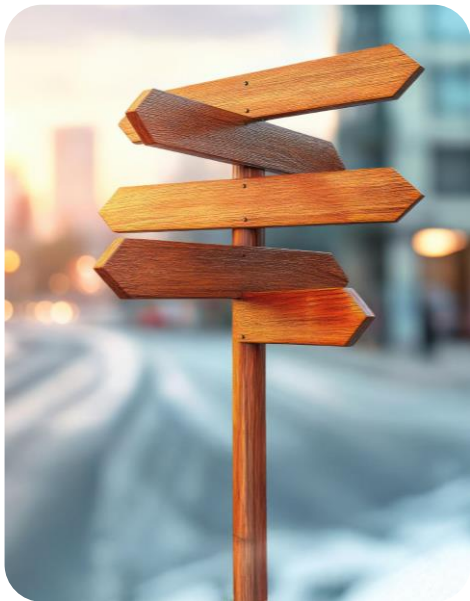
P.: 011-29840906-907 | Fax: 011-29840908 | www.optiemus.com

Company Update

Q2-FY 2025-26 | 14 Nov 2025



Overview



Business Performance

Snapshot of standalone and consolidated results.



Financial Summary

Key financial indicators and stability.



Key Segments & Partnerships

Strategic alliances and market impact.



Manufacturing Expansion

Highlights of increased capacity and capability.



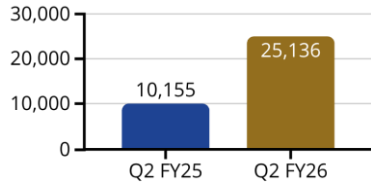
Q2 Performance – Standalone

Operating Revenue

₹ 14,980+

▲ 148%

YoY

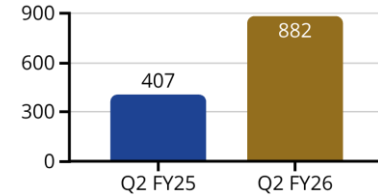


EBITDA

₹ 475+

▲ 117%

YoY

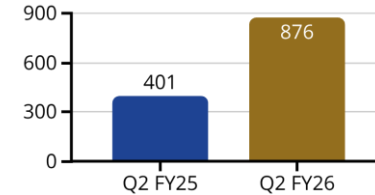


PBT

₹ 475+

▲ 119%

YoY

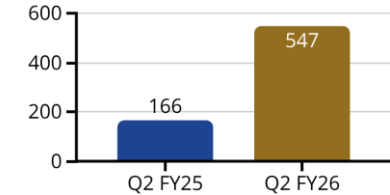


PAT

₹ 381+

▲ 230%

YoY



Figures in INR lakhs, excluding other income

- Optimus delivered a strong standalone performance with **148% revenue growth**, driven by higher production volumes and new customer wins.
- Operational efficiencies and capacity ramp-up supported **117% EBITDA** and **230% PAT growth** YoY, reflecting improved profitability and execution strength.

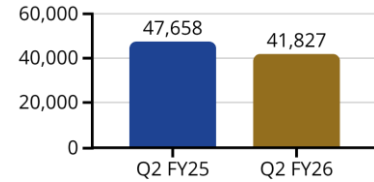
Q2 Performance – Consolidated

Operating Revenue

₹ 5,830-

▼ 12%

YoY

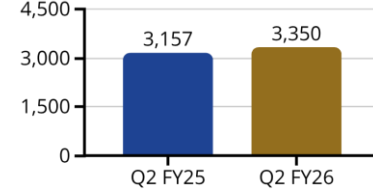


EBITDA

₹ 193+

▲ 6%

YoY

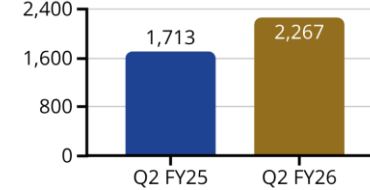


PBT

₹ 554+

▲ 32%

YoY

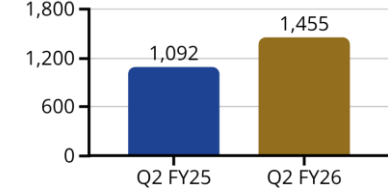


PAT

₹ 363+

▲ 33%

YoY



Figures in INR lakhs, excluding other income

- Despite a 12% dip in revenue due to shipment timing and product-mix changes, consolidated profitability remained robust.
- EBITDA improved **6% YoY** with margin expansion to **8.01%**, while **PAT grew 33%**, reflecting cost discipline and a resilient business model.

Financial Results – Summary

Particulars	Standalone		Consolidated	
	Q2 FY26	Q2 FY25	Q2 FY26	Q2 FY25
Operating Revenue	25,136	10,155	41,827	47,658
EBITDA	882	407	3,350	3,157
EBITDA (%)	3.51	4.01	8.01	6.62
PBT	876	401	2,267	1,713
PBT Margin (%)	3.48	3.95	5.42	3.59
PAT	547	166	1,455	1,092
PAT Margin (%)	2.18	1.64	3.48	2.29
EPS (diluted)	0.65	0.39	3.50	1.60

Figures in INR lakhs

- Overall performance remained solid with **margin expansion and profitability growth** across both standalone and consolidated entities.
- A strong balance sheet and disciplined cost management continue to drive **sustainable earnings**, enabling reinvestment in capacity expansion and innovation.

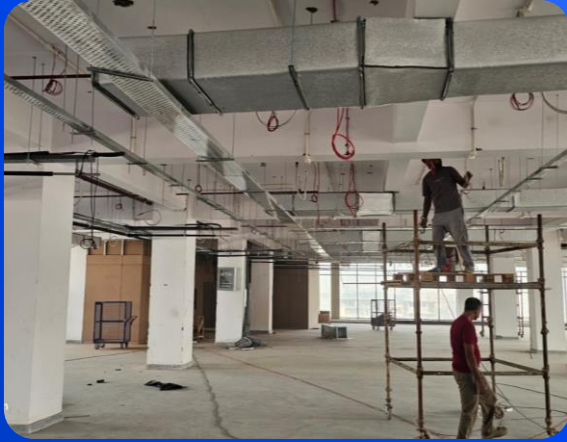


Mr. Carl Pei and Mr. Ashok Gupta

Partnership with Nothing – a global smartphone brand

The joint venture with Nothing marks a significant step toward establishing world-class manufacturing capabilities in the Company. This partnership combines advanced technology, design excellence, and seamless production expertise to deliver premium smartphones, IoT devices, and next-generation AI products. Together, both companies aim to strengthen the innovation ecosystem, drive local value creation, and make India a global hub for high-quality electronics manufacturing.





New Smartphone Manufacturing Facility

The new state-of-the-art facility to commence the production during next quarter and set to transform our production capabilities by streamlining workflows, implementing robust quality assurance systems, and reducing lead times.



Joint Venture with Ordinary Theory LLC (USA)



Fintech | AI | Retail | Logistic

Ordinary Theory is a global design house focused on revolutionizing enterprise productivity through innovative Edge IoT and Android-powered AI solutions. With in-house design, engineering, and manufacturing capabilities, the company ensures superior quality, reliability, and cost efficiency. Its portfolio includes POS and payment solutions, premium intelligent POS series, mobile computing. Trusted by millions of users worldwide, Ordinary Theory delivers custom Android ODM and edge AI solutions that empower businesses in fintech, logistics, retail, and industrial sectors to drive efficiency, growth, and long-term success.

The strategic joint venture with Ordinary Theory LLC (USA) focuses on delivering "Made in India" Smart Enterprise Hardware & Industrial Solutions to global B2B markets.

This collaboration leverages Indian manufacturing excellence to develop advanced technology products and strengthen our export capabilities in international market.



Fintech Hardware = \$4B today → \$7.35B by 2033

Handheld POS: 90–95%

Card QR POS (Flex): 2–3%

Sound box: 4–5% Pinpad: ~1%

Going forward, all fintech products will be AI-enabled, unlocking significant efficiencies and enhanced user experiences. This shift opens a massive opportunity for innovation and growth across the entire ecosystem.



Paytm Founder Vijay Shekhar Sharma presents the OEL-manufactured Soundbox to Hon'ble Commerce and Industry Minister Shri Piyush Goyal.



India's first AI Soundbox for Paytm, manufactured by Optimus Electronics Ltd

Electronics Manufacturing Services (EMS)



Partner of Choice for Global Brands

Trusted manufacturing partner for leading global electronics brands, delivering precision, quality and scalability across multiple product categories.



Capacity Expansion

Expanded production capacity in exiting facilities to deliver rising demand from strategic brand partners, ensuring we can scale alongside our clients' growth ambitions.



OnePlus Partnership

Successfully delivered the first shipment of OnePlus Bullets Wireless Z3 Bluetooth Earphones this quarter, demonstrating our capability to launch new products at scale.



Accelerating Our Leadership in Wearables & Hearables

Our EMS capabilities now include a powerful and clearly defined roadmap in wearables and hearables. We are advancing these categories to an entirely new level, driven by innovation, scale, and operational excellence. Our journey continues in partnership with the world's top brands.



Bigtech Cover Glass Facility

Strategic Investment

Focused on precision technology and specialized glass finishing expertise.

Ecosystem Growth

Supporting the burgeoning smartphone and IoT device ecosystem in India.

By Early December 2025

Planned inauguration of the state-of-the-art cover glass finishing facility.



Screen Protector: A New Benchmark in National Manufacturing



India's electronics manufacturing landscape is set for a historic transformation with the launch of its first chemically tempered glass manufacturing plant engineered by Corning™.



30th August 2025: The Hon'ble Union Minister for Electronics & IT, I&B and Railways, Shri Ashwini Vaishnaw, presided over the monumental event of facility inauguration, marking the launch a key enabler for India's journey towards becoming a global hub for electronics accessories manufacturing.





Shri Ashwini Vaishnaw

Hon'ble Union Minister for Electronics & IT, I &
B and Railways, Govt. of India



Government Endorsement

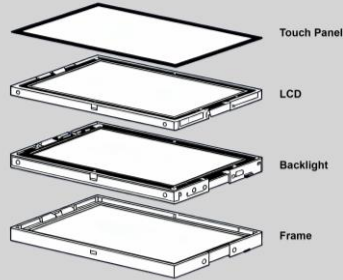
This facility is a testament to India's growing capabilities in advanced manufacturing and innovation. We believe that Indian companies should manufacture durable and high-quality products that benefit both Indian and global customers. As we move forward to develop a **USD 500 billion electronics** manufacturing ecosystem under the guidance of our Hon'ble Prime Minister, the electronics accessories market is an important segment where India can be a viable global hub for manufacturing.

Electronic Component Manufacturing Scheme (ECMS): Backward Integration for Scale

The group companies have applied for production link incentives scheme under
Electronic Component Manufacturing Scheme launched by MEITY, Govt. of India.

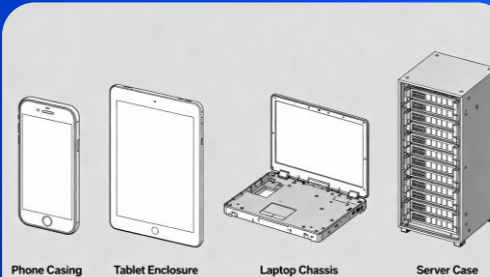
Optimus Display Technology Private Limited

Category: Display Module Sub-assemblies



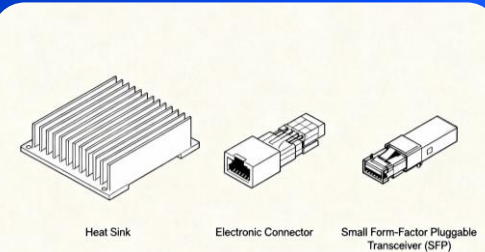
Optimus Micro Electronics Private Limited

Category: Enclosures for Mobile &
IT Hardware



Optimus Vision Technology Private Limited

Category: Heat Sinks, Connectors and
Transceivers – Small Factor Pluggable
(SFP's)





Important Disclaimer



Information Purposes Only

This presentation, has been prepared for informational purposes only, does not constitute a prospectus, offering circular or memorandum and not an offer or initiation to buy or sell any securities, nor shall part or all of this presentation form the basis of, or to be relied on in connection with any contract or investment decision in relation to any securities;

Forward Looking Statements

It also contains forward-looking statements based on the currently held beliefs or expectations of the management of the company that are expressed in good faith and in management's opinion are reasonable. It may involve known and unknown risks uncertainty and other factors which may cause the actual results, financial condition, performance or achievements of the company or industry to differ materially from those in forward-looking statements. It speaks only as of the date on which it was made.



Thank You!