

SHREE GANESH REMEDIES LIMITED

Manufacturer of API Intermediates & Speciality Chemicals

November 07, 2025

To, Listing Department, The BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001. Scrip Code: 540737

Dear Sir(s)/Ma'am,

Sub: Investor Presentation

With reference to the captioned subject, we enclose herewith the Investor Presentation with respect to Unaudited Financial Results of the Company for the quarter and half year ended September 30, 2025.

Kindly take the same on your record.

Thanking You,

Yours faithfully,

For Shree Ganesh Remedies Limited

Aditya Patel Company Secretary and Compliance Officer

Enc. a/a



Head Office: Plot No. 6011, 6012, 6002 & 6003, GIDC Estate, Ankleshwar - 393 002, Gujarat (INDIA)

Ph.: +91 9614961469, 7574976076 CIN No.: L24230GJ1995PLC025661

(Unit-2): Plot No. 6714/2,-6715 GIDC Estate, Ankleshwar - 393 002, Gujarat (INDIA) Ph.: +91 9614961469, 7574976076 GSTIN: 24ABACS1471R1Z0 (Zero)







EMAIL

Investor Presentation Q2 & H1FY26

Innovate. React. Transform.





























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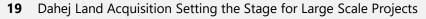
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Forward Looking Statement

In so far as forecasts or expectations are expressed in this presentation or where our statements concern the future, these forecasts, expectations or statements may involve known or unknown risks and uncertainties. Actual results or developments may vary, depending on operating environment. Shree Ganesh Remedies Limited does not assume an obligation to update the forecasts, expectations or statements contained in this presentation.

Investment Merits

Investment Case



Quarterly Highlights

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Management Commentary

"In line with our expectations, SGRL delivered sequential growth in Q2FY26, reflecting the company's historically stronger performance in this quarter. The quarter-on-quarter improvement was driven by higher volumes and steady execution across key client projects. On a year-on-year basis, however, sales remained subdued due to lower realisations in the domestic market and softened demand across Europe.

As previously guided, our margins continued to moderate with the repricing of contracts within the CRAMS business. We remain focused on optimising our product mix to sustain profitability amid these evolving dynamics. Despite muted realisations and the impact of higher depreciation and finance costs arising from recent capital investments, our profitability remained resilient. We continue to remain confident of sustaining our EBITDA margins in the range of 24–26% over the long term.

Operationally, we have made substantial progress on the new pilot facility, which has now reached the final stages of commissioning. Completion is expected in Q3FY26, with operations scheduled to commence in Q4FY26.

Work on Block 7 is progressing as planned, with the plant expected to be operational and begin commercial production in H2FY27.

The newly commissioned Block 8 also showed encouraging trends with rising capacity utilisation through the quarter. We aim to achieve 50–60% utilisation by the end of the current financial year.

On the business development front, we received approval from a European client for a new agrochemical project, with commercial orders scheduled to begin by Q4FY27. In Europe, we also secured a significant engagement with a leading pharmaceutical company. Progress with our Japanese client on the specialty chemicals project continues positively, and we expect to receive final project approvals by mid-2026. Additionally, we are actively evaluating new opportunities in European and Japanese market.

Overall, we continue to strengthen our infrastructure and innovation capabilities. As guided earlier, FY26 remains a year of consolidation and capability-building, laying a strong foundation for scale-up and accelerated growth in the years ahead."



Gunjan KothiaPromoter, Head of Business Development & Innovation

P&L Summary

YoY Change

-6% Revenue -15% EBITDA -23% PAT

PARTICULARS (₹ IN CRORES)	Q2FY25	Q1FY26	Q2FY26	YoY Change	QoQ Change	H1FY25	H1FY26	YoY Change
Revenue from Operations	32.33	24.67	30.32	-6%	23%	57.11	54.98	-4%
Total Income	32.52	25.33	31.00	-5%	22%	57.84	56.33	-3%
Operating Expenses	21.02	17.37	20.70	-2%	19%	37.68	38.07	1%
EBITDA (Excluding OI & EI)	11.31	7.30	9.62	-15%	32%	19.43	16.92	-13%
EBITDA %	35.0%	29.6%	31.7%	-325 bps	215 bps	34.0%	30.8%	-326 bps
Finance Cost	0.43	0.94	1.01	136%	7%	0.74	1.95	162%
Depreciation & Ammortization	2.42	2.42	2.59	7%	7%	4.44	5.01	13%
PBT	8.65	4.60	6.71	-22%	46%	14.98	11.31	-25%
PAT	6.39	3.45	4.93	-23%	43%	11.05	8.37	-24%
EPS (₹)	4.98	2.69	3.86	-22%	43%	8.60	6.55	-24%

Balance Sheet Summary

PARTICULARS (₹ IN CRORES)	FY25	H1FY26
Shareholders' Funds	145.19	153.57
Non-Current Liabilities	30.60	29.33
Long Term Borrowings	29.48	27.73
Current Liabilities	16.18	21.25
Short Term Borrowings	8.76	9.65
Trade Payables	5.97	9.51
Total Equity and Liabilities	191.98	204.15
Non-Current Assets	114.45	119.16
Tangible Assets	57.91	67.90
CWIP	8.34	8.78
Current Assets	77.53	84.99
Inventories	22.02	22.14
Trade Receivables	22.27	24.57
Cash & Bank Balances	9.99	14.91
Investments	18.26	18.74
Total Assets	191.98	204.15

Cash Flow Summary

PARTICULARS (₹ IN CRORES)	H1FY25	H1FY26
Cash from Operating Activities	13.64	17.66
Cash from Investing Activities	-10.35	-8.23
Cash from Financing Activities	-4.90	-5.73
Net Cash Flow	-1.61	3.70
Cash at the Beginning of Year	16.20	11.12
Cash at the End of Year	14.59	14.82

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Excellence in Complex Chemistry



Established Expertise

Over 20 years of excellence in chemical manufacturing, specialising in pharmaceutical intermediates and speciality chemicals.



Strategic Expansions

Continuous investments in new manufacturing blocks and R&D centers to enhance production capacity and innovation.



Global Reach

Serving over 20 countries, including key markets in the EU and the US, with a robust export portfolio.



Trusted Partner

Trusted partner for leading global companies, offering reliable and high-quality custom manufacturing solutions.



Innovative Capabilities

Equipped with state-of-the-art R&D facility, enabling complex chemical synthesis and innovation.



Sustainable Practices

Committed to environmental sustainability with ISO 14001, certification and initiatives in solar energy and waste recycling.

Unparalleled Expertise in Advanced Chemical Synthesis



Core Strengths in Mastered Chemistries

Our company excels in the following core chemistries, with dedicated manufacturing blocks for each:

1. Halogenation

- **Chlorination:** Using Thionyl Chloride, Sulphuryl Chloride, Oxalyl Chloride, Mesyl Chloride, HCL gas, and Chlorine gas, and under UV light.
- Bromination: Employing Bromine, HBr, other bromide salts, and under UV light.
- **Iodination:** Using Iodine, KI, and Copper Iodide.

2. Reduction

- Catalytic H2 Reduction: Up to 40 bar using Ra-Ni, Pt/C, Pd/C, and Rt/C.
- **Hydride Salts:** Effective reduction processes using salts of Na, Al and K.
- Pyrophoric Reagents: Using reagents such as Vitride and DIBAL.

3. Methylation, Alkylation & C-C Bond Formation

- Friedel-Crafts Reaction: Using AICI3 and FeCI3 and other catalysts.
- **DMS & DES Alkylation:** From room temperature to high temperature.
- Pd-Catalyzed Coupling: Including Heck and Suzuki reactions.
- Grignard Reactions: Using Mg or AlkMgX/ether; Vinyl MgCl.

Unparalleled Expertise in Advanced Chemical Synthesis (Continued)

Additional Chemistries

While we currently do not have dedicated blocks for the following chemistries, we have established a strong foothold and are evaluating the possibility of adding dedicated blocks in the future

Oxidation:

Using TEMPO, NaOCl, Permanganate Salts, and metals such as Fe, Cu, Co, and Cr.

Low-Temperature Chemistry:

Metalorganic reactions, selective oxidations and hydrogenations, cryogenic quenching, and selective C-C bond formation.

Other Reaction Capabilities Heterocycle Synthesis **Nitration** Chiral Resolution Esterification Dehalogenation **Diels-Alder Reaction** 6 **Hydrolysis** Silyl Derivatives Oxime Formation 9

Unmatched **Technology Prowess** In Complex Chemical Reactions

We pride ourselves on our advanced technological capabilities, which enable us to handle some of the most complex chemical reactions with precision and efficiency. These capabilities form a core strength of our operations and set us apart in the industry.



Key Technological Capabilities

Liquid-Gas Reaction: Expertise in managing reactions involving both liquid and gas phases, ensuring optimal reaction conditions and high yields.	1
High-Pressure Reaction: Proficiency in conducting reactions under high pressure, allowing for enhanced reaction rates and the synthesis of unique compounds.	2
Cryogenic Reaction: Skilled in performing reactions at extremely low temperatures, crucial for maintaining the stability of sensitive intermediates and achieving selective transformations.	3
Photo-Catalytic Reaction: Utilisation of light to drive chemical reactions, offering an environmentally friendly approach and enabling the synthesis of complex molecules.	4
Thin-Film Distillation: Advanced techniques in thin-film distillation for the separation of high-boiling and heat-sensitive substances, ensuring product purity and quality.	5
High Fraction Distillation: Mastery in high fraction distillation processes, allowing for the precise separation of complex mixtures into their individual components.	6

Tailored Solutions Through Mastered Chemistry and Technology



Over the years, we have honed our chemistry skills and mastered complex reactions and their requisite technological capabilities. Leveraging this expertise, we have delivered bespoke solutions to our clients across the globe, catering to a wide range of industries. By mastering these chemistry skills and complex technological processes, we have positioned ourselves as a skill-based company capable of creating a diverse array of products tailored to our customers' specific needs.

Products by chemistry

Chloro-Alkyl Amines HCl Salts

Cyclopropane Derivatives

Cyclobutane Derivatives

Carboxylic Acids & Acid Chlorides

Aliphatic Chlorides & Bromides

Aliphatic Alcohols & Acetates

Furfural Derivatives

Aromatic Esters & Acetates

Industries Catered

Human and Veterinary Health

Agrochemical Industry

Polymer Industry

Electronics Industry

Strategic Product Selection Criteria

Our product selection philosophy ensures that we only engage in manufacturing products that align with our core strengths and strategic goals. Each product must meet the following criterias

Margin Profile

The product must meet our internal benchmarks for sustainable margins over the long term. We only pursue products that can maintain these margins.

Chemistry Skillset

The product must fall within the chemistry skills we have mastered.

Technology Skillset

We must be capable of handling the complex processes involved, or we should receive a technology transfer from the client to learn and add another offering.

5

Multi-Chemistry Involvement

The product should involve multiple chemistries in its manufacturing process. This complexity reduces competition by focusing on products requiring 3-4 different chemistries rather than just 3-4 reaction steps.

Backward Integration

We must be backward integrated in the manufacturing process to maintain cost control



Our Evolving Business Model

Inception

Since Company's inception in 2004

Focus

Intermediates for Off-patent and generic drugs requiring control over complex chemistry

Revenue Contribution

Previously >90%, now <60%

Regulatory Requirements

Intermediates not requiring stringent regulatory approvals

Customer Base

Established names, catering to marquee global customers

Project Sizes

Multiple Products in small batch sizes manufactured on campaign basis in multi purpose plants

Strategic Position

Manufacturing multiple products with prioritizing profitability

Inception

Entered in 2010

Focus

Chemicals

and

Moving towards patented molecules and customer specific innovative molecules requiring strong technical know how

Revenue Contribution

Expected to reach > 60% in coming years

Regulatory Requirements

Leveraging our extensive experience working with top European pharmaceutical companies, we have developed robust infrastructure and documentation processes, providing us with strong systematic and regulatory expertise to rapidly scale up this vertical.

Customer Base

At inflexion point, scaling up with global giants

Project Sizes

Evolved from 20-50 tonnes/year to 80-100 tonnes/year, now receiving inquiries for > 500 tonnes per year

Strategic Position

We have advanced from being the third to the second supplier for medium-sized projects for the client, further strengthening our position as the preferred custom synthesis partner of choice from India.

Collaborating With Industry Leaders





Lonza













Ankleshwar Site Expansion Fuelling Our Growth Strategy

Unit 1

Production Blocks

- Currently 7 functional blocks
- Block 8 added in FY24
- Block 7: To be commissioned in H1FY27
- On going CAPEX for Plant 7
- Commissioning of all new Pilot Plant: implementing Automation and Flow Chemistries in Q4FY26

Strategic Focus

Continuing manufacture of:

- Pharmaceutical intermediates
- Complex and niche Specialty Chemicals
- Fine Chemicals
- Moving up the value chain in Fine Chemicals
- Targeting products fitting our selection criteria



Block 8

Capability & R&D Expansion - Unit 1

- Completed CAPEX of Plant 8 in FY25
- Projected CAPEX for Plant 7 is estimated at ~₹20 Crores

FY26 - ₹15 crores

CAPEX outlay for new expansion of new manufacturing block and bolstering R&D intitatives

Infrastructure at Ankleshwar Site

35

Glass Lined Reactors 1000 to 25,000 Ltr *2 cryogenic (-30 Deg C) 28

Stainless Steel Reactors 1000 to 15,000 Ltr *1 cryogenic (-40 Deg C)

3

Autoclave Reactors

2000 Ltr

*3 autoclaves (up to 40 bar)

9

Dryers

1000 to 2,500 Ltr *Atmospheric & vacuum dryer 8

Distillation Setup

Upto 70 Stages

- *High vacuum upto 1 mbar
- *Short path distillation
- *Thin-flim distillation

4

Warehouse

Upto 500 Pallets

Dahej Land Acquisition Setting the Stage for Large Scale Projects

Site Development

• Initiated the construction of common infrastructure, utilities, and warehousing facilities

Strategic Use

- Dahej site to host projects with large corporates for custom product requirements at large scale
- Capital-intensive plants with high automation

Project Evaluation

- Multiple projects currently being evaluated and discussed with customers
- Due to signed NDAs, customer and product details cannot be disclosed at this time

Expansion Plan

Expansion at Dahej site to be carried out in a phased manner

Land Expansion

Acquired 40,554 sq m land parcel at Dahej in 2022 for future expansion

₹ 11 crores

Capital outlay for land acquisition

Driving Innovation Through Strategic R&D Investments



R&D Lab Recognition

Recognised by DSIR (Department of Scientific and Industrial Research), Central Government

R&D and Process Team Composition

40

Total Team Members

Global Expansion

Exploring the setup of R&D facilities in foreign locations to further ramp up research initiatives

R&D Head Profile

- Has 18 years of experience
- Has two patents to his name

State-of-the-Art R&D Infrastructure

Key Facilities

Advanced Analytical Labs

Equipped with cutting-edge instruments for precise analysis

Pilot Plants

For scale-up studies and process optimisation

Dedicated Synthesis Labs

For novel compound development

High-Performance Computing (HPC)

For molecular modelling and simulations

Safety and Compliance Labs

Ensuring adherence to global standards

Collaboration Spaces

For fostering innovation and teamwork



Future Plans

Continued investment in infrastructure to support advanced research

Expansion of facilities to accommodate growing R&D needs

Adding a new R&D block for pilot trials and scale-ups to speed up development.

State-of-the-Art Pilot Infrastructure

As a critical enabler of our growth strategy, our Pilot Plant stands at the forefront of innovation, bridging the gap between research and commercial production.

Vital Role in R&D and Scale-Up

- Accelerates the transition of new molecules from laboratory research to commercial scale.
- Supports technology scale-up for both new and existing molecules, ensuring seamless integration into full-scale manufacturing.

Expansion and Enhanced Infrastructure

- In response to the success of our existing Pilot Plant, we are commissioning a brand-new facility.
- The expanded Pilot Plant will feature advanced technologies and enhanced reaction capabilities, further strengthening SGRL's position as the preferred custom synthesis partner of choice from India.

Commercial Manufacturing Capabilities

- Functions as a flexible commercial site for the production of complex chemistry molecules, catering to niche and high-value projects.
- Enables rapid response to evolving market demands and client requirements.

State-of-the-Art Infrastructure

- Equipped with versatile reactors and process equipment to handle a wide spectrum of chemistries and scales.
- Designed for safety, efficiency, and compliance with international quality standards.



Pilot Facilities

12 Reactors with a Total capacity of 6900 Ltr

Filter Dryers (up to 250 Ltr) ANFD, RCVD & VTD

Glass Lined
Reactors From
600 to 1000 Ltr

Hydrogenation Reactors 2 Ltr & 25 Ltr, 100 bar O4 Stainless Steel Reactors From 600 to 1000 Ltr

Reactors with Total capacity of 6900 Ltr

Accreditations that Speak to Our Comprehensive Standards



Indian GMP Certified Manufacturing Facility



ISO 9001:2015 Certified (Bureau Veritas)



ISO 14001:2015 Certified (Bureau Veritas)



ISO 45001:2018 Certified (CCPL)

Management System



DSIR Recognised In-house R&D Lab



Bronze Certified by EcoVadis



ISO 14064:3 Certified (Greenhouse Emission Control)



Halal Certified

Driving Innovation and Growth



Chandu Kothia

Founding Promoter, Managing Director

Qualifications: Master of Science & Chemistry

Experience: Visionary leader with multiple decades of experience in the chemical industry.

Role: Provides strategic direction and leadership to SGRL.



Gunjan Kothia

Promoter, Head of Business Development & Innovation

Qualifications: BE in Chemical Engineering (GTU), MSc in Fine Chemicals and Polymers from University of Leeds (UK)

Experience: Commercial portfolio management, growth strategy development, and technology development.

Role: Drives commercial and technological advancements within the company.



Parth Kothia

Promoter, Whole Time Director, CFO

Qualifications: BTech in Chemical Engineering from Dharmsinh Desai University, Masters in Global Finance from Fordham University (NYC, USA)

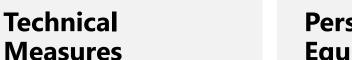
Experience: Finance and growth strategy implementation, strategic financial implementations.

Role: Oversees financial strategy and corporate relations.

Ensuring Health and Safety







Closed charging and discharging systems

Closed sampling for safety

Air locks to avoid cross-contamination

Personal Protection Equipment

Working clothes with glasses and gloves

Full protection suits

Dust protection masks

Protection masks with filters as per gases

Forced air ventilation



Organisational Measures

HAZOP compatible study on raw materials and finished products

Regular training on safety measures

Monitoring hazardous parameters



Health Check

Regular health check-ups

Health insurance coverage for employees

Protecting the Environment With Sustainable Practices

Conversion of flue gases to byproducts for environmental protection In-house wastewater treatment for recycling of water Hightemperature incinerator for toxic waste Biological waste water treatment plant Implemented a 2.5 MW solar power park, expected to generate up to 70% of our electricity from renewable sources.

Financial Highlights

5 Year Summary

Key Ratios

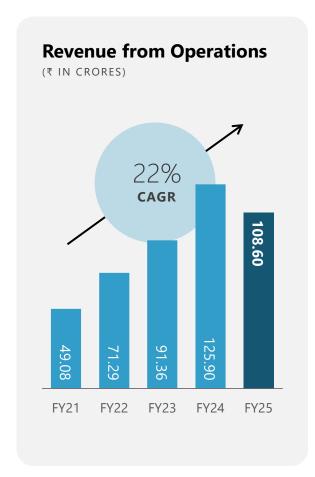
P&L Summary

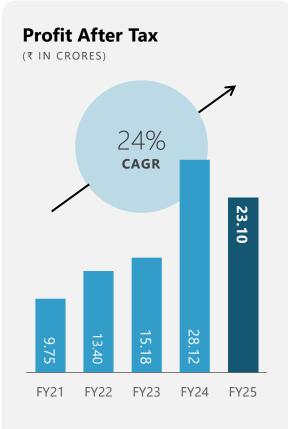
Balance Sheet Summary

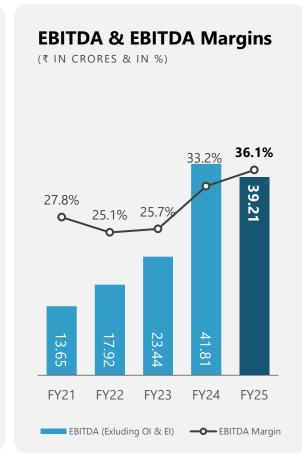
Cash Flow Summary

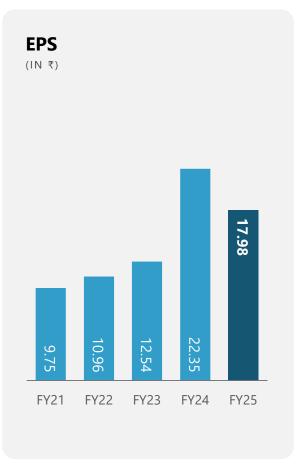


5 Year Summary

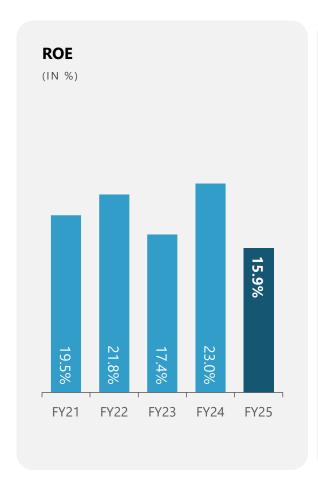


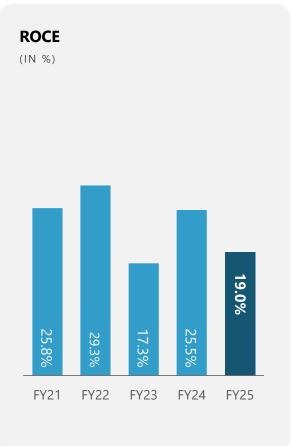


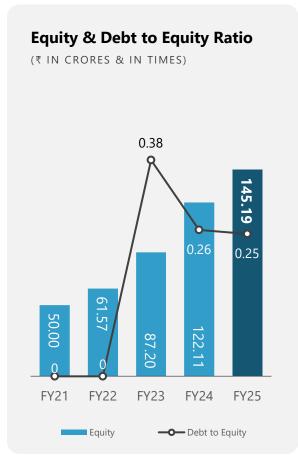


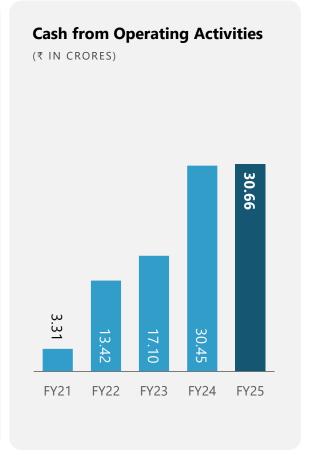


Key Ratios









P&L Summary

CAGR

(FY21-25)

22% Revenue

EBITDA

30% 24%

PAT

PARTICULARS (₹ IN CRORES)	FY21	FY22	FY23	FY24	FY25
Revenue from Operations	49.08	71.29	91.36	125.90	108.60
Total Income	51.18	74.86	92.07	128.96	112.33
Operating Expenses	35.43	53.37	67.92	84.09	69.38
EBITDA (Excluding OI & EI)	13.65	17.92	23.44	41.81	39.21
EBITDA %	27.8%	25.1%	25.7%	33.2%	36.1%
Finance Cost	0.07	0.15	0.18	0.60	2.08
Depreciation & Ammortization	2.73	3.34	3.74	6.11	9.57
PBT	12.95	18.01	20.24	38.17	31.30
PAT	9.75	13.40	15.18	28.12	23.10
EPS (₹)	9.75	10.96	12.54	22.35	17.98

Balance Sheet Summary

PARTICULARS (₹ IN CRORES)	FY21	FY22	FY23	FY24	FY25
Shareholders' Funds	50.00	61.57	87.20	122.11	145.19
Non-Current Liabilities	0.41	0.40	30.66	30.16	30.60
Long Term Borrowings	0.00	0.00	30.44	29.12	29.48
Current Liabilities	10.19	15.04	20.11	18.68	16.18
Short Term Borrowings	0.17	0.00	2.58	7.19	8.76
Trade Payables	6.21	9.47	15.44	8.19	5.97
Total Equity and Liabilities	60.60	77.02	137.97	170.94	191.98
Non-Current Assets	22.61	32.11	75.75	100.82	114.45
Tangible Assets	18.24	26.72	20.92	42.91	57.97
CWIP	2.05	3.09	15.16	16.63	8.34
Current Assets	37.99	44.91	61.20	70.13	77.53
Inventories	12.71	13.64	18.18	24.99	22.02
Trade Receivables	13.33	18.38	28.11	20.33	22.27
Cash & Bank Balances	3.47	3.88	11.54	16.19	9.99
Investments	0.00	0.00	0.00	4.66	18.26
Total Assets	60.60	77.02	137.97	170.94	191.98

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Cash Flow Summary

PARTICULARS (₹ IN CRORES)	FY21	FY22	FY23	FY24	FY25
Cash from Operating Activities	3.31	13.42	17.10	30.45	30.66
Cash from Investing Activities	(0.94)	(11.91)	(51.09)	(33.09)	(35.66)
Cash from Financing Activities	(0.66)	(1.09)	38.66	9.85	(1.06)
Net Cash Flow	1.71	0.42	4.67	7.21	(6.05)
Cash at the Beginning of Year	1.75	3.47	3.88	8.66	15.86
Cash at the End of Year	3.47	3.88	8.66	15.86	9.73

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Investment Merits

Investment Case 34



Investment Case

Lean Balance Sheet:

The company maintains a strong financial position with minimal debt, ensuring financial stability and flexibility for future growth.

Experienced Management at the Helm:

Led by a seasoned management team with a proven track record, Shree Ganesh Remedies Limited benefits from strategic leadership and industry expertise.

Increasing Focus on Complex Molecules and Niche Specialty Chemicals:

The company is strategically shifting towards complex and niche specialty chemicals, positioning itself in high growth market segments.

Available Land for Further Capacity Expansions:

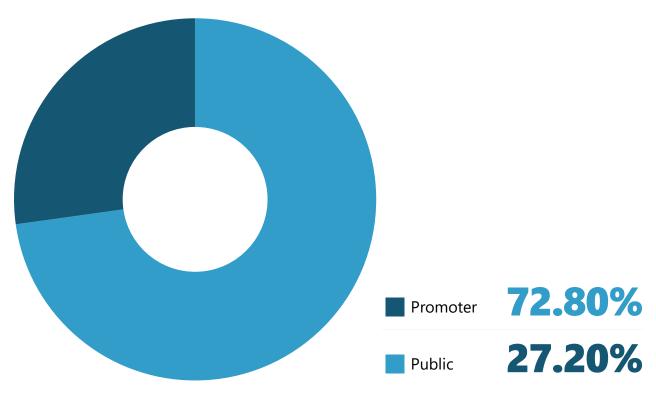
With ample land availability, Shree Ganesh Remedies Limited is well-equipped to scale operations and meet the growing demand.

Humongous Addressable Opportunity Size:

The company is poised to tap into vast market opportunities, driven by increasing demand for niche customised chemical solutions.

Market Statistics

Shareholding Pattern



CURRENT MARKET PRICE	₹ 575.85
52 WEEK HIGH/LOW	₹ 950.00 / 560.00
MARKET CAPITALIZATION	₹ 739.10 Cr
SHARES OUTSTANDING	1.28 Cr
BSE SCRIP CODE	540737

Shareholding Data as on 30th September 2025

Market Price Data as on 7st November 2025

Contact Us

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