

**Date:16.05.2025**

To,  
The Secretary,  
National Stock Exchange of India Ltd. Exchange  
Plaza, 5<sup>th</sup> Floor Plot No- 'C' Block, G Block Bandra-  
Kurla Complex,  
Bandra (E), Mumbai-400051

**SYMBOL: TARACHAND**

**Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation.**

In continuation to our intimation dated **5<sup>th</sup> May, 2025** regarding the Investor meet scheduled to be held on **Monday, 19<sup>th</sup> May 2025 at 04:00 pm** please find enclosed the Investor Presentation pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"). The same shall also be made available on the website of the Company [www.tarachandindia.in](http://www.tarachandindia.in).

This above is for your information and records.

Thanking you,

Yours faithfully,  
For Tarachand Infra Logistic Solutions Limited  
(Formerly Tara Chand Logistic Solutions Limited)

**SHEFALI  
SINGHAL**

Digitally signed by  
SHEFALI SINGHAL  
Date: 2025.05.16  
20:51:59 +05'30'

Shefali Singhal  
Company Secretary & Compliance Officer  
M. No.: A34314  
Encl: As above



tara chand

infralogistic solutions ltd

—Think New. Act Now—

(Formerly Tara Chand Logistic Solutions Ltd)

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# INVESTORS PRESENTATION

Q4 & FY25

# TABLE OF CONTENT



RESULT  
HIGHLIGHTS



ABOUT  
US



FINANCIAL  
HIGHLIGHTS



A yellow crawler crane is shown against a blue background. The crane's boom is extended upwards and to the right. A hook with a red and white striped pattern is suspended from the end of the boom. The crane's cab and tracks are visible at the bottom right. Two orange circles are positioned on the left side of the image, one above the other.

**Q4 & FY25**

# HIGHLIGHTS



# FROM THE DESK OF CHAIRMAN



## VINAY KUMAR AGGARWAL

CHAIRMAN & MANAGING DIRECTOR

Looking ahead, we remain deeply aligned with India's growth story and the vision of nation building. Our strategy for the upcoming years will focus on targeting 25%–30% annual growth, while preserving strong profitability margins. We aim to further strengthen our capabilities through a planned capex of ₹100 crore, primarily in construction equipment, to cater to growing demand and specialized lifting requirements across sectors. While we continue to strengthen our footprint in the steel, cement, oil & gas, and power sectors, we intend to aggressively expand our presence in the renewable energy sector.

Dear Esteemed Stakeholders,

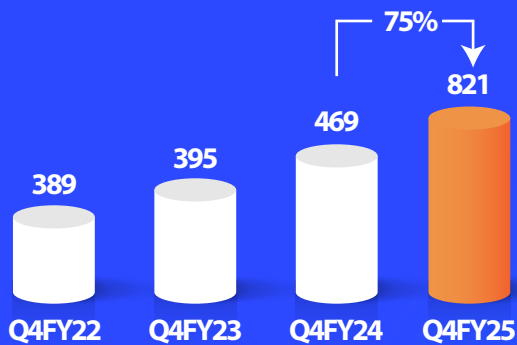
It is with immense pride and heartfelt gratitude that I present to you the exceptional financial performance of Tara Chand InfraLogistic Solutions Ltd. for Q4 and FY25 - a year that stands as a defining chapter in our growth journey. FY25 has been a landmark year in our company's history, as we achieved our highest-ever revenue and profitability, with total revenue crossing the ₹250 crore milestone for the first time ever. This remarkable achievement was powered by robust execution across verticals and a deep commitment to operational excellence.

This growth story was backed by the company's highest-ever capital expenditure of approximately ₹145 crore during the year. Our focused investments in expanding specialized service capabilities and upgrading our fleet have laid a strong foundation for sustainable future growth. We are also thrilled to share that we are in the process of acquiring land for a new facility at Nagpur, further expanding our national footprint and reinforcing our commitment to supporting India's infrastructure and industrial evolution.

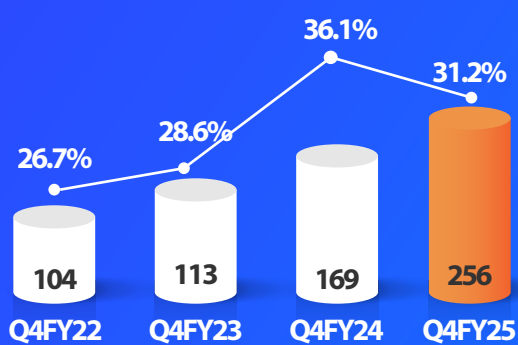
None of this would have been possible without the unwavering trust and support of our stakeholders, clients, employees, and partners. On behalf of the entire Tara Chand InfraLogistic family, I extend my deepest gratitude. Together, we are building more than just infrastructure - we are building a stronger, more resilient India.

# ROBUST PERFORMANCE CONTINUED - HIGHEST EVER FULL YEAR REVENUE AND PROFITS

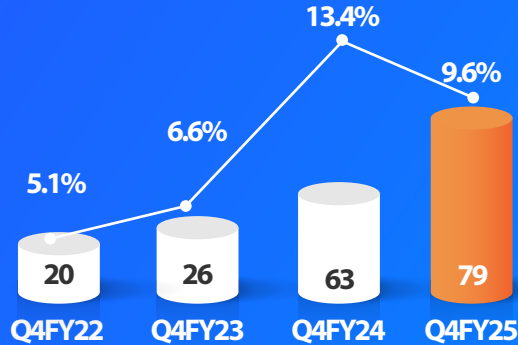
TOTAL INCOME (RS MN)  
QUARTERLY



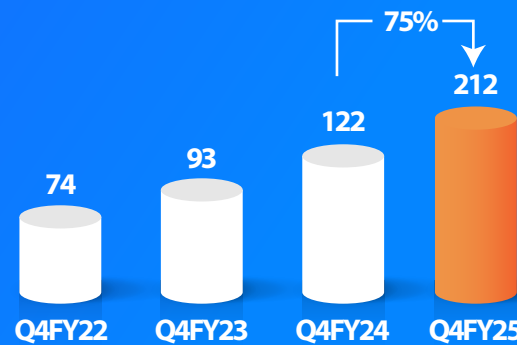
EBITDA (RS MN) & MARGIN (%)  
QUARTERLY



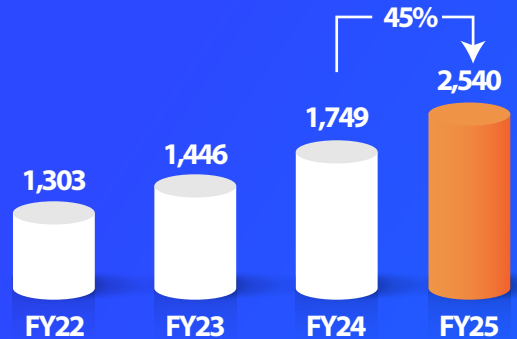
PAT (RS MN) & MARGIN (%)  
QUARTERLY



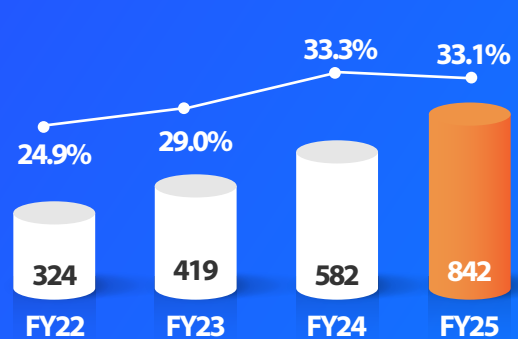
CASH PAT (RS MN)  
QUARTERLY



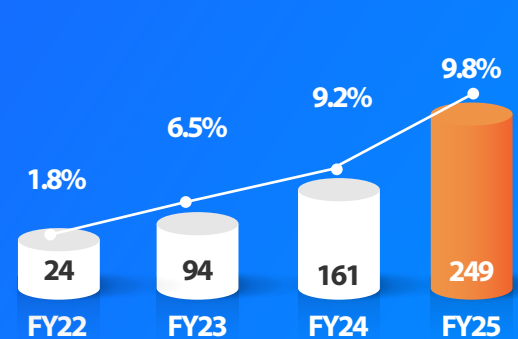
YEARLY



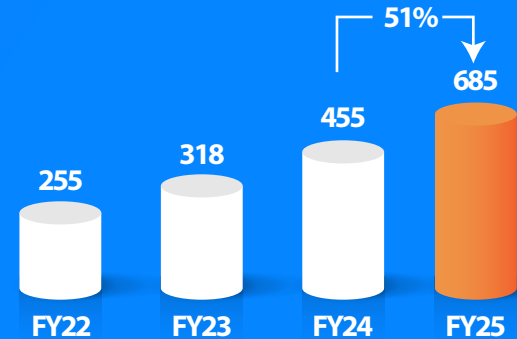
YEARLY



YEARLY



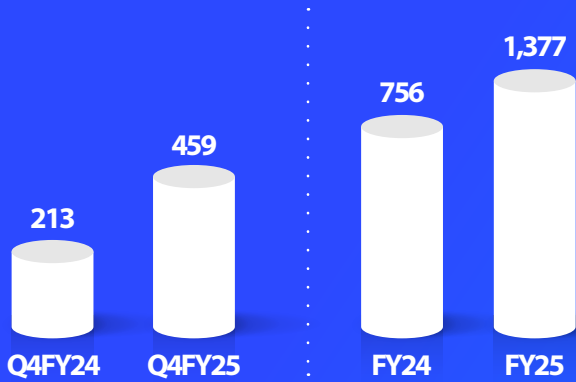
YEARLY



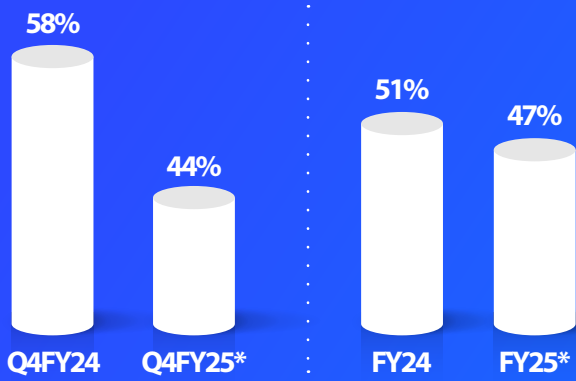
# SEGMENT-WISE PERFORMANCE HIGHLIGHTS

## EQUIPMENT HIRING & PROJECTS

REVENUE (RS MN)

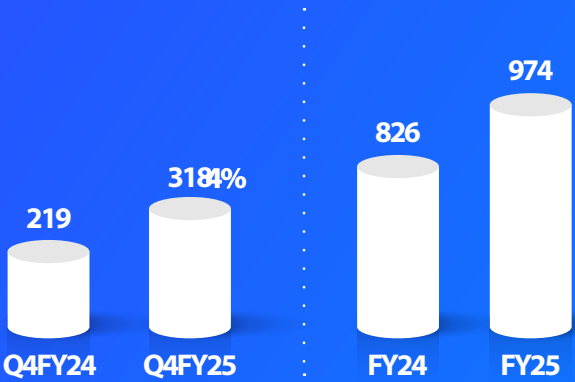


EBITDA MARGIN (%)

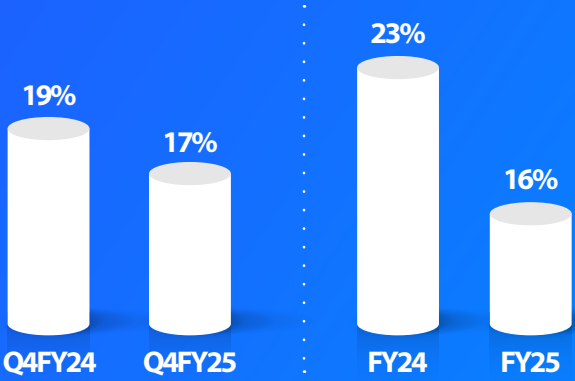


## WAREHOUSING & TRANSPORTATION

REVENUE (RS MN)

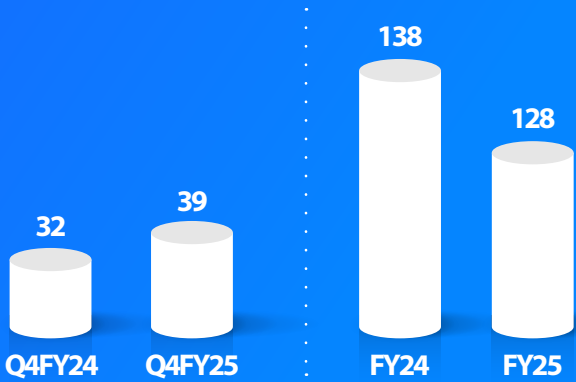


EBITDA MARGIN (%)

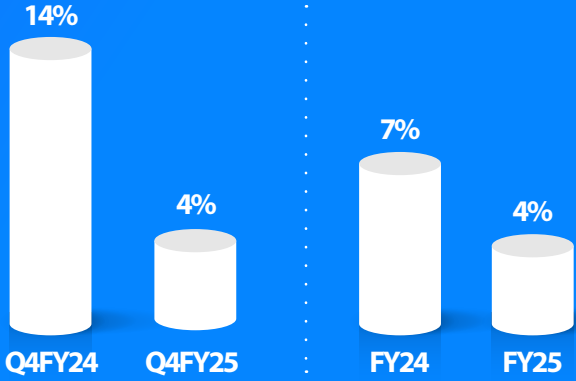


## STEEL PROCESSING & DISTRIBUTION

REVENUE (RS MN)



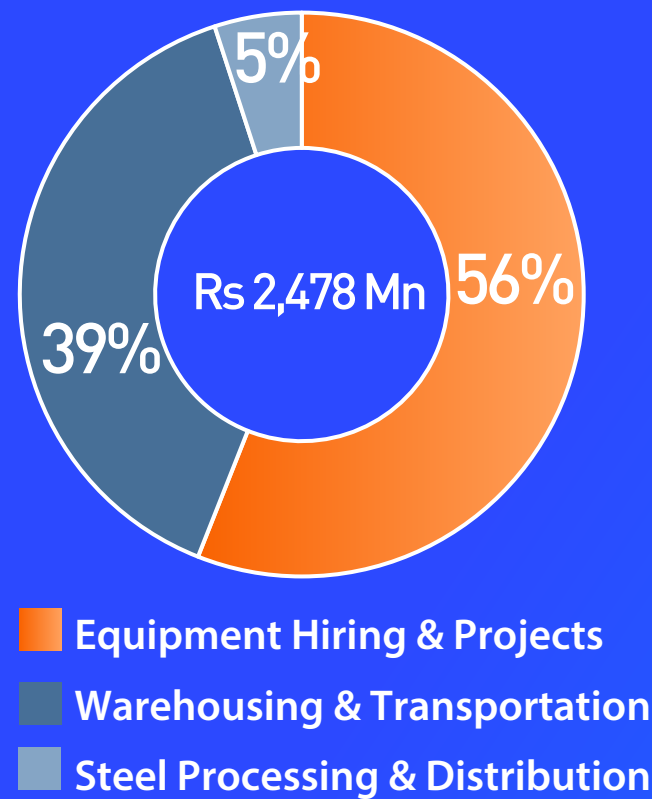
EBITDA MARGIN (%)



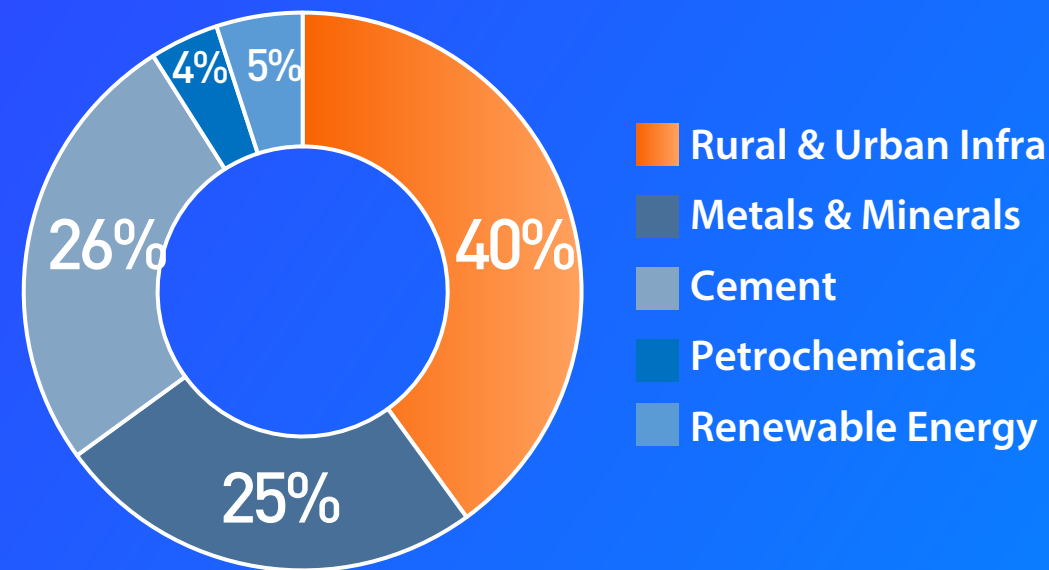
\*Reported EBITDA margin includes Specialized Services; standalone Equipment Rentals achieved 55% (FY25) & 62% (Q4 FY25) margin.

# KEY BUSINESS PERFORMANCE INDICATORS

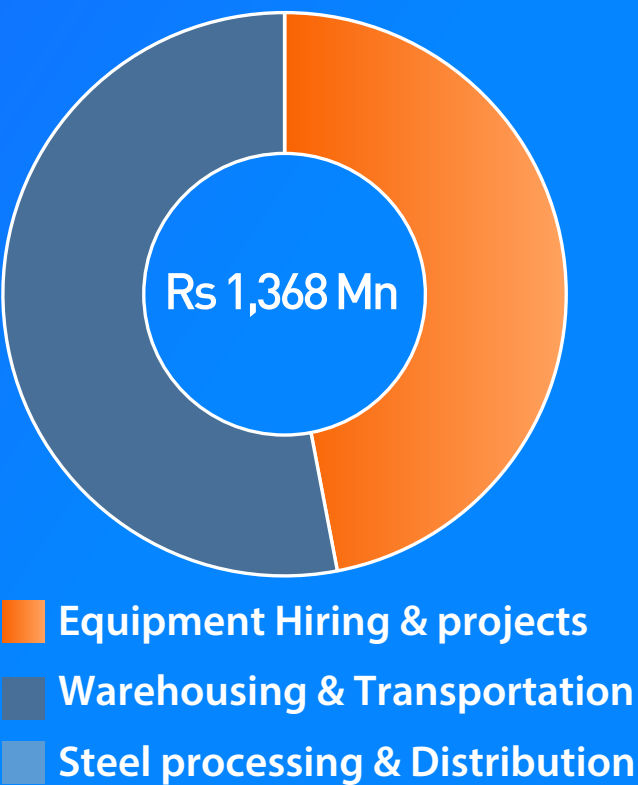
REVENUE MIX (%) – FY25



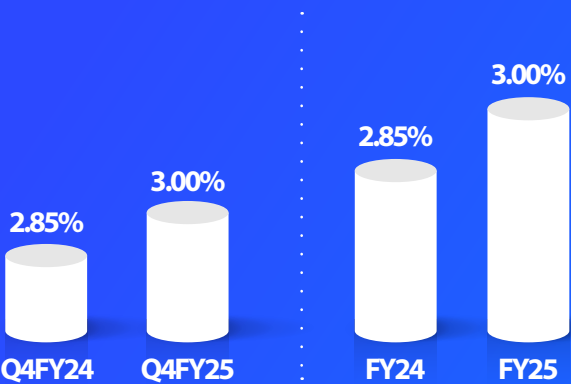
SECTOR WISE REVENUE MIX FOR EQUIPMENT HIRING DIVISION (%) – FY25



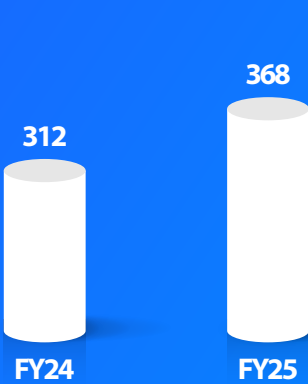
SEGMENT-WISE ORDER BOOK BREAKUP (%)



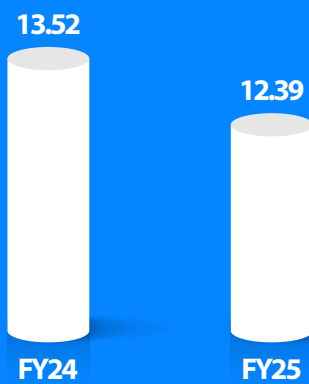
AVERAGE MONTHLY RENTAL YIELD (%)



TOTAL FLEET SIZE (NOS)



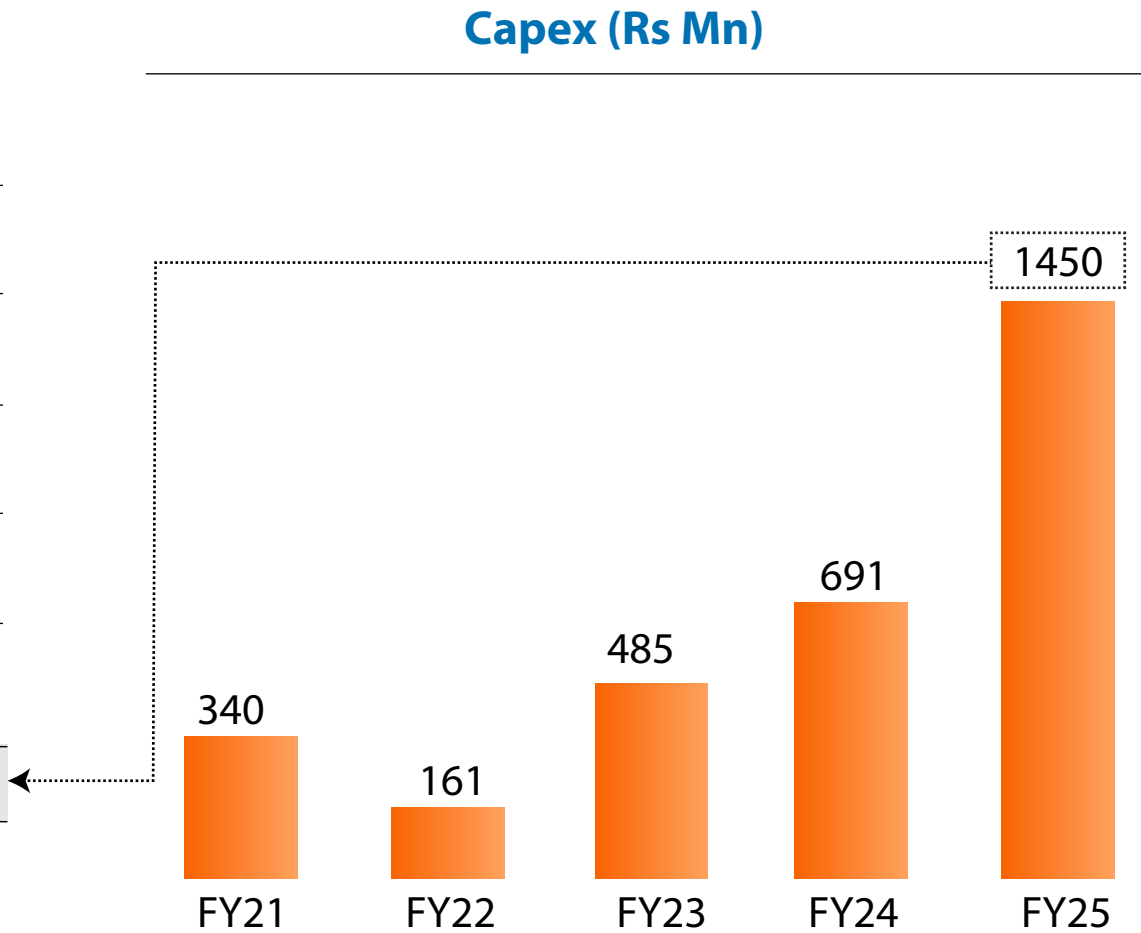
STEEL HANDLED (MN MT)





# STRATEGIC CAPITAL INVESTMENTS POWERING SCALABLE GROWTH

S.No.	Equipment Type	Lifting Capacities (MT)	Qty
1	Crawler Mounted Cranes	150 - 800	8
2	All Terrain Cranes	160-220	5
3	Tyre Mounted Cranes	110-150	9
4	Tyre Mounted Cranes	60-80	8
5	Aerial Working Platforms	42mtrs	5
6	Lattice Boom Crane	38mtrs	5
	<b>Total</b>	<b>5730 MT</b>	<b>41</b>
7	Prime Movers	NA	20

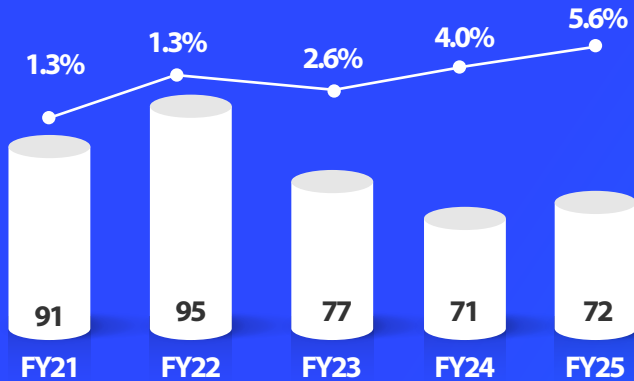


**Total Capex incurred of Rs 1,450 Mn in FY25 (Rs 123 Mn in Q4FY25)**

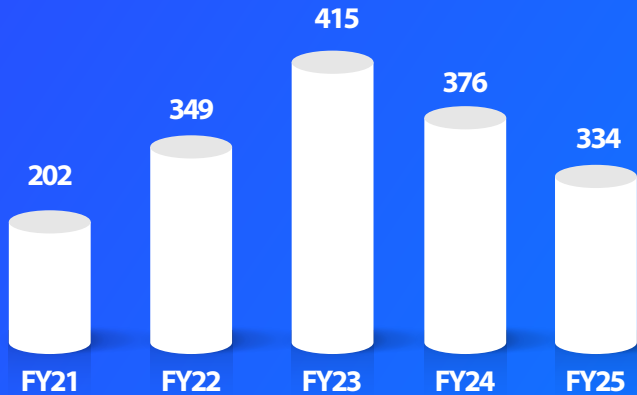
We are confident that this capex will further strengthen our market stronghold in the sectors that we currently operate in

# OPERATIONAL DISCIPLINE DRIVING PROFITABILITY

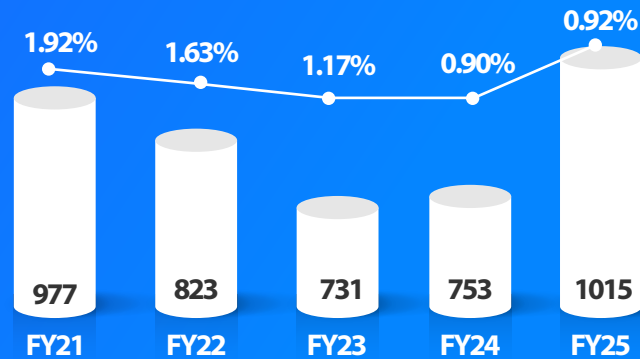
FINANCE COST (RS MN) &  
INTEREST COVERAGE RATIO (X TIMES)



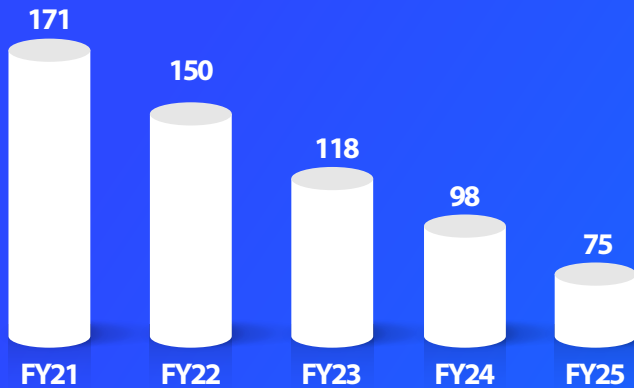
DEBT REPAYMENT  
(RS MN)



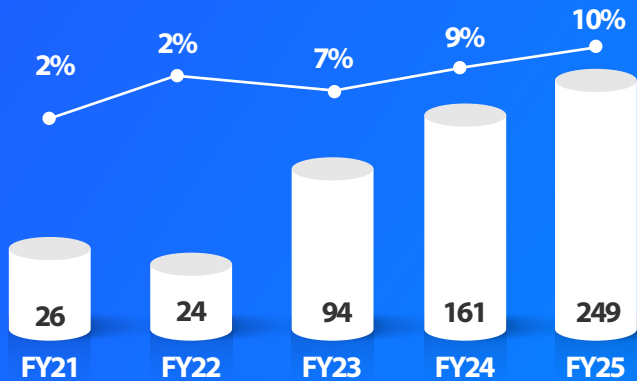
SECURED TERM LOANS (RS MN) &  
DEBT TO EQUITY (X TIMES)



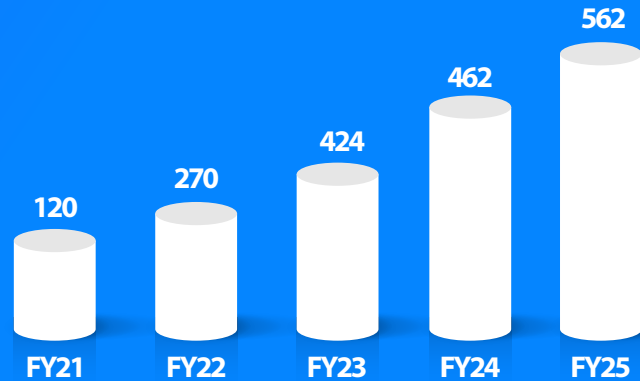
RECEIVABLE DAYS (NET OF GST)



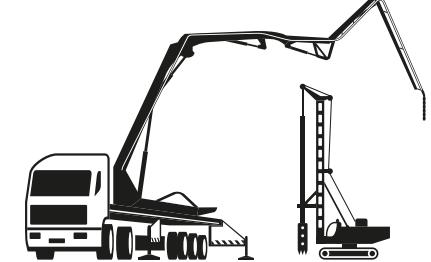
PAT (RS MN) & MARGIN (%)



CASHFLOW FROM  
OPERATIONS (RS MN)



# PROFIT AND LOSS HIGHLIGHTS



Particulars (Rs Mn)	Q4FY25	Q4FY24	YoY%	FY25	FY24	YoY%
Revenue from Operations	816	465		2,478	1,720	
Other Income	5	4		62	28	
<b>Total Income</b>	<b>821</b>	<b>469</b>	<b>75%</b>	<b>2,540</b>	<b>1,749</b>	<b>45%</b>
Manpower Cost	81	63		297	238	
Repair & Maintenance	52	31		194	117	
Power & Fuel	88	51		222	164	
Transportation & Handling	179	61		510	289	
Other Expenses	164	93		476	358	
<b>EBIDTA</b>	<b>256</b>	<b>169</b>	<b>51%</b>	<b>842</b>	<b>582</b>	<b>45%</b>
% of EBIDTA to Total Income	31%	36%		33%	33%	
Interest	17	19		72	71	
Depreciation	134	59		437	294	
Exceptional Items	0	0		0	0	
<b>Profit Before Tax</b>	<b>105</b>	<b>92</b>		<b>332</b>	<b>217</b>	
Tax Expense	27	29		84	56	
<b>Profit After Tax</b>	<b>79</b>	<b>63</b>	<b>24%</b>	<b>249</b>	<b>161</b>	<b>54%</b>
% of PAT to Total Income	10%	13%		10%	9%	
<b>Total Cash Accruals</b>	<b>212</b>	<b>122</b>	<b>75%</b>	<b>685</b>	<b>455</b>	<b>51%</b>
EPS (Rs/share)	1.0	0.8	25%	3.2	2.0	54%

# P&L RATIOS AND BALANCE SHEET EXTRACT

% of Total Income	Q4FY25	Q4FY24	FY25	FY24
Other Income (% of Revenue from Operations)	0.6%	0.9%	2.5%	1.6%
Manpower Cost	9.9%	13.5%	11.7%	13.6%
Repair & Maintenance	6.3%	6.7%	7.6%	6.7%
Power & Fuel	10.8%	10.8%	8.7%	9.4%
Transportation & Handling	21.7%	13.0%	20.1%	16.6%
Other Expenses	20.0%	19.9%	18.7%	20.5%
Tax Expense (% of PBT)	25.4%	31.6%	25.3%	25.7%

Particulars (Rs Mn)	Q4FY25	Q4FY24	YoY%	FY25	FY24	YoY%
Gross Block	4,198	2,980	41%	4,198	2,980	41%
Net Block	2,728	1,804	51%	2,728	1,804	51%
Capex	123	144	-15%	1,450	691	110%
Debt : Equity Ratio (x times)	0.92	0.90	3%	0.92	0.90	3%

# GROWTH STRATEGY AND REVENUE GUIDANCE FOR FY26



## Fleet Expansion

Focus on acquisition of large tonnage cranes and higher capacity Piling Rigs and Aerial Platforms.

01



## Capacity Expansion

Company intends to undertake Capex of Rs 1000Mn in its Construction Equipment Rental Segment in FY26, while also acquiring approx. 8 acres land in Nagpur for specialized services.

02



## Specialised Service Contracts

Company is actively scouting for opportunities to render specialized contractual services across its Equipment Rentals and Warehousing Logistic segments. It has taken a conscious decision to steer away from run of the mill EPC projects.

03



## Growth Guidance (FY26)

The company targets an aggressive annual growth of 25%-30% over the next three years, while sustaining strong margins

04



A 3D rendering of a construction site. A yellow crane arm is lifting a large, rectangular, light gray sign. The sign has the words "ABOUT US" written on it in a bold, blue, sans-serif font. The sign is suspended by a black chain and a hook with a yellow and black striped safety cap. In the background, there are faint, light gray silhouettes of city buildings. Two solid orange circles are positioned on the left and right sides of the sign. The overall scene is set against a white background.

**ABOUT US**

# TARA CHAND - ONE OF INDIA'S LEADING PLAYERS IN INFRA-LOGISTIC SOLUTIONS

Serving India's Infrastructural and Industrial needs through  
Warehousing, Transportation, Equipment Rental and Turnkey Infra-Project Execution



## Warehousing & Logistics

The company is a leader in steel warehousing and logistics with almost 4 decades of experience and expertise.



## Equipment Rentals & Infrastructure Works

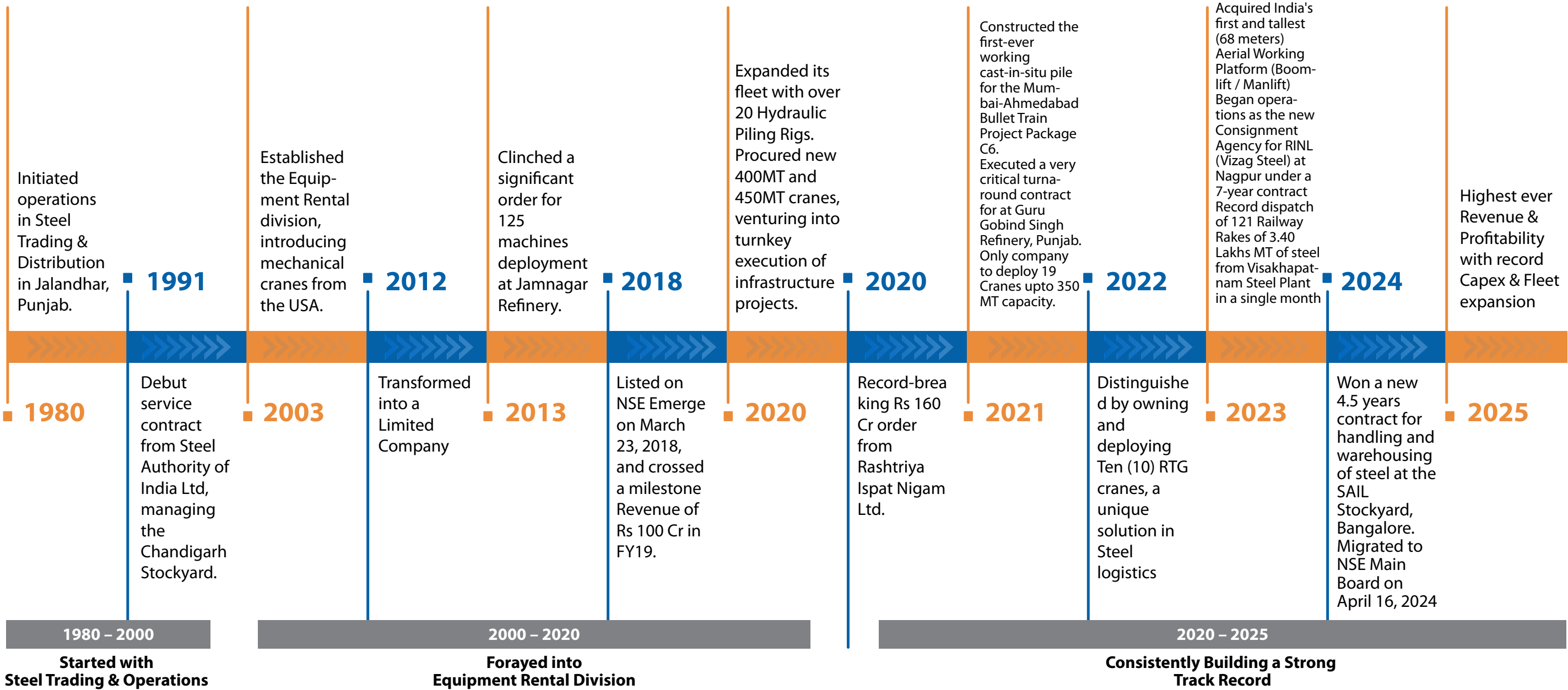
The company is a leading service provider in the construction and infrastructure industries. The company operates large complex machines to execute critical jobs at client sites spread across various sectors like urban infra, railways, steel, cement, oil & gas, renewable energy, roads and highways.



## Steel Processing & Distribution

This service is more of a horizontal integration to our steel logistics solutions. The company provides cut-to-size steel products for end-user clients through its owned equipment or through third-party arrangements. This segment focusses on the existing client base of the company only.

# 40 YEARS OF JOURNEY TO BECOMING A TRUSTED LEADER IN THE INDUSTRY



# WELL-EXPERIENCES MANAGEMENT & BOARD OF DIRECTORS



## VINAY KUMAR

### CHAIRMAN & MANAGING DIRECTOR

Company's Promoter and has been with us since inception. As a first-generation entrepreneur, possesses a unique blend of business acumen and execution prowess. He has been instrumental in introducing numerous innovative features in the Steel Logistics segment. His leadership drives our company's commitment to "Think New, Act Now."



## AJAY KUMAR

### WHOLE TIME DIRECTOR

Been integral to the organization since its inception. With 30 years of industry experience, he has played a pivotal role in the company's growth, meticulously building it from the ground up. He has expertly managed client relationships and finances, demonstrating an exceptional ability to maintain stringent cost control and ensure profitability.



## HIMANSHU AGGARWAL

### WHOLE TIME DIRECTOR & CFO

Has officially joined since Nov 1, 2017 and holds a Bachelor of Science degree in Biomedical Engineering from Northwestern University, Chicago, USA. With a keen focus on finance, commerce, and business development, he provides leadership in achieving our business development goals and oversees the operational execution of our projects. Additionally, he is responsible for steering the overall strategic direction of the Company, ensuring sustainable growth and success.





# WELL-EXPERIENCES MANAGEMENT & BOARD OF DIRECTORS



**NEELAM P KASNI**

NON-EXECUTIVE  
INDEPENDENT DIRECTOR



**SURESH KUMAR  
THAPAR**

NON-EXECUTIVE  
INDEPENDENT DIRECTOR



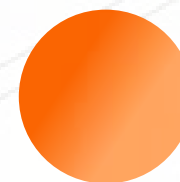
**ASHOK KUMAR  
GOEL**

NON-EXECUTIVE  
INDEPENDENT DIRECTOR



**ANJU MOHANTY**

NON-EXECUTIVE  
INDEPENDENT DIRECTOR





# EXTENSIVE, HIGH-QUALITY FLEET OF 368 MACHINES, CATERING TO VARIED SECTORS



107

Large Cranes  
50-800 MT



21

Piling &  
Earthwork



100

Trailers  
30-55MT



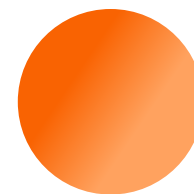
22

Aerial  
Platforms  
38 - 68mtrs



56

Pick n Carry  
Cranes  
12 - 20MT



10

Rubber Tyre  
Gantries  
40-60 MT



3

EOT & Gantries  
10-20MT



25

Steel  
Processing  
Machines



5

Concrete  
Equipment



19

Miscellaneous

# PAN INDIA NETWORK, ENHANCING OUR SERVICING TO MARQUEE CLIENTS ACROSS STATES

**Head Office in** Chandigarh

**Corporate Office in** Navi Mumbai

**4 Branch Offices in**

Nagpur, Visakhapatnam,  
Bangalore & Jamnagar

**Site Offices/Depots at**

Jammu, Surat, Nagpur, Jamnagar, Bangalore,  
Jaipur, Raipur, Patna

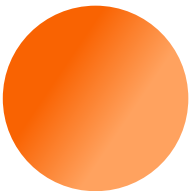
**Operations in 21 States/UTs:**

J&K, Himachal Pradesh, Haryana, Delhi, UP,  
Uttarakhand, Rajasthan, Gujarat, Maharashtra,  
Karnataka, Kerala, Tamil Nadu, Orissa, Andhra  
Pradesh, Chattisgarh, Madhya Pradesh,  
Jharkhand, Bihar, Assam, Telangana &  
Meghalaya.



# SOME OF OUR KEY CLIENTS

 ADITYA BIRLA GROUP	 Reliance Industries Limited	 LARSEN & TOUBRO
 adani	 KEC KEC INTERNATIONAL LIMITED	 HMEL Energising a Brighter Tomorrow
 Shree Cement	 vedanta transforming for good	 AM/NS INDIA
 TATA STEEL	 बी एच ई एल BHEL	 AFCONS AFCONS INFRASTRUCTURE LIMITED
 NAYARA ENERGY	 HP	 ओएनजीसी ongc
 सेल SAIL	 VIZAG STEEL	 TATA TATA PROJECTS LIMITED

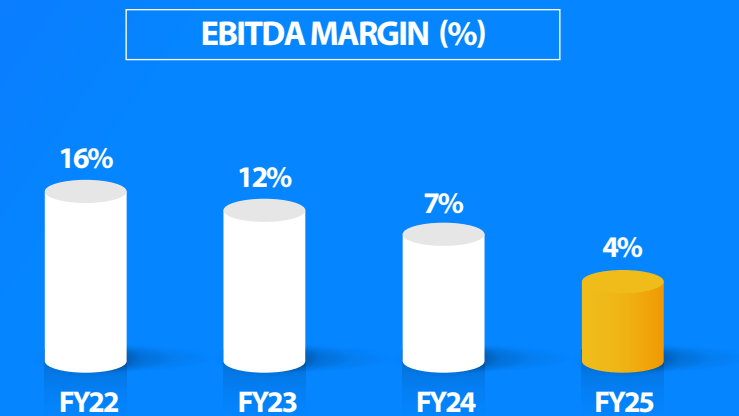
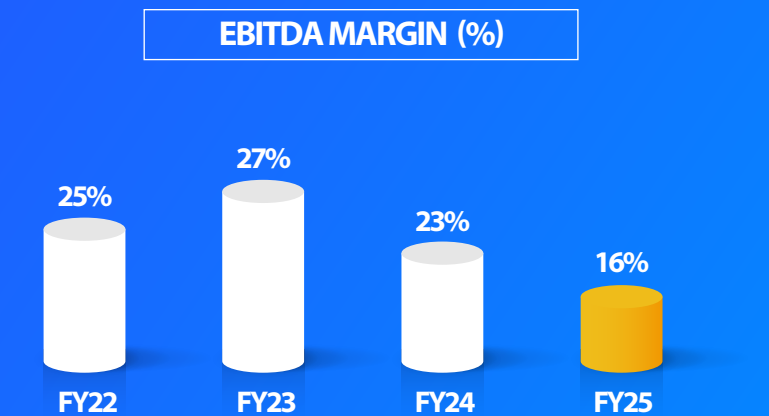
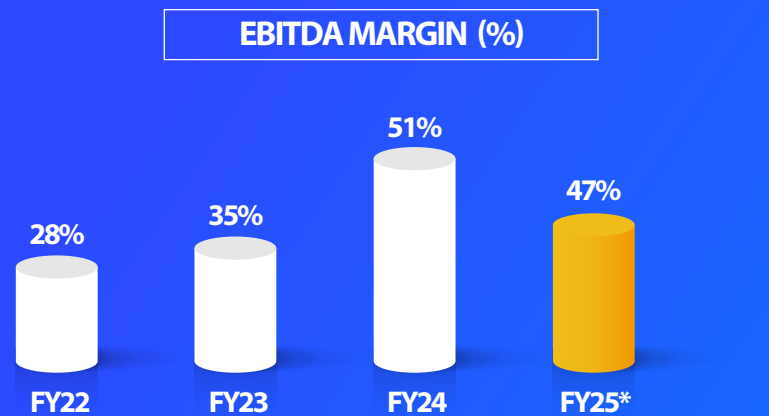
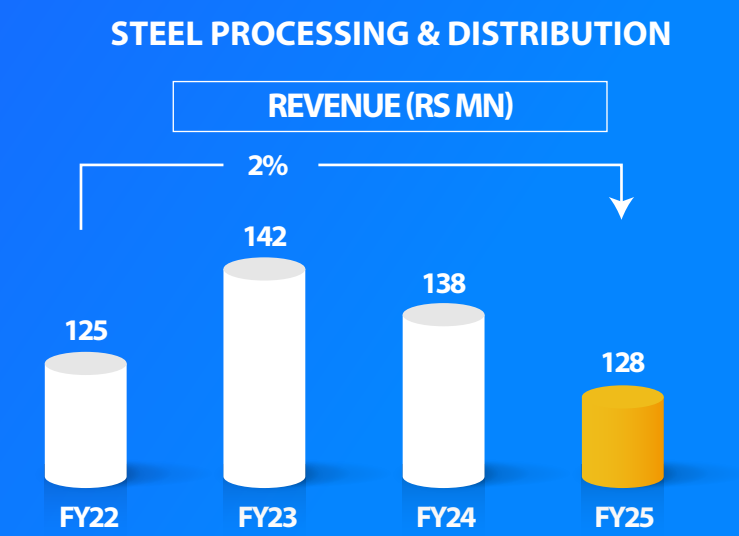
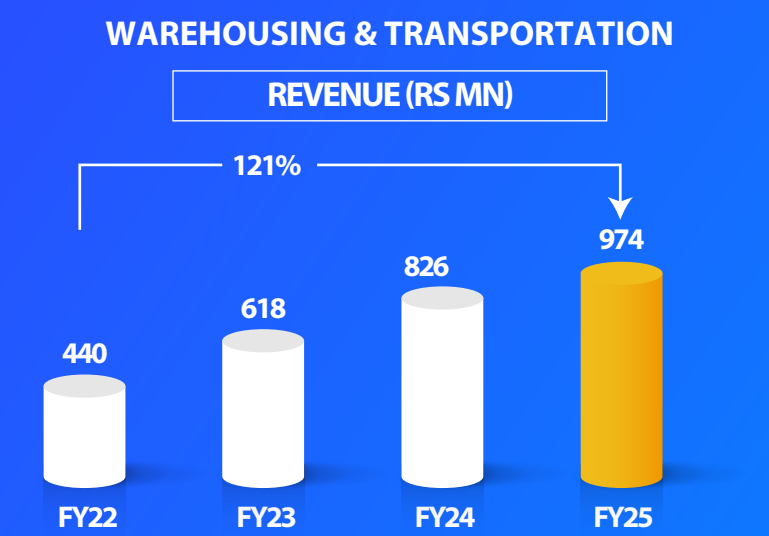
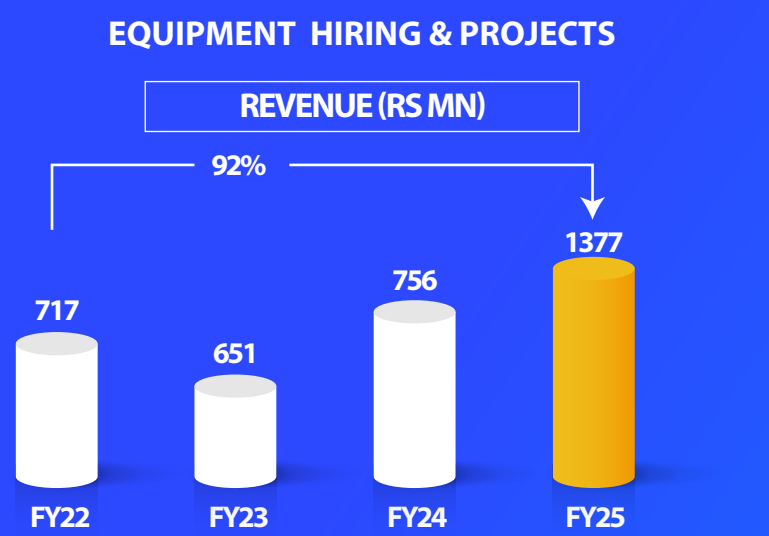




A blue-tinted photograph of a construction site. Two large cranes are positioned on either side of the frame, lifting a large concrete bridge pier. The pier is being lowered into place. In the background, there are several multi-story buildings under construction. The text "ANNUAL FINANCIALS" is overlaid in the center in a large, white, sans-serif font.

# ANNUAL FINANCIALS

# SEGMENT-WISE PERFORMANCE



\*Reported EBITDA margin includes Specialized Services; standalone Equipment Rentals achieved 55% (FY25) margin.



# PROFIT AND LOSS

Particulars (Rs Mn)	FY22	FY23	FY24	FY25	CAGR (FY22-FY25)
Revenue from Operations	1,282	1,411	1,720	2,478	
Other Income	22	35	28	62	
<b>Total Income</b>	<b>1,303</b>	<b>1,446</b>	<b>1,749</b>	<b>2,540</b>	<b>25%</b>
Manpower Cost	227	209	238	297	
Repair & Maintenance	99	113	117	194	
Power & Fuel	101	107	164	222	
Transportation & Handling	253	251	289	510	
Other Expenses	299	347	358	476	
<b>EBIDTA</b>	<b>324</b>	<b>419</b>	<b>582</b>	<b>842</b>	<b>37%</b>
% of EBIDTA to Total Revenue	24.9%	29.0%	33.3%	33.1%	
Interest	95	77	71	72	
Depreciation	232	225	294	437	
Exceptional Items	35	10	0	0	
Profit Before Tax	32	127	217	332	
Tax Expense	9	33	56	84	
<b>Profit After Tax</b>	<b>24</b>	<b>94</b>	<b>161</b>	<b>249</b>	<b>119%</b>
% of PAT to Total Revenue	1.8%	6.5%	9.2%	9.8%	
Total Cash Accruals	255	318	455	685	39%
EPS (Rs/share)	0.3	1.2	2.0	3.2	

# BALANCE SHEET

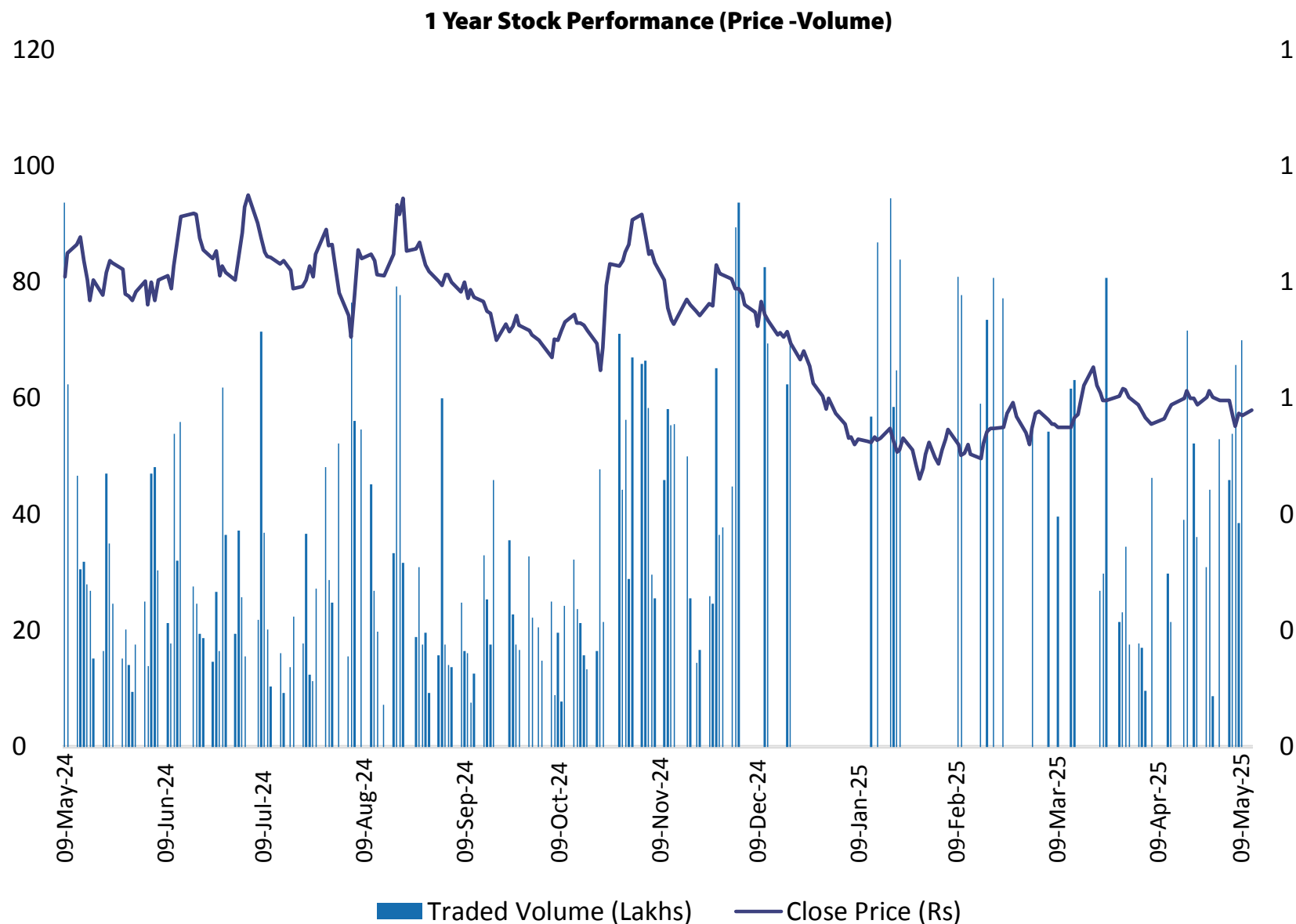
Liabilities (Rs Mn)	Mar-22	Mar-23	Mar-24	Mar-25
Share Capital	137	137	152	158
Reserves	437	585	797	1056
<b>Shareholders' Funds</b>	<b>573</b>	<b>721</b>	<b>949</b>	<b>1,214</b>
Secured Loans	495	459	475	701
Other Financial Liabilities	361	490	582	1,293
Long Term Provisions	5	6	7	7
Other liabilities	39	48	53	79
<b>Total Non-Current Liabilities</b>	<b>899</b>	<b>1,004</b>	<b>1,116</b>	<b>2,080</b>
Trade Payables	46	54	29	62
Other Current Liabilities	71	79	99	134
Short Term Borrowings	443	411	377	420
<b>Total Current Liabilities</b>	<b>560</b>	<b>543</b>	<b>505</b>	<b>614</b>
<b>Total Liabilities</b>	<b>2,032</b>	<b>2,268</b>	<b>2,570</b>	<b>3,908</b>

Assets (Rs Mn)	Mar-22	Mar-23	Mar-24	Mar-25
Fixed Assets incl. CWIP	1,236	1,438	1,804	2,720
Other financial Assets	37	70	135	232
Other Non-Current Assets	1	1	9	6
<b>Total Non-Current Assets</b>	<b>1,273</b>	<b>1,509</b>	<b>1,948</b>	<b>2,958</b>
Inventories	36	30	20	16
Trade Receivables	584	536	528	600
Cash and Bank	45	116	2	198
Other Current Assets	93	78	72	136
<b>Total Current Assets</b>	<b>758</b>	<b>759</b>	<b>622</b>	<b>933</b>
<b>Total Assets</b>	<b>2,032</b>	<b>2,268</b>	<b>2,570</b>	<b>3,908</b>

# CASH FLOW STATEMENT

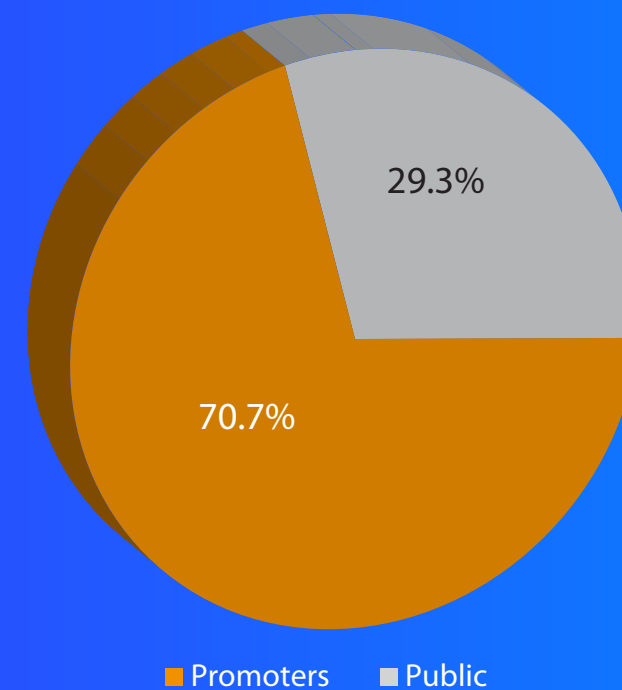
Particulars (Rs Mn)	MAR-22	MAR-23	MAR-24	MAR-25
<b>Cash Flow from Operating Activity</b>				
Profit/(Loss) before tax	32	127	217	332
Depreciation/ amortization	232	225	294	437
Loss/ (profit) on sale of fixed assets	-17	-30	-13	-49
Provision for Deferred Tax & Gratuity	-4	-8	-6	-29
Provision for Gratuity	2	-	-	-
Provision for Income Tax	-4	-24	-50	-55
Tax adjustment relating to earlier years	-	-1	0	0.4
Finance cost	95	77	71	72
Interest (income)	-1	-1	-4	-12
Operating profit/ (loss) before working capital changes	334	367	509	696
<b>Cash generated from /(used in) operations</b>	<b>270</b>	<b>407</b>	<b>479</b>	<b>572</b>
Direct taxes paid (net of refunds)	-	17	-17	-10
<b>Net cash flow from/ (used in) operating activities</b>	<b>270</b>	<b>424</b>	<b>462</b>	<b>562</b>
<b>Net cash flow from/ (used in) investing activities</b>	<b>-57</b>	<b>-263</b>	<b>-533</b>	<b>-577</b>
<b>Net cash flow from/ (used in) in financing activities</b>	<b>-210</b>	<b>-91</b>	<b>-23</b>	<b>212</b>
Net increase/(decrease) in cash and cash equivalents	3	71	-113	196
<b>Cash and cash equivalents at the beginning of the year</b>	<b>26</b>	<b>45</b>	<b>116</b>	<b>2</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>29</b>	<b>116</b>	<b>2</b>	<b>198</b>

# STOCK PERFORMANCE & SHARE HOLDING



Stock Price as on 09-May-25

**Share Holding Pattern  
(31-Mar-25)**





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CIN No.: L63090CH2012PLC033556

CS Shefali Singhal

cs@tarachandindia.in

Corporate Office : Site 6, Sector 10E,

Kharghar-Taloja Link Rd, Roadpali,

Kalamboli, Navi Mumbai 410 218

Head Office : 342, Industrial Area,

Phase 1, Chandigarh 160002



Ms. Pooja Sharma | Mr. Ankit Jain

pooja.sharma@stellar-ir.com

ankit@stellar-ir.com

Andheri Kurla Road, Chakala,

Andheri East, Mumbai 400 093