



July 30, 2025

BSE Limited Corporate Relationship Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001	National Stock Exchange of India Limited Listing Department, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051
Scrip Code – 530517	Symbol – RELAXO

Sub: Press Release on Unaudited Financial Results for the quarter ended on June 30, 2025

Dear Madam / Sir,

Please find enclosed the Press Release on the Unaudited Financial Results of the Company for the quarter ended June 30, 2025.

This is for your information and records.

Thanking You,

For **Relaxo Footwears Limited**,

Ankit Jain
Company Secretary and Compliance Officer

Encl. as above

RELAXO FOOTWEARS LIMITED

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CIN L74899DL1984PLC019097

Classification: **Public**



www.relaxofootwear.com

RELAXO FOOTWEARS LIMITED

Q1 FY26 Financial Performance

Q1 FY26 Revenue at Rs. 654 crores

Q1 FY26 EBITDA stood at Rs. 99 crores; EBITDA Margin at 15.2%

Q1 FY26 Profit After Tax stood at Rs. 49 crores; PAT Margin at 7.5%

Particulars (Rs. Cr)	Q1FY26	Q1FY25	Y-o-Y	Q4FY25	Q-o-Q
Revenue from Operations	654	748	(12.5%)	695	(5.8%)
EBITDA	99	99	0.6%	112	(11.2%)
EBITDA Margin* (%)	15.2%	13.2%	198 bps	16.1%	(92 bps)
Profit After Tax	49	44	10.2%	56	(13.0%)
PAT Margin (%)	7.5%	5.9%	154 bps	8.1%	(62 bps)

*EBITDA as a % of Revenue from Operations (excluding other income)

30th July 2025, New Delhi: Relaxo Footwears Limited, India's largest footwear manufacturing company, declared its Unaudited Financial Results for the First Quarter of FY26

Highlights for Q1 FY26

- **Revenue at Rs. 654 crores** in Q1 FY26 as compared to Rs. 748 crores in Q1 FY25 on account of continued muted consumer sentiment especially in the mass and mid market segment coupled with intense regional competition in the general distribution channel.
- **EBITDA stood at Rs. 99 crores** in Q1 FY26, similar to the corresponding quarter of the previous year. **EBITDA margin** of 15.2% in Q1 FY26, expanded by 198 bps from 13.2% in Q1 FY25 due to increased focus on operational efficiencies.
- **Profit after Tax at Rs. 49 Crores** in Q1 FY26, grew by 10.2% Y-o-Y, with a stronger **PAT Margin** of 7.5% compared to 5.9% in Q1FY25.

Commenting on the results and performance, **Mr. Ramesh Kumar Dua**, Chairman and Managing Director said:

“As we reflect on Q1 FY26, it was a quarter that came with its share of challenges. Consumer demand remained muted, particularly in the mass and mid-market segments, while regional competition in general trade intensified from smaller players who have gained ground since the GST increase from 5% to 12% in 2022.

Even as these pressures strained our ecosystem, we consciously avoided short term tactics such as deep discounting while staying steadfast in our commitment to protect overall profitability. At the same time, we remained focused on our sales transformation journey and the expansion of our distribution network, steps that will place the business on a stronger footing in the future.

Encouragingly, we were able to improve operating margins during the quarter through enhanced operational efficiencies, disciplined cost management and streamlined backend processes. These productivity measures will help build a strong foundation for improved financial performance ahead.

While it will take some time for the topline to stabilize and improve, our long-term priority remains sustainable, profitable growth. The groundwork we are laying today gives us confidence in delivering stronger results in the quarters to come.”

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For further information, please contact

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