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Affordable Robotic & Automation Limited

CIN: L29299PN2010PLC135298

Date: November 01, 2025

To, The Manager Listing department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001 BSE SCRIP CODE: 541402	To, The Manager Listing department NSE Limited “Exchange Plaza”, Bandra – Kurla Complex, Bandra (EAST), Mumbai – 400051 NSE SYMBOL: AFFORDABLE
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Subject: Outcome with reference to Conference call with Investors and Analysts held on October 31, 2025

Dear Sir/Ma'am

With reference to our previous communication dated October 23, 2025, about Conference call with Investors and Analysts which held on October 31, 2025, please find enclosed herewith Investor Presentation of the same.

To access recording of Zoom meeting click on link given below:
https://youtu.be/m_laQ510kZQ

You can visit our website and access the video:
<https://arapl.co.in/videos/>

We request you to kindly take the above information on your records.

Thank you.

Yours faithfully

For Affordable Robotic & Automation Limited

Ruchika Shinde
Company Secretary

Encl: As stated

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Automation Made Easy
ARAPL



ARAPL
"globalising automation"

**AFFORDABLE ROBOTIC & AUTOMATION
LIMITED**

EARNINGS PRESENTATION

Q2 FY 2026

COMPANY OVERVIEW



Fixed Robotic Solutions



ARAPL is the 1st robotic company to be listed in Indian stock exchange.



20 years since inception
State of the art facility covering 350,000 Sq .Ft. area



More than 7000 Robots & 14K car park installed in last decade. Workforce of 400+.



Growth Trajectory
- Continuing growth target in current year



Mobile Robotic Solutions



Humro

Subsidiary of ARAPL
83% ARAPL Holdings
17% Investors + Co-founders



Warehouse Automation Products
Presence in USA & Europe

USP: An end to end solution provider from Design, Deployment & Data Integration in both “Fixed” and “Mobile” Robotic Solutions.

OUR JOURNEY

2005

Global Sourcing
Company
Established

2008

In house Design,
Manufacturing & Robot
Programming

2012

Sales & Service Office
in Faridabad (North
India)

2016

Sales office in
Shanghai, China

2018

Listed on SME
Exchange of BSE

2024

Migrated to Main Board of
BSE & NSE
US operations expanded.
4 Robots Launched

2005

2007

2008

2010

2012

2014

2016

2018

2021

2024

2025

2007

Plant Expansion
in Pune-India

2010

ARAPL established
Global Sourcing got
merged

2014

Manufacturing facility at Wadki, Pune.
Sales office in Mumbai

2021

Subsidiary Company
ARAPL
RaaS Pvt. Ltd. In India
and ARAPL RaaS
International LLC in
USA established

2025

Launched
Humro brand

OUR SOLUTIONS

3 KEY ROBOTIC AND AUTOMATION SEGMENTS

Automated Robotic Welding

Automates the welding process to increase accuracy, enhance safety and reduces the through put time. These benefits make the robotic welding process a popular alternative to manual metal joining.



ARAPL

Robotic Multilevel Parking

Providing effective and efficient multi level car parking solutions for urban areas which are densely populated



ARAPL

DOMESTIC BUSINESS

Warehouse Automation (as a subsidiary)

Warehouse Execution Systems and Robotic Agents built together, creating a unique operating system designed for robots-led fulfillment



HUMRO

EXPORT BUSINESS

MARQUEE CLIENTELE

ARAPL



HUMRO

GXO



Q2 & H1 FY26 FINANCIAL PERFORMANCE

P&L-STANDALONE — QoQ - FY25 & FY26

Standalone				All amount in INR lakhs
Particulars	Quarter Ended			Remarks
	30-Sep-2025	30-Jun-2025	30-Sep-2024	
Total Income	2575.87	1882.15	2223.43	Continued Growth
EBITDA	596.32	(201.29)	(186.13)	Loss to Profit
EBIDTA Margin %	23%	-	-	Profit Turnaround
Profit Before Tax	438.08	(360.46)	(317.47)	Loss to Profit
Profit After Tax	418.54	(360.46)	(317.47)	Loss to Profit
PAT Margin %	16%	-	-	Profit Turnaround

P&L-STANDALONE — H1 - FY25 & FY26

Standalone					All amount in INR lakhs
Particulars	Half Year Ended		FY-2024-25	Remarks	
	30-Sep-2025	30-Sep-2024			
Total Income	4458.02	4146.04	16068.86	Continued Growth	
EBITDA	395.03	(525.62)	1439.49	Loss to Profit	
EBIDTA Margin %	8.86%	-	8.96%	Profit Turnaround	
Profit Before Tax	77.62	(791.20)	821.47	Loss to Profit	
Profit After Tax	58.09	(791.20)	598.59	Loss to Profit	
PAT Margin %	1.3%	-	3.73%	Profit Turnaround	

P&L-CONSOLIDATED — QoQ - FY25 & FY26

Consolidated All amount in INR lakhs				
Particulars	Quarter Ended			Remarks
	30-Sep-2025	30-Jun-2025	30-Sep-2024	
Total Income	2956.60	1886.56	2469.02	Continued Growth
EBITDA	626.08	(196.88)	(343.23)	Loss to Profit
EBIDTA Margin %	21.18%	-	-	Profit Turnaround
Profit Before Tax	476.25	(368.85)	(482.95)	Loss to Profit
Profit After Tax	456.51	(368.85)	(482.95)	Loss to Profit
PAT Margin %	15.45%	-	-	Profit Turnaround

P&L-CONSOLIDATED — H1 - FY25 & FY26

Consolidated					All amount in INR lakhs
Particulars	Half Year Ended		FY-2024-25	Remarks	
	30-Sep-2025	30-Sep-2024			
Total Income	4843.16	4395.63	16355.10	Continued Growth	
EBITDA	429.20	(954.54)	(233.48)	Loss to Profit	
EBIDTA Margin %	8.86%	-	-	Profit Turnaround	
Profit Before Tax	107.40	(1228.50)	(941.74)	Loss to Profit	
Profit After Tax	87.86	(1228.50)	(1164.88)	Loss to Profit	
PAT Margin %	1.81%	-	-	Profit Turnaround	

Q2 FY26 OPERATIONAL HIGHLIGHTS

ARAPL - TILL SEPTEMBER 2025

- In the history of ARAPL we have **achieved a milestone of staying profitable in H1** of the year. This was mainly driven by strong operational efficiency and improved contribution from the core business segments.
- **New customer acquisition** – Orders worth **INR 4000 Lakhs** accounting for 40% of all the new orders booked in H1-FY2026.
- The **car parking automation** segment has strengthened further through partnerships with new corporate-level clients
- Continued investments in **deep-tech innovation** including in-house vehicle and motor controllers, autonomy kits, digital twins, and AI-driven layers for route optimization, order fulfilment, and zero-integration deployment

Q2 FY26 OPERATIONAL HIGHLIGHTS

ARAPL RAAS (HUMRO) - TILL SEPTEMBER 2025

- ARAPL board approved the proposal of new investment of upto **INR 8000 Lakhs** into its subsidiary ARAPL RaaS Pvt. Ltd.
- As part of the plan, the company's promoter **Mr. Milind Padolee** has given an interest-free loan of **INR 2600 Lakhs**, with a provision to convert the amount into equity or warrants at a later date.
- ARAPL RaaS has rebranded its product line under the name **Humro**, derived from Human + Robot. The brand embodies the company's vision of collaborative automation, where humans and robots work seamlessly together to enhance safety, productivity, and efficiency.
- **20 robots** shipped to the USA, with integration of the first 6 units initiated in October 2025.
- **Healthy sales pipeline** and improving profitability.

ORDER BOOKING STATUS

Order Booking Status as on 30-Sept-2025

All amount in INR lakhs

Amount				
Verticals	Opening as on 01.04.2025	New Booking	Delivered in H1 2025	Closing as on 30.09.2025
Welding Automation	3259	5592	3056	5795
Car Parking	2473	4517	1244	5746
Warehouse Automation	2200	425	0	2625
Total	5732	10534	4300	14166

DISCLAIMER

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

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