CIN: L29299PN2010PLC135298



Affordable Robotic & Automation Limited

Date: November 01, 2025

| To, | To, |
|--------------------------------|--------------------------------|
| The Manager Listing department | The Manager Listing department |
| BSE Limited | NSE Limited |
| Phiroze Jeejeebhoy Towers, | "Exchange Plaza", |
| Dalal Street, Fort, | Bandra – Kurla Complex, |
| Mumbai – 400 001 | Bandra (EAST), Mumbai – 400051 |
| BSE SCRIP CODE: 541402 | NSE SYMBOL: AFFORDABLE |

Subject: Outcome with reference to Conference call with Investors and Analysts held on October 31, 2025

Dear Sir/Ma'am

With reference to our previous communication dated October 23,2025, about Conference call with Investors and Analysts which held on October 31, 2025, please find enclosed herewith Investor Presentation of the same.

To access recording of Zoom meeting click on link given below: https://youtu.be/m laQ5l0kZQ

You can visit our website and access the video: https://arapl.co.in/videos/

We request you to kindly take the above information on your records.

Thank you.

Yours faithfully

For Affordable Robotic & Automation Limited

Ruchika Shinde **Company Secretary**

Encl: As stated

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Mobile: +91-7720018914

Automation Made Easy



AFFORDABLE ROBOTIC & AUTOMATION LIMITED

EARNINGS PRESENTATION

Q2 FY 2026



COMPANY OVERVIEW



Fixed Robotic Solutions



ARAPL is the 1st robotic company to be listed in Indian stock exchange.



More than 7000 Robots & 14K car park installed in last decade. Workforce of 400+.



20 years since inception State of the art facility covering 350,000 Sq .Ft. area



Growth Trajectory
- Continuing growth target
in current year





Mobile Robotic Solutions



Humro

Subsidiary of ARAPL 83% ARAPL Holdings 17% Investors + Co-founders





Warehouse Automation
Products
Presence in USA & Europe

USP: An end to end solution provider from Design, Deployment & Data Integration in both "Fixed" and "Mobile" Robotic Solutions.



2025

Launched

Humro brand

2021

ARAPL

Subsidiary Company

RaaS Pvt. Ltd. In India

and ARAPL RaaS International LLC in USA established

OUR JOURNEY

2007

Plant Expansion

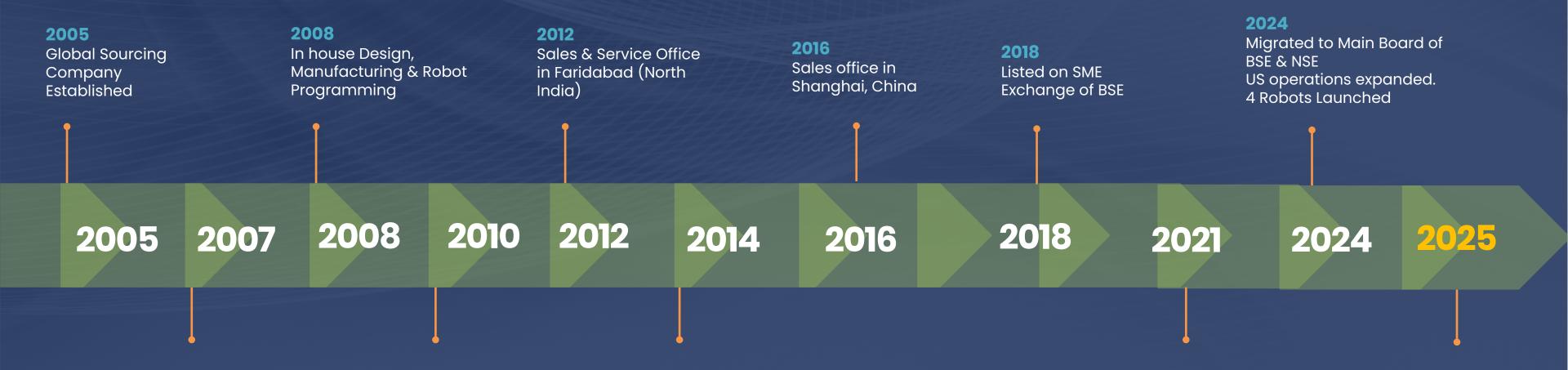
in Pune-India

2010

merged

ARAPL established

Global Sourcing got



Manufacturing facility at Wadki, Pune.

Sales office in Mumbai

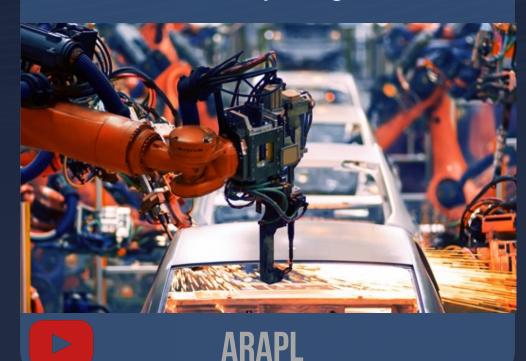
2014



OUR SOLUTIONS 3 KEY ROBOTIC AND AUTOMATION SEGMENTS

Automated Robotic Welding

Automates the welding process to increase accuracy, enhance safety and reduces the through put time. These benefits make the robotic welding process a popular alternative to manual metal joining.



Robotic Multilevel Parking

Providing effective and efficient multi level car parking solutions for urban areas which are densely populated



DOMESTIC BUSINESS

Warehouse Automation (as a subsidiary)

Warehouse Execution Systems and Robotic Agents built together, creating a unique operating system designed for robots-led fulfillment





HUMRO

EXPORT BUSINESS



MARQUEE CLIENTELE

ARAPL





















COLUMBIA ASIA































Q2 & H1 FY26 FINANCIAL PERFORMANCE



P&L-STANDALONE — QoQ - FY25 & FY26

| | | Standalone | | All amount in INR lakhs |
|-------------------|---------------|-------------|-------------|-------------------------|
| | Quarter Ended | | | |
| Particulars | 30-Sep-2025 | 30-Jun-2025 | 30-Sep-2024 | Remarks |
| Total Income | 2575.87 | 1882.15 | 2223.43 | Continued Growth |
| EBITDA | 596.32 | (201.29) | (186.13) | Loss to Profit |
| EBIDTA Margin % | 23% | _ | _ | Profit Turnaround |
| Profit Before Tax | 438.08 | (360.46) | (317.47) | Loss to Profit |
| Profit After Tax | 418.54 | (360.46) | (317.47) | Loss to Profit |
| PAT Margin % | 16% | _ | _ | Profit Turnaround |



P&L-STANDALONE — H1 - FY25 & FY26

| Standalone | | All amount in INR lakhs | | |
|-------------------|-----------------|-------------------------|------------|-------------------|
| | Half Year Ended | | | |
| Particulars | 30-Sep-2025 | 30-Sep-2024 | FY-2024-25 | Remarks |
| Total Income | 4458.02 | 4146.04 | 16068.86 | Continued Growth |
| EBITDA | 395.03 | (525.62) | 1439.49 | Loss to Profit |
| EBIDTA Margin % | 8.86% | _ | 8.96% | Profit Turnaround |
| Profit Before Tax | 77.62 | (791.20) | 821.47 | Loss to Profit |
| Profit After Tax | 58.09 | (791.20) | 598.59 | Loss to Profit |
| PAT Margin % | 1.3% | _ | 3.73% | Profit Turnaround |

P&L-CONSOLIDATED — QoQ - FY25 & FY26

| Consolidated | | | All amount in INR lakhs | |
|-------------------|---------------|-------------|-------------------------|-------------------|
| | Quarter Ended | | | |
| Particulars | 30-Sep-2025 | 30-Jun-2025 | 30-Sep-2024 | Remarks |
| Total Income | 2956.60 | 1886.56 | 2469.02 | Continued Growth |
| EBITDA | 626.08 | (196.88) | (343.23) | Loss to Profit |
| EBIDTA Margin % | 21.18% | _ | _ | Profit Turnaround |
| Profit Before Tax | 476.25 | (368.85) | (482.95) | Loss to Profit |
| Profit After Tax | 456.51 | (368.85) | (482.95) | Loss to Profit |
| PAT Margin % | 15.45% | _ | _ | Profit Turnaround |



P&L-CONSOLIDATED — H1 - FY25 & FY26

| Consolidated | | | | akhs |
|-------------------|-----------------|-------------|------------|-------------------|
| | Half Year Ended | | | |
| Particulars | 30-Sep-2025 | 30-Sep-2024 | FY-2024-25 | Remarks |
| Total Income | 4843.16 | 4395.63 | 16355.10 | Continued Growth |
| EBITDA | 429.20 | (954.54) | (233.48) | Loss to Profit |
| EBIDTA Margin % | 8.86% | _ | _ | Profit Turnaround |
| Profit Before Tax | 107.40 | (1228.50) | (941.74) | Loss to Profit |
| Profit After Tax | 87.86 | (1228.50) | (1164.88) | Loss to Profit |
| PAT Margin % | 1.81% | _ | _ | Profit Turnaround |



Q2 FY26 OPERATIONAL HIGHLIGHTS

ARAPL - TILL SEPTEMBER 2025

- In the history of ARAPL we have achieved a milestone of staying profitable in H1 of the year. This was mainly driven by strong
 operational efficiency and improved contribution from the core business segments.
- o New customer acquisition Orders worth INR 4000 Lakhs accounting for 40% of all the new orders booked in H1-FY2026.
- o The car parking automation segment has strengthened further through partnerships with new corporate-level clients
- Continued investments in deep-tech innovation including in-house vehicle and motor controllers, autonomy kits, digital twins,
 and Al-driven layers for route optimization, order fulfilment, and zero-integration deployment



Q2 FY26 OPERATIONAL HIGHLIGHTS

ARAPL RAAS (HUMRO) - TILL SEPTEMBER 2025

- o ARAPL board approved the proposal of new investment of upto INR 8000 Lakhs into its subsidiary ARAPL RaaS Pvt. Ltd.
- As part of the plan, the company's promoter Mr. Milind Padolee has given an interest-free loan of INR 2600 Lakhs, with a
 provision to convert the amount into equity or warrants at a later date.
- ARAPL RaaS has rebranded its product line under the name **Humro**, derived from Human + Robot. The brand embodies the company's vision of collaborative automation, where humans and robots work seamlessly together to enhance safety, productivity, and efficiency.
- o **20 robots** shipped to the USA, with integration of the first 6 units initiated in October 2025.
- Healthy sales pipeline and improving profitability.



ORDER BOOKING STATUS

Order Booking Status as on 30-Sept-2025

All amount in INR lakhs

Amount

| Verticals | Opening as on 01.04.2025 | New Booking | Delivered in H1 2025 | Closing as on 30.09.2025 |
|----------------------|-----------------------------|-------------|----------------------|-----------------------------|
| Welding Automation | 3259 | 5592 | 3056 | 5795 |
| Car Parking | 2473 | 4517 | 1244 | 5746 |
| Warehouse Automation | 2200 | 425 | 0 | 2625 |
| Total | 5732 | 10534 | 4300 | 14166 |



DISCLAIMER

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.



THANK YOU!

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