

B.R.Goyal Infrastructure Limited

CIN: L04520MP2005PLC017479

Date: 13 November 2025

To
Corporate Relations Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

Scrip Code: 544335 | Scrip Symbol: BRGIL | ISIN: INE00ST01011

Subject: <u>Investor Presentation</u>

Reference: Intimation pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/ Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the **Listing Regulations**), we hereby enclose a copy of the Investor Presentation, which provides, *inter alia*, an overview of the Un-Audited Financial Results of the Company for the half-year ended 30 September 2025, along with a company overview and key financial highlights for the period under review.

The presentation is also being made available on the Company's website: https://brginfra.com/.

We request you to take the above information on record.

Thanking you,

Yours faithfully,

For, B.R.Goyal Infrastructure Limited

Ritika Jhala Company Secretary and Compliance Officer M. No.: A73846

Encl.: As above

Regd. Off.: 3-A, Agrawal Nagar, Indore – 452 001, Madhya Pradesh, INDIA Tel.: (+91-731) 2403831 | Email: enquiry@brginfra.com | Website: www.brginfra.com



B.R.GOYAL INFRASTRUCTURE LIMITED

INVESTOR PRESENTATION – NOVEMBER 2025





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Please note that this presentation is based on the publicly available information including but not limited to Company's website and Annual Reports.

This communication is for general information purposes only, without regard to specific objectives, financial situations and needs of any particular person. Please note that investments in securities are subject to risks including loss of principal amount.

This presentation does not constitute an offer or invitation to purchase or subscribe for any shares in the company and neither any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.

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Company Overview

Company Overview







Nature of Business

Infrastructure development with expertise in

- **EPC Contracts** (Roads, highways, bridges, buildings, Waste Water Treatment)
- Toll Collection Contracts (TCC)
- **RMC Manufacturing**
- **Residential Plotting Projects**

Awards & Recognition

Conferred



by the CM of Madhya Pradesh Strong industry trust from both government and private clients

Execution Track Record

Completed projects

Ongoing Project across 11 states

Operations in



Madhya Pradesh, Chhattisgarh, Maharashtra, Gujarat, Mizoram, Manipur, Odisha, Uttar Pradesh, Haryana and Tamil Nadu.







H1 FY26 PAT Rs. 16.05 Cr



Timeline



Incorporation of Partnership Firm

1986

Incorporation through conversion of Partnership Firm into Pvt. Ltd. Company; Working in the vicinity of Indore.; Sector — Road, Building Client - Local Municipal poration, State PWD, State or Agencies

2005

Moved out of Indore within MP; Sector – Diversified in the Construction of Sewerage Line Contracts.

Launched Indore's First Private Industrial Park, approx area was 11.00 Lakhs Sqft

2012

2013

Third Generation of the Family Joined the Business

2016

2018

Conversion into Public Limited from Pvt. Ltd.; Moved out of MP, Expanded in nearby state MH, Gujrat; Increase in the Ticket Size of the Projects; Working Started with the central Govt Agencies like, MORTH, 2021

Captain of Industry award by the then CM of MP Shri Shivraj Singh Chouhan 2022

2010

Expansion of work in North East Area mainly Mizoram, Manipur; Launched Residential Plotted Township at Indore, area 1.60 Lakh Sqft

2023

Expansion in the states of Gujrat, Uttar Pradesh, Punjab, Hariyana,; Entered in TCC (Toll Collection Contract) Segment; Launched Residential Plotted Township at Indore, area 0.82 Lakh Sqft

2024

Worked with Central

Agencies Like NHAI,

Expansion in the state of Odisha, ; awarded TCC Contracts.

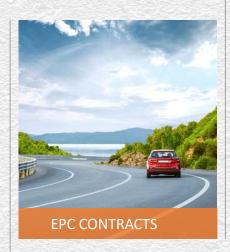
2025

IPO of the Company; Expansion in the state of Tamilnadu; Entered in the segment of Waste Water Treatment

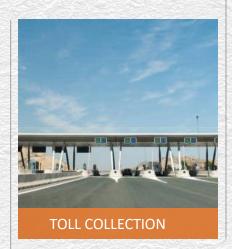
Business Verticals



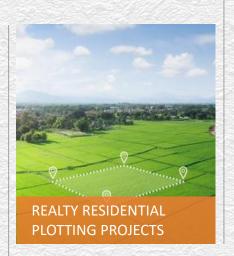
B R Goyal Infrastructure Ltd.



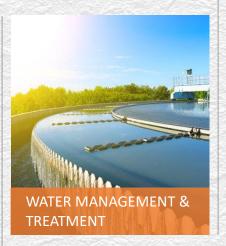
- Roads & Highways
- Bridges & Building Infra
- Waste Water Treatment



- NHAI Contracts
- High Value Order leading to High Margin Recurring Model



- BRG Hill View II & BRG Hill View
 II Extension in Indore
- Variety of plot sizes to cater to different residential needs



 Forayed into water treatment and waste water management in H-1 FY 25-26.



Financial Highlights



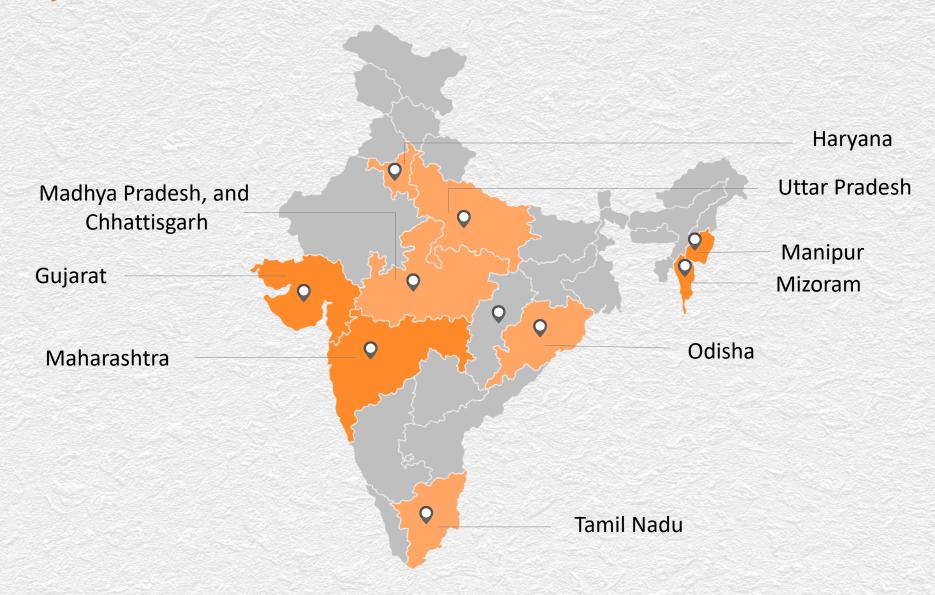




Particulars (Rs. in Crore) % wherever applicable	H1FY26	FY25	FY24	FY23	FY22
Revenue	342.13	515.09	596.19	353.30	228.63
EBITDA	27.47	46.48	39.89	33.78	22.65
EBIT	23.70	41.09	35.15	29.04	17.52
PAT	16.05	25.18	21.88	17.32	7.45
ROE	6.54%	16.71%	17.27%	16.53%	8.52%
ROCE	8.71%	23.07%	24.29%	23.40%	16.23%

Geographic Presence









ROADS, HIGHWAYS, BRIDGES, BUILDING and WASTE WATER TREATMENT INFRASTRUCTURE

Presence in both urban and remote terrain End-to-end execution



Design



Procurement



Construction

Clients includes









Offers Design, engineering, procurement, construction, execution and maintenance of roads, highways, and bridges across Madhya Pradesh, Maharashtra, Gujarat, Mizoram, Manipur, Uttar Pradesh, and Tamilnadu for both government and private clients.

FY25 Revenue Contribution

Rs. 371 Crore

BRG specializes in constructing civil infrastructure, including residential, government, and commercial buildings, as well as other civil works. They primarily secure EPC contracts from various government entities across India, offering comprehensive services from design to execution.

FY25 ROCE

16.21%

Toll Collection Contracts (TCC)



BRG Infra currently operates

12 TOLL COLLECTION CONTRACTS

from NHAI

HIGH-ROCE Recurring income model Located in MP, MH, UP, HARYANA, GUJARAT, CHHATISGARH, AND ODISHA. Close to
600+ TOTAL PERSONNEL EMPLOYED
in this vertical

FY25 Revenue Contribution

Rs. 135 crore

FY25 ROCE

24.07%

Residential Projects

Residential Plotting Projects

BRG is operating across 2 projects

BRG Hill View I & II

in Indore with a Focus on mid-income segment, future cash flow unlock potential.

The plots are available in various sizes to meet different residential needs.

- Developed around 2.40 Lakhs sq ft area
- Ample land available in the company across MP & Maharashtra for future planning.





Ready Mix Concrete

RMC Manufacturing

Plant at

Indore

- Manufacturing operations are supported by computer controlled operations and advanced equipment methods
- Capacity: 1.80 lakh m³/year;
- With a 65% utilization in FY25, there is a headroom for further utilization and incremental revenues.

	Outside Sales	Outside Sale / Captive Consumption
FY22	46,615	25.90% / 35.00%
FY23	45,132	25.07% / 38.00%
FY24	36,671	20.37% / 40.00%
FY25	52,823	29.35% / 35.00%
H1-FY26	23,084	26.20% / 32.78%





Order Book Growth



₹ Current Order Book (as of September 30th, 2025)

1,535 cr

↑ 73% growth

from ₹887Cr in Sep 2024

40 Contracts

- EPC Road Rs. 998 Cr
- EPC Building Rs. 100 Cr
- EPC Waste Water Treatment Rs. 162 Cr
- TCC Toll Collection Contract Rs. 275 Cr

PROJECTS IN PROGRESS (Rs. in Crore)



Particular	EPC Road	EPC Building	EPC Waste Water Treatment	TCC Toll	Total
A. Value of Work Orders Received	1,906.00	207.00	167.23	502.59	2,782.82
B. Work Executed till 30.09.2025	908.44	106.94	5.25	227.59	1,248.22
C. (A-B) = As on 30.09.25, Remaining works to be execute within two years	997.56	100.06	161.98	275.00	1,534.60

Assets & Workforce











Better margins



faster delivery

NHAI, NHIDCL, MORTH, PWD,
IMC, IDA, MPBDC, MSIDC,

KEY CLIENTS

Leading private infrastructure developers

39 Government + 1 Private projects

Strengths

- Proven track record with over 50 infra projects*
- Strong order book with high revenue visibility
- Diversified income from toll, real estate, EPC
- Strong promoter experience (30+ yrs) and Committed leadership and governance with a highperformance execution team
- Robust balance sheet position for efficient working capital management
- Consistent revenue and margin growth
- Large order pipeline with over ₹ 1535 Cr orders in hand & a huge bidding pipeline along with Diversified risk across infra types and regions
- BRG's growth stems from strategic project selection, cost optimization, and competitive bidding, utilizing modern equipment and pre-bidding strategies acting as an efficient business model
- Significant land bank to further enhance residential plotting business
- Plans to invest in PPP Model



^{*}Number of projects valued above ₹5 crore.

Opportunities

- Government push for infra via NIP, Gati Shakti
- Urbanization and smart city push
- Toll, HAM and TOT model projects expansion via bidding for big ticket projects
- Scaling RMC and residential Plotting business
- Indian infrastructure development is expected to continue robustly.
- Government incentives for private investments in road projects.
- Government-led development programs
- Rapid development in Indore offers expansion opportunities
- Investment in New segments through Strategic Partnership, like Waste water treatment and water supply line
- Superior government initiatives, incentives, support and industry traction for waste water treatment



Management Details





Mr. Brij Kishore Goyal
Chairman & Managing Director
19 years of Work Experience



Mr. Rajendra Kumar Goyal Whole-Time Director 32 Years of Experience



Mr. Gopal Goyal Whole-Time Director 32 Years of Experience



Mr. Yash Goyal
Executive Director
8 Years of Experience



Mr. Uppal Goyal
Executive Director
8 Years of Experience



Industry Highlights





INDIA'S INFRASTRUCTURE GROWTH LANDSCAPE

- Unprecedented Infrastructure Investment
- Total infrastructure spending in FY24
 ₹10 lakh crore
- Capital expenditure surged 5.7x from ₹53,000
 Cr (2013-14 to ₹3.01 lakh Cr (2023-24)



ROAD SECTOR BOOMING

- National Highway network expanded
- from 65,569 km (2004) to 1,46,145 km (2024)
- NH construction pace up
- From 12.1 km/day (2014-15) to 33.8 km/day (2023-24)
- 48,422 km of NH now 4+ lanes (2.6x growth since 2014)
- 18,926 km of roads completed under Bharatmala till Nov 2024



LOGISTICS & CONNECTIVITY PUSH

- PM Gati Shakti enables data-driven, integrated project execution
- 208 projects worth ₹15.39 lakh Cr aligned with the initiative
- National Logistics Policy launched to complement multimodal efficiency
- 35 Multimodal Logistics Parks planned (₹46,000 Cr investment)

Multi-Sectoral Infra Momentum





RAILWAYS

Record 3 crore passengers carried in a single day (Nov 4, 2024)
Electrification increased to 41,038 km by 2024
CCTV surveillance extended to 1,051 stations



AVIATION

Operational airports increased from 74 (2014) to 157 (2024) India now 3rd largest domestic aviation market UDAN has enabled 619 regional routes across 88 airports



PORTS & SHIPPING

Cargo handling capacity up 87% (from 800.5 MTPA in 2014 to 1,630 MTPA in 2024) Port turnaround time reduced from 94 to 48 hours India's global shipping rank improved from 44th to 22nd



URBAN INFRA & HOUSING

88.32 lakh houses built under PMAY-U (11x jump from pre-2014 levels)
Smart Cities Mission: ₹1.64 lakh Cr across 100 cities
Metro network grew from 248 km (2014) to 993 km (2024)



Half Yearly Income Statement



PARTICULARS (Rs. Cr.)	H1 FY26	H1 FY25	YoY	H2 FY25
Operational Revenue	342.13	212.86	60.73%	296.94
Other Income	1.54	2.06		3.23
Total Income	343.68	214.92	59.91%	300.17
Cost of Materials Consumed	43.79	42.52		57.73
Changes in inventories of finished goods work-in-progress & stock in trade	(48.76)	(22.44)		(16.13)
Employee costs	14.27	9.63		11.20
Other expenses	305.37	171.38		214.71
EBITDA*	27.47	11.77	133.35%	29.43
EBITDA Margin%	8.03%	5.53%	250 Bps	9.91%
Finance Costs	3.04	3.37		2.02
Depreciation	3.77	2.58		4.59
Total Expenditure	321.49	207.04		274.12
PBT	22.19	7.88	181.62%	26.05
Tax	6.14	1.8		6.85
PAT	16.05	6.08	164.02%	19.20
PAT Margin (In %)	4.69%	2.86%	183 Bps	6.47%
Basic EPS	8.55	3.49		10.98

^{*}EBITDA is calculated excluding Other Income





Particulars (Rs. Cr.)	As on September 30, 2025	As on March 31, 2025	
Shareholders Funds (a)	245.30	229.10	
Equity Share Capital	23.82	23.82	
Other Equity	221.16	205.11	
Non Controlling Interest	0.31	0.17	
Non Current Liabilities(b)	70.37	60.57	
Borrowings	26.91	25.09	
Provisions	0.83	0.74	
Deferred Tax Liabilities (net)	2.51	2.31	
Other Non-Current Liabilities	40.11	32.43	
Current Liabilities(c)	124.80	83.03	
Borrowings	50.03	44.86	
Trade Payables			
Payable to MSME Creditors	8.96	0.82	
Payable to Other Creditors	38.40	28.28	
Other Current Liabilities	24.47	7.29	
Provisions	2.94	1.78	
Total Equity & Liabilities(a+b+c)	440.46	372.70	

Particulars (Rs. Cr.)	As on September 30, 2025	As on March 31, 2025	
Non Current Assets (a)	149.07	117.12	
Property Plant & Equipment	80.92	71.26	
Other Intangible Assets	0.00	0.00	
Non Current Investment	5.84	5.30	
Long-term loans and advances	62.30	40.56	
Other Non Current Assets	0.00	0.00	
Current Assets (b)	291.39	255.58	
Inventories	148.25	98.38	
Trade receivables	44.94	37.83	
Cash & Cash equivalents	31.45	65.56	
Short-Term Loans and Advances	30.35	31.40	
Other Current Assets	36.40	22.41	
Total Assets (a+b)	440.46	372.70	

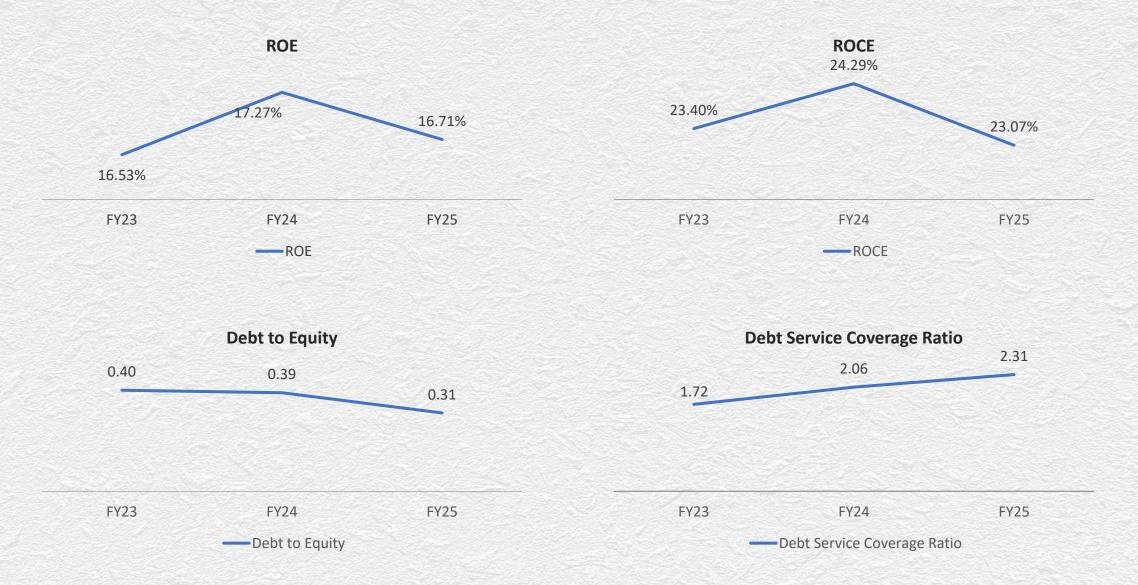
Cash Flow



PARTICULARS (Rs. Cr)	H1 FY26	FY25	FY24	FY23	FY22
Cash Flow from Operations	(24.17)	(36.43)	11.94	22.73	26.94
Cash Flow from Investments	(13.16)	(18.70)	(13.02)	1.58	(0.38)
Cash Flow from Financing	3.22	91.51	1.34	(18.56)	(18.94)
Total	(34.11)	36.38	0.26	5.75	7.62

Balance Sheet Ratios







Way ahead





Strategic Geographic Growth:

BRG Infrastructure plans to thoughtfully expand beyond its current regions, targeting high-potential areas where it can deliver projects on time with high quality and optimal resource efficiency.



Strengthening Core Focus Roads & Highways:

As of Sept 2025, BRG has an order book of nearly Rs. 1535.00 Crore across roads, buildings, water, and toll projects, focusing on EPC and HAM contracts in current and new markets.



Deepening Client Partnerships:

BRG aims to build longterm relationships with government and institutional clients by delivering timely, highquality projects that build trust and encourage repeat business.



Expanding into Emerging Sectors:

To strengthen its resilience, BRG is expanding into waste water management and renewable energy, with a focus on wind power, and actively seeking new opportunities to drive growth.



Optimizing Project Execution & Bidding Plans:

BRG is upgrading execution with advanced technology, equipment, and IT, while investing in skilled staff and processes to improve quality and efficiency. Bidding will focus on EPC contracts above Rs. 100 Crores, TCC contracts between Rs. 100-200 Crores, and wastewater and water supply projects.



Elevating Brand Visibility:

To boost its market presence, BRG will launch dynamic brand-building efforts to enhance recognition and reinforce its reputation, while also exploring inorganic growth opportunities.

Thank you



B.R.Goyal Infrastructure Ltd.
Dasharath Tomar
dasharath@brginfra.com



Adfactors PR Pvt. Ltd.
Bhavya Agarwal
bhavya.agarwal@adfactorspr.com

Vaibhav Gupta vaibhav.gupta@adfactorspr.com