



Date: 30th June 2025

National Stock Exchange of India Limited, Exchange Plaza, 5 th Floor, Plot No. C-1, G Block, Bandra- Kurla Complex, Bandra (East), Mumbai – 400051, Maharashtra, India NSE Scrip Code – SKFINDIA	BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Fort Mumbai – 400001, Maharashtra, India BSE Scrip Code -500472
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Subject: Intimation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI LODR”) – Presentation on Analyst/Institutional Investor Meet

Reference: Our Intimation Dated 25th June 2025

Pursuant to Clause 15 (a) of Schedule III, Part A, Para A read with Regulation 30 (2), Regulation 30 (6), Regulation 46(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended from time to time) (“SEBI LODR”), SEBI Master Circular No. SEBI/HO/CFD/PoD2/CIR/P/0155 dated 11th November 2024, and our intimation dated 25th June 2025, we are hereby submitting the presentation of meeting with the Institutional Investors/Mutual Funds scheduled today i.e. on Monday, 30th June 2025 at 10:30 Hrs (IST).

This Investor Presentation will be available shortly on the website of the company at <https://www.skf.com/in/investors/financial-results>

The above is for your information and record. You are hereby requested to disseminate the same on your respective websites.

Thanking you,

Yours faithfully,
For SKF India Limited

Ranjan Kumar
Company Secretary & Compliance Officer

SKF India Limited

Registered office: Chinchwad, Pune 411 033, Maharashtra, India

Tel: +91 (20) 6611 2500, Fax no: +91 (20) 6611 2396, Web: www.skf.com, Email id: investorIndia@skf.com

CIN: L29130PN1961PLC213113

Investor Presentation

June 30, 2025

SKF India Limited



SKF Disclaimer

This presentation contains certain forward-looking statements that reflect SKF India's present view of future events as well as financial and operational development. Words such as "intend", "anticipate", "expect", "may", "plan", "believe", "estimate", "project", and other expressions entailing indications or predictions of future development or trends, not based on historical facts, constitute forward looking statements. Forward-looking statements are inherently associated with both known and unknown risks and uncertainties as they depend on future events and circumstances. Forward looking statements are not a guarantee of future results or developments, and actual outcomes may differ materially from the information set forth in the forward-looking statements. SKF India makes no undertaking to disclose update or revision of any forward-looking statements due to new information, future events or other such matters, other than what is required according to applicable legislation.

SKF Agenda

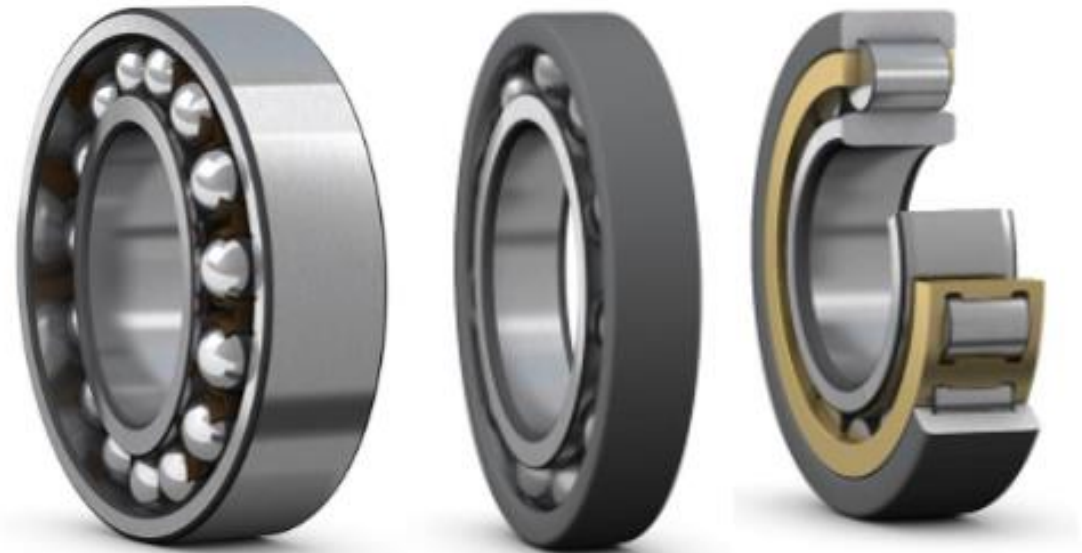
01 SKF India at a glance

02 Demerger rationale & allocation

03 Automotive Business

04 Industrial Business






05 Demerger Schedule & Timelines



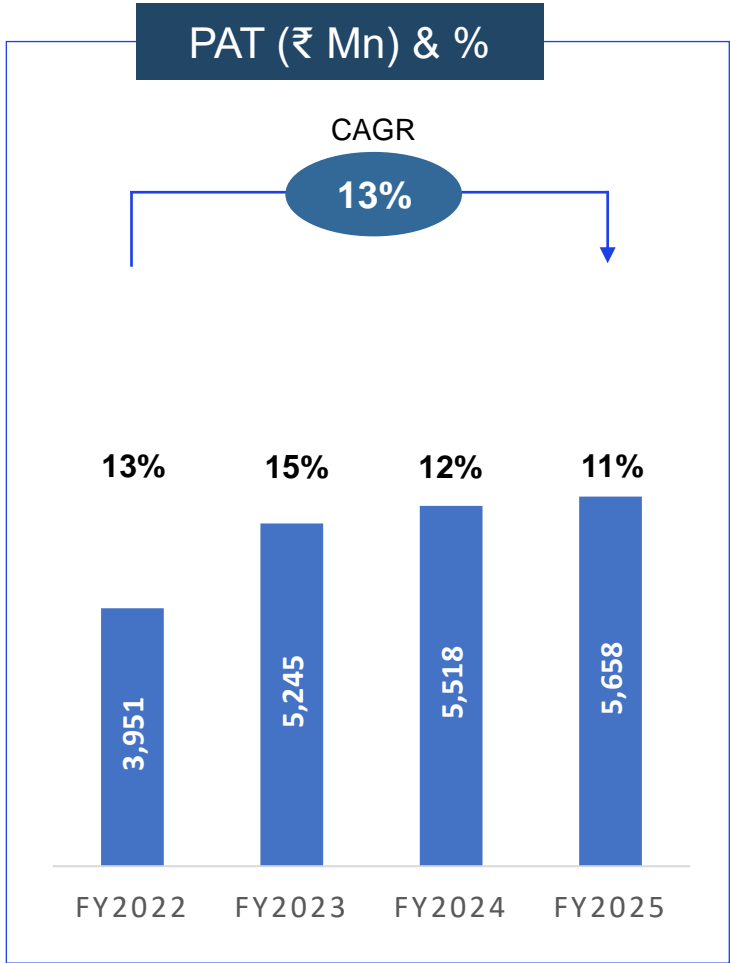
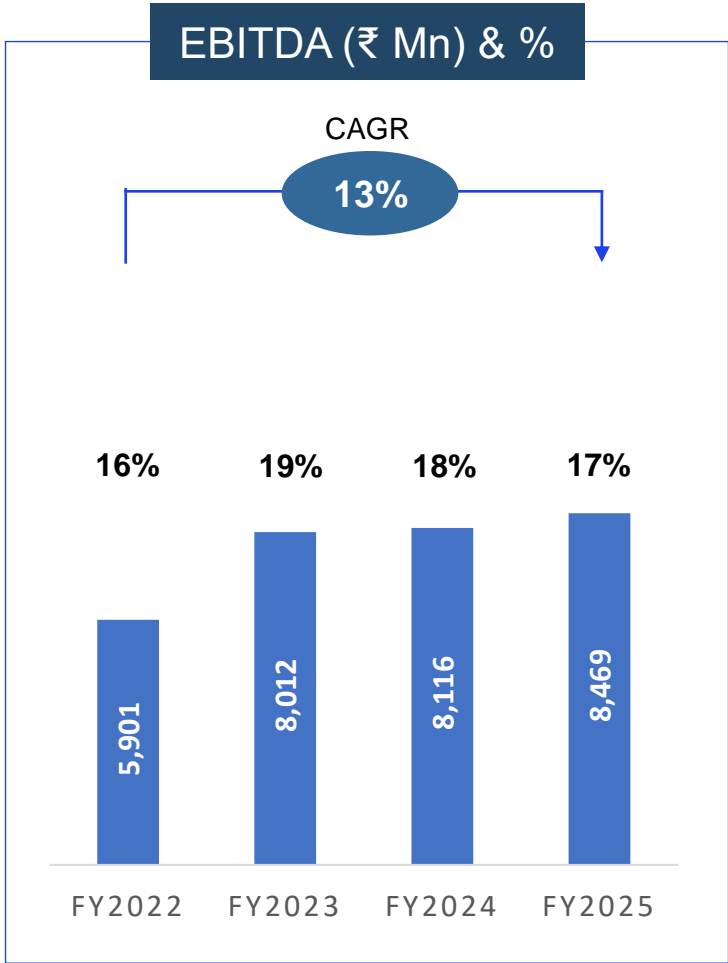
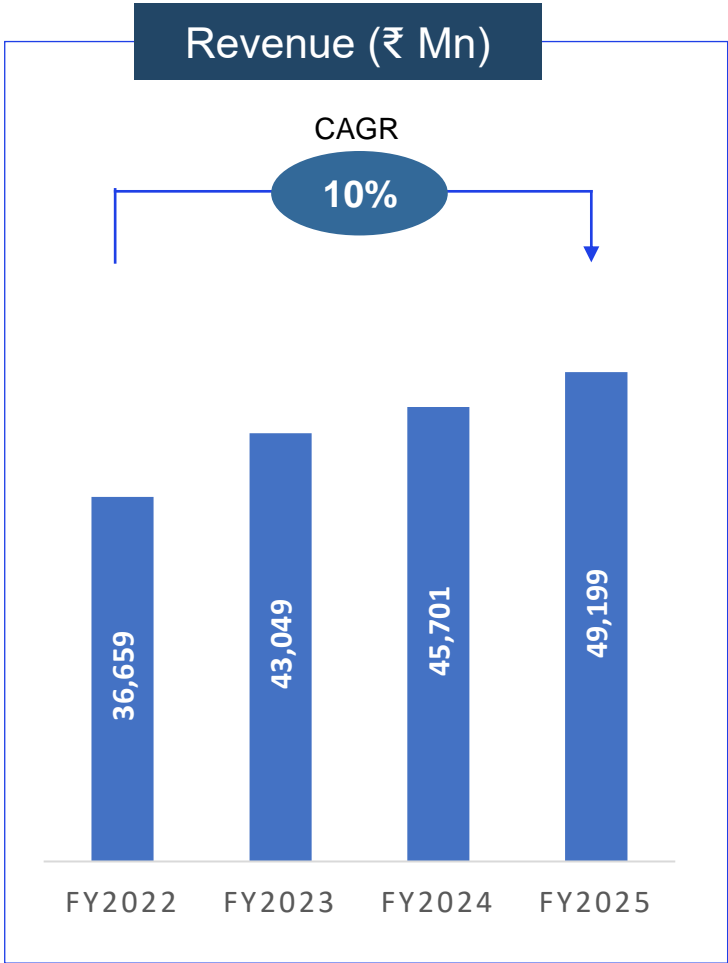
SKF SKF India at a glance FY 2024-25

Our journey commenced in 1923 as a ball-bearing manufacturing company. Over the years, we have evolved as India's premier technology and solutions provider for bearings and services in both the industrial and automotive domains.

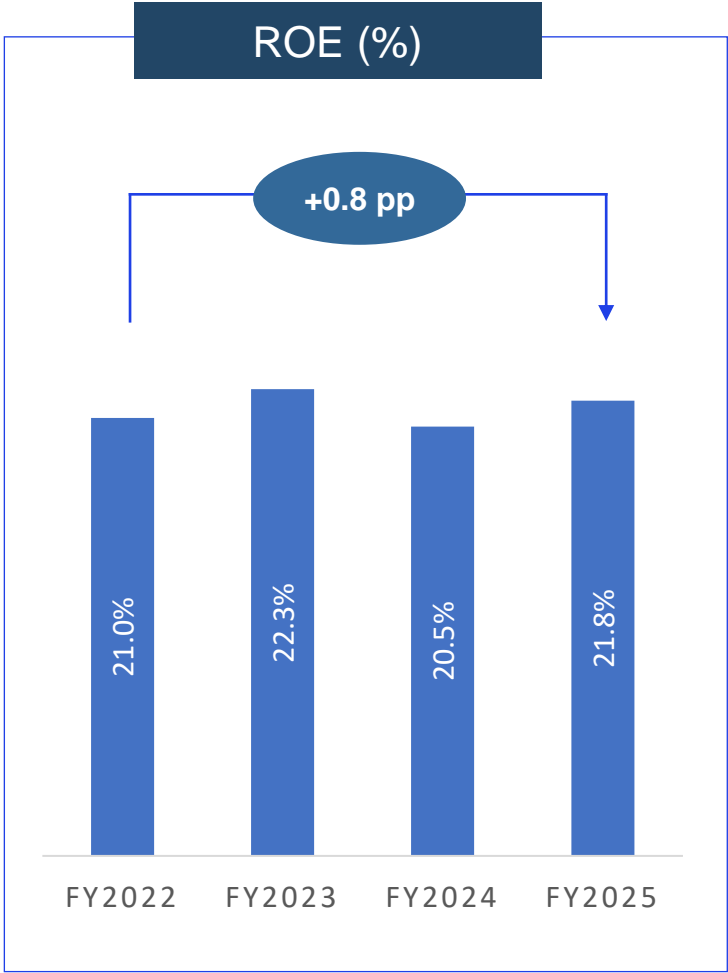
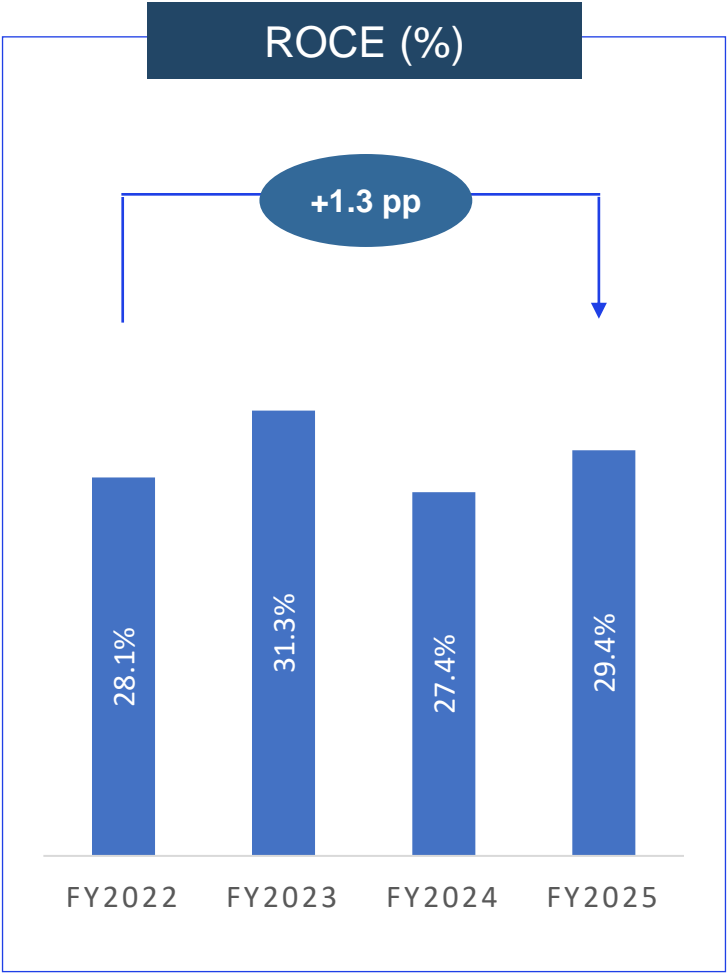
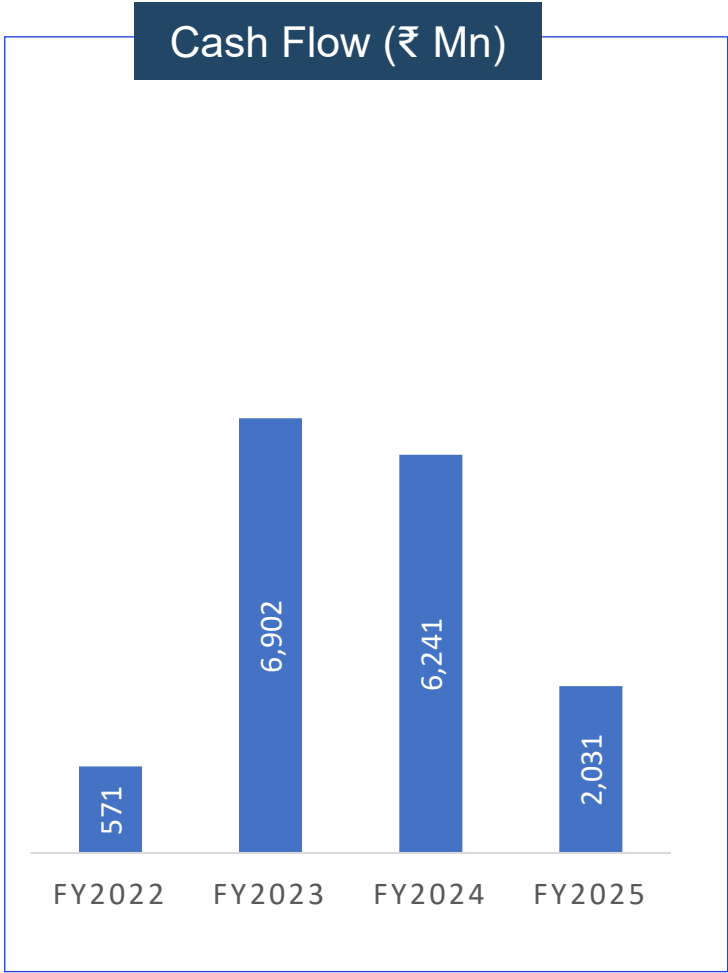


Business Overview		Financial Overview	
	3 Manufacturing facilities	49,199 Revenue ₹ Mn	2,031 Net Cash Flow (Operations)
	Pune Corporate Office	8,469 EBITDA	10,589 Net Working Capital
	~1,700 Employees	17.2% EBITDA %	21.9% Net Working Capital %
	1923 Operating since in India	5,658 Profit after Tax	21.8% Return on Equity
	550+ Number of Distributors	11.5% Profit after Tax %	29.4% Return on capital emp.

SKF Historical performance | Revenue and profitability growth

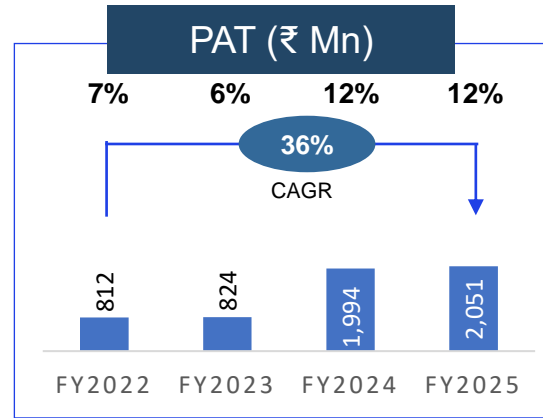
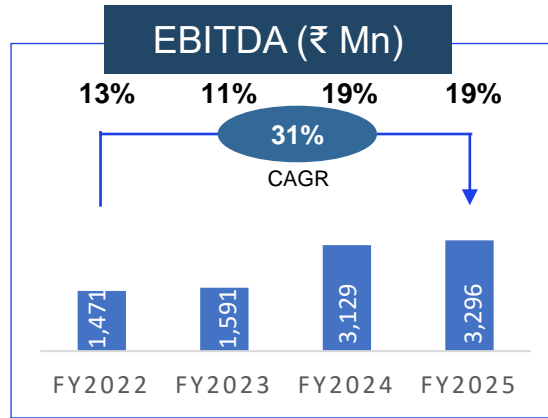
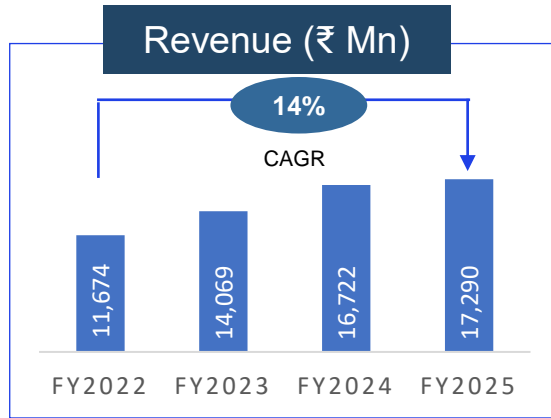


SKF Historical performance | Cash Flow and Return on Capital



SKF Segment-wise: Financial performance

Automotive



Comments

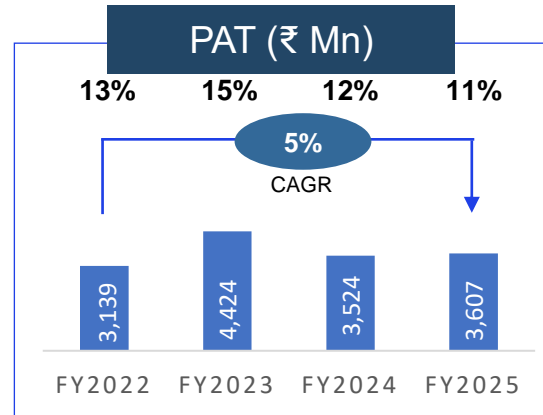
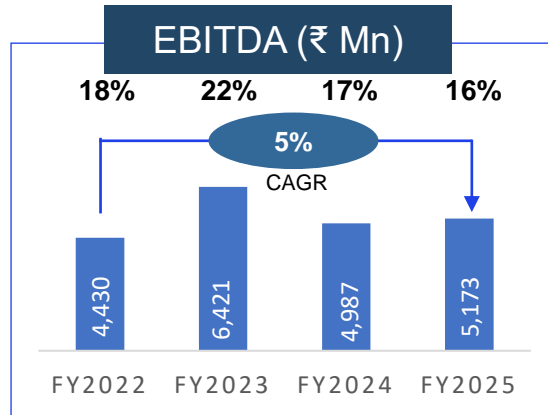
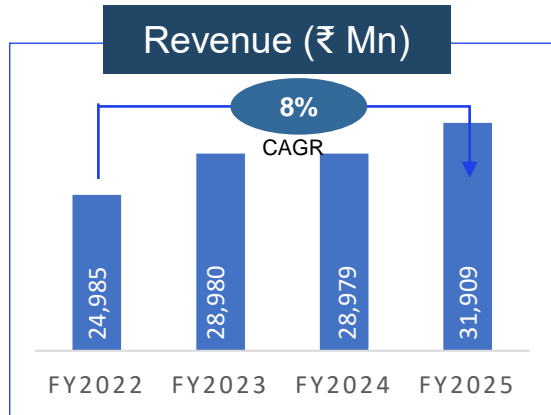
Revenue :

A combination of share gain and new product introductions helped FY22-F24 growth.

Margins:

The portfolio pruning of low margin businesses and new product introductions during FY24 improved margins

Industrial



Comments

Revenue:

Share gain in Heavy, Metals and Railways offset with pruning in Wind

Margins:

Continues to maintain strong profitability

SKF Agenda

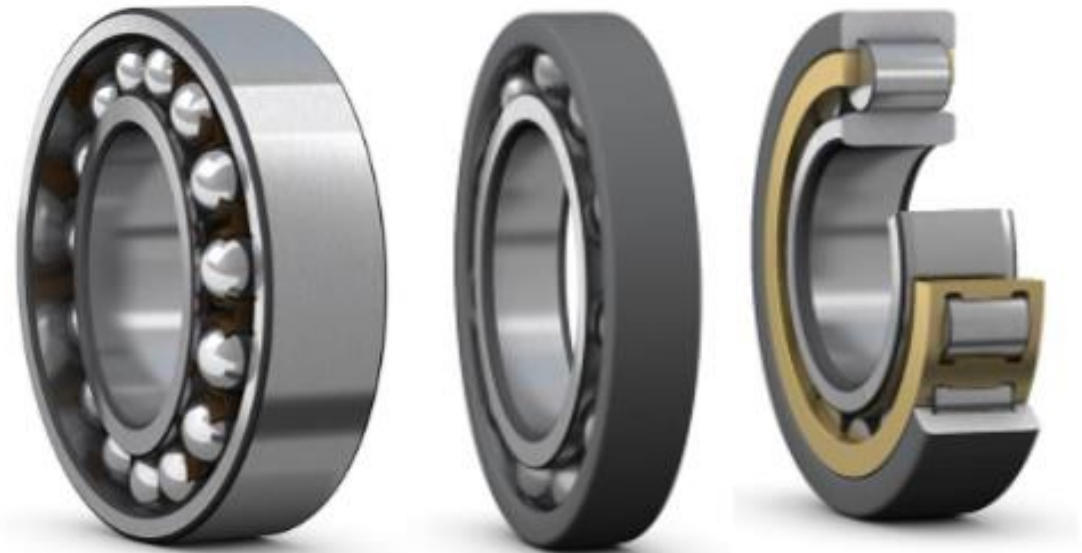
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SKF Automotive and Industrial | Two Fit-For-Purpose Independent Companies will Accelerate Growth and Profitability

Key Drivers of Demerger

Different Macro Dynamics

Dissimilar Customer Needs

Distinct Manufacturing Focus

Improved & Independent Management Focus

Enhanced Tailored Customer Value through Innovation

Increased Agility and Responsiveness

Enabling Two High-Performing Businesses

Increased Manufacturing Efficiency

Tailored Capital Deployment

Enhanced Financial Visibility and Attracting Diverse Investors



Accelerate Growth & Profitability

Strategic focus on distinct objectives, opportunities & business needs

SKF Demerger allocation

	Automotive Business	Industrial Business
<div>Manufacturing Facilities</div> <div><div>Bangalore</div><div>Pune</div><div>Haridwar</div></div>	<div>7 lines</div> <div>12 lines</div> <div>4 lines</div>	<div>3 lines</div> <div>10 lines</div>
<div>Land</div> <div><div>Bangalore</div><div>Pune</div><div>Haridwar</div></div>	<div>~85%</div> <div>~52%</div> <div>~100%</div>	<div>~15%</div> <div>~48%</div>
<div>Manpower</div>	<div>~55% to 60%</div>	<div>~40% to 45%</div>

SKF Agenda

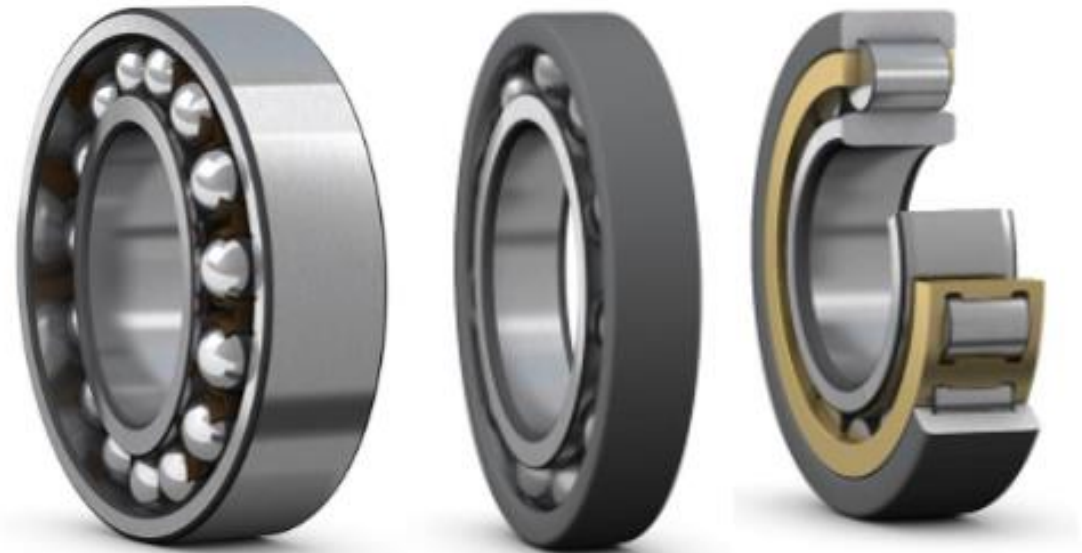
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SKF Automotive Industry – External drivers

Environmental and Safety Regulations driving Powertrain Technologies (CAFE)

It is driving innovations for cleaner and efficient drivetrains with **low friction and intelligent bearing**.

Consumer preference shifting to SUVs and MUVs

The **larger, versatile and life-style vehicles** demand high-performance vehicle architectures and bearings.

The National Logistics Mission creating efficient logistics ecosystem (TCO)

A **cost-efficient ecosystem** boosts economic competitiveness and steady demand for vehicles.

Urbanization and First and Last Mile Connectivity

Maintains steady **demand for commuter and delivery vehicles** in 2Ws, 3Ws and Light commercial vehicles.

Government Policy Support for EV Transition and Localization

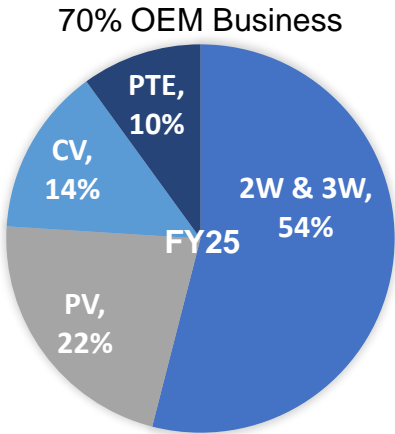
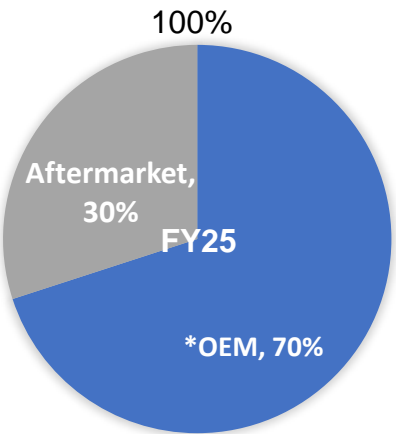
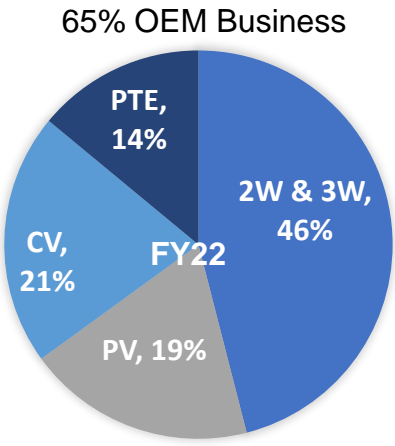
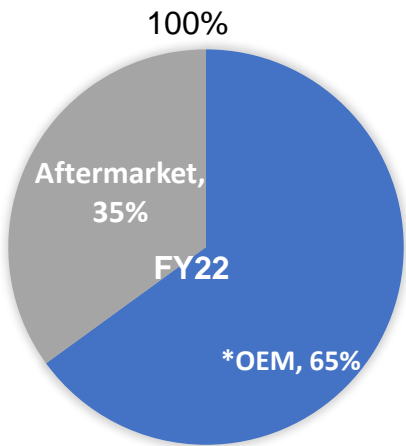
It is stimulating competitive **high-tech** engineering, manufacturing and supply chain **ecosystem development**.

Rapidly Growing Middle-Class Population

The **favorable demographics** is expanding the addressable market in all vehicle segments.

SKF Automotive Business – Customer profile

Revenue Mix



*OEM & end-user direct



Customer concentration

	FY22	FY25
Revenue concentration for Top 5 customers	59.8%	60.6%

SKF Automotive Business – SKF's key growth drivers



OEM customers

Increase Market share

Application specific offerings across vehicle segments for **high performance** requirements.

Increase per vehicle revenue

Unitized & **integrated wheel bearing solutions** for Passenger and Commercial vehicles.

These bearings constitute ~**55%** of bearing spend by OEMs.



New Technologies

Safety related technologies

Sensor bearings specific to vehicle & passenger safety. (e.g., ABS Sensor integrated bearings).

Bearings for EVs

High speed bearing solutions specific to electric powertrains demanding NVH, high durable performance.



Aftermarket

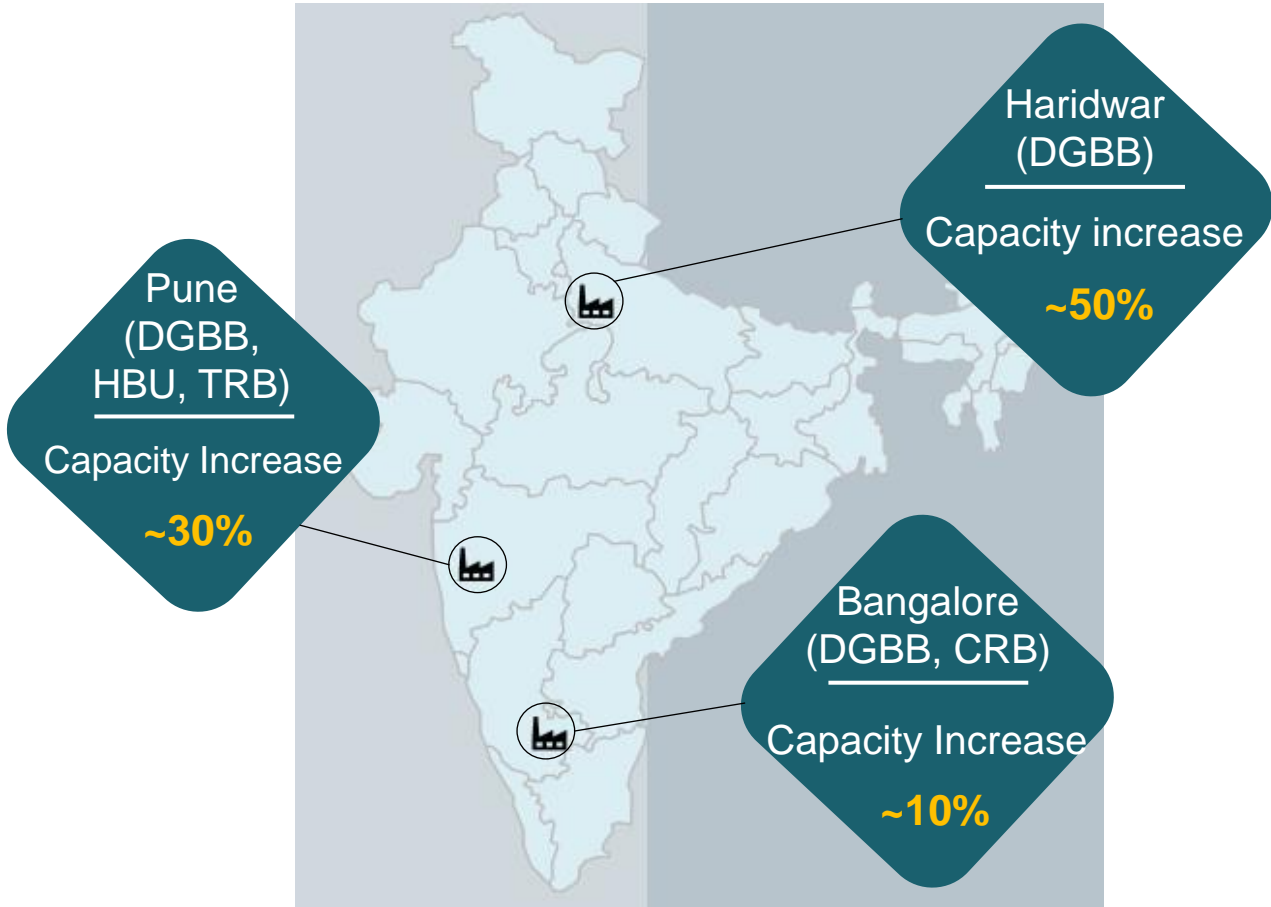
Product portfolio

Expansion of product portfolio including **range and service kits** for all vehicle segments

Retail network

Expansion of **Distributors, Retailers and Mechanics** network coupled with digitalization efforts.

SKF Automotive Business – Capacity Expansion (2025-28)



- 1. The investments at Haridwar and Bangalore Factory is for 2W and EV Powertrain specific bearings.
- 2. The investment in Pune factory is for unitized wheel end bearings for Passenger and commercial vehicles for both ICE and EV.

Total CAPEX plan – 2025-30		
Plant	CAPEX (₹ Mn)	Planned completion
Haridwar	1,000 - 1,500	2029
Bangalore	~100	2026
Pune	3,000 - 3,500	2030

SKF Agenda

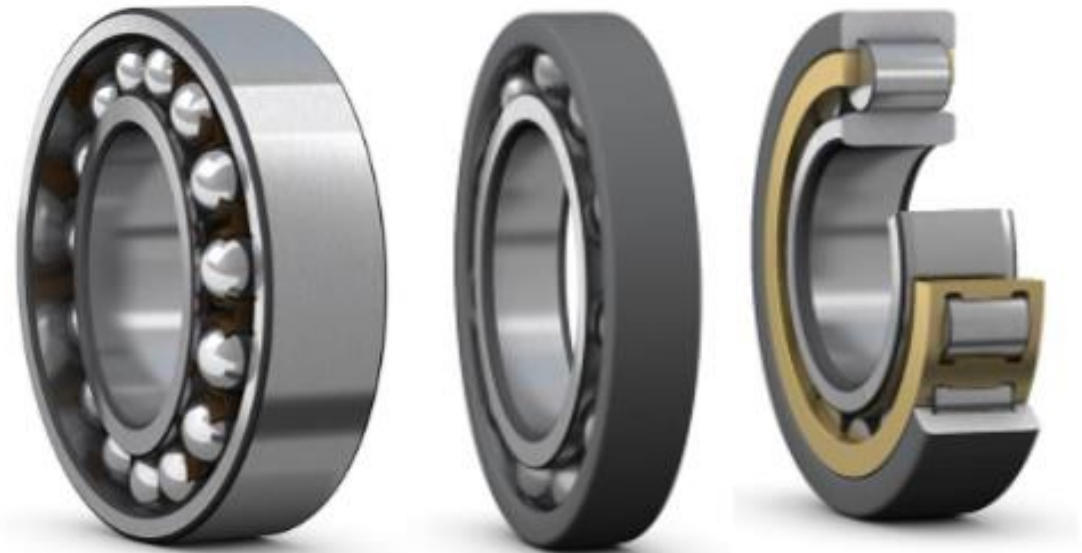
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SKF Industrials – External drivers

Infrastructure Push

Capacity expansion in Steel & Cement industries to have a follow-on effect on **pumps, motors & conveyors**

Mining, Oil & Gas, Metals

Steady **growth in coal, zinc, and oil and gas** driven by demand for power, energy, and more infrastructure

China + 1

More companies looking to **make in India**; Would continue to play out depending on tariffs

High speed Railway infra push

Modernization of **railway freight corridors** along-with development of **faster trains**

Renewable Energy

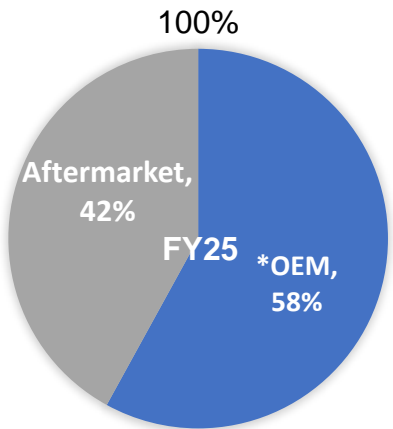
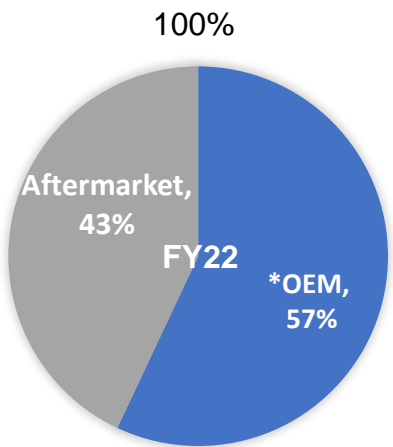
Significant growth in **wind power** will drive the demand for high-quality & durable bearings

Consumption driven industries

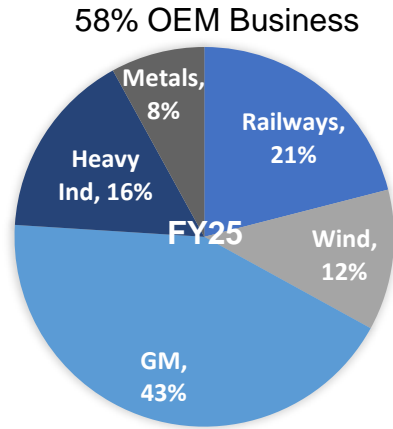
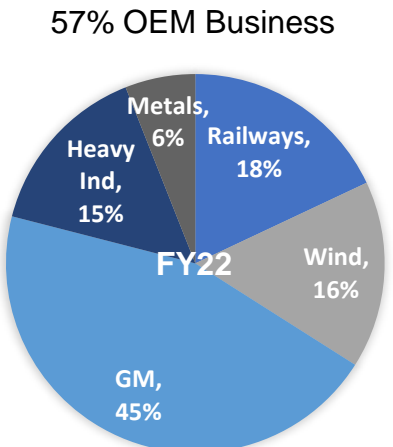
Increased **consumption will drive bearings growth** in F&B plants, Agriculture & other similar industries

SKF Industrial Business – Customer profile & SKF’s offering

Revenue Mix



*OEM & end-user direct



*General Machinery & includes Agri & Electrical



Customer concentration

Revenue concentration for
Top 5 customers

FY22

13.5%

FY25

16.0%

SKF Industrial Business – SKF's key growth drivers



Improve Reach & Service

Expand Reach

Add Distributors/ Retailers to **expand reach into tier-2/ tier-3 cities**

Augment Service offerings

Expand service offering to **heavy-industry** end-users to improve their up-time



New Products

Increase Localization

Increase localization to make us more competitive and reduce lead times

Fastrack product development

Focus on **new product development for OEMs**



Internal Efficiency

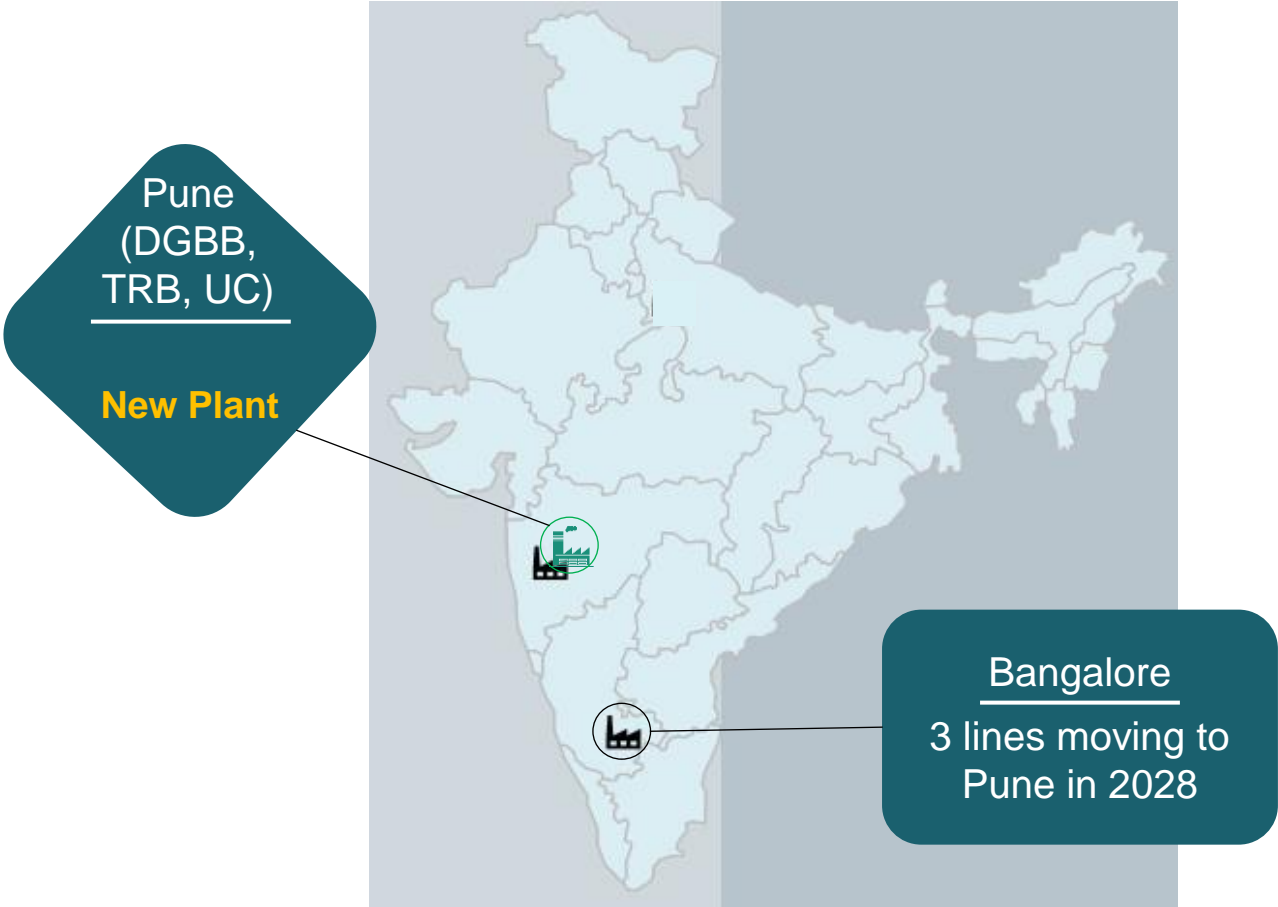
Competency building

Increase sales-effectiveness building competency in value-selling

Leverage tools to improve effectiveness

Deploy Sales enablement tools to drive prioritization of opportunities and increase customer-facing time

SKF Industrial Business – Capacity Expansion (2025-30)



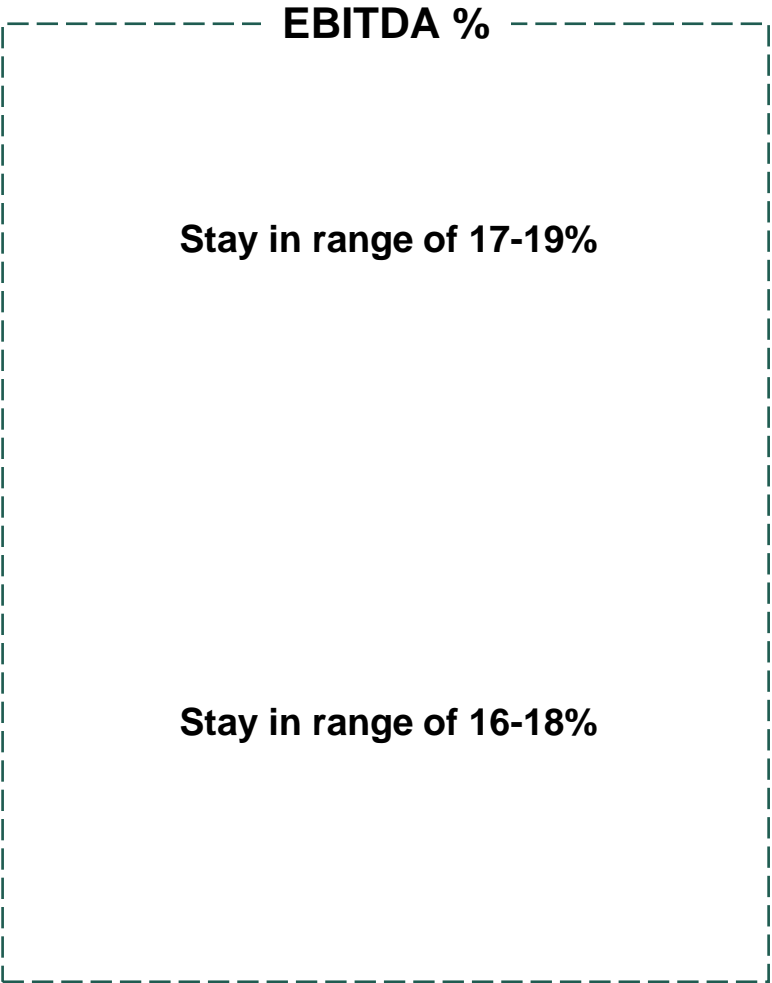
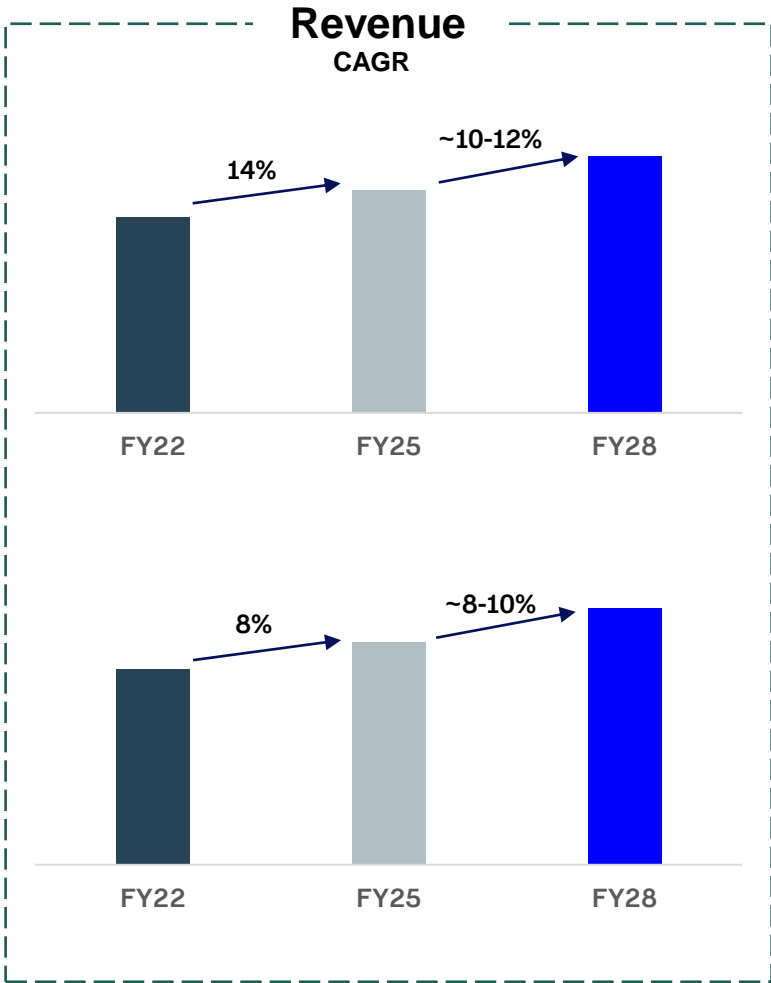
- Comments**
- Channel expansion for growing demand in India + exports
 - Pune new plant to be constructed by 2028

Total CAPEX plan over the next 5 years		
Plant	CAPEX (₹ Mn)	Planned completion
Channel Expansion	3,500 - 4,500	2025-30
New Plant	4,500 - 5,000	2028

SKF Outlook for the next 3 years

Automotive Business

Industrial Business



SKF Agenda

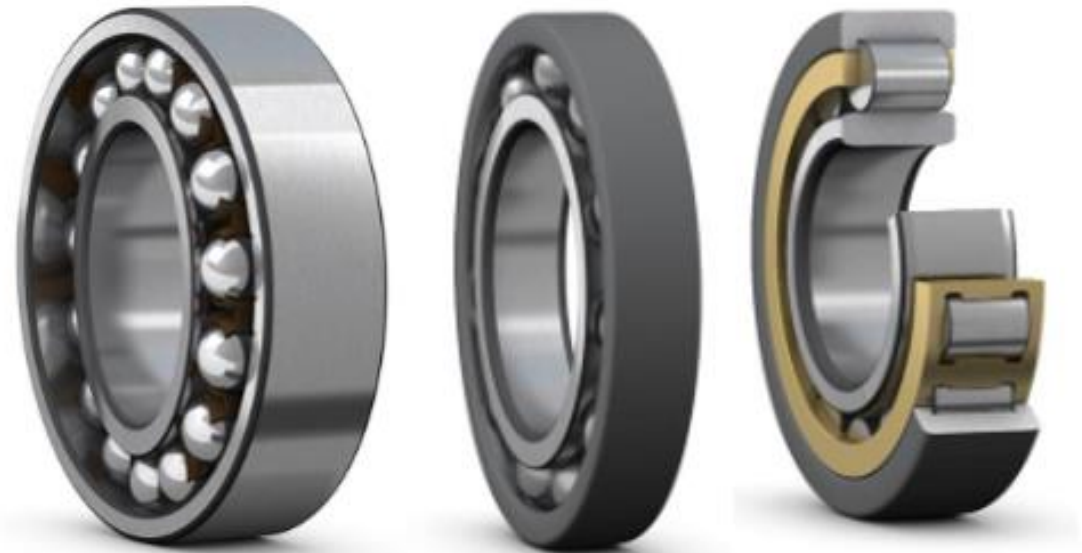
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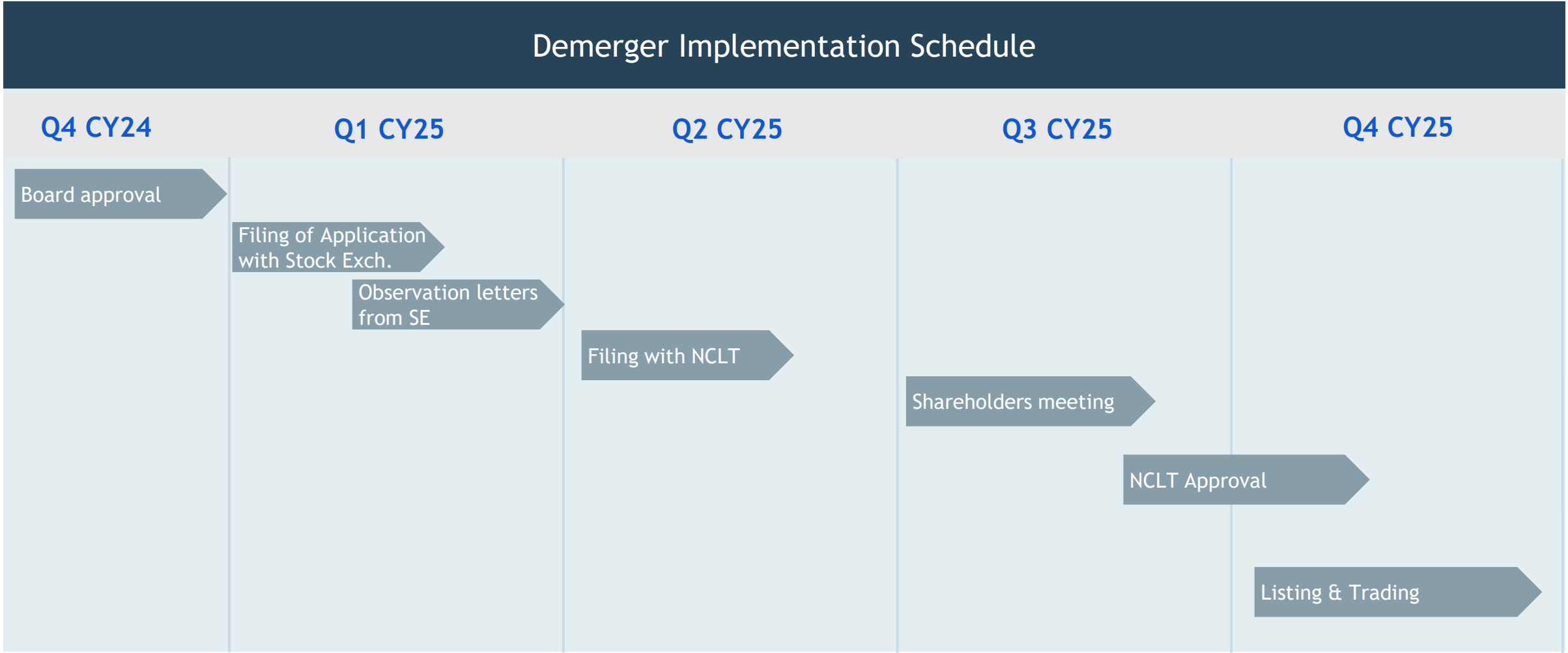
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SKF Demerger Status & Timeline



Timeline is just an internal estimation and is subject to receiving necessary approvals

Thank You