



PRESS RELEASE

Cummins India Limited (CIL) Sales for Q4 2012–13 up 10.4%, Net Profit Before Tax (excluding exceptional items) up 28.2% compared to same period last year. CIL sales for the year ended March, 31 2013 up 11.3%, Net Profit Before Tax (excluding exceptional items) up 27.5%. Recommends final dividend of Rs. 8 per share of Rs. 2 (400%) aggregating to Rs. 13 per share of Rs 2 each (650%) for the year ended March, 31 2013.

Mumbai: May 10, 2013: In their meeting held today, the Board of Directors of Cummins India Limited took on record the audited annual financial results for the year and the un-audited results for the quarter ended March 31, 2013.

Net sales of the Company for the quarter ended March 31, 2013 at Rs. 1,128 crores, represented an increase of 10.4% as compared to the same period last year, and 5.3% over the preceding quarter. Net profit before tax (excluding exceptional items) at Rs. 263 crores represented a 28.2% increase over the same period last year, and remained at the same level compared to the preceding quarter.

For the year ended March 31, 2013, net sales of the Company were Rs. 4,509 crores, an increase of 11.3% over the last year. Net profit before tax (excluding exceptional items) was Rs.1,051.3 crores, representing a 27.5% increase over the last year.

Anant J. Talaulicar, Chairman & Managing Director, Cummins India Limited said, “The Company has reported respectable performance for the year ended March 31, 2013 despite adverse market conditions, based on strong customer relationships, technology leadership, service support and our people talent. For the full year, our margins improved primarily on account of better realization from exports, favorable product mix and cost control measures.

While we have been negatively impacted by the prevailing economic conditions in India and around the world, we remain positive about the long-term profitable growth prospects of the Company. The Company continues to make investments for future growth, and has very recently inaugurated a midrange engine upfit center and a facility for manufacturing low horsepower generator sets for exports, at our Megasite at Phaltan. We remain confident of the Company’s competitiveness, long term growth prospects and ability to continue generating positive results”.

About Cummins India Limited

Cummins India Limited, headquartered in Pune since 1962, is the country's leading manufacturer of diesel and natural gas engines for power generation, industrial and automotive markets.

About Cummins Group in India

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, air handling, filtration, emission solutions and electrical power generation systems. Its technology and



pioneering initiatives are bringing innovative solutions and dependable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people. Part of the US \$17 billion Cummins Inc., Cummins in India is a Group of nine legal entities across 200 locations in the country with a combined turnover of Rs. 11,560 crores in 2012 and employing close to 14,500 individuals.