

HQ/CS/CL.24B/16304 30 November 2017

Sir,

# Sub: Tata Communications' new Asia chief to enable accelerated business growth for enterprises in the region

Please find attached herewith the press release on the captioned subject being issued today.

Thanking you,

Yours faithfully,

For Tata Communications Limited

Manish Sansi

Company Secretary & General Counsel (India)

To:

- 1) Security Code 500483, BSE Ltd, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001.
- 2) Security Code TATACOMM, National Stock Exchange of India Limited. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai, Maharashtra 400051

# TATA COMMUNICATIONS

## For immediate release

PRESS RELEASE

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# Tata Communications' new Asia chief to enable accelerated business growth for enterprises in the region

Andrew Yeong to enable organisations balance local priorities with global ambition

SINGAPORE - November 30th, 2017 - Tata Communications today announces the appointment of Andrew Yeong as its head of sales for Asia region. In his new role, Andrew will be responsible for the growth of Tata Communications' business across all industry verticals, focussing on providing transformation services to large corporations in the region. He will also support the company's strategic efforts in growing and maintaining its leadership position in the network infrastructure market, as well as build deeper penetration with its cloud enablement and cybersecurity solutions. With over 20 years of experience of working with blue-chip technology companies including Lexmark, IBM and Oracle, Andrew is recognised in the industry for his results-driven approach to drive business strategy across sectors and verticals.

Commenting on the appointment, James Parker, Chief Revenue Officer, Tata Communications, said, "The speed at which digitisation is impacting our customers continues to create new avenues of growth across our entire business portfolio. Asia Pacific, in particular, will continue to be a region of prime interest as global enterprises redesign their business growth strategies to tap on the opportunities this region has to offer. As Tata Communications works towards enabling growth for its customers with its innovative solutions, we are confident that Andrew, given his vast experience and industry knowledge, will help address local priorities and enable enterprises stake claim to new ground on their digital transformation journeys."

Andrew Yeong, Regional Head of APAC, Tata Communications said: "These are very exciting times with global trade having reached unprecedented levels. Technology is a key vector for business transformation and for economic growth and prosperity. Organisations are looking to be more mobile, agile and resilient. I am excited to join Tata Communications and play an integral role in the team that continues to lead from the front in breaking new ground with its innovative approach to enabling organisations and service providers in their end-to-end digital transformation journeys right from solution design to operational excellence, reducing complexities and simplifying the shifts."

Today, Tata Communications owns and operates the world's only wholly-owned and most advanced global fibre optic sub-sea network ring. This underpins the fifth largest Internet backbone globally, carrying over 25% of the world's Internet routes. This infrastructure serves as the foundation to the innovative platforms and ecosystems that Tata Communications has built and co-created with its partners around the world. These include, for example, its flagship IZO™ cloud enablement platform which was recently awarded the Multi-Tier Cloud Security (MTCS) Level 3 certification, the highest level of Singapore's Cloud Service Provider (CSP) certification.

#### Ends...

#### **About Tata Communications**

Tata Communications Limited (CIN no: L64200MH1986PLC039266) along with its subsidiaries (Tata Communications) is a leading global provider of A New World of Communications™. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global network to deliver managed solutions to multi-national enterprises and communications service providers.

The Tata Communications global network includes one of the most advanced and largest submarine cable networks and a Tier-1 IP network with connectivity to more than 240 countries and territories across 400 PoPs, as well as nearly 1 million square feet of data centre and colocation space worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services and leadership in global international voice communications. Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India. http://www.tatacommunications.com

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## For immediate release

### PRESS RELEASE

#### Forward-looking and cautionary statements

Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future
development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial,
regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements to fifter materially from such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements. The important factors that could cause actual results are considered to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to support new products and services, including voice transmissions services; failure to stabilize or reduce the rate of price compression on certain certain communications services; failure to stabilize or reduce the rate of price compression on certain certain communications services; failure to stabilize or reduce the trate of price compression on certain c