



**TATA** COMMUNICATIONS

## Q2 FY10 Consolidated Earnings

Management Estimates



## Consolidated Results: Q2'10 | GAAP, unaudited

Rs Lakhs

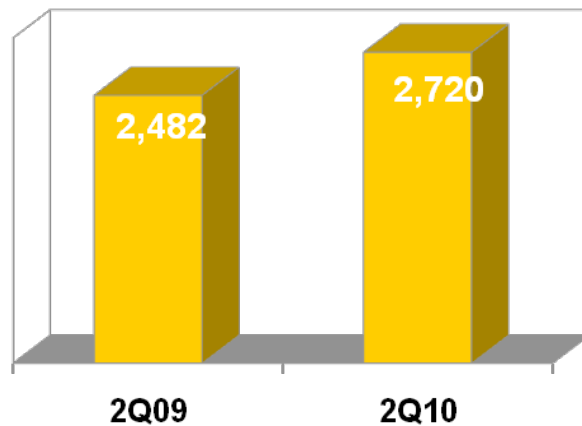
	Particulars	For the quarter ended Sep. 30,		For the half year ended Sep. 30,		For the year ended March 31,
		2009	2008	2009	2008	2009
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
1	<b>Revenues from Telecommunication Services</b>	<b>272,048</b>	<b>248,177</b>	<b>528,215</b>	<b>475,591</b>	<b>996,317</b>
2	Expenditure					
	a. Network Costs	152,564	137,557	291,479	260,551	530,022
	b. Operating and Other Expenses	51,030	50,505	98,927	100,414	205,690
	c. Salaries and Related Costs	35,531	30,503	69,090	57,162	124,018
	d. Depreciation and Amortisation	34,848	24,794	67,316	46,231	110,227
	<b>e. Total Expenditure (2a to 2d)</b>	<b>273,973</b>	<b>243,359</b>	<b>526,812</b>	<b>464,358</b>	<b>969,957</b>
3	<b>Profit from Operations before Other Income, interest and exceptional items (1-2)</b>	<b>(1,925)</b>	<b>4,818</b>	<b>1,403</b>	<b>11,233</b>	<b>26,360</b>
4	Other Income	3,706	3,321	10,034	10,174	19,398
5	<b>Profit before interest and exceptional items (3+4)</b>	<b>1,781</b>	<b>8,139</b>	<b>11,437</b>	<b>21,407</b>	<b>45,758</b>
6	Interest (net)	13,174	5,445	23,769	9,181	30,130
7	<b>Profit after interest but before exceptional items (5-6)</b>	<b>(11,393)</b>	<b>2,694</b>	<b>(12,332)</b>	<b>12,226</b>	<b>15,628</b>
8	Exceptional Items: Expense / (Income)					
	a. Claim Settlement	-	9,560	-	9,560	9,560
	b. Profit on sale of long term Investment	-	-	-	-	(36,208)
9	<b>Profit / (Loss) from Ordinary Activities before tax (7-8)</b>	<b>(11,393)</b>	<b>(6,866)</b>	<b>(12,332)</b>	<b>2,666</b>	<b>42,276</b>
10	Tax Expense	2,735	810	6,039	9,001	23,073
11	<b>Net Profit / (Loss) from Ordinary Activities after tax (9-10)</b>	<b>(14,128)</b>	<b>(7,676)</b>	<b>(18,371)</b>	<b>(6,335)</b>	<b>19,203</b>
12	Extraordinary items (net of tax expense)					
13	<b>Net Profit / (Loss) for the period before Minority Interest (11-12)</b>	<b>(14,128)</b>	<b>(7,676)</b>	<b>(18,371)</b>	<b>(6,335)</b>	<b>19,203</b>
14	Minority Interest-Share of Loss	2,269	1,659	4,246	4,004	13,178
15	Share in Loss of Associates	(3,695)	-	(6,942)	-	(801)
16	<b>Net Profit / (Loss) for the period (13+14+15)</b>	<b>(15,554)</b>	<b>(6,017)</b>	<b>(21,067)</b>	<b>(2,331)</b>	<b>31,580</b>

## Financial Highlights: Q2 2009-10

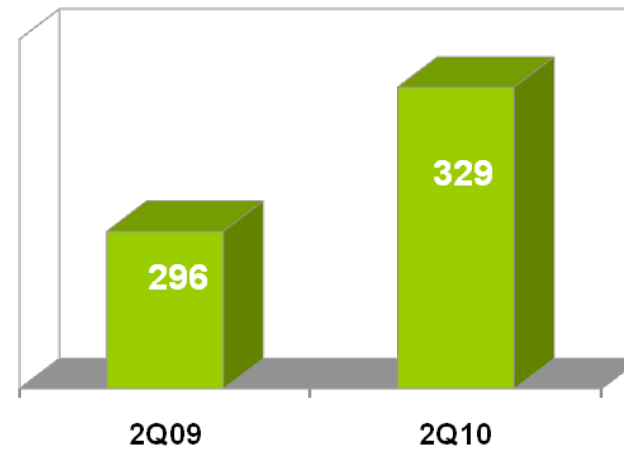
As Per India GAAP

Rs crores

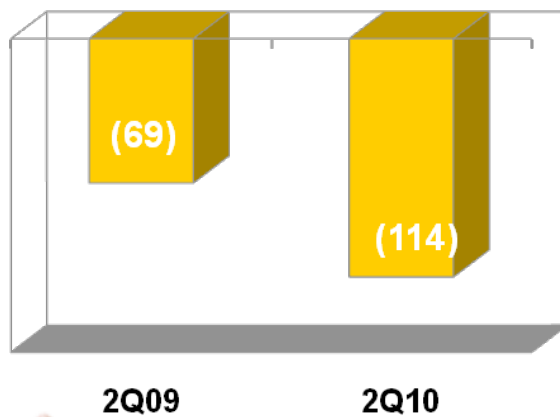
**Consolidated Gross Revenues**



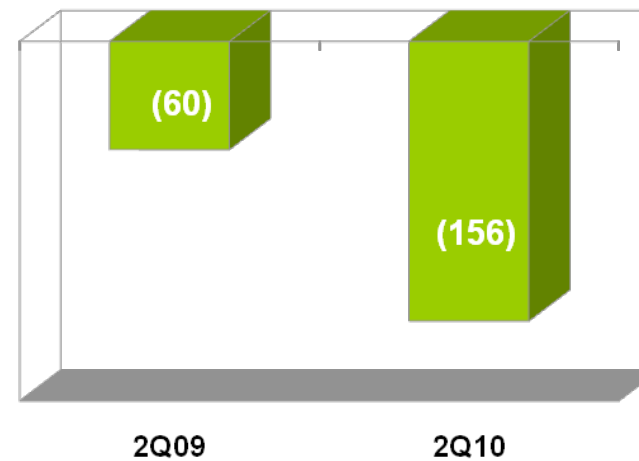
**Consolidated EBITDA**



**Consolidated PBT**



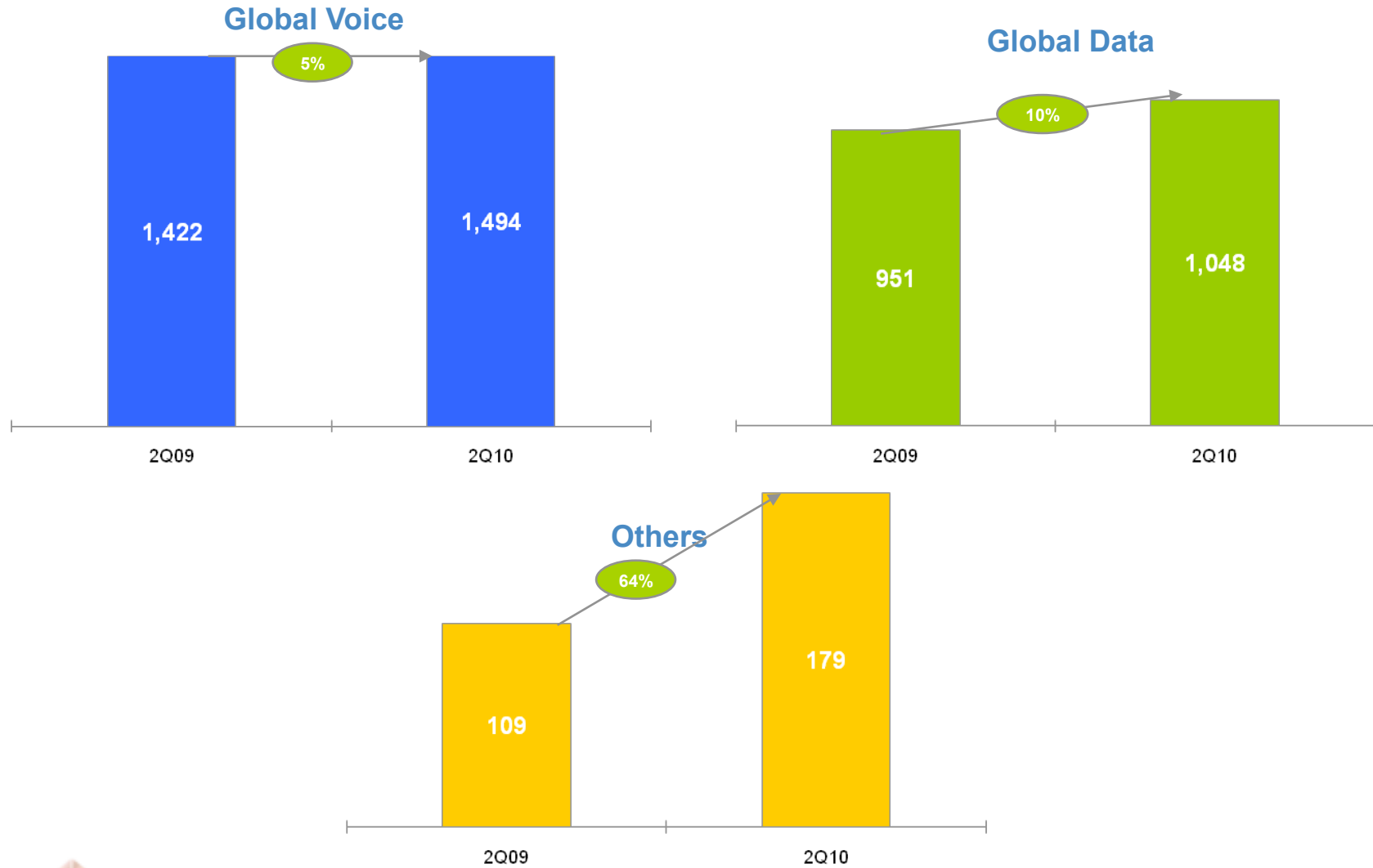
**Consolidated PAT**



# Segment Revenues: Q2 2009-10

As Per India GAAP

Rs crores

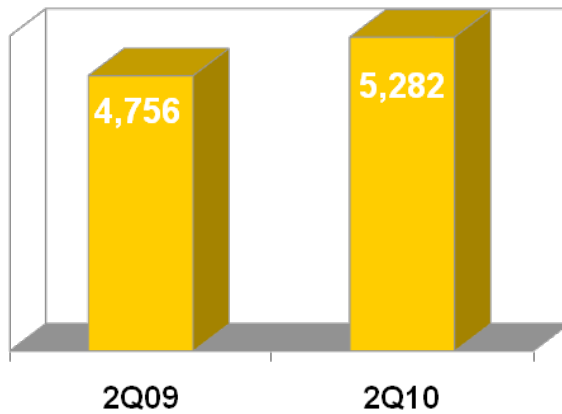


## Financial Highlights: H1 2009-10

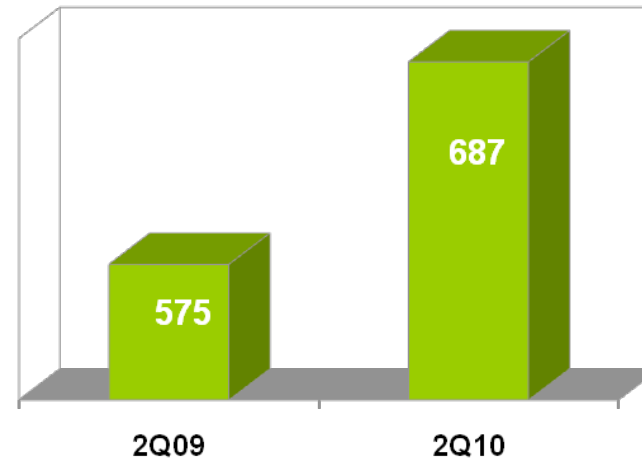
As Per India GAAP

Rs crores

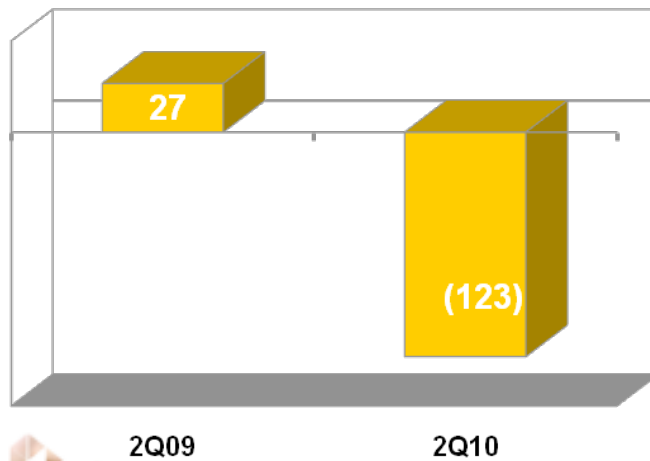
**Consolidated Gross Revenues**



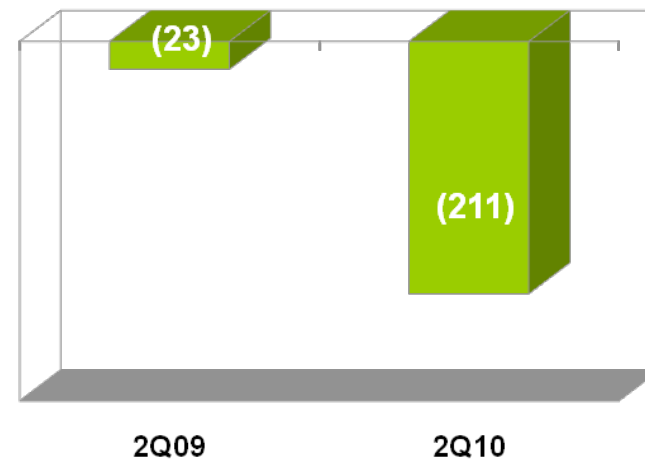
**Consolidated EBITDA**



**Consolidated PBT**



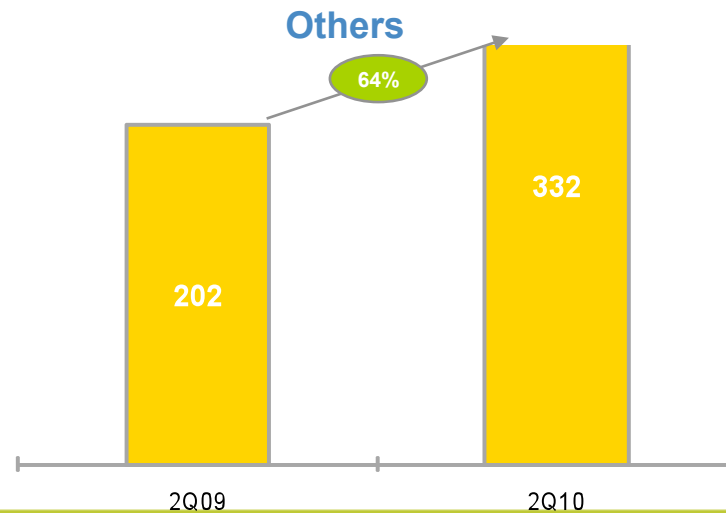
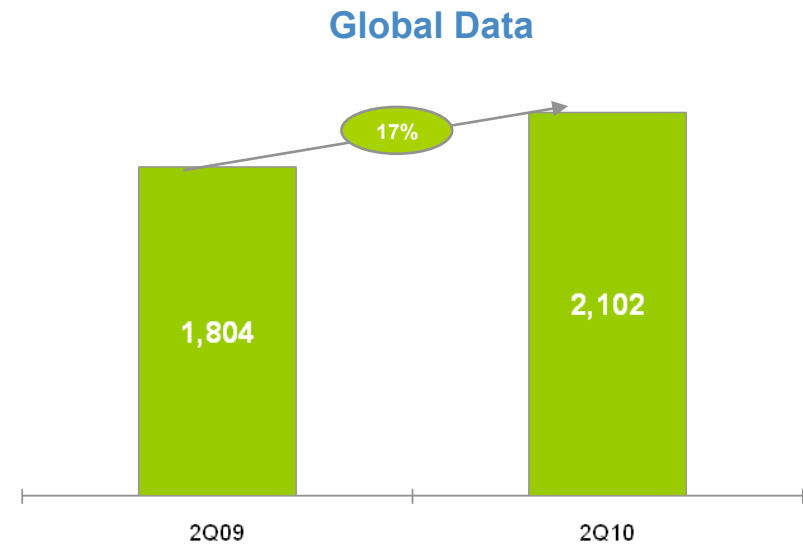
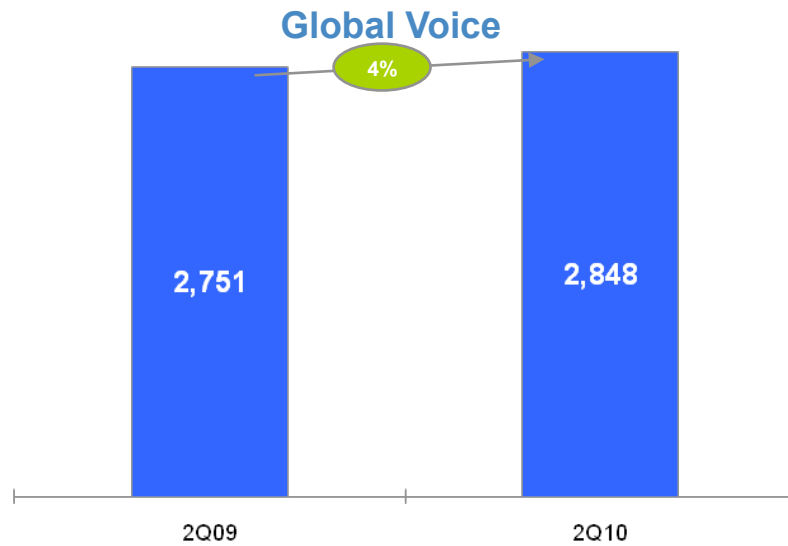
**Consolidated PAT**



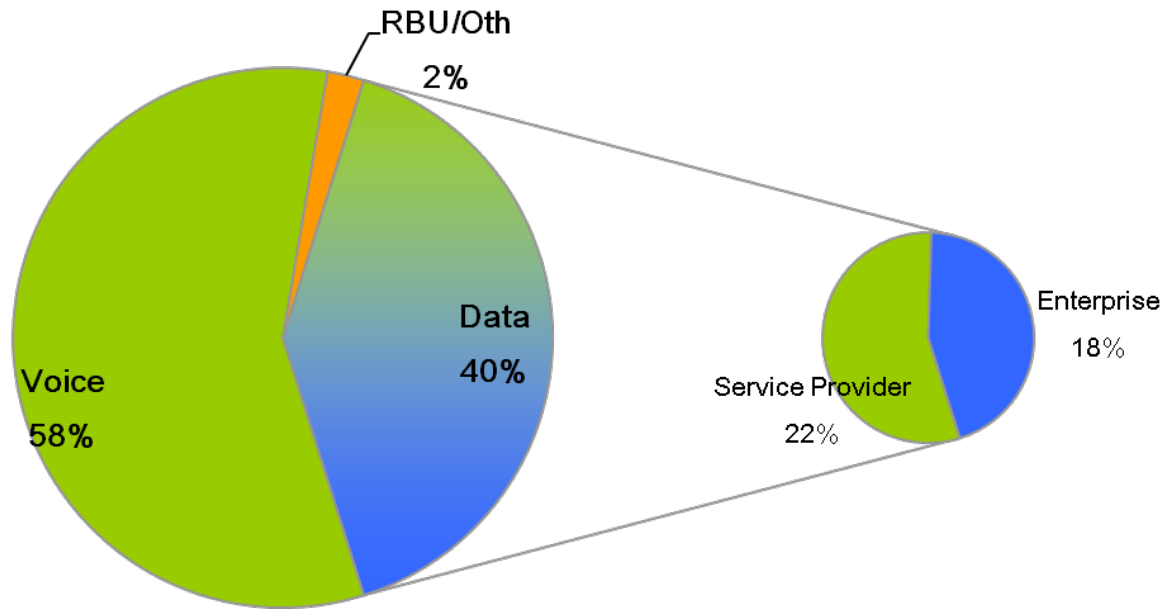
# Segment Revenues: H1 2009-10

As Per India GAAP

Rs crores



## Gross Revenue Split by Business & Segment (Q2 2009-10)

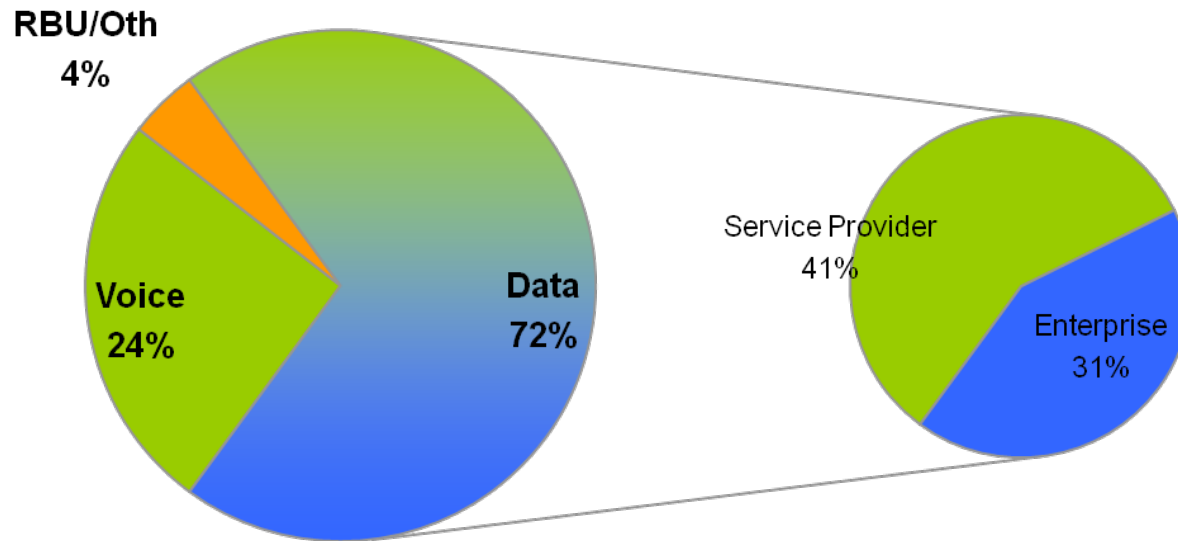


Q2 FY10 Total: Rs 2,720 Crores

**Enterprise & Retail is 20%; Service Provider is 80%**



## Net Revenue Split by Business & Segment (Q2 2009-10)

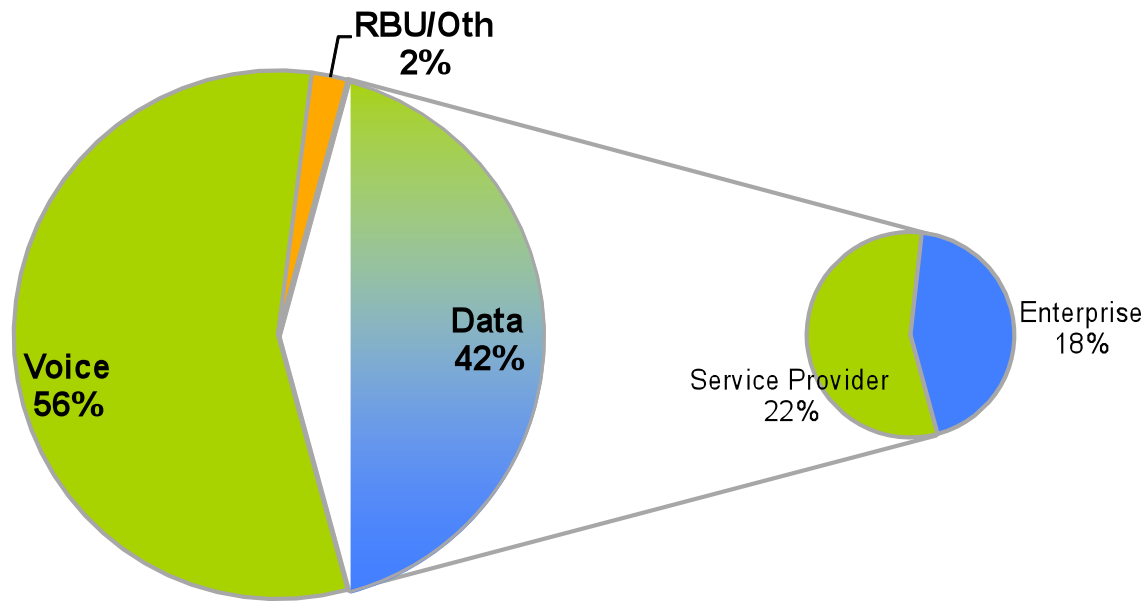


Q2 FY 10 Total: Rs 1,410 Crores

**Enterprise & Retail is 34%; Service Provider is 66%**



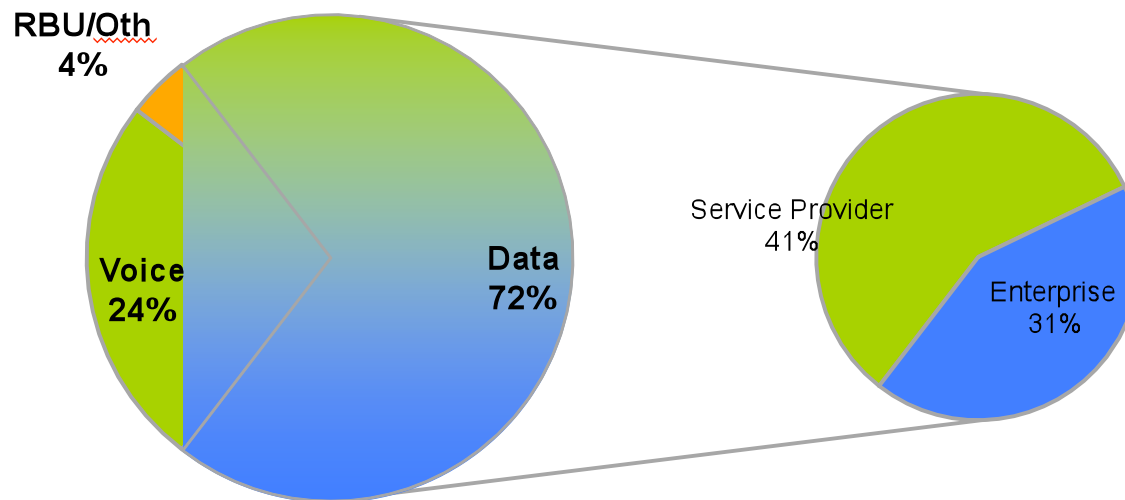
## Gross Revenue Split by Business & Segment (H1 2009-10)



H1 FY10 Total: Rs 5,282 Crores

**Enterprise & Retail is 20%; Service Provider is 80%**

## Net Revenue Split by Business & Segment (H1 2009-10)



H1 FY 10 Total: Rs 2,919 Crores

**Enterprise & Retail is 35%; Service Provider is 65%**





**TATA** COMMUNICATIONS

Thank You

