

Manufacturer & Exporter of Male Condoms, Female Condoms, Water based Lubricants & In Vitro Diagnostics (IVD) Kits

Date: - 8th August, 2025

To,

Department of Corporate Services,

BSE LIMITED,

Phiroze Jeejeebhoy Towers,

Dalal Street.

Mumbai - 400 001

SCRIP CODE: 530843

The National Stock Exchange of India Ltd.

Exchange Plaza, 5th Floor, Bandra-Kurla

Complex, Bandra (East),

Mumbai - 400051

Fax.No. - 6641 8125 / 26

SCRIP CODE: CUPID

Subject: - Q1FY2026 Investor Presentation

Dear Sir / Madam.

With reference to captioned subject attached herewith the Q1FY2026 Investor Presentation for your reference.

Kindly take the same on your records.

Thanking You.

Yours faithfully

For Cupid Limited

Saurabh V. Karmase

Company Secretary and Compliance Officer

CIN No.: L25193MH1993PLC070846







Factory & Registered Office:



Q1 FY26 Investor Presentation



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Established Global Foundation

From global health partner to emerging consumer brand Cupid Limited's legacy is built on quality, innovation, and international trust.



Cupid Limited @ Glance



Established in 1993, CUPID Limited is a trusted Indian manufacturer and global exporter of male and female condoms, personal lubricants, and IVD kits, with a footprint in 110+ countries.

CUPID is the first company globally to receive WHO/UNFPA prequalification for both male and female condoms. Backed by ISO 9001:2015 certification and USFDA (510k) clearance, the company operates with strong regulatory credibility and quality assurance systems.

Long-standing B2B partnerships with WHO, UNFPA, government bodies, and NGOs drive consistent institutional sales across domestic and international markets.

In 2023, Mr. Aditya Kumar Halwasiya and Columbia Petro Chem Pvt. Ltd. acquired a 41.84% strategic stake, positioning CUPID for its next phase of accelerated, diversified growth.

In a major strategic shift, CUPID entered the B2C FMCG space in 2024, launching a branded portfolio that includes deodorants, perfumes, toilet sanitizers, menstrual cups, petroleum jelly, hair & body oils, hair removal sprays, and other personal care products.



Key Facts & Figures





3 Decades

Of In-house Manufacturing



First in the world to achieve WHO/UNFPA prequalification for both male and female condoms



110+

Export Countries





Pan India

Presence For B2C FMCG Business



Presence across
55+ super stockists



850 +

Distributors



1.2 Lakh+

Retail Touchpoints



315+ Member

Sales Force



1,00,000 sq. ft

Manufacturing Facility Area





180+

Employees



Workforce with an average

10 years of experience



ISO 9001:2015

Certified Company

Journey & Milestones



2022

Commenced manufacturing of In-Vitro Diagnostic (IVD) Devices, diversifying its healthcare portfolio.

2023

Strategic transformation as Mr. Aditya Kumar Halwasiya and Columbia Petro Chem Pvt. Ltd. acquired a 41.84% stake; initiated land acquisition for future capacity expansion

2024

Entered the B2C FMCG market with a diverse product portfolio, including deodorants, perfumes, toilet sanitizers, menstrual cups, petroleum jelly, and more.

2025

Capacity expansion underway to scale up production to 1.25 billion male condoms and 125 million female condoms annually within the next 18-24 months.

2020

Increased male condom production to 480 million units; began supplying lubricant jelly to UNFPA

2018-2020

Received large export orders from Brazil, boosting international recognition.

2016

Introduced water-based lubricant jelly; listed on the National Stock Exchange (NSE); launched CUPID brand in India.

2015

Secured a landmark \$16.3 million order from the National Department of Health, South Africa.

2012

Achieved WHO/UNFPA prequalification for female condoms – a global first.



1993

Incorporated as CUPID Limited in India.

1995

Listed on the Bombay Stock Exchange (BSE), marking its public market debut.

1996

Commenced commercial production and secured its first export order.

2006

Expanded manufacturing capacity from 160 million to 400 million pieces annually.

2010

Launched its female condom product line, becoming a pioneer in the segment.

Revitalized & Visionary Leadership

A rejuvenated leadership team and a diverse, high-integrity board are driving transformative change with strategic clarity and governance strength



Esteemed Board Of Directors





Aditya Kumar Halwasiya Chairman & Managing Director

- Holds a Master's in Global Finance from Fordham University, New York
- Graduated in B.Com.
 (Marketing) from St. Xavier's
 College, Kolkata
- Focuses on systems, processes, and consumer-tech trends
- Director at Apollo Micro Systems Ltd
- Largest individual shareholder in Tourism Finance Corporation of India Ltd



Ajay Kumar Halwasiya

Executive Director

- Holds a Bachelor's Degree in Business Management from Singapore Management University
- As an NRI based in UAE, he has headed a proprietary investment desk for over a decade managing and growing strategic investments across various asset classes.
- Brings global exposure and strong insights into Bharat and International Markets business.
- Oversees the execution of business plans across the organization.



Akshay Kumar Independent Director

- Holds a Management Degree from IIM Ahmedabad
- Corporate experience across
 Unilever, Standard Chartered, and
 Bharti Airtel
- Brings expertise in strategy, operations, and corporate governance



Smeeta Bhatkal Independent Director

- Dean, BFSI at Welingkar Institute of Management, Mumbai
- PGDM from IIM Ahmedabad
- Completed GCPCL at Harvard Business School and Morgan Finance Program at JP Morgan
- Brings 16 years of experience in investment banking

Esteemed Board Of Directors





Dr. T. V. RaoIndependent Director

- Over 40 years of experience in banking, foreign trade, and housing finance
- Specialist in treasury management and investment
- Serves on boards of multiple growth-oriented companies, including Ladderup Finance Ltd



Rajinder Singh Loona Independent Director

- Former Executive Director (Law), SEBI
- Renowned corporate lawyer with expertise in securities law, banking, and infrastructure
- Over 16 years of experience in corporate governance and regulatory advisory



Rajni Mishra Independent Director

- Nearly four decades of experience in banking, including 37 years at SBI
- Specialized in corporate credit across healthcare, infrastructure, power, and textiles
- Serves on boards including Ujjivan Small Finance Bank
- Holds M.Com. (Gold Medalist) from M.S. University, Vadodara



Shaina Chudasama Non-Executive Director

- Fashion designer,
 politician, and social
 worker
- Engaged in social causes through 'I Love Mumbai' and 'Giants Welfare Foundation'
- Holds a BA in Political Science from St. Xavier's College, Mumbai
- Serves as National Spokesperson for a leading national political party



Santosh Desai Independent Director

- MD & CEO of Future Brands Ltd; former President at McCann Erickson India
- Specialist in branding, advertising, and consumer strategy
- Board member at FSN E-Commerce (Nykaa), DB Corp, and Amar Chitra Katha
- Holds an MBA from IIM Ahmedabad and a BA from University of Baroda

Transformational Shift Under New Leadership



Governance Reimagined



Post-acquisition, Cupid revamped its board with professionals from SEBI, banking, law, and consumer marketing, reinforcing transparency and strategic oversight.

Smart Manufacturing Upgrade



Investments in advanced Korean and German machinery automated condom and IVD kit production, improving quality and reducing manual dependency.

Consumer-Centric Business Pivot



Entered the B2C personal care segment with deodorants, face wash, and oils, backed by strong R&D, quality control, and a nationwide distribution network.

Brand & Product Revitalization



Launched a modern, value-driven brand identity to enhance consumer appeal and competitiveness in retail markets.

Efficient & Scalable Operations



Streamlined procurement and inventory systems while planning capacity expansion and future-ready automation.

Compliance-Led Global Access

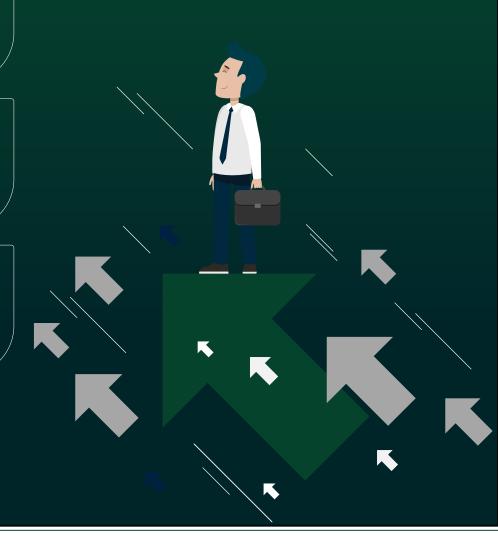


Renewed certifications and resumed UNFPA supply, enabling access to key tender-driven international markets.

Domestic Market Rebalance



Grew domestic revenue share to 52% within two years, reflecting strong execution in Indian B2B and B2C verticals.



Cupid's Product Categories





Male Condoms
FY25 Revenue
₹ 117.45 Cr | 64%

Female Condoms

FY25 Revenue

₹ 27.53 Cr | 15%

IVD Kits
FY25 Revenue
₹ 12.85 Cr | 7%

Other Consumer Products
FY25 Revenue
₹ 25.69 Cr | 14%

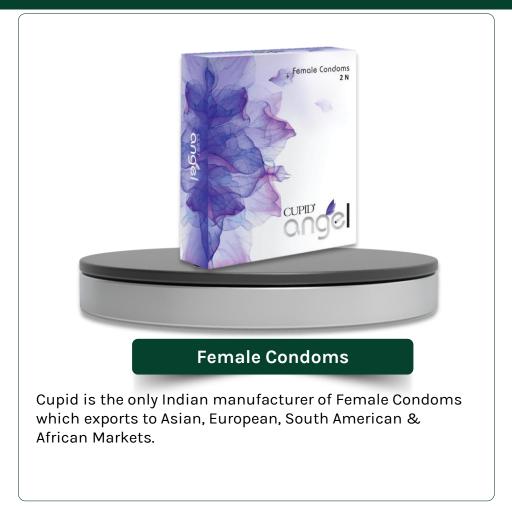
Core Products



Cupid is First in the world to achieve WHO/UNFPA prequalification for both male and female condoms



- Ultra-Thin.
- They are also available in different sizes, flavours & colours.



Cupid's Each Condom Is 100% Electronically tested

Core Products





Water Based Lubricant Jelly

Available in 3ml, 5ml Sachets 20 gm, 50gm, 82 gm, 114 gm tubes.

- Commercial manufacturing commenced in 2015 to meet strong demand from global clients
- Approved by India FDA (2015) and CE certified (2016)
- Exported to 30+ countries across multiple continents



IVD Kits

20+ SKUs for different Tests

Manufactured In Fully Automatic Production Line

Click Here to View

- Initiated domestic distribution across key Indian states:
 Maharashtra, Goa, Gujarat, Rajasthan, Jammu & Kashmir, and Madhya Pradesh
- Successfully entered international markets through initial exports
- High-margin product line expected to enhance overall company profitability as volumes scale

Emerging Growth Engine - IVD Test Kits Business



Cupid's high-margin IVD segment is witnessing rapid momentum, driven by strong demand, regulatory progress, and global market entry.

Diversified Product Portfolio



3 additional kits under development



Certifications & Regulatory Approvals Underway

- CE Certification for 4 key products expected by end-2025
- WHO Prequalification for Malaria Test Kit targeted by mid-2026
- CDSCO, ICMR, NIMR, NIB, RGCB approvals already in place

Strategic Alignment with Public Health Needs

- Focused on infectious disease detection, maternal health, and preventive diagnostics
- Affordable and accessible kits catering to emerging healthcare markets

Demand Backed by Government & Retail

- Eligible for central & state tenders post 3-year domestic production milestone
- Supplying 120+ ESIC hospitals via GeM portal
- Presence across labs and chemists nationwide

Capacity-Led Expansion | Global Reach | Automation-Driven Scale



Cupid is building a robust diagnostics platform through automation, certifications, and global outreach.

Scalable Manufacturing Backbone

- Existing capacity: 1 lakh kits/day
- Target capacity: 4 lakh kits/day by end-2026
- New machines: Fully-automated pouching installed; additional equipment scheduled in phases



Quality Assurance & Compliance

- Certified under ISO 13485:2016, ISO 9001:2015, ISO 14001:2015
- Multi-stage quality systems aligned with global diagnostic standards

Accelerating Global Market Penetration

 Registrations and sales initiated in: Tanzania, Ghana, Liberia, Bangladesh, Philippines, Sierra Leone, Bhutan, Nepal, Uganda

Positioned for High-Margin, Certification-Led Global Play

- Strategic investments in CE/WHO certifications to access regulated markets and tender-based demand
- IVD segment poised to become a core growth lever in Cupid's diversified healthcare portfolio

Global B2B Footprint



CUPID has established a long-term agreement with WHO/UNFPA and works with reputed NGOs, Governments and Companies across the

World and in India for its B2B Business.

Cupid's Export Business
Contributes ₹ 93.58 Cr
(52%) of sales



Currently Exports to **110 Countries**



to WHO, UNFPA, and various health ministries



Products aligned with Global Quality
Benchmarks





Empowering global public health programs with reliable, affordable protection and diagnostics.

Cupid's B2B Footprint in Action





Strategic Domestic Expansion

Cupid's bold entry into India's highgrowth FMCG space marks a pivotal shift toward domestic B2C expansion backed by decades of manufacturing expertise.



Cupid's Bold Leap into B2C FMCG



Following its takeover by new management, Cupid has boldly diversified into the B2C FMCG space, launching a modern personal care portfolio to tap India's fast-growing consumer market.



Modern Value Brand Positioning

Positioned as a modern Indian brand offering aspirational products at compelling price points

Legacy of Quality

30+ years of in-house manufacturing with WHO/UNFPA-certified standards extended to new personal care SKUs

Sustainability-Focused

Conscious formulations aligned with consumer demand for safe, skin-friendly, and quality-first personal care products

Cupid's B2C FMCG Rollout in Action



Cupid has achieved 1.2 Lakh+ retail touchpoints within just 15 months demonstrating execution strength and pan-India scalability in the B2C FMCG space.



E-commerce | Modern Trade | D2C Channels

With a solid offline backbone, Cupid is now poised to expand into E commerce and organized retail formats.

1.2 Lakh+ Retail Touchpoints

Within 15 months, Cupid achieved placement across over 1.2 lakh retail outlets.



850+ Distributors Across India

A wide distributor network was rapidly scaled to bridge supply between stockiest and retailers.

315+ Member Sales Force

Cupid onboarded a strong team of professionals from leading FMCG, OTC, and D2C backgrounds.



55+ Super Stockists Onboarded

Strategic partners across regions were appointed to handle bulk inventory and regional redistribution.



Cupid's B2C FMCG Product Range





State Of The Art Manufacturing Facility



Location **Sinnar, Nashik**

Area **1,00,000 sq. ft.**

Male Condom
480 million pieces
per year

Female Condom
52 million pieces
per year

Lubricant Jelly
210 million sachets
per year

IVD Kits
30 million pieces
per year

Cupid's State-of-the-art manufacturing facility equipped with advanced German technology and supported by a dedicated in-house R&D team driving innovation and global-standard quality.













In progress Facility Expansion



In March 2024, Cupid Limited acquired a strategic land parcel in Palava, Maharashtra (MIDC area) to establish a new manufacturing facility.



The 170,000 sq. ft. state-of-the-art plant is scheduled for completion by end-FY26.



The new facility will **increase production capacity by 1.5x** over current levels Over current
levels for condoms and will also include in-house
protein synthesis for Cupid IVD Kit



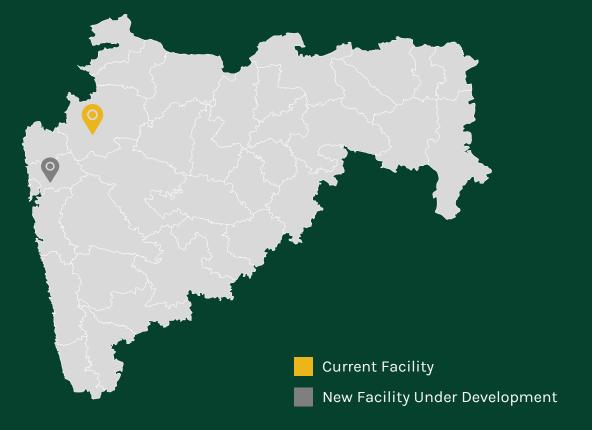
Incremental annual output:

- ~770 million male condoms
- ~75 million female condoms



Post-expansion total capacity:

- ~1.25 billion male condoms per year
- ~125 million female condoms per year





Advanced machinery deployed across the production process to boost efficiency and maintain stringent quality standards.



Production line expansion to include synthetic rubbers like Nitrile, supporting product diversification and enhanced market positioning

Quality & Certifications



Cupid Limited is the first company in the world to obtain Pre-qualification status from WHO/UNFPA for supply of both Male & Female condoms.

Cupid's commitment to quality is underpinned by ISO 9001:2015 certification and a rigorous, multi-stage testing process. This includes:



Incoming Materials Inspection

Thorough testing of all raw and packaging materials.



Continuous quality checks during production.





Finished Product Evaluation:

Comprehensive assessment to ensure final product excellence.

This integrated approach guarantees every product meets our stringent quality standards.



















Online Trade Channel & Branding Initiatives



Cupid's Products are listed on Amazon India









Strengths & Strategies





Proven Manufacturing & Quality Backbone

Operates a world-class, 100,000 sq. ft facility equipped with advanced Korean and German technology, supported by 100% electronic testing and a robust 3-stage QA system.



Diverse & High-Margin **Product Portfolio**

Strong presence in sexual wellness and diagnostics with strategic expansion into FMCG segments like deodorants, hair oils, and personal hygiene products.



Global Certifications & Market Trust WHO/UNFPA

WHO/UNFPA PQ, CE, USFDA certifications for male condoms, WHO/UNFPA PQ, CE certifications and global registrations for female condoms and personal lubricants and upcoming international registrations for IVD Kits, enabling access to highly regulated global markets and tenders



Robust International & **Domestic Presence**

Exporting to 110+ countries while growing domestic revenue share to 52% through aggressive B2C Rollout and modern trade expansion in FY25.



Focused R&D and **Innovation Pipeline** In-house R&D team

driving new product development across IVD and personal care to meet evolving healthcare and lifestyle needs.



Customer-Centric Retail Strategy

Rapidly scaling B2C FMCG reach with a dedicated sales force, 850+ distributors, and a target of 1.75 lakh+ outlets by FY26.



Capacity-Led Scalability

Upcoming Palava facility to increase manufacturing capacity by 1.5x, supporting future growth in both institutional and retail segments.



Visionary Leadership & **Strong Governance**

Diverse board and globally experienced leadership ensuring transparency, strategic agility, and longterm value creation.



Certification & Market **Access Strategy**

Actively pursuing CE/WHO certifications and global registrations to unlock highvalue markets across Africa, Europe, and Latin America.



Inorganic Growth Plans Evaluating strategic

Acquisitions and investments to enhance capabilities, expand categories, and accelerate topline growth.



Favorable Market Tailwinds

Cupid operates at the intersection of fastgrowing sexual wellness and personal care markets, both backed by demographic tailwinds, rising awareness, and policy support.



Global & Indian Condom Market Overview



(In USD Bn)

India remains a high-growth market with increasing urbanization, youth population, and digital adoption for sexual wellness products.

Global Condom Market

Market Size (2023): USD 13.5 Bn

Projected Size (2033): USD 26.3 Bn

• **CAGR:** 5.8%

 Key Drivers: Rising awareness, STI prevention, growing demand for diverse products

Market Leader: Asia-Pacific (50.91% share in 2023)

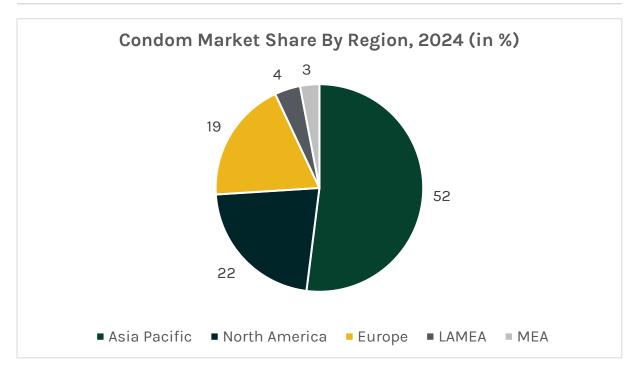
Indian Condom Market

Market Size (2024): USD 780.5 Mn

• CAGR (2025-2033F): ~10.45%

- Growth Factors:
 - •65% population below 35 years
 - Rising STI/HIV cases (2.5 Mn+ HIV patients)
 - Government initiatives like NHM & NACP
 - 0% GST on condoms

| | | | (III OOD BII) |
|------------------------|------|------|---------------|
| | 2023 | 2033 | CAGR |
| Sexual Wellness Market | 20.6 | 32.5 | 4.70% |
| Condom Market | 13.5 | 26.3 | 5.80% |



Source: allied Market Research, Allied Market Research Sexual Wellness

Global & Indian Personal Care Products Industry



There's rising demand for safe, affordable, and eco-conscious products, especially among millennials and Gen Z

Global Personal Care Market

- Valued over USD 500 Bn+, with consistent mid-single digit growth
- Driven by:
 - Increased hygiene consciousness
 - Growing FMCG penetration in emerging markets
 - Surge in e-commerce and premiumization

Indian Personal Care Market

- Among the fastest-growing globally
- Categories include: skin care, hair care, intimate hygiene, and grooming
- Digital-first brands gaining traction via D2C & online platforms

India's B2C FMCG Personal Care Landscape



Market Characteristics

- Highly fragmented yet fastconsolidating
- Surge in niche B2C brands across hygiene, feminine care, and wellness
- Consumers prefer products with natural, ayurvedic, and chemical-free claims



Emerging Categories

- Intimate hygiene (wipes, washes)
- Sexual wellness (condoms, lubricants)
- Men's grooming & personal hygiene



Distribution Shift

- E-commerce growing at 25%+ CAGR
- Tier 2–3 cities driving new volume growth
- Strategic D2C + influencer marketing key to brand loyalty

Source: Grand View Research, EY, Avendus

Key Growth Drivers & Govt Support



Multi-stakeholder push across policy, infrastructure, and consumer behavior is accelerating the category's formalization and growth.

Key Growth Drivers

- Rapid urbanization & rising disposable income
- Changing social norms toward open sexual health conversations
- Increase in single households and female decision-makers
- High mobile & internet penetration fueling digital commerce
- Demand for premium, eco-conscious and customized products

Government & Institutional Support

- National AIDS Control Program (NACP)
- National Health Mission (NHM): Free/subsidized contraceptives
- **UNFPA**: 1.37 Bn male condoms & 10.4 Mn female condoms supplied globally
- 0% GST on condoms makes products more accessible
- WHO & CDC-backed distribution & awareness programs



Source: NACO, Allied Market Research Sexual Wellness, National Health Mission, UNFPA

Strong Financial Backbone

With zero debt, strong margins, and healthy cash reserves, Cupid stands financially resilient and well-positioned for sustained expansion.



Management Comment On Q1 FY26 Financial Performance





Aditya Kumar Halwasiya Chairman & Managing Director We are pleased to commence FY26 on a strong note, delivering healthy growth in both revenue and profitability. This strong performance reaffirms our belief that FY26 will be Cupid Limited's strongest year yet in its history. It reflects the power of our focused strategy, operational discipline, and the unwavering dedication of the entire Cupid team.

With a strong order book in hand, we are well-positioned to achieve our targeted turnover. Favourable tailwinds from the ₹-USD exchange rate are expected to further support our momentum, particularly as exports are projected to be a major portion of our business this FY. Encouragingly, our B2C segment is also gaining traction, especially during the festive season, and we are confident of surpassing ₹100 Cr in this Segment alone.

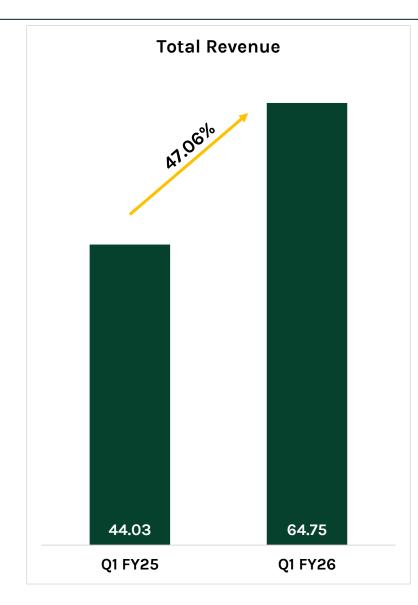
Our B2C FMCG business continues to grow at an impressive pace as we expand our footprint across India, reinforcing brand visibility and earning deeper consumer trust. The strong response from customers further validates our belief in the long-term growth potential of this segment.

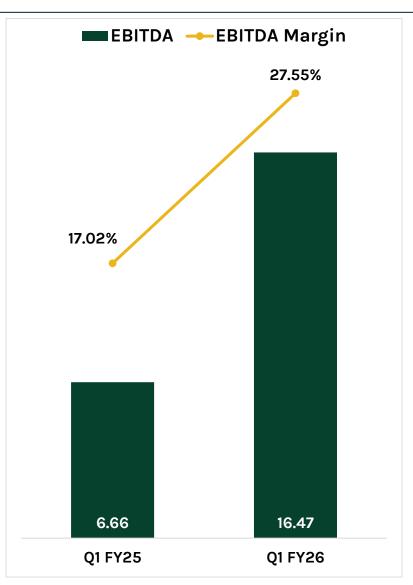
Simultaneously, we remain deeply committed to our core B2B export business, which is witnessing renewed traction. Through sustained engagement with international stakeholders, we are receiving sizable orders from both institutional and non-institutional buyers. With multiple product certifications and registrations underway across key markets, we are confident of unlocking significant new opportunities globally.

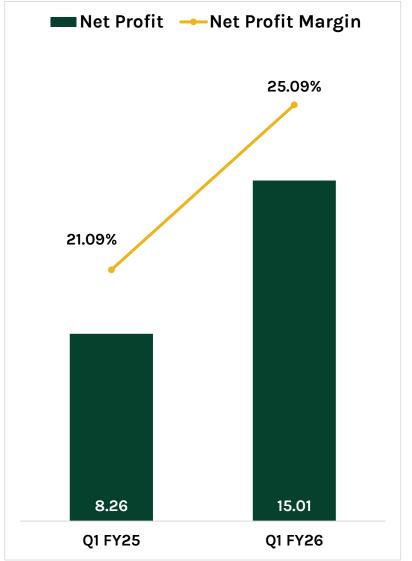
Looking ahead, our dual-pronged strategy of scaling a fast-growing domestic FMCG presence while strengthening our established global B2B export business, positions us well to sustain this growth trajectory. Our mission remains steadfast: to deliver high-quality products, expand market leadership, and generate long-term value for our shareholders."

Consolidated Q1 FY26 Financials Performance









(Amount in ₹ Cr and Margins In %)

Consolidated Comparative Profit & Loss Statement



| | | | (₹ In Cr except EPS) |
|---------------------------------------------------|---------|---------|----------------------|
| Particulars | Q1 FY26 | Q1 FY25 | YoY |
| Revenue from operations | 59.80 | 39.13 | |
| Other Income | 4.94 | 4.89 | |
| Total Income | 64.75 | 44.03 | 47.06% |
| Raw Material Consumption & Changes in Inventories | 24.09 | 13.72 | |
| Employee costs | 7.11 | 6.29 | |
| Other expenses | 12.13 | 12.47 | |
| Total Expenses | 43.33 | 32.47 | |
| EBITDA | 16.47 | 6.66 | 147.39% |
| Finance Costs | 0.62 | 0.23 | |
| Depreciation | 1.24 | 0.76 | |
| PBT | 19.55 | 10.56 | 85.08% |
| Tax | 4.54 | 2.31 | |
| Net Profit | 15.01 | 8.26 | 81.80% |
| Total Comprehensive Income | 15.01 | 8.26 | 81.80% |
| EPS | 0.55 | 0.30 | 83.33% |

Consolidated Profit & Loss Statement



(In ₹ Cr) **Particulars** FY25 FY24 FY23 Revenue from operations 183.52 171.09 159.33 19.66 7.22 4.77 Other Income **Total Income** 203.18 178.30 164.10 Raw Material Consumption & Changes in Inventories 67.33 65.01 59.29 Employee costs 29.17 16.41 13.77 45.30 39.24 Other expenses 45.29 **Total Expenses** 141.80 120.99 118.02 **EBITDA** 41.73 50.10 41.31 **Finance Costs** 2.05 1.81 0.79 Depreciation 2.97 4.48 2.93 42.32 **PBT** 54.86 52.58 13.97 12.73 10.74 Tax **Net Profit** 40.89 39.85 31.58 **Total Comprehensive Income** 39.46 39.38 31.46

Consolidated Balance Sheet

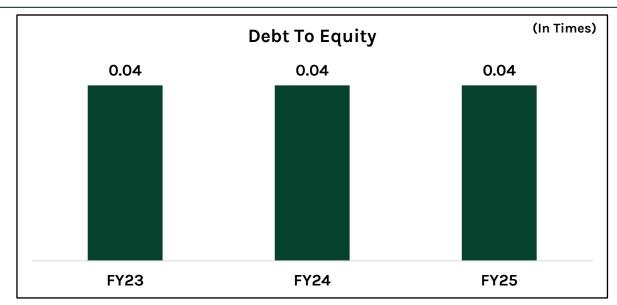


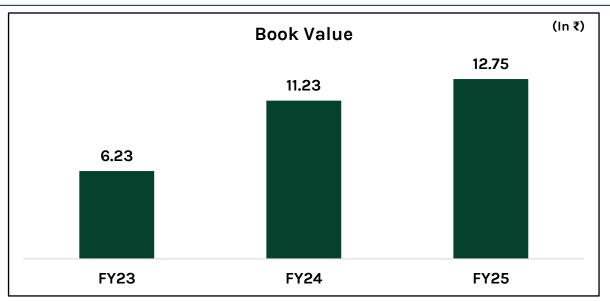
| Equities & Liabilities | FY25 | FY24 | FY23 |
|-------------------------------|--------|--------|--------|
| Equity | | | |
| Equity Share capital | 26.85 | 13.42 | 13.34 |
| Other Equity | 315.35 | 287.87 | 153.79 |
| Non Controlling Interests | - | - | - |
| Total Equity | 342.19 | 301.29 | 167.12 |
| Non Current Liabilities | | | |
| Non Current Borrowings | - | - | - |
| Lease Liabilities | 5.03 | - | - |
| Deferred Tax Liabilities | 0.83 | 1.33 | 1.34 |
| Long Term Provision | 2.53 | 0.32 | 0.21 |
| Total Non Current Liabilities | 8.39 | 1.65 | 1.55 |
| Current Liabilities | | | |
| Current Borrowings | 12.63 | 12.06 | 5.97 |
| Lease Liabilities | 1.33 | - | - |
| Trade Payables | 3.87 | 2.47 | 8.73 |
| Current Tax Liabilities (Net) | 1.17 | - | 0.31 |
| Short Term Provisions | 1.00 | 1.10 | 0.54 |
| Other Current Liabilities | 1.20 | 1.37 | 4.61 |
| Total Current Liabilities | 21.20 | 17.01 | 20.16 |
| Total Liabilities | 371.78 | 319.94 | 188.83 |
| | | | |

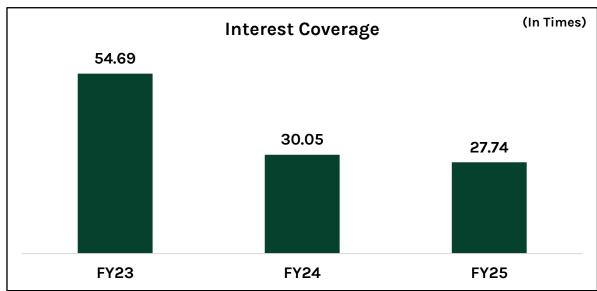
| | | | (In ₹ Cr) |
|------------------------------------|--------|--------|-----------|
| Assets | FY25 | FY24 | FY23 |
| Non Current Assets | | | |
| Fixed assets | 73.11 | 58.13 | 36.06 |
| Non Current Investments | 15.66 | 12.05 | - |
| Other Non Current Financial Assets | 1.12 | 0.07 | - |
| Deferred Tax Assets (Net) | - | - | - |
| Other Non Current Assets | - | - | - |
| Total Non Current Assets | 89.90 | 70.25 | 36.06 |
| Current Assets | | | |
| Inventories | 41.67 | 15.65 | 19.10 |
| Trade receivables | 67.03 | 47.98 | 25.64 |
| Cash & Bank Balance | 68.57 | 39.45 | 29.62 |
| Other Current Financial Assets | 3.39 | 1.96 | 1.07 |
| Current Tax Assets (Net) | - | - | - |
| Other Current Assets | 101.21 | 144.65 | 77.33 |
| Total Current Assets | 281.88 | 249.69 | 152.77 |
| Total Assets | 371.78 | 319.94 | 188.83 |

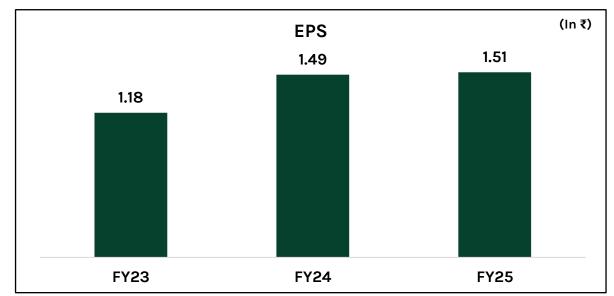
Steady Growth Over the years in Annual Performance (Consolidated)











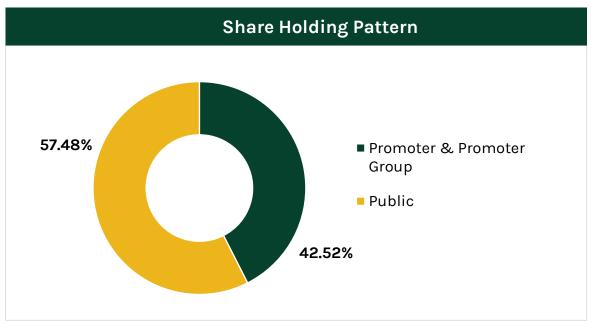
Stock Data



As On 08-08-2025

As On 30-06-2025

| BSE (530843 INE509F01029) NSE (CUPID) | | |
|-------------------------------------------|----------------|--|
| Share Price (₹) | 167.50 | |
| Market Capitalization (₹ Cr) | 4,496.82 | |
| No. of Shares Outstanding | 26,84,67,140 | |
| Face Value (₹) | 1.00 | |
| 52-week High-Low (₹) | 169.70 - 55.75 | |



Source: NSE

Investment Rationale



High-Margin Diagnostics Business

Condoms

IVD kits contribute to margin expansion and are supported by CE/WHO certifications, unlocking global tender markets.



First-Mover Advantage in Female

One of the only global companies with WHO/UNFPA prequalification for both male and female condoms a defensible niche with global demand tailwinds.



Strong Global Positioning

Exporting to 110+ countries with WHO/UNFPA-recognized quality; long-term supplier to global health organizations and governments.



Dual Growth Engines: B2B & B2C

Balanced exposure to institutional exports and fastscaling branded FMCG business offers diversified revenue visibility.



Agile FMCG Execution

Achieved 1.2 lakh+ retail touchpoints in 15 months with a robust pan-India distribution team and compelling product portfolio



Capacity-Backed Scalability

New plant to boost production capacity by 1.5x by FY26-end, ensuring readiness for future demand across product lines.



Debt-Free with Strong Cash Reserves

Healthy balance sheet with zero debt and ₹170+ Cr in reserves provides strategic flexibility for growth and acquisitions.



Leadership-Driven Transformation

Proven management with global outlook, backed by a credible and diverse board, driving operational excellence and long-term strategy.



Thank You



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