



31st July, 2023

The Listing Department National Stock Exchange of India Ltd Exchange Plaza, C-1, Block G Bandra Kurla Complex, Bandra (E) Mumbai- 400051 NSE Scrip Code:ANMOL	Corporate Service Department Bombay Stock Exchange Limited 25 th Floor, P J Towers Dalal Street, Fort Mumbai- 400001 BSE Scrip Code: 542437
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Sub: Announcement under Regulation 30 of SEBI (LODR) Regulations, 2015- Business Update

Dear Sirs,

Anmol India Ltd. one of the leading players in Supply chain management industry, Commodity Trading, and Coal Import, in its board meeting held on July 27th, 2023 has approved the unaudited Financial Results of the Company for the First Quarter ended on 30th June 2023. Please find enclosed Standalone Financial Statement Highlights for Q1FY24 vs Q4F23 vs Q1FY23.

This is for your information and records.

Thanking You,

Yours Faithfully,
For Anmol India Limited

Parabhjot Kaur
Company Secretary & Compliance Officer
M. No. A26715

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ANMOL INDIA LTD.

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Anmol India Ltd. Reports Stellar Earnings for Q1FY24, Records 107% PAT Growth

Revenue from Operations reported at Rs.480.16 Cr in Q1FY24

EBITDA came in at Rs. 15.90 Cr in Q1FY24

PAT stood at Rs. 9.19 Cr in Q1FY24

Q1FY24 – Earnings Update

Ludhiana: Anmol India Ltd. (BSE: 542437, NSE: ANMOL), one of the leading players in Supply chain management industry, Commodity Trading, and Coal Import, in its board meeting held on July 27th, 2023 has approved the unaudited Financial Results of the Company for the First Quarter ended on 30 June 2023.

Standalone Financial Statement Highlights for Q1FY24 vs Q4FY23 vs Q1FY23

Particulars (Rs. Cr except EPS)	Q1FY24	Q4 FY23	QoQ%	Q1FY23
Revenue from Operations	480.16	370.13	29.72%	556.38
Other Income	3.01	2.35		1.76
Total Revenue	483.17	372.48	29.71%	558.14
Total Expenses excluding Depreciation, Amortization & Finance Cost	467.27	362.83		545.49
EBITDA	15.90	9.65	64.76%	12.65
EBITDA Margin (%)	3.29%	2.59%	70 bps	2.26%
Depreciation & Amortization	0.09	0.13		0.04
Finance Cost	3.53	3.50		1.74
PBT before Exceptional Item	12.28	6.02		10.97
Exceptional Items	-	-		-
PBT	12.28	6.02	103.98%	10.97
Tax	3.09	1.59		2.74
PAT	9.19	4.43	107.44%	8.13
PAT Margin %	1.90%	1.19%	71 bps	1.45%
Other comprehensive profit / loss	-	0.09		-
Net PAT	9.19	4.52	103.31%	8.13
Diluted EPS	8.08	3.89		7.14

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Standalone Financial Performance Comparison – Q1FY24 v/s Q4FY23

- Revenue from Operations grew by 29.72% from Rs. 370.13 Cr in Q4FY23 to Rs. 480.16 Cr in Q1FY24 primarily driven by increase in sales and total tonnage sold.
- EBITDA increased by 64.76% from Rs. 9.65 Cr in Q4FY23 to Rs. 15.90 Cr in Q1FY24
- EBITDA margins increased from 2.59% in Q4FY23 to 3.29% in Q1FY24 by 70 bps.
- PAT increased by 107.44 % from Rs. 4.43 Cr in Q4FY23 to Rs. 9.19 Cr in Q1FY24.
- PAT margins increased from 1.19% in Q4FY23 to 1.90% in Q1FY24 by 71 bps.

Management Comments

Commenting on the Q1FY24 Performance, Management added,

“Anmol India Ltd. is delighted to announce its outstanding performance in the first quarter of the fiscal year 2024, as evidenced by the remarkable financial updates. We are thrilled to report a robust growth trajectory, with significant improvements across key financial metrics.

In Q1FY24, our Revenue from Operations witnessed an impressive surge of 29.72%, reaching Rs. 480.16 Cr, compared to Rs. 370.13 Cr in Q4FY23. This notable growth is a testament to the unwavering dedication and efforts of our team. Equally remarkable is the remarkable increase in our EBITDA, which surged by an astounding 64.76% from Rs. 9.65 Cr in Q4FY23 to Rs. 15.90 Cr in Q1FY24. This growth highlights our commitment to operational excellence and effective cost management strategies.

Additionally, we are proud to see a commendable improvement in our EBITDA margins, rising from 2.59% in Q4FY23 to 3.29% in Q1FY24, an impressive 70 bps increase. This progress reflects our commitment to enhancing efficiency and driving sustainable profitability.

Notably, our Profit After Tax (PAT) witnessed exceptional growth, soaring by an impressive 107.44% from Rs. 4.43 Cr in Q4FY23 to Rs. 9.19 Cr in Q1FY24. This milestone represents our dedication to creating long-term shareholder value and sustaining profitability. Furthermore, our PAT margins also saw a remarkable surge, increasing from 1.19% in Q4FY23 to 1.90% in Q1FY24, marking a 71 bps improvement. This growth further underscores our ability to leverage opportunities and navigate challenges effectively.

We attribute this outstanding performance to the relentless efforts of our talented team, who consistently strive to achieve excellence in all aspects of our business. On A YoY basis, while our topline recorded a minor decrease, the bottom-line recorded improvements. Our commitment to innovation, customer-centricity, and operational efficiency has been the driving force behind these impressive results.

Although the price of coal and other commodities decreased yet our sales and total tonnage sold has increased. The reason for this is the immense handwork that we have put in and our focus since last 6 months to capture more market and increase our sales network

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In the previous quarter, we also approved and successfully executed a bonus issue in 4:1 ratio. The company started trading ex-bonus as of 18 July, 2023. As we move forward, we remain focused on our strategic vision and are confident in our ability to sustain this momentum.

We extend our heartfelt appreciation to our shareholders, customers, and employees for their unwavering support on this incredible journey. We look forward to building on this success and continuing to deliver exceptional value to all our stakeholders.”

About Anmol India Ltd.

Anmol India is led by Shri Vijay Goyal who has 37 years of experience in the Coal Industry and Mr. Chakshu Goyal, an ISB Alumnus, who has recently joined the board of directors and since then launched various digital initiatives to steer the growth of the company. Anmol has earned a reputable position in the Supply chain management industry, Commodity Trading, and Coal Import with a remarkable growth trajectory since its inception. The company has garnered trust and loyalty from clients across 100 diverse locations in India.

The company has undergone a significant transformation, embracing an enhanced end-to-end supply chain management approach for commodity trade. This comprehensive strategy encompasses a wide range of services, bolstered by advanced research capabilities and an optimized global sourcing strategy. It has fortified its operations by streamlining critical aspects, including the coordination of sea freights, meticulous cargo handling, robust insurance arrangements, meticulous fund management, efficient inland logistics, and seamless last-mile delivery. These improvements have been implemented as part of its ambitious expansion plan, ensuring a more robust and efficient system than ever before.

The company is aiming for strategic diversification, including portfolio and demographic diversification, to augment sales and yield the strategic benefits of geographical diversification, flexibility, adaptability, and enhanced negotiating power. Anmol India Ltd is listed on BSE & NSE. It is committed to delivering long-term value to its shareholders. The company believes in transparent and ethical business practices and is dedicated to upholding the highest standards of corporate governance.

Ms. Parabhjot Kaur

Anmol India Limited

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Disclaimer:

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding the success of our investments, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, our ability to successfully implement our strategy, our research and development efforts, changes in the value of the Rupee and other currency changes, intense competition in the industry including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Anmol India Limited may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Board of India, Stock Exchange and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company.

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