

Date: 11th August, 2023

To,
General Manager,
Department of Corporate Services,
BSE Limited.,
P J Towers, Dalal Street,
Mumbai- 400 001.

Sub: - Earnings Release for the Quarter ended 30th June, 2023.

Ref: BSE Scrip Code: 531112.

Dear Sir/Madam,

Kindly find enclosed herewith the Earnings Release for the Quarter ended 30th June, 2023.

Request you to kindly take the above information on your records.

Thanking You,

Yours faithfully,

For Balu Forge Industries Limited

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Date: 2023.08.11
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Tabassum Begum
Company Secretary & Compliance Officer
Membership No.: - A58602



BALU FORGE INDUSTRIES LTD

CIN: L29100MH1989PLC255933

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CIN: L29100MH1989PLC255933

Registered Office: 506, Imperial Palace, 45 Telly Park Road, Andheri East, Mumbai-400 069, India

Revenue from Operations stands at ₹ 1,124 Mn in Q1 FY24

EBITDA stands at ₹ 219 Mn in Q1 FY24

PAT at ₹ 167 Mn in Q1 FY24

Mumbai, 11th August, 2023: Balu Forge Industries Ltd (BFIL) is one of the leading manufacturers of finished and semi-finished forged crankshafts and components. BFIL in its board meeting held on 11th August 2023 has approved the Unaudited Financial Results of the Company for the First Quarter Ended on 30th June 2023 as one of its agenda.

Consolidated Financial Statement Highlights for Q1 FY24 v/s Q1 FY23 v/s Q4 FY23

Particulars (Rs. Mn)	Q1 FY24	Q1 FY23	YoY%	Q4 FY23
Revenue from Operations	1,123.85	527.97	112.86%	1,237.81
Other Income	1.07	30.09		5.49
Total Revenue	1,124.92	558.06	101.58%	1,243.29
Total Expenses excl. D&A & Finance Cost	904.88	449.84		1,031.11
EBITDA (Excl. Other Income)	218.97	78.13	180.27%	206.69
EBITDA Margin (%)	19.48%	14.80%	468bps	16.70%
Depreciation & Amortization	4.59	2.85		4.36
Finance Cost	24.79	16.39		35.15
PBT before Exceptional Item	190.66	88.97		172.67
Exceptional Items	-	-		-
PBT	190.66	88.97		172.67
Tax	23.96	15.00		20.29
PAT	166.70	73.97	125.35%	152.38
PAT Margin %	14.83%	14.01%		12.31%
Other comprehensive profit/(loss)	0.04	0.01		0.37
Net PAT	166.74	73.98	125.33%	152.76
Diluted EPS (In Rs.)	2.00	0.90		1.83

Consolidated Financial Performance Comparison – Q1 FY24 v/s Q1 FY23

- Revenue from Operations increased by **112.86%** and stood at **₹ 1,123.85 Mn in Q1 FY24** from **₹ 527.97 Mn in Q1 FY23** led by increase in demand for our products in our operating markets and introduction of heavier crankshafts.

- EBITDA increased to ₹ 218.97 Mn in Q1 FY24 from ₹ 78.13 Mn in Q1 FY23, margins increased from 14.80% in Q1 FY23 to 19.48% in Q1 FY24 due to better operational efficiency, increased scale of operations and better product mix.
- PAT increased by 125.35% and stood at ₹ 166.70 Mn in Q1 FY24, compared to ₹ 73.97 Mn in Q1 FY23, margins increased from 14.01% in Q1 FY23 to 14.83% in Q1 FY24.

Business Update:

- Appointed Mr. Amit Todkari as Chief Financial Officer. Mr. Amit Todkari is a Qualified Member of the Institute of Chartered Accountant of India and holds an experience of more than 8 years in audit, taxation and finance.
- Raised capital of ~₹ 193 crores through preferential issue of equity shares and warrants for the purpose of scaling up operations through capacity augmentation.

Management Comments

Commenting on the performance of Q1 FY24, the management team of Balu Forge Industries Ltd. stated:

"We are delighted to share our business performance for Q1 FY24. We continued to witness robust demand for our products in diverse industries. By effectively utilizing our established product range and successfully introducing new products like the enhanced crankshafts, we have not only bolstered our market standing but also enhanced profitability. Additionally, our margins have grown due to improved operational efficiency, expanded scale of activities, and an enhanced product mix.

We would also like to emphasize that our capex plan for enhancing our machining capacity by ~15,000 tonnes of the Mercedes Benz plant in Belgaum, Karnataka is on track. This enhancement will aid us in diversifying our components/products and will increase our efficiency and productivity while positioning us a comprehensive solution provider for our clients.

With a solid foundation and extensive precision engineering and manufacturing capabilities we are well-positioned to capitalize on emerging opportunities across commercial vehicles, power generation, defense and railway industries. Our ongoing commitment to innovation and customer-centricity will continue to guide us on our path to sustainable revenue growth.

We would like to thank our employees for their efforts and our investors/stakeholders for their continued support and encouragement."

About Balu Forge Industries Ltd Limited

Balu Forge Industries Ltd (BFIL) was Incorporated in 1989 & is engaged in the manufacturing of fully inished and semi-finished crankshafts and Forged Components. It has the capability to manufacture components conforming to both New Emission Regulations & the New Energy Vehicles. The company has a fully Integrated Forging & Machining production infrastructure with a large product portfolio ranging from 1 Kg to 900 Kgs. The company has a 80+ global distribution networks and operates through both domestic and export segments. The customers include some of the renowned suppliers and manufacturers of light vehicles, Agricultural equipment, power generation equipment, commercial vehicles, off-highway vehicles, ships, locomotives and many others. The company also caters to the defence, oil & gas, railway, marine amongst other industries.

Tabassum Begum (Company Secretary)
Balu Forge Industries Limited
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Krunal Shah/Vinayak Shirodkar/Naman Maheshwari
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For further information on the Company, please visit www.baluindustries.com

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