

Ref No: CIL/SEC/2025-26/34

Date: November 13, 2025

To,
The Manager,
Department of Corporate Services,
BSE Limited,
Phirozee Jeejeeboy Towers,
Dalal Street, Fort,
Mumbai - 400 001.
Scrip Code: 531216

Dear Sir/Madam,

Subject: <u>Investor Presentation for Quarter – II on Business Operations of the Company.</u>

Pursuant to the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015 ("SEBI Listing Regulations"), and in relation to the captioned subject, we are submitting herewith the Investors Presentation for Quarter – II on the business operations of the Company.

The aforesaid information is also available on the website of the Company at: <a href="www.comfortintech.com">www.comfortintech.com</a>.

This is for your information and records.

Yours faithfully,

For Comfort Intech Limited,

Ankur Agrawal Director DIN: 06408167

**Encl:** as above

#### **COMFORT INTECH LIMITED**

Registered Office: - 106, Avkar, Algani Nagar, Kalaria, Daman, Daman & Diu - 396210

Corporate Office: - A-301, Hetal Arch, S.V. Road, Opp. Natraj Market, Malad (West), Mumbai - 400064 CIN: L74110DD1994PLC001678

022-6894-8500/08

info@comfortintech.com

www.comfortintech.com





Investor Presentation
Quarter II FY 25-26



## Disclaimer

Certain statements in this report relating to the future growth and performance of Comfort Intech Limited are forward-looking statements based on current expectations and assumptions. These statements involve known and unknown risks, uncertainties, and other factors that may cause actual results, performance, or outcomes to differ materially from those expressed or implied. Factors that could influence such results include fluctuations in earnings, the Company's ability to manage growth effectively, regulatory changes in the financial and infrastructure sectors, competitive pressures, interest rate volatility, and overall economic conditions. The Company also faces challenges in attracting and retaining skilled professionals, addressing operational and compliance requirements, securing planned financing, and adapting to evolving government policies.

Any forward-looking statements contained in this report are subject to these risks and uncertainties and should not be regarded as assurances of future performance. Projections, forecasts, and industry data made by third parties and included herein have not been independently verified or adopted by the Company, and Comfort Intech Limited assumes no responsibility for such third-party information. The Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.



### About us

Comfort Intech Limited ("CIL") was originally incorporated as a public limited company under the name Comfort Finvest Limited on October 17, 1994. Subsequently, the company's name was changed to Comfort Intech Limited, and a fresh Certificate of Incorporation was obtained on March 24, 2000.

Our Founder & Chief Executive Officer, Mr. Anil Agrawal envisaged the growth of Comfort Intech as an integral part of his grand vision for the Comfort Group. Under his leadership, Comfort Intech evolved from being solely an investment company and carved out a distinct place for itself in the industry. His leadership sparked the vision of Mr. Ankur Agrawal, who helms as the Promoter of Comfort Group. Mr. Ankur Agrawal's vision redefined the potential of the company. Today, Comfort Intech boasts a resilient portfolio consisting of 2 business verticals: Trading of Goods and Appliances & Liquor Manufacturing and Distribution.

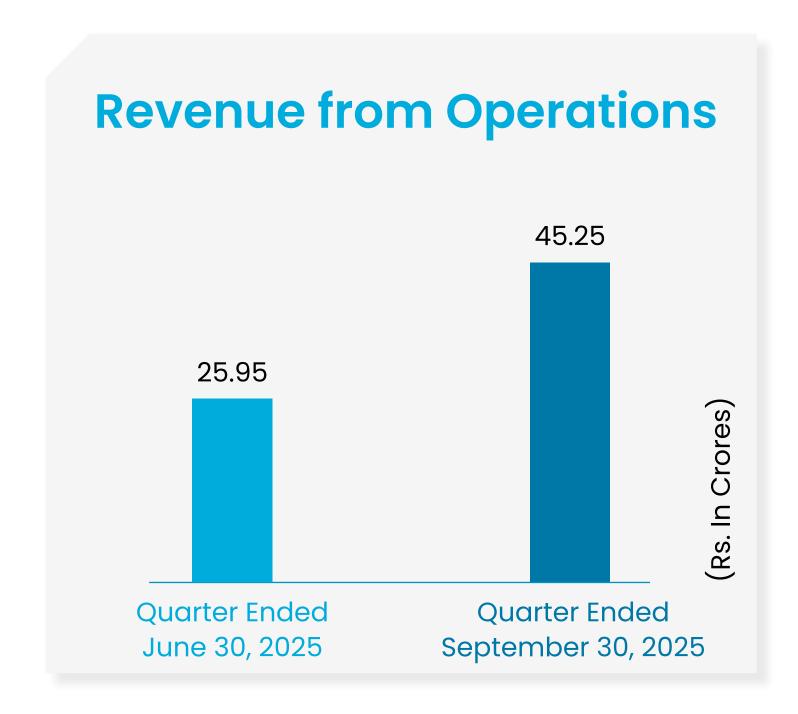
Empowered by our values, we are progressing on our future-fit journey.



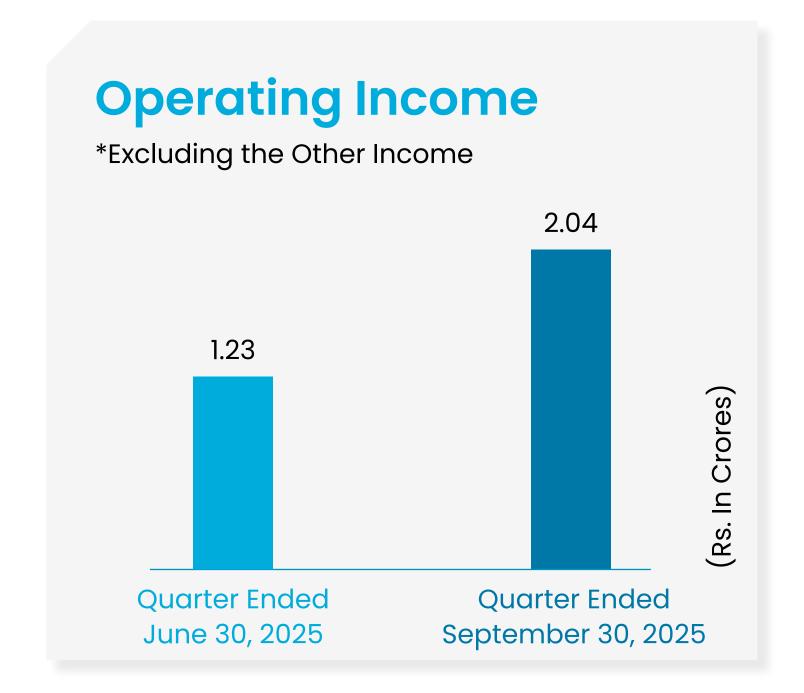


### Financial Performance

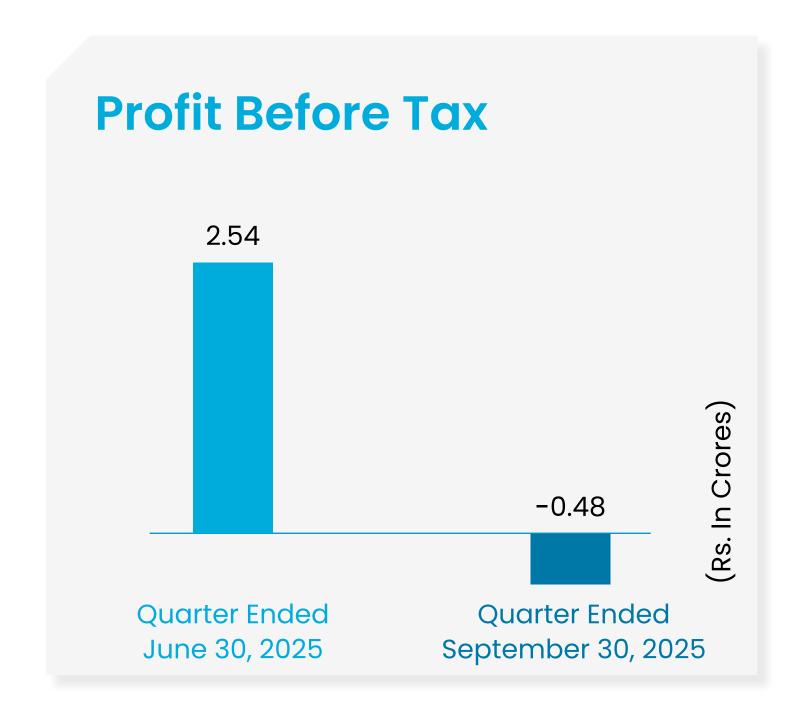
#### On Standalone Basis



Revenue from operations increased significantly from ₹25.95 crore in the quarter ended June 30, 2025, to ₹45.25 crore in the quarter ended September 30, 2025, reflecting strong growth in business activity.



Operating income improved from ₹1.23 crore in the previous quarter to ₹2.04 crore in the quarter ended September 30, 2025, indicating stronger operational efficiency and better cost management.



Profit Before Tax declined from ₹2.54 crore in the quarter ended June 30, 2025, to a loss of ₹-0.48 crore in the quarter ended September 30, 2025, the decline primarily stems from falling market prices of investment securities, resulting in a notional loss of ₹2.22 crore under "Other Income."

<sup>\*</sup>In the quarter and half year ended September 30, 2025, the negative other income [-2.22 cr] is primarily due to change in fair value of equity investment recognized through profit and loss. These valuation changes are not reflective of the Company's core business performance but are a result of temporary market volatility.



# Our Offerings

### Liquor Division (Subsidiary – Liquors India Limited)



#### Strategic Acquisition

Comfort Intech's strategic acquisition of Liquors India Limited (LIL) in Hyderabad marks a significant step toward backward integration in the liquor value chain.

Licensed production capacity: 1.56 million cases per year



### **Proprietary Brands**

The Company owns and markets premium proprietary brands such as

Deccan Blue & Gold Mark Whisky



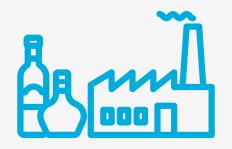
### Other Division



Online Market Place

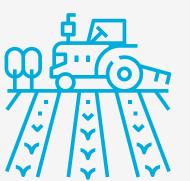


Offline Channel Trade



### **Bottling Infrastructure**

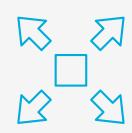
Distillery based in Hyderabad, Telangana, and is recognized as one of the leading units in the state. Spread across an expansive 2-acre industrial facility



Agriculture & Bulk Commodities



# Future Outlook



#### Liquor Growth Focus Geographic expansion

Telangana, Andhra Pradesh, Karnataka, Tamil Nadu, and Kerala



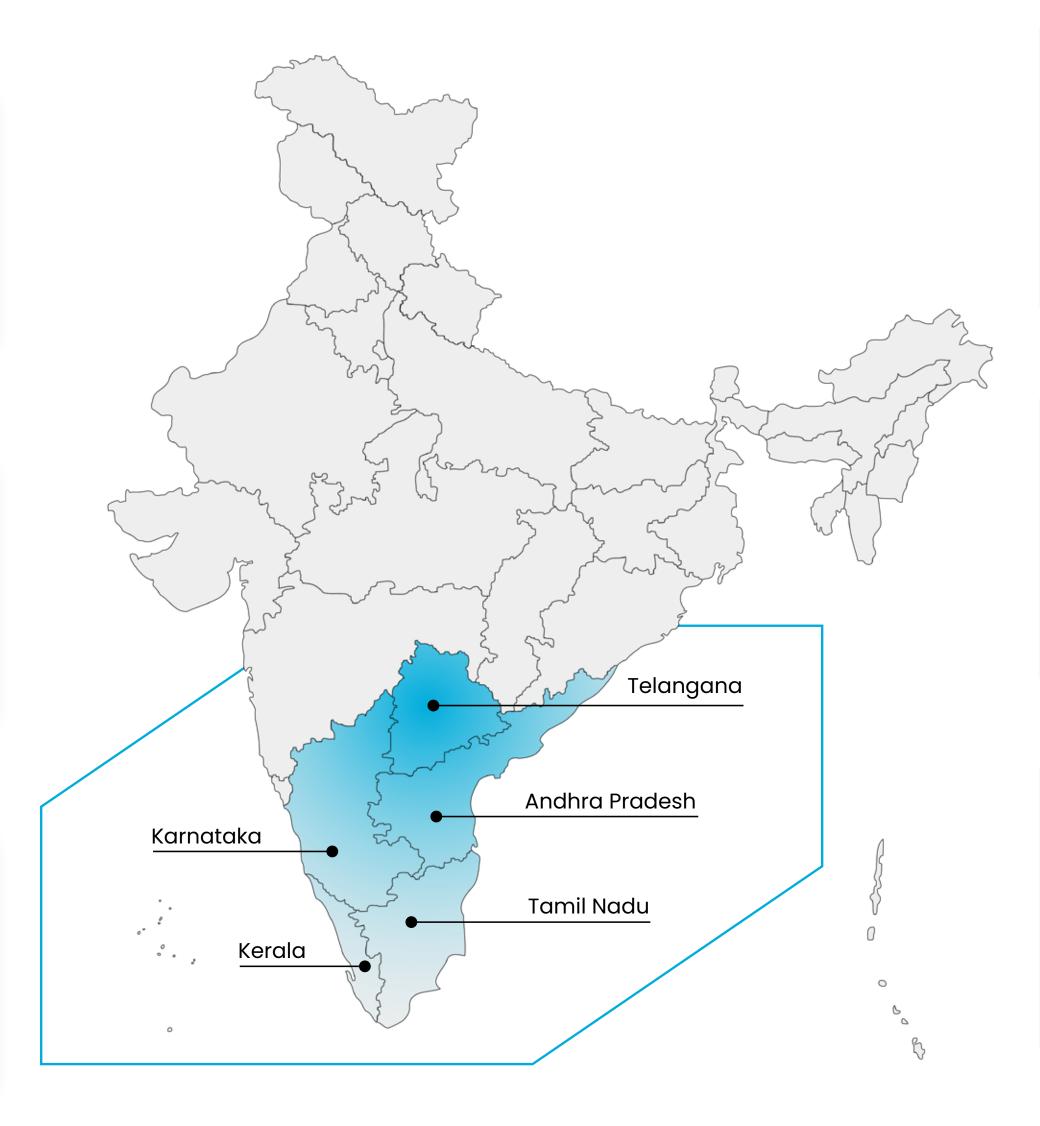
#### **Brand Strengthening**

Enhance visibility & distribution



#### Portfolio Expansion

New premium & semi-premium whisky variants





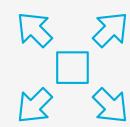
#### **Sustainable Growth**

Balance expansion with discipline & value creation



#### **Agriculture Commodities**

Scale for stability across cycles



#### **Trading Division Expansion**

Expanding geographically, diversifying product lines, and forging strategic partnerships

### Contact Us



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Website

www.comfortintech.com

The Figures presented is accurate and derived from the standalone financial results for the Quarter and Half year ended September 30, 2025. For a comprehensive understanding, please look at the said financial results available on the website of the Company at: "www.comfortintech.com" and BSE Limited at: "www.bseindia.com"