

**XTGLOBAL INFOTECH LIMITED**

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Tel No: 040 - 66353456
CIN: L72200TG1986PLC006644

Date: 17/11/2025

To The Listing Department Bombay Stock Exchange Limited Dalal Street Mumbai - 400001	To The Listing Department National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Bandra E , Mumbai - 400051
Scrip Code -531225	Scrip Symbol: XTGLOBAL

Subject: Investors' Presentation on the Financial Results of the company for the Quarter and Half year ended 30th September 2025 in pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Ma'am,

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, please find attached copy of Investors' Presentation on the Financial Results of the company, for the Quarter and half year ended **30th September 2025**. The same is also available on the Website of the Company www.xtglobal.com.

This is for your information and records please.

Thanking you.

Yours faithfully,

For XTGlobal Infotech Limited

**Pentela
Sridhar**

Digitally signed by
Pentela Sridhar
Date: 2025.11.17
14:57:26 +05'30'

Sridhar Pentela

Company Secretary and Compliance Officer
ACS 55735





XT Global Infotech Limited



Earnings Presentation September 2025

BSE: 531225
NSE: XTGLOBAL





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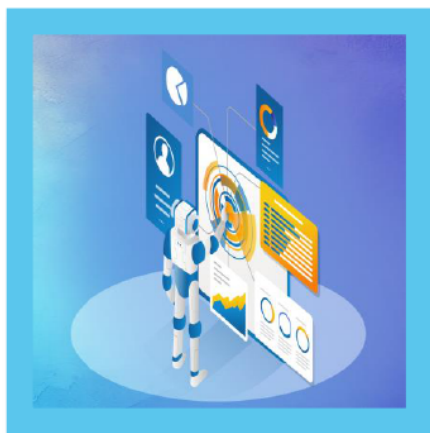


▶ **1.**
Financial Performance

▶ **2.**
Growth Drivers

▶ **3.**
Corporate Overview

▶ **4.**
Financial Statement





Mr. Ramarao Mullanpudi
CEO, President & Director

“

At a time when the global technology landscape is going through a significant shift, the Indian IT sector continues to face macroeconomic pressures, tariff constraints in the US, and rising client expectations for AI-led efficiency. Despite these challenges, the sector has displayed resilience, adaptability, and a commitment to creating value.

Our standalone Q2 FY26 performance remained steady, with EBITDA growing 14.2% QoQ and PAT increasing 16% QoQ, supported by healthy margin improvement. On a consolidated basis, revenue grew 2.3% QoQ and EBIT rose 5.4%, reflecting ongoing productivity gains. For H1 FY26, consolidated revenue grew 90.4% YoY and PAT expanded 47.1%, driven by continued operational momentum. With Network Objects added as a subsidiary in January 2025, consolidated YoY comparisons reflect the broadened business base.

Our ability to leverage and scale AI responsibly will be central to accelerating our transition from stability to stronger growth. With a clear focus on innovation, customer priorities, and disciplined execution, we are confident of delivering sustainable value to shareholders.

”



1. Financial Performance

- » Key Business Highlights
- » Q2 FY26 Financial Performance
- » H1 FY26 Financial Performance

Q2 & H1 FY26 Earnings Presentation

NSE: XTGLOBAL

BSE: 531225





- **Client Growth:**

- As of November 13, 2025, we strengthened our portfolio with 11 new client engagements, 7 in Finance and Accounting Services and 4 in IT Services.
- This increase in our customer base will continue to lift our revenue in the periods ahead.

- **Interim Dividend:**

- The Board has declared an Interim Dividend of ₹0.05 (Five Paise) per equity share of face value ₹1/-, reflecting a 5% of FV for the FY26 period, with a record date of November 21, 2025.

- **Madhurawada SEZ Unit Exit:**

- The Company previously operated an SEZ unit at Madhurawada, Visakhapatnam. The exit process for this SEZ unit has been completed during the current quarter.”



- **Digital Upgrade of Sales Operations:**

- We initiated the deployment of a new CRM platform for our Sales teams to improve lead visibility, streamline the sales pipeline, and enhance customer engagement, with the go-live is planned for December 2025.

- **Expansion into the Australian Market:**

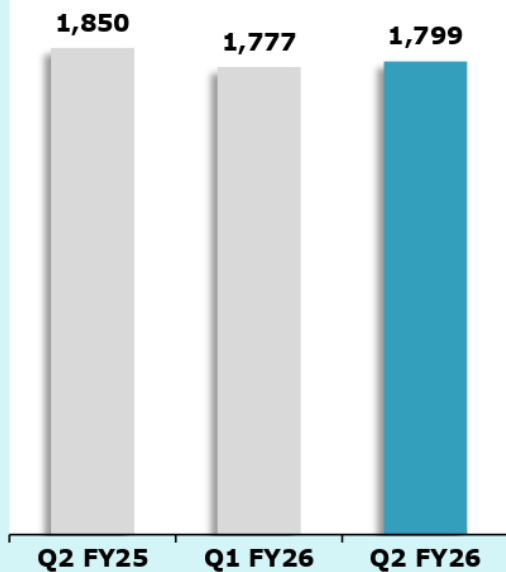
- Began operations in Australia to tap into a new region with strong demand for digital and IT services.
- Secured two anchor projects related to finance and accounts outsourcing services, thereby establishing the presence in the market and this strategic move strengthens our international portfolio.



Q2 FY26 Standalone Financial Performance

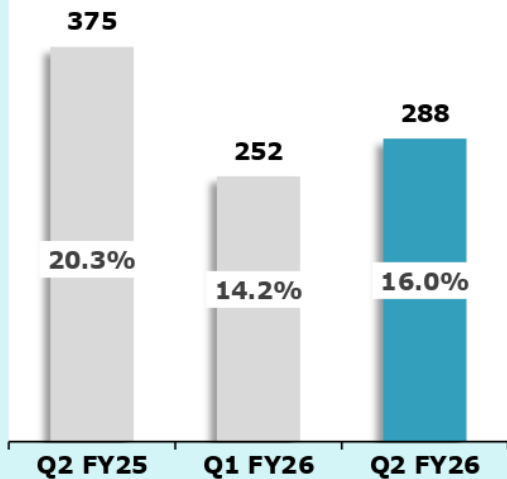
Revenue

↑ 1.2% QoQ



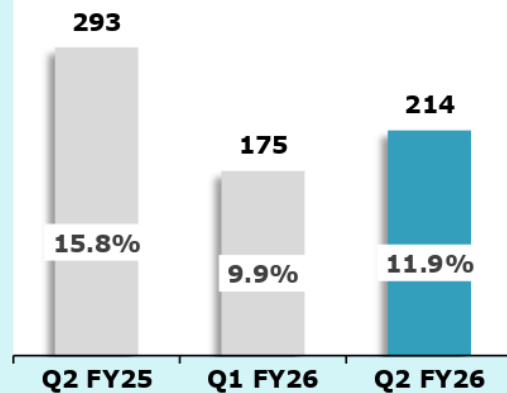
EBITDA

↑ 14.2% QoQ



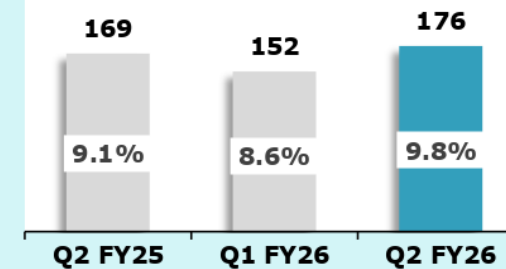
EBIT

↑ 22.0% QoQ



PAT

↑ 16.0% QoQ
↑ 4.3% YoY

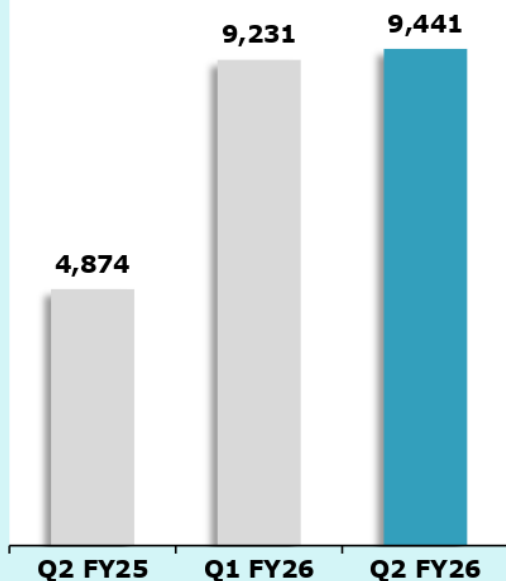




Q2 FY26 Consolidated Financial Performance

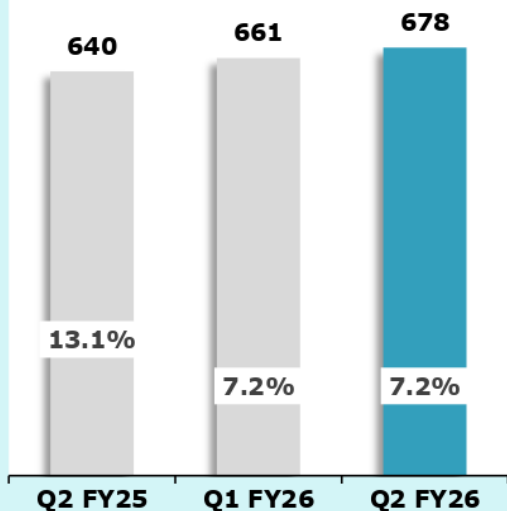
Revenue

↑ 2.3% QoQ
↑ 93.7% YoY



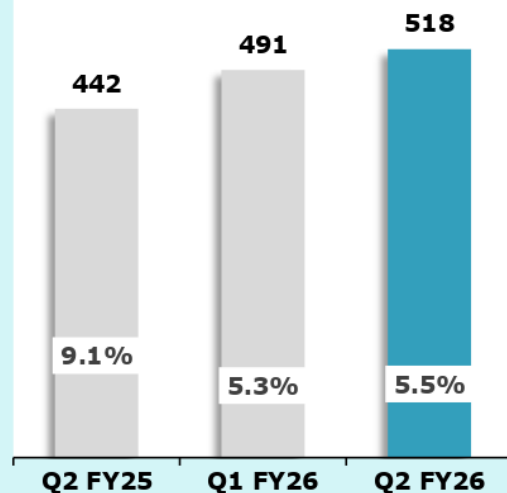
EBITDA

↑ 2.5% QoQ
↑ 5.9% YoY



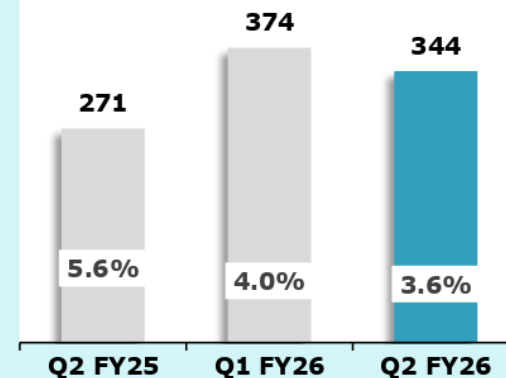
EBIT

↑ 5.4% QoQ
↑ 17.1% YoY



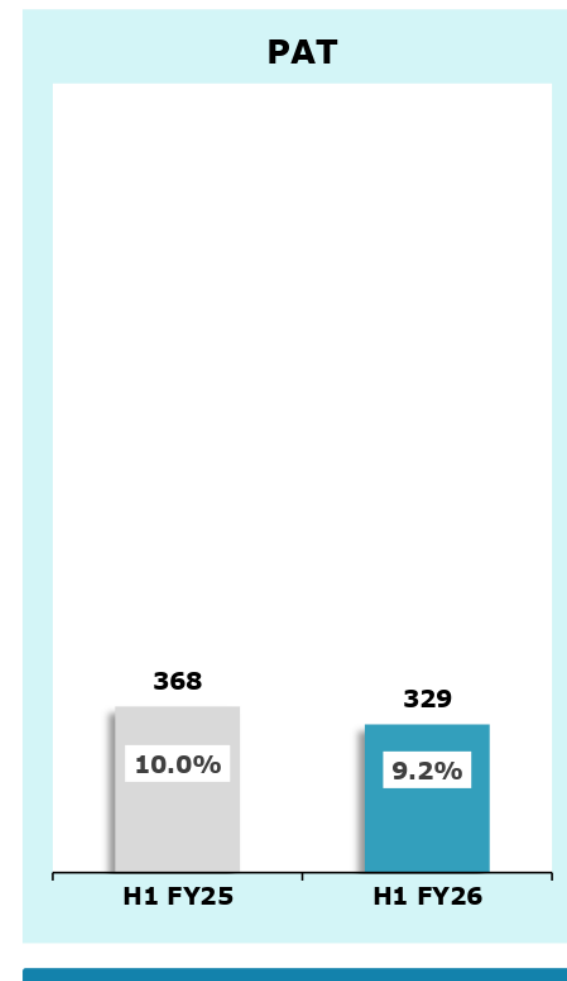
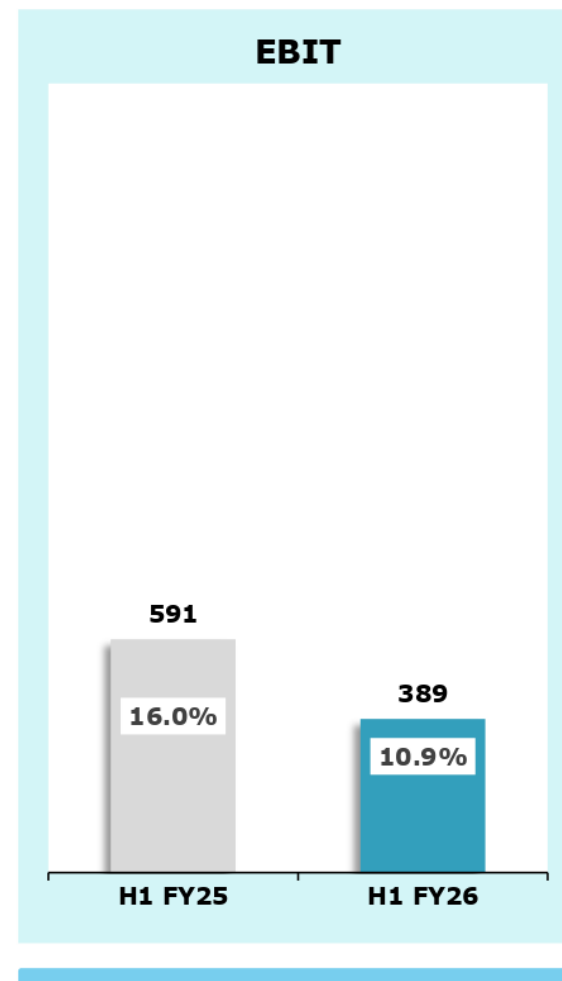
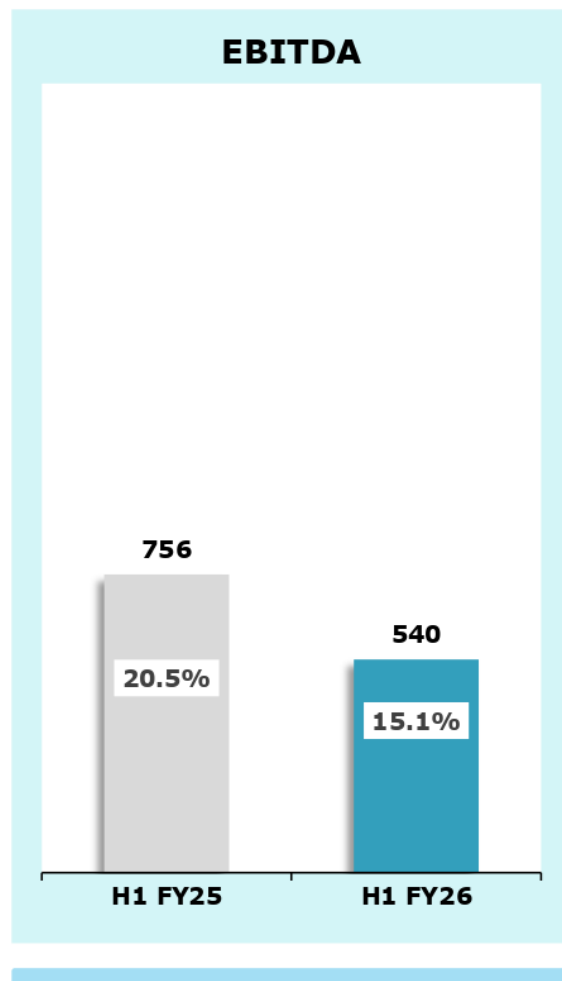
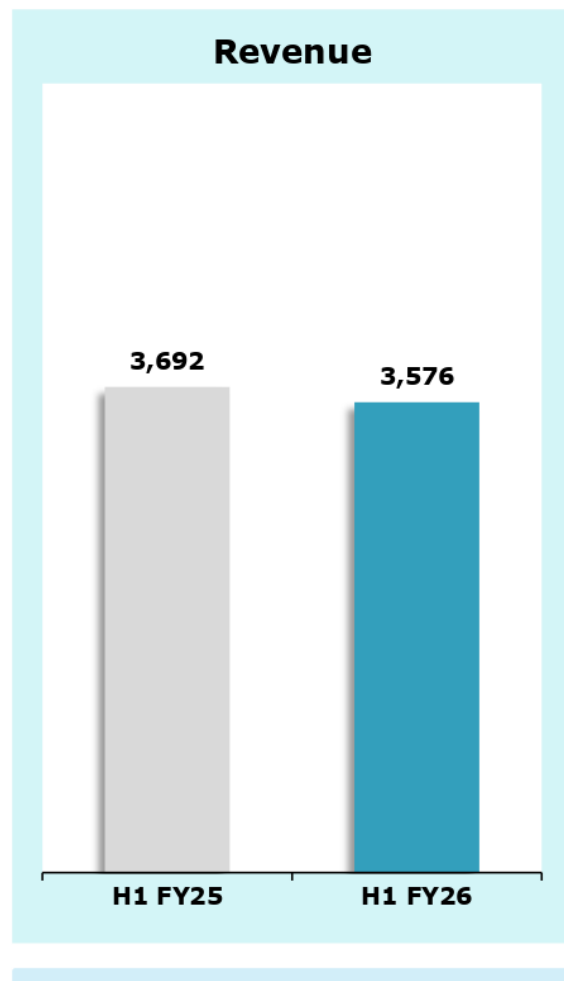
PAT

↑ 26.9% YoY



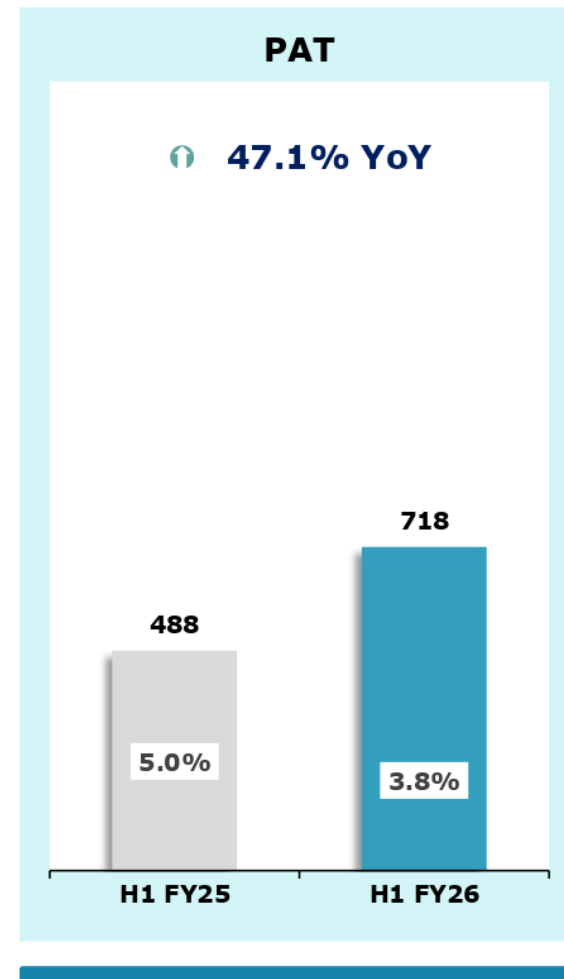
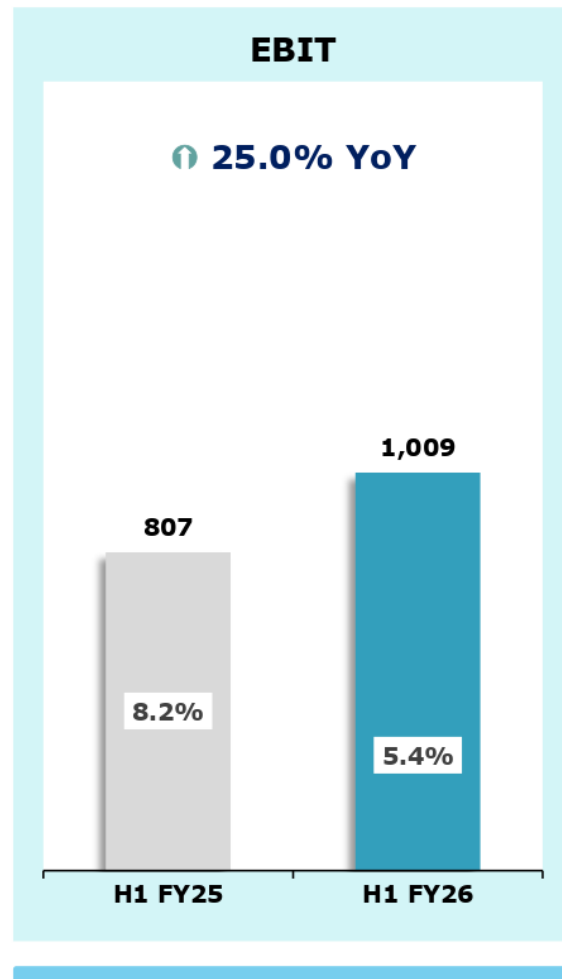
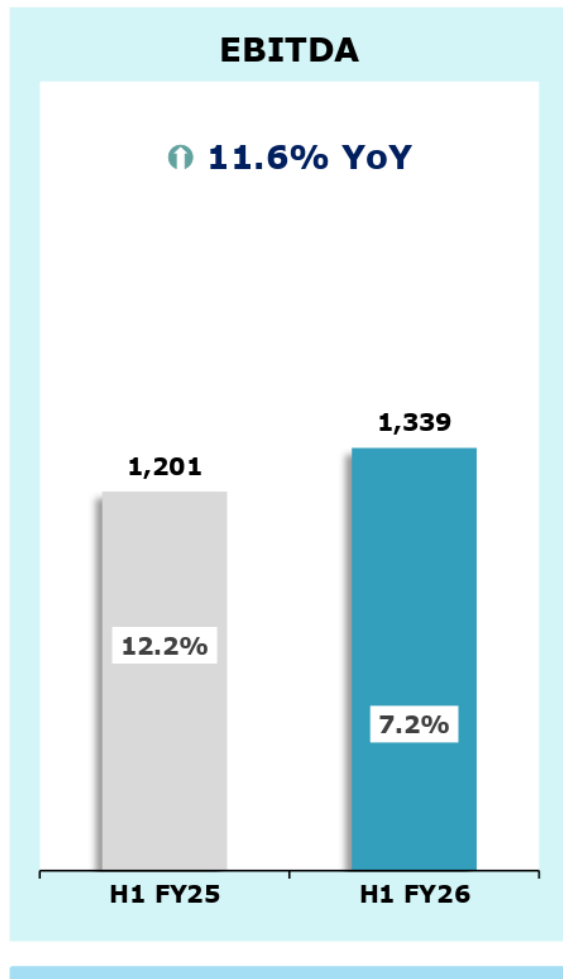
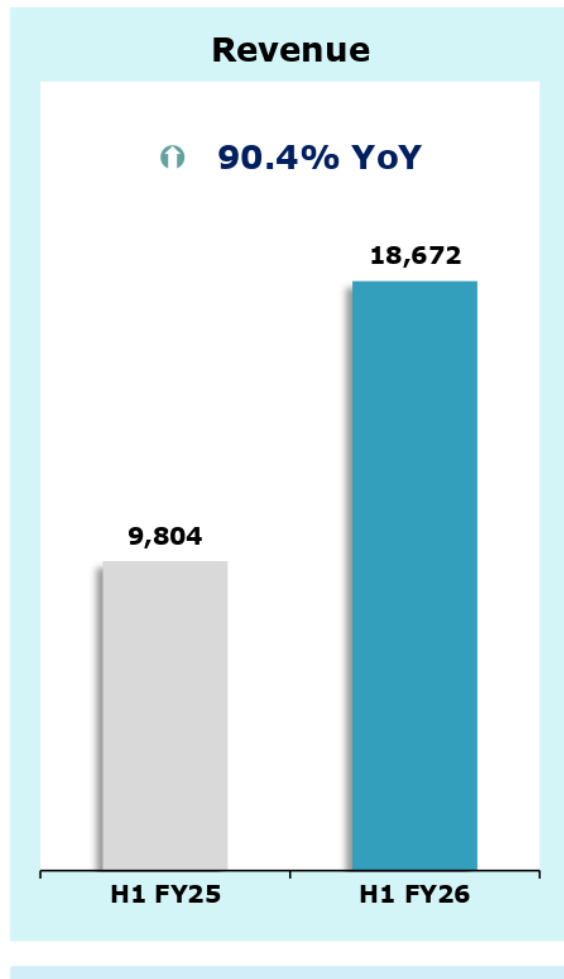


H1 FY26 Standalone Financial Performance





H1 FY26 Consolidated Financial Performance





2. Growth Drivers

- » Market Opportunities
- » Growth Strategy & Vision

Q2 & H1 FY26
Earnings Presentation

NSE: XTGLOBAL

BSE: 531225





1

Rising Demand for AP Automation

- The global Accounts Payable automation market is witnessing strong adoption, driven by enterprises prioritizing cost reduction, operational efficiency, and digital transformation.
- XTGlobal's Circulus AP automation platform streamlines invoice processing, improves financial accuracy, and enhances compliance, making it an ideal solution for businesses seeking digital finance transformation.

2

Growing IT Demand & Digital Transformation

- Indian IT services sector is projected to maintain its growth with a focus on infrastructure management, cloud computing, and Automation-based solutions.
- Enterprises are prioritising cost optimisation, resulting in increased outsourcing of IT services.
- One of the major focus areas of XTGlobal is Cloud & Automation Solutions and Outsourcing Operations.

3

Cloud & Automation Adoption Accelerating

- The global IT services market is seeing strong growth in Cloud, Automation, and Data Analytics.
- XTGlobal's expertise in Oracle, Microsoft, and Mendix platforms makes us a preferred partner for enterprises adopting cloud-native and Automation-driven solutions.

4

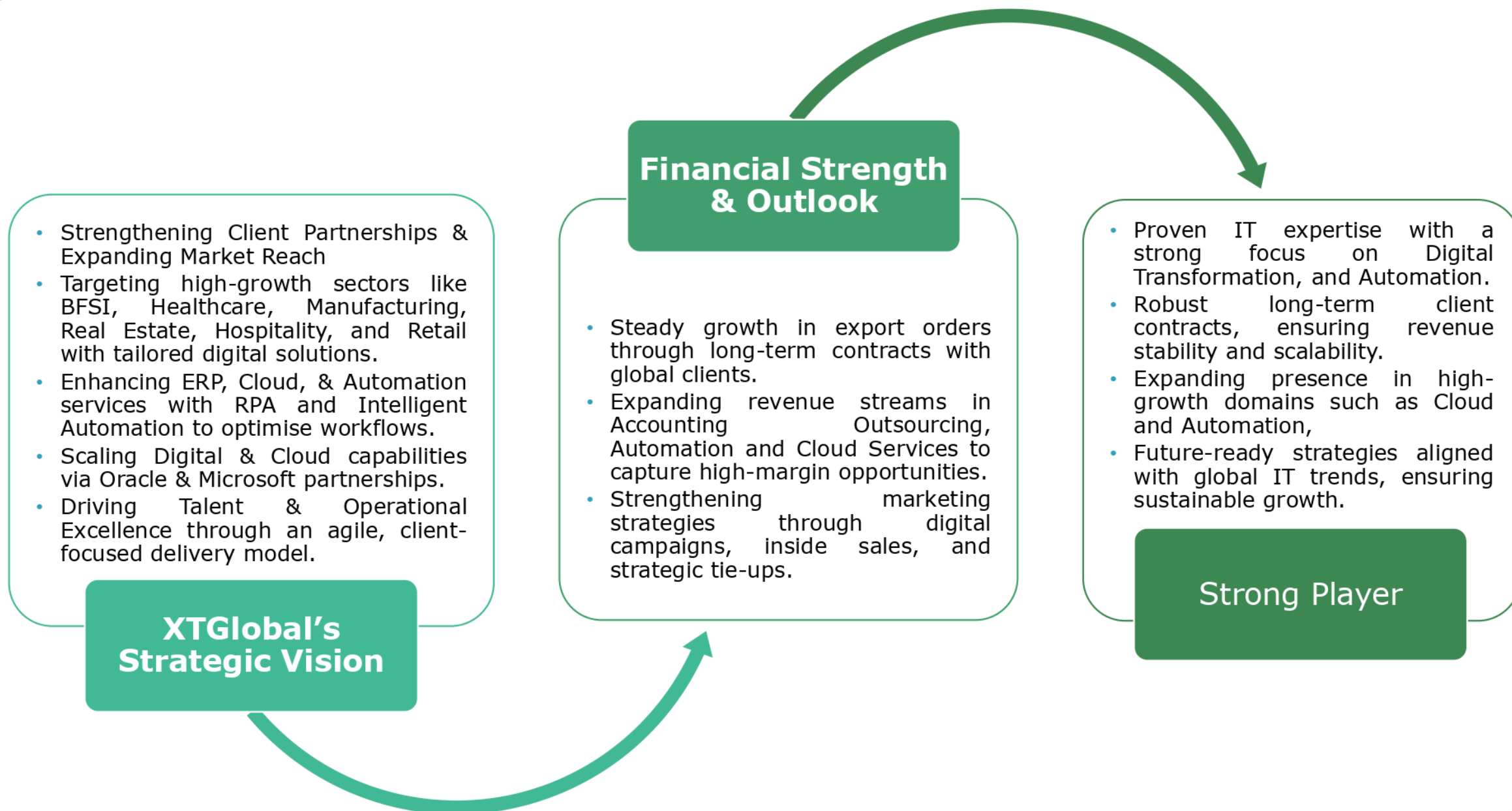
Enterprise RPA & Process Outsourcing

- With the increasing focus on automation, intelligent workflows, and Automation-driven process efficiencies
- XTGlobal's RPA and Business Process Outsourcing (BPO) capabilities position us for significant market penetration.

5

Offshore HR, Finance & Accounts Boom

- With restrictions limiting U.S. companies' ability to hire skilled accountants, many are shifting HR, finance & accounting functions offshore to India.
- XTGlobal's rapidly growing Finance & Accounts Outsourcing division is well-positioned to leverage this demand, offering expert consulting services to global clients, especially in the U.S.





3. Corporate Overview

- » Leadership Team
- » Awards & Recognition
- » Historical Financial Performance

Q2 & H1 FY26 Earnings Presentation

NSE: XTGLOBAL

BSE: 531225





Key Managerial Personnel & Corporate Head



RAGHURAM KUSULURI

Chief Financial Officer



SRIDHAR PENTELA

Company Secretary &
Compliance Officer



ALMA JOHN

Executive VP
Consulting Services



GANGADHAR SHARYALA

VP
Microsoft Solutions



DIANE GASPARRO

VP
Sales



RAVINDRA DUNNA

Director & GM
IT & BPO



MARK COURSON

VP
Client Solutions



BHARAT RAMPALLY

VP
Technology Practices



GANESH DURAIRAJ

VP
Intelligent Automation



VIJAYRAM DUNNA

Deputy GM
Product Development



Certifications



Tech Partnerships



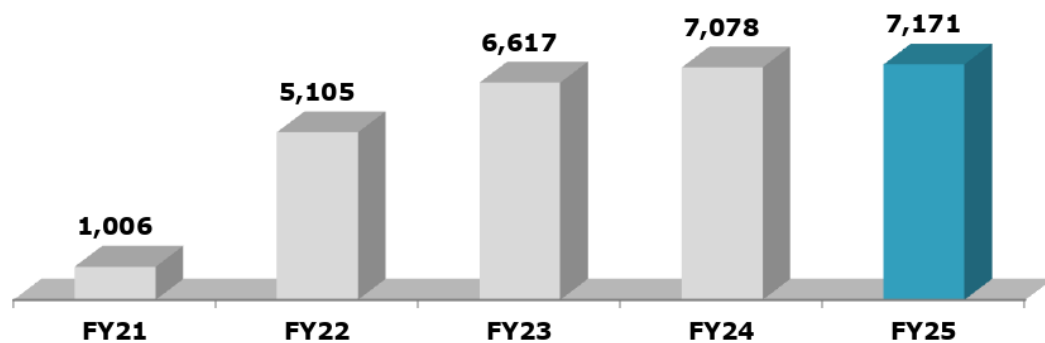
Recognitions





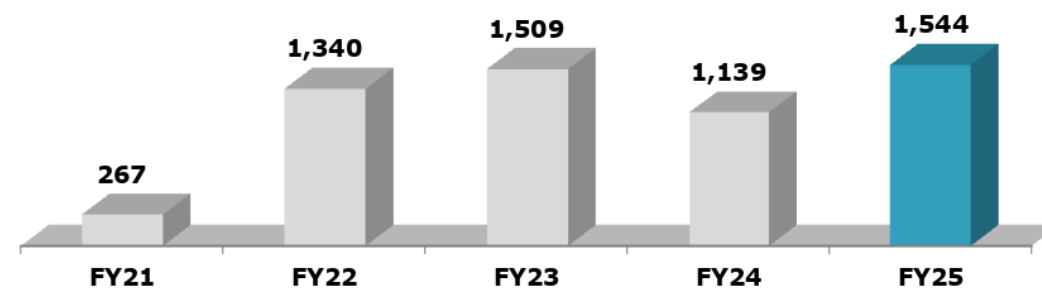
REVENUE

CAGR ↑ 48.1%



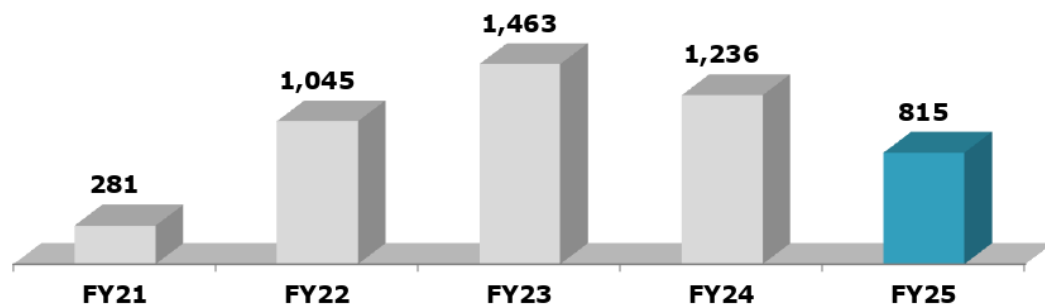
EBITDA

CAGR ↑ 55.1%



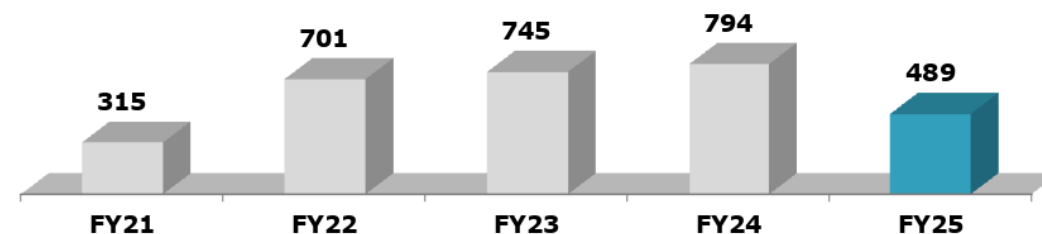
EBIT

CAGR ↑ 23.7%



PAT

CAGR ↑ 9.2%

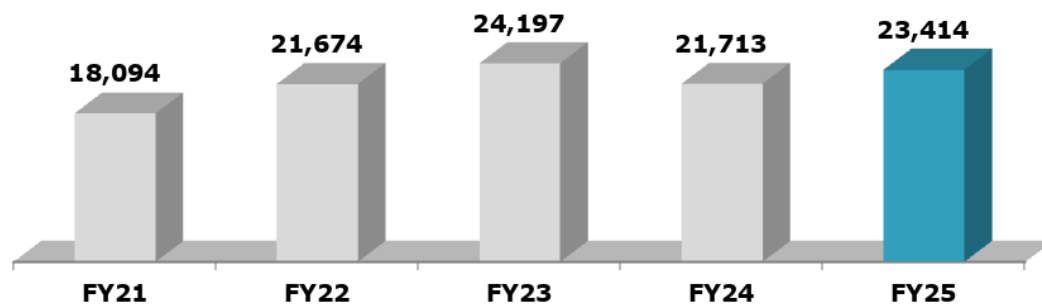




Consolidated Historical Financials

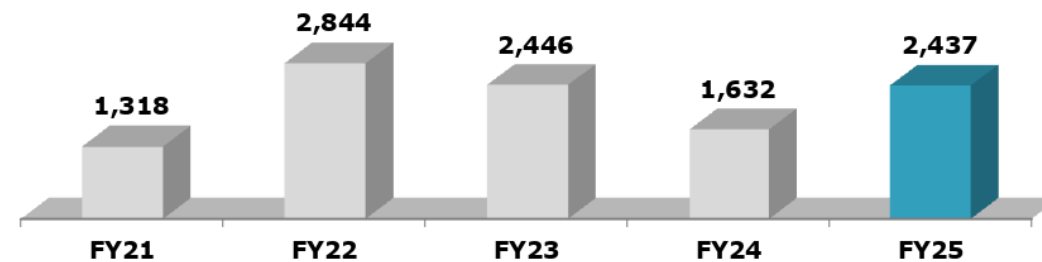
REVENUE

CAGR ↑ 5.3%

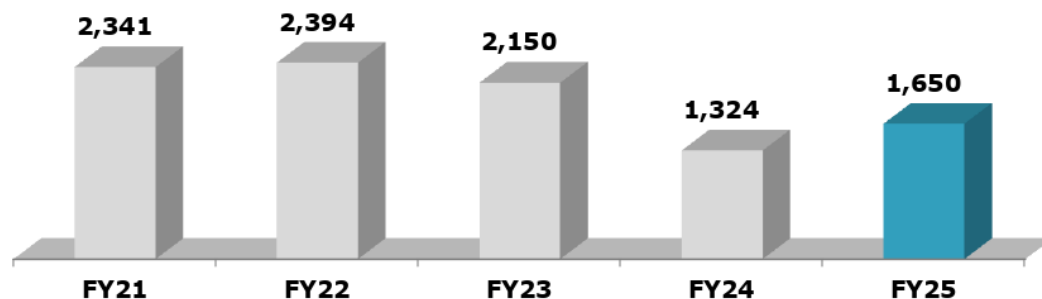


EBITDA

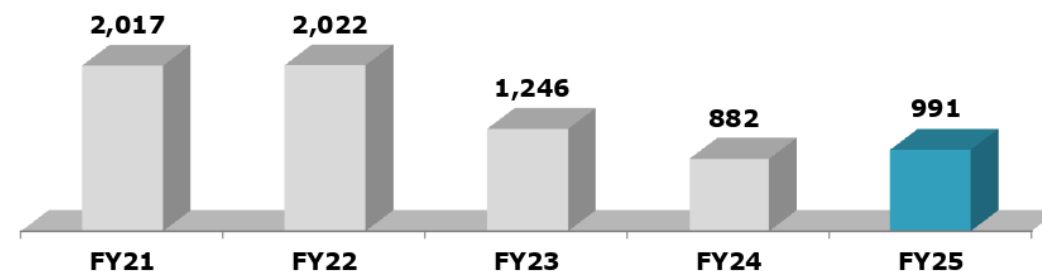
CAGR ↑ 16.6%



EBIT



PAT





4. Financial Statement

- » **Income Statement**
- » **Balance Sheet Statement**

Q2 & H1 FY26 Earnings Presentation

NSE: XTGLOBAL

BSE: 531225





Standalone Income Statement

Particulars	Quarterly					Half-Yearly			Yearly	(₹ in Lakhs)
	Q2 FY26	Q1 FY26	QoQ	Q2 FY25	YoY	H1 FY26	H1 FY25	YoY	FY25	
Revenue	1,798.6	1,777.4	1.2%	1,849.8	(2.8%)	3,575.9	3,691.9	(3.1%)	7,171.2	
Employee costs	1,331.0	1,379.5		1,324.1		2,710.6	2,653.4		5,360.2	
Technical subcontractor costs	99.3	115.3		112.0		214.6	208.6		389.1	
Other expenses	158.0	122.3		117.9		280.4	238.7		549.9	
Other Income	77.8	92.0		79.3		169.8	164.4		266.7	
EBITDA	288.0	252.2	14.2%	375.1	(23.2%)	540.2	755.6	(28.5%)	1,138.8	
EBITDA Margins	16.0%	14.2%	182 bps	20.3%	(426 bps)	15.1%	20.5%	(536 bps)	15.9%	
Depreciation expense	74.0	76.8		82.1		150.8	164.3		323.8	
EBIT	214.0	175.4	22.0%	292.9	(27.0%)	389.4	591.3	(34.2%)	815.0	
EBIT Margins	11.9%	9.9%	203 bps	15.8%	(394 bps)	10.9%	16.0%	(513 bps)	11.4%	
Finance costs	44.8	42.3				87.1	76.2		152.4	
PBT	169.1	133.1	27.1%	253	(33.1%)	302.3	515.2	(41.3%)	662.7	
Tax	(7.3)	(19.0)		83.8		8.5%	146.9		173.3	
PAT	176.4	152.1	16.0%	169.2	4.3%	328.6	368.3	(10.8%)	489.4	
PAT Margins	9.8%	8.6%	125 bps	9.1%	66 bps	9.2%	10.0%	(79 bps)	6.8%	



Consolidated Income Statement

Particulars	Quarterly					Half-Yearly			Yearly	(₹ in Lakhs)
	Q2 FY26	Q1 FY26	QoQ	Q2 FY25	YoY	H1 FY26	H1 FY25	YoY	FY25	
Revenue	9,441.2	9,230.6	2.3%	4,873.7	93.7%	18,671.7	9,804.4	90.4%	23,413.9	
Employee costs	4,765.6	4,652.5		3,154.4		9,418.2	6,559.5		14,385.1	
Technical subcontractor costs	3,568.8	3,491.7		799.0		7,060.5	1,532.0		5,535.3	
Other expenses	417.5	430.9		378.5		848.5	692.5		1,250.5	
Other Income	(11.2)	6.1		87.0		(5.2)	171.6		182.3	
Total Profit of Associates	-	-		11.5		-	8.7		11.2	
EBITDA	678.0	661.4	2.5%	640.3	5.9%	1,339.5	1,200.6	11.6%	2,436.6	
EBITDA Margins	7.2%	7.2%	2 bps	13.1%	(596 bps)	7.2%	12.2%	(507 bps)	10.4%	
Depreciation expense	160.5	170.4		198.3		330.9	394.0		786.4	
EBIT	517.5	491.1	5.4%	442	17.1%	1,008.6	806.6	25.0%	1,650.1	
EBIT Margins	5.5%	5.3%	16 bps	9.1%	(359 bps)	5.4%	8.2%	(283 bps)	7.0%	
Finance costs	85.0	79.4		83.9		164.4	162.5		319.4	
PBT	432.5	411.7	5.1%	358.1	20.8%	844.2	644.1	31.1%	1,330.8	
Tax	88.4	38.1		86.9		126.5	156.3		339.6	
PAT	344.1	373.5	(7.9%)	271.2	26.9%	717.7	487.8	47.1%	991.2	
PAT Margins	3.6%	4.0%	(40 bps)	5.6%	(192 bps)	3.8%	5.0%	(113 bps)	4.2%	



Standalone Balance Sheet Statement

Assets	H1 FY26	FY25	Equity & Liabilities	H1 FY26	FY25
Non-current Assets	21,504.3	21,006.7	Equity	19,641.1	19,174.6
Property, plant & equipment	8,249.8	7,721.2	Equity Share Capital	1,335.6	1,335.6
Right-of-use Assets	20.4	50.9	Other Equity	18,305.5	17,839.0
Investments	13,200.8	13,200.8	Non-current Liabilities	3,427.9	1,762.2
Other non-current Assets	33.3	33.8	Borrowings	2,841.3	951.5
			Other Financial Liabilities	23.2	197.2
			Provisions	443.6	403.6
			Deferred Tax Liabilities (net)	119.8	209.9
Current Assets	3,292.1	1,532.0	Current Liabilities	1,727.4	1,601.9
Trade Receivable	1,439.1	324.0	Borrowings	758.2	974.6
Cash & Cash Equivalents	193.8	32.6	Trade payables	82.7	123.4
Other Financial Assets	1,072.0	593.4	Other Current Liabilities	801.9	482.9
Other Current Assets	587.2	582.0	Provisions	84.6	21.0
Total Assets	24,796.4	22,538.7	Total Equity & Liabilities	24,796.4	22,538.7

(₹ in Lakhs)



Consolidated Balance Sheet Statement

Assets	H1 FY26	FY25	Equity & Liabilities	H1 FY26	FY25
Non-current Assets	15,173.4	14,871.7	Equity	20,097.5	18,994.9
Property, plant & equipment	8,400.5	7,936.3	Equity Share Capital	1,335.6	1,335.6
Goodwill	5,135.0	5,135.0	Other Equity	18,761.9	17,659.3
Intangible Assets	265.9	430.3	Non-current Liabilities	3,534.6	1,906.5
Investments	-	-	Borrowings	2,841.3	951.5
Other non-current Assets	1,372.0	1,370.1	Other Financial Liabilities	152.2	362.9
			Provisions	443.6	403.6
			Deferred Tax Liabilities (net)	97.5	188.5
Current Assets	13,343.2	10,050.3	Current Liabilities	4,884.5	4,020.6
Trade Receivable	4,563.8	4,232.2	Borrowings	2,135.8	2,358.4
Cash & Cash Equivalents	1,339.9	866.2	Trade payables	1,140.2	1,089.1
Other Financial Assets	6,046.5	4,009.2	Other Current Liabilities	1,324.3	427.4
Other Current Assets	1,393.0	942.7	Provisions	284.2	145.7
Total Assets	28,516.6	23,662.6	Total Equity & Liabilities	28,516.6	23,662.6

(₹ in Lakhs)

THANK YOU



BSE: 531225
NSE: XTGLOBAL

XTGLOBAL INFOTECH LIMITED

CIN: L72200TG1986PLC006644

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