

Date: 23rd July, 2025

**The Manager
Corporate Relationship Department
BSE Limited
1st Floor, New Trading Wing,
Rotunda Building,
P J Towers, Dalal Street, Fort,
Mumbai – 400001
BSE Security Code: 531279
ISIN: INE238C01022**

**The Company Secretary
The Calcutta Stock Exchange Limited
7, Lyons Range
Kolkata-700001
CSE Scrip Code: 10030166**

Respected Sir/Madam,

Subject: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation

We are enclosing herewith Investor Presentation on the financial performance of Trishakti Industries Limited ('the Company') with respect to Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2025.

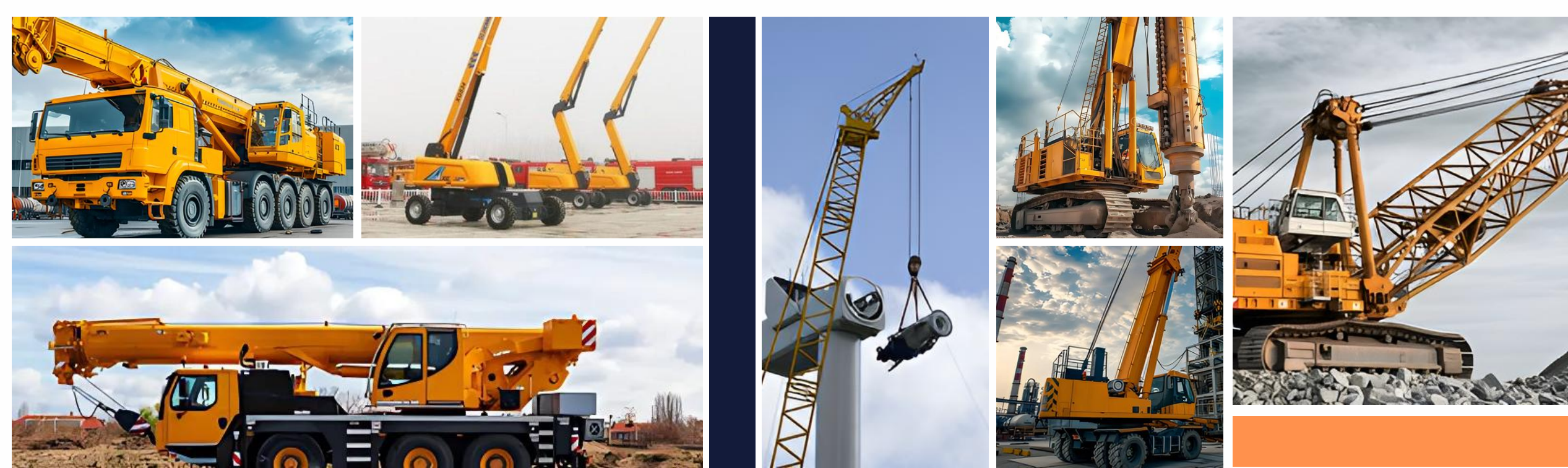
The presentation is also being made available on the website of the Company i.e. www.trishakti.com.

Kindly acknowledge and take the same on records.

Thanking you,

Yours faithfully,
For **Trishakti Industries Limited**

Suresh Jhanwar
Managing Director
DIN: 00568879



TRISHAKTI INDUSTRIES LTD

Q1 FY26 INVESTOR PRESENTATION



Q1-FY26 Financial Performance

1

Revenue
INR 409.97 Lakh

2

EBITDA
INR 270.3Lakh

3

EBITDA Margin
66.19%

4

**Total CAPEX Done for
FY25**
INR 500+ Mn

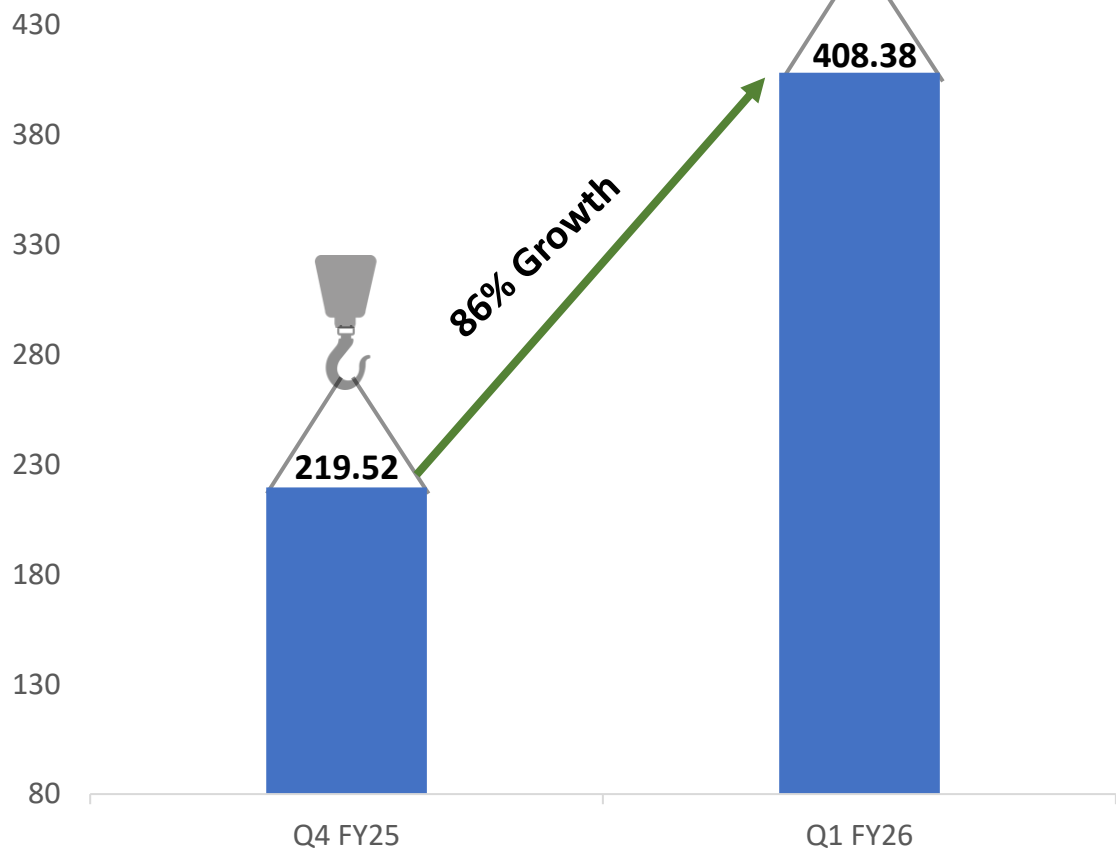
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**Projected Capex for
FY26**
INR 1000+ Mn

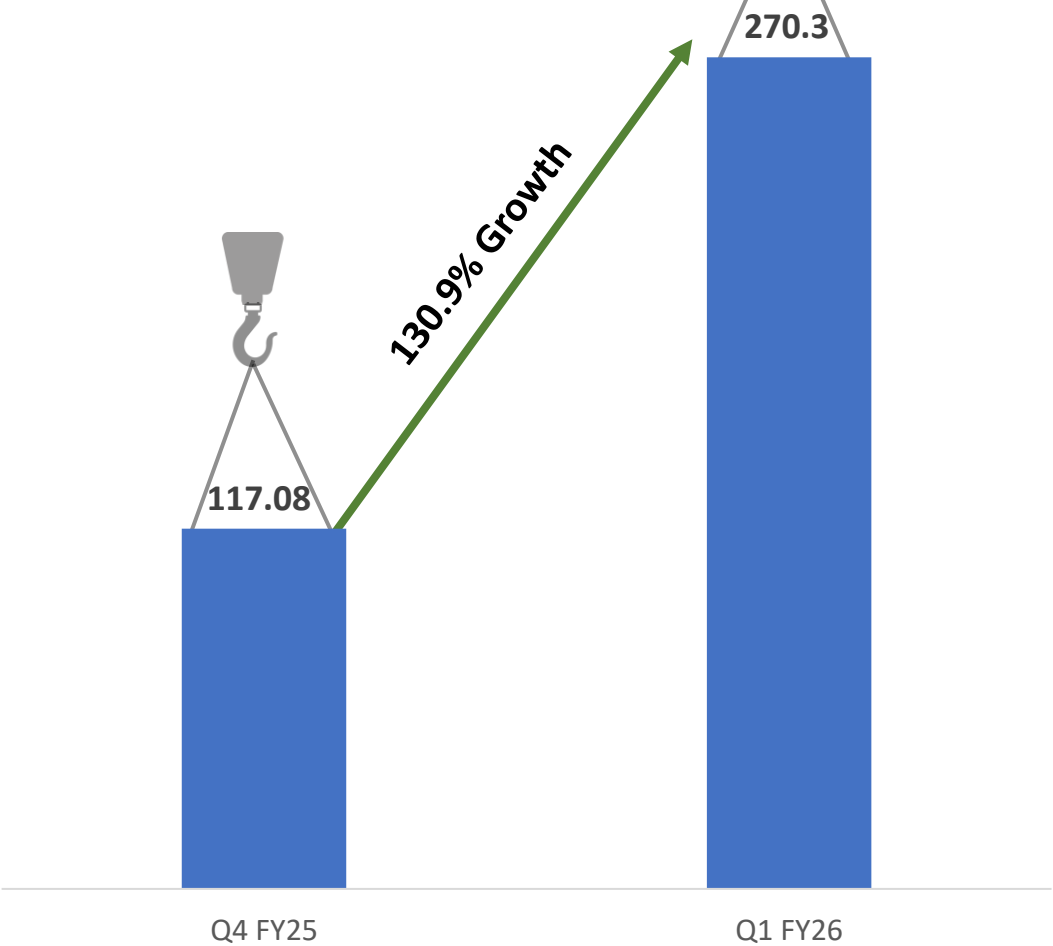
Q1 FY26 Revenue Highlights



Total Revenue (INR Lakhs)



EBITDA (INR Lakhs)





“Dear Stakeholders,

We are pleased to share the financial performance of Trishakti Industries Ltd. for Q1 FY26 – a quarter that reflects the accelerating shift of our business into a focused, infrastructure-led equipment rental platform.

Revenue from operations stood at **Rs. 408.38 lakhs**, marking a substantial increase from **Rs. 219.52 lakhs** reflecting **86% QoQ growth**. This reflects the successful scale-up of our core business. The Heavy Equipment Hiring segment contributed **Rs. 3,600.7 lakhs**, again marking a substantial increase from **Rs. 9.42 lakhs** YoY showing a **382x** growth backed by fresh deployments to marquee clients in the steel, civil infrastructure, and renewable energy sectors. With the rise in utilization, improved asset turns, and tight cost controls, the company posted an **EBITDA** of **Rs. 270.3 lakhs** compared to **117.08 lakhs** from last quarter reflecting a **130.9% QoQ growth**.

Our rental asset base has now crossed **~Rs.5,500 lakhs**, growing steadily in line with our deployment pipeline. We continue to build an equipment portfolio that meets industry demand for high-reach, high-capacity, and compliance-ready machines.

The momentum seen in Q1 sets a strong foundation for the rest of the financial year. With several new machine deliveries expected in the upcoming quarters and a growing base of Tier 1 infrastructure clients, we anticipate sustained growth in revenue, profitability, and asset turnover.

We thank all our stakeholders for their continued trust and support. As we deepen our footprint across **India's infrastructure ecosystem**, Trishakti Industries remains committed to disciplined execution, capital efficiency, and long-term value creation.”

Dhruv Jhanwar
(CEO)





- Trishakti Industries Ltd., established in 1985, is a premier infrastructure solutions provider in India, specializing in hiring heavy earth-moving equipment.
- With a diverse fleet of advanced machinery, large-scale projects are supported across sectors such as steel, cement, railways, construction, etc.
- Has successfully partnered with companies such as Tata Steel, Larsen and Toubro, RVNL, ONGC, ITD Cementation, Jindal Group, Adani Group, KEC International, NCC limited and many others to supply heavy equipment.
- The company is undergoing a Rs 400 crore CAPEX investment from FY25 to FY27, significantly enhancing its capabilities and reshaping its future outlook.



Strategic Shift



From Q1 FY26, the company strategically shifted its focus towards higher growth infrastructure sector by introducing crane hiring services.

Earlier, Trishakti was involved in supplying drilling equipment to ONGC for oil and gas exploration, participating in global tenders for foreign companies, and offering other related services.

100%

Total Fleet Utilization

100+

Satisfied Clients

20+

Industry Served

20+

Ongoing Projects





❑ Procurement Strategies

- Procure the best-in-class machinery with a client-centric approach that helps meet the client's specific requirements.



❑ Project Flow Timeline

- Target medium to large-sized projects, where only a few companies compete, and the average project lifespan is around 3 to 5 years.



❑ Development

- Successfully registered as an approved vendor with leading industry players across various sectors.
- Offer essential technical and manpower support to guarantee the smooth and efficient operation of the machinery.



❑ Machine Life Span

- The machinery offers exceptional durability, with an expected life cycle of 15 to 20 years.
- After 8 to 10 years, the machinery is planned for resale, with an estimated value of 40-50% of its original price.



Crawler Cranes



Capacity: Currently offering tonnage from 45MT to 750MT

Key Features

- Track System (Crawlers)
- High Lifting Capacity
- 360° Rotation

Truck Mounted Cranes



Capacity: Currently offering tonnage from 45MT to 750MT

Key Features

- Easy to mobilised
- Telescopic Boom Hydraulic Power

All Terrain Cranes



Capacity: Currently offering tonnage from 200MT to 750MT

Key Features

- Dual-Purpose Mobility
- All-Wheel Suspension
- Hydraulic Telescopic Boom

Piling Rigs



Capacity: Currently offering tonnage from 185kNm to 285kNm

Key Features

- Versatile Pile Installation
- High-Powered Equipment
- Drilling Tools and Attachments

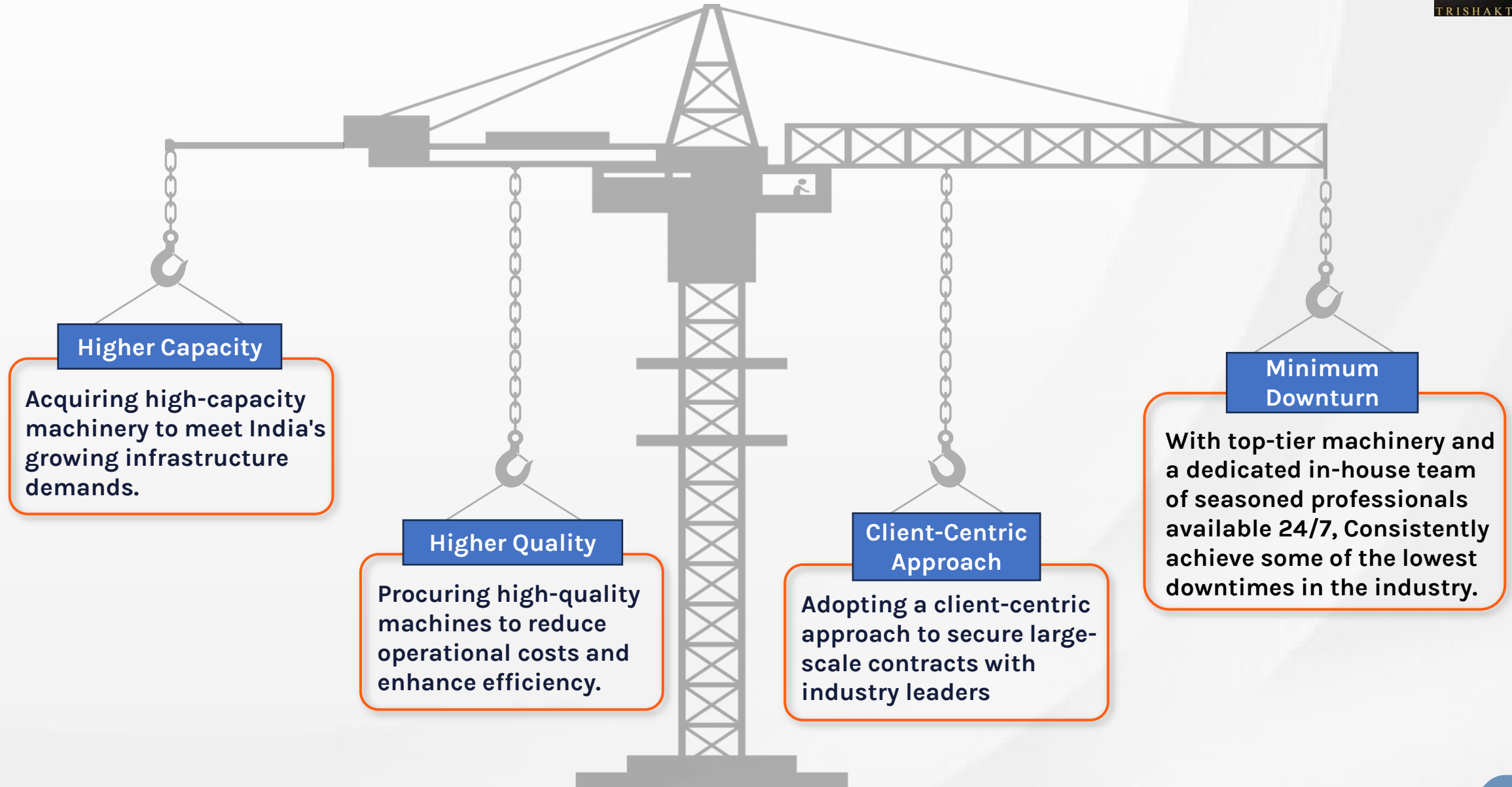
Manlifter / Boomlifter



Capacity: Currently offering from 60 feet to 220 feet

Key Features

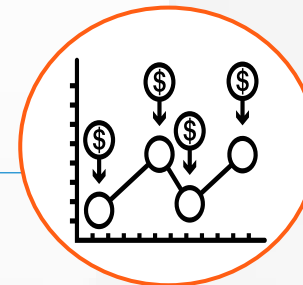
- Scissor Lifts
- Boom Lifts
- Vertical Mast Lifts





Expected ROCE on CAPEX

~22-25%



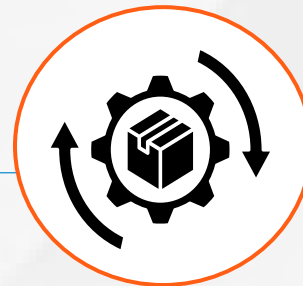
Interest Cost

8.8%



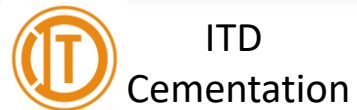
Average Blended Yield (Per Month)

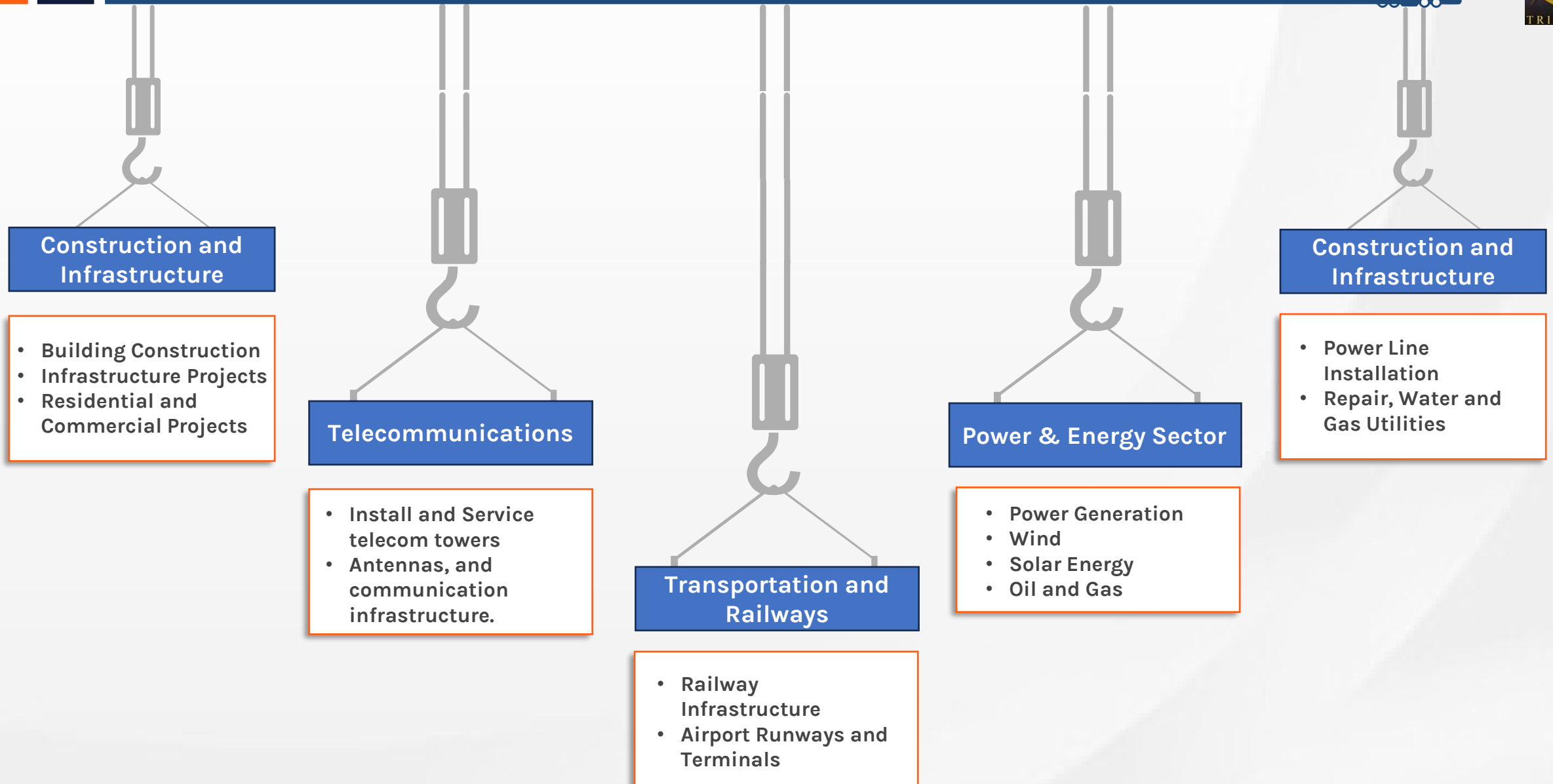
2.2%

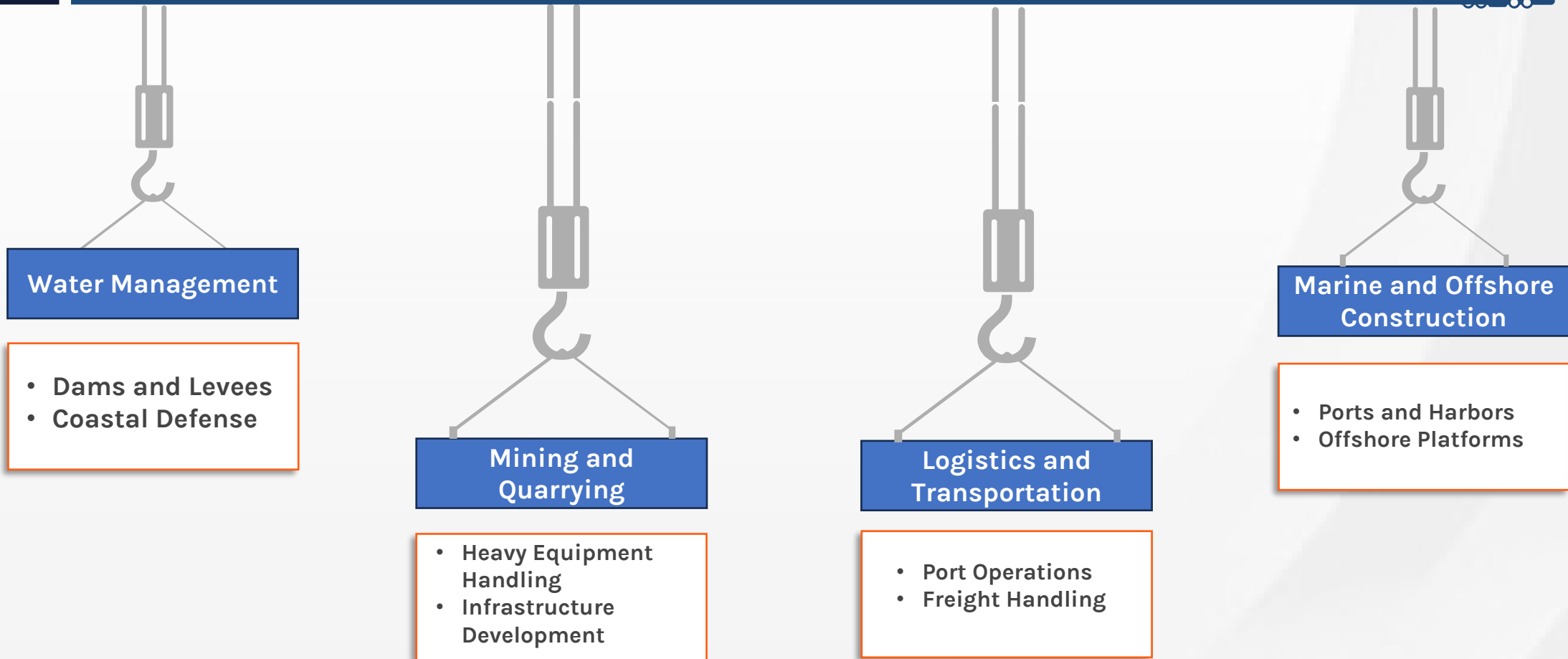


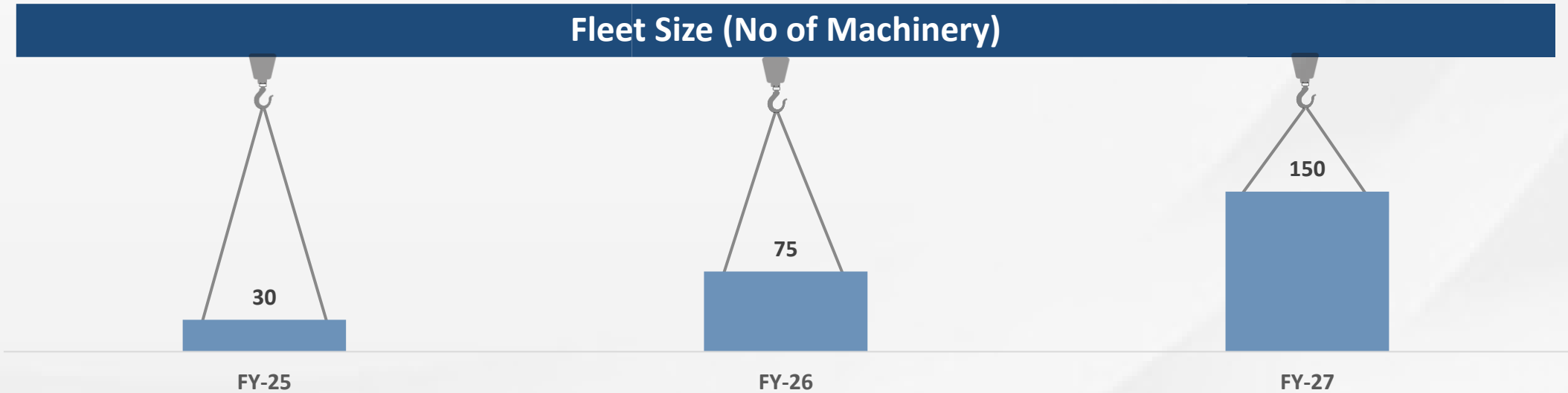
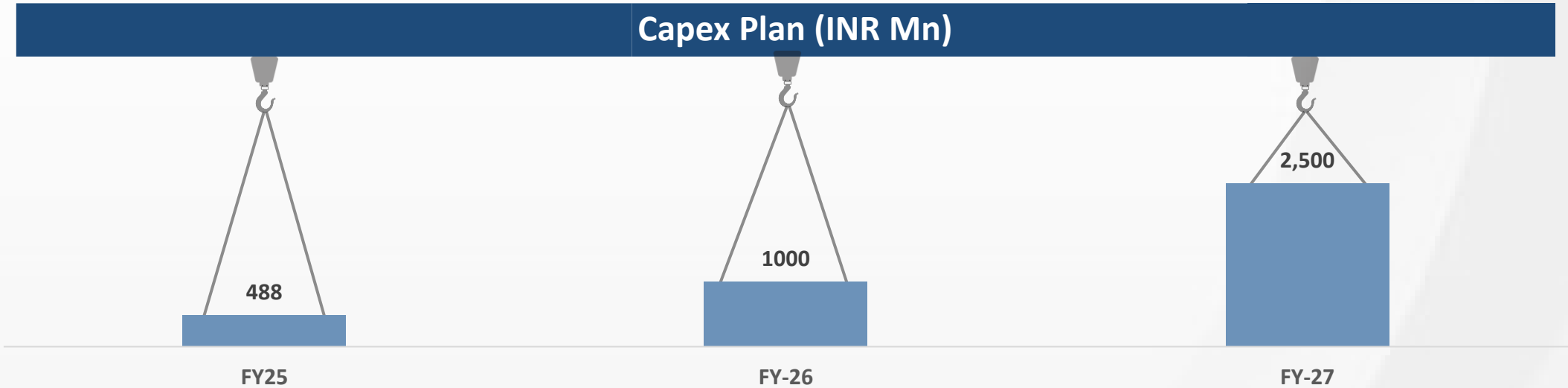
Average Capacity Utilisation (Per Month)

100%











Maximizing business potential within the current segment by strengthening relationships with existing clients, while actively seeking to expand into high-growth sectors through new client acquisitions.

The ongoing Rs 400 Cr CAPEX initiative for FY25 to FY27 is in full swing, with Rs 550 Mn+ already spent.

The ongoing CAPEX is predominantly fueled by internal accruals, with debt financing as a strategic option if needed.

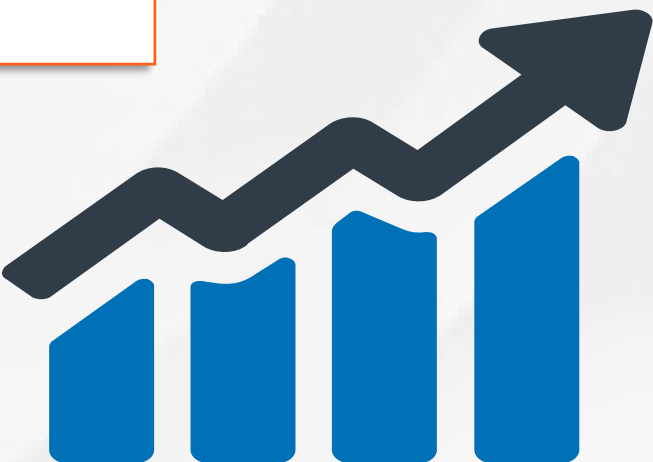
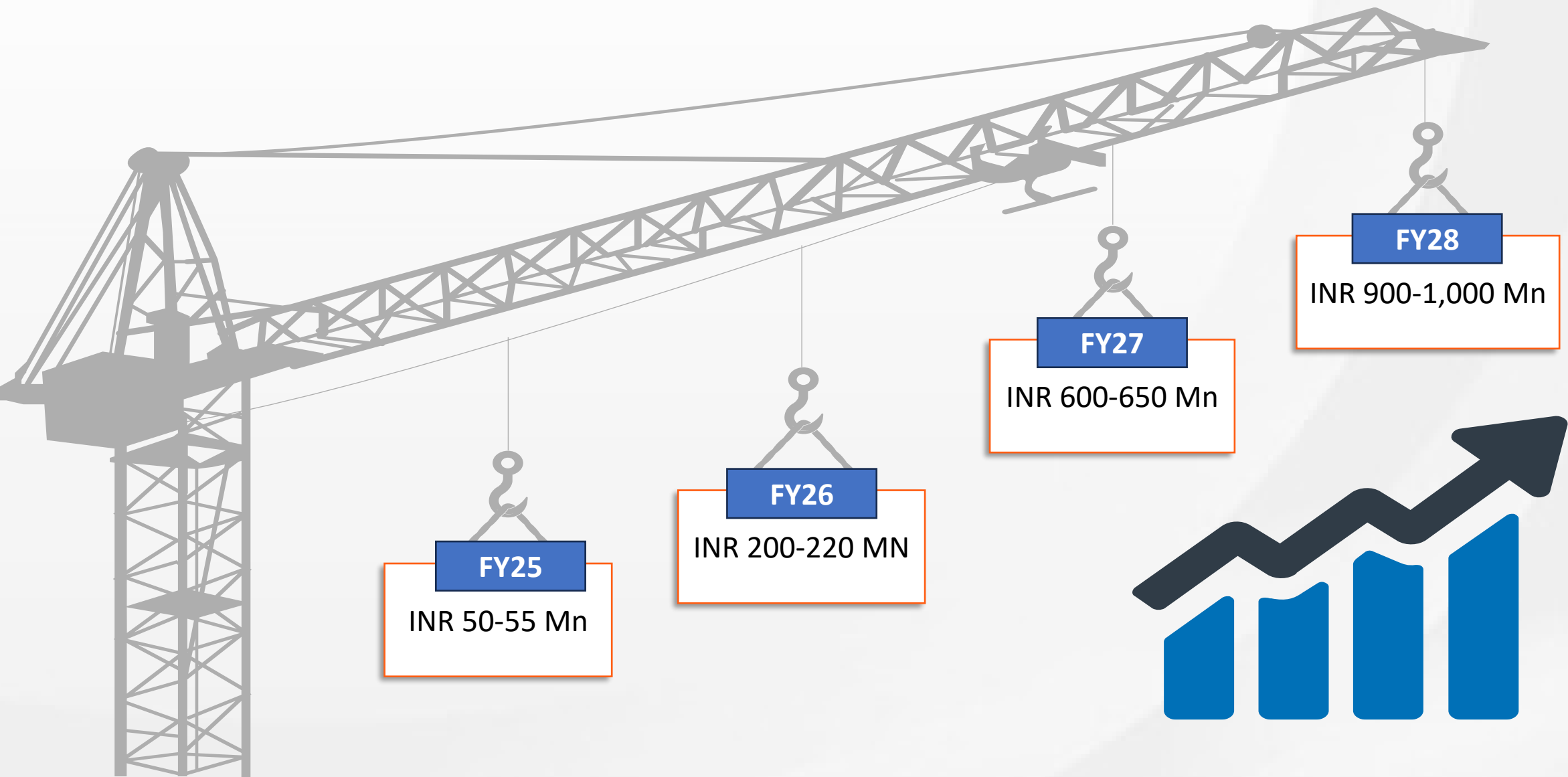
Expecting to generate ROCE on this CAPEX withing the range of ~22-25%.

Currently achieving a 3.15% gross yield per month and a net yield of approximately 2.2%.

Driven by ongoing CAPEX and the company's strategy to leverage the infrastructure boom and growth across diverse sectors, we anticipate to achieve revenue of Rs 900-1000 Mn by FY28, with Operating margins surpassing 60-65%.



Crane Hiring Revenue Growth Prediction





Higher Yields

Large-scale infra projects (railways, metros, power) need high-capacity machines, improving rental rates and utilization.

Increased Equipment Demand

Surge in crane, man-lifter, and earth-moving equipment demand across projects.

Strengthened Order Book

Existing relationships with marquee clients (KEC, PPEL, L&T) positions Trishakti to capture incremental orders.

Strategic Market Positioning

Early mover advantage in hiring large tonnage cranes and specialized equipment.

High EBITDA Margins

Equipment hiring offering 60-65% EBITDA margin vs. traditional infra services.



Shift Towards Equipment Leasing

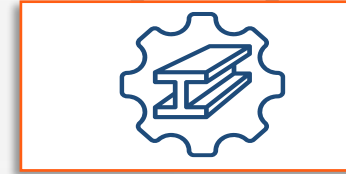
- Infrastructure companies are increasingly moving to asset-light models, leasing heavy equipment to boost flexibility and cut capital costs.
- India's construction equipment rental market is projected to grow at **7.1% CAGR**, reaching around USD 29.3 billion by 2030.

[Source](#)

Massive Infrastructure Investments

- Road construction spending surged 12x under Prime Minister Narendra Modi.
- Urban metro budgets expanded 8x, boosting urban connectivity.
- Railroad budgets increased 5x, strengthening transport infrastructure.
- \$800 billion invested in infrastructure over the last five years.

[Source](#)



Growing Demand for Equipment Hiring

- EPC and infra companies are increasingly shifting to asset-light models.
- Equipment rental demand is rising sharply, with the market expected to grow at **16-18% CAGR** till 2030.

[Source](#)

Riding the Steel wave

- Steel capacity expansion to 300 million tons by 2030 drives infra demand.
- Heavy equipment needs surge, boosting crane and machinery rentals.
- Shift to asset-light models fuels preference for equipment leasing.
- Long-term rental contracts ensure steady revenue and high fleet utilization.

[Source](#)



Dhruv Jhanwar CEO

Holds an MSc in Quantitative Finance from Singapore Management University and brings a wealth of knowledge and strategic insight to the infrastructure and equipment hiring business.

His dynamic approach has been instrumental in steering the company toward expansion and increased market prominence.



Pranav Jhanwar CFO

Oversees both the financial strategy and on-ground operations. With hands-on experience in the crane hiring business, plays a crucial role in managing daily operations and ensuring the seamless execution of projects.

His combination of financial expertise and operational insight enables him to optimize resources and drive profitability, making him an essential figure in the company's ongoing success.



Suresh Jhanwar MD

Visionary eye behind Trishakti Industries Ltd., with over 25 years of experience in the infrastructure and oil & gas sectors.

As the Chairman, he has been instrumental in shaping the company's growth and success. His deep understanding of industry dynamics, combined with his leadership and foresight, continues to drive the company's expansion and long-term goals.

Q1 FY26 STANDALONE FINANCIAL PERFORMANCE



Particulars (INR Lakhs)	Q1 FY26	Q4 FY25	Q-o-Q
Revenues	408.38	219.52	86.0%
Other Income	1.59	110.83	
Total Income	409.97	330.35	24.1%
Total Expenditure	139.67	213.27	(34.5)%
EBITDA	270.3	117.08	130.9%
EBITDA Margins (%)	66.19	53.33	1286 BPS
Financial Cost	77.16	44.98	71.5%
Depreciation & Amortisation	73.8	55.73	32.4%
PBT	120.93	127.20	(4.9)%
Tax	30	(51.82)	
PAT	90.93	179.02	(49.2)%
PAT Margins (%)	22.27	81.55	(59.28)%
EPS	0.56	1.15	



Operational Expansion

- Expand fleet size to **150** by FY27.
- Enter **new sectors**: Mining, Ports, Coastal Infrastructure.
- Broaden presence across Central & Eastern India.



Financial Growth

Revenue Target:

- FY26: **INR 200 – 220 Mn**
- FY27: **INR 600 – 650 Mn**
- FY28: **INR 900 –1,000 Mn**
- Margins to scale beyond **70%**
- ROCE to strengthen to **22–25%** by FY27

Operational Excellence

- Maintain 95–100% fleet utilization.
- Achieve downtime of <2% annually.
- Adopt predictive maintenance technologies.

Strategic Initiatives

- Complete **Rs 1000 Mn FY26 CAPEX** plan.
- Explore leasing partnerships for asset-light expansion.
- Evaluate M&A opportunities for client and fleet expansion.



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THANKYOU



Trishakti Industries Limited

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