

# Bringing Wellness to your Life.





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In this Annual Report we have disclosed forward-looking information [within the meaning of various laws] to enable investors to comprehend our prospects and take informed investment decisions. This report and other statements-written and oral-that we periodically make, contain forward-looking statements that set out anticipated results based on the Management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipate', 'estimate', 'expects', 'projects', 'intends', 'plans', 'believes' and words of similar substance in connection with any discussion of future performance.

We cannot guarantee that these forward-looking statements will be realized, although we believe we have been prudent in assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialize or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Readers should bear this in mind.

We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

# **Corporate Information**



#### BOARD OF DIRECTORS Pankaj R. Patel Chairman

Elkana N. Ezekiel **Managing Director** Appointed w.e.f. 14th February, 2012

DIRECTORS H. Dhanrajgir Mukesh M. Patel Dr. B. M. Hegde Prof. Indiraben J. Parikh Ganesh N. Nayak Dr. Sharvil P. Patel

#### CHIEF FINANCIAL OFFICER Amit B. Jain

**COMPANY SECRETARY** Dhaval N. Soni

BANKERS Bank of Baroda Ashram Road Branch, Ahmedabad.

> BNP Paribas Ahmedabad Branch, Ahmedabad.

AUDITORS M/s Manubhai & Co., Chartered Accountants

REGISTERED AND "Zydus Tower", CORPORATE OFFICE Satellite Cross Roads, Sarkhej-Gandhinagar Highway, Ahmedabad - 380 015. www.zyduswellness.in

REGISTRAR & M/s Link Intime India Private Limited SHARE TRANSFER AGENT Unit No. 303, 3rd Floor, Shoppers Plaza V, Opp. Municipal Market, B/h. Shoppers Plaza - II, Off C. G. Road,

> WORKS 7A, 7B & 8, Saket Industrial Estate, Sarkhej Bavla Road, Village: Moraiya, Taluka: Sanand, District: Ahmedabad.

Ahmedabad-380 009.





**NOTICE** is hereby given that **18th ANNUAL GENERAL MEETING** of the members of **Zydus Wellness Limited** will be held on Friday, the 27th day of July, 2012 at 10:00 a.m. at H. T. Parekh Hall, Ahmedabad Management Association [AMA], ATIRA Campus, Dr. Vikram Sarabhai Marg, Ahmedabad–380 015 to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt audited Balance Sheet as at 31st March, 2012 and the Statement of Profit and Loss of the Company for the year ended on that date and the Reports of the Board of Directors and Auditors thereon.
- 2. To declare dividend on Equity Shares.
- 3. To appoint a Director in place of Mr. Ganesh N. Nayak, who retires by rotation and being eligible offers himself for re-appointment.
- 4. To appoint a Director in place of Mr. Pankaj R. Patel, who retires by rotation and being eligible offers himself for re-appointment.
- 5. To appoint a Director in place of Dr. B. M. Hegde, who retires by rotation and being eligible offers himself for re-appointment.
- 6. To appoint M/s Manubhai & Co., [Firm Registration No. 106041W] Chartered Accountants, as Statutory Auditors of the Company to hold office from the conclusion of this Annual General Meeting until the conclusion of next Annual General Meeting and to fix their remuneration.

#### **SPECIAL BUSINESS:**

7. To consider and if thought fit, to pass with or without modification[s], the following resolution as an Ordinary Resolution:

"**RESOLVED THAT** Mr. Elkana Nissim Ezekiel, who was appointed by the Board of Directors as an Additional Director on the Board of the Company w.e.f. 14th February, 2012 and who holds office up to the date of this Annual General Meeting of the Company in terms of section 260 of the Companies Act, 1956 ["the Act"] and in respect of whom the Company has received a notice in writing from a member under section 257 of the Act together with a deposit of Rs. 500/- in cash proposing his candidature for the office of the Director of the Company, be and is hereby appointed as a Director of the Company."

# 8. To consider and if thought fit, to pass with or without modification[s], the following resolution as an Ordinary Resolution:

"**RESOLVED THAT** pursuant to the provisions of sections 198, 269 and 309 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956 ["the Act"] [including any statutory modifications or re-enactments thereof, for the time being in force], the Articles of Association of the Company, consent of the members be and is hereby accorded for the appointment of Mr. Elkana N. Ezekiel as Managing Director of the Company for a period of five years with effect from 14th February, 2012 on a remuneration as may be decided by the Board of Directors, which shall be within the overall limits prescribed under the provisions of the Act, out of the profits of the Company of the respective financial year as calculated under the provisions of sections 349 and 350 of the Act and on the terms and conditions, benefits and perquisites, as set out in the draft agreement proposed to be entered between the Company and Mr. Elkana N. Ezekiel with an authority to the Board of Directors to negotiate, finalize and execute on behalf of the Board."

**RESOLVED FURTHER THAT** notwithstanding anything to the contrary contained hereinabove, where in any financial year during the currency of his tenure, the Company has no profits or its profits are inadequate, remuneration by way of salary and perquisites shall not exceed the maximum remuneration payable as per





the limits set out in section II of part II of Schedule XIII of the Act, as the minimum remuneration, unless otherwise determined by the Board of Directors.

**RESOLVED FURTHER THAT** in case of no profits or profits of the company in any financial year are inadequate, in addition to the above, Managing Director shall also be entitled to the following perquisites, which shall not be included in the computation of the ceiling of minimum remuneration stated hereinabove:

[a] Contribution to provident fund to the extent not taxable under the Income Tax Act, 1961,

- [b] Gratuity payable at the rate not exceeding half a month's salary for each completed year of service and
- [c] Encashment of leave at the end of the tenure.

**LASTLY RESOLVED THAT** for the purpose of giving effect to this resolution, the Board of Directors be and is hereby authorized to do all such acts, deeds, matters and things as they may in their absolute discretion deem necessary, expedient and proper in the best interest of the Company.

#### By Order of the Board of Directors

Place : Ahmedabad. Date : 9th May, 2012. Dhaval N. Soni Company Secretary

#### **Registered Office:**

"Zydus Tower", Satellite Cross Roads, Sarkhej-Gandhinagar Highway, Ahmedabad-380 015.

#### NOTES:

1. A member entitled to attend and vote at the Annual General Meeting ["the meeting"] is entitled to appoint one or more proxies to attend and vote on a poll instead of himself and such proxy need not be a member of the Company.

The instrument appointing the proxy, should however, be deposited at the Registered Office of the Company not less than forty-eight hours before the commencement of the Meeting.

- 2. The relative Explanatory Statement pursuant to section 173[2] of the Companies Act, 1956 in respect of the Special Business under item No. 7 & 8 of the Notice is annexed hereto.
- 3. Brief resume of the Directors proposed to be appointed/re-appointed, nature of their expertise in specific functional areas, names of companies in which they hold directorships and memberships/chairmanships of Board Committees as stipulated under clause 49 of the Listing Agreement with the Stock Exchanges, are provided in the annexure of this Notice.
- 4. Members are requested to bring their attendance slip along with their copy of Annual Report to the Meeting.
- 5. The Company has notified closure of Register of Members and Share Transfer Books from Friday, 20th July, 2012 to Friday, 27th July, 2012 [both days inclusive] for determining the names of members eligible for dividend on Equity Shares, if declared at the Meeting.
- 6. The dividend, if declared, will be paid on 1st August, 2012 to those members whose names appear on the Company's Register of Members as on 27th July, 2012. In respect of the shares held in dematerialized form, the dividend will be paid to the beneficial owners of the shares as per the details that may be provided by the Depositories for this purpose.

# Zydus Wellness

# Notice

- 7. Members holding shares in electronic form may note that bank particulars registered in their respective depository accounts will be used by the Company for payment of dividend. The Company or its Registrar and Transfer Agents cannot act on any request received directly from the members holding shares in electronic form for any change of bank particulars or bank mandates. Such changes are to be advised only to the Depository Participant of the members.
- 8. Members holding shares in electronic form are requested to intimate immediately any change in their address or bank mandates to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form are requested to advise any change of address immediately to the Company/Registrar and Transfer Agents, M/s Link Intime India Private Limited.
- 9. Those members who have not encashed their dividend warrants pertaining to the following financial years are requested to approach the Company for the payment thereof as the same will be transferred to Investor Education and Protection Fund [IEPF], pursuant to section 205A [5] of the Companies Act, 1956 on respective due dates mentioned there against. Kindly note that after such date, the members will loose their rights to claim such dividend.

Accounting Year ended on	Date of declaration of dividend	Dividend payment %	Expected date of transfer of unclaimed dividend to IEPF
31st March, 2005	29th September, 2005	10	28th September, 2012
31st March, 2006	29th September, 2006	10	28th September, 2013
31st March, 2007	23rd July, 2007	10	22nd July, 2014
31st March, 2008	10th July, 2008	10	9th July, 2015
31st March, 2009	28th July, 2009	15	27th July, 2016
31st March, 2010	16th July, 2010	30	15th July, 2017
31st March, 2011	30th June, 2011	40	29th June, 2018

#### **REQUEST TO THE MEMBERS:**

Members desiring to have any relevant information on the accounts at the Annual General Meeting are requested to write to the Company at least seven days in advance at its Registered Office, so as to enable the Company to keep the information ready.



# **Explanatory Statement pursuant to section 173[2] of the Companies Act, 1956**

Pursuant to section 173[2] of the Companies Act, 1956, the following explanatory statement sets out the material facts relating to business mentioned under item Nos. 7 & 8 of the accompanying Notice dated 9th May, 2012.

#### Item Nos. 7 & 8

Mr. Elkana N. Ezekiel has done BA in Economics from Bombay University and MBA from XLRI, Jamshedpur. Mr. Ezekiel brings with him a vast experience of 25 years in consumer business. Mr. Ezekiel was the Regional Franchise Director [Baby Care]–Asia Pacific Region, at Johnson & Johnson, Singapore, where he was responsible for handling Marketing, brand strategy and business development for the brand for 15 countries including Japan, China, India, Korea, ASEAN and Australia. He was VP–Marketing for the Consumer Division of the Company based in India, between 2001 and 2006. Prior to Johnson & Johnson, he has also worked with Colgate Palmolive and Geoffrey Manners. Prior to his joining, Mr. Ezekiel was the Chief Marketing Officer, Samsung India responsible for developing and executing corporate marketing strategies to achieve sales targets. He was appointed as an Additional Director with effect from 14th February, 2012. His further appointment as Managing Director from the said date shall be subject to approval of shareholders at the ensuing Annual General Meeting.

The appointment of Mr. Ezekiel as Managing Director was in accordance with the relevant provisions of the Companies Act, 1956 ["the Act"] read with schedule XIII of the Act. The appointment was made on a remuneration, which shall be within the overall limits prescribed under the provisions of the Act out of the profits of the Company of the respective year as calculated under the provisions of sections 349 and 350 of the Act, by way of salary, dearness allowance, perquisites, commission and other allowance. Within the overall limits, the Board shall decide the remuneration of the Managing Director for each of the financial year during his tenure based on his performance evaluation.

Notwithstanding anything to the contrary herein contained, where in any financial year during the currency of his tenure as Managing Director, the Company has no profits or has inadequate profits, the Company will pay remuneration by way of salary, perquisites and allowances as specified in the resolution as minimum remuneration to the Managing Director subject to limits prescribed under schedule XIII of the Act or such other limits as may be prescribed by the Central Government from time to time as Minimum Remuneration.

The terms of appointment and remuneration given herein may be fixed, altered, varied and increased from time to time by the Board of Directors, at its sole discretion as they deem fit, so as not to exceed the overall limits as prescribed under the provisions of the Act.

The abstract pursuant to section 302 of the Act was sent to the members of the Company. The copy of such abstract is available for inspection at the Registered Office of the Company during 10:00 a.m. to 1:00 p.m. on any working day up to the date of the Annual General Meeting.

The remuneration payable and the other terms and conditions of the appointment of Mr. Ezekiel as Managing Director is set out in the agreement proposed to be entered into by the Company with him, which will be available for inspection at the Registered Office of the Company during 10:00 a.m. to 1:00 p.m. on any working day up to the date of the Annual General Meeting.

None of the Directors of the Company except the appointee is concerned or interested in this resolution.

The Board recommends the resolution to the members for approval by way of an ordinary resolution for the appointment of Mr. Ezekiel as Managing Director of the Company.

#### By Order of the Board of Directors

Place : Ahmedabad. Date : 9th May, 2012.

#### **Registered Office:**

"Zydus Tower", Satellite Cross Roads, Sarkhej–Gandhinagar Highway, Ahmedabad–380 015. Dhaval N. Soni Company Secretary



Details of Directors seeking appointment/re-appointment at the forthcoming Annual General Meeting [Pursuant to Clause 49 of the Listing Agreement]

Name of the Director	Mr. Ganesh N. Nayak		
Age	57 years		
Date of Appointment	27th July, 2006		
Brief Resume and nature of expertise in functional areas	Mr. Ganesh Nayak, the Chief Operating Officer and Executive Director of Cadila Healthcare Limited, the holding Company spearheads the domestic and international operations of the group, including its joint ventures and alliances. Mr. Nayak joined the group in 1977. With experience of more than 35 years, he has contributed significantly to the Zydus Cadila's growth over the years. Zydus Cadila has successfully undertaken several expansion plans. With strategic insight and business acumen, Mr. Nayak has played a key role in several M&A deals and alliances. Strategic management skills, long standing expertise in sales and marketing and new insights from the Harvard Business School have catapulted Mr. Nayak to the global league of marketing professionals.		
Directorships held in other public Companies [excluding foreign and private Companies]	<ol> <li>Zydus Animal Health Limited</li> <li>Liva Healthcare Limited</li> <li>Finest Procuring Solutions Limited</li> <li>Biochem Pharmaceutical Industries Limited</li> </ol>		
Memberships/Chairmanships of Committees of other Public Companies [includes only Audit Committee and Shareholders'/Investors' Grievance Committee]	<b>Member:</b> <u>Audit Committee</u> Zydus Animal Health Limited		
Number of shares held in the Company	5,213		



Name of the Director	Mr. Pankaj R. Patel			
Age	59 years			
Date of Appointment on the Board	27th April, 2009			
Brief Resume and nature of expertise in functional areas	Mr. Pankaj Patel spearheads Zydus Cadila, one of India's leading pharmaceutical groups. With his experience spanning over 30 years in the Indian pharmaceutical industry, Mr. Patel combines both research and techno-commercial expertise. Mr. Patel has been the guiding force behind the group's fast tracked growth. The group's turnover has crossed the revenues of over Rs. 5300 crores in 2011– 12. For his entrepreneurial vision, Mr. Patel was awarded the "Ernst & Young Entrepreneur of the Year Award" in the Life Sciences category in 2009. Mr. Patel is the Chairman and Managing Director of Cadila Healthcare Limited, which was declared as the 'Emerging Company of the Year' by the Economic Times Awards for Corporate Excellence in 2010. Mr. Patel is currently the Chairman of the Federation of Indian Chamber of Commerce & Industry [FICCI], Gujarat State Council and the Executive Chairman and Trustee of the Gujarat Cancer Society and Chairman of the Gujarat Cancer and Research Institute.			
Directorships held in other public Companies [excluding foreign and private Companies]	<ol> <li>Cadila Healthcare Limited</li> <li>Dialforhealth India Limited</li> <li>Zydus Pharmaceuticals Limited</li> <li>BAAP Diagnostics Limited</li> <li>Zydus Animal Health Limited</li> <li>Zydus Technologies Limited</li> <li>Torrent Power Limited</li> <li>Vadilal Chemicals Limited</li> <li>Karnavati Club Limited</li> <li>Nirma Limited</li> </ol>			
Memberships/Chairmanships of Committees of other Public Companies [includes only Audit Committee and Shareholders'/Investors' Grievance Committee]	Chairman Audit Committee: 1. Dialforhealth India Limited 2. Zydus Animal Health Limited Shareholders'/Investors' Grievance Committee Torrent Power Limited Member: Shareholders'/Investors' Grievance Committee Cadila Healthcare Limited			
Number of shares held in the Company	1,77,160 *			
* includes shares held by HIIF/Family Trus	+			

\* includes shares held by HUF/Family Trust.



Name of the Director	Dr. B. M. Hegde			
Age	73 years			
Date of Appointment on the Board	29th July, 2009			
Brief Resume and nature of expertise in functional areas	<ul> <li>Dr. Hegde is Padma Bhushan awardee 2010. He is MBBS, PhD [Hon. Causa], MD, FRCP [London], FRCP [Edinburgh], FRCP [Glasgow], FRCPI [Dublin], FACC [USA] and FAMS.</li> <li>Dr. Hegde is: <ul> <li>An affiliate professor of Human Health, University of Northern Colorado since 2002.</li> <li>Chairman of Bihar State Health Society's Expert Committee, Government of Bihar, Patna.</li> <li>Former Member of Postgraduate Medical Education Board, Government of India.</li> <li>Former Chairman, OHIO University's Indian Trust, Bangalore.</li> <li>Former Chairman, Ganapathi Engineering College Governing Board, Vellore.</li> <li>Chairman, Bharatiya Vidya Bhavan, Mangalore Kendra.</li> <li>Editor in Chief, Journal of the Science of Healing Outcomes, Mangalore and Penn. State University, India.</li> <li>Former Vice Chancellor, Manipal University, India.</li> <li>Former Professor of Cardiology [Visiting] London University since 1982.</li> <li>Former Director-Professor, Principal and Dean of Kasturba Medical College, Mangalore.</li> <li>Emeritus International Advisor to The Royal College of Physicians of London and Edinburgh.</li> <li>First Indian examiner for MRCP [UK] examination in the UK from 1988 through 1998.</li> <li>Former MCPI examiner in Dublin since 2000 till 2009.</li> <li>President, World Academy of Authentic Healing Sciences, Mangalore.</li> <li>Dr. Hegde has 45 years of teaching experience to undergraduates and postgraduates. He has been a professor of Medicine since 1973.</li> <li>Dr. Hegde has won Dr. B. C. Roy National Award in the category of an Eminent Medical Teacher, Dr. J. C. Bose Award for Life Sciences Research, PRIDE OF INDIA Award from the Pacific Association of Indians in California and many more.</li> </ul> </li> </ul>			
Directorships held in other public Companies [excluding foreign and private Companies]	<ol> <li>Manipal Media Network Limited</li> <li>Primacy Industries Limited</li> </ol>			
Memberships/Chairmanships of Committees of other Public Companies [includes only Audit Committee and Shareholders'/Investors' Grievance Committee]	Nil			
Number of shares held in the Company	100			



Name of the Director	Mr. Elkana N. Ezekiel		
Age	47 years		
Date of Appointment on the Board	14th February, 2012		
Brief Resume and nature of expertise in functional areas	Mr. Elkana N. Ezekiel has done BA in Economics from Bombay University and MBA from XLRI, Jamshedpur. Mr. Ezekiel brings with him a vast experience of 25 years in consumer business. Mr. Ezekiel was the Regional Franchise Director [Baby Care]–Asia Pacific Region, at Johnson & Johnson, Singapore, where he was responsible for handling marketing, brand strategy and business development for the brand for 15 countries including Japan, China, India, Korea, ASEAN and Australia. He was VP–Marketing for the Consumer Division of the Company based in India, between 2001 and 2006. Prior to Johnson & Johnson, he has also worked with Colgate Palmolive and Geoffrey Manners. Prior to his joining, Mr. Ezekiel was the Chief Marketing Officer, Samsung India responsible for developing and executing corporate marketing strategies to achieve sales targets.		
Directorships held in other public Companies [excluding foreign and private Companies]	Nil		
Memberships/Chairmanships of Committees of other Public Companies [includes only Audit Committee and Shareholders'/Investors' Grievance Committee]	Nil		
Number of shares held in the Company	79		



# To, The Members **Zydus Wellness Limited**

Your directors have pleasure in presenting **18th** Annual Report of the Company along with the Audited Accounts for the financial year ended 31st March, 2012. The summarised financial results are given below:

# Standalone & Consolidated Financial Highlights:

				[INR Lacs]	
Particulars	Stand	lalone	Consolidated		
	2011-12	2010-11	2011-12	2010-11	
Sales and Other Income	26240	34358	34046	34358	
Profit before Interest, Depreciation, Exceptional Expenses & Tax [PBIDET]	8102	9161	8625	9161	
Less: Depreciation	230	149	386	149	
Profit before Interest, Exceptional Expenses & Tax [PBIET]	7872	9012	8239	9012	
Less: Interest	11	16	15	16	
Profit Before Tax [PBT]	7861	8996	8224	8996	
Less: Provision for Tax	1093	3048	1365	3048	
Profit After Tax [PAT]	6768	5948	6859	5948	
Less: Minority Interest	—	—	91	—	
Profit Attributable to Shareholders	6768	5948	6768	5948	
Add: Profit brought forward from the previous year	8682	5196	8682	5196	
Profit available for appropriation, which is appropriated as follows:	15450	11144	15450	11144	
Proposed Dividend	1954	1563	1954	1563	
Corporate Dividend Tax on Proposed Dividend	317	254	317	254	
Transferred to General Reserve	900	645	900	645	
Balance carried to Balance Sheet	12279	8682	12279	8682	
Total	15450	11144	15450	11144	
Basic and Diluted Earnings Per Share [EPS of FV Rs. 10/-] [in Rupees]					
<ul><li>Before Exceptional items</li><li>After Exceptional items</li></ul>	17.32 17.32	15.22 15.22	17.32 17.32	15.22 15.22	

The consolidated financial highlights include the financials of Zydus Wellness–Sikkim, a partnership firm as its operations were started during the year under review and therefore the current year's figures are not strictly comparable to those of the previous year.



#### **Performance Review:**

The year 2011–2012 was another challenging year for the Indian markets. The continued high level of food inflation along with the firming up of commodity costs has led to an inflationary business environment. Your Company performed creditably in a difficult year maintaining market leaderships in key brands.

The Company earned on consolidated basis total income of Rs. 34,046 lacs during the year. The profit before tax stood at Rs. 8,224 Lacs for the year ended on 31st March, 2012. The profit after tax was up by Rs. 911 lacs due to lower tax burden. As a result the Earning per Share has increased to Rs. 17.32 as compared to Rs. 15.22 in the previous year.

The summary of performance of the business of the Company is provided in the Management Discussion and Analysis Report [MDA] forming part of this Annual Report.

#### **Dividend:**

Your Directors are pleased to recommend a dividend of Rs. 5/- per Equity Share of face value of Rs. 10/- each fully paid-up [previous year Rs. 4/- per share] for the financial year ended on 31st March, 2012, amounting to Rs. 2,271 lacs [inclusive of Dividend Distribution Tax of Rs. 317 lacs]. The dividend, if declared by the shareholders at the ensuing Annual General Meeting will be paid to those shareholders, whose names stand registered in the Register of Members as on 27th July, 2012. In respect of shares held in dematerialized form, dividend will be paid to those shareholders whose names are furnished by NSDL & CDSL, as beneficial owners.

The dividend payout ratio for the current year [inclusive of corporate tax on dividend distribution] is 33.55%.

#### Awards & Recognition:

Mr. Amit B. Jain, Chief Financial Officer, bagged the Business Today-YES BANK Best CFO Award 2012 in the category of Consistent Liquidity Management [Midsize Companies].

#### **Consolidated Financial Statements:**

M/s. Zydus Wellness–Sikkim [ZWS], a partnership firm has commenced its commercial production during the year. As ZWS is under the majority control of the Company, the accounts of ZWS are required to be consolidated with the accounts of the Company in accordance with the Accounting Standard AS–21 on Consolidation of Financial Statements issued by the Institute of Chartered Accountants of India. The audited Consolidated Financial Statements are provided in this Annual Report.

#### **Board of Directors:**

In accordance with the provisions of the Companies Act, 1956 ["the Act"] read with Articles of Association of the Company, Mr. Ganesh N. Nayak, Mr. Pankaj R. Patel and Dr. B. M. Hegde, Directors retire by rotation at the ensuing Annual General Meeting and being eligible offer themselves for re-appointment. The Board recommends their re-appointment.

During the year Mr. Anand G. Deo, Managing Director, resigned from the services of the Company and also ceased to be a Director on the Board of the Company w.e.f. 14th February, 2012. The Board wishes to place on record its appreciation for his valuable contribution during his long association with the Company.

Mr. Elkana N. Ezekiel was appointed as an Additional Director pursuant to section 260 of the Act, w.e.f. 14th February, 2012, who shall hold the office up to the date of the ensuing Annual General Meeting. The Company has received a notice in writing from a member along with a deposit of Rs. 500/- pursuant to the provisions of section 257 of the Act, proposing his candidature for the office of Director. The Board recommends appointment of Mr. Ezekiel as Director.



Further, Mr. Ezekiel was appointed as Managing Director of the Company for a period of 5 years from 14th February, 2012, which is subject to approval of the shareholders at the ensuing Annual General Meeting, on the terms and conditions as contained in the draft agreement proposed to be entered into between the Company and the Managing Director. An abstract of notice of memorandum of interest dated 14th February, 2012 was send to all the shareholders of the Company, as required under section 302 of the Act.

In accordance with the stipulation under clause 49 of the Listing Agreement, brief resume of the Directors seeking appointment/re-appointment at the ensuing Annual General Meeting together with the nature of their expertise in specific functional areas and names of companies in which they hold office as Director and/or Chairman/Member of Committees of the Board is annexed to the notice.

#### **Auditors:**

M/s Manubhai & Co. [Firm Registration No. 106041W], Chartered Accountants, Statutory Auditors of the Company, hold office till the conclusion of the ensuing Annual General Meeting and are eligible for re-appointment. The Statutory Auditors have shown their willingness to accept the office on re-appointment.

The Company has received a letter from the Statutory Auditors to the effect that their re-appointment, if made, would be within the prescribed limits under section 224[1B] of the Act and that they are not disqualified for re-appointment within the meaning of section 226 of the Act.

The necessary resolution seeking approval of members for re-appointment of Statutory Auditors has been provided in the Notice convening the Annual General Meeting.

#### Auditors' Report and Notes to Accounts:

The Board has duly reviewed the Statutory Auditors' Report on the Accounts. The Auditors' Report is selfexplanatory and do not call for any further explanation/clarification by the Board of Directors under section 217[3] of the Act.

#### **Disclosures:**

There have been no material changes and commitments, which may affect the financial position of the Company between the end of the financial year and the date of the report.

#### Management Discussion and Analysis [MDA]:

MDA for the year under review, as stipulated under clause 49 of the Listing Agreement is presented in a separate section forming part of this Annual Report.

#### **Directors' Responsibility Statement:**

Your Directors affirm that the audited accounts containing the financial statements for the Financial Year 2011–2012 are in conformity with the requirements of the Act. They believe that the financial statements reflect fairly the form and substance of transactions carried out during the year and reasonably present the Company's financial conditions and results of operations.

Pursuant to section 217[2AA] of the Act, the Directors confirm that:

- [a] the Annual Accounts for the year ended on 31st March, 2012 have been prepared on a going concern basis;
- [b] in preparation of the Annual Accounts, the applicable accounting standards have been followed. Necessary explanations are given for material departures, if any;



- [c] sound accounting policies have been applied consistently and judgments and estimates made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2012 and of the profit of the Company for the year ended on that date and
- [d] proper and sufficient care has been taken for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the company and for prevention and detection of fraud and other irregularities.

#### **Corporate Governance:**

The Company is committed to maintain highest standards of Corporate Governance. Your Directors adhere to the requirements as provided in clause 49 of the Listing Agreement relating to Corporate Governance.

A detailed report on the Corporate Governance, together with a certificate from Practicing Company Secretary, confirming compliance with the conditions of Corporate Governance, forms part of this report.

#### **Personnel:**

There was no employee drawing remuneration in excess of limits prescribed under section 217[2A] of the Act and Companies [Particulars of Employees] Rules, 1975 and therefore not applicable to the Company.

#### Energy Conservation, Technology Absorption and Foreign Exchange Earnings and Outgo:

The particulars relating to energy conservation, technology absorption, foreign exchange earnings and outgo, as required to be disclosed under section 217[1][e] of the Act read with the Companies [Disclosure of Particulars in the Report of Board of Directors] Rules, 1988 are provided in the Annexure–A to this Report.

#### Acknowledgement:

Your Directors wish to place on record their sincere appreciation for significant contribution made by the employees at all levels through their dedication, hard work and commitment, enabling the Company to achieve good performance during the year under review.

Your Directors also take this opportunity to place on record the valuable co-operation and continued support extended by the banks, government, business associates and the shareholders for their continued confidence reposed in the Company and look forward to having the same support in all future endeavors.

For and on behalf of the Board

Place : Ahmedabad. Date : 9th May, 2012.

#### Pankaj R. Patel Chairman



# Annexure - A to the Directors' Report

# Additional information as required under the Companies [Disclosures of Particulars in the Report of Board of Directors] Rules, 1988.

#### A. Conservation of Energy

# a. Energy conservation measures undertaken during the year ended on 31st March, 2012.

Electricity is mainly used along with Diesel Generating Set for manufacturing the Company's products. The Company regularly reviews the power consumption pattern and implements requisite improvements/ changes in order to optimize power consumption and thereby achieve cost savings.

Moreover, noise level at various work places is routinely measured. Necessary noise reduction measures were initiated to keep the noise levels within acceptable limits.

**b.** Additional investments and proposals, if any, being implemented for reduction of consumption of energy.

Modification in refrigeration system from Direct Couple Driven System to Belt Driven System in two ammonia compressor units.

c. Impact of the measures at [a] and [b] above for reduction of energy consumption and consequent impact on the cost of production of goods.

The adoption of energy conservation measures indicated above has resulted in awareness amongst the employees. It will have a long term impact leading to savings in energy cost.

Modification in refrigeration system has the following impact :

- 1. Electrical Energy conservation of 125 kwh/day,
- 2. Decrease in oil consumption because of less speed of machine,
- 3. Less preventive and break down maintenance and
- 4. Decrease in noise generation.

# d. Total energy consumption and energy consumption per unit of production as per Form A: Form A–Form for disclosure of particulars with respect to conservation of energy:

	Unit of Measure	2011-12	2010-11
<ul> <li>A Power and Fuel Consumption:</li> <li>1. Electricity:</li> <li>[a] Purchased:</li> </ul>			
Units	Nos.	1545822	1589864
Total Amount	Lac Rs.	91.13	84.59
Rate/Unit [b] Own Generation: Through Diesel Generator Set:	Rs.	5.89	5.32
Units	Nos.	1652 units [780 ltr. diesel consumed]	2772 units [1570 ltr. diesel consumed]
Units per ltr. of Diesel Oil	Rs.	2.10 21.20	1.80 23.22
Cost/Unit 2. Others/Internal Generation: Solid Fuel [wood]:	κs.	21.20	23.22
Quantity	Kgs.	528865	508090
Total Cost	Lac Rs.	21.13	19.10
Rate/Unit	Rs.	3.99	3.80



# Annexure - A to the Directors' Report

B. Consumption per unit of production:

	Unit of Measure	2011-12	2010-11
Electricity	Kwh/Ton	168.68	153.45
Diesel Oil	Ltr./Ton	45.00	44.00
Solid Fuel [Wood]	Kgs./Ton	50.00	49.00

# Form B – Form for disclosure of particulars with respect to absorption:

# [1] Research & Development [R&D]

1.	Specific areas in which R&D activities carried out by the Company	Nil
2.	Benefits derived as a result of the above R&D	N.A.
3.	Future plan of action	Nil
4.	Expenditure on R&D	
	a. Capital	Nil
	b. Recurring	Nil
	c. Total	Nil
	d. Total R&D expenditure as a percentage of total turnover	N.A.

# [2] Technology absorption, adaptation and innovation:

The Company has not imported any technology during last five years.

# [3] Foreign exchange earnings and outgo:

	INR-Lacs		
Particulars		2010-11	
Earnings	0	0	
Outgo:			
1. CIF value of imports	43	551	
2. Expenditure in foreign currency	0	1	

# For and on behalf of the Board

Place : Ahmedabad. Date : 9th May, 2012. Pankaj R. Patel Chairman



#### Overview–Year 2011–12

#### State of Economy, Industry and our Business

With recent global developments contributing to a significant rebalancing of portfolios as a result of rapidly changing risk perceptions and appetites, the Indian macroeconomic environment has looked turbulent during the past year. The year started on a note of optimism through impressive growth in exports and high levels of foreign exchange inflows. However as the year progressed, the continued monetary tightening in response to the untamed inflationary pressures, and gradually, high levels of inflation gave way to a slow-down in growth.

As per the latest Advanced Estimates (AE) of Central Statistics Office (CSO), the growth in GDP at factor cost at constant prices was estimated at 6.9 per cent in 2011-12 as compared to the revised growth of 8.4 per cent in 2010-11. Index of Industrial Production (IIP), which is considered to be the growth barometer of Indian industry, is expected to have grown by 3.5% during April – February 2011-12 vs. 8.1% growth during same period last year. The average Wholesale Price Index (WPI) inflation rate for 2011-12 was 8.79% as compared to 9.56% in 2010-11. (Source: Monthly Economic Report, March 2012 as published by the Ministry of Finance, Govt. of India).

From its nascent unstructured beginning in the early 90s, wellness industry in India has rapidly evolved to meet changing lifestyle trends. Customers are developing a holistic perspective on wellness, which is becoming an integral part of the shift from remedial to preventive care. In the recent past, Indians have shown an increased awareness of and concern for health and wellness, as lifestyle related diseases such as obesity, diabetes, hypertension and heart attacks are rapidly growing as an outcome of the stress and pressure of modern living.

The overall wellness market in India is estimated at INR 490 bn, which is estimated to grow at a CAGR of more than 20% to reach INR 875 bn in next 3 years. Some of the key industry trends include:

- Entry of a large number of domestic and international players to tap growth opportunities.
- Product and service diversification by established players to increase market share and maximise revenues, with franchising emerging as a popular option for scaling up.
- Public and private equity investments increasingly sought by the market players to fuel their growth.
- Opportunity for micro-segmentation to develop more targeted value propositions for consumers and commercialization of traditional Indian home remedies.
- While there is a strong optimism about future growth prospects, recovery of investments may spread over a longer horizon than anticipated.

(Source: India Wellness Report, prepared by PWC)



Zydus Wellness has become a significant player in this growing market with its portfolio of health care brands viz. SugarFree, EverYuth, Nutralite and the recently launched Actilife. These brands have been driving and participating in the expanding health and wellness market in this country.

The year gone by has been a challenging one for the Company, with intense competition from large players in various segments affecting business growth. The Company has worked out its own strategic plan to address this challenge in an effective manner, which has resulted in good growth in the last quarter of the year. During the year 2011-12, the Company recorded consolidated gross sales of Rs. 3,446 Mio, a growth of 2.7% and a net profit of Rs. 676 Mio., up by 13.8%. Various initiatives taken by the Company to withstand competition and maintain its leadership position in the participated market segments are enumerated below.

#### SugarFree–India's largest selling low calorie sweetener

SugarFree has consolidated its position in the low calorie sugar substitute market with a market share of more than 90% as of March 31, 2012. Both SugarFree Gold, which is an aspartame based sweetener and SugarFree Natura, which is Sucralose based have maintained their top two slots. With dominant market share, SugarFree continues to be the driving force behind overall category growth.

The SugarFree brand consolidated its market share through its multi-product presence with SugarFree Gold, Natura and Herbvia as well as several forms like pellets, sachets, diet sugars and concentrated powders. While there have been new entrants, the strength of the brand's equity has allowed an expanded market share and an aggressive retail presence. The market for sugar substitutes has grown at 5% driven mainly by the Company's efforts in expanding the category. Given the low household penetration levels of sugar substitutes, ZWL's focus will be category development in the year ahead.

#### EverYuth-Celebrating Youth!

The EverYuth range of skin-care products maintained its leadership position in the scrubs and peel-offs category, in the face of high decibel launches from MNC and domestic players. The face wash category continued to experience aggressive competition across the board.

In the first nine months of the fiscal 2011-12, EverYuth lost share in scrub and face wash categories to aggressive new entrants who invested heavily in brand building. In the last quarter, however, EverYuth saw a rapid revival in growth with the launch of new packaging backed by a strong marketing support program which will continue in the coming year. Plans are in place to expand the product portfolio and improve distribution reach with strong advertising and promotional support to bring EverYuth back to a growth trajectory in the coming year. This would bring new vitality to the brand and ensure that the Company capitalizes on the wave of growth being experienced in the personal care space.



#### Nutralite-'Health First, Taste Always'

The margarine category has seen multiple launches from low priced competitors with a focus on price conscious customers especially in the institutional segment. Despite this, Nutralite has been able to defend itself against competition through high quality and service levels which complement strong brand equity. In retail, the Company continues to expand its presence. The impact of rising input costs have been partially offset through increase in prices. In the year ahead, the Company expects to continue focusing on expanding awareness of the health benefits of the brand with a view to grow the consumer base.

#### ActiLife-Nutrition for adults

The Company made its foray in the neutraceutical space by launching ActiLife, a nutritional milk additive for adults. It is formulated based on the guidelines of The National Institute of Nutrition, ICMR for Adults (Men and Women above 18 years of age). Actilife, which was test launched last year, was launched nationwide during this year. Being a new concept, the Company has invested in creating awareness not just through theme advertising but also with large scale consumer contact programs involving education and sampling. The Company will continue focusing on this brand going forward as an additional pillar of growth for the company.

The Company is also looking at line extensions aggressively. All brands in its portfolio have strong equity, high levels of awareness and a ready acceptance in the trade channels. This allows the Company to bring innovative new products to the market and drive growth by leveraging its strong health care heritage.

The Company is well on track for achieving its vision of Rs. 500 crores in revenue by 2013-14 by creating newer experiences through products that nourish, nurture and energise the lives of consumers. With a continued focus on strengthening its existing portfolio through promotion and expansion of reach to a wider consumer base launch of newer ideas within existing categories and exploring newer categories in the wellness domain, the Company is confident of achieving its vision and bringing wellness to the lives of all its stakeholders.

#### **Consolidated Financial Highlights**

#### **Operating Incomes**

#### Sales

The gross sales revenue grew by 2.7% to Rs. 3,446 Mio. in 2011-12. Sales growth was impacted mainly by slower category growth of SugarFree and intense competition in the skincare segment.



#### Other Incomes

Other incomes, which mainly include interest earned on fixed deposits, grew by 25% to Rs. 90.1 Mio., on account of higher interest rates on fixed deposits.

#### **Operating expenses**

#### **Material Cost**

The consumption of materials and finished goods reduced by 0.5% to Rs. 1,166.9 Mio. Total consumption as % to net sales and income from operations reduced to 35.2% from about 35.7% last year.

#### **Personnel Costs**

The Personnel cost increased by 12.6% y-o-y to Rs. 206.1 Mio.

#### Manufacturing, Selling, Distribution and General Administration (MSGA) Expenses

The manufacturing, selling, distribution and other general administration expenses increased by 3.1% y-y to Rs. 1,169.4 Mio. Overall MSGA as % to net sales and income from operations were at 35.3% compared to 33.7% last year.

#### Profits and margins

Net profit after tax grew by 13.8% y-y to Rs. 676.8 Mio. from Rs. 594.8 Mio. last year. The net profit margin, as a % to total operating income, increased to 20.4% from 17.7% last year.

#### **Net Worth**

The net worth as at 31st March, 2012 stood at Rs. 1,868.6 Mio., up by 31.7% from last year. Retained earnings of Rs. 450 Mio. (Net profit less dividend) contributed to this rise.

The book value per share increased to Rs. 47.8 as at 31st March 2012 from Rs. 36.3 last year. The return on adjusted net worth (RONW = Net Profit excluding exceptional items of tax / Average net worth adjusted for deferred expenses and exceptional items) stood at 41.2% for 2011-12.



#### Fixed Assets and Capital Expenditure

The gross block (including capital work in progress) at the end of 2011-12 was Rs. 1,077.5 Mio. Net capital expenditure during the year 2011-12 was Rs. 103.9 Mio.

#### Working capital and liquidity

Working capital level at the end of 2011-12 was Rs. 931.9 Mio., an increase of Rs. 461.5 Mio. compared to previous year. Inventory levels increased by Rs. 30.3 Mio. to Rs. 274.1 Mio. vis-à-vis Rs. 243.8 Mio. last year. Average inventory levels of input materials (raw and packing materials) increased to 38 days of consumption from about 30 days last year, while average levels of finished goods inventories reduced to 42 days of cost of goods sold from about 43 days last year. Accounts Receivables balance of Rs. 7.1 Mio. mainly includes sales made in the last week of March-12.

Overall current ratio at the end of the year 2011-12 stood at 2.25 vis-à-vis 1.63 at the end of last year. Excluding cash and bank balances, working capital remained negative, as was in last year, and current ratio stood at 0.48.

#### Risk Identification, Risk Mitigation and Internal Controls

The Company's business comprises of manufacturing and marketing of consumer wellness products in India. Its presence in these segments exposes it to various risks which are explained below.

#### Risk of fluctuations in prices of key inputs

Prices of the key ingredients used in the products manufactured and marketed by the Company remain volatile due to several market factors, including changes in government policies and fluctuations in the foreign exchange rates. However, the Company keeps close watch on the prices and enters into long term contracts, wherever feasible, to minimise the risk of fluctuations in the input prices.

#### **Risk of competition and price pressure**

Though the Company's products enjoy leading positions in their respective categories, the risk of entry of newer players remains high. However, the Company's strength in the market place, coupled with its continuous thrust on improving quality of its products and offering newer products in the wellness segment provides it an edge over competition.



The Company supplies Nutralite in both retail as well as institutional segments. Both segments have their own nuances in terms of customer expectations, competition and pricing. However, the company is well focused in increasing its share in all segments through proper marketing strategy and balanced approach.

# Risk of litigation related to quality of products, intellectual properties and other litigation

Being in consumer healthcare and wellness segment, the Company's products and their manufacturing and supply chain processes are required to maintain certain quality standards. Any deviation from prescribed regulations or any variation in quality from standards laid down by regulatory authorities can lead to actions from these authorities or litigation from its customers. The Company also faces the risk of litigation from its competitors or customers on claims it makes for values which its products offer. The Company always strives to ensure highest standards of quality of its products and processes, and continuously works on improving the quality. It also maintains a high level of accuracy in the area of product claims.

Having strong brand equity in each of the segments, the Company faces risk of unauthorized and illegitimate use of its brand names, packing styles, and other intellectual properties related to its products by other players. The Company ensures protection of its intellectual property through appropriate registrations and other legal means.

#### **Risk Management and Internal Control Systems**

The Company has established a well-defined process of risk management, wherein the identification, analysis and assessment of the various risks, measuring of the probable impact of such risks, formulation of risk mitigation strategy and implementation of the same takes place in a structured manner. Though the various risks associated with the business cannot be eliminated completely, all the efforts are made to minimize the impact of such risks on the operations of the Company. Necessary internal control systems are also put in place by the Company on various activities across the board to ensure that business operations are directed towards attaining the stated organizational objective with optimum utilization of the resources. Apart from these internal control procedures, a well-defined and established system of internal audit is in operation to independently review and strengthen these control measures, which is carried out by a reputed firm of Chartered Accountants. The Audit Committee of the Company regularly reviews the reports of the internal auditors and recommends actions for further improvement of the internal controls.



In accordance with clause 49 of the Listing Agreement, the report containing the details of governance systems and processes at Zydus Wellness Limited ["Zydus Wellness" or "the Company"] is as under:

#### 1. Corporate Governance Philosophy:

At Zydus Wellness, we strongly believe that corporate governance accompanies our long-term business success. The Corporate Governance Structure in the Company assigns responsibilities and entrusts authority among different participants in the organization viz., the Board of Directors, the senior management, employees, etc.

Zydus Wellness has set the vision to bring wellness to people's life and the Company will create new experience by its products that will nourish, nurture and energise life and shall lead the way through innovation. As a part of Company's growth strategy, the company believes in adopting the best practices that are followed in the area of Corporate Governance. The Company emphasizes on full transparency and accountability in all its transactions, in order to protect the interests of all stakeholders. Requirements of compliance are mandated to ensure effective process is in place to exercise management and internal controls.

The Company has complied with the mandatory provisions of clause 49 of the Listing Agreement with the Stock Exchanges, which deals with the compliance of Corporate Governance requirements as detailed below:

#### 2. Board of Directors:

#### a] Composition of the Board:

The composition of the Board of Directors, with reference to the number of Executive and Non Executive Directors, meets with the requirements of Code of Corporate Governance. As on 31st March, 2012, out of the total strength of the Board of 8 Directors, 7 are Non Executive Directors. The Company has a Non Executive Chairman, who is from the holding Company and the number of Independent Directors are 4, which is half of the total strength of the Board as required by the provisions of the Listing Agreement. All the Independent Directors have confirmed that they meet with the 'independence' criteria as mentioned under clause 49 [a] [iii] of the Listing Agreement. The Independent Directors have expert knowledge of finance, taxation, marketing, HR and industry, thus the Board represents a balanced mix of professionals.

#### **Board Meetings/Directors' Particulars:**

During the financial year 2011–12, 4 meetings of the Board of Directors were held on 5th May, 2011, 18th July, 2011, 9th November, 2011 and 6th February, 2012. The Company has complied with the provisions of clause 49 of the Listing Agreement and the requirements under the Companies Act, 1956 for holding a Board Meeting at least once in each quarter and the maximum time gap between two meetings was not more than 4 months.

The Board Agenda papers are prepared by the Company Secretary in consultation with the Chairman. The Directors are free to bring up any matter for discussion at the Board Meeting with the permission of the Chairman.

Agenda papers for Board Meetings containing all necessary documents/information, as specified in clause 49 of the Listing Agreement, wherever applicable and materially significant, are made available to the Board well in advance. In very exceptional and urgent cases, some issues are tabled during the Board Meeting. In case of business exigencies or urgency some resolutions are also passed by circulation.

The draft minutes of the meetings are approved by the Chairman and thereafter circulated to all the Directors generally within three weeks after conclusion of the meeting.

The annual calendar of Board Meetings is decided by the Board of Directors in advance. The Meetings of the Board are generally held at the Registered Office of the Company in Ahmedabad.



None of the Directors on the Company's Board is a Member of more than 10 Committees and Chairman of more than 5 Committees [Committees being, Audit Committee and Investors' Grievance Committee] across all companies in which they are Directors.

The following table gives the attendance of the Directors at the Board Meetings of the Company and also the number of other Directorship [other than the Company] and Chairmanship/Membership in Board Committees of Public Limited Companies.

Name of the Directors	Category and Position	No. of Board Meeting		Whether attended last AGM	Member [Chairman]* of Board Committees **	Number of other Directorships held	
		Held	Attended				
Mr. Pankaj R. Patel	Non Executive Chairman	4	4	Yes	4 [3]	10	
Mr. H. Dhanrajgir	Non Executive and Independent	4	3	Yes	9 [1]	7	
Mr. Mukesh M. Patel	Non Executive and Independent	4	4	Yes	9 [5]	7	
Dr. B. M. Hegde	Non Executive and Independent	4	4	No	1 [0]	2	
Prof. Indiraben J. Parikh	Non Executive and Independent	4	3	Yes	1 [0]	3	
Mr. Ganesh N. Nayak	Non Executive	4	4	Yes	3 [1]	4	
Dr. Sharvil P. Patel ***	Non Executive	4	4	No	2 [0]	6	
Mr. Anand G. Deo****	Managing Director	4	4	Yes	0	0	
Mr. Elkana N. Ezekiel *****	Managing Director	4	0	No	0	0	

\* Figures in [] indicate the number of Board Committees of which Director is a Chairman.

\*\* Board Committees means Audit Committee and Shareholders'/Investors' Grievance Committee.

\*\*\* Son of Mr. Pankaj R. Patel.

\*\*\*\* Resigned as Managing Director and as a Director w.e.f. 14th February, 2012.

\*\*\*\*\* Appointed as an Additional Director and Managing Director w.e.f. 14th February, 2012, subject to approval of shareholders at the ensuing Annual General Meeting.



#### Review of compliance reports by the Board of Directors:

Compliance certificates confirming the due compliance with the statutory requirements are placed at the Board Meetings for review by the Directors. A system of ensuring material compliance with the laws, orders, regulations and business & affairs of the Company is in place. Instances of non-compliance, if any, are also separately reported to the Board and subsequently rectified.

#### b] Non Executive Directors' Compensation and Disclosures:

Non-Executive Directors are paid sitting fees and commission as recommended by the Board of Directors and within the limits approved by the Members. The shareholders have approved the payment of sitting fees and commission to non-executive directors at the Annual General Meeting held on 16th July, 2010.

Apart from the above, there are no material significant related party transactions, pecuniary transaction or relationship between the Company and its Directors except those disclosed in the financial statements for the year ended on 31st March, 2012.

#### 3. Committees of the Board:

At present, the Company has the following Board level Committees, namely:

- A Audit Committee,
- B Share Transfer Committee,
- C Shareholders'/Investors' Grievance Committee and
- D Committee of Directors

#### A] Audit Committee:

#### Composition, Name of Members and Chairman:

The Audit Committee comprises of 4 Independent and 1 Non-Executive Director. Mr. Mukesh M. Patel is the Chairman of the Committee.

All the members of Committee have accounting, financial and management expertise.

#### Meetings and Attendance during the year:

During the year, four Audit Committee Meetings were held on 5th May, 2011, 18th July, 2011, 9th November, 2011 and 6th February, 2012. The time gap between two meetings was less than four months.

The details of attendance of audit committee members at the meetings are provided in the following table:

Sr. No.	Name of the Member	No. of Meetings			
		Held	Attended		
1.	Mr. Mukesh M. Patel	4	4		
2.	Mr. H. Dhanrajgir	4	3		
3.	Dr. B. M. Hegde	4	4		
4.	Prof. Indiraben J. Parikh	4	3		
5.	Mr. Ganesh N. Nayak	4	4		

The Chairman, Managing Director, Chief Financial Officer, Statutory Auditors and Internal Auditors are invited to the meetings of the Audit Committee. The Company Secretary acts as a secretary to the Committee.



The Chairman of the Audit Committee attended the last Annual General Meeting of the Company held on 30th June, 2011 to respond to the queries of the shareholders.

The Audit Committee discharges such functions and duties generally specified under clause 49 of the Listing Agreement and section 292A of the Companies Act, 1956.

The management of the Company is responsible for the Company's internal controls and the financial reporting process, while the statutory auditors are responsible for performing independent audit of the Company's financial statements in accordance with the generally accepted auditing practices and for issuing reports based on such audits. The Audit Committee supervises these processes and thus ensures proper and timely disclosures to maintain the transparency, integrity and quality of financial control and reporting.

The Company continued to benefit from the deliberations in the Audit Committee Meetings, as members of the Audit Committee are experienced in the areas of finance, accounts, taxation, corporate laws, marketing, HR and industry.

#### **B]** Share Transfer Committee:

The Share Transfer Committee is empowered to perform all the functions of the Board in relation to approval and monitoring transfer, transmission, dematerialisation, rematerialisation and issue of duplicate share certificates, splitting and consolidation of shares issued by the Company.

The Share Transfer Committee comprises of the following members:

Mr. Mukesh M. Patel - Chairman

Mr. Ganesh N. Nayak - Member

The Committee meets on a need basis to ensure the regular process of transfer/transmission and dematerialisation/rematerialisation of shares and issuance of duplicate share certificates.

#### C] Shareholders'/Investors' Grievance Committee:

The Shareholders'/Investors' Grievance Committee is empowered to perform all functions of the Board in relation to handling shareholders'/investors' grievances. The Committee primarily focuses on redressal of shareholders'/investors' complaints received by the Company and their resolution. The Committee also oversees the performance of the Registrar and Share Transfer Agent as well as recommends suggestions to improve services to the investors.

#### Meetings and Attendance during the year:

During the year, four meetings were held on 5th May, 2011, 18th July, 2011, 9th November, 2011 and 6th February, 2012. The details of attendance of committee members at the meetings are provided in the following table.

Sr. No.	Name of the Member	No. of Meetings			
		Held	Attended		
1	Mr. Ganesh N. Nayak–Chairman	4	4		
2	Mr. H. Dhanrajgir	4	3		
3	Mr. Mukesh M. Patel	4	4		



The Committee ensures that the shareholders'/investors' grievances and correspondence are attended and resolved expeditiously. During the year under review, 50 investor grievances were received and all of them have been resolved. There were no investor grievances remaining unattended and pending as on 31st March, 2012.

The Company Secretary acts as the secretary of the Committee, who is designated as a Compliance Officer pursuant to clause 47[a] of the Listing Agreement with the Stock Exchanges.

84,053 Equity Shares remained in the in-transit account with the Depositories as at 31st March, 2012.

Investors may send their query to the Company Secretary at the following address.

Mr. Dhaval N. Soni Company Secretary Zydus Wellness Limited

#### **Registered Office:**

"Zydus Tower", Satellite Cross Roads, Sarkhej-Gandhinagar Highway, Ahmedabad–380 015.

#### dhavalsoni@zyduscadila.com

#### D] Committee of Directors:

The Committee of Directors was reconstituted on 9th May, 2012. The Committee of Directors comprises of four Directors namely, [1] Mr. Pankaj R. Patel–Chairman, [2] Dr. Sharvil P. Patel, [3] Mr. Mukesh M. Patel and [4] Mr. Elkana N. Ezekiel. The Committee looks after the businesses, which are administrative in nature within Board approved directions and framework. One meeting of the Committee was held during the year. The Company Secretary acts as a secretary to the Committee.

#### 4. CEO/CFO Certification:

The requisite certification from the Managing Director and Chief Financial Officer required to be given under clause 49[v] of the Listing Agreement was placed before the Board of Directors of the Company.

#### 5. General Body Meetings:

Financial Year	Date & Time	Venue
2010-2011	30th June, 2011 10:00 a.m.	J. B. Auditorium, Ground Floor, Ahmedabad Management Association [AMA], ATIRA Campus, Dr. Vikram Sarabhai Marg, Ahmedabad – 380 015.
2009–2010	16th July, 2010 10:00 a.m.	H. T. Parekh Hall, Ahmedabad Management Association [AMA], ATIRA Campus, Dr. Vikram Sarabhai Marg, Ahmedabad–380 015.
2008-2009	28th July, 2009 3.00 p.m.	Bhaikaka Bhavan, Near Law Garden, Ellisbridge, Ahmedabad– 380006.

Details of last three Annual General Meetings held are mentioned below:



#### 6. Disclosures:

#### a] Related Party Transactions:

The Company has not entered into any transaction of material nature with related parties i.e. Directors or their relatives, which may conflict with the interest of the Company at large. The Register of Contracts containing transactions in which Directors are interested pursuant to the provisions of the Companies Act, 1956 was placed before the Board regularly for its approval. The details of related party transactions are disclosed in the financial section of this Annual Report.

#### b] Remuneration of Directors:

Mr. Anand G. Deo, had resigned as Managing Director as well as Director of the Company w.e.f. 14th February, 2012. Mr. Elkana N. Ezekiel was appointed as an Additional Director and also as the Managing Director on the Board of Directors w.e.f. 14th February, 2012. The remuneration paid to Mr. Deo was within the limits as prescribed under the provisions of the Companies Act, 1956 and as approved by the shareholders at the AGM held on 16th July, 2010. The remuneration paid to Mr. Anand G. Deo and Mr. Elkana N. Ezekiel for the year ended on 31st March, 2012 was as under:

Name		INR	Service Tenure	Notice Period [months]		
	Salary & Allowance	Commission	Perquisites	Retiral Benefits		
Mr. Anand G. Deo	90.39	0	0.51	1.05	From 1st August, 2009 to 14th February, 2012	3
Mr. Elkana N. Ezekiel	17.36	0	0.18	-	5 years from 14th February, 2012	3

Mr. Elkana N. Ezekiel was appointed as an Additional Director and Managing Director of the Company for a period of five years from 14th February, 2012, on remuneration permissible under section 198 and 309, read with Schedule XIII of the Companies Act, 1956. The appointment of Mr. Ezekiel as Managing Director is subject to the approval of shareholders at the ensuing Annual General Meeting scheduled to be held on 27th July, 2012. As per the terms of the draft agreement, the Managing Director can resign from his office by giving three calendar months notice in writing to the Company and the Board may appoint any other person[s] to be Managing Director[s] at any time. If the office of the Managing Director is determined before the expiry of his term of office, the Managing Director shall not be entitled to any compensation for loss of office except the notice period payment.

Non-Executive Directors were paid sitting fees of Rs. 20,000/- per Board and Audit Committee Meeting attended by them. Non-Executive Directors except Mr. Pankaj R. Patel, Dr. Sharvil P. Patel & Mr. Ganesh N. Nayak were paid commission within the limits approved by the shareholders, which did not exceed one per cent per annum of net profits of the Company, subject to maximum of Rs. 10 mio. in aggregate. The commission to these Directors was paid based on the performance of the Company. The Directors are also reimbursed the traveling and out-of-pocket expenses for attending such meetings. The details of commission/sitting fees paid to the Non-Executive Directors for the year 2011–12 are given below:



[INR-lacs]

Name of the Non-Executive Director		Sittir	Total Amount	
	Commission	Board Meetings	Audit Committee Meetings	
Mr. Pankaj R. Patel	-	0.80	-	0.80
Mr. Mukesh M. Patel	2.50	0.80	0.80	4.10
Mr. H. Dhanrajgir	2.50	0.60	0.60	3.70
Dr. B. M. Hegde	2.50	0.80	0.80	4.10
Prof. Indiraben J. Parikh	2.50	0.60	0.60	3.70
Mr. Ganesh N. Nayak	-	0.80	0.80	1.60
Dr. Sharvil P. Patel	-	0.80	-	0.80

The Company does not have any stock option scheme for its Directors or employees. Moreover, there is no separate provision for payment of severance fees to the Directors.

#### c] Directors liable to retire by rotation:

Mr. Ganesh N. Nayak, Mr. Pankaj R. Patel and Dr. B. M. Hegde are liable to retire by rotation at the ensuing Annual General Meeting scheduled to be held on 27th July, 2012 and being eligible have offered themselves for re-appointment. The information as required under clause 49 of the Listing Agreement for the Directors seeking re-appointment at the ensuing Annual General Meeting is annexed to the notice of Annual General Meeting.

- **d]** There were no cases of non-compliance by the Company. During last three years, no penalties or strictures were imposed on the Company by the Stock Exchanges or SEBI or any statutory authority on any matter related to capital markets.
- **e]** No treatment different from the Accounting Standards, prescribed by the Institute of Chartered Accountants of India, has been given in the preparation of financial statements.
- **f]** The Company has complied with all mandatory requirements of clause 49 of the Listing Agreement.

# 7. Code of Conduct:

The Board of Directors has adopted the Code of Conduct for Directors and Senior Management Personnel and the same has been posted on the Company's website [www.zyduswellness.in]. All Board Members and Senior Management Personnel have affirmed compliance with the Code of Conduct for the year under review.

# 8. Prohibition of Insider Trading:

In compliance with the SEBI Regulations on Prevention of Insider Trading, the Company has framed a Code of Conduct for Insider Trading, which is applicable to all Directors and Officers of the Company, who are expected to have access to unpublished price sensitive information relating to the Company. The Code lays



down guidelines which advise them on procedure to be followed and disclosures to be made, while dealing with the shares of the Company.

Name of the Director	No. of shares held	Details of shares bought/ [sold] during 2011 - 12
Mr. Pankaj R. Patel *	2,665	Nil
Mr. Mukesh M. Patel	213	Nil
Mr. H. Dhanrajgir	0	Nil
Dr. B. M. Hegde	100	Nil
Prof. Indiraben J. Parikh	0	Nil
Mr. Ganesh N. Nayak	5,213	Nil
Dr. Sharvil P. Patel	533	Nil
Mr. Elkana N. Ezekiel **	79	Nil

#### Shares held by the Directors as at 31st March, 2012:

- \* Also holds 1,74,495 equity shares as a Trustee of Zydus Family Trust.
- \*\* Appointed as an Additional Director and Managing Director w.e.f. 14th February, 2012.

#### 9. Means of communication:

The quarterly, half-yearly and annual results of the Company's performance are published in widely circulated national and local dailies namely "Business Standard" and "Jansatta", in English and Gujarati respectively. The same were sent to the Stock Exchanges and also posted on the Company's website.

The Company has 39,861 shareholders as on 31st March, 2012. The company mainly communicates with its shareholders through annual report, which includes the Directors' Report, Management Discussion and Analysis Report, Report on Corporate Governance and Audited Financial results.

#### Management Discussion and Analysis Report

The Management Discussion and Analysis Report [MDA] forms part of the Annual Report.

#### **10. General Shareholders' Information:**

#### a] Annual General Meeting [AGM]:

Date and time of 18th AGM	:	27th July, 2012 at 10:00 a.m.
Venue	:	H. T. Parekh Hall, Ahmedabad Management Association [AMA], ATIRA Campus, Dr. Vikram Sarabhai Marg, Ahmedabad–380015.
Financial Year	:	1st April, 2011 to 31st March, 2012
Date of Book Closure	:	20th July, 2012 to 27th July, 2012 [both days inclusive]
Registered Office	:	"Zydus Tower", Satellite Cross Roads, Sarkhej–Gandhinagar Highway, Ahmedabad–380 015.



Compliance Officer

Website

: Mr. Dhaval N. Soni, Company Secretary

: www.zyduswellness.in

# Postal Ballot

During the year, the Company has not sought shareholders' approval through Postal Ballot.

# b] Financial Calendar:

Key financial reporting dates for the financial year 2012–2013 [tentative]

First quarter Results	:	Before 14th August, 2012
Half yearly Results	:	Before 14th November, 2012
Third quarter Results	:	Before 14th February, 2013
Audited results for the year 2012–13	:	Before 30th May, 2013

# c] Dividend Payment Date:

The dividend, if any, declared at the ensuing Annual General Meeting will be paid to the members eligible for it on 1st August, 2012.

# d] Listing on Stock Exchanges:

The Equity Shares of the Company are listed on the following Stock Exchanges:

# Name and Address of the Stock Exchanges:

# Bombay Stock Exchange Limited

1st Floor, New Trading Building Ring, Rotunda Building, P. J. Towers, Dalal Street, Fort, Mumbai-400 001.

# National Stock Exchange of India Limited

Exchange Plaza, Bandra-Kurla Complex, Bandra [E], Mumbai-400 051.

#### Listing Fees:

The Company has paid annual listing fees for the financial year 2012–13 to both the Stock Exchanges. **Stock Code:** 

Name of the Stock Exchange	Stock Code No.	Closing Price as on 30th March, 2012* [Rs.]
Bombay Stock Exchange Limited	531335	380.35
National Stock Exchange of India Limited	ZYDUSWELL	380.90

\* 31st March, 2012 being Saturday, trading on the Stock Exchanges remained closed.

# **ISIN Code:**

The ISIN Number of the Company on both the depositories, NSDL and CDSL is INE768C01010.

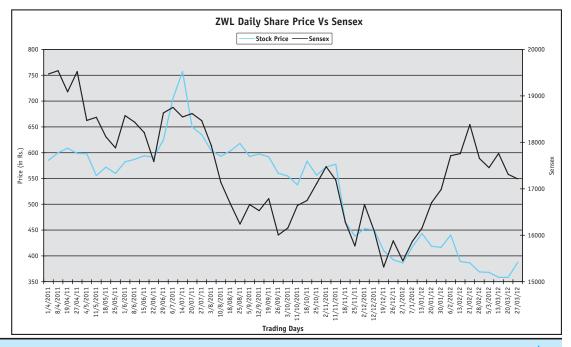


e] Market Price Data: High, Low during each month in last financial year and its comparison to broad-base index BSE Sensex:

Month	BSE Sensex	Bombay Stock Exchange Limited				nal Stock I India Lin	-
		High [Rs.]	Low [Rs.]	Av. Volume [in. Nos.]	High [Rs.]	Low [Rs.]	Av. Volume [in. Nos.]
April, 11	19135.96	669.90	575.50	18425	669.35	574.10	39974
May, 11	18503.28	605.00	542.10	3450	617.30	520.00	9375
June, 11	18845.87	627.50	564.10	3084	625.00	567.00	13548
July, 11	18197.20	757.00	606.80	33209	759.80	606.50	90186
Aug., 11	16676.75	632.00	561.00	5223	633.00	540.25	19725
Sept., 11	16453.76	626.10	525.00	4161	623.70	521.05	10425
0ct., 11	17705.01	609.00	506.60	5273	609.30	518.15	16105
Nov., 11	16123.46	598.05	373.00	9113	600.00	373.00	26569
Dec., 11	15454.92	475.00	374.05	1539	530.95	373.00	18493
Jan., 12	17193.55	447.80	379.50	3094	451.00	377.15	8673
Feb., 12	17752.68	445.00	350.15	15888	441.00	351.00	50217
March, 12	17404.20	397.70	330.10	42029	397.60	327.00	96781

Source: Official website of Bombay Stock Exchange Limited-viz.www.bseindia.com and National Stock Exchange of India Limited-viz. www.nseindia.com

The following chart gives the indication of performance of the Company's script viz-a-viz BSE sensex.





#### f] Registrar and Transfer Agent:

For lodgement of transfer deeds and other documents or for any grievances/complaints, investors may contact the Company's Registrar and Transfer Agent at the following address:

#### Link Intime India Private Limited

Unit No. 303, 3rd Floor, Shoppers Plaza V, Opp. Municipal Market, B/h. Shoppers Plaza - II, Off C. G. Road, Ahmedabad-380 009.

E-mail: ahmedabad@linkintime.co.in Phone: 079-2646 5179 Fax: 079-2646 5179

#### g] Share Transfer System:

A Committee of Directors has been constituted to approve the transfer, transmission, issue of duplicate shares, etc. The Company's Share Transfer Agent–M/s Link Intime India Private Limited have adequate infrastructure to process the above matters.

A predetermined process cycle at regular interval ensures the transfer of shares in physical form within the stipulated time limit.

As per the requirements of clause 47[c] of the Listing Agreement with the Stock Exchanges, the Company has obtained the half yearly certificates from a Company Secretary in Practice for due compliance of shares transfer formalities.

#### h] Reconciliation of Share Capital Audit:

The Reconciliation of Share Capital Audit was carried out by Practicing Company Secretary for each of the quarters in the financial year 2011–12, to reconcile the total admitted capital with National Securities Depository Limited [NSDL] and Central Depository Services [India] Limited [CDSL] and total issued and listed capital. The audit reports confirm that the total issued/paid up capital is in agreement with the total number of shares in physical form and the total number of dematerialized shares held with depositories.

#### i] Dematerialisation of Shares and Liquidity:

With effect from 26th June, 2000, trading in Equity Shares of the Company at the Stock Exchange is permitted only in dematerialised form. The Company's shares are available for trading in the depository systems with National Securities Depository Limited [NSDL] and the Central Depository Services [India] Limited [CDSL].

As on 31st March, 2012, 98.93 % of the Share Capital of the Company is held by the members in electronic form.

#### j] Distribution of Shareholding as on 31st March, 2012:

	Sharehol	ders	Share	es	
No. of Equity Shares	Numbers	% of Total	Number	% of Total	
1 to 500	39001	97.843	2087708	5.343	
501 to 1000	448	1.124	338069	0.865	
1001 to 2000	201	0.504	304153	0.778	
2001 to 3000	70	0.176	176015	0.450	
3001 to 4000	30	0.075	104927	0.269	
4001 to 5000	22	0.055	100741	0.258	
5001 to 10000	37	0.093	264436	0.677	
10001 & above	52	0.130	35696040	91.360	
TOTAL	39861	100.00	39072089	100.00	



## **Corporate Governance Report**

#### k] Shareholding Pattern as on 31st March, 2012:

Category	No	. of Shares he	ld	% of
	Physical	Electronic	Total	shareholding
Promoter's holding	0	28343687	28343687	72.5420
Mutual Funds and UTI	559	3189868	3190427	8.1655
Banks, FI and Insurance Companies	0	2385939	2385939	6.1065
Foreign Institutional Investors	46	616887	616933	1.5790
NRIs/OCBs	81978	114664	196642	0.5033
Other Corporate Bodies	4954	1113992	1118946	2.8638
Indian Public	330348	2885807	3216155	8.2313
Others [Govt.& other trusts]	0	3360	3360	0.0086
TOTAL	417885	38654204	39072089	100.00

# l] Outstanding GDRs/ADRs/Warrants or any convertible instruments, conversion date and likely impact on equity:

The Company has not issued any GDRs/ADRs, warrants or any convertible instruments.

#### m] Plant Location:

The Company's Plant is located at 7A/7B Saket Industrial Estate, Sarkhej – Bavla Highway, Moraiya, Tal.: Sanand, Dist.: Ahmedabad.

#### n] Address for correspondence:

Shareholders should send all communication to the Company's Registrar and Transfer Agent at the address mentioned in this report.

Shareholders may also contact Mr. Dhaval N. Soni, Company Secretary at the Registered Office address for any assistance.

e-mail id: dhavalsoni@zyduscadila.com

Investors can also send their complaints at investor.grievance@zyduswellness.in, a special e-mail ID created pursuant to clause 47[f] of the Listing Agreement.

Shareholders holding shares in the electronic mode should address all their correspondence to their respective depository participants.



## **Corporate Governance Report**

## **11. Certificate on Corporate Governance:**

As stipulated in clause 49 of the Listing Agreement, the certificate from a Practicing Company Secretary regarding compliance of conditions of corporate governance is annexed herewith. The said certificate shall be sent to the concerned Stock Exchanges along with the annual reports filed by the Company.

#### DECLARATION

I hereby declare that all the Board Members and Senior Management Personnel of the Company have affirmed the compliance with the provisions of the code of conduct for the year ended on 31st March, 2012.

Place : Ahmedabad. Date : 9th May, 2012. ELKANA N. EZEKIEL MANAGING DIRECTOR





#### To The Members of Zydus Wellness Limited

We have examined the compliance of the conditions of Corporate Governance by Zydus Wellness Limited, for the year ended on 31st March, 2012 as stipulated in clause 49 of the Listing Agreement of the said Company with the concerned Stock Exchanges in India.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to a review of the procedures and implementation thereof, adopted by the Company for ensuring compliance with the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and explanations given to us and the representations made by the Directors and the Management, we certify that the Company has complied with the conditions of the Corporate Governance as stipulated in the above mentioned Listing Agreement.

We state that in respect of the investor grievances received during the year ended on 31st March, 2012, no such investor grievances remained unattended/pending for more than 30 days.

We further state that such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For, **HITESH BUCH & ASSOCIATES**, COMPANY SECRETARIES

Place : Ahmedabad. Date : 9th May, 2012. HITESH BUCH Proprietor CP No. 8195

## **Auditors' Report**



## To The Members of Zydus Wellness Limited

- 1. We have audited the attached Balance Sheet of Zydus Wellness Limited ('the Company') as at 31st March, 2012, the Statement of Profit and Loss and the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 (Order) and related amendments issued by the Central Government of India in terms of sub section (4A) of Section 227 of the Companies Act, 1956, we enclose in the Annexure, a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the Annexure referred to in paragraph 3 above, we report that:
  - a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - b) In our opinion, proper books of accounts as required by law, have been kept by the Company so far as appears from our examination of those books;
  - c) The Balance Sheet, the Statement of the Profit and Loss and Cash Flow Statement dealt with by this report are in agreement with books of account;
  - d) In our opinion, the Balance Sheet, Statement of Profit & Loss and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub section (3C) of Section 211 of the Companies Act, 1956;
  - e) On the basis of written representations received from the directors as on 31st March, 2012 and taken on record by the Board of Directors, we report that none of directors is disqualified as on 31st March, 2012 from being appointed as a director in terms of Clause (g) of sub section (1) of Section 274 of the Companies Act, 1956;
  - f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with the Significant Accounting Policies and other notes thereon give the information required by the Companies Act, 1956, in the manner so required, and present a true and fair view in conformity with the accounting principles generally accepted in India:
    - i. in the case of the Balance Sheet, of the State of affairs of the Company as at 31st March, 2012;
    - ii. in the case of the Statement of Profit and Loss, of the profit of the Company for the year ended on that date; and
    - iii. in the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.

For Manubhai & Co., Chartered Accountants Registration No.: 106041W

[Jignesh D. Shah] Partner Membership No. : 100116

Place : Ahmedabad. Date : May 09, 2012.

## **Annexure to Auditors' Report**



[Referred to paragraph 3 of our report of even date]

- 1. (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) As explained to us, during the year the fixed assets have been physically verified by the management as per phased programme of verification during the year, which in our opinion is reasonable, having regard to the size of the Company and nature of its assets. As informed to us, no material discrepancies were noticed on such physical verification as compared to the records maintained by the Company.
  - (c) In our opinion, the Company has not disposed of any substantial part of fixed assets during the year so as to affect going concern status.
- 2. (a) As explained to us, inventory has been physically verified by the management at regular intervals during the year.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) The company has maintained proper records of inventory. As explained to us, there were no material discrepancies noticed on physical verification of inventory as compared to the book records.
- 3. (i) The Company has not granted any loan, secured or unsecured, to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Accordingly reporting requirement as per clauses (iii) (a) to (iii) (d) of paragraph 4 of order is not applicable to the company for the current year.
  - (ii) The Company has not taken any loans or advances in the nature of loans, secured or unsecured from parties covered in the register maintained under section 301 of the Companies Act, 1956. Accordingly, reporting requirements as per clauses (iii) (e) to (iii) (g) of paragraph 4 of the Order are not applicable to the Company for the current year.
- 4. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to purchases of inventory, fixed assets and for sale of goods. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal control system.
- (a) Based on the audit procedures applied by us and according to the information and explanations, the transactions that need to be entered into register in pursuance of Section 301 of the Companies Act, 1956 have been so entered.
  - (b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements have been made at prices, which are reasonable having regard to prevailing market prices at the relevant time.
- 6. According to the information and explanation given to us, the Company has not accepted any deposits from the public within the meaning of the provisions of sections 58A and 58AA of the Companies Act, 1956 and the Rules framed there under.



## Annexure to Auditors' Report [Contd...]

- 7. The Company has an internal audit system, which in our opinion is commensurate with its size and the nature of its business.
- 8. The Central Government has prescribed maintenance of cost records under section 209 (1) (d) of the Companies Act, 1956 in respect of manufacturing of Table Margarine and Mayonnaise. We have broadly reviewed the accounts and records of the Company in this connection and are of the opinion, that prima facie, the prescribed accounts and records have been made and maintained. We have not, however, carried out a detailed examination of the same.
- 9. (a) In our opinion and according to the information and explanation given to us, the company has been generally regular in depositing undisputed statutory dues including Provident Fund, Income Tax, Wealth Tax, Investor Education and Protection Fund, Custom duty, Excise duty, Service tax, Employees' State Insurance, Income Tax, Sales Tax, Professional tax and other statutory dues as may be applicable to the company.

According to the information and explanations given to us, no undisputed amounts payable in respect of income tax, sales tax, wealth tax, service tax, custom duty and excise duty were in arrears, as at 31st March, 2012 for a period of more than six months from the date they become payable.

(b) According to the information and explanations given to us, the particulars of dues of Income Tax and Sales Tax as at March 31, 2012, which have not been deposited on account of any dispute, are as follows:

Name of the Statute	Nature of Dues	Amount involved [Rs. In Lacs]	Period to which the amount relates	Forum where the dispute is pending
The Income Tax Act, 1961	Income Tax	46.15	2008-09	Commissioner of Income Tax (Appeals)
		118.52	2009-10	Assessing Officer
Andhra Pradesh Sales Tax Act	Sales Tax	1.69	2003-04	
		2.77	2004-05	
		7.06	2006-07	High Court Andhra Pradesh
		10.43	2007-08	
		13.72	2008-09	
		19.40	2009-10	

- 10. The Company does not have accumulated losses and has not incurred cash losses during the financial year covered by our audit and the immediately preceding financial year.
- 11. The Company has not made any borrowings from any financial institution/banks/issued debentures. Hence, reporting requirement relating to default in repayment of dues is not applicable as per clause 4(xi) of the Order.



## Annexure to Auditors' Report [Contd...]

- 12. In our opinion and according to the information and explanation given to us, no loans and advances have been granted by the Company on the basis of security by way of pledge of shares, debentures and other securities.
- 13. In our opinion, the Company is not a chit fund or a nidhi/mutual benefit fund/society as per the Chit Fund Act, 1982 and other state legislations. Therefore reporting requirements as per clause 4(xiii) of the Order is not applicable.
- 14. According to the information and explanations given to us, the company is not dealing or trading in shares, securities, debentures and other investments. Therefore, reporting requirement as per clause 4(xiv) of the Order is not applicable.
- 15. According to the information and explanation given to us, the Company has not given any guarantees or provided any security in respect of borrowings taken by others from banks and financial institution.
- 16. The company did not have any term loans outstanding from bank or financial institution during the current year.
- 17. According to the information and explanations given to us and on an overall examination of the balance sheet of the company, funds raised on short-term basis have, prima facie, not been used for long-term investment.
- 18. During the year, the Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956.
- 19. The Company has not issued any debentures during the year. Therefore reporting requirement as per paragraph 4(xix) of the Order is not applicable.
- 20. The company has not raised any money by public issues during the year.
- 21. To the best of our knowledge and belief, and according to the information and explanations given to us, no fraud on or by the company was noticed or reported during the year.

For Manubhai & Co., Chartered Accountants Registration No.: 106041W

[Jignesh D. Shah] Partner Membership No. : 100116

Place : Ahmedabad. Date : May 09, 2012.



## Balance Sheet as at March 31, 2012

		INF	R - Lacs	
		Figures as at end of		
		Current	Previous	
Particulars	Note No.	Reporting Period	Reporting Period	
		Ма	rch 31	
		2012	2011	
EQUITY AND LIABILITIES:				
Shareholders' Funds: Share Capital	1	3,907	3,907	
Reserves and Surplus	2	14,779	10,282	
Non-Current Liabilities:		18,686	14,189	
Deferred Tax Liabilities [Net]	3	185	111	
Other Long Term Liabilities Long Term Provisions	45	60 1	40 2	
		246	153	
Current Liabilities:	F	2 4 4 0		
Trade Payables Other Current Liabilities	6	2,440 395	3,471 837	
Short Term Provisions	8	2,295	1,913	
		5,130	6,221	
Total		24,062	20,563	
ASSETS:				
Non-Current Assets: Fixed Assets:				
Tangible Assets	9	2,988	3,028	
Intangible Assets Capital work-in-progress	9	2,289 0	2,291 31	
Intangible Asset under Development		ŏ	0	
		5,277	5,350	
Non Current Investments Long Term Loans and Advances	10 11	245 249	245 116	
		5,771	5,711	
Current Assets: Current Investments	12	4,526	2 725	
Inventories	13	604	3,725 1,750	
Trade Receivables	14	36	117	
Cash and Bank Balances Short Term Loans and Advances	15 16	12,717 381	8,776 382	
Other Current Assets	17	27	102	
7.1.1		18,291	14,852	
Total		24,062	20,563	
Significant Accounting Policies Notes to the Financial Statements	1 to 34			
As per our report of even date		For and on beha	lf of the Board	
For Manubhai & Co.,		I	Pankaj R. Patel	
Chartered Accountants			Chairman	
Firm Registration Number: 106041W				
Jignesh D. Shah Amit B. Jain	2		kana N. Ezekiel	
Partner Chief Financial Off Membership Number: 100116	icer company	y Secretary Man	aging Director	
Place : Ahmedabad.				
Date : May 9, 2012.				
<b>.</b>				



## Statement of Profit & Loss for the Year ended March 31, 2012

			INF	R - Lacs	
			Figures for the		
			Current	Previous	
Particulars		Note	Reporting Period	Reporting Period	
		No.		rch 31	
			2012	2011	
REVENUE:			LUIL	2011	
Revenue from Operations:					
Sale of Products [Gross] Less : Excise Duty			20,954 118	33,550 9	
Sale of Products [Net]			20,836	33,541	
Sale of Services Other Operating Revenues		20	0 4,523	0 96	
Net Revenue from Operations		20	25,359	33,637	
Other Income		21	881	721	
Total Revenue			26,240	34,358	
EXPENSES: Cost of Materials Consumed		22	5,749	4,985	
Purchases of Stock-in-Trade Changes in Inventories of Finished Goo	.dc	23	2,366	7,493	
Work-in-Progress and Stock-in-Trac		24	1,165	(458)	
Employee Benefits Expense Depreciation and Amortisation expense	ic i	25 9	1,007 230	1,830 149	
Other Expenses		26	7,862	11,363	
Total Expenses			18,379	25,362	
Profit before exceptional & extraordinary Less: Exceptional Items	items and lax		7,861 0	8,996 0	
Profit before extraordinary items and Tax Less: Extraordinary Items	<b>x</b>		7,861 0	8,996 0	
Profit before Tax			7,861	8,996	
Less/[Add]: Tax Expense: Current Tax			1,019	2,911	
Deferred Tax Prior year's tax adjustments		3	74 0	113 24	
			1,093	3,048	
<b>Profit for the period from continuing ope</b> Profit/[Loss] from discontinuing operations	erations		6,768	5,948	
Profit/[Loss] from discontinuing operations Tax Expense of discontinuing operations	5		0	0 0	
Tax Expense of discontinuing operations Profit/[Loss] from discontinuing operations	s [After Tax]		0	0	
Profit for the period Basic & Diluted Earning per Equity Share [El	DC1 [in Duncocle	27	6,768	5,948	
Before Exceptional items	roj [ili kupees]:	21	17.32	15.22	
After Exceptional items			17.32	15.22	
Significant Accounting Policies Notes to the Financial Statements		1 to 34			
As per our report of even date			For and on beha		
For Manubhai & Co.,			F	Pankaj R. Patel	
Chartered Accountants Firm Registration Number: 106041W				Chairman	
Jignesh D. Shah	Amit B. Jain	Dhava	l N. Soni Elk	kana N. Ezekiel	
-	ief Financial Offic			aging Director	
Membership Number: 100116		, ,	2		
Place : Ahmedabad.					
Date : May 9, 2012.					



## Cashflow Statement for the Year ended March 31, 2012

INR - Lacs					
	Figure	Figures for the			
	Current	Previous			
Particulars	Reporting Period	Reporting Period			
		ch 31			
	2012	2011			
A Cash flows from operating activities:					
Net profit before taxation and extraordinary items	7,861	8,9	996		
Adjustments for:					
Depreciation	230	149			
[Profit]/Loss on sale of assets [Net]	8	0			
[Profit]/Loss on sale of investments [Net]	(11)	0			
Interest income	(865)	(622)			
Interest expenses	11	16			
Bad debts written off	6	38			
Provision for doubtful debts written back	0	(99)			
Provisions for employee benefits	(40)	57			
Provisions for probable product expiry claims and return of goods	(33)	0			
Total	(694)	(46	61)		
Operating profit before working capital changes	7,167	8,5	535		
Adjustments for:					
[Increase]/Decrease in trade receivables	(13)	(18)			
[Increase]/Decrease in inventories	1,145	(461)			
[Increase]/Decrease in short term advances	1	(84)			
[Increase]/Decrease in long term advances	32	846			
[Increase]/Decrease in other current assets	76	(40)			
Increase/[Decrease] in trade payables	(1,287)	(923)			
Increase/[Decrease] in other current liabilities	(359)	(99)			
Increase/[Decrease] in other long term liabilities	19	11			
Total	(386)	(76	68)		
Cash generated from operations	6,781	7,7	767		
Direct taxes paid [Net of refunds]	(1,185)	(3,29	<del>9</del> 0)		
Net cash from operating activities	5,596	4,4	477		



## Cashflow Statement for the Year ended March 31, 2012 [Contd...]

	INR	- Lacs
	Figures	for the
	Current	Previous
Particulars	Reporting Period	Reporting Period
		ch 31
	2012	2011
B Cash flows from investing activities:		
Purchase of fixed assets	91	(1,678)
Proceeds from sale of fixed assets	2	405
Purchase of Non Current investments	(2,201)	(3,970)
Proceeds from sale of Non Current Investments	1,411	0
Interest received	864	872
Net cash from investing activities	167	(4,371)
C Cash flows from financing activities:		
Interest paid	(11)	(16)
Dividends paid	(11)	(1,167)
Tax on dividends paid	(253)	(195)
Net cash used in financing activities	(1,822)	(1,378)
Net increase/(-) decrease in cash		
and cash equivalents	3,941	(1,272)
Cash and cash equivalents at the beginning of the period	8,776	10,048
Cash and cash equivalents at		
the end of the period	12,717	8,776
Notes to the cash f	low statement	
1 All figures in brackets are outflows.		
2 Previous reporting period's figures have been regr	ouped wherever necessary.	
3 Cash and cash equivalent at the close [beginni available for immediate use.	ng] of the period includes	Rs. 2 [Rs. 2] Lacs not
As per our report of even date	For and	<u>on behalf of the Board</u>
For Manubhai & Co.,		Pankaj R. Patel
Chartered Accountants Firm Registration Number: 106041W		Chairman
Jignesh D. Shah Amit B. C	lain Dhaval N. Soni	Elkana N. Ezekiel
Partner Chief Financia	l Officer Company Secreta	ry Managing Director
Membership Number: 100116 Place : Ahmedabad.		
Date : May 9, 2012.		



## **1** Basis of Accounting:

The financial statements are prepared under the historical cost convention on the "Accrual Concept" of accountancy in accordance with the accounting principles generally accepted in India and they comply with the Accounting Standards prescribed in the Companies [Accounting Standards] Rules, 2006 issued by the Central Government and other pronouncement issued by Institute of Charatered Accountants of India to the extent applicable and with the applicable provisions of the Companies Act, 1956.

## 2 Use of Estimates:

The preparation of Financial Statements in conformity with the Accounting Standards generally accepted in India requires, the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities as at the date of the financial statements and reported amounts of revenues and expenses for the reporting period while actual results could differ from these estimates. Any revision to accounting estimates is recognised prospectively in current and future periods.

## **3** Fixed Assets and Depreciation:

- A Fixed Assets are stated at historical cost of acquisition/construction less accumulated depreciation and impairment loss. Cost [Net of Input tax credit received/receivable] includes related expenditure and pre-operative & project expenses for the period up to completion of construction/assets are put to use.
- **B** Depreciation is provided on "straight line method" as per Section 205 (2) (b) of the Companies Act, 1956 at the rates prescribed in Schedule XIV thereto.
- **C** Depreciation on additions/disposals of the fixed assets during the reporting period is provided on pro-rata basis according to the period during which assets are put to use.
- **D** Trade Marks, Technical Know-how Fees and other similar rights are amortised over their estimated economic life of ten years.
- **E** Leasehold land is amortized over the period of the lease.
- **F** Goodwill arising on amalgamation is assessed at each balance sheet date for any impairment loss.
- **G** Where the actual cost of purchase of an asset is below Rs. 10,000/-, the depreciation is provided @ 100 %.

#### 4 Impairment of Assets:

The Company, at each balance sheet date, assesses whether there is any indication of impairment of any asset and/or cash generating unit. If such indication exists, assets are impaired by comparing carrying amount of each asset and/or cash generating unit to the recoverable amount being higher of the net selling price or value in use. Value in use is determined from the present value of the estimated future cash flows from the continuing use of the assets.

#### 5 Expenditure during the Construction Period:

The expenditure incidental to the expansion/new projects are allocated to Fixed Assets in the year of commencement of the commercial production.

#### 6 Investments:

A Long term and strategic investments are stated at cost, less any diminution in the value other than temporary.



## Significant Accounting Policies [Contd...]

**B** Current investments are stated at lower of cost and fair value determined on individual investment basis.

## 7 Inventories:

- **A** Raw Materials, Packing Materials, Finished Goods, Stock-in-Trade and Works-in-Progress are valued at lower of cost and net realisable value.
- **B** Cost [Net of Input tax credit availed] of Raw Materials, Packing Materials, Finished Goods and Stock-in-Trade is determined on Moving Average Method.
- **C** Cost of Finished Goods and Works-in-Progress is determined by taking material cost [Net of Input tax credit availed], labour and relevant appropriate overheads.

#### 8 Revenue Recognition:

- A Revenue from Sale of goods is recognised when significant risks and rewards of ownership of the goods have been passed to the buyer.
- **B** Interest income is recognised on time proportionate method.
- **C** Revenue in respect of other income is recognised when no significant uncertainty as to its determination or realisation exists.

#### 9 Foreign Currency Transactions:

- **A** The transactions in foreign currencies on revenue accounts are stated at the rates of exchange prevailing on the dates of transactions.
- **B** The net gain or loss on account of exchange differences either on settlement or on translation are recognised in the statement of Profit and Loss.

## 10 Employee Benefits:

#### **A** Defined Contribution Plans:

The Company contributes on a defined contribution basis to Employee's Provident Fund & Pension Fund towards post employment benefits, all of which are administered by the respective Government Authorities, and has no further obligation beyond making its contribution, which is expensed in the reporting period to which it pertains.

#### **B** Defined Benefit Plans:

The gratuity scheme is administered through the Life Insurance Corporation of India [LIC]. The liability for the defined benefit plan of Gratuity is determined on the basis of an actuarial valuation by an independent actuary at the reporting period end, which is calculated using projected unit credit method.

Actuarial gains and losses which comprise experience adjustment and the effect of changes in actuarial assumptions are recognised in the statement of Profit and Loss.

## C Leave Liability:

The leave encashment scheme is administered through Life Insurance Corporation of India's Employees' Group Leave Encashment cum Life Assurance [Cash Accumulation] scheme. The employees of the company are entitled to leave as per the leave policy of the company.



## Significant Accounting Policies [Contd...]

The liability on account of accumulated leave as on last day of the accounting period is recognised [net of the fair value of plan assets as at the balance sheet date] at present value of the defined obligation at the balance sheet date based on the actuarial valuation carried out by an independent actuary using projected unit credit method.

#### D Employee Separation Costs:

The compensation paid to the employees under Voluntary Retirement Scheme is expensed in the reporting period of payment.

## 11 Taxes on Income:

- **A** Tax expense comprise of current and deferred tax.
- **B** Current tax is measured at the amount expected to be paid on the basis of reliefs and deductions available in accordance with the provisions of the Income Tax Act, 1961.
- **C** Deferred tax reflects the impact of current reporting period timing differences between accounting and taxable income and reversal of timing differences of earlier periods. Deferred tax is measured based on the tax rates and laws that have been enacted or substantively enacted as of the balance sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised and are reviewed at each balance sheet date.

## 12 Provision for Product Expiry Claims:

Provision for product expiry claims in respect of products sold during the period is made based on the management's estimates.

#### 13 Excise Duty:

Excise Duty is accounted gross of Cenvat benefit availed on inputs, fixed assets and eligible services.

#### 14 Leases:

Leases are classified as operating leases where the lessor effectively retains substantially all the risks and benefits of the ownership of the leased assets. Operating lease payments are recognised as expenses in the Statement of Profit and Loss as and when paid.

#### 15 Provisions, Contingent Liabilities and Contingent Assets:

Provision is recognised when the company has a present obligation as a result of past events and it is probable that the outflow of resources will be required to settle the obligation and in respect of which reliable estimates can be made. A disclosure for contingent liability is made when there is a possible obligation, that may, but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision/disclosure is made. Contingent assets are not recognised in the financial statements. Provisions and contingencies are reviewed at each balance sheet date and adjusted to reflect the correct management estimates.



## Notes to the Financial Statements

		INF	R - Lacs	
		Figures	Figures as at end of	
		Current Reporting Period	Previous Reporting Period	
		Ma	rch 31	
		2012	2011	
2:1	- Share Capital:			
Aut	horised:			
	4,50,00,000 [as at March 31, 2011 : 4,50,00,000] Equity Shares of Rs.10/- each	4,500	4,50	
		4,500	4,50	
-				
ISS	ued, Subscribed and Paid-up: 3,90,72,089 [as at March 31, 2011 : 3,90,72,089] Equity Shares			
	of Rs.10/- each fully paid up	3,907	3,90	
		3,907	3,90	
A	There is no change in the numbers of shares at the beginning and at the end of the period.			
B	Number of shares at the end of reporting period. The Company has only equity shares. All equity shares carry equal rights with respect to voting and dividend. In the event of liquidation of the Company, the equity shareholders shall be entitled to proportionate share of their holding in the assets remaining after distribution of all preferential amounts. Details of Shareholders holding more than 5% of equity shares of	3,90,72,089	3,90,72,08	
	Rs. 10/- each, fully paid-up: Cadila Healthcare Limited			
	Number of Shares % to total share holding Life Insurance Corporation of India Number of Shares	2,74,43,274 70.24%	2,74,43,27 70.24	
	% to total share holding	20,35,315 5.21%	19,73,19 5.05	
D	Number of Shares held by holding company and its subsidiary company			
E	<ul> <li>a) Cadila Healthcare Limited [Holding company]</li> <li>b) Zydus Animal Health Limited [Fellow subsidiary]</li> <li>The Company has issued the Equity Shares pursuant to the Composite Scheme of Arrangement between the Company and Cadila Healthcare Limited, Zydus Hospitals and Medical Research Private Limited, their respective shareholders and creditors approved by Hon'ble High Court of Gujarat at Ahmedabad, vide order dated October 23, 2008 in the year 2008–09. The Company has issued 3,34,96,989 equity shares of Rs. 10/- each fully paid–up in the ratio of 04:15.</li> </ul>	2,74,43,274 7,20,481	2,74,43,27 7,20,48	



	INR - Lacs		
	Figures	as at end of	
	Current Reporting Period	Previous Reporting Period	
	Ma	arch 31	
	2012	2011	
te : 2 - Reserves and Surplus:			
Other Reserves:			
General Reserves: [*]			
Balance as per last Balance Sheet	1,600	955	
Add: Transfer from Surplus in statement of Profit and Loss	900	645	
	2,500	1,600	
Surplus in statement of Profit and Loss:			
Balance as per last Balance Sheet	8,682	5,196	
Add: Profit for the reporting period	6,768	5,948	
	15,450	11,144	
Less: Appropriations:			
Dividends:			
Proposed Dividend	1,954	1,563	
Corporate Dividend Tax on Proposed Dividend	317	254	
	2,271	1,817	
Transfer to General Reserve	900	645	
	3,171	2,462	
Balance as at the end of reporting period	12,279	8,682	
Total	14,779	10,282	
[*] General Reserve can be used for the purposes and as per guidelines prescribed in the Companies Act, 1956.			



lities and Asse	ts into major co	mponents of t	he respecti	ve balances are	
	INR	- Lacs			
As at March 31, 2010	Charge for the previous reporting period	As at March 31, 2011	the curre reportin	nt As at ng March 31,	
167	51	218		20 238	
24	1	25	(1	9) 6	
92	(28)	64			
34	(34)			0	
19	(1)	18	(1	0) <b>8</b>	
169	(62)	107	(5	4) 53	
(2)	113	111		74 <b>185</b>	
			113] Lacs fo	or the reporting	
			INR	- Lacs	
			Figures as at end of		
		Re	CurrentPrevReportingRepoPeriodPe		
				rch 31	
			2012	2011	
5:					
				35	
			16	5	
Total				40	
			1	2	
	As at March 31, 2010 167 24 92 34 19 169 (2) es of Rs. 74 [Pr	INRAs at March 31, 2010Charge for the previous reporting period1675124192(28)34(34)19(1)169(62)(2)113es of Rs. 74 [Previous reporting the statement of Profit and Lo	INR - Lacs           As at March 31, 2010         Charge for the previous reporting period         As at March 31, 2011           167         51         218           24         1         25           92         (28)         64           34         (34)         18           169         (62)         107           (2)         113         111	As at March 31, 2010Charge for the previous reporting periodAs at March 31, 2011Charge for the curre reporting period167512011Period16751218224125(11)92(28)64(22)34(34)18(11)169(62)107(5)(2)1131117es of Rs. 74 [Previous reporting period : Rs. 113] Lacs for the statement of Profit and Loss.INR FiguresFiguresCurrent Reporting PeriodMarch 31, PeriodMa 2012	



## Note : 5 - Long Term Provisions: [Contd...]

Disclosure pursuant to Accounting Standard - 15 [Revised] "Employee Benefits":

Defined benefit plan and long term employment benefit

## A General description:

## Leave wages [Long term employment benefit]:

The Leave encashment scheme is administered through Life Insurance Corporation of India's "Employees' Group Leave Encashment-cum-Life Assurance [Cash Accumulation] Scheme". The employees of the Company are entitled to leave as per the leave policy of the Company. The liability on account of the accumulated leave as on last day of the accounting year is recognised [net of the fair value of plan assets as at the balance sheet date] at the present value of the defined obligation at the balance sheet date based on the actuarial valuation carried out by an independent actuary using projected unit credit method.

## **Gratuity** [Defined benefit plan]:

The Company has a defined benefit gratuity plan. Every employee who has completed continuous services of five years or more, gets a gratuity on death or resignation or retirement at 15 days salary [last drawn salary] for each completed year of service. The scheme is funded with an insurance company in the form of a qualifying insurance policy.

		INR - Lacs						
				Figures	as at end of			
			t Reporting		Previo	us Reporting	Period	
			arch 31, 20			1arch 31, 201		
		Med. Leave Leave Wages Gratuity			Med. Leave	Leave Wages	Gratuity	
В	Change in the present value of the defined benefit obligation:							
	Opening defined benefit obligation	2	81	97	1	42	51	
	Interest cost	0	7	8	0	4	4	
	Current service cost	0	9	12	1	28	16	
	Benefits paid	0	(11)	(8)	0	(7)	(5)	
	Actuarial [gain]/losses on obligation	0	13	(15)	0	14	31	
	Liability transfer	(1)	(37)	(50)	0	0	0	
	Closing defined benefit obligation	1	62	44	2	81	97	
C	Change in the fair value of plan assets:							
	Opening fair value of plan assets	0	48	91	0	45	75	
	Expected return on plan assets	0	6	9	0	4	8	
	Contributions by employer	0	28	30	0	7	14	
	Benefits paid	0	0	(8)	0	(7)	(5)	
	Actuarial gains/[losses]	0	1	0	0	(1)	(1)	
	Closing fair value of plan assets	0	82	123	0	48	91	
	Total actuarial gains/[losses] to be recognized	0	12	(15)	0	15	32	



## Note : 5 - Long Term Provisions: [Contd...]

	- Long Term Provisions: [Contd]	INR - Lacs						
				Figures	as at end of			
		Curren	t Reporting	Period	Previous Reporting Period			
		М	arch 31, 20	12	Ν	1arch 31, 201		
		Med. Leave	Leave Wages	Gratuity	Med. Leave	Leave Wages	Gratuity	
D	Actual return on plan assets:							
	Expected return on plan assets	0	6	9	0	4	8	
	Actuarial gain/[losses] on plan assets	0	1	0	0	(1)	(1)	
	Actual return on plan assets	0	7	9	0	3	7	
E	Amount recognised in the balance sheet:							
	[Assets]/Liabilities at the end of the reporting period	1	62	44	(2)	(81)	(97)	
	Fair value of plan assets at the end of the reporting period	0	(82)	(123)	0	48	91	
	Difference	1	(21)	(79)	(2)	(33)	(6)	
	Unrecognised past service cost	0	0	0	0	0	0	
	[Assets]/Liabilities recognised in the Balance Sheet	1	(21)	(79)	(2)	(33)	(6)	
F	[Income]/Expenses recognised in the Statement of Profit and Loss:							
	Current service cost	0	9	12	1	28	16	
	Interest cost on benefit obligation	0	7	8	0	4	4	
	Expected return on plan assets	0	(6)	(9)	0	(4)	(8)	
	Net actuarial [gains]/losses in the period	0	13	(15)	0	15	32	
	Net [benefits]/expenses	0	23	(4)	1	43	44	
G	Movement in net liabilities recognised in Balance Sheet:							
	Opening net liability	2	32	6	1	(3)	(24)	
	Expenses as above [P & L Charge]	0	23	(4)	1	43	44	
	Employer's contribution	0	(28)	(30)	0	(7)	(14)	
	Liability transfer	(1)	(37)	(50)	0	0	C	
	Benefits paid	0	(11)	0	0	0	C	
	[Assets]/Liabilities recognised in the Balance Sheet	1	(21)	(78)	2	33	6	



Note:5	- Long Term Provisions: [Contd]						
					l - Lacs		
					as at end of		
			t Reporting			us Reporting	
			arch 31, 201			larch 31, 201	
		Med. Leave	Leave Wages	Gratuity	Med. Leave	Leave Wages	Gratuity
H	Principal actuarial assumptions as at Balance sheet date:						
	Discount rate	8.50%	8.50%	8.50%	8.35%	8.35%	8.35%
	[The rate of discount is considered based on market yield on Government Bonds having currency and terms consistent with the currency and terms of the post employment benefit obligations]						
	Expected rate of return on plan Assets	0.00%	9.25%	9.25%	0.00%	9.25%	9.25%
	[The expected rate of return assumed by the Insurance company is generally based on their Investment pattern as stipulated by the Government of India]						
	Annual increase in salary cost	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
	[The estimates of future salary increases considered in actuarial valuation, taking into account inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market]						
I	The categories of plan assets as a % of total plan assets are:						
	Insurance Company	0.00%	100%	100%	0.00%	100.00%	100.00%



		INR - Lacs	
			as at end o
		Current Reporting Period	Previou Reportir Period
		Ма	rch 31
		2012	2011
e : 6 - Tra	ade Payables:		
Micro, Sr	nall and Medium Enterprises [*]	0	
Others		2,440	3,4
Total		2,440	3,4
[*] Dis	closure in respect of Micro, Small and Medium Enterprises:		
А	Principal amount remaining unpaid to any supplier as at the reporting period end.	0	
В	Interest due thereon.	0	
C	Amount of interest paid by the Company in terms of section 16 of the MSMED, along with the amount of the payment made to the supplier beyond the appointed day during the reporting period.	0	
D	Amount of interest due and payable for the reporting period of delay in making payment [which have been paid but beyond the appointed day during the period] but without adding the interest specified under the MSMED.	0	
E	Amount of interest accrued and remaining unpaid at the end of the accounting period.	0	
F	Amount of further interest remaining due and payable in succeeding years.	0	
the exte	ve information has been compiled in respect of parties to nt to which they could be identified as Micro, Small and Enterprises on the basis of information available with the v.		
e:7-0t	her Current Liabilities:		
Unpaid D	Dividends [*]	17	
Advance	s from Debtors	91	1
Other Lia	abilities	287	6
Total		395	8
	ere are no amounts due and outstanding to be dited to Investor Education and Protection Fund.		



			INR - Lacs		
			Figures	as at end of	
			Current Reporting Period	Previous Reporting Period	
			Ma	rch 31	
			2012	2011	
ote:8	- Shor	t Term Provisions:			
Prov	ision f	or Employee Benefits	1	40	
Othe	ers:				
	Propo	osed Dividend [Refer Note No. 19]	1,954	1,563	
	Corpo	rate Dividend Tax on Proposed Dividend	317	254	
	Provision for claims for product expiry and return of goods [*]		23	56	
			2,294	1,873	
Tota	al		2,295	1,913	
[*]	Provis	sion for claims for product expiry and return of goods:			
	2   	Provision for product expiry claims in respect of products sold during the reporting period is made based on the management's estimates considering the estimated stock lying with retailers. The Company does not expect any reimbursement of such claims in future.			
	В	The movement in such provision is stated as under:			
	ä	a Carrying amount at the beginning of the reporting period	56	56	
	J	b Additional provision made during the reporting period	23	0	
	(	c Amount used	56	0	
	(	d Carrying amount at the end of the reporting period	23	56	



## Note: 9-Fixed Assets:

#### A Tangible Assets:

				INR -	- Lacs					
	Free hold Land	Lease hold Land	Buildings	Plant and Equipment	Furniture and Fixtures	Vehicles	Office Equipment	Total		
Gross Block:										
As at March 31, 2011	578	3	486	2,622	15	34	77	3,815		
Additions	8		19	124		45	1	197		
Disposals				(27)				(27)		
Other adjustments				3			(3)	0		
As at March 31, 2012	586	3	505	2,722	15	79	75	3,985		
Depreciation:										
As at March 31, 2011		3	86	630	7	4	57	787		
Charge for the period			16	203	2	5	2	228		
Disposals				(18)				(18)		
Other adjustments								0		
As at March 31, 2012	0	3	102	815	9	9	59	997		
Net Block:										
As at March 31, 2011	578	0	400	1,992	8	30	20	3,028		
As at March 31, 2012	586	0	403	1,907	6	70	16	2,988		

## **B** Intangible Assets:

	Goodwill	Brands/ Trademarks	Technical Know-how	Commercial Rights	Total
Gross Block: As at March 31, 2011	2,282	5	2	10	2,299
Additions Disposals Other adjustments	2,202	5	L	10	0 0 0
As at March 31, 2012	2,282	5	2	10	2,299
Amortisation: As at March 31, 2011		2	1	5	8
Charge for the period Disposals		1	I	1	8 2 0
As at March 31, 2012	0	3	1	6	10
Net Block:					
As at March 31, 2011	2,282	3	1	5	2,291
As at March 31, 2012	2,282	2	1	4	2,289



Note: 9-Fixed Assets: [Con	td]						
Note:							
Break up of additions,	disposals and o	Tangible Asse	•	ous rep			
	Gross Block	Depreciation	Net Block	Groce	Block	ntangible Depreciat	
As at March 31, 2010	2,575	639	1,936		,299	7	2,292
Additions	1,645	148	1,497		, 2 9 9	, 1	(1)
Disposals	405		405				0
Other adjustments			0				0
As at March 31, 2011	3,815	787	3,028	2	,299	8	2,291
						TNR	- Lacs
							as at end of
					Cu	rrent	Previous
					-	orting eriod	Reporting Period
							rch 31
					2	012	2011
ote: 10 - Non-Current In	vestments:						
Investment in the Fixe	d Capital of a P	artnership Firi	n [*]			245	245
						245	245
[*] The Company is a			ss- Sikkim,				
relevant details o		inder:				250	250
Fixed Capita Current Capit						4,613	250 3,725
Total Capital	tners and their	Profit Sharing	Patio			4,863	3,975
Zydus Wellne		FIORE SHARING	Natio.			98 %	98%
5	ess Staff Welfare	e Trust				2 %	2%
lote : 11 - Long Term Loa	ns and Advance	es:					
[Unsecured, Considered							
Capital Advances	-					8	38
Other deposits						28	21
Other Loans and Advan	ces:						
Advance payment of Rs. 7,751 {as a						204	38
Advances recover		in kind or for					
value to be receiv	ved					9	19
						212	57
						213	



	INR - Lacs		
	Figures as at end o		
	Current Reporting Period	Previous Reporting Period	
	Ма	arch 31	
	2012	2011	
Note : 12-Current Investments:			
Trade Investment:			
Investments in Current Capital of a Partnership Firm	4,526	3,725	
Total	4,526	3,725	
Note : 13 - Inventories:			
[The Inventory is valued at lower of cost and net realisable value] Classification of Inventories:			
Raw Materials	50	(0)	
		42	
Finished Goods	200	158	
Stock-in-Trade	310	1,517	
Packing Materials	44	33	
Total	604	1,750	
The above include Goods in Transit as under:			
Stock-in-Trade	71	0	
Note : 14 - Trade Receivables:			
[Unsecured, Considered good]			
Outstanding for a period exceeding six months from the date they are due for payment	0	12	
Others	36	105	
Total	36	117	



		INR - Lacs	
			as at end of
		Current Reporting Period	Previous Reporting Period
		Ма	arch 31
		2012	2011
e : 1	5 - Cash and Bank Balances:		
Bala	inces with Banks	12,715	8,77
Casł	n on Hand	2	
<b>-</b> .		40.747	0.7
Tota		12,717	8,77
	Earmarked balances with banks:		
А	Balances with Banks include balances in unclaimed dividend		
	accounts.	17	1
В	Balances with Banks include balances with the Scheduled/		
	Nationalised banks to the extent held as Margin money deposits against guarantees.	2	
С	Bank deposits with maturity of more than 12 months.	2	
D	Company keeps Fixed deposit with the Nationalised/ Scheduled banks, which can be withdrawn by the company as per its own discretion/requirement of funds.		
:e:10	6 - Short Term Loans and Advances:		
[Un:	secured, Considered Good]		
Othe	ers:		
	Advances to Suppliers	77	17
	Advances recoverable in cash or in kind or for value to be received	304	20
Tota	l	381	38
	7 Other Compatible Acceler		
	7 - Other Current Assets:		
	erest Receivable	2	
	irance claim Receivable paid Expenses	0 25	6
	ıl	27	10



				INR - Lacs	
				Figures as at end	
				Current Previo Reporting Report Period Perio	
				March 31	
				2012	2011
e:1	8 - C	ontinge	ent Liabilities and commitment [to the extent not pr	ovided for]:	
А	Cor	tingent	t Liabilities:		
	а	Claim	s against the Company not acknowledged as debts.	20	2
	b	0ther	money for which the company is contingently liable:		
			In respect of Sales Tax matters pending before appellate authorities.	55	6
			In respect of Income Tax matters pending before appellate authorities.	165	11
	С		pect of guarantees given by Banks and/or counter ntees given by the Company.	2	
	d	conce Capita Compa of US {Previ to Rs	ompany has imported certain capital equipment at essional rate of custom duty under "Export Promotion al Goods Scheme" of the Central Government. The any has undertaken an export obligation to the extent \$ 30.29 Lacs [equivalent to Rs. 1540 Lacs approx. ious Reporting Period US \$ 30.29 Lacs (Equivalent . 1350 Lacs)}] to be fulfilled during a specified d as applicable from the date of imports.	155	15
В	Con	nmitme	nts:		
			ated amount of contracts remaining to be executed on al account and not provided for [Net of Advances].	31	8
	0 0	widond	proposed to be distributed:		<u> </u>

per equity share of Rs. 10/- each.



	INR - Lacs	
		es for the
	Current Reporting	Previous Reporting
	Period	Period
	ма 2012	2011
ote : 20 - Other Operating Revenue:		2011
Share of Profit from the Partnership Firm	4,450	
Miscellaneous Income	73	9
Total	4,523	9
ote : 21 - Other Income:		
Interest Income [Gross]	865	62
Profit on sale of Mutual Fund Investments	11	
Other Non-operating Income	5	9
Total	881	72
ote : 22 - Cost of Materials Consumed:		
Raw Materials [*]:		
Stock at commencement	42	3
Add: Purchases	4,951	4,28
	4,993	4,32
Less: Stock at close	50	4
	4,943	4,28
Packing Materials consumed	806	70
Total	5,749	4,98
[*] Details of Consumption of major items of raw materials are as under:		
Refined Palm Oil	3,488	3,09
Palm Karnal Oil	769	61
Skimmed Milk Powder	212	16



		IR - Lacs
	Figu	res for the
	Current Reporting Period	Previous Reporting Period
		larch 31
	2012	2011
e: 23 - Purchase of Stock-in-Trade:		
Purchase of Stock-in-Trade	2,366	7,49
Total	2,366	7,49
e : 24 - Changes in Inventories:		
Stock at close:		
Finished Goods	200	15
Stock-in-Trade	310	1,51
	510	1,67
Less: Stock at commencement:		
Finished Goods	158	25
Stock-in-Trade	1,517	95
	1,675	1,21
Total	1,165	(458
- 25 Employee Depolite Experience		
e : 25 - Employee Benefits Expense:		
Salaries and wages	947	1,74
Contribution to provident and other funds Staff welfare expenses	42	
Statt wettate expenses	18	2
Total	1,007	1,83



	INR - Lacs		
	Figures for the		
	Current	Previous	
	Reporting Period	Reporting Period	
	March 31 2012 2011		
Note : 26 - Other Expenses:			
Consumption of Stores and spare parts	28	12	
Power & fuel	116	106	
Rent [*]	136	116	
Repairs to Buildings	8	4	
Repairs to Plant and Machinery	7	25	
Repairs to Others	, 54	31	
Insurance	23	21	
Rates and Taxes	39	42	
Managing Directors' Remuneration	112	80	
Commission to Directors			
	10	8	
Net Loss on foreign currency transactions and translation	9	3	
Commission on sales	536	688	
Freight and forwarding on sales	703	934	
Advertisement & Sales Promotion expenses	3,913	5,916	
Seminar, Conference and Exhibition expenses	40	90	
Representative Allowances	161	354	
Other marketing expenses	1,362	1,812	
Bad debts written off	6	39	
Directors' fees	9	7	
Net Loss on disposal of fixed assets	8	0	
Donations	5	290	
Interest to Others	3	3	
Bank commission & charges	8	13	
Miscellaneous Expenses [**]	566	769	
Total	7,862	11,363	
[*] Rent Expenses:			
The Company has taken various residential/office premises/ godowns under operating lease or leave and license agreement with no restrictions and are renewable/cancellable at the option of either of the parties. There are no sub-leases. The lease			
payments recognised under "Rent Expenses" is: [**] Miscellaneous Expenses include Payment to the auditors as [Including Service Tax]:	46	40	
a Auditor	4	3	
b For taxation matters	1	1	
c For Other Services	0	0	
Total	5	4	



		INR - Lacs		
		Figur	es for the	
		Current Reporting Period	Previous Reporting Period	
			rch 31	
		2012	2011	
Note : 27 - Calculation of Earnings per Equity Share [EPS	j]:			
The numerators and denominators used to calculate th and diluted EPS are as follows:	e basic			
A Profit after tax attributable to Shareholders:				
a Before Exceptional items	INR - Lacs	6,768	5,948	
b After Exceptional items	INR - Lacs	6,768	5,948	
B Basic and weighted average number of Equity shares outstanding during the period	Numbers	3,90,72,089	3,90,72,089	
C Nominal value of equity share	INR	10	10	
D Basic & Diluted EPS:				
a Before Exceptional items	INR	17.32	15.22	
b After Exceptional items	INR	17.32	15.22	
Note : 28 - Value of Imports calculated on CIF basis:				
Stores & Spares		0	4	
Capital goods		42	547	
Repairs to Machinery		1	0	
Note : 29 - Expenditure in Foreign Currency:				
Traveling		0	1	
Note : 30 - Remittances made on account of dividend in	Foreign currenc	y:		
Remittances made on account of dividend in foreign cu	irrency	3	3	
Numbers of Non Resident Shareholders		4	4	
Numbers of shares held by the Non Resident Sharehold	ers	66,535	66,535	
Period to which dividend relates		2010-11	2008-09 and 2009-10	



## Note: 31 - Raw Materials and Spare parts consumed:

	Current Reporting Period		Previous Reporting Period	
	March 31			
	2012		2011	
	INR - % to		INR -	% to
	Lacs	Total	Lacs	Tota
Value of Raw Materials Consumed:				
Imported	0	0	0	(
Indigenous	4,943	100	4,281	100
Total	4,943	100	4,281	10
Value of Spare parts Consumed:				
Imported	0	0	4	30
Indigenous	28	100	8	70
Total	28	100	12	100
			i	
lote : 32 - Segment Information:				
The company operates in one segment plant located in Gujarat and the compa segment also. Therefore, the segment re	ny sells its produ	cts in India. He		-

## Note: 33 - Related Party Transactions:

A Name of the Related Party and Nature of the Related Party Relationship:					
	а	Holding Company: Cadila Healthcare Limited Partnership Firm: M/s. Zydus Wellness - Sikkim			
	b				
	с	Fellow Subsidiaries/Concerns:			
		Dialforhealth India Limited	Zydus Pharmaceuticals (USA) Inc. [USA]		
		Dialforhealth Unity Limited	Nesher Pharmaceuticals (USA) LLC [USA]		
			[Formerly known as Zynesher Pharmaceuticals (USA) LLC]		
		Dialforhealth Greencross Limited	Zydus Healthcare (USA) LLC [USA]		
		German Remedies Limited	Zydus Noveltech Inc. [USA]		
		Zydus Pharmaceuticals Limited	Zydus Healthcare S.A. (Pty) Ltd [South Africa]		
		Zydus Animal Health Limited	Simayla Pharmaceuticals (Pty) Ltd [South Africa]		
		Liva Healthcare Limited	Script Management Services (Pty) Ltd [South Africa]		
		Zydus Technologies Limited	Zydus Nikkho Farmaceutica Ltda. [Brazil] [Formerly known as Zydus Healthcare Brasil Ltda]		
		Biochem Pharmaceutical Industries Limited	Zydus Pharma Japan Co. Ltd. [Japan]		
		Finest Procuring Solutions Limited	Laboratorios Combix S.L. [Spain]		
		M/s. Zydus Healthcare, a Partnership Firm	Zydus Pharmaceuticals Mexico SA De CV [Mexico]		



Total

Note : 33 - Related Party Transactions: [Contd]								
	с	Fellow Subsidiaries/Concerns:						
		Zydus International Private Limited [Ireland]	] Zydus Pharmaceuticals Mexico Services Company SA De CV [Mexico]			vices		
		Zydus Netherlands B.V. [the Netherlands]	ZAHL B.V. [the Netherlands] [Formerly as RFCL B.V.]			ierly known		
		Zydus France, SAS [France]		pe B.V. [the as RFCL Euro	e Netherlands] [Formerly ope B.V.]			
	Etna Biotech S.R.L. [Italy]			Zydus Lanka (Private) Limited [Sri Lanka]				
		Bremer Pharma GmbH [Germany]	· · · · ·					
	d	Key Management Personnel:						
		Mr. Anand G. Deo - Managing Director [Up	to February	14, 2012]				
		Mr. Elkana N. Ezekiel - Managing Director [w.e						
В	Tra	nsactions with Related Parties:		-				
	The	following transactions were carried out with the	related parti	es in the ord <sup>.</sup>	inary course	of business:		
	а	Details relating to parties referred to in items			5			
			<b></b>	-	R - Lacs			
		Nature of transations	مطئمه			ecidieviec /		
	Nature of transactions		Holding Company Fellow Subsidiar Enterprises in w					
			the Company holds controlling interest					
			Reporting period ended March 3			-		
			2012	2011	2012	2011		
		Purchases:						
		Goods:						
		Dialforhealth India Limited			32	28		
		Services:						
		Cadila Healthcare Limited	43	10				
		Sales:						
		Goods:						
		Cadila Healthcare Limited	48	60				
		Zydus Animal Health Limited			7	12		
		Liva Healthcare Limited				0.04		
		Dialforhealth India Limited			0.13			
		Total	48	60	7	12		
		Services:						
		M/s. Zydus Wellness - Sikkim			0.00001			
		Investments:						
		Capital Contribution in the Partnership Firm						
		(Including retained Share of Profit)			801	2 070		
		M/s Zydus Wellness - Sikkim Dividend Paid:			801	3,970		
		Cadila Healthcare Limited	1098	823				
		Zydus Animal Health Limited	1090	025	29	22		

1098

823

29

22



<b>b</b> Details relating to persons referred to in item 33 - A [d] above :						
				INR - Lacs		
				Figures for the		
				Current Reporting Period	Previous Reporting Period	
				March 31		
				2012	2011	
	Remuneration:					
	Mr. Anand G. Deo - Managing Director [Upto February 14, 2012]			94	. 80	
Mr. Elkana N. Ezekiel - Managing Director [w.e.f. February 14, 2012]			18	. (		
ote:34						
This has reporting current r	ed Schedule VI has become e significantly impacted the di g period's figures have been eporting period's classificati s to Significant Accounting	sclosure and presentation regrouped/reclassified w ons/disclosure.	made in the herever nec	financial sta essary to co	tements. Previou rrespond with th	
For Manub Chartered Firm Regis	Accountants tration Number: 106041W				nalf of the Board Pankaj R. Patel Chairman	
	Shah ip Number: 100116 hmedabad.	Amit B. Jain Chief Financial Officer	Dhaval N Company S		Elkana N. Ezekiel anaging Director	

## **Consolidated Auditors' Report**



## To The Board of Directors, Zydus Wellness Limited

- We have audited the attached consolidated Balance Sheet of Zydus Wellness Limited ('the Group') as at 31st March, 2012, the consolidated statement of Profit and Loss and the consolidated Cash Flow Statement for the year ended on that date annexed thereto. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We have conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. We report that the consolidated financial statements have been prepared by the Company's management in accordance with the requirements of Accounting Standards (AS) 21, 'Consolidated Financial Statements' as notified by the Companies (Accounting Standards) Rules, 2006.
- 4. In our opinion and to the best of our information and according to the explanations given to us, we are of the opinion that the attached consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:
  - (a) in the case of the Consolidated Balance Sheet, of the State of Affairs of the Group as at 31st March 2012;
  - (b) in the case of the Consolidated Statement of Profit and Loss, of the profit for the year ended on that date; and
  - (c) in the case of the Consolidated Cash Flow Statement, of the Cash Flows for the year ended on that date.

For Manubhai & Co., Chartered Accountants Registration No.: 106041W

[Jignesh D. Shah] Partner Membership No. : 100116

Place : Ahmedabad. Date : May 09, 2012.



## Consolidated Balance Sheet as at March 31, 2012

		IN	R - Lacs		
		Figures	Figures as at end of		
		Current	Previous		
Particulars	Note No.	Reporting Period	Reporting Period		
			arch 31		
		2012	2011		
EQUITY AND LIABILITIES:					
Shareholders' Funds: Share Capital	1	3,907	3,907		
Reserves and Surplus	1 2	14,779	10,282		
		18,686	14,189		
Minority Interest Non-Current Liabilities:		93	5		
Deferred Tax Liabilities [Net]	3	451	111		
Other Long Term Liabilities Long Term Provisions	4	60 2	40 2		
		513	153		
Current Liabilities:					
Trade Payables Other Current Liabilities	6 7	4,186 930	4,182 1,464		
Short Term Provisions	8	2,317	1,915		
		7,433	7,561		
Total		26,725	21,908		
ASSETS:					
Non-Current Assets:					
Fixed Assets: Tangible Assets	9	7,320	3,577		
Intangible Assets	9	2,289	2,291		
Capital work-in-progress Intangible Asset under Development		0	3,070 0		
		9,609	8,938		
Long Term Loans and Advances	10	364	705		
Current Assets:		9,973	9,643		
Inventories	11	2,741	2,438		
Trade Receivables Cash and Bank Balances	12	71 13,151	117 8,979		
Short Term Loans and Advances	14	741	627		
Other Current Assets	15	48	104		
Total		16,752 26,725	12,265 21,908		
IULAL		20,725	21,900		
Significant Accounting Policies Notes to the Financial Statements	1 to 2	7			
As per our report of even date	As per our report of even date For and on behalf of the Board				
For Manubhai & Co.,	nubhai & Co., Pankaj R. Patel				
Chartered Accountants			Chairman		
	Firm Registration Number: 106041W				
	Jignesh D. Shah Amit B. Jain Dhaval N. Soni Elkana N. Ezekiel				
Partner Chief Financial Officer Company Secretary Managing Director Membership Number: 100116					
Place : Ahmedabad.					
Date : May 9, 2012.					



# Consolidated Statement of Profit & Loss for the Year ended March 31, 2012

			INF	l - Lacs	
			Figures for the		
			Current	Previous	
Particulars		Note	Reporting	Reporting	
		No.	Period	Period	
			Ма 2012	rch 31	
			2012	2011	
<b>REVENUE:</b> Revenue from Operations:					
Sale of Products [Gross] Less: Excise Duty			34,464 1,445	33,550 9	
Sale of Products [Net]			33,019	33,541	
Sale of Services		17	0 126	0 96	
Other Operating Revenues Net Revenue from Operations		17	33,145	33,637	
Other Income		18	901	721	
Total Revenue EXPENSES:			34,046	34,358	
Cost of Materials Consumed		19	9,414	4,985	
Purchases of Stock-in-Trade Changes in Inventories of Finished	Goods,	20	2,366	7,493	
Work-in-Progress and Stock-in- Employee Benefits Expense	Trade	21 22	(111) 2,061	(458) 1,830	
Depreciation and Amortisation expe	enses	9	386	149	
Other Expenses Total Expenses		23	11,706 25,822	11,363 25,362	
Profit before exceptional & extraordin	narv items and Tax		8,224	8,996	
Less: Exceptional Items	-		0	0	
Profit before extraordinary items and Less: Extraordinary Items	Tax		8,224 0	8,996 0	
Profit before Tax Less/[Add]: Tax Expense:			8,224	8,996	
Current Tax		2	1,025	2,911	
Deferred Tax Prior year's tax adjustments		3	340 0	113 24	
			1,365	3,048	
Profit for the period from continuing Profit/[Loss] from discontinuing op	operations		6,859 0	5,948 0	
Tax Expense of discontinuing opera	tions		Ō	ŏ	
Profit/[Loss] from discontinuing op	erations [After Tax]		0	0	
Profit for the period Less: Profit transferred to Minority 2	Interest		6,859 91	5,948 0	
Net Profit for the period			6,768	5,948	
Basic & Diluted Earning per Equity Share Before Exceptional items	e [EPS] [in Rupees]:	24	17.32	15.22	
After Exceptional items			17.32	15.22	
Significant Accounting Policies Notes to the Financial Statements		1 to 27			
As per our report of even date			For and on behal	f of the Board	
For Manubhai & Co.,			F	Pankaj R. Patel	
Chartered Accountants				Chairman	
Firm Registration Number: 106041W	مند D ا	<b>D</b> L		and N. Fachal	
Jignesh D. Shah Partner	Amit B. Jain Chief Financial Offic			ana N. Ezekiel aging Director	
Membership Number: 100116	enter i maneiat offic	company	, secretary man	aging Director	
Place : Ahmedabad.					
Date : May 9, 2012.					



## Consolidated Cashflow Statement for the Year ended March 31, 2012

	INR	- Lacs	
	Figure	s for the	
	Current		vious
Particulars	Reporting Period		orting riod
		rch 31	100
	2012	20	11
A Cash flows from operating activities:			
Net profit before taxation and extraordinary items	8,224		8,996
Adjustments for:			
Depreciation	386	149	
[Profit]/Loss on sale of assets [Net]	8	0	
[Profit]/Loss on sale of investments [Net]	(11)	0	
Interest income	(885)	(622)	
Interest expenses	15	16	
Bad debts written off	6	38	
Provision for doubtful debts written back	0	(99)	
Provisions for employee benefits	(21)	59	
Provisions for probable product expiry			
claims and return of goods	(32)	0	
Total	(534)		(459)
Operating profit before working capital changes	7,690		8,537
Adjustments for:			
[Increase]/Decrease in trade receivables	53	(17)	
[Increase]/Decrease in inventories	(304)	(1,149)	
[Increase]/Decrease in short term advances	(114)	(330)	
[Increase]/Decrease in long term advances	507	256	
[Increase]/Decrease in other current assets	64	(41)	
Increase/[Decrease] in trade payables	(252)	(211)	
Increase/[Decrease] in other current liabilities	(551)	527	
Increase/[Decrease] in other long term liabilities	19	11	
Total	(578)		(954)
Cash generated from operations	7,112		7,583
Direct taxes paid [Net of refunds]	(1,191)		(3,293)
Net cash from operating activities	5,921		4,290



## Consolidated Cashflow Statement for the Year ended March 31, 2012 [Contd...]

	INR	- Lacs		
	Figure	s for the		
Particulars	Current Reporting Period	Previous Reporting Period		
	Mar	rch 31		
	2012	2011		
B Cash flows from investing activities:				
Purchase of fixed assets	(832)	(5,272)		
Proceeds from sale of fixed assets	24	405		
Purchase of Non Current investments	(1,400)	0		
Proceeds from sale of Non Current Investments	5 <b>1,411</b>	0		
Interest received	877	881		
Net cash from investing activities	80	(3,986)		
C Cash flows from financing activities:				
Change in Minority Interest	(3)	5		
Interest paid	(15)	(16)		
Dividends paid	(1,558)	(1,167)		
Tax on dividends paid	(253)	(195)		
Net cash used in financing activities	(1,829)	(1,373)		
Net increase/(-) decrease in cash and cash equivalents	4,172	(1,069)		
Cash and cash equivalents at the beginning of the period	8,979	10,048		
Cash and cash equivalents at the end of the period	13,151	8,979		
Notes to the cas	sh flow statement			
1 All figures in brackets are outflows.				
2 Previous reporting period's figures have been a	regrouped wherever necessary.			
As per our report of even dateFor and on behalf of the BoaFor Manubhai & Co.,Pankaj R. PaChartered AccountantsChairmFirm Registration Number: 106041WChief BoaJignesh D. ShahAmit B. JainPartnerChief Financial OfficerMembership Number: 100116Place : Ahmedabad.				
Date : May 9, 2012.				



#### **1** Basis of Accounting:

The financial statements are prepared under the historical cost convention on the "Accrual Concept" of accountancy in accordance with the accounting principles generally accepted in India and they comply with the Accounting Standards prescribed in the Companies [Accounting Standards] Rules, 2006 issued by the Central Government and other pronouncement issued by Institute of Charatered Accountants of India to the extent applicable and with the applicable provisions of the Companies Act, 1956.

#### 2 Basis of consolidation:

The Consolidated Financial Statements [CFS] relate to Zydus Wellness Limited and its Associate Concern.

The CFS have been prepared on the following basis:

- a The financial statements of the parent company and its Associate Concern has been consolidated on a line by line basis by adding together the book values of the items like assets, liabilities, incomes and expenses.
- b CFS are prepared after fully eliminating intra group balances, intra group transactions and unrealised profits from the intra group transactions.
- 3 Accounting policies and Notes on Accounts of the financial statements of the Parent Company and its Associate Concern are set out in their respective financial statements. However, the Company has disclosed such notes and details which represents the needed disclosure to serve as a guide for better understanding of the Group's position.
- **4** Audited CFS as at March 31, 2012 comprise the financial statements of Zydus Wellness Limited [ZWL], India and its Associate Concern, Zydus Wellness-Sikkim, in which ZWL holds 98%.



## Notes to the Consolidated Financial Statements

		INF	R - Lacs
		Figures	as at end of
		Current Reporting Period	Previous Reporting Period
		Ма	rch 31
		2012	2011
: 1	- Share Capital:		
Autl	norised:		
	4,50,00,000 [as at March 31, 2011 : 4,50,00,000] Equity Shares of Rs.10/- each	4,500	4,500
		4,500	4,500
้รรม	ed, Subscribed and Paid-up:		
	3,90,72,089 [as at March 31, 2011 : 3,90,72,089] Equity Shares		
	of Rs.10/- each fully paid up	3,907	3,907
Tota	l	3,907	3,907
A	There is no change in the numbers of shares at the beginning		
	and at the end of the reporting period.		
В	Number of shares at the end of reporting period. The Company has only equity shares. All equity shares carry equal	3,90,72,089	3,90,72,089
D	rights with respect to voting and dividend. In the event of		
	liquidation of the Company, the equity shareholders shall be entitled		
	to proportionate share of their holding in the assets remaining		
	after distribution of all preferential amounts.		
C	Details of Shareholders holding more than 5% of equity shares of		
	Rs. 10/- each, fully paid-up: Cadila Healthcare Limited		
	Number of Shares	2,74,43,274	2,74,43,274
	% to total share holding	70.24%	70.24%
	Life Insurance Corporation of India	70.2470	70.2470
	Number of Shares	20,35,315	19,73,199
	% to total share holding	5.21%	5.05%
D	Number of Shares held by holding company and its		
	subsidiary company		
	a) Cadila Healthcare Limited [Holding company]	2,74,43,274	2,74,43,274
_	b) Zydus Animal Health Limited [Fellow subsdiary]	7,20,481	7,20,481
E	The Company has issued the Equity Shares pursuant to the Composite Scheme of Arrangement between the Company and		
	Cadila Healthcare Limited, Zydus Hospitals and Medical Research		
	Private Limited, their respective shareholders and creditors		
	approved by Hon'ble High Court of Gujarat at Ahmedabad, vide		
	order dated October 23, 2008 in the year 2008–09. The Company		
	has issued 3,34,96,989 equity shares of Rs. 10/- each fully paid-		



	IN	R - Lacs
	Figures	as at end of
	Current	Previous
	Reporting Period	Reporting Period
		arch 31
	2012	2011
te: 2 - Reserves and Surplus:		
Other Reserves:		
General Reserves:		
Balance as per last Balance Sheet	1,600	955
Add: Transfer from Surplus in statement of Profit and Loss	900	645
	2,500	1,600
Surplus in statement of Profit and Loss:		
Balance as per last Balance Sheet	8,682	5,196
Add: Profit for the reporting period	6,768	5,948
	15,450	11,144
Less: Appropriations:		
Dividends:		
Proposed Dividend	1,954	1,563
Corporate Dividend Tax on Proposed Dividend	317	254
Transfer to General Reserve	900	645
	3,171	2,462
Balance as at the end of reporting period	12,279	8,682
Total	14,779	10,282
e : 3 - Deferred Tax:		
A Break up of Deferred Tax Liabilities and Assets into major		
components of the respective balances are as under:		
Deferred Tax Liabilities:		
Depreciation	516	218
Deferred Tax Assets:		
Retirement benefits	18	25
Amalgamation Expenses	39	64
Provision for Expiry and Breakages	8	18
Total	65	107
Net Deferred Tax Liabilities	451	111
B The Deferred Tax Liabilities/[Assets] for the period provided in the Statement of Profit and Loss.	340	113



	INF	INR - Lacs		
	Figures	as at end of		
	Current	Previous		
	Reporting	Reporting		
	Period	Period		
	Ma 2012	2011		
Note : 4 - Other Long Term Liabilities:	2012	2011		
Trade Deposits	44	35		
Others	16	5		
Total	60	40		
Note : 5 - Long Term Provisions:				
Provision for retirement benefits	2	2		
Total	2	2		
Note : 6 - Trade Payables:				
Micro, Small and Medium Enterprises	0	C		
Others	4,186	4,182		
Total	4,186	4,182		
Note : 7 - Other Current Liabilities:				
	17	11		
Unpaid Dividends Advances from Debtors	17 192	12		
Others	721	1,272		
Total	930	1,464		
Note : 8 - Short Term Provisions:				
Provision for Employee Benefits	21	42		
Others:	21			
Proposed dividend	1,954	1,563		
Corporate Dividend Tax on proposed dividend	317	254		
Provision for taxation [Net of advance payment of tax]	1	(		
Provision for claims for product expiry and return of goods	24	50		
	2,296	1,87		
Total	2,317	1,915		



#### Note: 9 -Fixed Assets:

#### A Tangible Assets:

				INR ·	- Lacs				
	Free hold Land	Lease hold Land	Buildings	Plant and Equipment	Furniture and Fixtures	Vehicles	Office Equipment	Total	
Gross Block:									
As at March 31, 2011	578	524	486	2,638	20	41	81	4,368	
Additions	8	46	1,151	2,839	15	70	29	4,158	
Disposals				(49)				(49)	
Other adjustments				3			(3)	0	
As at March 31, 2012	586	570	1,637	5,431	35	111	107	8,477	
Depreciation:									
As at March 31, 2011		7	86	630	7	4	57	791	
Charge for the period		6	49	308	7	7	7	384	
Disposals				(18)				(18)	
Other adjustments								(0)	
As at March 31, 2012	0	13	135	920	14	11	64	1,157	
Net Block:									
As at March 31, 2011	578	517	400	2,008	13	37	24	3,577	
As at March 31, 2012	586	557	1,502	4,511	21	100	43	7,320	

#### **B** Intangible Assets:

	Goodwill	Brands/ Trademarks	Technical Know-how	Commercial Rights	Total
Gross Block:					
As at March 31, 2011	2,282	5	2	10	2,299
Additions					0
Disposals					0
Other adjustments					0
As at March 31, 2012	2,282	5	2	10	2,299
Amortisation:					
As at March 31, 2011		2	1	5	8
Charge for the period		1		1	2
Disposals					0
As at March 31, 2012	0	3	1	6	10
Net Block:					
As at March 31, 2011	2,282	3	1	5	2,291
As at March 31, 2012	2,282	2	1	4	2,289



Note: Break up of additio	ns, disposals a	and other adju					
	· 1			previou		• •	
		Tangible Asse				ntangible /	
	Gross Block	Depreciation	Net Block		Block	Depreciat	
As at March 31, 2010	2,575	639	1,936	2,	,299	7	2,292
Additions Disposals	2,198 405	152	2,046 405			1	(1) 0
Other adjustments	405		405				0
As at March 31, 2011	4,368	791	3,577	2,	,299	8	2,291
:							
							- Lacs
						-	as at end of
						rrent orting	Previous Reporting
						eriod	Period
						Ma	rch 31
					2	012	2011
lote : 10 - Long Term Loan	s and Advance	es:					
[Unsecured, Considered	Good unless o	therwise stated	d]				
Capital Advances						97	606
Other Deposits						54	43
Other Loans and Advanc	es:						
Advance payment	of Tax [Net of	Provision for t	axation]			204	38
Other advances rec		ish or in kind o	or for			0	10
value to be re	ceived					9	18
						213	56
Total						364	705
lote : 11 - Inventories:							
Classification of Invento	ories:					653	
Raw Materials Finished Goods						657 1 107	558
Stock-in-Trade						1,197	158
						310	1,517
Work-in-Progress						56	0
Packing Materials						521	205
						2,741	2,438



	INI	INR - Lacs		
	Figures	as at end of		
	Current	Previous		
	Reporting Period	Reporting Period		
		rch 31		
	2012	2011		
lote : 12 - Trade Receivables:				
[Unsecured, Considered good]				
Outstanding for a period exceeding six months from the date				
they are due for payment	0	1		
Others	71	10		
Total	71	11		
	/1			
ote: 13 - Cash and Bank Balances:				
Balances with Banks	13,148	8,97		
Cash on Hand	3			
Total	13,151	8,97		
lotat	15,151	0,57		
ote: 14 - Short Term Loans and Advances:				
[Unsecured, Considered Good]				
Others:				
Balances with Custom/Central Excise/Sales Tax Authorities	106	15		
Advances to Suppliers	116	22		
Advances recoverable in cash or in kind or for value to be received	519	24		
Total	741	62		
ote : 15 - Other Current Assets:				
Interest Receivable	10			
Insurance claim Receivables	8	4		
Prepaid Expenses	30	6		
Total	48	10		



		INF	R - Lacs
		Figures	as at end of
		Current Reporting Period	Previous Reporting Period
		Ма	rch 31
		2012	2011
ote: 16 - Contingent Liabilities and co	mmitment [to the extent not pro	ovided for]:	
A Contingent Liabilities:			
a In respect of claims against acknowledged as debts.	the Companies not	20	20
b Other money for which the	company is contingently liable:		
i In respect of Sales Tax appellate authorities.	<pre>matters pending before</pre>	55	61
•	Tax matters pending before		
appellate authorities.		165	119
c In respect of guarantees given by the Co	ven by Banks and/or counter	221	2
• • •	iability which may arise out of		E
non fulfillment of export of	oligation against import of		
machinery under EPCG sche	me.	155	155
B Commitments:			
Estimated amount of contracts received a contracts received a contract of the	-	105	703
		INF	R - Lacs
		Figur	es for the
		Current Reporting Period	Previous Reporting Period
			rch 31
		2012	2011
lote : 17 - Other Operating Revenue:			
Miscellaneous Income		126	96
Total		126	96
	=		
lote : 18 - Other Income:			
Interest Income [Gross]		885	622
Profit on sale of Mutual Fund Investm	ents	11	0
Other Non-operating Income		5	99
Total		901	721



Figures for the Current Reporting PeriodCurrent Reporting PeriodPrevious Reporting Period20122011Note : 19 - Cost of Materials Consumed:2012Naterials: Stock at commencement Add : Purchases558Add : Purchases6,961Add : Purchases6,961Add : Purchases6,572Packing Materials consumed6,582Packing Materials consumed2,552Packing Materials consumed2,552Packing Materials consumed2,366Total9,414Verticase of Stock-in-Trade:		INR - Lacs		
Reporting PeriodReporting PeriodNote : 19 - Cost of Materials Consumed:20122011Note : 19 - Cost of Materials Consumed:55839Add : Purchases6,9614,800Add : Purchases6,9614,800Add : Purchases657558Becking Materials consumed2,552704Packing Materials consumed2,552704Packing Materials consumed2,552704Total9,4144,985Note : 20 - Purchase of Stock-in-Trade:7,493Purchase of Stock-in-Trade2,3667,493Total2,3667,493Note : 21 - Changes in Inventories:560Stock at close: Work-in-Progress560Finished Goods1,197158Stock at close: Work-in-Trade1,5631,675Less: Stock at commencement: Finished Goods158258Stock-in-Trade1,5631,675Less: Stock at commencement: Finished Goods158258Stock-in-Trade1,517959Jbifferential Excise Duty on Opening and Closing stock of Finished Goods112(458)Differential Excise Duty on Opening and Closing stock of Finished Goods112(458)Output112(458)(223)0		Figur	es for the	
Period         Period         Period           Note : 19 - Cost of Materials Consumed:         2012         2011           Raw Materials:         Stock at commencement         558         39           Add : Purchases         6,961         4,800           Add : Purchases         6,961         4,800           Packing Materials consumed         2,552         558           Packing Materials consumed         2,552         704           Total         9,414         4,985           Note : 20 - Purchase of Stock-in-Trade:         7,493         7,493           Purchase of Stock-in-Trade         2,366         7,493           Total         2,366         7,493           Note : 21 - Changes in Inventories:         556         0           Stock at close:         Work-in-Progress         556         0           Finished Goods         1,197         158         310         1,517           Less: Stock at commencement:         1,563         1,675         1,217           Finished Goods         158         258         1,517         959           Differential Excise Duty on Opening and Closing stock of Finished Goods         1,217         (458)				
March 31           2012         2011           Note : 19 - Cost of Materials Consumed:         558         39           Add : Purchases         558         39           Add : Purchases         6,961         4,800           Add : Purchases         657         558           Bess : Stock at close         657         558           Packing Materials consumed         2,552         704           Total         9,414         4,985           Note : 20 - Purchase of Stock-in-Trade:         2,366         7,493           Purchase of Stock-in-Trade         2,366         7,493           Total         2,366         7,493           Note : 21 - Changes in Inventories:         56         0           Stock at close:         Work-in-Progress         56         0           Finished Goods         1,197         158         1,517           Stock at commencement:         1,563         1,675         1,217           Ess: Stock at commencement:         158         258         1,517         959           Differential Excise Duty on Opening and Closing stock of Finished Goods         (23)         0         0				
20122011Note : 19 - Cost of Materials Consumed:				
Raw Materials:         558         39           Add : Purchases         6,961         4,800           Add : Purchases         6,961         4,800           Less : Stock at close         657         558           Packing Materials consumed         2,552         704           Packing Materials consumed         2,552         704           Total         9,414         4,985           Note : 20 - Purchase of Stock-in-Trade:         2,366         7,493           Total         2,366         7,493           Note : 21 - Changes in Inventories:         2         6           Stock at close:         Work-in-Progress         56         0           Finished Goods         310         1,517         158           Stock at close:         1,563         1,675         1,217           Less: Stock at commencement:         158         258         1,517         959           Less: Stock at commencement:         158         258         1,517         959           Differential Excise Duty on Opening and Closing stock of Finished Goods         112         (458)         0				
Stock at commencement         558         39           Add : Purchases         6,961         4,800           Less : Stock at close         657         558           Packing Materials consumed         2,552         704           Total         9,414         4,985           Note : 20 - Purchase of Stock-in-Trade         2,366         7,493           Total         2,366         7,493           Note : 21 - Changes in Inventories:         2,366         7,493           Note : 21 - Changes in Inventories:         56         0           Stock at close:         Work-in-Progress         56         0           Finished Goods         1,197         158           Stock at close:         310         1,517           Less: Stock at commencement:         1,563         1,675           Finished Goods         158         258           Stock-in-Trade         158         258           Stock-in-Trade         1,675         1,217           Differential Excise Duty on Opening and Closing stock of Finished Goods         (223)         0	Note : 19 - Cost of Materials Consumed:			
Add : Purchases       6,961       4,800         Less : Stock at close       657       558         Packing Materials consumed       2,552       704         Total       9,414       4,985         Note : 20 - Purchase of Stock-in-Trade:       2,366       7,493         Purchase of Stock-in-Trade       2,366       7,493         Total       2,366       7,493         Note : 21 - Changes in Inventories:       2       56         Note : 21 - Changes in Inventories:       56       0         Stock at close:       56       0         Work-in-Progress       56       0         Finished Goods       1,197       158         Stock-in-Trade       1,563       1,675         Less: Stock at commencement:       1,563       1,675         Finished Goods       158       258         Stock-in-Trade       158       258         Stock-in-Trade       1,675       1,217         Differential Excise Duty on Opening and Closing stock of Finished Goods       0       0	Raw Materials:			
Less : Stock at close         7,519         4,839           Packing Materials consumed         657         558           Packing Materials consumed         2,552         704           Total         9,414         4,985           Note : 20 - Purchase of Stock-in-Trade:         7,493           Purchase of Stock-in-Trade         2,366         7,493           Total         2,366         7,493           Note : 21 - Changes in Inventories:         2,366         7,493           Stock at close:         0         0           Work-in-Progress         56         0           Finished Goods         1,197         158           Stock at close:         310         1,517           Less: Stock at commencement:         1,563         1,675           Finished Goods         158         258           Stock-in-Trade         1,517         959           Joffs         1,517         959           Joffs         1,517         959           Differential Excise Duty on Opening and Closing stock of Finished Goods         0	Stock at commencement	558	39	
Less : Stock at close657558Packing Materials consumed2,552704Packing Materials consumed2,552704Total9,4144,985Note : 20 - Purchase of Stock-in-Trade:2,3667,493Purchase of Stock-in-Trade2,3667,493Total2,3667,493Note : 21 - Changes in Inventories:00Stock at close: Work-in-Progress560Finished Goods1,197158Stock at close: Work-in-Trade3101,517Less: Stock at commencement: Finished Goods158258Stock-in-Trade1,517959Less: Stock at commencement: Finished Goods1,6751,217Differential Excise Duty on Opening and Closing stock of Finished Goods00	Add : Purchases	6,961	4,800	
Less : Stock at close657558Packing Materials consumed2,552704Packing Materials consumed2,552704Total9,4144,985Note : 20 - Purchase of Stock-in-Trade:2,3667,493Purchase of Stock-in-Trade2,3667,493Total2,3667,493Note : 21 - Changes in Inventories:00Stock at close: Work-in-Progress560Finished Goods1,197158Stock at close: Work-in-Trade3101,517Less: Stock at commencement: Finished Goods158258Stock-in-Trade1,517959Less: Stock at commencement: Finished Goods1,6751,217Differential Excise Duty on Opening and Closing stock of Finished Goods00		7,519	4,839	
Packing Materials consumed2,552704Total9,4144,985Note : 20 - Purchase of Stock-in-Trade:2,3667,493Purchase of Stock-in-Trade2,3667,493Total2,3667,493Note : 21 - Changes in Inventories:00Note : 21 - Changes in Inventories:560Stock at close:560Work-in-Progress560Finished Goods1,197158Stock-in-Trade3101,517Less: Stock at commencement:1,5631,675Finished Goods1,517959Stock-in-Trade1,6751,217Differential Excise Duty on Opening and Closing stock of Finished Goods112Otifferential Excise Duty on Opening and Closing stock of Finished Goods0	Less : Stock at close			
Packing Materials consumed2,552704Total9,4144,985Note : 20 - Purchase of Stock-in-Trade:2,3667,493Purchase of Stock-in-Trade2,3667,493Total2,3667,493Note : 21 - Changes in Inventories:00Note : 21 - Changes in Inventories:560Stock at close:560Work-in-Progress560Finished Goods1,197158Stock-in-Trade3101,517Less: Stock at commencement:1,5631,675Finished Goods1,517959Stock-in-Trade1,6751,217Differential Excise Duty on Opening and Closing stock of Finished Goods112Otifferential Excise Duty on Opening and Closing stock of Finished Goods0		6 862	/ 291	
Total9,4144,985Note : 20 - Purchase of Stock-in-Trade:2,3667,493Purchase of Stock-in-Trade2,3667,493Total2,3667,493Note : 21 - Changes in Inventories:0Stock at close: Work-in-Progress560Finished Goods1,197158Stock-in-Trade3101,517Less: Stock at commencement: Finished Goods158258Stock-in-Trade1,6751,217Differential Excise Duty on Opening and Closing stock of Finished Goods00	Packing Materials consumed			
Note : 20 - Purchase of Stock-in-Trade:Purchase of Stock-in-Trade2,366Total2,3667,493Total2,366Note : 21 - Changes in Inventories:Stock at close: Work-in-Progress56Work-in-Progress56Finished Goods1,197Stock-in-Trade3101,5631,675Less: Stock at commencement: Finished Goods Stock-in-Trade158Stock-in-Trade1,675Differential Excise Duty on Opening and Closing stock of Finished Goods (223)0				
Purchase of Stock-in-Trade2,3667,493Total2,3667,493Note : 21 - Changes in Inventories:Stock at close: Work-in-Progress560Finished Goods1,197158Stock-in-Trade3101,517Less: Stock at commencement: Finished Goods Stock-in-Trade158258Stock-in-Trade1,6751,217Differential Excise Duty on Opening and Closing stock of Finished Goods0112Output000	Total	9,414	4,985	
Purchase of Stock-in-Trade2,3667,493Total2,3667,493Note : 21 - Changes in Inventories:Stock at close: Work-in-Progress560Finished Goods1,197158Stock-in-Trade3101,517Less: Stock at commencement: Finished Goods Stock-in-Trade158258Stock-in-Trade1,6751,217Differential Excise Duty on Opening and Closing stock of Finished Goods0112Output000				
Total2,3667,493Note : 21 - Changes in Inventories:Note : 21 - Changes in Inventories:Stock at close: Work-in-Progress560Finished Goods1,197158Stock-in-Trade3101,517Less: Stock at commencement: Finished Goods Stock-in-Trade1,5631,675Less: Stock at commencement: Finished Goods Stock-in-Trade158258Differential Excise Duty on Opening and Closing stock of Finished Goods (223)0112	Note : 20 - Purchase of Stock-in-Trade:			
Note : 21 - Changes in Inventories:Stock at close:56Work-in-Progress56Work-in-Progress56Stock-in-Trade1,197Stock at commencement:1,563Finished Goods1,517Less: Stock at commencement:158Finished Goods158Stock-in-Trade1,517Differential Excise Duty on Opening and Closing stock of Finished Goods0	Purchase of Stock-in-Trade	2,366	7,493	
Stock at close:56Work-in-Progress56Finished Goods1,197Stock-in-Trade310Less: Stock at commencement:1,563Finished Goods158Stock-in-Trade158Stock-in-Trade158Differential Excise Duty on Opening and Closing stock of Finished Goods0	Total	2,366	7,493	
Stock at close:56Work-in-Progress56Finished Goods1,197Stock-in-Trade310Less: Stock at commencement:1,563Finished Goods158Stock-in-Trade158Stock-in-Trade158Differential Excise Duty on Opening and Closing stock of Finished Goods0				
Work-in-Progress560Finished Goods1,197158Stock-in-Trade3101,517Less: Stock at commencement: Finished Goods Stock-in-Trade158258Stock-in-Trade1,5179591,6751,217959Differential Excise Duty on Opening and Closing stock of Finished Goods (223)0	Note : 21 - Changes in Inventories:			
Finished Goods1,197158Stock-in-Trade3101,517Less: Stock at commencement: Finished Goods Stock-in-Trade1,5631,675Stock-in-Trade1582581,5179591,217Differential Excise Duty on Opening and Closing stock of Finished Goods 0112(458) 0	Stock at close:			
Stock-in-Trade3101,517Less: Stock at commencement: Finished Goods Stock-in-Trade1,5631,675Stock-in-Trade1,5179591,6751,217112Differential Excise Duty on Opening and Closing stock of Finished Goods (223)0	Work-in-Progress	56	0	
Less: Stock at commencement: Finished Goods Stock-in-Trade 1,563 1,675 1,517 959 1,675 1,217 112 (458) (223) 0	Finished Goods	1,197	158	
Less: Stock at commencement:       158       258         Finished Goods       1,517       959         Stock-in-Trade       1,675       1,217         Differential Excise Duty on Opening and Closing stock of Finished Goods       (223)       0	Stock-in-Trade	310	1,517	
Finished Goods       158       258         Stock-in-Trade       1,517       959         1,675       1,217         Differential Excise Duty on Opening and Closing stock of Finished Goods       (458)         0       0		1,563	1,675	
Stock-in-Trade       1,517       959         1,675       1,217         Differential Excise Duty on Opening and Closing stock of Finished Goods       112       (458)         0       0	Less: Stock at commencement:			
Differential Excise Duty on Opening and Closing stock of Finished Goods       (458)         (223)       0	Finished Goods	158	258	
Differential Excise Duty on Opening and Closing stock of Finished Goods (223) (458) (223) (223)	Stock-in-Trade	1,517	959	
Differential Excise Duty on Opening and Closing stock of Finished Goods (223) 0		1,675	1,217	
Differential Excise Duty on Opening and Closing stock of Finished Goods (223) 0		112	(458)	
<b>Total</b> (111) (458)	Differential Excise Duty on Opening and Closing stock of Finished Goods			
	Total	(111)	(458)	



	INR - Lacs Figures for the	
	Current	Previous
	Reporting	Reporting
	Period	Period
	2012	2011
Note : 22 - Employee Benefits Expense:	2012	2011
Salaries and wages	1,928	1,749
Contribution to provident and other funds	81	60
Staff welfare expenses	52	21
Total	2,061	1,830
lote : 23 - Other Expenses:		
Consumption of Stores and spare parts	145	12
Power & fuel	278	106
Rent	171	116
Repairs to Buildings	11	4
Repairs to Plant and Machinery	17	25
Repairs to Others	69	31
Insurance	42	21
Rates and Taxes	69	42
Managing Directors' Remuneration	112	80
Commission to Directors	10	8
Net Loss on foreign currency transactions and translation	23	3
Commission on sales	720	688
Freight and forwarding on sales	896	934
Advertisement & Sales Promotion expenses	5,970	5,916
Seminar, Conference and Exhibition	51	90
Representative Allowances	385	354
Other marketing expenses	1,622	1,812
Bad debts written off	5	39
Directors' fees	9	7
Net Loss on fixed assets	8	0
Donations	15	290
Interest to Others	3	3
Bank commission & charges	12	13
Miscellaneous Expenses	1,063	769
Total	11,706	11,363
		1



				INR - Lacs	
				Figures for the	
				Current	Previous
				Reporting Period	Reporting Period
				Ма	arch 31
				2012	2011
: 24 - (	Calcula	ation of Earnings per Equity Share [EP	S]:		
		rs and denominators used to calculate th	ne basic		
		PS are as follows:			
A Pr		tributable to Shareholders:			
	a	Before Exceptional items	INR - Lacs	6,768	5,94
	b	After Exceptional items	INR - Lacs	6,768	5,94
		d weighted average number of Equity utstanding during the period	Numbers	3,90,72,089	3,90,72,08
		value of equity share	INR	3,90,72,089 10	3,90,72,00
		Diluted EPS:	TINK	10	L
0 00	a	Before Exceptional items	INR	17.32	15.2
	a b	After Exceptional items	INR	17.32	15.2
ne com India	npany o , hence	nt Information: operates in one segment only, namely "Co e there is no geographical segment also. T d Party Transactions:			
The com in India : 26 - I	npany o , henco Relate	operates in one segment only, namely "Co e there is no geographical segment also. 1	Therefore, the seg	ment reporting is	
The com in India : 26 - I	npany o , henco Relate ame of	operates in one segment only, namely "Co e there is no geographical segment also. 1 d Party Transactions:	Therefore, the seg Related Party Re	ment reporting is	
The com in India : 26 - I A Na	npany o , henco Relate ame of Hol	operates in one segment only, namely "Co e there is no geographical segment also. T d Party Transactions: f the Related Party and Nature of the I	Therefore, the seg Related Party Re	ment reporting is	
The con in India : 26 - I A Na a	npany o , henco Relate ame of Hol Fell	operates in one segment only, namely "Co e there is no geographical segment also. T d Party Transactions: f the Related Party and Nature of the F ding Company : Cadila Healthcare Limit	Therefore, the seg Related Party Rel red	ment reporting is	s not applicab
The con in India : 26 - I A Na a	npany o , henco Relate ame of Hol Fell Dia	operates in one segment only, namely "Co e there is no geographical segment also. T d Party Transactions: f the Related Party and Nature of the I ding Company : Cadila Healthcare Limit low Subsidiaries/Concerns:	Therefore, the seg Related Party Re red Zydus Pharma	ment reporting is	s not applicab
The con in India : 26 - I A Na a	npany o , henco Relate ame of Hol Fell Dia	operates in one segment only, namely "Co e there is no geographical segment also. T d Party Transactions: f the Related Party and Nature of the H ding Company : Cadila Healthcare Limit low Subsidiaries/Concerns: lforhealth India Limited	Therefore, the seg Related Party Rel ced Zydus Pharma Nesher Pharm	ment reporting is lationship: aceuticals (USA) nown as Zynesher	Inc. [USA]
The con in India : 26 - I A Na a	npany o , henco Relate ame of Hol Fell Dia Dia	operates in one segment only, namely "Co e there is no geographical segment also. T d Party Transactions: f the Related Party and Nature of the H ding Company : Cadila Healthcare Limit low Subsidiaries/Concerns: lforhealth India Limited	Therefore, the seg Related Party Re Eed Zydus Pharma Nesher Pharm [Formerly k (USA) LLC]	ment reporting is lationship: aceuticals (USA) nown as Zynesher	Inc. [USA] LLC [USA] Pharmaceutic
The con in India : 26 - I A Na a	npany o , henco Relate ame of Hol Dia Dia Dia	operates in one segment only, namely "Co e there is no geographical segment also. T d Party Transactions: f the Related Party and Nature of the H ding Company : Cadila Healthcare Limit low Subsidiaries/Concerns: Iforhealth India Limited Iforhealth Unity Limited	Therefore, the seg Related Party Rel ed Zydus Pharma Nesher Pharm [Formerly k (USA) LLC] Zydus Healtho	ment reporting is lationship: aceuticals (USA) aceuticals (USA) nown as Zynesher	Inc. [USA] LLC [USA] Pharmaceutic
The con in India : 26 - I A Na a	npany o , henco Relate ame of Hol Dia Dia Dia Dia Ger	operates in one segment only, namely "Co e there is no geographical segment also. T d Party Transactions: f the Related Party and Nature of the I ding Company : Cadila Healthcare Limit low Subsidiaries/Concerns: Iforhealth India Limited Iforhealth Unity Limited	Therefore, the seg Related Party Rel Zydus Pharma Nesher Pharm [Formerly k (USA) LLC] Zydus Healtho Zydus Novelte	ment reporting is lationship: aceuticals (USA) nown as Zynesher care (USA) LLC [L	s not applicab Inc. [USA] LLC [USA] Pharmaceutic JSA]
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	b	Fellow Subsidiaries/Concerns:						
		M/s. Zydus Healthcare, a Partnership Firm	-	Zydus Pharmaceuticals Mexico SA De CV [Mexico]				
		Zydus International Private Limited [Ireland]	-	rmaceuticals ny SA De CV	ls Mexico Services / [Mexico]			
		Zydus Netherlands B.V. [the Netherlands]	ZAHL B.V. [the Netherlands] [Formerly kr as RFCL B.V.]			ierly known		
		Zydus France, SAS [France] ZAHL Europe E		• •	B.V. [the Netherlands] [Formerl RFCL Europe B.V.]			
		Etna Biotech S.R.L. [Italy] Bremer Pharma GmbH [Germany]		ka (Private)		Lanka]		
	С	Key Management Personnel:	to Fabruary	1/ 2012]				
		Mr. Anand G. Deo - Managing Director [U]	-	-				
_	_	Mr. Elkana N. Ezekiel - Managing Director [w.	e.f. February	14, 2012]				
В		nsactions with Related Parties:						
	The	following transactions were carried out with the	-		inary course	of business		
	а	Details relating to parties referred to in item	s 26-A [a & l	0]				
				[INF	R - Lacs]			
		Nature of transactions	Enterpr the Co		Enterpris	Subsidiaries/ ises in which mpany holds lling interest		
						· ·		
			Rep	orting perio	controlli	ng interest		
			Rep 2012	orting perio	controlli	ng interest		
		Purchases:			controlli d ended Ma	ng interes Irch 31,		
		Goods:			controlli d ended Ma 2012	ng interes arch 31, 2011		
		<b>Goods:</b> Dialforhealth India Limited Cadila Healthcare Limited	2012		controlli d ended Ma 2012 32	ng interest rrch 31, 2011 28		
		<b>Goods:</b> Dialforhealth India Limited Cadila Healthcare Limited Total	2012		controlli d ended Ma 2012	ng interest arch 31, 2011		
		<b>Goods:</b> Dialforhealth India Limited Cadila Healthcare Limited	2012	2011	controlli d ended Ma 2012 32	ng interest rrch 31, 2011 28		
		<b>Goods:</b> Dialforhealth India Limited Cadila Healthcare Limited Total <b>Services:</b>	2012 5 5	0	controlli d ended Ma 2012 32	ng interes rch 31, 2011 28		
		<b>Goods:</b> Dialforhealth India Limited Cadila Healthcare Limited Total <b>Services:</b> Cadila Healthcare Limited	2012 5 5 43	2011 0 10	controlli d ended Ma 2012 32 32	ng interes irch 31, 2011 28 28		
		Goods: Dialforhealth India Limited Cadila Healthcare Limited Total Services: Cadila Healthcare Limited Total Sales: Goods:	2012 5 5 43 48	2011 0 10 10	controlli d ended Ma 2012 32 32	ng interes Irch 31, 2011 28 28		
		Goods: Dialforhealth India Limited Cadila Healthcare Limited Total Services: Cadila Healthcare Limited Total Sales: Goods: Cadila Healthcare Limited	2012 5 5 43	2011 0 10	controlli d ended Ma 2012 32 32 32	ng interes Irch 31, 2011 28 28 28 28		
		Goods: Dialforhealth India Limited Cadila Healthcare Limited Total Services: Cadila Healthcare Limited Total Sales: Goods: Cadila Healthcare Limited Zydus Animal Health Limited	2012 5 5 43 48	2011 0 10 10	controlli d ended Ma 2012 32 32	ng interes Irch 31, 2011 28 28 28 28 28 12		
		Goods: Dialforhealth India Limited Cadila Healthcare Limited Total Services: Cadila Healthcare Limited Total Sales: Goods: Cadila Healthcare Limited	2012 5 5 43 48	2011 0 10 10	controlli d ended Ma 2012 32 32 32	ng interes irch 31, 2011 28 28 28 28		
		Goods: Dialforhealth India Limited Cadila Healthcare Limited Total Services: Cadila Healthcare Limited Total Sales: Goods: Cadila Healthcare Limited Zydus Animal Health Limited Liva Healthcare Limited Dialforhealth India Limited	2012 5 5 43 48	2011 0 10 10	controlli d ended Ma 2012 32 32 32 32 7	ng interes irch 31, 2011 28 28 28 28 28 12		
		Goods: Dialforhealth India Limited Cadila Healthcare Limited Total Services: Cadila Healthcare Limited Total Sales: Goods: Cadila Healthcare Limited Zydus Animal Health Limited Liva Healthcare Limited Dialforhealth India Limited Total Dividend Paid:	2012 5 5 43 48 91 91	2011 0 10 10 60 60	controlli d ended Ma 2012 32 32 32 32 7 0.13	ng interes irch 31, 2011 28 28 28 28 28 28 12 0.04		
		Goods: Dialforhealth India Limited Cadila Healthcare Limited Total Services: Cadila Healthcare Limited Total Sales: Goods: Cadila Healthcare Limited Zydus Animal Health Limited Liva Healthcare Limited Dialforhealth India Limited	2012 5 5 43 48 91	2011 0 10 10 60	controlli d ended Ma 2012 32 32 32 32 7 0.13	ng interes irch 31, 2011 28 28 28 28 28 28 12 0.04		



b	Details relating to persons referred to in item 26 - A [c] above :					
				INR - Lacs		
				Fig	ures f	or the
				Current Reporting Period		Previous Reporting Period
					March	31
				2012		2011
	Remuneration:					
	Mr. Anand G. Deo - Managing Director [Upto February 14, 2012]			9	4	80
		ekiel - Managing Director uary 14, 2012]		1	8	(
ote:27						
This has reporting	ed Schedule VI has become e significantly impacted the di g period's figures have been eporting period's classificati	sclosure and presentation regrouped/reclassified w	made in the	e financial st	ateme	nts. Previou
Signature	s to Significant Accounting	g Policies and Notes 1 to	o 27 to the	Financial S	tatem	ents
For Manub Chartered	Accountants tration Number: 106041W	Amit B. Jain	<u>Fo</u> Dhaval I	or and on be	Panl	<u>f the Board</u> kaj R. Patel Chairman a N. Ezekiel
Partner Membershi	ip Number: 100116 hmedabad.	Chief Financial Officer	Dirarati			ng Director

		Zydus Wellness
Proxy & Attendance Slip		
Registered Office: "Zydu	<b>LLNESS LIMITED</b> Is Tower", Satellite Cross Highway, Ahmedabad- 3	
FOR	M OF PROXY	
I/We	of	being a
member/members of ZYDUS WELLNESS LIMITED her	eby appoint	of
or fail	ing him/her	of
EIGHTEENTH ANNUAL GENERAL MEETING of the con 2012 at 10.00 A.M. at H. T. Parekh Hall, Ahmedabac Sarabhai Marg, Ahmedabad–380 015 and at any adj	npany scheduled to be H I Management Association	neld on Friday, the 27th day of July
Ledger Folio No./Client ID No.		Signature Affix
No. of shares		revenue
Signed this day of	2012	stamp of requisite
IMPORTANT		value
<ol> <li>This form duly completed and signed across th Company should be deposited at the registered fixed for the commencement of the meeting.</li> </ol>		
2. A proxy need not be a member.		
~		⊱
Registered Office: "Zydu	<b>LLNESS LIMITED</b> Is Tower", Satellite Cross Highway, Ahmedabad- 3	
ATTEN	IDANCE SLIP	
PLEASE COMPLETE THIS ATTENDANCE SLIP AND HAN SHAREHOLDERS MAY OBTAIN ADDITIONAL ATTENDAM		ANCE OF THE MEETING HALL. JOINT
NAME		
REG FOLIO NO./CLIENT ID NO.		
NO OF SHARES HELD		
I hereby record my presence at the Eighteenth Annu of July 2012 at 10.00 A.M. at H. T. Parekh Hall, A Dr. Vikram Sarabhai Marg, Ahmedabad–380 015.		

X

Signature of Shareholder/Proxy

# **Our Vision**

We bring Wellness to your Life... We will create new experiences by our products that will nourish, nurture and energise your life. We shall lead the way through innovation and be a Rs.500 crore company by 2013.







If undelivered, please return to: Zydus Wellness Limited

A subsidiary of Cadila Healthcare Ltd. Regd. Office: Zydus Tower, Satellite Crossroads, Ahmedabad-380 015, Gujarat. www.zyduswellness.in