

Listing Department

BSE LIMITED

P J Towers, Dalal Street, Fort,

Mumbai–400 001

Listing Department
NATIONAL STOCK EXCHANGE OF INDIA LIMITED
Exchange Plaza, Bandra Kurla Complex,
Bandra (E),

Mumbai-400 051

Re: Audited Financial Results for the quarter / year ended on March 31, 2019

Code: 531 335

Code: ZYDUSWELL

Dear Sir,

Please find attached herewith the audited financial results for the quarter / year ended on March 31, 2019, reviewed by the Audit Committee and taken on record by the Board of Directors today i.e. May 28, 2019 pursuant to Regulation No. 33[2][a] of the SEBI [Listing Obligations and Disclosure Requirements] Regulations, 2015.

Please receive the same in order.

Thanking you,

Yours faithfully,

For, ZYDUS WELLNESS LIMITED

DHANRAJ P. DAGAR COMPANY SECRETARY

Encl.: As above

Zydus Wellness					Registered Tel. No.	Lydus Weliness Limited Registered office: House No. 6 & 7, Sigma Commerce Zone, Nr. Iscon Temple, Sanchej-Gandhinagar Highway, Ahmedabad- 380 015. Tel. No. (+91-79) 67775888 Fax No.: (+91-79) 67775811 Website: www.zydusweliness.in, CIN No: L15201G1994PLC023490	30 015. 3490				
						Statement of Audited Results for the Quarter and Year Ended 31/03/2019			i		
		Rupees in Lakhs	2 2				,		Rupees in Lakhs		
		Corresponding 3	Year to date figures for the		ş. Ş.	Particulars			Corresponding 3	Year to date figures for the	
31/03/2019	- L	31/03/2018 in the previous year	ended 31/03/2019	rear to date rightes for the previous year ended 31/03/2018			3 Months ended 31/03/2019	Preceding 3 months ended 31/12/2018	months ended 31/03/2018 in the previous year		Year to date figures for the previous year ended 31/03/2018
	o included in			***************************************	-	Revenue	-	Ontouncal		Lacontract	naninan
41,615	14,541	13,167	84,282	52,114	o.	Revenue from operations	3,411	8,130	6,908	25,461	26,488
849	1,042	945	3,888	3,506		Other income	3,058	1,029	810	6,055	2,754
42,464	15,583	14,112	88,170	55,620	•	Total Revenue	6,469	9,159	7,718	31,516	29,242
16 255	4 486	4.465	29.263	16.018	۰.	Expenses Cost of materials consumed	7 434	3 550	2 262	•	2
2925	*	, ;	3,002	10	.	Purchases of stock-in-trade	17	36	0	80	2,1,0
(2,435)	114	(85)	(2,428)	61	c	Changes in inventories of finished goods, work-in-progress and stock-in-trade	35	(59)	(37)	8	(<u>2</u>
•	0	,		852	_	Excise duty on sales	•	0	•		
3,459	1,758	1,435	8,560	5,664	n	Employee benefits expense	678	874	633	3,091	2,648
2,875	£ ;	42	3,009	170		Finance costs	2,866	1 41	8	2,993	159
4 6 6 6	2 7 7 10	2 000 C	15.731	8 Q63 7 80 8	<i>-</i> •	Advantisement & monocition expenses	ž \$	§ 0	\$ X	. 631	351
7,169	1,610	1,927	13,274	7,999	- :	Other expenses	1.137	1.007	879	4.196	3,455
37,516	11,025	10,082	71,107	40,645	_	Total expenses	7,450	5,119	3,957	21,800	15,829
4,948	4,558	4,030	17,063	14,975	ω ω	Profft/ (Loss) before tax (1-2) Tay propose	(961)	4,040	3,761	9,716	13,413
520	993	835	3,109	3,071		- Lurrent tax	.	80	132	r	
(1,803)	(477)	(496)	(3,170)	(1,748)		Deferred tax	14	1	ı.	(8)	
(1,283)	516	339	(61)	1,323	•	Total tax expenses	28	81	133	86	
6,231	4,042	3,691	17,124	13,652	יט ת	Net Profit before Non-Controlling Interests (3-4)	(1,009)	3,959	3,628	9,630	13,381
6,231	3,969	3,625	16,914	13,391	7	Net Profit after tax and Non -Controlling Interests (5-6)	(1,009)	3.959	3.628	9.630	13.381
					o	Other Comprehensive Income (OCI)					
. .	(23)	(36)	5 N	. ∷	. .	Items that will not be reclassified to profit or loss (net of tax) frame that will be anclassified to profit or loss (net of tax)	. \$	(13)	(39)	. å	
48	(23)	(36)	2	11		Other Comprehensive Income (OCI)	46	(13)	(39)	43	
6,279	4,019	3,655	17,126	13,663	9	Total Comprehensive Income (5+8)	(963)	3,946	3,589	9,673	13,402
					6	otal Comprehensive Income attributable to:					
6,279	3,946	3,589	16,916	13,402		Owners of the company	(963)	3,946	3,589	9,673	13,402
•	73	8	210	261	-	Non-Controlling Interests	•	0	0	•	0
5,766	3,907	3,907	5,766	3,907	: =		5,766	3,907	3,907	5,766	3,907
37,500		1	37,500		ti	keserve extraunity kevoluotorii keserve as per batalice shees of previous accountity year (i.e., orner cytus) Debenture Redemation Reserve	37.500		ı	3,26,756	55,212
					74	Earnings per share				1	
14.77	10.16	9.28	40.10	34.27	20	Basic (Rs.)	(2.39)	10.13	9.29	22.83	34.25
14.77	10.16	9.28	e 40.10	34.27		Diluted (Rs.)	(2.39)	10.13	9.29	22.83	34.25
			6.67	89.31	16	Debt Service Coverage Ratio			_	4.25	85.19
			•								

[14]	[13]	[12]	[11]	[10]	9	[8]	3	<u>e</u> 2	≆	Ξ	[2]	[1]	
Figures of previous reporting periods have been regrouped/ reclassified wherever necessary to correspond with the figures of the current reporting period.	Figures for the quarter ended March 31, 2019 are balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year.	The Board of Directors of the Company at its meeting held on May 28, 2019 , inter alia, has recommended a Dividend of Rs.5/-[@50%] per equity share on 5,76,64,144 equity shares of Rs. 10/- each for the financial year	The Government of India has introduced the Goods and Service Tax (GST) with effect from July 01, 2017 which replaces excise duty and various other indirect taxes. As per Ind AS 115, (earlier Ind AS 18), Revenue from operations for the period from July 1, 2017 to March 2018 is reported net of GST. Revenue from operations for periods upto June 30, 2017 are reported inclusive of excise duty which is now subsumed in GST.	classing in the relatings of the RCUS by anny or the leading agencies ourning the year. Effective April 1, 2018, the Company has adopted find AS 115, Revenue from Contracts with Customers', using the cumulative effect method which is applied to contracts that were not completed as of April 1, 2018. Accordingly, the comparative numbers for the previous reporting periods have not been retrospectively adjusted. The application of Ind AS 115 did not have any material impact on the financial statements of the Company.	The Company has issued Secured Redeemable Non Convertible Detentures (NCDs) of INR 150000 Lass, which are repoyable in three equal yearly installments starting from January 16, 2022. These debenfures are secured by early of charge on specific brands. The asset cover of the said NCDs as on March 12, 2019 exceeds hundred percent of the principal amount of the NCDs. The Company has created Detenture Redemption Reserved its 31,500 Liab's representing 25% of the value of debenfures outstanding out of profits of the company available for payment of dividend as per the provisions of Companies Act, 2013. The Company obtained long to the Company obtained specific actions to the second of the NCDs and was assigned credit ratings of "CRISTL AA+/ Stable" from CRISTL and "CARE AA+/ Stable" from CARE.	Goodwill amounting to INR 379692 Laldts arising on the acquisition of HIPL represents the excess of the cost of acquisition over the Group's interest in the net fair value of the identifiable assets and liabilities of HIPL representation of HIPL represents the excess of the cost of acquisition over the Group's interest in the net fair value of the identifiable assets and liabilities of HIPL	The consolidated financial statements for the quarter and year ended March 31, 2019 include the operations of HIPL from January 30, 2019 with provisional purchase price allocation [PPA] figures. The PPA figures shall be finalised within the measurement period as provided by Ind AS 103. Hence, the figures of quarter and year ended March 31, 2019 are not comparable with those of previous periods.	Mys. Zydus Welness - Sikdm, was converted into a company, namely Zydus Nutribros (Infled (ZNL), w.e.f. February 28, 2019, pursuant to which, it became a subsidiary of the Company. Pursuant to the Scheme of Amaganation between two subsidiaries of the company viz. ZNL and IIITPL, which was sanctibrosed by the Ahmedabad bench of Hon'able National Company Law Tribunal (NCLT) vide its order dated May 10, 2019 and effective date being. New 24, 2019, HIPL has been merged with ZNL w.e.f. the appointed date of March 1, 2019.	Pursuant to the definitive agreements entered into by the Company on October 24, 2018 to acquire Heinz India Private Limited [HIPL], the Company alongwith its wholly-owned entity, M/s. 2ydus Wellness – Sixtim [a partnership firm] have completed the acquisition of HIPL on January 30, 2019.		The above results have been prepared in accordance with the Companies [Indian Accounting Standards] Rules, 2015 [Ind AS] prescribed under Section 1.33 of the Companies Act, 2013 and "Other recognised accounting practices and policies to the extent applicable.		

Ahmedabad, May 28, 2019	5,45,852	54,626	276	228	3507	3880	38820	989		6925			152598	•	252	3 63	1,50,000			3,36,020		3,32,862	5,766		3,43,63,	69799	15,570	279	2,614	13,815	4,610	23,307	4,0000	4.76.053	10,299	529	2	4.099	•	54,026	3,81,974	1.031	}	_		٦,	Rupage in Lakhe	
	82,893	12,169	188	130	922	564	7732	133	0	2500			289	ક ાં	125	1 57	l ') (CF+'0/	1,316	65,212	3,907		62,693	64704	4,135	61	38,413	2,959	14,755	 3,506	cortor	18.189	7,410	233	8	74	·	16	2,282	8,090			year ended 31/03/2018	As at Previous	Lakhe	
	Total Equity & Liabilities	Total Current Liablities	(d) Current Tax Liabilities [Net]			⋾	"- total outstanding dues of creditors other than micro enterprises and small enterprises	"- total outstanding dues of micro enterprises and small enterprises	(ii) Trade Payables	(i) Borrowings	(a) Financial Liabilities:	2 Current Liabilities:	₹		(c) Other Non Current Liabilities	€	(i) Long Term borrowings	(a) Financial Liabilities:	1 Non-Current Liabilities:	Liabilities:	(c) Non Controlling Interests		(a) Equity Share Capital	Equity:	FOITTY AND LIARTITYTES.	Total Current Assets	(c) Other Current Assets	(v) Loans	(iv) Bank Balance Other Than (iii) Above	(iii) Cash and Bank Balances	(i) Trade Description	(a) Inventories	2 Current Assets:	Total Non Current Assets			(iii) Others	(i) Loans	(e) Financial Assets:			(b) Capital Work-In-Progress	ā	STESS)		Particulars		Statement of Vesco statement
By Other of the Board, For Zydus Reliness Limited, The Dr. Stephili P. Pace	4,95,416	12,788	•	88	440	3,200	2,458	13		6,650			1,50,106	z ·		57	. 150000			3,32,522	0	3,26,756	5,766		4,95,416	9,847	1,238	3,114	2,607	629		568	*,00,00	A 27 760		213	1	3,68,952			2,282	1,439		- 1	As at current year ended 31/03/2019	Z. Dodg	COMPANY	
ar of the Board, Ellness Limited, Spelful P. Parel	73,916	4,689	0	55	182	327	1608	17		2500			108	36 '	. 26	50	•			69,119	0	65,212	3,907		73,916	69,389	292	36	37,897	104	29,117	626	4,52,7	4 527	0	*		245		6	2,282	1,554			7ent year year ended /03/2019 31/03/2018	As at Previous	AMA	



Listing Department

BSE LIMITED

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Mumbai-400 001

Listing Department

Code: ZYDUSWELL

Code: 531 335

NATIONAL STOCK EXCHANGE OF INDIA LIMITED

Exchange Plaza, Bandra Kurla Complex, Bandra (E),

Mumbai-400 051

Re:

Audit Report under Regulation No. 33 of the SEBI [Listing Obligations and Disclosure Requirements], 2015 in respect of audited financial results for the quarter / year ended on March 31, 2019

Dear Sir,

As required under Regulation No. 33 of the SEBI [Listing Obligations and Disclosure Requirements], 2015, please find enclosed the Audit Report of M/s. Dhirubhai Shah & Co. LLP, Chartered Accountants, Ahmedabad, Statutory Auditors of the Company certifying the audit of the financial results of the Company for the quarter / year ended on March 31, 2019.

Please receive the same in order and acknowledge the receipt of the same.

Thanking you,

Yours faithfully,

For, **ZYDUS WELLNESS LIMITED**

DHANRAJ P. DAGAR COMPANY SECRETARY

Encl.: As above



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Dhirubhai Shah & Co LLP

CHARTERED ACCOUNTANTS

4th Floor, Aditya Building, Near Sardar Patel Seva Samaj, Mithakhali Six Roads, Ellisbridge, Ahmedabad 380006.

Auditor's Report on Quarterly Standalone Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To,
The Board of Directors of
Zydus Wellness Limited

- 1. We have audited the accompanying statement of standalone financial results of Zydus Wellness Limited ('the Company') for the quarter and year ended March 31, 2019 ('the Statement'), attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulation') read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular'). The standalone financial results for the quarter and year ended March 31, 2019 have been prepared on the basis of the standalone financial results for the nine month period ended December 31, 2018, the audited annual standalone financial statements as at and for the year ended March 31, 2019, and the relevant requirements of the Regulation and the Circular, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these standalone financial results based on our review of the standalone financial results for the nine month period ended December 31, 2018 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 Interim Financial Reporting, specified under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual standalone financial statements as at and for the year ended March 31, 2019; and the relevant requirements of the Regulation and the Circular.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

non 2640 3325/26 | Website : www.dbsgroup.in | E-Mail : info@dbsgroup.in

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- 3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly financial results as well as the year to date results:
 - I. are presented in accordance with the requirements of Regulation read with the Circular, in this regard; and
 - II. give a true and fair view of the net profit, other comprehensive income and other financial information of the Company for the quarter and year ended March 31, 2019.
- 4. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2019 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2019 and the published year to date figures up to December 31, 2018, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under the Regulation and the Circular.

For, Dhirubhai Shah & Co LLP

Chartered Accountants FRN: 102511W/W100298

Harish B Patel

Partner

Membership No: 014427

Place: Ahmedabad Date: 28th May, 2019



Dhirubhai Shah & Co LLP

CHARTERED ACCOUNTANTS

4th Floor, Aditya Building, Near Sardar Patel Seva Samaj, Mithakhali Six Roads, Ellisbridge, Ahmedabad 380006.

Auditor's Report on Quarterly Consolidated Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To,
The Board of Directors of
Zydus Wellness Limited

- 1. We have audited the accompanying statement of consolidated financial results of Zydus Wellness Limited ('the Company') comprising its subsidiaries (together, 'the Group') for the quarter and year ended March 31, 2019 ('the Statement'), attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulation') read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular'). The consolidated financial results for the quarter and year ended March 31, 2019 have been prepared on the basis of the consolidated financial results for the nine month period ended December 31, 2018, the audited annual consolidated financial statements as at and for the year ended March 31, 2019, and the relevant requirements of the Regulation and the Circular, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these consolidated financial results based on our review of the consolidated financial results for the nine month period ended December 31, 2018 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 Interim Financial Reporting, specified under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual consolidated financial statements as at and for the year ended March 31, 2019; and the relevant requirements of the Regulation and the Circular.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.



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- 3. In our opinion and to the best of our information and according to the explanations given to us and the based on the other financial information of subsidiaries, these quarterly consolidated financial results as well as the year to date results:
 - I. includes the results of the entities mentioned in paragraph 4 below;
 - II. are presented in accordance with the requirements of Regulation read with the Circular, in this regard; and
 - III. give a true and fair view of the consolidated net profit, other comprehensive income and other financial information of the Group for the quarter and year ended March 31, 2019.
- 4. The Statement includes the results of the following entities
 - M/s Zydus Wellness Sikkim, a partnership firm (from 1st April, 2018 to 28th February, 2019)
 - Zydus Nutritions Limited (w.e.f 28th February, 2019)
 - Liva Nutritions Limited (w.e.f 21st December, 2018)
 - Liva Investment Limited (w.e.f 24th December, 2018)
 - Heinz India Pvt. Ltd. (w.e.f 30th January, 2019 to 28th February, 2019)

5. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2019 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2019 and the published year to date figures up to December 31, 2018, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under the Regulation and the Circular.

For, Dhirubhai Shah & Co LLP

Chartered Accountants FRN: 102511W/W100298

Harish B Patel Partner

Membership No: 014427

Place: Ahmedabad Date: 28th May, 2019



Listing Department **BSE LIMITED**P J Towers, Dalal Street, Fort,

<u>Mumbai–400 001</u>

Listing Department

NATIONAL STOCK EXCHANGE OF INDIA LIMITED

Exchange Plaza, Bandra Kurla Complex,

Bandra (E),

Mumbai-400 051

Re: Press Release

Code: 531 335

Code: ZYDUSWELL

Dear Sir,

We are forwarding herewith a copy of press release proposed to be published in the newspapers in the matter of audited financial results for the quarter / year ended on March 31, 2019 the same may please receive in order.

Thanking you,

Yours faithfully,

For, **ZYDUS WELLNESS LIMITED**

DHANRAJ P. DAGAR COMPANY SECRETARY

Encl.: As above



Press Release

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Press Release

Zydus Wellness' total income from operations up by 61.7% in FY 19

Ahmedabad, May 28, 2019

Announcing the financial results for the year ended 31st March 2019, Zydus Wellness Ltd. reported consolidated total income from operations of Rs. 8428 million for the financial year, up by 61.7% and Rs. 4162 million in the fourth quarter, up by 216.1%. The consolidated profit after tax stood at Rs. 623 million for the fourth quarter, up 72% and Rs.1691 million for the financial year, up by 26.3%. The consolidated financial results include the results of operations of the acquired business of Heinz India Pvt. Ltd., for two months.

During the year under review, the company successfully completed the acquisition of Heinz India Private Limited ("Heinz India"), the subsidiary of Kraft Heinz. Heinz India has subsequently been merged with Zydus Nutritions Ltd., a subsidiary of the company, through a scheme of amalgamation.

During the year, the company's pillar brands – Sugar Free, EverYuth and Nutralite and the acquired brands – Complan and Glucon D continued to fare well. Sugar Free, India's largest selling sugar substitute, maintained its number one position with a market share of 93.8%.

Glucon - D maintained its number one position with a market share of 59.5% in the glucose powder category. The company has stepped up investments on the brand in keeping with the summer season. Nycil maintained its number one position in the prickly heat powder category with a market share of 32.1%. Two new variants of Nycil - Cool Aloe and Cool Lime were also recently launched.

The EverYuth range of skin-care products witnessed strong growth momentum across all the segments with the e-commerce business posting a positive growth for the brand. EverYuth Scrub and EverYuth Peel Off Mask maintained the number one positions in their respective categories with a market share of 32.4% and 84.9% respectively.

(Market share data source - Nielsen report MAT March'19)



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Code: 531 335

NATIONAL STOCK EXCHANGE OF INDIA LIMITED

Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai–400 051

Re.:

Declaration in respect of Audit Report with an unmodified opinion for the

Financial Year ended on March 31, 2019

Dear Sir,

Pursuant to the SEBI Circular No. CIR/CFD/CMD/56/2016 dated May 27, 2016, we hereby give a declaration that the Statutory Auditors—M/s. Dhirubhai Shah & Co. LLP, [Firm Registration No. 102511W/W100298], Chartered Accountants have submitted their Audit Reports for the year ended on March 31, 2019 with an unmodified opinion.

Please take the same on record.

Thanking you,

Yours faithfully,

For, ZYDUS WELLNESS LIMITED

DHANRAJ P. DAGAR COMPANY SECRETARY