

Investor Presentation Q3 FY 20

Performance Highlights

Net Interest Income increases 36% YoY (9M period) and 6% QoQ (3M period) Operating Profit increases 237% YoY (9M period) and 10% QoQ (3M period) Net Profit of Rs 72.4 cr in 9M FY 20 vs. Net Loss of Rs 46.8 cr in 9 M FY 19. QoQ Net Profit increases by 14% (from Rs 24.7 cr to Rs 28.1 cr) RoA improves to 0.6% in Q3 FY 20 from 0.5% in Q2 FY 20 Provision Coverage improves to 80.3% as on 31.12.19 from 66.2% as on 31.12.18 and 79.5% as on 30.09.19 Net NPA decreases to Rs 213.7 cr as on 31.12.19 from Rs 365.5 cr as on 31.12.18 and 221.5 cr as on 30.09.19 Capital Adequacy Ratio improves to 23.0% as on 31.12.19 fro 15.5% as on 31.12.18 and 22.8% as on 30.09.19



Profit & Loss Account - 9M FY 20

Rs Cr

| | 9 M FY 20 | 9 M FY 19 | YoY (%) |
|---------------------------|-----------|-----------|---------|
| Net Interest Income | 434.7 | 319.5 | 36% |
| Other Income | 135.0 | 90.0 | 50% |
| Revenue | 569.8 | 409.5 | 39% |
| Staff Cost | 252.3 | 3 234.2 | 8% |
| Other Opex | 143.9 | 123.8 | 16% |
| Total Opex | 396.2 | 358.0 | 11% |
| Operating Profit | 173.6 | 51.5 | 237% |
| Provision for NPA | 65.1 | . 95.1 | -32% |
| Other Provisions | -2.9 | 27.9 | -110% |
| Total Provisions | 62.3 | 122.9 | -49% |
| Profit Before Tax | 111.3 | -71.4 | |
| Provision for Tax | *38.9 | -24.7 | |
| Profit/Loss (-) After Tax | 72.4 | -46.8 | |



^{*} Bank yet to take decision exercising the option to pay corporate taxes at reduced rate

Profit & Loss Account - Q3 FY 20

Rs Cr

| | Q3 FY 20 (| Q3 FY 19 | YoY (%) | Q2 FY 20 | QoQ (%) |
|---------------------|------------|----------|---------|----------|---------|
| Net Interest Income | 155.2 | 118.3 | 31% | 147.1 | 6% |
| Other Income | 50.6 | 51.3 | -1% | 54.2 | -7% |
| Revenue | 205.8 | 169.6 | 21% | 201.3 | 2% |
| Staff Cost | 84.2 | 83.1 | 1% | 91.6 | -8% |
| Other Opex | 51.7 | 43.5 | 19% | 46.2 | 12% |
| Total Opex | 135.8 | 126.6 | 7% | 137.8 | -1% |
| Operating Profit | 70.0 | 43.0 | 63% | 63.5 | 10% |
| Provision for NPA | 35.3 | 27.0 | 31% | 19.9 | 77% |
| Other Provisions | -7.7 | 14.4 | -153% | 4.6 | -267% |
| Total Provisions | 27.6 | 41.4 | -33% | 24.6 | 12% |
| Profit Before Tax | 42.4 | 1.6 | 2550% | 38.9 | 9% |
| Provision for Tax | *14.3 | 0.9 | 1489% | *14.2 | 0% |
| Profit After Tax | 28.1 | 0.7 | 3914% | 24.7 | 14% |



^{*} Bank yet to take decision exercising the option to pay corporate taxes at reduced rate

Balance Sheet

Rs Cr

| | 31.12.2019 31.12.2018 | | YoY (%) 30.09.2019 | | QoQ (%) | |
|--|-----------------------|----------|--------------------|----------|---------|--|
| Liabilities | | | | | | |
| Capital | 173.5 | 86.0 | 102% | 172.3 | 1% | |
| Reserves & Surplus | 1846.8 | 1,217.2 | 52% | 1,795.9 | 3% | |
| Deposits | 15241.1 | 14,863.0 | 3% | 15,509.8 | -2% | |
| Of Which CASA | 4353.2 | 4,103.6 | 6% | 4,371.9 | 0% | |
| Borrowings | 100.0 | 1,195.1 | -92% | 0.0 | | |
| Other Liabilities & Provisions | 420.6 | 375.8 | 12% | 277.4 | 52% | |
| Total | 17782.0 | 17,737.1 | 0% | 17,755.5 | 0% | |
| Assets | | | | | | |
| Cash & Balance with RBI | 693.9 | 681.6 | 2% | 706.2 | -2% | |
| Balance with Banks & Money at call & Short | | | | | | |
| Notice | 259.3 | 62.6 | 314% | 109.9 | 136% | |
| Investments | 4663.8 | 5,774.1 | -19% | 4,314.1 | 8% | |
| Advances | 10808.1 | 9,959.4 | 9% | 11,297.8 | -4% | |
| Fixed Assets | 220.7 | 217.0 | 2% | 215.6 | 2% | |
| Other Assets | 1136.2 | 1,042.4 | 9% | 1,111.8 | 2% | |
| Total | 17782.0 | 17,737.1 | 0% | 17,755.5 | 0% | |



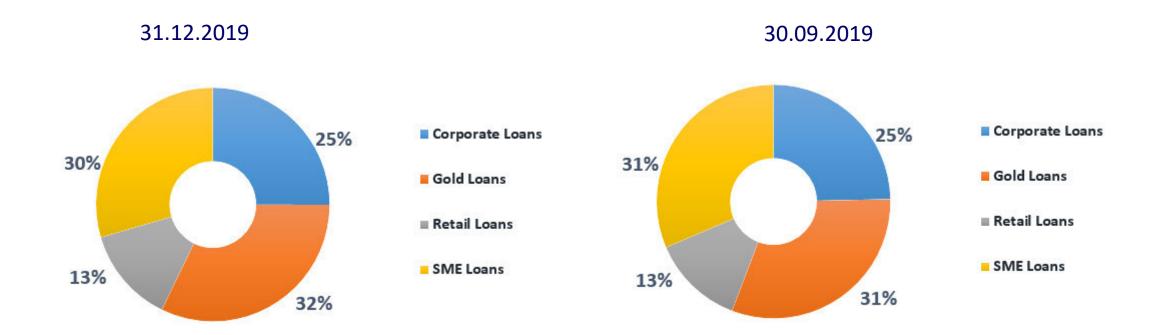
Key Financial Indicators

| Cost of Deposits |
|-----------------------------|
| Yield on Advances |
| CASA Mix |
| Credit Deposit Ratio |
| Net Interest Margin |
| Net NPA |
| Provisioning Coverage Ratio |
| Return on Assets |
| Capital Adequacy Ratio |

| Q3 FY 20 | Q3 FY 19 | | Q2 FY 20 |
|----------|----------|-------|----------|
| | 5.9% | 5.8% | 5.9% |
| 1 | 0.7% | 9.9% | 10.3% |
| 2 | 8.6% | 27.6% | 28.2% |
| 7 | 0.9% | 67.0% | 72.8% |
| | 3.4% | 2.6% | 3.1% |
| | 2.0% | 3.7% | 2.0% |
| 8 | 0.3% | 66.2% | 79.5% |
| | 0.6% | 0.0% | 0.5% |
| 2 | 3.0% | 15.5% | 22.8% |

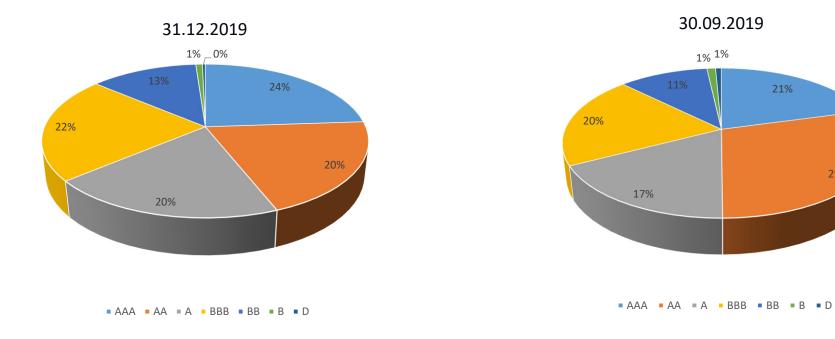


Loan Mix





External Rating



~75% of Exposures above Rs 5 crore are externally rated



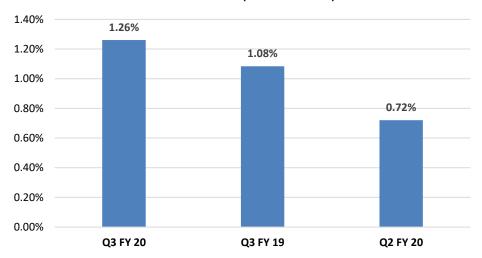
Asset Quality

Gross NPA: Movement (Rs cr)

| | 31.12.2019 (3 months) | 31.12.2018 (3 months | 30.09.2019 (3 months) | 30.06.2019 (3 months) |
|--|--------------------------|-------------------------|--------------------------|--------------------------|
| Opening Balance of Gross NPA | 326.2 | 795.6 | 513.4 | 530.6 |
| Additions | 52.7 | 31.5 | 60.7 | 32.0 |
| Sub-total (A) | 378.9 | 827.1 | 574.1 | 562.6 |
| Less:- | | | | |
| (i) Upgradations | 9.0 | 14.5 | 10.5 | 6.8 |
| (ii) Recoveries (excluding recoveries made from upgraded accounts) | 16.2 | 29.7 | 25.6 | 39.2 |
| (iii) Technical/ Prudential Write-offs | 0.0 | 0.0 | 205.6 | 0.0 |
| (iv) Write-offs other than those under (iii) above | 1.1 | 2.9 | 6.2 | 3.2 |
| Sub-total (B) | 26.3 | 47.1 | 247.9 | 49.2 |
| Closing balance of Gross NPA (A – B) | 352.6 | 780.0 | 326.2 | 513.4 |

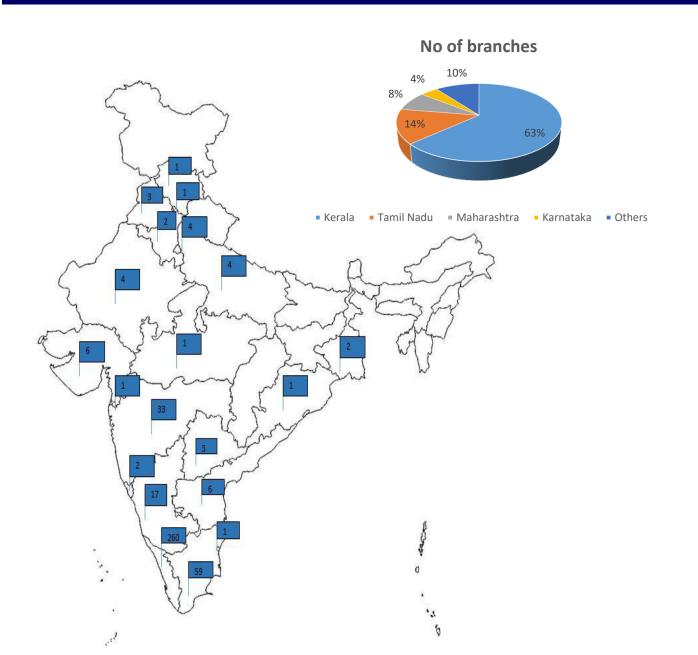
Gross NPA% 7.52% 8.00% 7.00% 6.00% 5.00% 4.00% 3.22% 2.86% 3.00% 2.00% 1.00% 0.00% 31.12.2019 31.12.2018 30.09.2019

Credit Cost (Annualised)

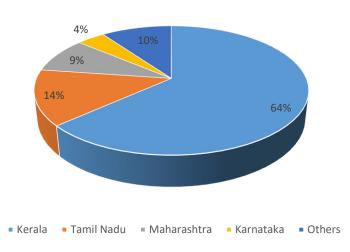




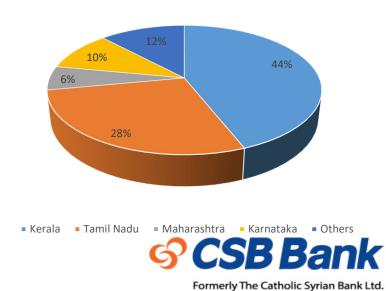
Footprint



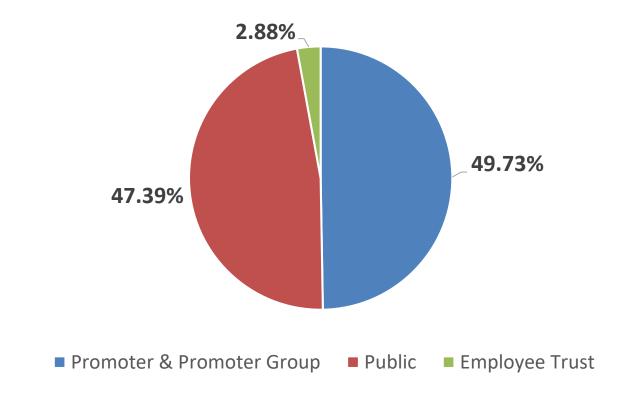
% Share in CASA



% Share in Gold Loans



Shareholding Pattern





Thank You...

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