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GFL: BRD: 2018

25th May, 2018

The Secretary
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai 400 051

Scrip Code: GUJFLUORO

Sub: Disclosure of Material Event / Information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investors Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of Investors Presentation made by the Company on its Audited Standalone and Consolidated Financial Results for the Financial Year ended on 31st March, 2018.

We request you to kindly take the same on record.

Thanking You

Yours faithfully,

For Gujarat Fluorochemicals Limited

Bun

Bhavin Desai

Company Secretary

Encl as above

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DISCLAIMER



This presentation and the following discussion may contain "forward looking statements" by Gujarat Fluorochemicals Limited ("GFL" or "the Company") that are not historical in nature. These forward looking statements, which may include statements relating to future state of affairs, results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of GFL about the business, industry and markets in which GFL operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond GFL's control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements.

Such statements are not, and should not be construed, as a representation as to future performance or achievements of GFL. In particular, such statements should not be regarded as a projection of future performance of GFL. It should be noted that the actual performance or achievements of GFL may vary significantly from such statements.

DISCUSSION SUMMARY





- **□** KEY HIGHLIGHTS
- **□** Q4 & FY18 RESULTS HIGHLIGHTS
 - **□** CONSOLIDATED RESULTS
 - **□** CHEMICALS BUSINESS
 - **■** WIND TURBINE MANUFACTURING BUSINESS
 - **■** WIND FARMING BUSINESS
 - **☐** FILM EXHIBITION BUSINESS
- **□** BALANCE SHEET UPDATE
- SHAREHOLDING STRUCTURE
- **☐** FINANCIAL SUMMARY
- **□** ANNEXURE













KEY HIGHLIGHTS



CHEMICALS BUSINESS

WIND TURBINE
MANUFACTURING BUSINESS

WIND FARMING BUSINESS

FILM EXHIBITION BUSINESS

- Significant improvement in chemicals business led by higher sales in all segments.
- Chemicals business revenues up 42%, EBITDA up 134%, PAT up 359% in Q4 FY18 vs. Q4 FY17 (YoY)
- Results impacted due to temporary downturn in the Indian Wind Power market as a result of transition from the FIT based market to auction based market regime.
- We anticipate FY19 to be the beginning of a new phase of robust growth based on auction volume of 6GW-10GW on a sustainable basis.

Substantially exited wind farming business by selling 246 MW out of 269 MW of operational capacity

- Now present in 61 cities with 124 properties, 496 screens and 122,352 seats.
- Revenues up 12%, EBITDA up by 75%, PAT increased multifold in Q4 FY18 vs. Q4 FY17 (YoY).
- Improved performance due to good content and sustained focus on non box office revenue.



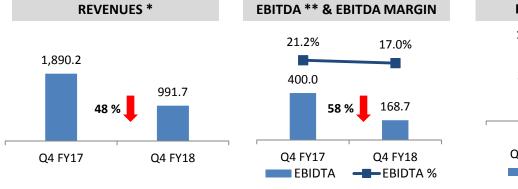


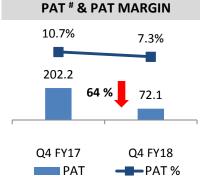
Q4 & FY18 – RESULTS HIGHLIGHTS CONSOLIDATED RESULTS



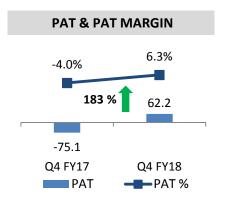
Q4 FY18 YoY ANALYSIS

In Rs. Cr

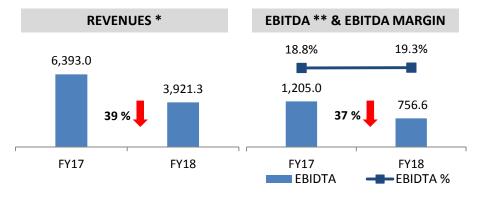


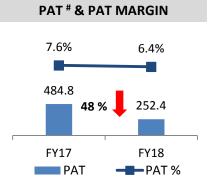


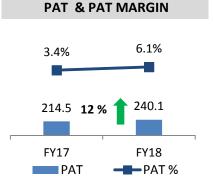
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FY18 YOY ANALYSIS







Note: * Revenue from Operations, ** EBITDA excluding Other Income, # PAT before exceptional items & Impairment losses

Q4 & FY18 – RESULTS HIGHLIGHTS CONSOLIDATED REVENUES BREAKUP



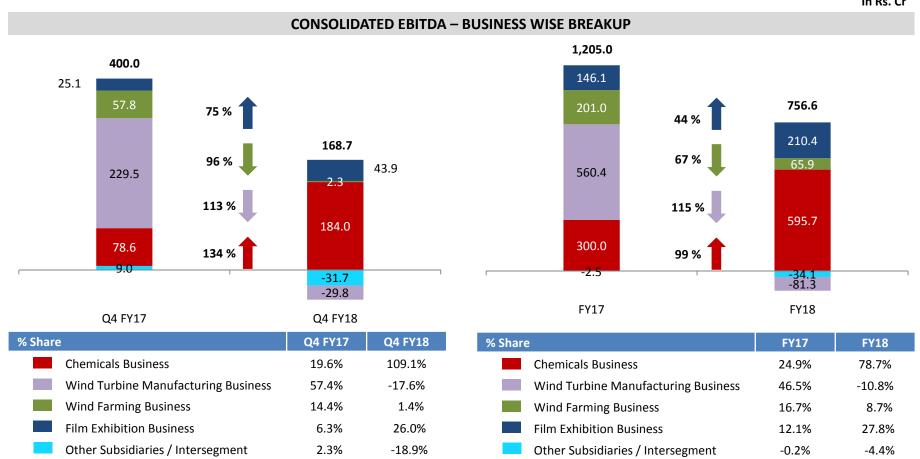
In Rs. Cr

CONSOLIDATED REVENUES – BUSINESS WISE BREAKUP 6,393.0 1,890.2 1,220.7 288.5 12 % 55.3 223.8 3,921.3 991.7 1,348.1 1,019.2 3,415.0 323.6 189.0 16.9 479.8 203.4 2,084.3 421.4 596.5 1,532.1 105.8 -179.9 -148.7 **FY18** FY17 Q4 FY17 Q4 FY18 % Share Q4 FY17 Q4 FY18 % Share **FY17 FY18 Chemicals Business** 22.3% 60.1% **Chemicals Business** 24.0% 53.2% Wind Turbine Manufacturing Business Wind Turbine Manufacturing Business 53.9% 20.5% 53.4% 12.2% Wind Farming Business Wind Farming Business 2.9% 1.7% 3.5% 4.8% Film Exhibition Business 15.3% 32.6% Film Exhibition Business 19.1% 34.4% Other Subsidiaries / Intersegment 5.6% -14.9% Other Subsidiaries / Intersegment 0.0% -4.6%

Q4 & FY18 – RESULTS HIGHLIGHTS CONSOLIDATED EBITDA BREAKUP

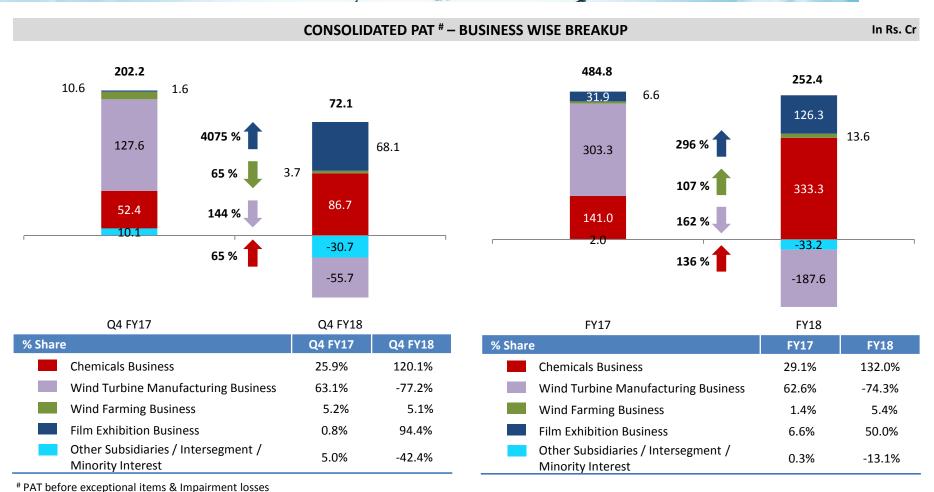


In Rs. Cr



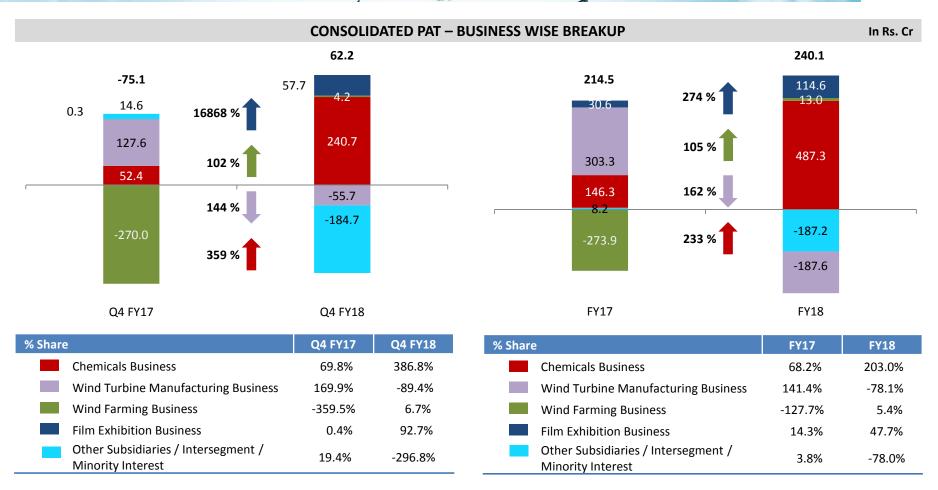
Q4 & FY18 – RESULTS HIGHLIGHTS CONSOLIDATED PAT BREAKUP





Q4 & FY18 – RESULTS HIGHLIGHTS CONSOLIDATED PAT BREAKUP



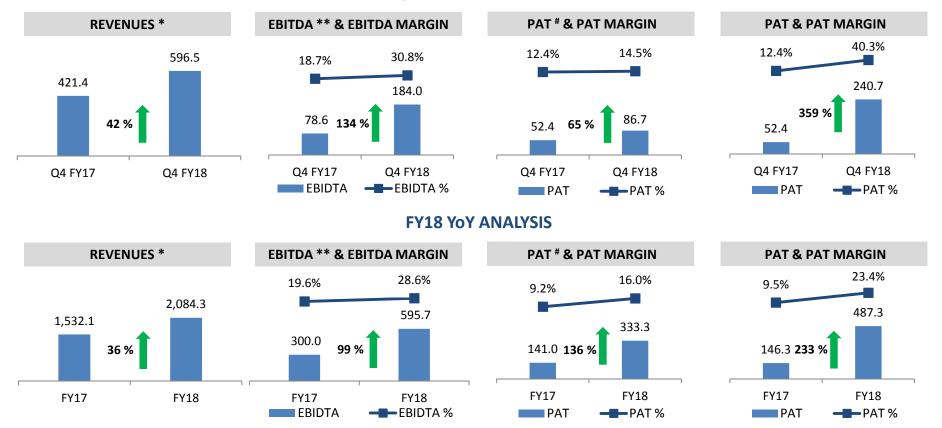


Q4 & FY18 – RESULTS HIGHLIGHTS STANDALONE RESULTS

Note: * Revenue from Operations, ** EBITDA excluding Other Income, # PAT before exceptional items



Q4 FY18 YoY ANALYSIS



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In Rs. Cr

Q4 & FY18 – RESULTS HIGHLIGHTS **CHEMICALS BUSINESS - STANDALONE RESULTS**



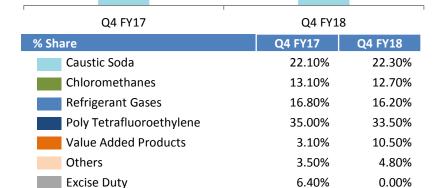


Q4 FY18 YoY ANALYSIS - REVENUES BREAKUP 596.5 100 % 0.0 29.0 62.9 96 % 421.4 388 % 199.8 14.8 12.9 35 %

96.3

75.6

132.9



36 %

36 %

43 %

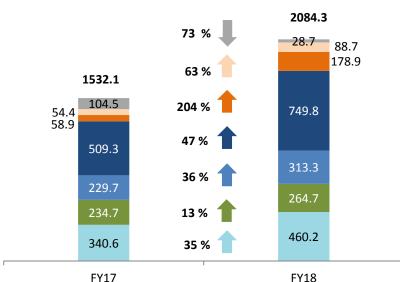
147.6

70.7

55.4

93.1

FY18 YOY ANALYSIS - REVENUES BREAKUP

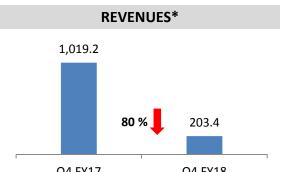


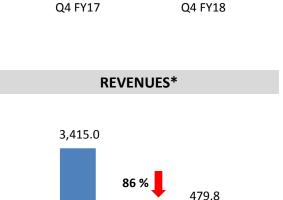
% Share	FY FY17	FY FY18
Caustic Soda	22.20%	22.10%
Chloromethanes	15.30%	12.70%
Refrigerant Gases	15.00%	15.00%
Poly Tetrafluoroethylene	33.30%	36.00%
Value Added Products	3.80%	8.60%
Others	3.60%	4.30%
Excise Duty	6.80%	1.30%

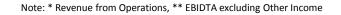
FY18

Q4 & FY18 – RESULTS HIGHLIGHTS WIND TURBINE MANUFACTURING BUSINESS (INOX WIND LIMITED)





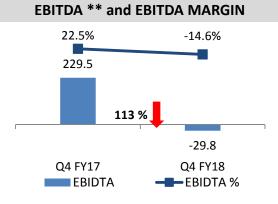




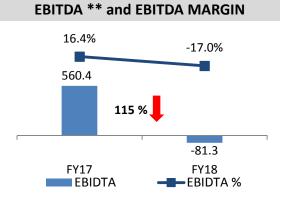
FY18

FY17

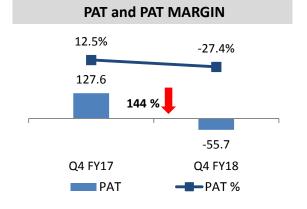
Q4 FY18 YoY ANALYSIS

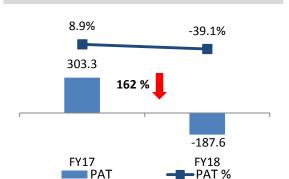


FY18 YoY ANALYSIS



In Rs. Cr





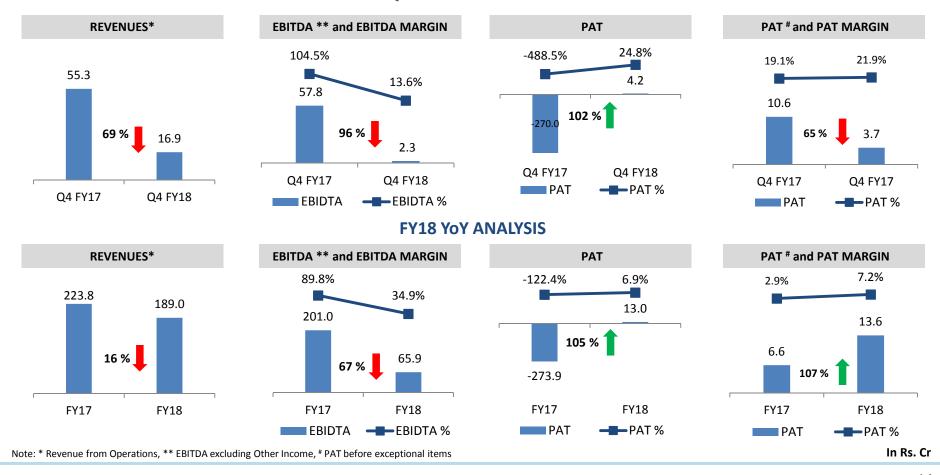
PAT and PAT MARGIN

Q4 & FY18 – RESULTS HIGHLIGHTS WIND FARMING BUSINESS (INOX RENEWABLES LIMITED)



Q4 FY18 YoY ANALYSIS

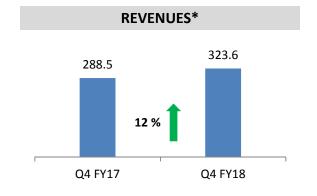
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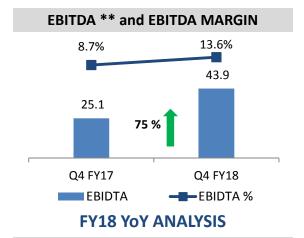


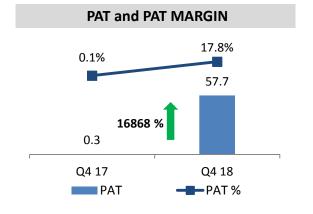
Q4 & FY18 – RESULTS HIGHLIGHTS FILM EXHIBITION BUSINESS (INOX LEISURE LIMITED)



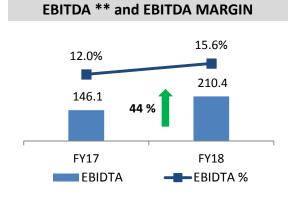
Q4 FY18 YoY ANALYSIS

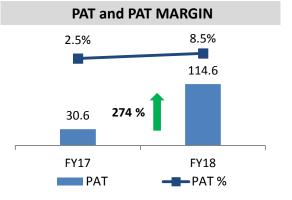












Note: * Revenue from Operations, ** EBIDTA excluding Other Income

BALANCE SHEET UPDATE



		In Rs. C
MAR-18	Consolidated	MAR-18
	Total Debt	
3,242.1	Chemicals Business	749.7
1,443.0	Wind Turbine Manufacturing Business	1,061.6
384.2	Wind Farming Business	227.0
1052.7	Film Exhibition Business	291.9
-551.9	Eliminations	-330.2
5,570.0	Total Debt	2,000.1
MAR-18	Consolidated	MAR-18
	Total Equity	
986.7	Chemicals Business	3,479.1
1 622 8	Wind Turbine Manufacturing Business	2,004.3
•	Wind Farming Business	147.8
	Film Exhibition Business	669.6
-91.1	Eliminations	-1,534.0
-119.4	Minority Interest	1,192.6
2,389.8	Total Equity	5,959.7
MAR-18	Key Balance Sheet Ratios – Consolidated	MAR-18
0.007	Net Debt : Equity	0.215
MAR-18	Return Metrics – Consolidated	MAR-18
15.6%	ROCE	5.9%
	3,242.1 1,443.0 384.2 1052.7 -551.9 5,570.0 MAR-18 986.7 1,622.8 -9.3 -91.1 -119.4 2,389.8 MAR-18 0.007	Total Debt 3,242.1 Chemicals Business 1,443.0 Wind Turbine Manufacturing Business 384.2 Wind Farming Business 1052.7 Film Exhibition Business Eliminations 5,570.0 Total Debt MAR-18 Consolidated Total Equity Chemicals Business Wind Turbine Manufacturing Business Wind Farming Business Wind Farming Business Film Exhibition Business Film Exhibition Business Eliminations Minority Interest 2,389.8 Total Equity MAR-18 Key Balance Sheet Ratios – Consolidated Net Debt : Equity MAR-18 Return Metrics – Consolidated

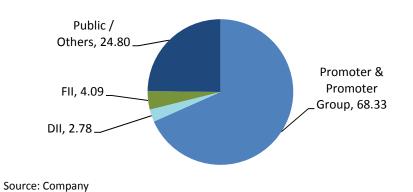
SHAREHOLDING STRUCTURE



Share Price Performance 1000.00 900.00 800.00 700.00 Dec-17 Jan-18 Feb-18 Mar-18 Apr-18 May-18

Market Data	As on 23.05.2018 (BSE)
Market capitalization (Rs Cr)	8978.59
Price (Rs.)	817.35
No. of shares outstanding (Cr)	10.99
Face Value (Rs.)	1.0
52 week High-Low (Rs.)	959.0 – 636.55

% Shareholding – March 2018



Key Institutional Investors – March 2018	% Holding
FIL Investments (Mauritius) Ltd	1.13%
Uti-Mid Cap Fund	0.88%
Reliance Capital Trustee Co. Ltd	0.83%
Aditya Birla Sun Life Trustee Private Limited	0.83%
Vanguard Emerging Markets Stock Index Fund, A Series Of Vanguard International Equity Index Funds	0.36%
Dimensional Emerging Markets Value Fund	0.35%

Source: Company

ANNEXURES





DETAILED FINANCIALS STANDALONE P&L STATEMENT





Particulars (In Rs Cr)	Q4 FY18	Q4 FY17	YoY %	Q3 FY18	QoQ %	FY18	FY17	YoY %
Revenue from Operations	596.5	421.4	41.6%	526.8	13.2%	2,084.3	1,532.1	36.0%
Cost of Material Consumed	159.2	100.3	58.7%	132.7	19.9%	539.4	374.4	44.1%
Purchases of stock-in-trade	0.0	2.2	-100.0%		-	0.0	10.5	-100.0%
Changes in inventories of finished goods, work-in-progress and stock-in-trade	9.7	26.1	-62.7%	20.4	-	38.4	1.2	-
Excise Duty	0.0	26.9	-100.0%	0.0	-	28.7	104.6	-72.5%
Employee benefit expense	35.6	29.4	21.1%	33.7	5.5%	138.4	120.1	15.2%
Power and fuel	104.7	90.2	16.1%	106.6	-1.8%	410.0	351.5	16.7%
Foreign Exchange Fluctuation (Gain)/Loss (net)	-7.7	1.6	-	-4.3	-	-16.7	5.2	-
Other Expenses	111.1	66.1	68.2%	84.8	31.0%	350.4	264.7	32.4%
EBITDA	184.0	78.6	134.1%	152.8	20.4%	595.7	300.0	98.5%
EBITDA Margin %	30.8%	18.7%	1219bps	29.0%	184bps	28.6%	19.6%	899bps
Depreciation and amortization expense	37.7	37.3	1.1%	38.7	-2.6%	152.1	148.8	2.2%
Other Income	13.1	30.2	-56.7%	26.3	-50.3%	86.4	71.1	21.4%
Finance Cost	17.1	8.5	101.5%	7.3	133.4%	47.6	35.2	35.4%
PBT before exceptional item	142.3	63.0	125.8%	133.1	6.9%	482.3	187.1	157.7%
Exceptional items	154.0	0.0	-	0.0	-	154.0	5.3	-
Tax Expense	55.7	10.6	426.6%	38.4	44.8%	149.0	46.1	223.0%
PAT	240.7	52.4	359.0%	94.7	154.2%	487.3	146.3	233.1%
PAT Margin %	40.3%	12.4%	2790bps	18.0%	2238bps	23.4%	9.5%	1383bps
Earnings Per Share (EPS)	21.91	4.77	359.0%	8.62	154.2%	44.36	13.32	233.1%

DETAILED FINANCIALS STANDALONE BALANCE SHEET





Particulars (Rs Cr)	Mar-18	Mar-17
Share Holders' Funds:		
Equity Share Capital	11.0	11.0
Other Equity	3,468.1	3,025.4
Total of Shareholder Funds	3,479.1	3,036.4
Non-current Liabilities:		
Borrowings	119.7	167.9
Other Financial Liabilities	2.6	3.9
Provisions	19.4	15.2
Deferred Tax Liabilities (Net)	204.2	190.2
Total of Non-current Liabilities	345.8	377.2
Current Liabilities:		
Borrowings	581.0	414.9
Trade payables	204.0	75.0
Other Current Financial Liabilities	209.2	150.6
Other Current Liabilities	12.0	13.4
Provisions	6.8	7.6
Current Tax Liabilities (net)	13.8	5.3
Total of Current Liabilities	1,026.7	666.7
Total Equity & Liabilities	4,851.6	4,080.4

Particulars (Rs Cr)	Mar-18	Mar-17
Non-current Assets:		
Property, Plant & Equipment	1,864.6	1,858.0
Capital Work-in-progress	343.7	139.2
Investment Property	10.5	10.8
Other Intangible Assets	33.8	41.6
Investments	748.3	629.3
Loans	169.2	169.1
Others Financial Assets	6.6	6.8
Other Non-current Assets	172.8	83.5
Income Tax Assets (net)	118.9	90.8
Total Non-current Assets	3,468.2	3,029.0
Current Assets:		
Inventories	346.2	315.9
Investments	67.5	57.0
Trade receivables	555.1	370.8
Cash and Bank Balances	21.7	13.0
Loans	274.5	223.0
Other Current Financial Assets	5.5	3.0
Other Current Assets	112.9	68.7
Total Current Assets	1,383.4	1,051.3
Total Assets	4,851.6	4,080.4

DETAILED FINANCIALS CONSOLIDATED P&L STATEMENT





Particulars (In Rs Cr)	Q4 FY18	Q4 FY17	YoY %	Q3 FY18	QoQ %	FY18	FY17	YoY %
Revenue from Operations	991.7	1,890.2	-47.5%	969.0	2.3%	3,921.3	6,393.0	-38.7%
Cost of Material Consumed	190.2	565.0	-66.3%	168.7	12.7%	672.3	2,368.2	-71.6%
Purchases of stock-in-trade	-0.5	2.2	-		-	-0.5	10.5	-104.6%
Excise Duty	0.0	26.9	-100.0%		-	28.7	104.6	-72.5%
Changes in inventories of finished goods, work-in-progress and stock-in-trade	76.7	62.8	-	29.8	157.6%	127.5	-23.8	-635.0%
Employee benefit expense	87.2	82.5	5.7%	85.7	1.8%	346.7	334.2	3.7%
Power and fuel	125.9	112.8	11.5%	128.1	-1.8%	505.5	445.9	13.4%
Erection, Procurement & Commissioning Cost	70.4	269.5	-73.9%	32.8	114.8%	210.3	498.9	-57.9%
Film Exhibition Cost	81.3	79.8	1.9%	90.5	-10.1%	367.3	345.3	6.4%
Foreign Exchange Fluctuation (Gain)/Loss (net)	-3.6	-18.3	-	-6.1	-	-18.8	-22.1	-15.2%
Other Expenses	329.0	307.0	7.2%	254.1	29.5%	1,107.8	1,136.0	-2.5%
Expenditure capitalised	-133.5	0.0	-			-182.1	-9.5	
EBITDA	168.7	400.0	-57.8%	185.5	-9.0%	756.6	1,205.0	-37.2%
EBITDA Margin %	17.0%	21.2%	-415bps	19.1%	-213bps	19.3%	18.8%	45bps
Impairment Loss	1.8	24.9	-		-	3.1	24.9	
Depreciation and amortization expense	74.0	84.3	-12.2%	75.8	-2.4%	299.2	348.7	-14.2%
Other Income	16.8	27.6	-39.2%	27.4	-38.9%	114.0	91.6	24.5%
Finance Cost	63.4	75.3	-15.8%	55.1	15.2%	279.2	279.0	0.1%
Share of profit / (loss) of joint ventures and associates	-0.1	0.0	-	0.0	150.0%	-0.1	-1.8	-95.4%
PBT before exceptional item	46.1	243.1	-81.0%	82.0	-43.7%	289.0	642.2	-55.0%
Exceptional items	-7.8	-207.8	-		-	-9.6	-200.8	-
Tax Expense	-23.9	110.3	-121.6%	22.6	-205.9%	39.4	226.9	-82.6%
PAT	62.2	-75.1	-182.9%	59.5	4.7%	240.1	214.5	11.9%
PAT Margin %	6.3%	-4.0%	1025bps	6.1%	14bps	6.1%	3.4%	277bps
Earnings Per Share (EPS)	5.66	-6.84	-182.9%	5.41	4.7%	21.86	19.53	11.9%

DETAILED FINANCIALS CONSOLIDATED BALANCE SHEET





Particulars (Rs Cr)	Mar-18	Mar-17	Particulars
Share Holders' Funds:			Non-curren
Equity Share Capital	11.0	11.0	Property, Pl
Other Equity	4,755.8	4,507.3	Capital Wo
Interest in Inox Benefit Trust, at cost	0.0	0.0	Investment
Non-controlling Interest	1,192.9	1,081.5	Goodwill
Total of Shareholder Funds	5,959.7	5,599.7	Other Intan
Non-current Liabilities:			Investments
Borrowings	595.2	1,143.8	Loans
Trade payables	0.0	0.0	Others Fina
Other Financial Liabilities	7.5	32.0	Other Non-o
Provisions	37.2	33.2	Deferred Tax
Deferred Tax Liabilities (Net)	201.3	209.6	Tax Assets (
Other Non-Current Liabilities	138.1	203.4	Total Non-co
Total of Non-current Liabilities	979.3	1,622.0	Current Ass
Current Liabilities:		,-	Inventories
Borrowings	1,072.8	1,856.6	Investments Trade receiv
Trade payables	841.5	1,104.9	Cash and Ba
Other Financial Liabilities	714.9	605.8	Loans
Other Current Liabilities	299.5	142.2	Other Curre
Provisions	25.4	25.4	Other Curre
Current Tax Liabilities (net)	27.3	22.4	Total Currer
Total of Current Liabilities	2,981.4	3,757.3	Asset held fo
Total Equity & Liabilities	9,920.3	10,979.1	Total Assets

Particulars (Rs Cr)	Mar-18	Mar-17
Non-current Assets:		
Property, Plant & Equipment	3,702.7	3,384.5
Capital Work-in-progress	724.3	410.2
Investment Property	9.9	10.1
Goodwill	17.6	17.6
Other Intangible Assets	83.2	92.5
Investments	440.9	389.4
Loans	96.2	91.9
Others Financial Assets	277.1	244.6
Other Non-current Assets	280.3	260.6
Deferred Tax Assets (net)	167.6	48.3
Tax Assets (net)	154.4	107.4
Total Non-current Assets	5,954.1	5,057.0
Current Assets:		
Inventories	1,313.9	1,058.5
Investments	83.1	288.7
Trade receivables	1,943.7	2,774.7
Cash and Bank Balances	195.3	496.2
Loans	46.0	21.3
Other Current Financial Assets	64.1	57.1
Other Current Assets	320.0	201.3
Total Current Assets	3,966.2	4,897.8
Asset held for Disposal	0.0	1,024.2
Total Assets	9,920.3	10,979.1

GROUP OVERVIEW STRONG PEDIGREE

USD \$3 Billion Inox Group diversified across 6 different

businesses

10,000+ employees at 150+ business units across India

Distribution network spread over 50+ countries



Listed Companies



90 Year track record of

consistent business growth

Gujarat Fluorochemicals Limited

- Largest producer of chloromethanes, refrigerants and Polytetrafluoroethylene in India
- Pioneer of carbon credits in India



Inox Wind Limited

- Fully integrated player in the wind energy market
 State-of-the-art
- State-of-the-art manufacturing plants near Ahmedabad (Gujarat) and at Una (Himachal Pradesh) and new facility in Madhya Pradesh. Madhya Pradesh facility one of the largest in Asia
- Ability to provide end-toend turnkey solutions for wind farms



Inox Leisure Limited

- One of the largest multiplex chain in India
 - In the business of setting up, operating and managing a national chain of multiplexes under the brand name 'INOX'
 - Present in 58 cities with 119 multiplexes and 476 screens



Inox Air Products
Private Limited

- 50:50 joint venture with Air Products Inc., USA
- Largest producer of industrial gases in India
- 40 plants spread throughout the country



Other Key Companies

Inox India Private Limited

- Largest producer of cryogenic liquid storage and transport tanks in India
- Offers comprehensive solutions in cryogenic storage, vaporization and distribution engineering
- Has operations in India, USA, Canada, Netherlands and Brazil



Inox Renewables Limited

 Substantially exited wind farming business by selling 246 MW out of 269 MW of operational

FOR FURTHER QUERIES:



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