



#### **ZUARI INDUSTRIES LIMITED**

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**National Stock Exchange of India Limited** 

Exchange Plaza, C-1, Block –G, Bandra Kurla Complex, Bandra East

Mumbai - 400 051

12 August 2025

To,

**BSE Limited**Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001

BSE Scrip Code: 500780 NSE Symbol: ZUARIIND

Sub: Zuari Industries Limited- Presentation for Investors

Ref:- Disclosure pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/ Madam,

Please find enclosed herewith a copy of Investor Presentation that will be shared with the Investors.

The same will also be uploaded on our website at www.zuariindustries.in.

Kindly take the above intimation on records.

Thanking you,

For Zuari Industries Limited

Yadvinder Goyal Company Secretary

Encl: As above





# Zuari Industries Ltd.

**Investor Presentation Q1 FY26** 

12 Aug 25







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## **List of Abbreviations**

CFCL: Chambal Fertilizers & Chemicals Ltd

**DM:** Development Manager

FFPL: Forte Furniture Products India Ltd

**GSML:** Gobind Sugar Mills Limited

**IFPL:** Indian Furniture Products Ltd

JD: Joint Developer

JV: Joint Venture

MCFL: Mangalore Chemicals & Fertilizers Ltd

PPL: Paradeep Phosphates Ltd

**REI:** Real Estate Division & Investments

SIL: Simon India Ltd

SPE: Sugar, Power & Ethanol

TIHL: Texmaco Infrastructure & Holdings Ltd

TREL: Texmaco Rail & Engineering Ltd

ZACL: Zuari Agro Chemicals Ltd

ZEBPL: Zuari Envien Bioenergy Pvt Ltd

**ZFL:** Zuari Finserv Ltd

ZIAVPL: Zuari IAV Pvt Ltd

**ZIBL:** Zuari Insurance Brokers Ltd

ZIIL: Zuari Infraworld India Limited

ZIL: Zuari Industries Ltd

ZIntL: Zuari International Ltd

ZMSL: Zuari Management Services Ltd

**ZSPL:** Zuari Sugar & Power Ltd

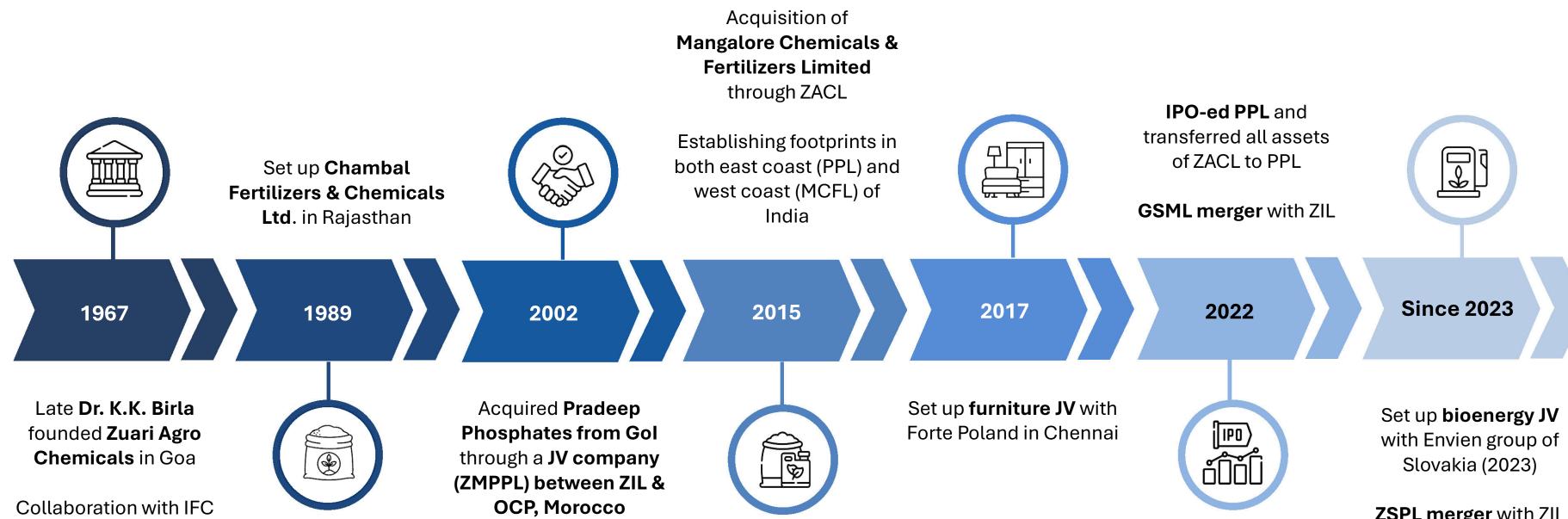




## **Legacy of 58 Years**

& Bank of America and

Armour Co., Chicago



**ZSPL merger** with ZIL (2024)

TREL acquired Jindal Rail Infrastructure Ltd., Vadodara & Saira Asia Interiors Pvt. Ltd. (2024)

## **ZIL Snapshot**





10,000 TCD

Sugarcane Crushing Capacity

4 Marquee Real Estate

Projects Delivered

5201\* Cr

Listed Strategic
Investments Portfolio

**125 KLPD** 

Syrup & Molasses based Distillery

**Projects underway** 

- St. Regis Financial Centre Road, Dubai
- Zuari Garden City Ph 4, Mysore
- Zuari Gangothri-Tribhuja, Hyderabad
- Texmaco, Panihati, Kolkata

1000+

Workforce including subsidiaries & JVs

**22 MW** 

Saleable Power under Long Term PPA

**Substantial Land Banks in Goa** 

**Standalone Q1FY26** 

224.75 Cr Revenue 0.90 Cr PBT\*\*

\*\*before exceptional items





### Our Subs/JVs & Brands

### **Zuari Industries Ltd. (ZIL)**



























### **Joint Ventures**





### Paradeep Phosphates Ltd. (PPL)





### **Texmaco Rail & Engineering Ltd (TREL)**





BRIGHT POWER PROJECTS (INDIA) PVT. LTD.

Mangalore Chemicals & Fertilizers Ltd (MCFL)



## **ZIL Q1FY26**



### **OPERATIONAL SUMMARY**



Sugar Realization: +4%

(4,036 Rs/Q vs 3,864 Rs/Q Y-o-Y)



Distillery operation to continue until **Sept 25** 

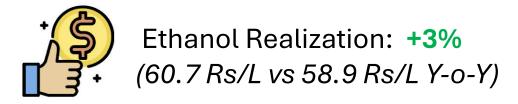


Ethanol production: **+12%** (10,019 KL vs 8,956 KL Y-o-Y)



100% Cane Payment on

23 May 25



### FINANCIAL SUMMARY



Reduction in cost of borrowing from **10.41**% to **10.29**% Q-o-Q



Continued focus on financial control and strengthening governance

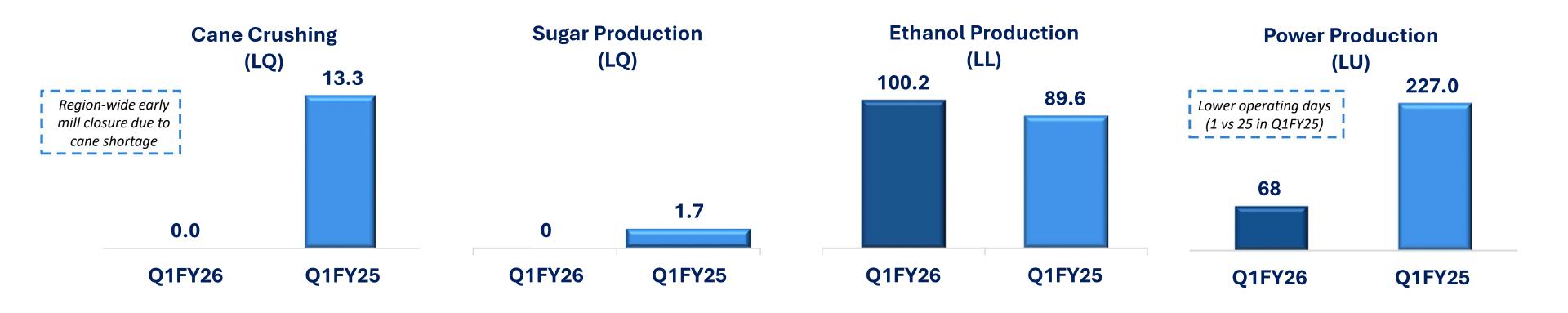


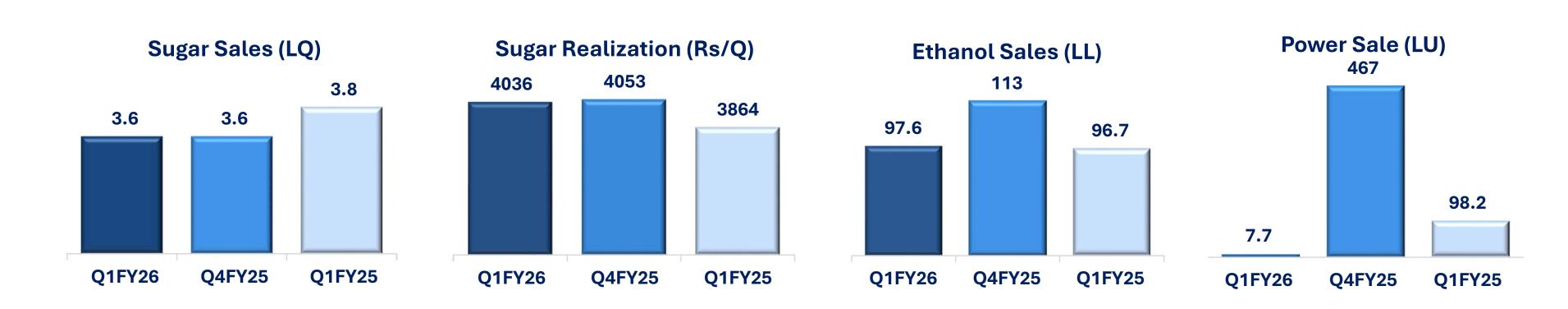






## **ZIL Q1FY26: Operational Summary**





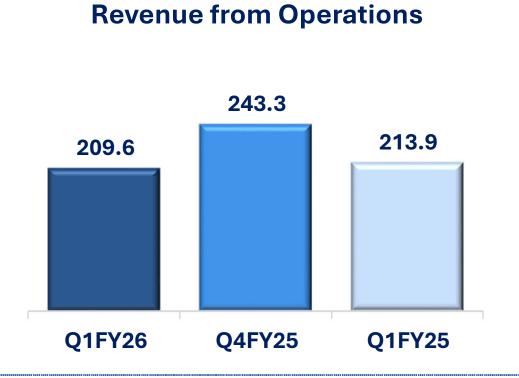


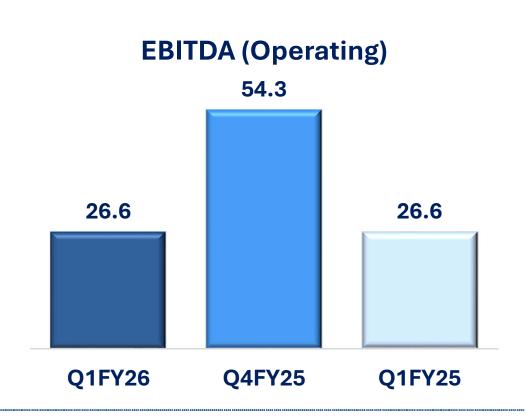
## Financial Performance: SPE Division

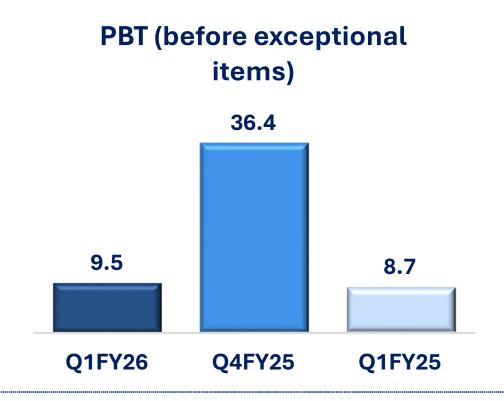


(Rs Cr)

**SPE Division** 





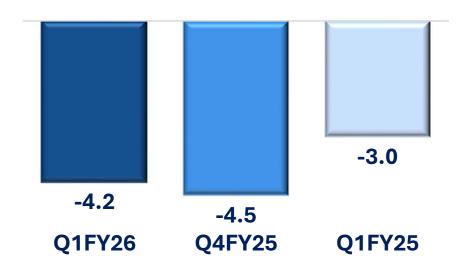


**REI Division** 

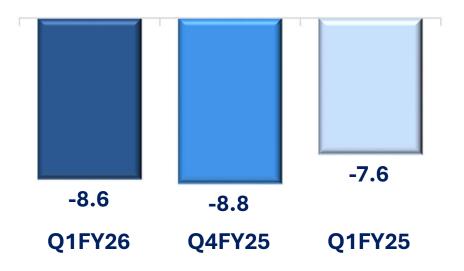
0.7
0.6
0.6
Q1FY26
Q4FY25
Q1FY25

**Revenue from Operations** 



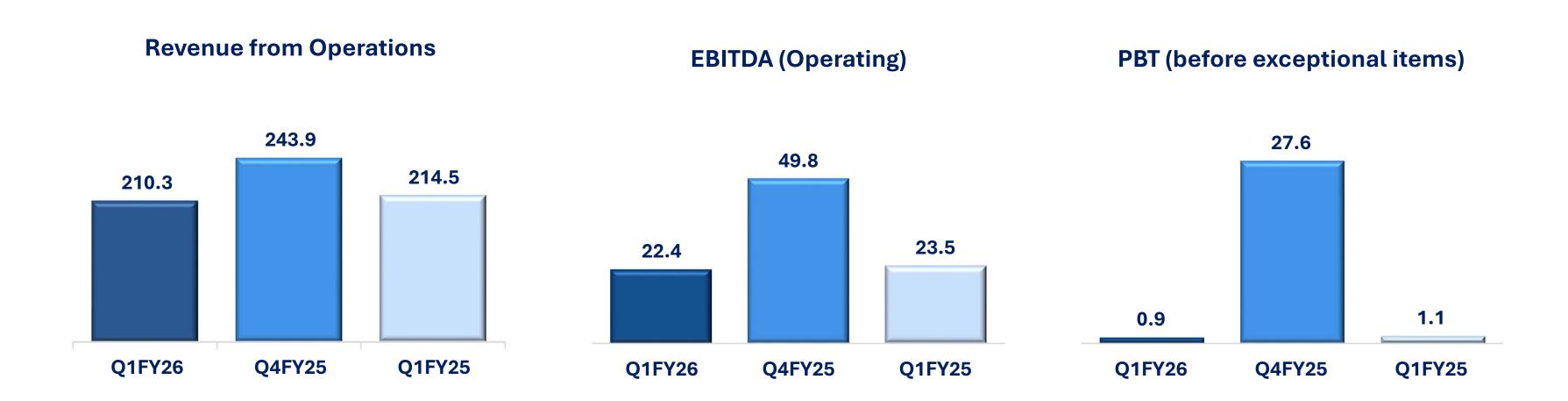


PBT (before exceptional items)



## Financial Performance: ZIL Standalone



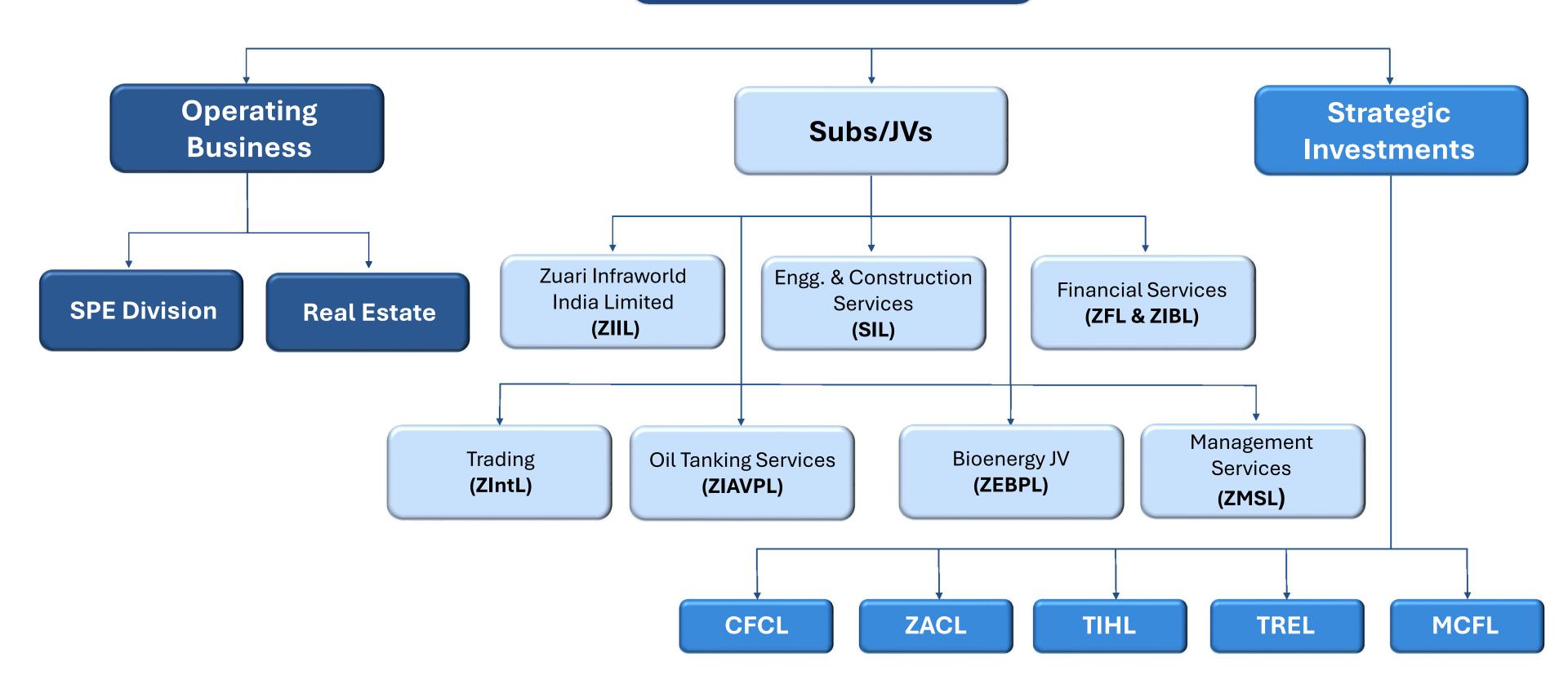


- Lower Sugar Sale (3.6 LQ vs 3.8 LQ Q1FY25) due to lower quota allocation; Higher Sugar realization (4036 vs 3864 Q1FY25)
- Lower Power sales due to lower production (68 LU vs 227 LU Q1FY25)
- Higher Ethanol sale (9,757 KL vs 9,672 KL Q1FY25) and higher avg. realization (60.7 Rs/L vs 58.9 Rs/L Q1FY25)
- No land sale due to unfavorable macro-environment





## ZIL INDUSTRIES LTD.





SPE Outlook





## 10,000 TCD Integrated Sugar Power Ethanol (SPE) plant at Lakhimpur, Uttar Pradesh

### **SUGAR**

Capacity of Cane crushing at 10,000 TCD

148.3 Cr
(70.7% of Revenue)

### **POWER**

Capacity of 40 MWH to meet the in-house requirements and exports (22 MW)

O.3 Cr
(0.1% of Revenue)

### **ETHANOL**

Ethanol production capacity at 125 KLPD from syrup & molasses



**7**07

Q1FY26: Revenue: 209.6 Cr | EBITDA: 26.6 Cr | EBITDA Margin: 12.7%







# Real Estate Business poised to unlock value for Investors

Project	Location	Land	Revenue Potential*	Status
St Regis Financial Centre Road - ZIIL	Dubai	232 Units	Mega Project	<b>Sold Out</b> (Likely completion by Feb 26)
Zuari Garden City Phase 1,2 & 3 – ZIIL	Mysore, India	629 Units	Large Project	Completed in 2023
Zuari Garden City Phase 4 - ZIIL	Mysore, India	156 Units	Large Project	Project Progress: 90% Sales Status: 63%
Zuari Rain Forest Phase 1 - RE	Goa, India	95 Units	Large Project	Phase 1 Completed
Land Parcels, Goa - RE	Goa, India	381 Acres	Major Project	Discussions Underway

<sup>\*100-200</sup> Cr – Significant, >200 to <500 Cr – Large, >500 to <2,000 Cr – Major, >2,000 to <5,000 Cr – Mega, >5,000 Cr – Ultra Mega









## ZEBPL JV to become a significant Bioenergy Platform



### **Business Overview**

- ZIL established 50:50 JV company (ZEBPL) with Envien International, Slovakia
- ZEBPL is setting-up its first grain-based distillery in Aira, Lakhimpur Kheri, UP
- Installed Capacity: 180 KLPD, Project Cost: ~300 Cr



### **Project Status**

87.5% Completed

Commercial Operation Date: 30 Sep 25



### **Future Strategy**

Scouting for opportunities in feedstock rich states to scale up the production of ethanol to ~1000 KLPD



### **Market Drivers**



#### **Demand**

Gol likely to revise the minimum blending under EBP scheme to **30% by 2030** 



### Offtake

Under EBP scheme, Ethanol produced is being sold to oil marketing companies



Incentives

State policy driven incentives



# **ZEBPL JV: Current Snapshots**

















# **Progress in Subsidiaries**

Strategic Opportunities in key areas and Group's experience being leveraged

#### Simon India

Financial Services (ZFL & ZIBL)

### **Zuari Management Services**

#### **Zuari International**

- Orders Booked worth 100 Cr
- Launched Proton: AIenabled Project Control Tower
- Key Focus Areas:
  - Digital-First EPCLeadership
  - Proprietary ProcessInnovation

- Diversified Portfolio: PMS, Bonds, FDs, Mutual Funds & FPD offerings
- New Broking Plans launched
- Revenue up 40% Q-o-Q
   (5.9 Cr vs 4.2 Cr)
- Building a strong mutual fund platform with multi-asset capabilities

- Strategic Positioning
  - Recruitment Services
  - o Payroll Services
  - Digitalisation
  - Consulting & Training
- Digital Transformation & Business Optimization for Group companies underway

- Trades in Sugar, Salt, Healthy Snacks
- Onboarded on Quick
   Commerce Platforms (Zepto & Swiggy Instamart)
- Launch of new product variants & SKUs planned in Q2





# **Strategic Investments**



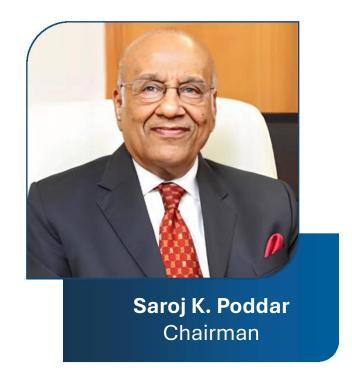
Value of strategic investments held by ZIL & its wholly–owned subsidiaries

Company	No. of Shares (Lakh)		Share Price (Rs)		Value (Rs Cr)		Change (%)
	31-Mar-25	30-June-25	31-Mar-25	30-June-25	31-Mar-25	30-June-25	
Chambal Fertilizers & Chemicals Ltd.	595	595	625	565	3,718	3,362 🔻	(10%)
Zuari Agro Chemicals Ltd.	135	135	183	214	247	290 🔺	17%
Mangalore Chemicals and Fertilizers Ltd.	3	3	156	273	5	8 🔺	75%
Texmaco Rail & Engineering Ltd.	645	645	135	176	871	1,136 🔺	30%
Texmaco Infrastructure and Holdings Ltd.	393	393	102	103	401	405 🔺	1%
Value of Quoted Investments	5,242	5,201	(1%)				





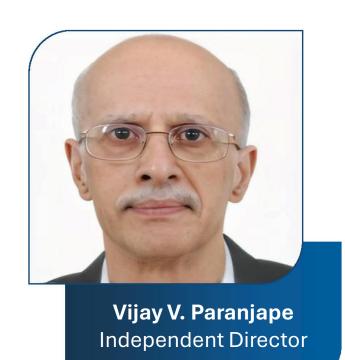
# **Experienced Board of Directors**





















# **Profit & Loss Statement (Standalone)**





	Qtr ended	Qtr ended	Qtr ended
Particulars	30-June-25	31-Mar-25	30-June-24
<u>Income</u>			
Revenue from operations	210.3	243.9	214.5
Other income	14.5	14.7	16.5
Total income	224.7	258.6	231.0
<u>Expenses</u>			
Cost of material consumed	18.8	346.4	60.4
Purchases of Stock-in-Trade	1.2	1.0	1.5
Project expenses	<del>-</del>	-	-
Change in inventories	140.7	(196.2)	104.0
Employee benefits	12.6	16.0	11.9
Finance Cost	29.7	30.9	32.9
Dep. and Amort. Expense	6.3	6.0	5.9
Other Expense	14.5	26.9	13.3
Total Expense	223.8	230.9	229.9
Profit/(Loss) Before Tax and Exceptional Items	0.9	27.6	1.1
Exceptional Items	(4.5)	(11.6)	(16.0)
Profit/(Loss) Before Tax	(3.6)	16.1	(14.9)
Tax Expense	0.3	7.0	0.4
Profit/(Loss) After Tax	(3.9)	9.1	(15.2)
Total Other Comprehensive Income	(263.3)	620.5	924.4
Total Comprehensive Income/(Loss)	(267.2)	629.6	909.2
EPS (Rs)	(1.3)	3.05	(5.12)

# Profit & Loss Statement (Consolidated)



	Qtr ended	Qtr ended	Qtr ended 30-June-24	
Particulars	30-June-25	31-Mar-25		
<u>Income</u>				
Revenue from operations	257.5	272.3	225.7	
Other income	10.2	16.9	16.3	
Total income	267.6	289.2	242.0	
<u>Expenses</u>				
Cost of material consumed	18.8	347.4	60.4	
Purchases of Stock-in-Trade	1.9	2.0	1.6	
Project expenses	14.3	9.7	6.7	
Change in inventories	147.1	(194.3)	89.7	
Employee benefits	30.2	31.1	25.1	
Finance Cost	63.0	59.0	68.9	
Dep. and Amort. Expense	7.4	7.8	6.8	
Other Expense	19.9	48.7	17.5	
Total Expense	302.7	311.5	276.7	
Profit/(loss) before share of profit/ (loss) from associates, JV and Tax	(35.0)	(22.3)	(34.7)	
Share of profit/(loss) from associates, JV	34.6	7.6	0.4	
Profit/(loss) before Tax and exceptional item	(0.4)	(14.7)	(34.3)	
Exceptional Item	-	-	-	
Profit/(loss) before Tax	(0.4)	(14.7)	(34.3)	
Tax Expense	0.1	6.1	(0.7)	
Profit/(Loss) After Tax	(0.5)	(20.8)	(33.6)	
Other Comprehensive Income	4.7	295.1	1,422.1	
Total Comprehensive Income/(Loss)	4.3	274.3	1,388.5	
EPS (Rs)	0.02	(6.96)	(11.20)	

# **Segment Information (Consolidated)**





	Qtr ended	Qtr ended	Qtr ended	
Particulars	30-June-25	31-Mar-25	30-June-24	
Segment Revenue (A)				
a) Sugar & allied products	173.5	246.1	168.8	
b) Power	3.2	45.6	10.8	
c) Ethanol Plant	61.4	73.9	58.2	
d) Real estate	9.3	11.0	7.1	
e) Management services	8.6	9.1	6.9	
f) Financial services	9.2	4.9	7.8	
g) Engineering services	15.2	8.2	1.1	
h) Furniture	0.7	1.2	0.0	
Total (A)	281.1	400.0	260.7	
Less: Intersegment Revenue	23.7	127.7	35.0	
Net Segment Revenue	257.5	272.3	225.7	
Segment EBIT (B)				
a) Sugar & allied products	15.9	46.4	14.3	
b) Power	(3.6)	(6.2)	(3.2)	
c) Ethanol Plant	8.5	9.1	10.2	
d) Real estate	(3.8)	(5.7)	(4.3)	
e) Management services	(1.3)	(1.0)	(0.7)	
f) Financial services	4.3	(0.7)	3.6	
g) Engineering services	1.0	(0.3)	(0.3)	
h) Furniture	(1.3)	(16.0)	0.8	
Total Segment EBIT (B)	19.9	25.6	20.3	
Less: Finance Cost	63.0	59.0	68.9	
Add: Net Unallocable income/(expenses)	8.1	11.1	13.9	
Profit/(loss) before share of profit/(loss) from associates, JV and Tax	(35.0)	(22.3)	(34.7)	

## Financial Performance: Subsidiaries & Joint Ventures





Sub/JV		Income			EBITDA			PBT*		
	Q1FY26	Q4FY25	Q1FY25	Q1FY26	Q4FY25	Q1FY25	Q1FY26	Q4FY25	Q1FY25	
Subsidiaries										
Zuari Infra	27.1	22.9	19.7	21.7	14.9	13.7	(1.5)	(6.2)	(8.2)	
ZIntL	54.1	26.5	23.8	6.8	6.9	13.3	(7.7)	(7.2)	(7.3)	
ZMSL	8.7	10.7	8.7	(0.3)	2.4	1.7	(1.2)	0.4	(0.5)	
Zuari Finserv	5.9	4.2	5.0	2.0	(0.9)	1.7	1.1	(1.7)	1.1	
Zuari Insurance	4.1	1.5	3.2	3.2	0.5	2.4	3.2	0.5	2.4	
Simon India	15.9	8.9	1.5	1.4	(0.1)	0.1	1.2	(0.3)	(0.1)	
IFPL	0.7	3.5	1.3	(0.2)	2.2	1.0	(3.8)	(1.3)	(2.9)	
Joint Ventures										
ZEBPL	0.4	0.5	0.3	0.2	0.1	(5.7)	0.03	(0.01)	(6.9)	
ZIAVPL	9.0	8.1	5.4	6.6	3.5	2.6	5.0	1.9	0.9	

<sup>\*</sup> before Exceptional Items









**Business & Operational Excellence** 



**Deleveraging through Asset Monetization** 



Focus on high growth areas, disciplined investing



Leverage digital technologies



Attract, Retain & Nurture high quality talent

### For further information, please contact:



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