

August 14, 2025

BSE Ltd. P J Towers, Dalal Street, FortMumbai – 400001 Scrip Code: 543272	National Stock Exchange of India Limited (NSE). Exchange Plaza, Bandra Kurla Complex, Bandra East, Mumbai – 400051 Symbol: EASEMYTRIP
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Sub: Media Release

In terms of regulation 30 of the SEBI (LODR) Regulations, 2015, we are enclosing herewith a copy of the media release titled **“EaseMyTrip Delivers Strong Q1 FY26 Growth Led by Hotels & Packages and Robust International Operations”** being issued to the media.

The aforesaid information will be hosted on the website of the company at <https://www.easemytrip.com/investor-relations.html>.

You are requested to take the aforesaid on record.

Thanking you,

For Easy Trip Planners Limited

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Q1 FY2026
PRESS RELEASE



14th August 2025

EaseMyTrip Delivers Strong Q1 FY26 Growth Led by Hotels & Packages and Robust International Operations

New Delhi, August 14, 2025 – EaseMyTrip, one of India's leading online travel tech platforms, reported sustained financial performance. For Q1 FY26, Gross Booking Revenue was INR 2,065.8 Cr, Revenue from Operations was INR 113.8 Cr, and the EBITDA was INR 6.9 Cr.

Focused non-air segment strategies fueled strong growth in the vertical. In Q1 FY26, hotel and holiday bookings grew remarkably by 81.2% year-on-year, rising from 1.8 Lac to 3.3 Lac room nights - averaging 3,637 room nights booked daily. The trains, buses, and others segment recorded a 41.4% year-on-year growth, with bookings increasing from 3.1 Lac to 4.3 Lac.

EaseMyTrip's international expansion action plans continued to deliver strong results, with its Dubai operations maintaining an impressive growth trajectory and reinforcing the brand's presence in high-potential international markets. In Q1 FY26, Dubai operations recorded GBR of INR 318.1 Cr. compared to INR 126.7 Cr. in the corresponding quarter of the previous year, representing a year-on-year increase of 151.0%. This commendable performance reflects the continued traction in international travel and operational scale-up.

During the quarter, EaseMyTrip entered into key strategic alliances, including a partnership with neo-bank **OneBanc**. Through this collaboration, the company's corporate travel solution EMTDesk is integrated into OneBanc's AI-powered payroll and expense platform to deliver a more seamless and enhanced corporate travel experience for businesses.

As part of its long-term diversification strategy, Chairman and Founder Nishant Pitti has launched **EaseMyTrip 2.0**, a strategic initiative aimed at nurturing India's next wave of scalable startups. The program will invest in high-potential ventures across core and adjacent sectors, including wellness, spiritual tourism, luxury travel, intercity mobility, insurance, and travel-linked financial products. Unlike traditional investment models, the company will acquire up to 49% equity while allowing founders to retain full operational control to empower entrepreneurs to scale by leveraging the company's robust digital infrastructure, extensive marketing reach, and a customer base of over 3 crore users.

In Q1FY26, EaseMyTrip also celebrated its 17 years of dominance in the OTA space with a milestone sale event, offering attractive discounts across flights, hotels, buses, cabs, and holiday packages, along with exclusive vouchers from leading retail partners. On the marketing front, the company rolled out the 'Easy Summer Sale' campaign to reinforce the company's positioning as a value-driven platform for peak-season travel.

Strengthening its social impact under the EaseMyTrip Foundation, the company extended support to Neha Kortikar, a promising rifle shooter from Goa. The sponsorship covered advanced coaching, professional-grade equipment, and participation in competitive events, empowering her pursuit of sporting excellence. This initiative reflects EaseMyTrip's continued commitment to nurture young female athletes and contribution to the growth of India's sporting talent pool.

EaseMyTrip has built a strong presence across 10 countries, serving a premium user base of over 3 Cr. and a network of 72,000+ registered travel agents. With a team of 1,700+ employees, the company boasts an impressive 94% repeat transaction rate, partnerships with 400+ domestic and international airlines, and access to 2.9 million+ hotel listings worldwide.

Continuing its growth momentum, EaseMyTrip is expanding its international footprint through new offices and subsidiaries, while introducing regional product verticals for deeper market penetration and localisation. This expansion is powered by data-driven strategies and technology-led innovation, enabling the brand to deliver more personalised and relevant travel solutions.

Q1 FY26 Key Developments:

Dubai Operations: Maintained Impressive Growth Trajectory:

EaseMyTrip has achieved a remarkable **151.0% Y-o-Y** increase from INR 126.7 Cr to INR 318.1 Cr. in GBR from its Dubai operations. This significant growth underscores the company's expanding footprint in the region and its continued success.

Hotel and Packages: Continued Success in the Non-Air Segment:

Focused non-air segment strategies fueled strong growth in the vertical. Hotel and holiday bookings registered **81.2% year-on-year**, rising from **1.8 Lac to 3.3 Lac room nights** — averaging 3,637 room nights booked daily. The trains, buses, and others segment recorded a **41.4% year-on-year** growth, with bookings increasing from **3.1 Lac to 4.3 Lac**.

Strategic Innovation: EaseMyTrip 2.0 Launched to Accelerate Startup Ecosystem Growth:

Chairman and Founder Nishant Pitti Launched EaseMyTrip 2.0, a strategic initiative aimed at investing in scalable startups. The company intends to acquire up to 49% equity stakes in selected ventures while allowing founders to retain operational control. The focus sectors include travel, wellness, financial services, lifestyle, and allied industries, to create a diversified growth portfolio and foster India's next generation of entrepreneurs.

AI-Driven Corporate Travel: Strategic Alliance with OneBanc:

EaseMyTrip entered into a strategic alliance with neo-bank OneBanc. The partnership integrates the company's corporate travel solution, EMTDesk, into OneBanc's AI-powered payroll and expense platform. It enables automated, policy-compliant booking, real-time travel analytics, and streamlined expense reconciliation, significantly enhancing the corporate travel experience for Indian businesses.

CSR Commitment: Full Sponsorship to Rising Rifle Shooter Neha Kortikar

Under its CSR arm, EaseMyTrip – through the EaseMyTrip Foundation has extended its support to Neha Kortikar, a promising rifle shooter from Goa. The sponsorship covers advanced coaching, professional-grade equipment, and competition participation, enabling her to pursue excellence in shooting sports. This initiative reflects EaseMyTrip's long-term commitment to empowering young female athletes and contributing to the development of India's sporting talent pipeline.

High-Impact Consumer Campaigns: Easy Summer Sale and 17th Anniversary Sale:

EaseMyTrip launched two major consumer campaigns – one to celebrate its 17th Anniversary and one to stimulate travel demand during the summer season

- **Easy Summer Sale (April 29 – May 6, 2025):** Offered discounts of up to ₹5,000 on flights and hotels, ₹500 on buses and cabs, and holiday packages starting at ₹9,999. The campaign featured exclusive partnerships with ICICI Bank, Punjab National Bank, and RBL Bank for additional benefits. Airline collaborations included British Airways, Singapore Airlines, Air Mauritius, Vietnam Airlines, and more.
- **17th Anniversary Sale (June 3 – 10, 2025):** Celebrated the company's founding milestone with deals across air, hotel, and holiday bookings. Discounts of up to ₹7,500 on flights and ₹10,000 on hotels were offered. Participating hotel brands included Club Mahindra, Neemrana, Sterling, WelcomHeritage, and over 50 others. The campaign also featured exclusive offers from Croma, Gaana, PVR, EazyDiner, and others. A special "Highest Spender Reward" was introduced to incentivize top bookers.

EaseMyTrip Delivers Strong Q1 FY26 Growth Led by Hotels & Packages and Robust International Operations

New Delhi, Aug, 2025: Easy Trip Planners ([BSE: 543272](#) | [NSE: EASEMYTRIP](#)), announced its Q1 FY26 financial results. The company provides a wide range of travel-related products and services, catering to both domestic and international travellers. With innovative tools and comprehensive information, it empowers customers to seamlessly research, plan, and book their travel needs. Expanding beyond air travel, the company offers services in hotels, holidays, and bus/train/cab/cruise/charter bookings along with other ancillary services, further enhancing its global presence while continuing to serve millions of satisfied customers.

Q1 FY26 Performance Highlights:

- Hotel nights bookings rose from 1.8 Lac to 3.3 Lac room nights, an increase of 81.2% y-o-y
- Bookings in the Train, Buses and Others segment rose by 41.4% Y-o-Y from 3.1 Lac to 4.3 Lac
- Dubai operations recorded Gross Booking Revenue of INR 318.1 Cr as against INR 126.7 Cr in the same period last year, representing a year-on-year increase of 151.0%
- Gross Booking Revenue of INR 2065.8 Cr
- Total Revenue from Operations was INR 113.8 Cr
- EBITDA was INR 6.9 Cr

Commenting on the results, Nishant Pitti, Chairman & Founder of Easy Trip Planners, said:

"For Q1 FY26, EaseMyTrip began the year with a steady performance, recording a Gross Booking Revenue of INR 2,065.8 Cr, driven by strong momentum in the Hotels & Packages segment, which grew 81.2% year-on-year from 1.8 lakh to 3.3 lakh room nights, averaging 3,637 room nights booked daily. Additionally, an average of 24,230 flight segments were booked daily. Our Dubai operations also posted an outstanding performance, with Gross Booking Revenue rising 151% from INR 126.7 Cr to INR 318.1 Cr."

Despite the global headwinds in the travel industry, these performances reflect the strength of our diversified portfolio, our destination-focused strategies, and our capacity to stay ahead of changing traveler needs in both leisure and business segments. From a homegrown startup to one of India's leading travel-tech platforms, we are proud to represent our nation on the global stage. We continue to focus on growing our domestic & international presence, strengthening alliances, and building enduring value for our customers and stakeholders."

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This press release may include statements of future expectations and other forward-looking statements based on management's current expectations and beliefs concerning future developments and their potential effects upon Easy Trip Planners and its subsidiaries/ associates. These forward-looking statements involve known or unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Important factors that could cause actual results to differ materially from our expectations include, amongst others: general economic and business conditions in India and overseas, our ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, changes in the value of the Rupee and other currency changes, changes in the Indian and international interest rates, change in laws and regulations that apply to the related industries, increasing competition in and the conditions of the related industries, changes in political conditions in India and changes in the foreign exchange control regulations in India. Neither Easy Trip Planners, nor our directors, or any of our subsidiaries/associates assume any obligation to update any forward-looking statement contained in this release.

EaseMyTrip: A trailblazer in the OTA space



With a global footprint, extending our customer base by enhancing brand recognition, and access new markets and opportunities

