

November 14, 2025

BSE Ltd. P J Towers, Dalal Street, Fort Mumbai – 400001 Scrip Code: 543272	National Stock Exchange of India Limited (NSE). Exchange Plaza, Bandra Kurla Complex, Bandra East, Mumbai – 400051 Symbol: EASEMYTRIP
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Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”), please find enclosed the presentation made to the investors on the unaudited standalone and consolidated financial results of the Company for the quarter and half year ended on 30th September 2025.

The audio recording and transcript of the Investors Conference will be uploaded on the website of the Company (<https://www.easemytrip.com/investor-relations.html>) and the Stock Exchanges, as prescribed under the Listing Regulations.

The aforesaid information will also be hosted on the website of the Company at <https://www.easemytrip.com/investor-relations.html>.

You are requested to take the aforesaid on record.

For Easy Trip Planners Limited

PRIYANKA Digitally signed by
PRIYANKA TIWARI
TIWARI Date: 2025.11.14
22:35:28 +05'30'

Priyanka Tiwari

Group Company Secretary and Chief Compliance Officer

Membership No.: A50412

Easy Trip Planners Ltd.

Registered office : Building No. - 223, Patparganj Industrial Area, New Delhi - 110092 (India)

Phone : +91 - 11 43030303, 43131313 | E-mail : Care@easemytrip.com | Web: www.EaseMyTrip.com | CIN No. L63090DL2008PLC179041



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Approved by Ministry of Tourism
Government of India





Q2 and H1 FY2026

Investor Presentation

November 2025

• • • •



EaseMyTrip At a Glance

Leading OTA

Founded in 2008, EaseMyTrip is a Leading Online Travel Platform in India



Global Footprint

Continues to strengthen its global network with offices in strategic markets and new product verticals



Growth Funded by Internal Accruals

Growth driven by internal accruals, backed by strong cash flows and operational efficiency



Only Profitable OTA since inception

Consistently profitable, including during COVID.



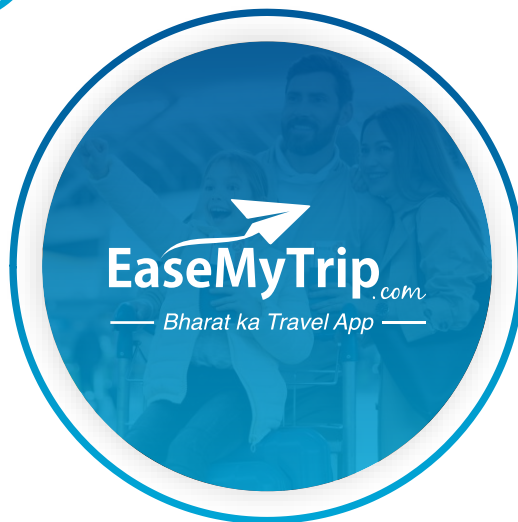
Most Efficient OTA in India

Highest **EBITDA margin** in India



One Stop Travel Ecosystem

Offers flights, hotels, holiday packages, rail, bus, cab, charter, visa assistance & ancillary services





EaseMyTrip At a Glance

30 Mn+

Premium Userbase



400+

International
& Domestic
Airlines

2.9 Mn

Hotel Listings



72K+

Registered
Travel Agents



25

Franchise
stores



10

Countries



1,706

Employees



94%

Repeat Transactions





Key Performance Highlights

Q2 FY26 Consolidated Financial Snapshot (YoY)

Gross Booking Revenue

Q2 FY26
INR 1,958.7 Cr

Revenue from Operations

Q2 FY26
INR 118.3 Cr

EBITDA

Q2 FY26
INR 12.1 Cr

Hotels and Holiday Packages

Q2 FY26
4.2 Lac Room Nights
↑ 93.3% YoY

Dubai Operations Gross Booking Revenue

Q2 FY26
INR 361.7 Cr
↑ 109.7% YoY





Key Performance Highlights

H1 FY26 Consolidated Financial Snapshot (YoY)

Gross Booking Revenue

H1 FY26
INR 4,024.5 Cr

Revenue from Operations

H1 FY26
INR 232.1 Cr

EBITDA

H1 FY26
INR 18.9 Cr

Hotels and Holiday Packages

H1 FY26
7.5 Lac Room Nights
↑ 87.8% YoY

Dubai Operations Gross Booking Revenue

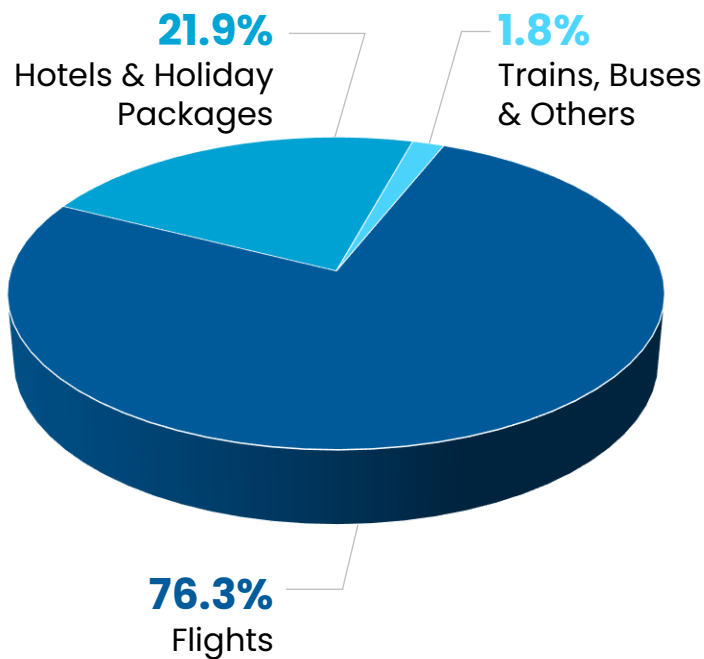
H1 FY26
INR 679.8 Cr
↑ 127.2% YoY



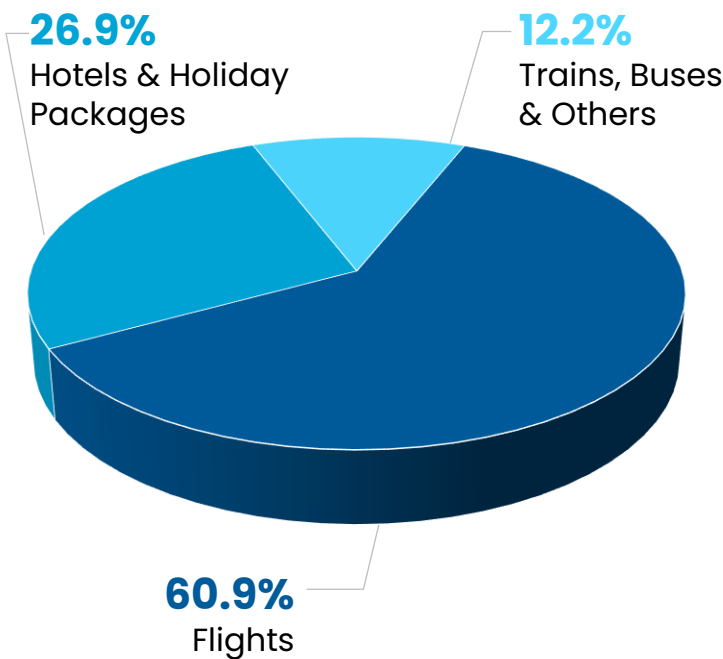


Quarterly Revenue Mix

GBR



Revenue From Operations

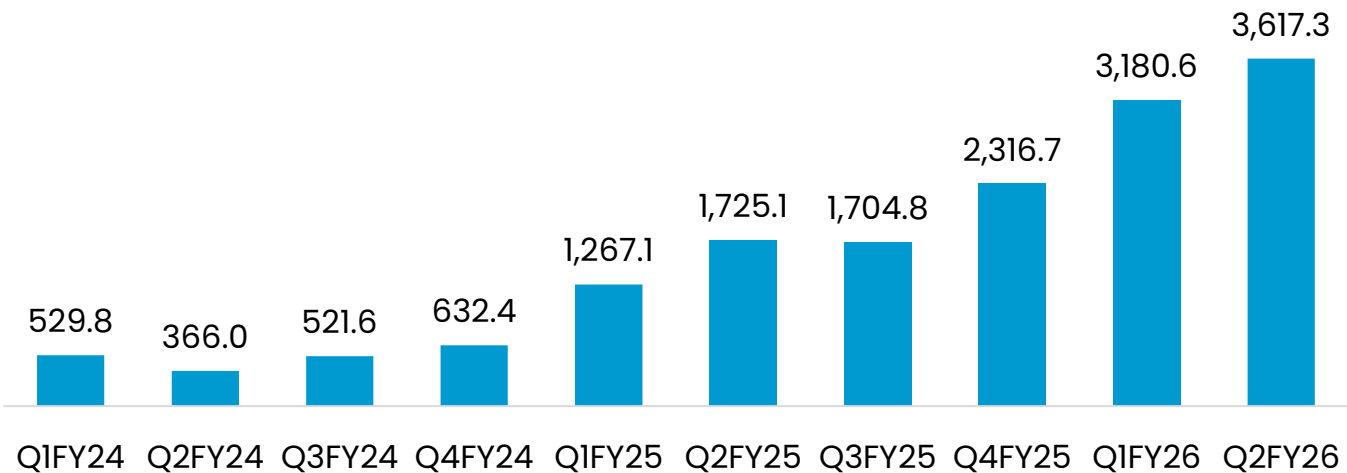




Dubai Business on a Strong Growth Trajectory

(INR in Mn unless mentioned)

Strong Momentum in Dubai Operations



H1 FY26 Rs. 6,797.8 Mn



H1 FY25 Rs. 2,992.2 Mn

127.2% YoY

✓ In Q2 FY26, the Dubai operations recorded GBR of Rs. 3,617.3 million compared to Rs. 1,725.1 million in the corresponding quarter of the previous year, representing a year-on-year increase of 109.7%. This performance reflects a sustained quarter-on-quarter growth trajectory, supported by continued traction in international travel and operational scale-up.

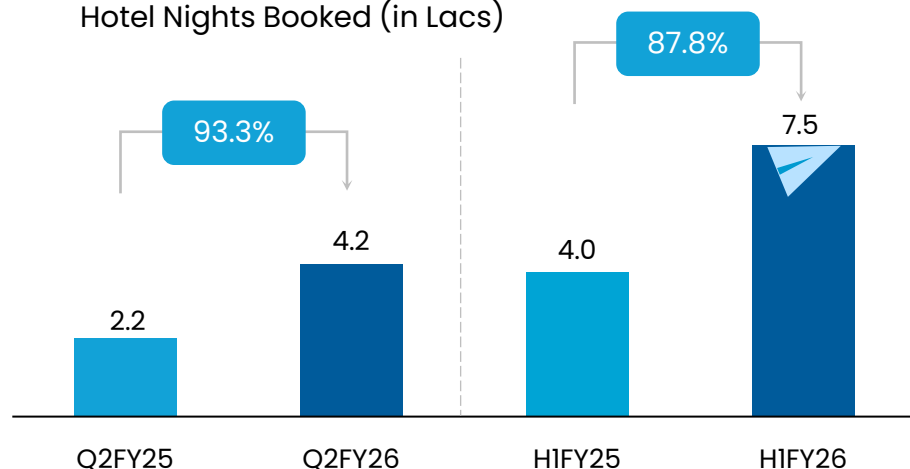




Non-Air Business Growing Leaps and Bounds

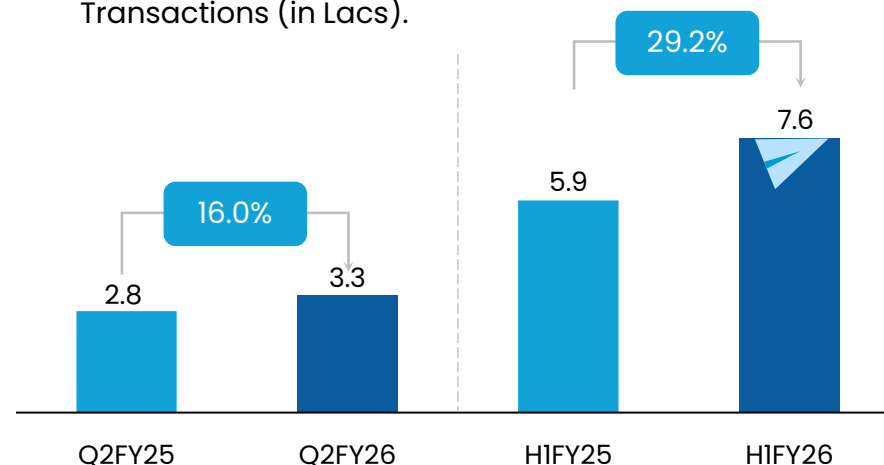
Hotels and Holiday Packages

Hotel Nights Booked (in Lacs)



Trains, Buses and Others

Transactions (in Lacs).



- ✓ In Q2 FY26, hotel and holiday package bookings grew by 93.3% year-on-year, rising from 2.2 lacs to 4.2 lacs.
- ✓ The Trains, Buses, and Others segment recorded a 16.0% year-on-year growth in Q2 FY26, with bookings increasing from 2.8 lacs to 3.3 lacs.



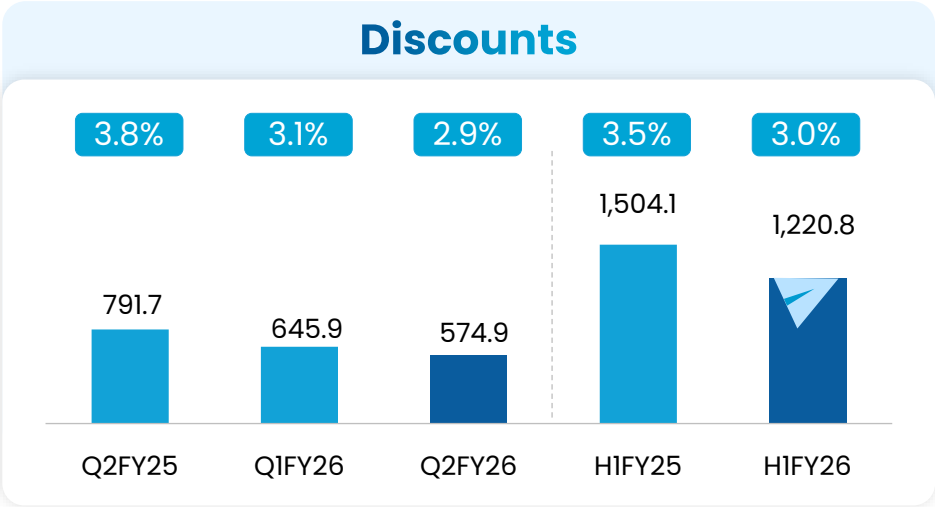


Focused Operational Efficiency for Sustained Performance

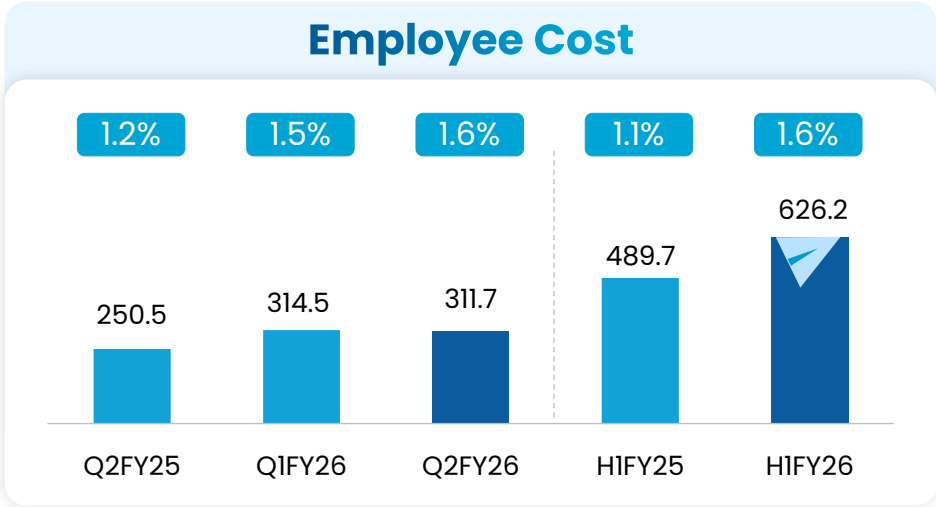
(INR in Mn unless mentioned)

% of Gross Booking Revenue

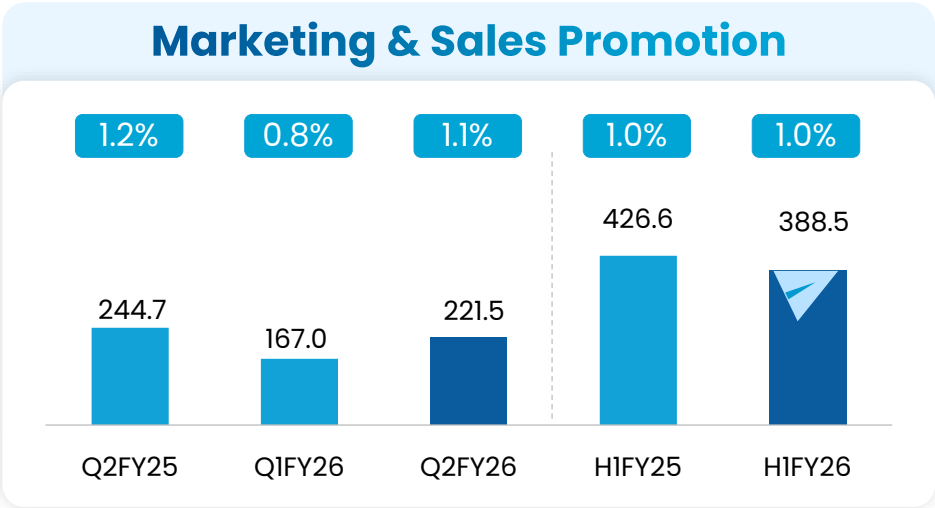
Discounts



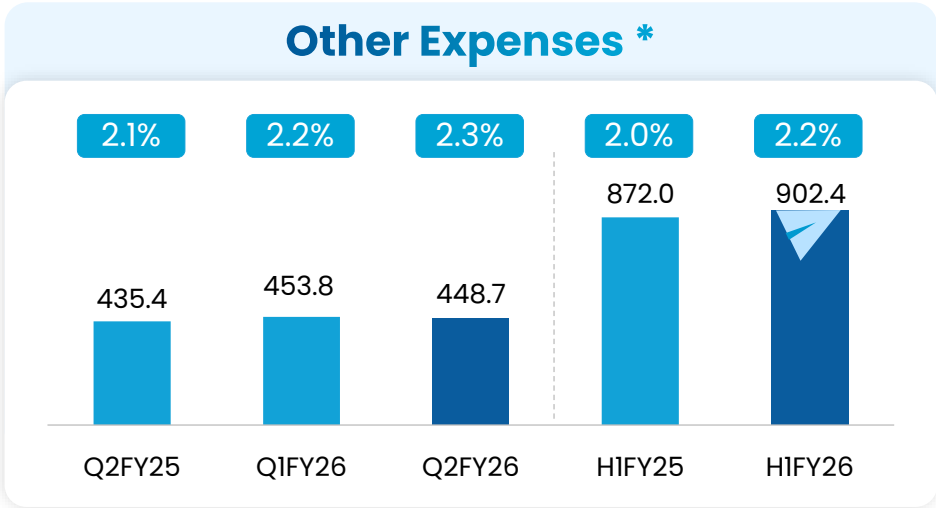
Employee Cost



Marketing & Sales Promotion



Other Expenses *



* Other Expenses includes Other expenses and Payment Gateway Charges



Financial Performance Summary

Particulars (INR in Mn)	Q2FY26		Q2FY25		Q1FY26		H1FY2026		H1 FY2025	
Gross Booking Revenue (GBR)	19,587.0		20,756.4		20,658.0		40,244.9		43,501.1	
Revenue/Income	Amount	% of GBR	Amount	% of GBR	Amount	% of GBR	Amount	% of GBR	Amount	% of GBR
A. Revenue From Operation (As Per Financials)	1,183.4	6.0%	1,446.7	7.0%	1,137.9	5.5%	2,321.3	5.8%	2,972.7	6.8%
B. Discounts To Customers	574.9	2.9%	791.7	3.8%	645.9	3.1%	1,220.8	3.0%	1,504.1	3.5%
C. Less: Service Cost	(144.4)	(0.7)%	(138.9)	(0.7)%	(180.4)	(0.9)%	(324.7)	(0.8)%	(331.9)	(0.8)%
Adjusted Revenue	1,614.0	8.2%	2,099.5	10.1%	1,603.4	7.8%	3,217.4	8.0%	4,144.9	9.5%
Other Income	81.2		52.7		59.0		140.2		88.9	
Adjusted Income	1,695.2	8.7%	2,152.3	10.4%	1,662.4	8.0%	3,357.6	8.4%	4,233.8	9.7%
Total Expense										
Discounts To Customers	574.9	2.9%	791.7	3.8%	645.9	3.1%	1,220.8	3.0%	1,504.1	3.5%
Cost Of Material Consumed	17.5	0.1%	7.0	0.0%	12.8	0.1%	30.3	0.1%	12.6	0.0%
Employee Expenses	311.7	1.6%	250.5	1.2%	314.5	1.5%	626.2	1.6%	489.7	1.1%
Marketing And Sales Promotion	221.5	1.1%	244.7	1.2%	167.0	0.8%	388.5	1.0%	426.6	1.0%
Payment Gateway Charges	141.7	0.7%	144.4	0.7%	137.8	0.7%	279.5	0.7%	305.1	0.7%
Other Expenses	307.0	1.6%	291.0	1.4%	316.0	1.5%	623.0	1.5%	566.9	1.3%
Finance Cost	13.2	0.1%	14.4	0.1%	13.1	0.1%	26.3	0.1%	25.8	0.1%
Depreciation	46.4	0.2%	36.1	0.2%	35.1	0.2%	81.5	0.2%	58.7	0.1%
Total Expense	1,634.0	8.3%	1,779.8	8.6%	1,642.1	7.9%	3,276.1	8.2%	3,389.6	7.8%
PBT	61.2	0.3%	372.4	1.8%	20.3	0.1%	81.5	0.2%	844.2	1.9%
Tax	(4.2)		(104.5)		(9.5)		(13.7)		(237.0)	
Exceptional Items	(509.6)		-		-		(509.6)		-	
Tax Benefit on Exceptional Items	99.3		-		-		99.3		-	
Share of Profit / (Loss) of Associates and Joint Ventures	(7.2)		-		(6.4)		(13.6)		-	
Profit After Tax*	(360.4)	(1.8)%	268.0	1.3%	4.4	0.0%	(356.0)	0.9%	607.3	1.4%
Profit After Tax before Exceptional Items*	49.9		268.0	1.3%	4.4	0.0%	54.3		607.3	1.4%
Other Comprehensive Income	85.4		25.4		(13.1)		72.2		26.4	
Total Comprehensive Income before Exceptional Items*	135.2		293.4		(8.7)		126.5		633.7	

* includes Minority Interest





One-Stop Travel Ecosystem



18 Million +
App Downloads



16+
Years of Experience



81%
Customer Satisfaction Score



99%
Booking Success Rate



2.88%
Look-To-Book Ratio



30 Million +
Registered Users



59%
Net Promoter Score

Expanding Reach with Tri-channel Distribution



Note: Figures are as on 31st March 2025





Innovating Travel for Millions



Comprehensive Travel Services

Flights, Hotels & Holidays

Easy, competitive & flexible bookings

Train and Bus Bookings

Seamless Booking with a wide range of options

Charter and Cruise Services

Last mile connectivity, professional services, timely pick-up & drop-off

Activities

Provides an extensive array of fun & adventure activities

Others

Cruise & Charter packages and value-added services like travel insurance, visa etc.



Innovation & Cost Efficiency

WhatsApp Bookings

Book flights instantly via chat

AI Chatbot

Handles customer queries related to new bookings, refunds, rescheduling, invoices etc.

Book at INR 0

Book hotels seamlessly with zero upfront cost and pay later onsite

Lock Price

Lock Price & Pay Later for up to 48 hours on flight bookings



Technology & Business Solutions

ONDC Integration

Expanding MSME & OTA reach

EMTDESK

An all-in-one platform tailored to transform corporate travel, addressing the unique requirements of corporate clients.

EMTMATE

Empowering agents & agencies to boost their business growth exponentially



Sustainability & Future Growth

Carbon Footprints

Partnered with BNZ Green to enable real-time carbon footprint tracking and blockchain-powered carbon offset for eco-conscious travel

Non-Air Segments

Focus on expanding its product portfolio, particularly in the hotel and holiday packages segment which offers higher profit margins

EMT Foundation

Contributes to environmental sustainability, protection of national heritage, upliftment of Girl Education, animal welfare, Sports persons' training etc.



What We Stand For

Innovation

Dedicated in-house technology that is focused on developing a secure, advanced, and scalable technology infrastructure and software to enable a quick response time and ensure efficient services.

Integrity

By adopting the highest standards of transparency, accountability and corporate governance

Teamwork

By fostering collaborative synergy to achieve collective success



Excellence

Through leadership, technology and employee training with a strategic focus on delivering exceptional service exceeding customer expectations and setting industry benchmarks

Customer Centricity

By offering innovative and convenient One Stop Travel Ecosystem to enrich travel experiences

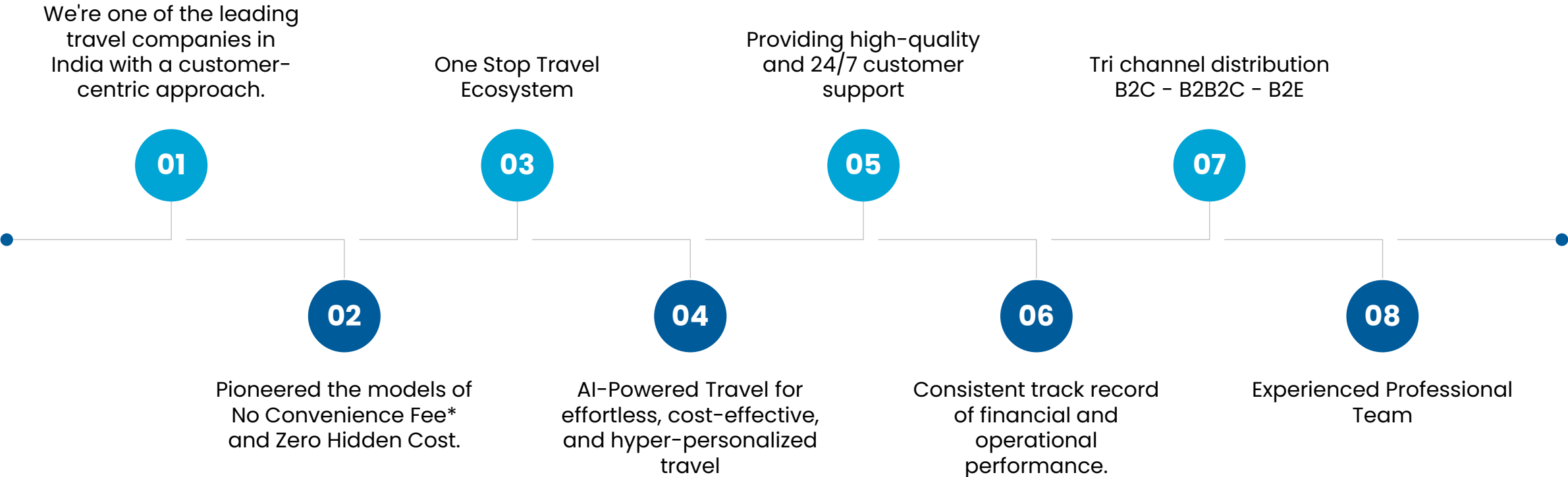
Sustainability

Is a vital component of our business operations and travel choices for fostering a sustainable future



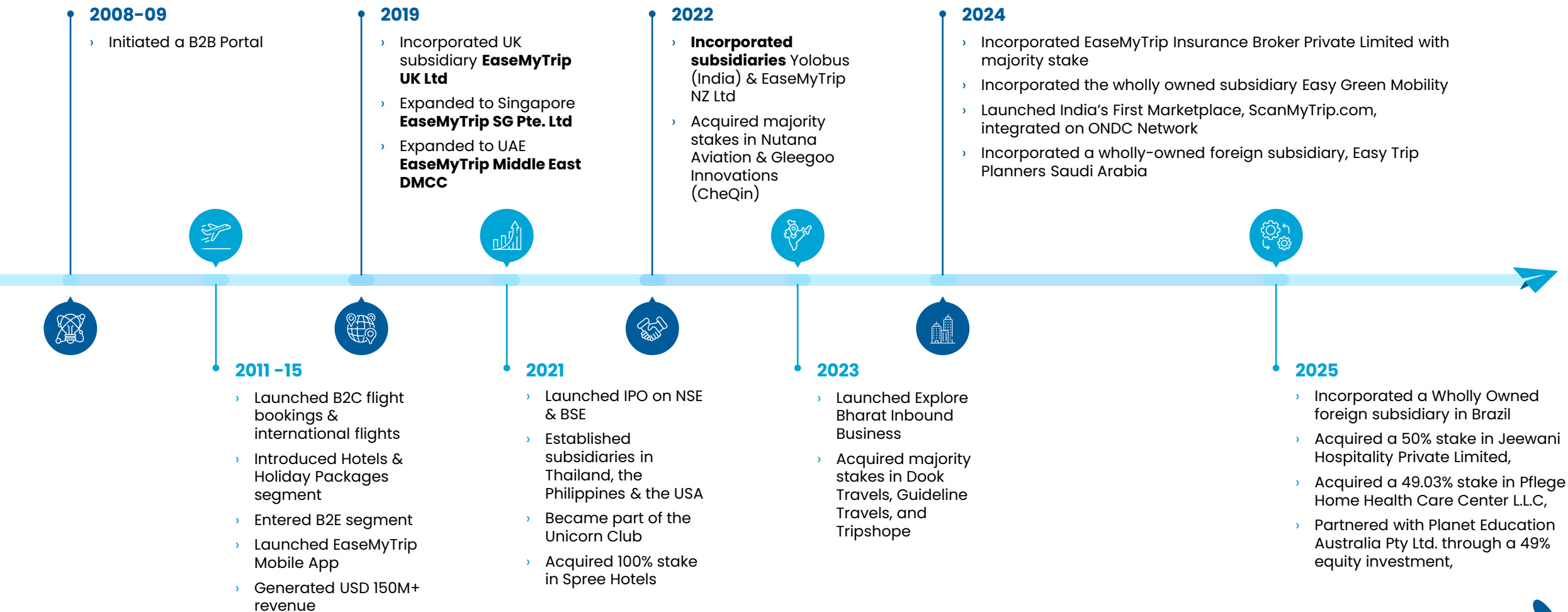


Our Unrivalled Strengths





Journey of Excellence





Our Global and Domestic Footprints

Focus on strategically expanding our domestic and global footprint



Initial growth

- Founded by the Pitti brothers as a B2B2C platform for flight bookings, without external funding
- Entered direct-to-consumer (B2C) through website and mobile app in 2011 and corporate travel (B2E) by 2013
- Built an in-house technology platform from day one to support seamless and automated booking operations
- Introduced zero-convenience-fee and full-refund policy to attract value-conscious customers
- Rapidly grew product mix to include hotels, holiday packages, rail and bus tickets, becoming a complete travel platform

Expansion

- Positioned as a comprehensive full-service travel platform offering flights, hotels, holiday packages, rail, bus, cab, charter and activities
- Built a differentiated hotels portfolio combining direct contracts and supplier partnerships, alongside flexible holiday packages that enable online customization or offline seller interaction
- Expanded nationwide franchise and travel agent network, earning industry recognition such as the Travel & Tourism Awards 2017, enhancing brand visibility
- Started operations in UAE, UK, Thailand and USA markets to tap outbound those markets
- Acquired travel-tech assets including YoloBus (intercity bus platform), a B2B hotel marketplace, and Spree Hotels to broaden service verticals
- Launched India's First Marketplace, ScanMyTrip.com, integrated on ONDC Network and introduced charter services to broaden customer offerings
- Introduced various features using AI to offer customers hassle free travel

Scale-up

- With the robust product offering, expanding the hotel and holiday segments through cross-selling initiatives, and personalized offerings, leveraging data and customer insights
- Scaling operations by expanding international offices, subsidiaries and introducing new product verticals tailored to each regional market to drive deeper penetration and localization
- Driving growth across all subsidiaries by enhancing operational efficiency, fostering innovation, and identifying synergistic opportunities within the group ecosystem
- Entered the electric bus segment with Easy Green Mobility



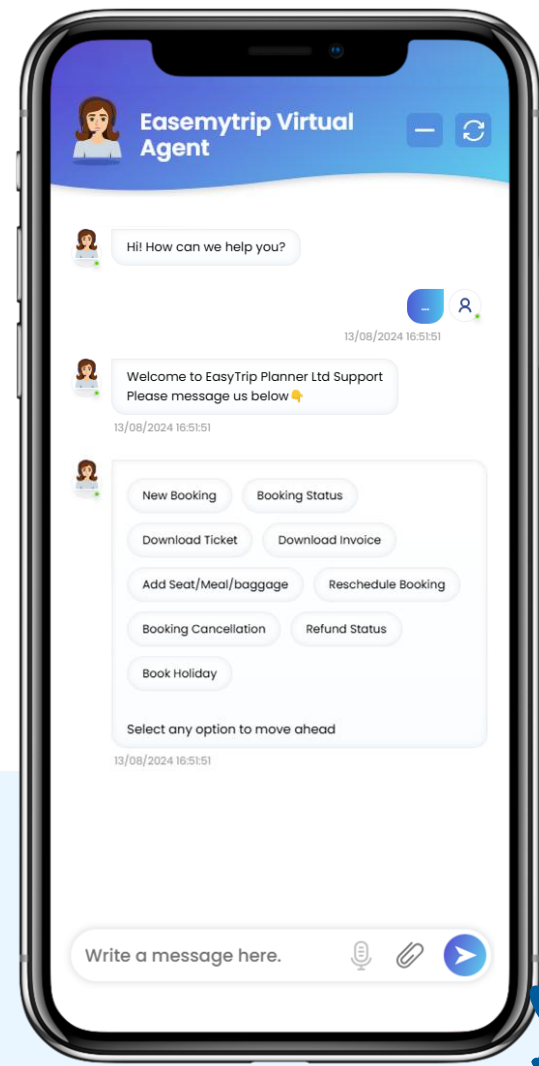
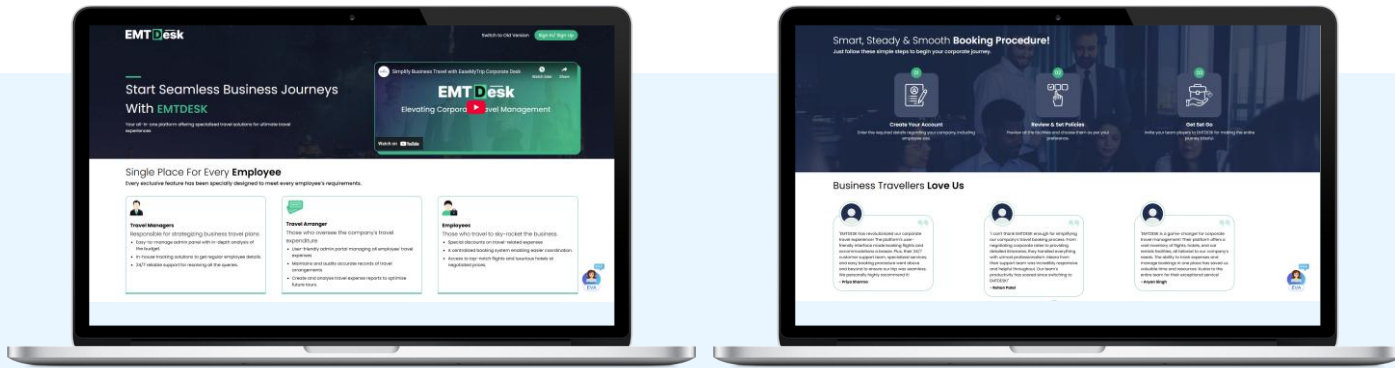
AI-Powered Travel

Smart, Seamless, Personalized

- 01 Personalized Engagement**
AI-driven recommendations based on customer behavior
- 02 AI-Powered Support**
Chatbots handle bookings, cancellations and queries instantly
- 03 Smart Voice Recognition Technology**
Powered by AI and ML, to simplify bookings for flights & accommodations

- 04 Corporate AI Solutions**
EMT Desk automates expense tracking & travel policies
- 05 AI-Enhanced Marketing**
Smart campaigns boost customer engagement & revenue
- 06 AI-Driven Dynamic Pricing**
Dynamic pricing optimizes travel revenue via demand and competitor analysis.

AI at EaseMyTrip is about making travel effortless, cost-effective, and hyper-personalized



Ancillary Value-Added Services

- ✓ Travel Insurance
- ✓ Visa Processing
- ✓ Tickets for Activities & Attractions
- ✓ Flight Check-In
- ✓ Travel Guides



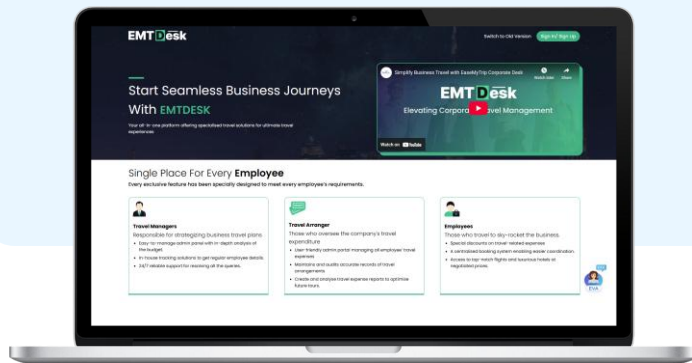


Corporate, MICE and B2B Travel Solutions

EMTDesk

Strengthening Corporate Travel Offerings

- ✓ Automated Travel & Expense Management
- ✓ Customizable Policies & Approvals
- ✓ Exclusive Corporate Fares & Cost Optimization
- ✓ Multi-Mode Integration
- ✓ Dedicated 24/7 Corporate Support



EaseMyTrip For MICE

Tapping into the Corporate Events Market

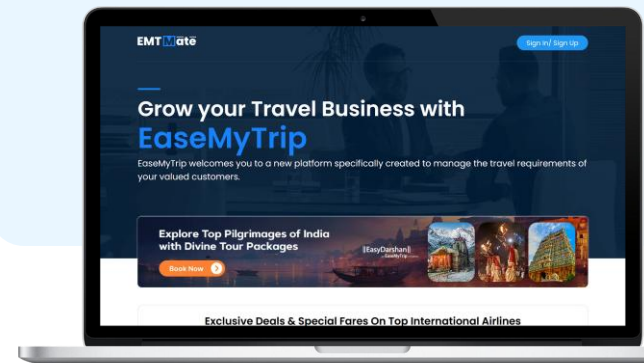
- ✓ Meetings & Conferences
- ✓ Reward programs for employees, partners, and clients
- ✓ Corporate Exhibitions & Large-Scale Events
- ✓ Flights, hotels, transport, and visa assistance under one platform

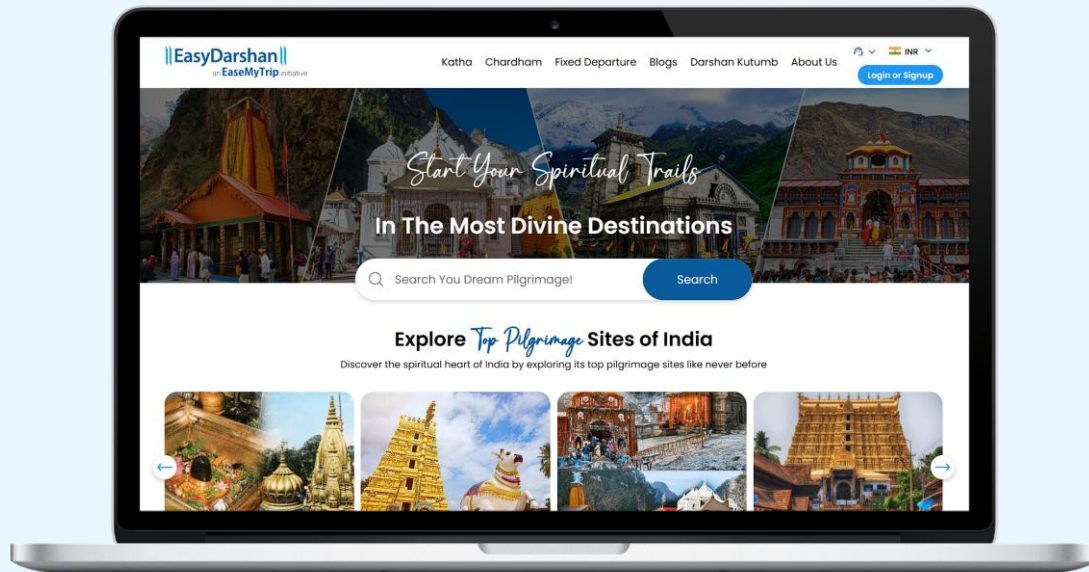


EMTMate

Empowering agents & agencies to boost their business growth exponentially

- ✓ Best Commission Structure
- ✓ Wide Range of Offerings
- ✓ Dedicated 24/7 Support Center
- ✓ Live Training

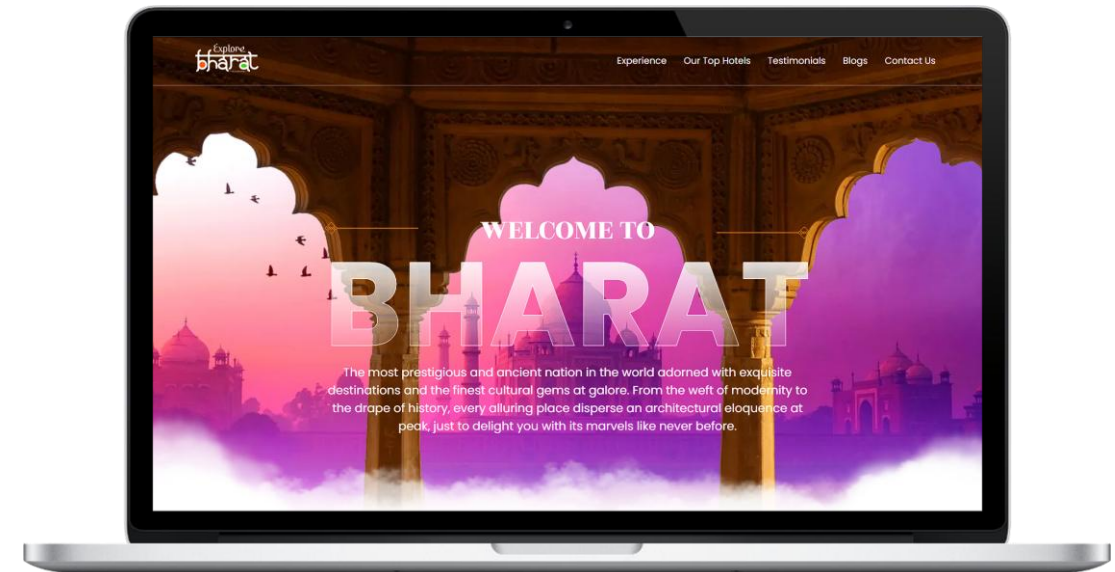




Spiritual Tour Packages

Start Journey to Enlightenment With **Most Sought Tours**

- ✓ Instant Bookings
- ✓ Personalised Experience
- ✓ Reasonable Prices
- ✓ Guided Tours
- ✓ 24/7 Customer Support



Indian Experience

- ✓ The Explore Bharat initiative by EaseMyTrip aims to boost inbound tourism by promoting the rich cultural, historical, and natural diversity of India
- ✓ Enables travelers to immerse themselves in the vibrant heart of India with itineraries encompassing prominent shows, cultural events, thrilling activities, invigorating cruises, and more



New Offerings for Hassle Free Travel



Free Flight Cancellation



Free Cancellation for Any Reason

Instant refund of approx ₹ 5,323 on cancellations 24 hrs before departure. [Check T&Cs](#)

₹1176 ₹706



Free Date Change



Free Date Change

Modify your travel dates before 24 Hrs of departure, absolutely free of charge. [Check T&Cs](#)

₹910 ₹546



EaseFly

Free Cancellation & Date Change



EaseFly (Free Cancellation + Free Date Change)

Enjoy instant refunds on canceled flights or change your travel date for free. [Check T&Cs](#)

₹1443 ₹866



Lock Price Now & Pay Later

For up to 48 hours



Step 1

Choose "Price Lock" Option

While booking flights, select the "Price Lock" option on eligible fares.



Book Favorite Hotels

@ **INR 0** and pay later



Smarter Way to Book Hotels

[Book Now](#)





Strategic Acquisitions: Spree Hospitality (1/2)



- ✓ Spree boasts a debt-free, cash surplus and an asset-light portfolio- a rarity in the hospitality sector
- ✓ Spree proudly serves over a million satisfied customers through its portfolio of 48 properties and 2,084 keys, including hotels, resorts, clubhouses, and guest houses across India. Additionally, approximately 15 more properties have been signed and are slated to begin operations soon
- ✓ Spree aims to expand its footprint to 200 properties over the next five years, positioning itself as one of the leading names in the Indian hospitality sector
- ✓ The acquisition has introduced a new revenue stream and accelerated EaseMyTrip's growth trajectory growth



Spree Hospitality, a 2084 room-keys hospitality management company

Founded in 2010, Spree Hotels (www.spreehotels.com) launched its first property in 2011 and has since mastered the art of managing mid-market hotels across India. By delivering a high degree of standardization, Spree ensures consistently high guest satisfaction, earning numerous accolades from booking platforms. Its diversified portfolio spans hotels, corporate guest homes, and residential clubs

Spree operates properties across key cities including Bengaluru, Mumbai, Pune, Chennai, Goa, Hyderabad, Dehradun, Coimbatore, Rajkot, Surat, Shirdi, Thrissur, Bhopal, Gangtok, Kolhapur, and Meerut, among others

The brand recorded a remarkable Net Promoter Score (NPS) of 85 over the past year and maintains an average channel rating of 4.5. With revenues growing sixfold in the last three years, Spree continues to demonstrate a strong growth trajectory and operational excellence..



Hotels



By Spree Hotels



Resorts



Strategic Acquisitions: YoloBus (2/2)



YoloBus



Yolo Bus

Volvo A/C Seater (2+2)

Yolo Bus

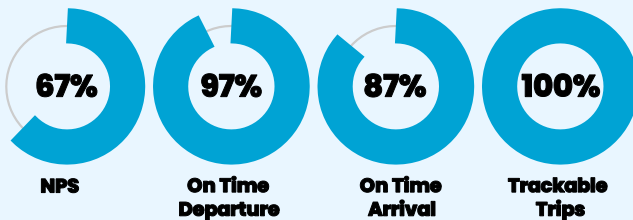


4.8/5

12 Ratings

Volvo A/C Seater (2+2)

29 Seats Left



Yolo Bus

YoloBus is a next-generation premium intercity mobility platform that combines top-tier amenities with advanced technology to deliver a comfortable, safe, reliable, and affordable travel experience. Operating on an asset-light model in partnership with bus aggregators, YoloBus is transforming intercity travel in India.

With features like luxury coaches, smart fleet operations, aesthetically designed interiors, and tech-enabled services, YoloBus is redefining the way modern India commutes. The platform maintains an impressive annual occupancy rate of over 88% and is equipped with IoT-enabled systems to enhance passenger safety and ensure revenue integrity. Proprietary innovations such as a network planning algorithm, dynamic pricing engine, and an in-house global distribution system (GDS) drive route optimization, yield management, and booking efficiency.

Service Offerings

- ✓ The company runs on a mobility template through which it takes care of the operational side of the business including the scheduling of buses, ticketing, customer service, and network planning.
- ✓ YoloBus has helped over 300,000 people reach their destinations across 250 plus routes and connected major tier-1 cities to tier 2 & 3 cities

Opportunity to Enter In Intercity Bus Travel

**USD
15+ Bn**

53 Mn People
Travel Intercity
Via Trains And
Buses Daily,
Growing @ 10%
CAGR

This acquisition added a new revenue stream, and it is a part of EaseMyTrip's effort in aggressively expanding its non-air segment. EaseMyTrip will leverage YoloBus' full-stack technology-enabled platform, its team and data expertise to offer an enhanced and superior bus travel experience.

Strategic Expansion: Launch of Easy Green Mobility Vision with YoloBus at the Wheel

[EaseMyTrip.com](https://www.easemytrip.com) announced venturing into the electric bus manufacturing market through its new subsidiary, Easy Green Mobility. Easy Green Mobility will manufacture EV buses, with YoloBus (another subsidiary of EaseMyTrip) serving as its operating arm. YoloBus aims to redefine intercity bus travel for Indian passengers through unparalleled services. With a network covering over 250 routes across India and having served over 300,000 travelers. Additionally, through YOLO Bus; EaseMyTrip will accelerate nationwide transition to net zero carbon mobility in Buses. By 2027-28 target is to operate 2000+ electric buses across country.

Together in Consortium Easy Green Mobility + YOLO Bus, EaseMyTrip will set a new benchmark for the EV & Mobility industry and solidify its leading position in innovative and sustainable travel solutions.

Key Highlights

- INR 200 Cr investment over 2-3 years for R&D and setting up the manufacturing plant
- Plant capacity to manufacture 4,000-5,000 buses in the initial phase
- Goal to operate 2000+ electric buses by FY2028 through YoloBus
- EV buses to feature advanced tech, long-range batteries, and energy efficiency
- Aligns with FAME, PLI & State EV policies; supporting India's EV mission

EaseMyTrip.com



eMTEV



YoloBus

Will Serve as the
operating arm

Market Opportunity



India's EV bus market projected to grow at a CAGR of **24%** during 2024-2030

Projected annual demand: 125,000-150,000 EV buses in a decade.

This expansion will a new revenue stream, and it is a part of EaseMyTrip's effort in aggressively expanding its non-air segment.

EaseMyTrip will leverage YoloBus' full-stack technology-enabled platform, its team and data expertise to offer an enhanced and superior bus travel experience.





India's Digital Revolution: Redefining Travel and Tourism

The online travel market is anticipated to grow significantly, rising from \$12 billion in 2022 to \$60 billion by 2030



Digital Penetration in India

- Current Users: **Approximately 821 million** internet users as of now, with a penetration rate of 55%
- Future Projection: Internet user base is **expected to reach 1 billion by 2025**



E-Commerce Growth

- Around 330 million Indians are online shoppers today, reflecting a 23% penetration rate
- By 2030, this figure is projected to **grow to 500 million shoppers**



Rising Income Levels

- By 2030, India is expected to **gain 140 million middle-income households**
- Additionally, 50 million high-income households are forecasted to emerge in the same period



Next Gen Online Commerce

- By 2030, India will **add 90 million new digitally-driven households**
- The next generation, raised in a liberalized economy, is expected to make online shopping a core part of their lifestyle.



Government Initiatives

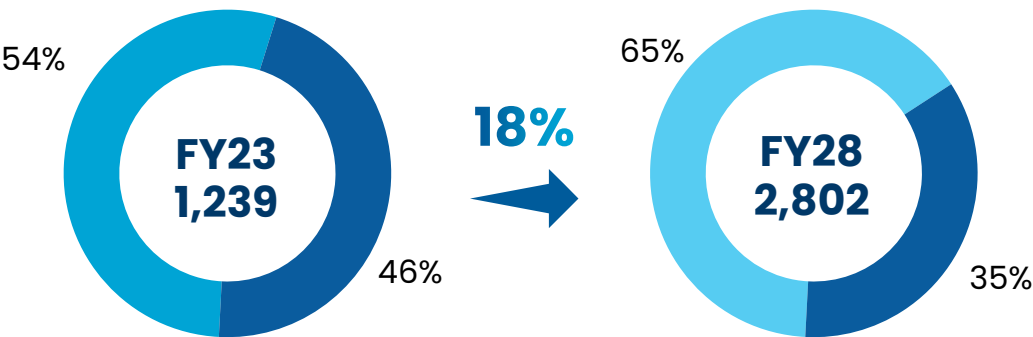
- The Indian government is actively promoting digital transformation through initiatives like the **Digital India program**, which aims to enhance digital infrastructure and expand broadband access nationwide
- The National Digital Tourism Mission has been introduced to digitize the tourism sector, improving services and experiences for travelers



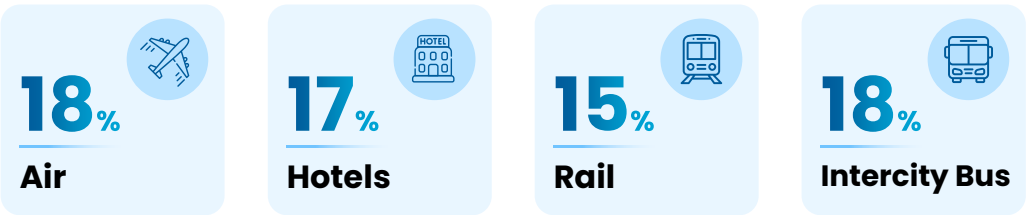
Indian Online and Corporate Travel: OTAs Driving Accelerated Growth

The India online travel market is projected to be valued at USD 19.05 billion in 2025 and is anticipated to grow to USD 31.38 billion by 2030, reflecting a CAGR of 10.5% during the forecast period (2025-2030)

Indian OTA Market Size (INR bn)

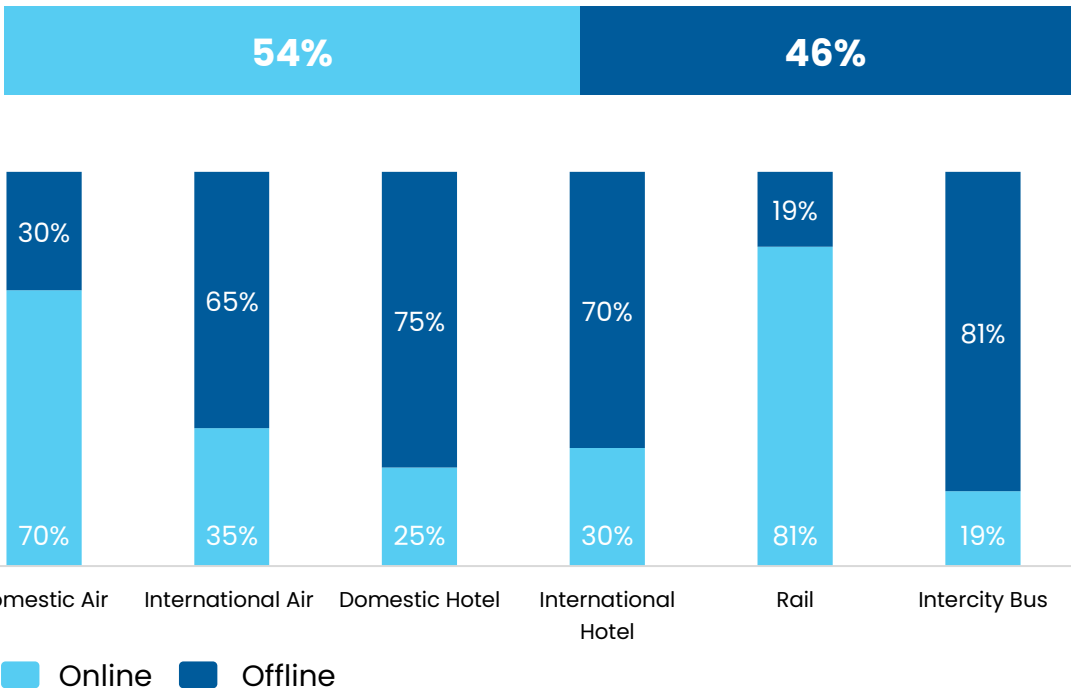


CAGR FY23-28



Indian Travel Market

Overall Travel Market 7,126 INR bn





Board Of Directors



Mr. Nishant Pitti
Chairman & Managing Director

Mr. Nishant Pitti is the visionary architect of the company's enduring success. He embarked on his entrepreneurial journey at the age of 18, demonstrating remarkable foresight and determination.



Mr. Rikant Pitti
Director & CEO

Mr Rikant Pitti combines business acumen with technological expertise. Starting at 16, he laid the groundwork for EaseMyTrip's success. He also serves as Chairman of the CII Delhi State Council.



Mr. Vikas Bansal
Director

Mr. Vikas Bansal, a Chartered Accountant and Law graduate, brings 18+ years of expertise in domestic and international tax and regulatory services, including senior roles at PwC. His experience spans finance, tax compliance, advisory, and litigation across sectors



Mrs. Neena Kumar
Independent Director

Mrs. Neena Kumar has over 37 years of experience in the Income Tax Department and public sector roles, having served as Member Administration and Member Revenue of the Central Board of Direct Taxes, Ministry of Finance.



Mr. Vinod Kumar Tripathi
Independent Director

Mr. Vinod Kumar Tripathi has more than 40 years of experience in the taxation, finance, administration, textiles and wind turbine etc. sectors.



Mrs. Ruchi Ghanashyam
Independent Director

Mrs. Ruchi Ghanashyam has over 38 years of experience in the Indian Foreign Service, having served as High Commissioner of India to the United Kingdom, Ghana, and South Africa, among other diplomatic roles.

EaseMyTrip Foundation has been set up to implement the CSR initiatives contributing to environmental sustainability, protection of national heritage, art and culture, health care sector, upliftment of Education of Girls, animal welfare, and training of Sports persons.



EaseMyTrip Foundation has signed an MoU with the Archaeological Survey of India. Through this partnership, EaseMyTrip Foundation is designated as the **Smarak Sārathi** for four of India's prestigious historical monuments under the government's **Adopt a Heritage 2.0** programme

These monuments are **Qutub Minar**, **Sun Temple**, **Konark**, **Agra Fort** and **Western Group of Temples**, Khajuraho, Madhya Pradesh



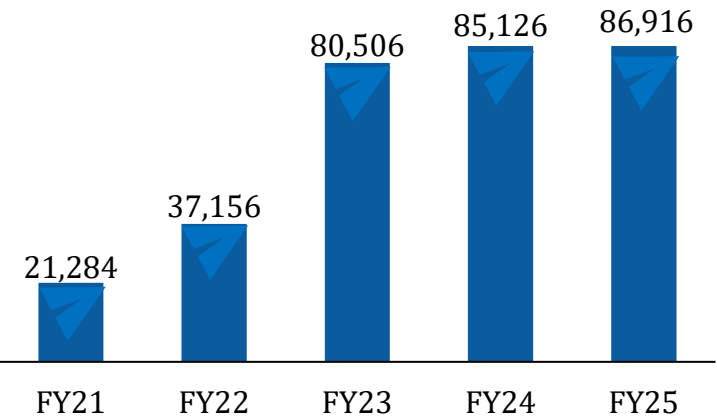
Supporting environmental sustainability and promoting sports across the country



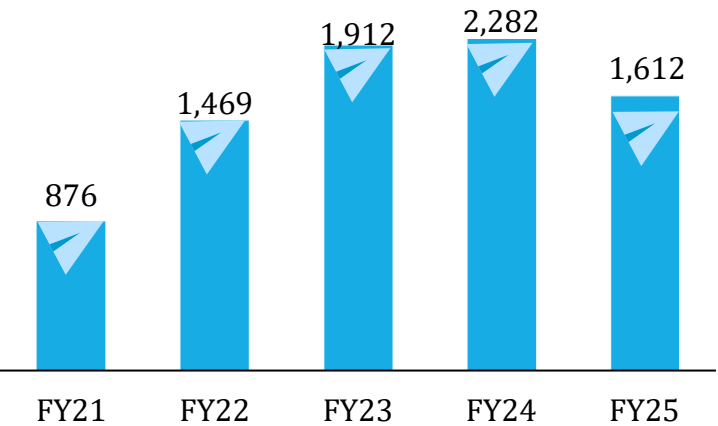
Annual Performance Trend

(INR in Mn unless mentioned)

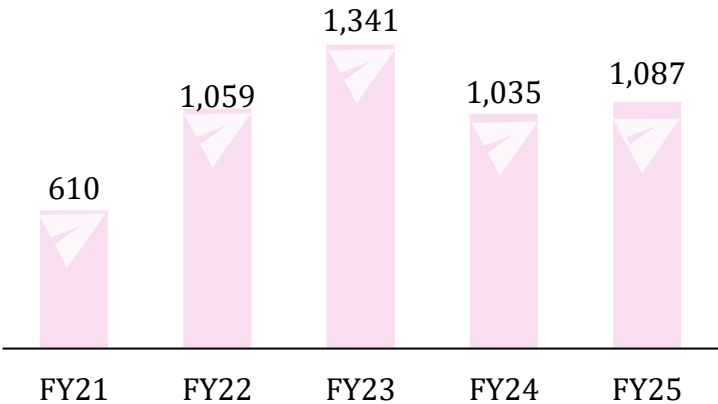
Gross Booking Revenue



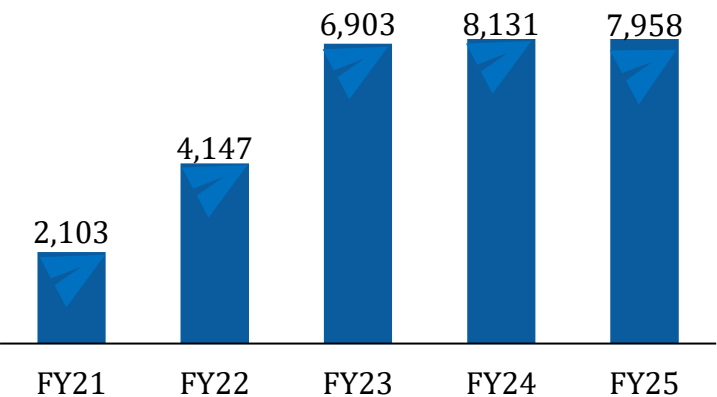
EBITDA



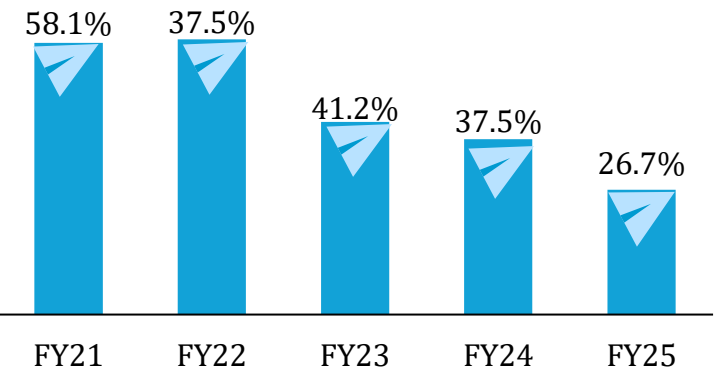
PAT*



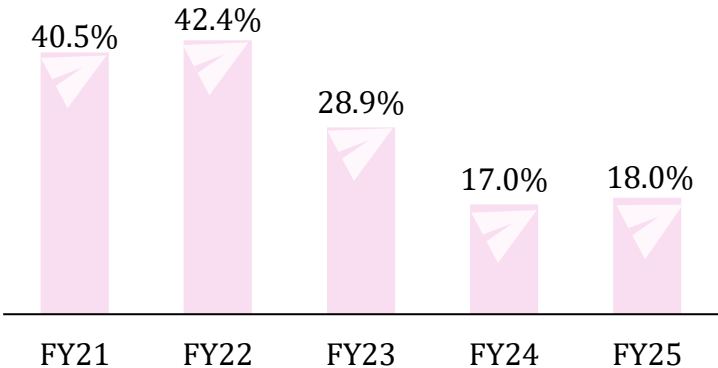
Adjusted Revenue^



EBITDA Margin (%)



PAT Margin (%)



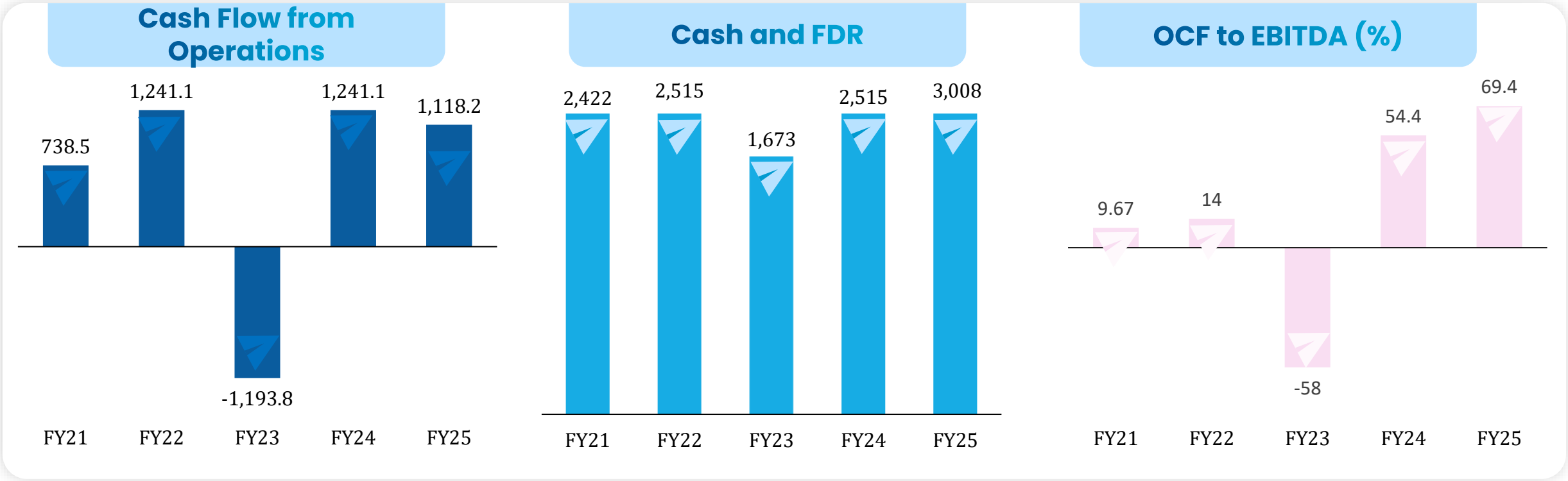
* PAT excluding Other Comprehensive Income and including exceptional item

^ Including Discounts offered to customers and excluding service cost



Improved Quality of Earnings

(INR in Mn unless mentioned)





Historical Consolidated Profit and Loss Account

Particulars (INR in Mn)	FY21	FY22	FY23	FY24	FY25	CAGR
Revenue from Operations	1,385.0	2,353.7	4,488.3	5,905.8	5,873.2	43.5%
Other Income	122.6	143.9	153.7	185.0	159.3	6.8%
Total Revenue	1,507.6	2,497.6	4,642.0	6,090.98	6,032.5	41.4%
Employee Benefits Expense	210.4	258.4	524.4	821.5	1,028.3	48.7%
Other Expenses	421.4	770.7	2,205.1	2,987.4	3,392.0	68.4%
EBITDA	875.8	1,468.5	1,912.5	2,281.9	1,612.2	16.5%
EBITDA %	58.1%	58.8%	41.2%	37.5%	26.7%	(17.7)%
Depreciation and Amortisation Expense	6.6	13.4	29.0	71.6	124.7	108.5%
EBIT	869.2	1,455.2	1833.4	2,210.3	1,487.5	14.4%
Finance Costs	35.3	19.5	34.1	59.7	57.7	13.1%
PBT	833.9	1,435.7	1,849.4	2,150.6	1,429.8	14.4%
Total Tax Expense	223.8	376.5	508.4	573.9	343.3	11.3%
Exceptional Items	-	-	-	724.3	-	-
Tax benefit on exceptional items	-	-	-	(182.3)	-	-
Profit for the year	610.1	1,059.2	1,341.0	1,034.7	1,086.6	15.5%
PAT %	40.5%	42.4%	28.9%	17.0%	18.0%	(18.4)%
Other Comprehensive Income for the year	4.0	(1.9)	(0.7)	(3.0)	84.4	114.3%
Total Comprehensive Income for the year	614.1	1,057.3	1,340.3	1,028.7	1,171.0	17.5%
Total Comprehensive Income for the periods/ years after exceptional items and tax benefit thereon	614.1	1,057.3	1,340.3	1,031.7	1,171.0	17.5%
EPS	2.81	0.61	0.77	0.29	0.30	(42.8)%

Historical EPS does not account for Share spilt (from Rs 2 to Rs 1) and bonus issue (3:1) effected on 21st Nov 2022

* PAT excluding Other Comprehensive Income and Minority Interest

Balance Sheet

Equities and Liabilities (Mn)	FY25	H1FY26
Equity Share Capital	3,544.1	3,636.9
Other Equity	3,659.0	5,015.0
Equity attributable to equity holders of the Group	7,203.1	8,651.9
Non-controlling interests	217.4	175.2
Total Equity	7,420.5	8,827.1
Contract Liabilities	802.3	873.8
Financial Liabilities		
(i) Borrowings	254.7	169.8
(ii) Lease Liabilities	19.2	21.0
(iii) Others Financial Liabilities	-	-
Provisions	79.1	94.7
Deferred Tax Liabilities (Net)	80.4	73.3
Total Non-Current Liabilities	1,235.7	1,232.6
Contract Liabilities	924.8	1,106.9
Financial Liabilities		
(i) Borrowings	93.4	160.0
(ii) Lease Liabilities	9.0	11.2
(iii) Trade payables	1,309.5	1,061.8
(iv) Other Financial Liabilities	432.0	361.8
Other Current Liabilities	57.3	35.5
Provisions	49.9	49.4
Current Tax Liabilities (Net)	7.1	16.7
Total Current Liabilities	2,883.1	2,803.4
Total Equity and Liabilities	11,539.3	12,863.0

Assets (Mn)	FY25	H1FY26
Property, plant and equipment	493.5	784.9
Investment Property	109.9	160.1
Capital Work in Progress	8.6	90.5
Goodwill	496.9	497.0
Intangible Assets	522.9	484.8
Intangible Assets Under Development	23.9	24.5
Right of Use Assets	24.1	28.7
Investment accounted using equity method	-	1,676.7
Financial Assets		
(i) Investments	478.1	573.4
(ii) Loans	-	-
(iii) Other Financial Assets	464.0	957.8
Deferred Tax Assets (Net)	96.8	187.9
Other Non-Current Assets	794.7	340.1
Non-Current Tax Assets (Net)	289.7	150.7
Total Non-Current Assets	3,803.1	5,957.0
Inventory	20.7	28.7
Financial Assets		
(i) Investments	-	26.2
(ii) Trade Receivable	2,961.9	2,579.3
(iii) Cash and Cash Equivalents	1,361.5	810.0
(iv) Other Bank Balances	71.3	80.0
(v) Loans	192.7	101.5
(vi) Other Financial Assets	1,581.9	886.1
Other Current Assets	1,541.4	1,349.7
Current Tax Assets	4.9	185.2
Total Current Assets	7,736.2	6,046.7
Assets Held for Sale	-	859.5
Total Assets	11,539.3	12,863.0



Achieved Strong Cash Flow from Operations

Consolidated Cash Flow Statement (INR in Mn)	H1 FY25	H1FY26
Cash Flow from Operating Activities		
Profit before Tax	844.2	81.5
Adjustment for Non-Operating Items	9.5	14.9
Operating Profit before Working Capital Changes	853.7	96.4
Changes in Working Capital	178.6	(215.2)
Cash Generated from Operations	1,032.3	(118.8)
Less: Direct Taxes paid	(403.3)	(56.0)
Net Cash from Operating Activities	629.1	(174.8)
Cash Flow from Investing Activities	(243.3)	(331.4)
Cash Flow from Financing Activities	164.8	(50.8)
Effect of Foreign Currency Fluctuation arising out of Consolidation	2.2	5.5
Net increase/ (decrease) in Cash and Cash equivalent	552.7	(551.5)
Cash and Cash Equivalents at the beginning of the period	1,008.9	1,361.5
Cash and Cash equivalents at the end of the period	1,561.6	810.0

Thank You



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