#### **Eveready Industries India Ltd.**



REGD. OFFICE: 2, Rainey Park, Kolkata - 700019

CIN: L31402WB1934PLC007993

Date: 5<sup>th</sup> November 2025

The National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex
Bandra (E), Mumbai - 400 051
[Symbol: EVEREADY]

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street Mumbai - 400 001 [Scrip Code: 531508] The Calcutta Stock Exchange Limited 7, Lyons Range Kolkata - 700 001 [Scrip Code: 000029]

Dear Sirs/Madam,

#### **Sub: Investor Presentation**

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed an Investor Presentation – Q2 FY26 on the Unaudited Financial Results of the Company for the quarter and half year ended 30<sup>th</sup> September 2025.

The presentation is being made available on the website of the Company i.e. www.evereadyindia.com.

This is for your information and records.

Thanking you,

Yours sincerely, For Eveready Industries India Limited

Shampa Ghosh Ray Company Secretary

Encl: as above



# **Eveready Industries India Limited**

Q2 FY26 Investor Presentation

5<sup>th</sup> November 2025











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#### **Lead Demand Indicators**

- Urban and semi-urban consumption showing signs of steady recovery
- Broad-based improvement across FMCG & discretionary categories awaited



- Ample liquidity and benign inflation sustaining retail momentum
- Strong monsoon and GST 2.0 aiding economic activity

**Operating Environment** 

#### **Trade Channels**

- Strong traction in e-com| quick com | MT driven by enhanced alignment
- Ongoing efforts to strengthen traditional distribution reach











**Core Strategic Pillars** 



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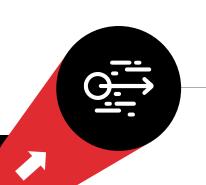
**Business Performance** 





# Core Strategic Pillars





Premium portfolio backed by upcoming greenfield facility

#### **Accelerate**

**Collaborate** 



Distribution revamped for efficiency and profitability

#### **Innovate**



Driving category-wide innovation through dedicated R&D



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**Business Environment** 



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**Q2 FY26 Financial Highlights** 



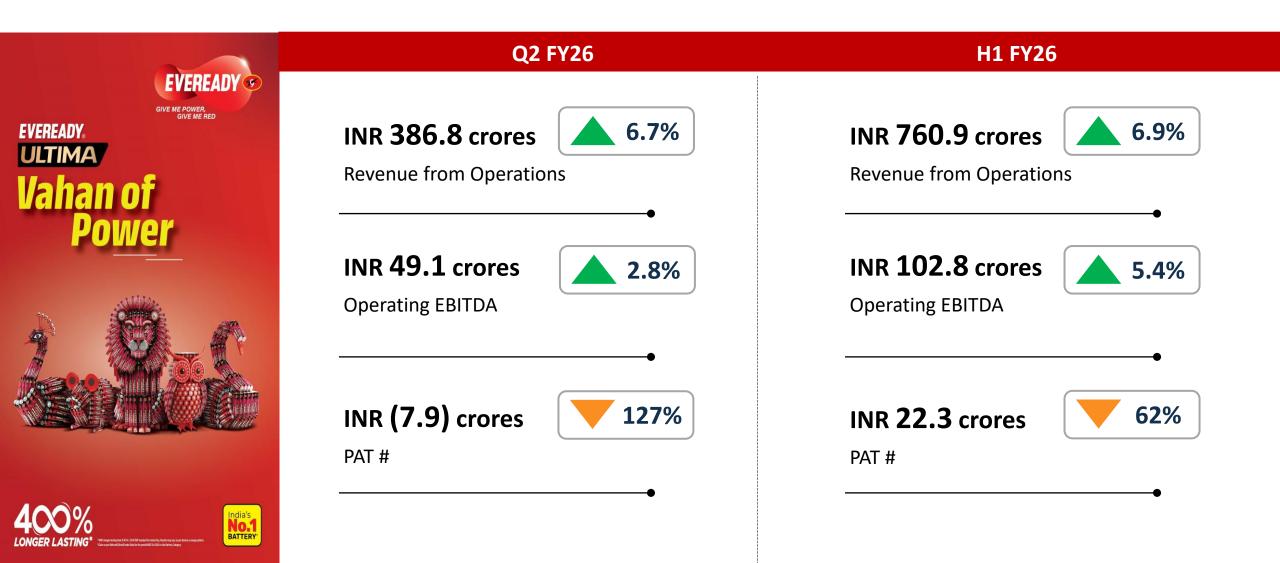
**Business Performance** 





#### **Q2 & H1 FY26 Financial Highlights**





### Segmental contribution to topline – Q2 & H1 FY26



	Batteries	Flashlights	Lighting	
		Replie .		
Q2 FY26	INR 257.3 Crs   64% Revenue  7.6% YoY Growth	INR 47.4 Crs   12% Revenue (2.2)% YoY Growth	INR 93.0 Crs   24% Revenue  10.6% YoY Growth	
H1 FY26	INR 495.6 Crs   63% Revenue  8.6% YoY Growth	INR 115.0 Crs   15% Revenue  6.1% YoY Growth	INR 170.9 Crs   22% Revenue  3.2% YoY Growth	





#### Q2 FY26 - Profit & Loss statement



INR Crore	Q2 FY26	Q2 FY25	Y-o-Y (%)	H1 FY26	H1 FY25	Y-o-Y (%)
Revenue from operations	386.8	362.6	6.7%	760.9	712.0	6.9%
Operating EBITDA	49.1	47.8		102.8	97.5	
Operating EBITDA Margin (%)	12.7%	13.2%		13.5%	13.7%	
Profit before exceptional items and tax	37.3	35.0	7.0%	80.6	70.4	14.0%
Exceptional items #	37.7	-		44.8	-	
Profit before Tax	(0.4)	35.0		35.8	70.4	
Profit after Tax	(7.9)	29.6		22.3	58.9	
PAT Margin (% ) of Revenue	(2.0%)	8.1%		2.9%	8.3%	

#### # PAT includes exceptional items:

- INR 22.7 Crore (Q2) and 29.8 (H1) for non recurring ex-gratia paid to workmen on separation
- INR 15 Crore (Q2 & H1) crore towards settlement with Real Touch for arbitration proceeding. On October 1, 2025, the Company received the final award from the Arbitral Tribunal, dated September 22, 2025, stating that arbitration proceedings are withdrawn and stand terminated. Accordingly, the Company has recognized the settlement payment of INR 15 crore along with related adjustments in the financial statements for quarter ended September 30, 2025.



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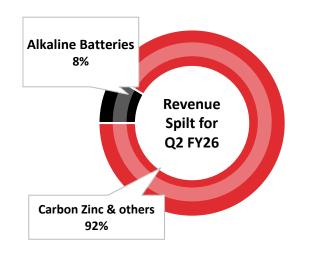
**Business Performance** 



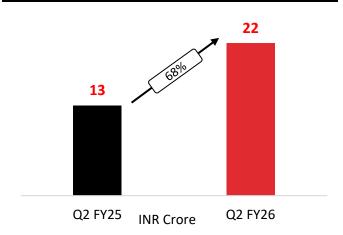




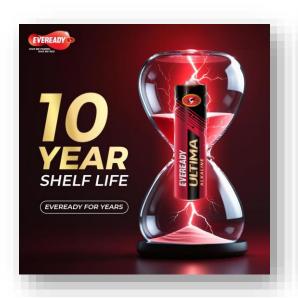
#### **Segmental Split**



#### **Revenue Growth in Alkaline Segment**



- Carbon-Zinc: Q2 FY26 showed gains in value and volume
- Alkaline: Accelerated momentum continues
  - O Q2 FY26 growth <u>68%;</u> commensurate increase in volumes
  - ~100 bps Q-o-Q increase in market share, to 16.3%
  - Jammu greenfield facility on track for end FY26 commissioning
- Q2 FY26 market share holding at 52.3% in dry cell batteries

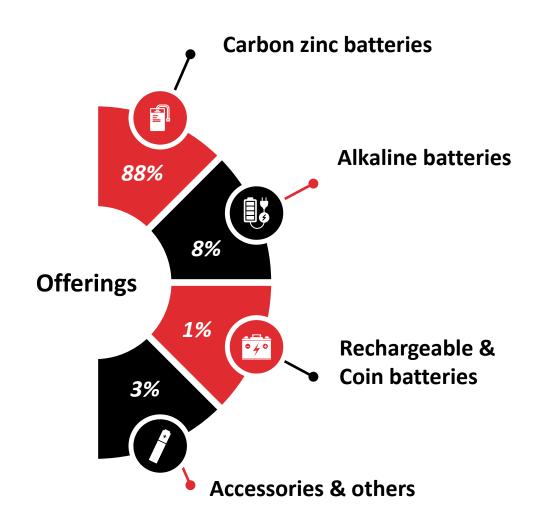






# Batteries – Portfolio







1.3 billion+ Dry cell batteries sold annually



#### **Batteries – Transformation through innovation**



Scaling up with High-Performance Alkaline and adjacent innovation

**Carbon Zinc** 

**Engineering Tomorrow's Portfolio** 

Alkaline

**Adjacencies** 



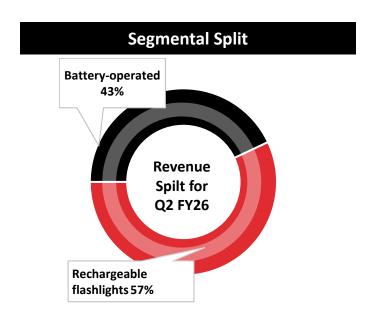




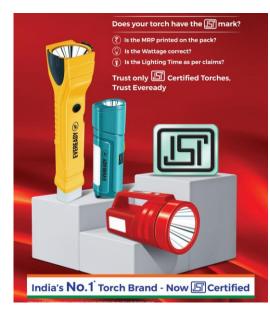


### Flashlights

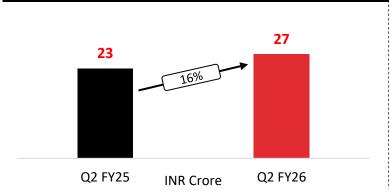








#### **Revenue Growth in Rechargeable Segment**



- Maintained double-digit growth in Rechargeables
- **Product durability drives acceptance** across all channels modern trade, e-com & institutional
- BIS mandate (effective early next year) to further accelerate momentum

18 million+ flashlights sold annually





#### **Innovative Leap in Flashlights**



**Leading the Charge: The Future of the Market is Rechargeable** 

#### **Shaping the Future Portfolio for Maximized Value**

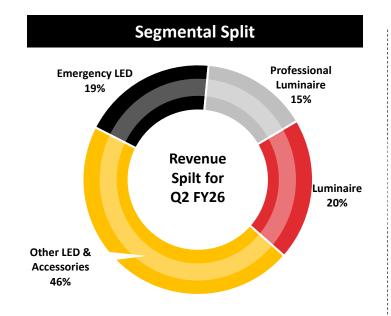




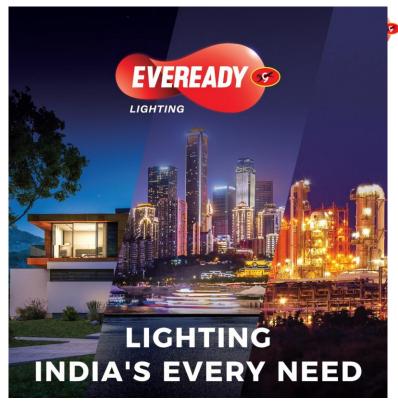




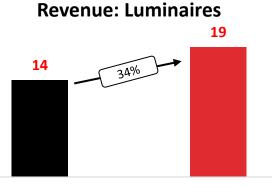
### Lighting







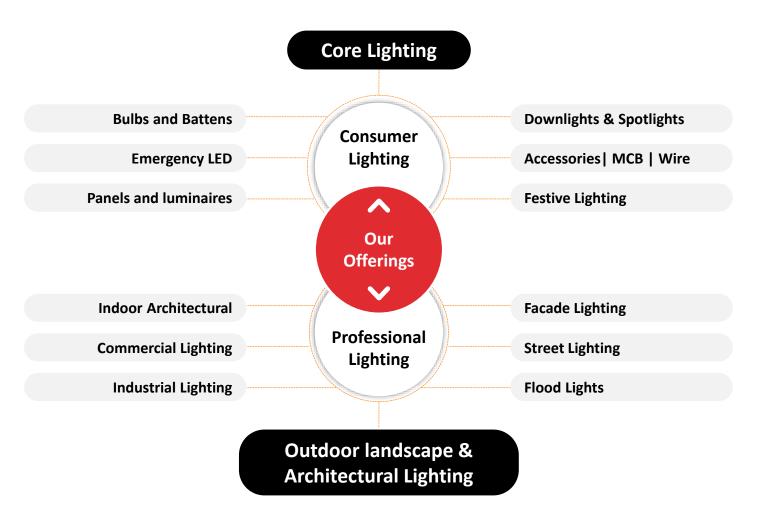
#### **Revenue Growth in Luminaires**



- Broad-based volume growth across core product portfolio
- **New adjacent products** gaining traction
- Focus on Luminaires & Panel lighting to accelerate growth

Q2 FY25 Q2 FY26 **INR Crore** 

### **Lighting – Portfolio**



**34 million+** LED lights sold annually





#### **Delivering Next-Generation Lighting Solutions**



Targeting 3x revenue growth: focus on premium offerings

#### **Targeted Innovation for Higher Value**















# Unlocking growth through high-impact consumer campaigns









#### **Cautionary note concerning forward-looking statement**

Certain statements made in this presentation relating to the Company's objectives, projections, outlook, expectations, estimates, among others may constitute 'forward-looking statements' within the meaning of applicable laws and regulations. Actual results may differ from such expectations, projections etc., whether express or implied. These forwardlooking statements are based on various assumptions, expectations and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, competitive intensity, pricing environment in the market, economic conditions affecting demand and supply, change in input costs, ability to maintain and manage key customer relationships and supply chain sources, new or changed priorities of trade, significant changes in political stability in India and globally, government regulations and taxation, climatic conditions, natural calamity, commodity price fluctuations, currency rate fluctuations, litigation among others over which the Company does not have any direct control. The company cannot, therefore, guarantee that the 'forward-looking' statements made herein shall be realized. The Company, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time based on subsequent developments and events



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# About Eveready Industries India Limited



# With a legacy of over 100 years, Eveready Industries India Ltd. (NSE Symbol: EVEREADY, BSE Scrip Code: 531508, CSE Scrip Code 000029) is a household name in batteries and flashlights, with emerging presence in

**lighting.** Eveready products were first sold in India in 1905, which marked the beginning of the Eveready adventure. The Company, which was founded in 1934, quickly rose to the top of the dry cell battery market. It is a leading brand in enhancing people's quality of life with innovative, transportable energy and lighting solutions.

With over 50% of the market share in India, Eveready has long become a name associated with batteries and a reliable leader in the sector. "Give Me Red" legendary brand campaign's three words, became a well-known youth catchphrase 25 years ago, making advertising history in India. The Company's manufacturing facilities are spread across 6 locations, namely Matia, Lucknow, Noida, Haridwar, Maddur and Kolkata, and they are equipped with globally benchmarked technology platforms and follow the best-in-class operating standards, with relentless focus on quality (ISO 9000), environmental best practices (ISO 14000) and rapid adoption of technology. The Company has a Research and Development (R&D) facility which is approved by the Department of Scientific and Industrial Research (DSIR), Ministry of Science and Technology, Government of India.

#### For more information, please visit <a href="www.evereadyindia.com">www.evereadyindia.com</a> OR contact:

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## Thank You

