



## NEWS RELEASE

**Mumbai, October 25 , 2021**

### ***Colgate Q2 Net Sales up 5.2%***

#### ***Results for the Quarter & Six Months Ended September 30, 2021***

- Q2 2021-22 Net Sales up 16.1% vs Q1 2021-22
  - H1 Net Sales up 8.2%
- First Interim Dividend of Rs. 19 per share

**Q2 2021-22:** Colgate-Palmolive (India) Limited today reported Net Sales growth of 5.2% over the same quarter of previous year aggregating to Rs. 1,344.0 crore for the quarter ended September 30, 2021. Reported Net profit after tax for the quarter was Rs. 269.2 crore as against the Net Profit of Rs. 274.2 crore for the same quarter of the previous year.

**H1 2021-22:** Net Sales for the six months ended September 30, 2021 was recorded at Rs. 2,501.8 crore, an increase of 8.2% over the same period of the previous year. Net profit for the period was reported as 502.4 crore against the previous period net profit of Rs. 472.4 crore.

**Mr. Ram Raghavan, Managing Director at Colgate-Palmolive (India) Ltd,** said, "Our overall growth momentum across our brands / categories has shown a consistent trajectory with good recovery on volume growth trends quarter on quarter. Overall penetration trends remain strong and are seeing favourable trends quarter on quarter.

Our commitment to invest behind our brands and innovation remains a critical driver. We see continued strengthening of our brands and recent innovations like Colgate Toothpaste for Diabetics, Vedshakti Mouthspray and the entire Gentle range of toothbrushes continue to gain traction with consumers across platforms.

We continue to deploy engaging and new content to continue this trajectory. Our go-to-market approach continues to see the adoption of new business models and approaches as we look to bring our brands to life across platforms."

## DIVIDEND

The Board declared a First Interim Dividend of Rs.19 per share of Re. 1 each (face value) for the Financial Year 2021-22. The dividend payout to the shareholders will be Rs. 516.8 Crore and will be paid on and from November 22, 2021 to those shareholders whose names are on the Register of Members of the Company as on November 2, 2021.

**ABOUT COLGATE-PALMOLIVE (INDIA) LTD:** Colgate-Palmolive (India) Limited is India's leading provider of scientifically proven oral care products with multiple benefits at various price points. The range includes toothpastes, toothpowder, mouthwash, toothbrushes and dental gel under the 'Colgate' brand. The Company also provides personal care products with its range of shower gels and liquid hand washes under the "Palmolive" brand name. Colgate has been ranked as India's #1 Most Trusted Oral Care Brand for the ninth consecutive year, from 2011 to 2019, by The Economic Times - Brand Equity - Most Trusted Brands Survey, conducted by Nielsen. To know more about Colgate, please visit [www.colgatepalmolive.co.in](http://www.colgatepalmolive.co.in)