

25th June, 2020

The General Manager,
Corporate Relationship Dept.,
BSE limited,
1st Floor, New Trading Ring,
Rotunda Building,
P.J. Towers, Dalal Street, Fort,
Mumbai-400 001
(Stock Code: 531548)

The Secretary,
National Stock Exchange of India Ltd.,
Exchange plaza, 5th Floor,
Bandra-Kurla Complex,
Bandra (E), Mumbai-400 051
(Symbol: SOMANYCERA)

Sub: Investor update for the Q4'FY20/FY20.

Dear Sir/Madam,

Please find enclosed herewith Investor update of Somany Ceramics Ltd. highlighting the performance of the Company during the quarter and year ended on 31st March, 2020.

This is for your information and record.

Thanking you,
Yours faithfully,
For Somany Ceramics Limited



Ambrish Julka
GM (Legal) and Company Secretary
M. No. : F4484

Encl: as above



A collage of various decorative textures and patterns. It includes a dark grey stone-like surface, a blue and pink floral pattern, a brown wood grain, a pattern of green and blue leaves, a blue and white wood grain, a pattern of grey and brown rectangular tiles, and a dark blue and brown textured surface.

LUXURY
LIVING BY
SOMANY

SOMANY CERAMICS LTD.
Investor Update – Q4'Fy20/FY20

June 25, 2020

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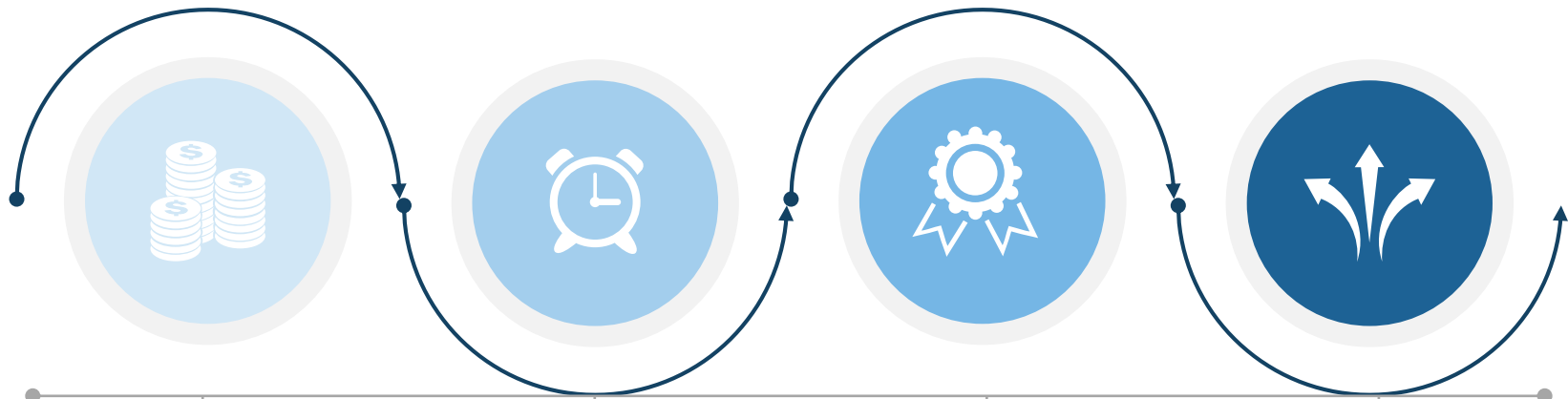
The quarter and year gone by was unprecedented on account of both external as well as internal factors. We started the year on good note and our operational performance was clocking upward until early March 2020, which was the result of various operational measures taken in general and continuous monitoring of credit control in particular.

The outbreak of novel coronavirus has impacted the whole world including us for Q4 performance, however, the timing of it's occurrence in our country was a saving grace for us in terms of availability of stock in the warehouses, which made us capable to service our customer immediately.

Sales for the quarter declined significantly to ₹ 349 crores resulting into net loss of ₹ 9 crores in the quarter.

Although the short term outlook is uncertain, we are confident that our resilience and financial discipline will help us to overcome this situation swiftly.

Stay safe, stay heathy !!!



Capacity

- Tiles capacity at ~53 msm p.a. (excluding outsourcing tie ups)
- Sanitaryware capacity of 1.15 mn pcs p.a.
- Bath fittings capacity at 0.65 mn pcs p.a.

Production

- Tiles Production of 11.29 msm in Q4 from Own plant (5.09 msm) and JVs (6.20 msm)
- Overall capacity utilisation in Q4 @ 85%

Sales Mix

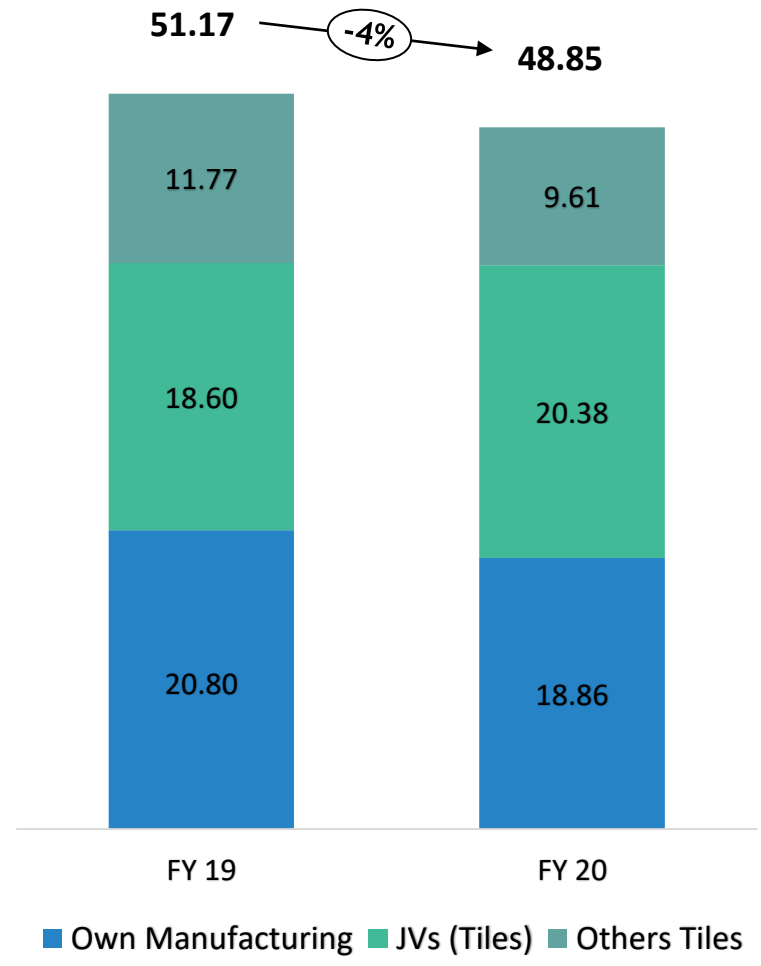
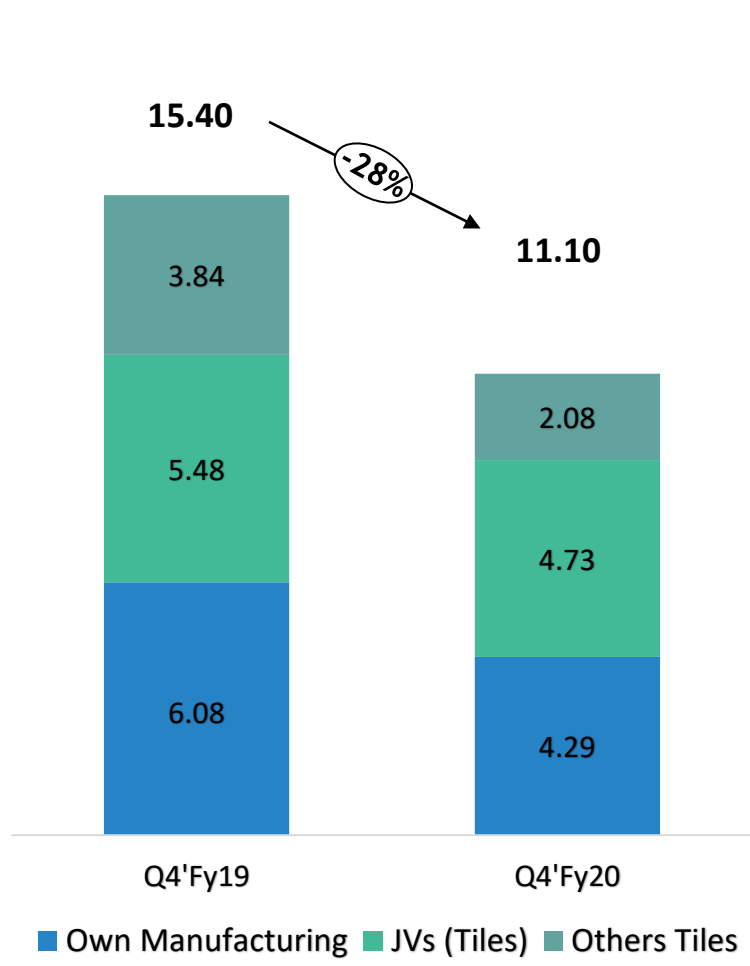
- Q4'Fy20 - Own manufacturing (35%), JVs (44%) & Others (21%)

Financial Snapshot (Standalone)

- Sales of ₹ 349 cr. in Q4'Fy20
- PBT & PAT stood at ₹ -11 cr. and -9 cr. respectively

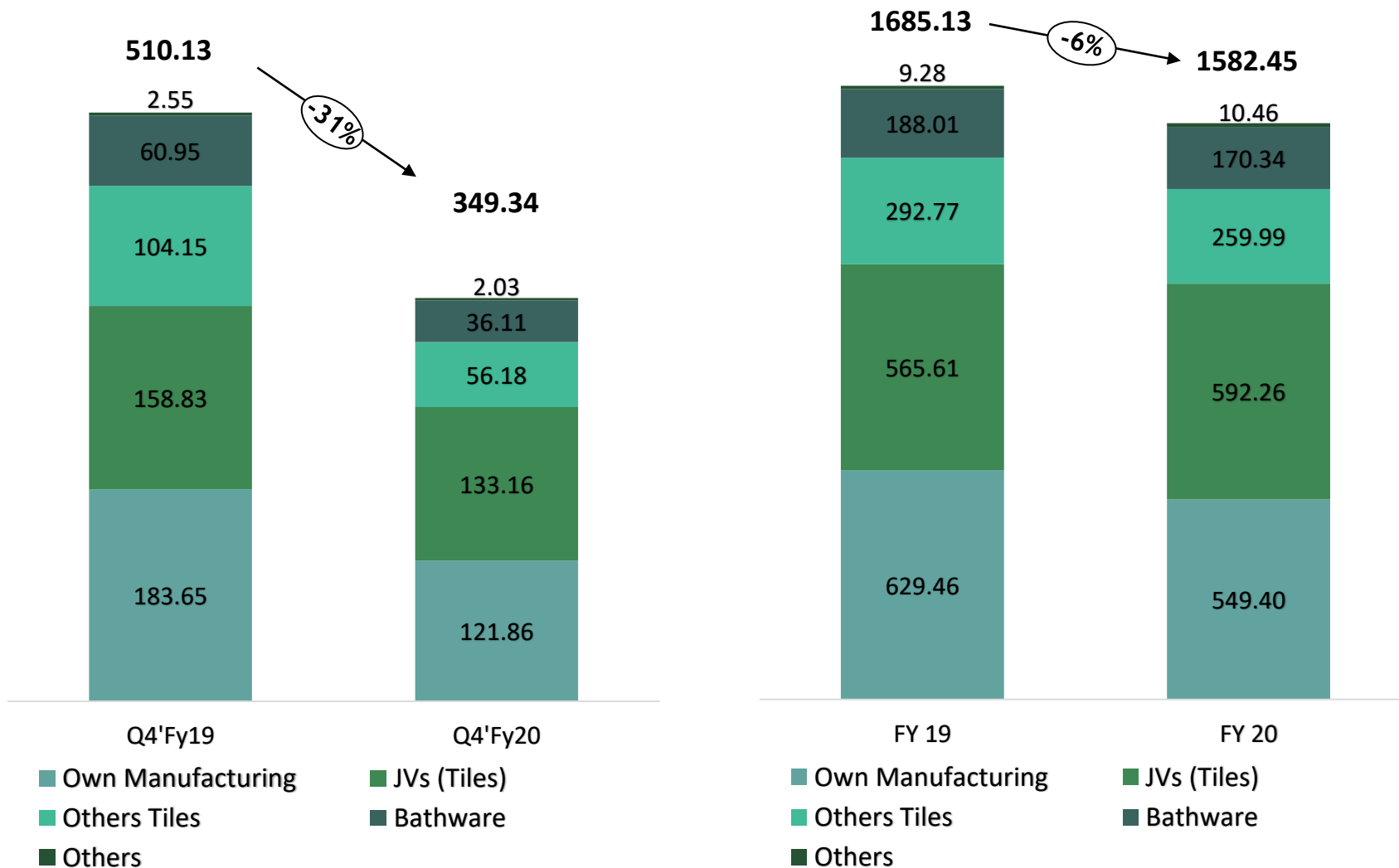
Sales Volume (Tiles)

Volume in msm



Sales Value

₹ in crores



Profit & Loss (Standalone)

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Particulars	Q4'FY20	Q4'FY19	Growth	FY 20	FY 19	Growth
Sales	349	510	-31.5%	1582	1685	-6.1%
EBIDTA	1	52	-98.6%	74	115	-35.0%
<i>EBIDTA margin</i>	0.2%	10.1%	-	4.7%	6.8%	-
Profit Before Tax	-11	44	-126.0%	27	79	-65.5%
<i>PBT margin</i>	-3.3%	8.6%	-	1.7%	4.7%	-
Exceptional Item	0	13	-	26	7	-
PBT after Exceptional Item	-11	31	-136.6%	1	72	-98.4%
Tax expenses	-2	11	-121.5%	-12	26	-147.3%
Profit after tax	-9	20	-145.4%	13	46	-71.4%
EPS (Rs.)	-2.12	4.66	-145.5%	3.13	10.93	-71.4%

Figures in ₹ crores

Profit & Loss (Consolidated)

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Particulars	Q4'FY20	Q4'FY19	Growth	FY 20	FY 19	Growth
Sales	354	515	-31.3%	1600	1708	-6.3%
EBIDTA	14	71	-80.4%	131	165	-20.2%
<i>EBIDTA margin</i>	3.9%	13.7%	-	8.2%	9.6%	-
Profit Before Tax	-11	53	-120.3%	36	92	-61.3%
<i>PBT margin</i>	-3.0%	10.3%	-	2.2%	5.4%	-
Exceptional Item	0	13	-	26	12	-
PBT after Exceptional Item	-11	40	-126.7%	10	80	-88.0%
Tax expenses	-2	11	-115.5%	-10	27	-137.0%
Profit after tax	-9	29	-131.1%	19	53	-63.4%
Consolidated Profit after tax	-9	24	-138.7%	15	46	-67.6%
EPS (Rs.)	-2.20	5.68	-138.7%	3.54	10.92	-67.6%

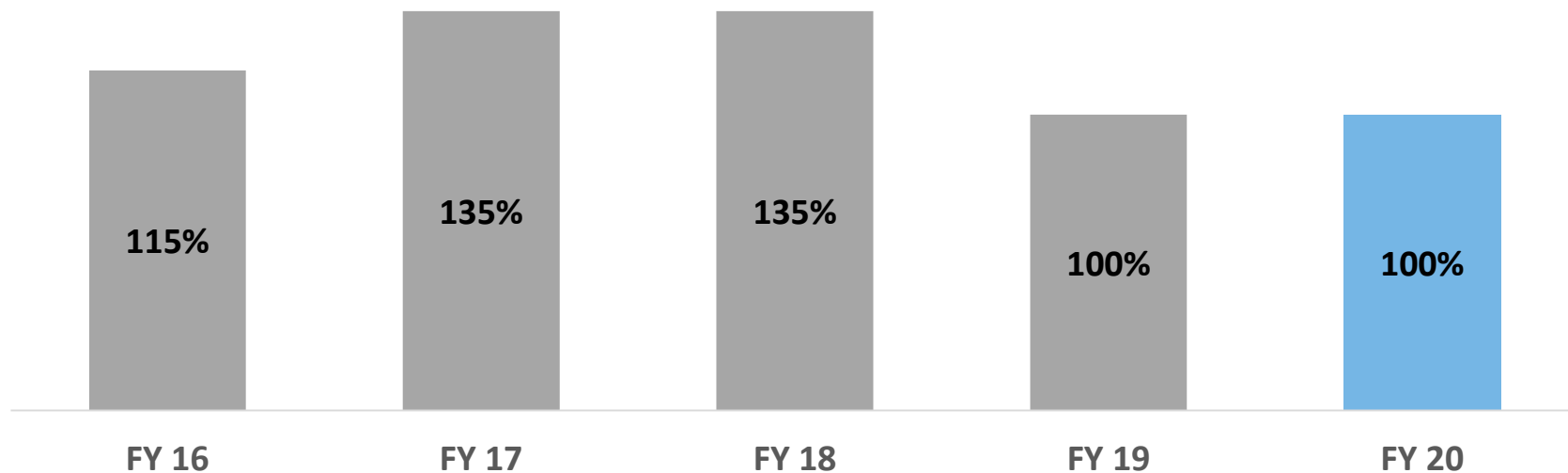
Figures in ₹ crores

Particulars	Standalone		Consolidated	
	FY 20	FY 19	FY 20	FY 19
Net Worth	584	592	606	613
Non-Controlling Interest	-	-	94	90
Total Debt	281	284	498	573
Debtors	273	410	280	418
Inventories	192	162	328	255
Trade Payable	135	261	173	202
Net Current Assets	393	445	494	600

Figures in ₹ crores

Dividend Track Record

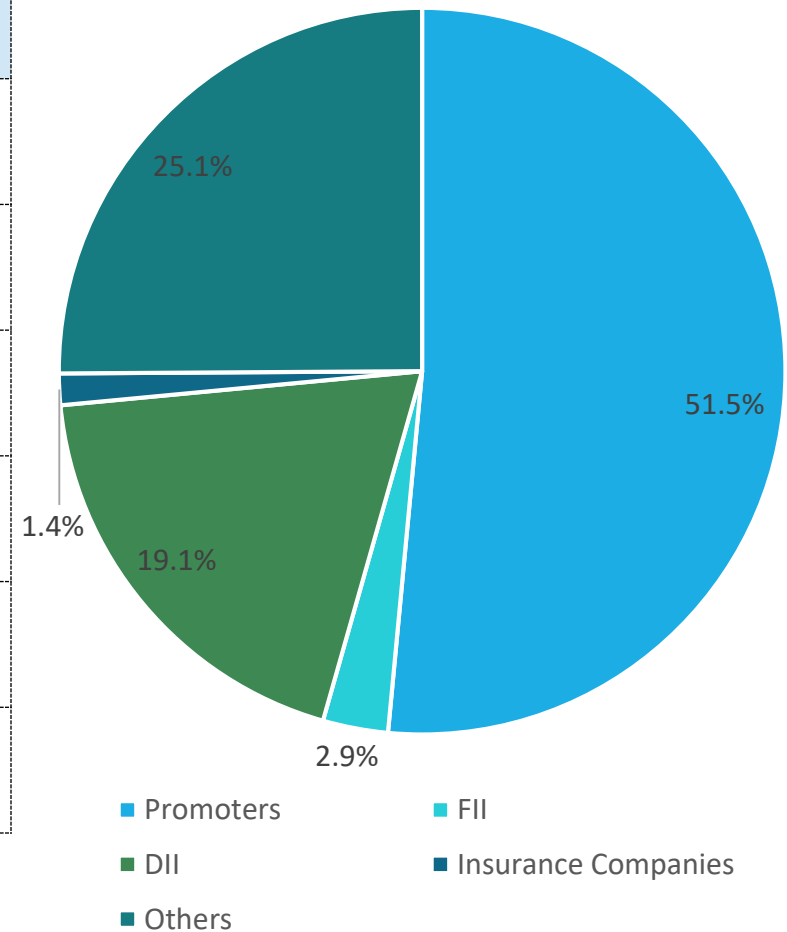
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Particulars (Rs.)	Mar'16	Mar'17	Mar'18	Mar'19	Mar'20
Consolidated Book Value Per Share	99.11	123.69	137.02	144.65	143.10
Consolidated Earning Per Share	16.25	23.15	16.62	10.92	3.54
Dividend Per Share	2.30	2.70	2.70	2.00	2.00

Shareholding as on 31st Mar'2020

Particulars	31 st Mar'2020	31 st Dec'2019
Promoters	51.5%	51.5%
FII	2.1%	2.9%
DII	16.7%	19.1%
Insurance Companies	1.3%	1.4%
Others	28.4%	25.1%
Equity Shares	42,379,426	42,379,426



For further information, please contact:

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www.somanyceramics.com



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