



**Advait Energy
Transitions Limited**

[formerly known as "Advait Infratech Limited"]



www.advaitgroup.co.in

GST: 24AAICA2840D1Z6

CIN: L45201GJ2010PLC059878

Date: August 5, 2025

To,
The General Manager,
Department of Corporate Services,
BSE Limited
Listing Department
Phiroze Jeejeeboy Tower,
Dalal Street,
Fort Mumbai-400 001

Scrip Code: 543230

**Sub: - Investor Presentation on the Standalone and Consolidated Unaudited Financial Results
for the quarter ended June 30, 2025**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of Investor Presentation on the Standalone and Consolidated Unaudited Financial Results for the quarter ended June 30, 2025.

The same will also be made available on the Company's website viz. www.advaitgroup.co.in

Thanking You,

Yours Faithfully,
For **Advait Energy Transitions Limited**
(Formerly known as Advait Infratech Limited)

Deepa Fernandes
Company Secretary & Compliance Officer
FCS 13015



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1st Floor, KIFS Corporate House, Iskcon Ambli Road, Beside Hotel
Planet Landmark, SG Highway, Ahmedabad, India - 380058



Investor Presentation

Q1FY26 | August 2025





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Advait Group - In a Nutshell

72%
Robust 3Y CAGR
Total Revenue



FY25
(₹. Cr) =

398 Cr
Revenue

13%
EBITDA Margin

8%
PAT Margin

21%
RoCE

16%
RoE

- Incorporated in 2010, Advait Energy Transitions is **emerging company** mainly focused into **Power Transmission Solution & energy Transitions Sector**.
- Possesses a **niche product portfolio** and a **state-of-the-art manufacturing facility**, providing EPC solutions and services across geographies in both business verticals.
- Operates manufacturing facilities for ACS and OPGW wires, Emergency Restoration Systems (ERS), and manufacturing over **140+ stringing tools** for its power transmission business. The company is **further expanding its existing PTS manufacturing facility to enhance capacity for tools and the ERS segment**. Additionally, in the NRE business, Advait is establishing a **greenfield manufacturing facility with a 300 MW capacity** for indigenous electrolyzers and is also setting up an assembly line for advanced fuel cell technology
- Driven by evolving climate regulations, the **demand for carbon credits is steadily increasing** as companies work to offset emissions and ensure regulatory compliance.
- In **July'25** company honoured with **CNBC – TV18 SME Champion Awards Session 2** for Excellence in Sustainability practices, presented by the Hon'ble Union Minister, Shri Jyotiraditya Scindia, recognizing the meaningful impact the group is making.

Vision

To be a global leader in building the future of energy, contributing to the power, transmission & energy industries through cutting-edge solutions - whilst enhancing the quality of life for generations to come.

Mission

To drive the global energy transition by delivering safe, cost-effective, sustainable, and transformative solutions that empower communities impacting thousands of lives while paving the way for a cleaner, greener, and more sustainable world.

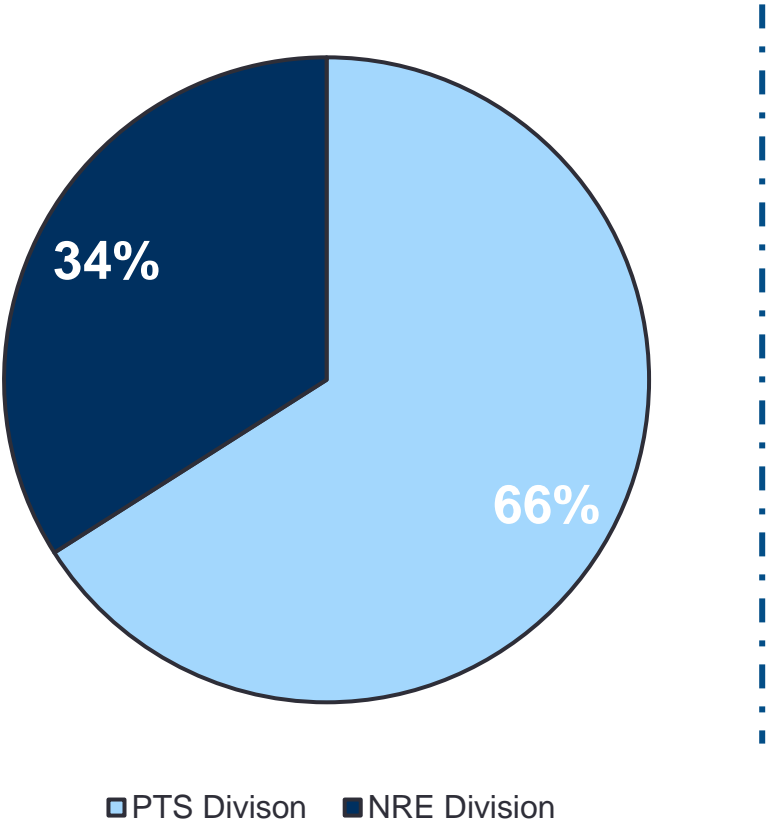
Motto

Transforming Energy,
Transforming Lives

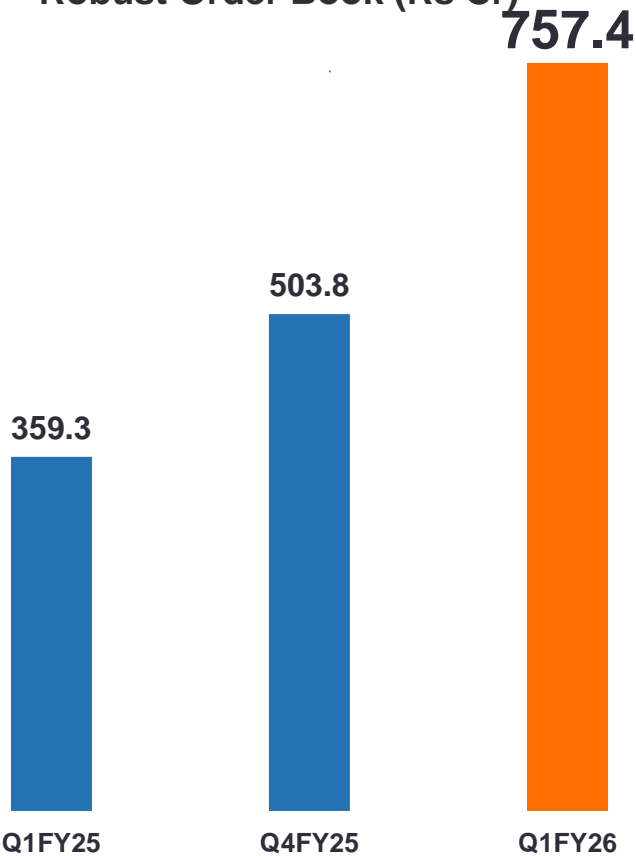
Fastest Growing Order Book

Order Book* : Rs. 757 Cr (30 June 2025)

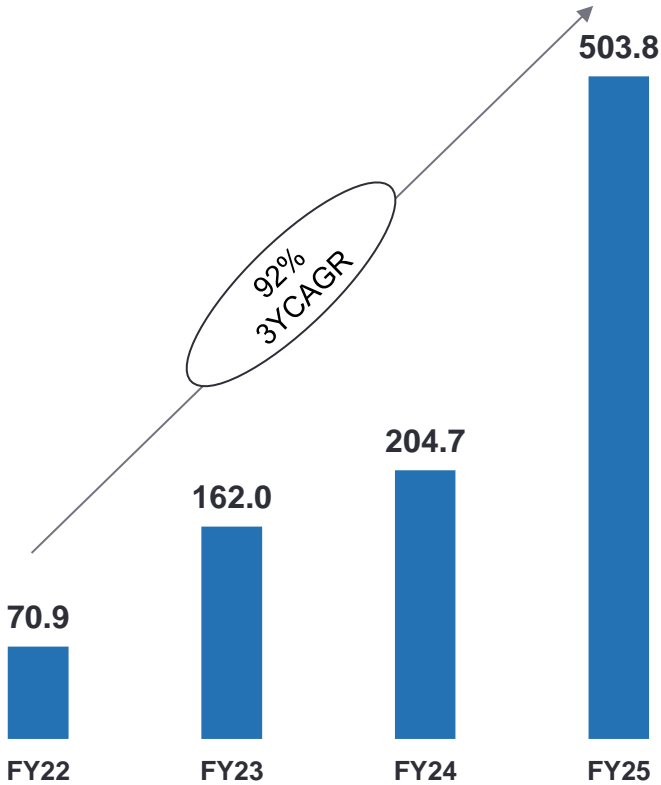
Order Book as of June 2025 (Rs Cr)



Robust Order Book (Rs Cr)



Robust Order Book Growth (Rs Cr)



* Outstanding unexecuted orders book includes confirm L1 status as well



Performance Overview – AETL

(Standalone)



AETL FINANCIAL PERFORMANCE - FY25 (*3Y CAGR)

Total Revenue*



60%

295 Cr

EBITDA *1



69%

47 Cr

EBIT * 1



68%

44 Cr

PBT *



65%

43 Cr

PAT *



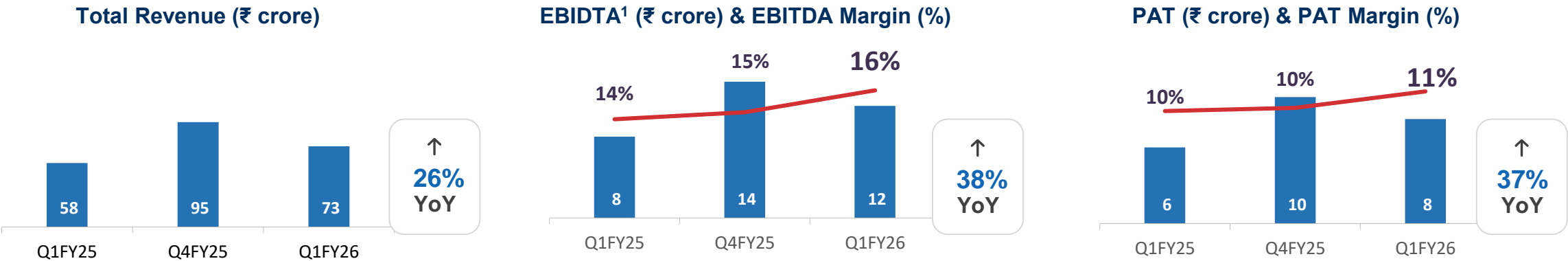
64%

31 Cr

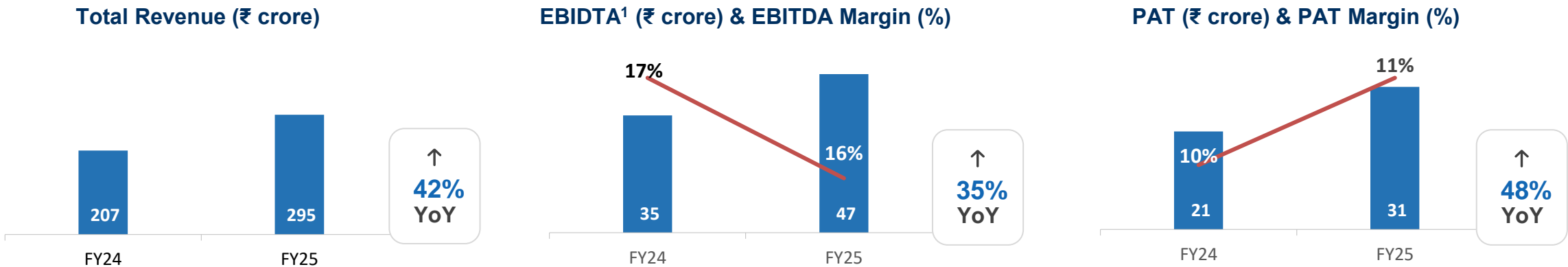
1. Excluding Other Income

AETL's Robust Quarter 1 and Annual Performance

Q1FY26 Standalone Highlights



FY25 Standalone Highlights

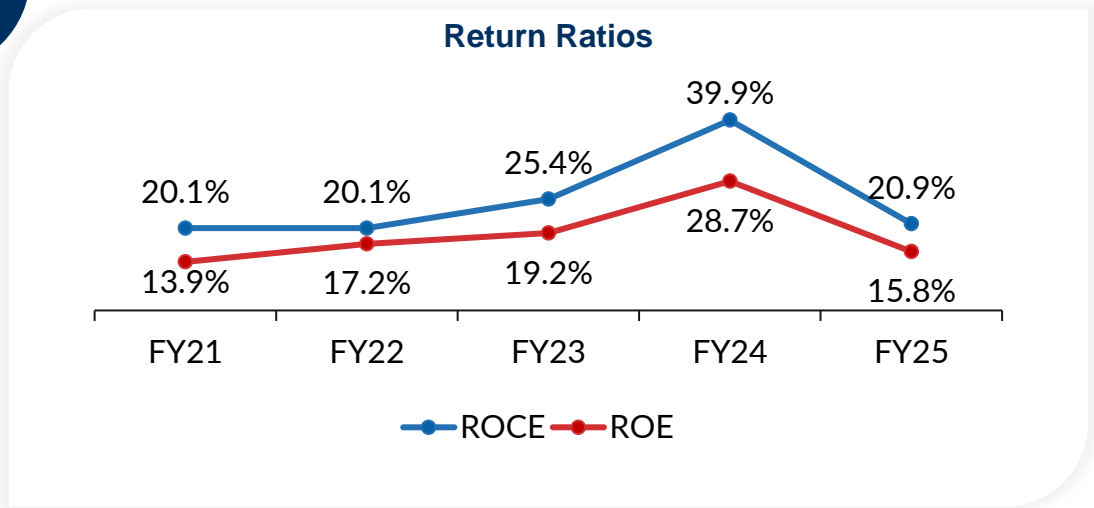
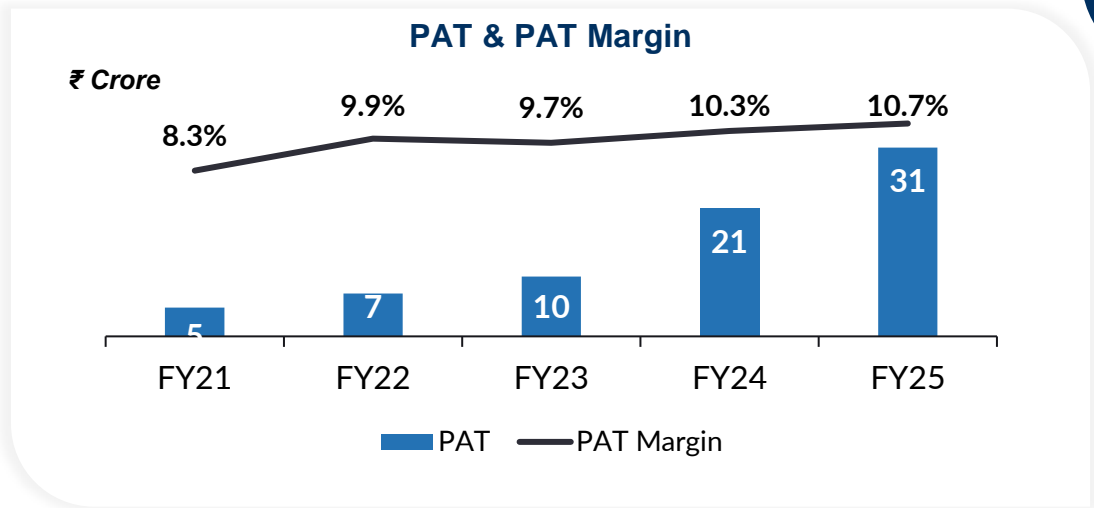
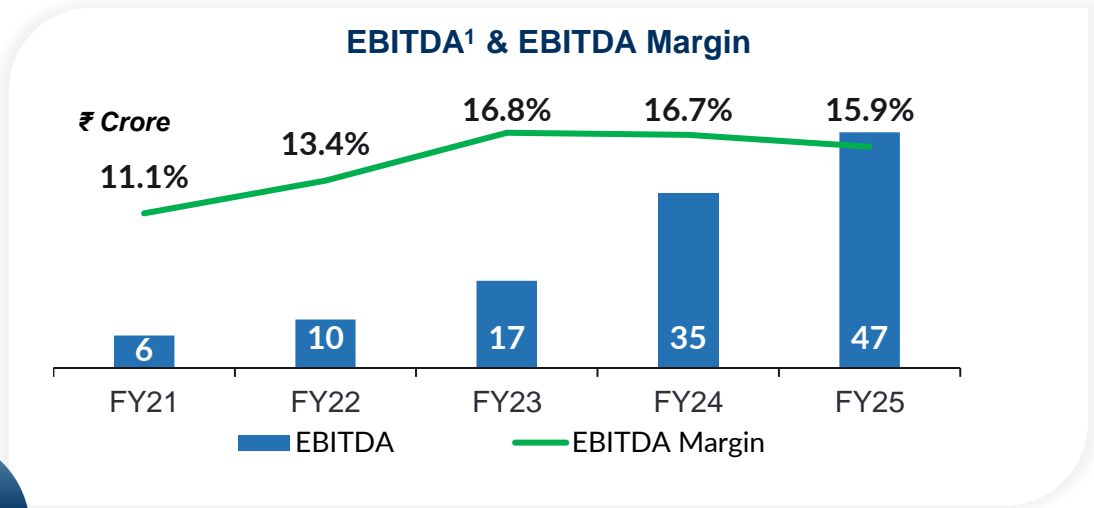
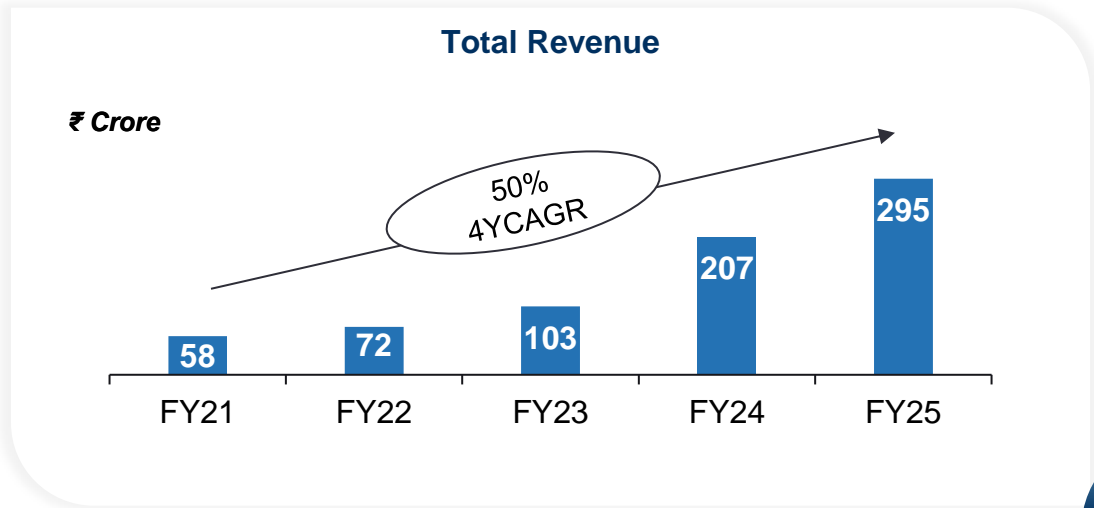


1. Excluding Other Income

AETL's Quarter & Annual Standalone Key Numbers

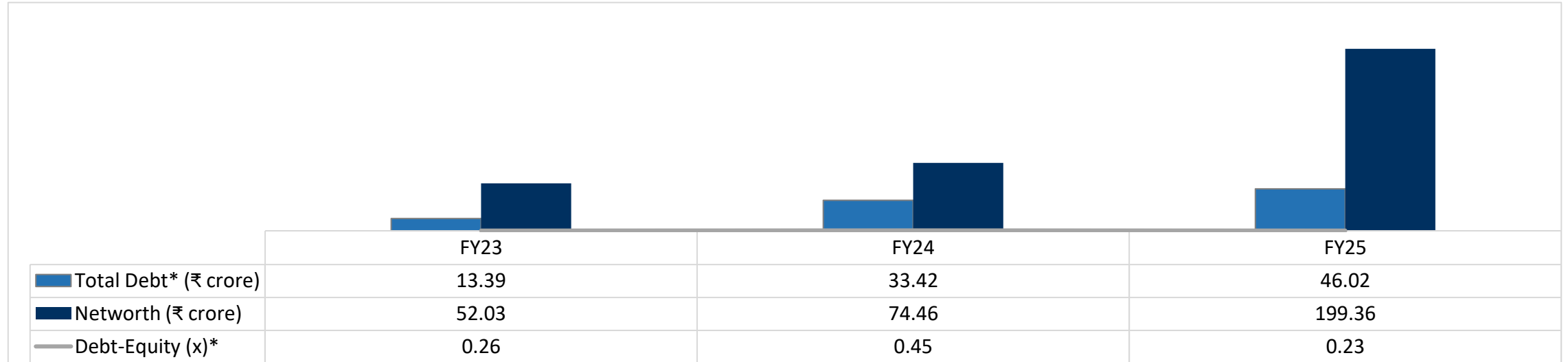
| Particulars (₹ Crore) | Q1FY26 | Q1FY25 | YoY (%) | Q4FY25 | QoQ (%) | FY25 | FY24 | YoY (%) |
|------------------------------------|--------|--------|---------|--------|---------|--------|--------|---------|
| Revenue from Operation | 73.46 | 58.15 | 26% | 95.38 | -23% | 295.48 | 207.44 | 42% |
| Total Income | 75.99 | 58.53 | 30% | 99.68 | -24% | 302.84 | 209.92 | 44% |
| EBITDA (Excluding Other Income) | 11.52 | 8.36 | 38% | 14.01 | -18% | 46.84 | 34.61 | 35% |
| EBITDA Margin | 15.68% | 14.38% | 9% | 14.69% | 7% | 15.85% | 16.68% | -5% |
| Profit after Tax | 8.01 | 5.83 | 37% | 9.70 | -17% | 31.49 | 21.33 | 48% |
| PAT Margin | 10.91% | 10.03% | 9% | 10.17% | 7% | 10.66% | 10.28% | 4% |

AETL's Strong Financial Risk Profile



1. Excluding Other Income

AETL's Comfortable Leverage Position



| Particulars (₹ Crore) | FY23 | FY24 | FY25 |
|--|-------|-------|--------|
| (A) Total Debt | 13.39 | 33.42 | 46.02 |
| (B) Cash and Bank Balance | 17.99 | 20.99 | 89.06 |
| (C) Bank Deposits with > 12m maturity held as margin money | - | - | - |
| (D) Investments | - | - | - |
| (E) Total Cash and Bank Balance – (B+C+D) | 17.99 | 20.99 | 89.06 |
| Net Debt – (A-E) | -4.60 | 12.44 | -43.04 |

AETL's Key Developments that took place during Q1FY26

Operational Performance

- Completed **300Kms of OPGW liveline stringing** for State of **Punjab** and **Haryana** under NRRS projects in record time
- We are proud to be first EPC Contractor for successfully Completed of **Rs.44 Cr Stringing of HTLS Conductor for GETCO project for 50 KMs**, completed **3 months ahead** of schedule completion
- Achieved Major **Market Share in India** in supply of **Stringing tools** (Power Transmission)
- Have Successfully Completed **Rs.70 Cr EPC of Power DISCOM EPC business** as per schedule Completion through taking benefit out of RDSS and Have **Won New Orders of Rs. 167 Cr under SIS scheme** in State of Gujarat.

Financial Performance

- **Total Income ₹ 75.99 Cr in Q1FY26 increased by 30%**
- **EBIDTA grew by 38%** in Q1FY26 to ₹ 11.52 Cr
- **PAT grew by 37%** in Q1FY26 to ₹ 8.01 Cr
- EBIDTA margin **16%** and PAT Margin **11%** in Q1FY26.
- Debt Equity ratio improved at **0.23 times as on March 2025** vs 0.45 as on March 2024
- Current Ratio improved to **2.33 for FY25** vs 1.41 FY24
- Long term Credit Rating upgraded to CRISIL **BBB+**

AETL's Profit & Loss

| Particulars (Rs Cr) | FY20 Audited | FY21 Audited | FY22 Audited | FY23 Audited | FY24 Audited | FY25 Audited | Q1FY26 Unaudited |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------------|
| Income | | | | | | | |
| Revenue from operations | 40.30 | 58.08 | 72.00 | 103.07 | 207.44 | 295.48 | 73.46 |
| Total Income | 41.55 | 58.99 | 73.05 | 104.60 | 209.92 | 302.84 | 75.99 |
| Expenses | | | | | | | |
| Cost of Goods Sold | 24.47 | 41.13 | 49.90 | 73.23 | 149.03 | 213.56 | 53.49 |
| Employee Benefit Expenses | 2.21 | 2.72 | 3.44 | 4.34 | 7.98 | 11.10 | 3.20 |
| Finance costs | 0.55 | 0.52 | 0.82 | 2.49 | 6.58 | 8.69 | 2.63 |
| Depreciation and amortization expense | 0.32 | 0.24 | 0.28 | 2.87 | 1.75 | 2.52 | 0.85 |
| Other expenses | 8.35 | 7.81 | 9.01 | 8.15 | 15.82 | 23.98 | 5.26 |
| Total expenses | 35.90 | 52.41 | 63.45 | 91.07 | 181.17 | 259.85 | 65.43 |
| Profit before exceptional items and tax | 5.65 | 6.57 | 9.59 | 13.53 | 28.75 | 42.99 | 10.57 |
| Profit before tax | 6.03 | 6.57 | 9.59 | 13.53 | 28.75 | 42.99 | 10.57 |
| Total Tax | 1.64 | 1.75 | 2.46 | 3.53 | 7.42 | 11.50 | 2.56 |
| Profit after tax | 4.39 | 4.82 | 7.13 | 10.00 | 21.33 | 31.49 | 8.01 |
| Earnings Per Share (EPS) ₹ | 11.71 | 10.88 | 13.98 | 15.59 | 20.92 | 29.57 | 7.40 |

AETL's Balance Sheet

| Particulars (Rs Cr) | FY20 Audited | FY21 Audited | FY22 Audited | FY23 Audited | FY24 Audited | FY25 Audited |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | | | | | | |
| Fixed Assets | 1.47 | 1.34 | 2.50 | 20.64 | 26.32 | 33.73 |
| Capital work-in-progress | - | - | 12.84 | 1.06 | 1.07 | 1.78 |
| Intangible assets | - | - | - | - | - | 2.61 |
| Other non-current assets | 11.86 | 11.78 | 22.74 | 25.91 | 30.04 | 49.67 |
| Inventory | 1.99 | 3.35 | 6.01 | 11.04 | 17.91 | 12.22 |
| Trade Receivable | 10.31 | 13.52 | 14.36 | 27.82 | 39.88 | 78.33 |
| Cash and cash equivalents including Bank Balance | 7.88 | 12.10 | 9.59 | 17.99 | 20.99 | 89.06 |
| Total current assets | 27.40 | 37.91 | 32.09 | 58.54 | 107.63 | 278.88 |
| Total Assets | 40.73 | 51.03 | 70.17 | 106.15 | 165.06 | 366.68 |
| Equity | | | | | | |
| Equity share capital | 3.75 | 5.10 | 5.10 | 10.20 | 10.20 | 10.82 |
| Tangible Net worth | 23.94 | 34.72 | 41.43 | 52.03 | 74.46 | 199.36 |
| Liabilities | | | | | | |
| Non-current liabilities | | | | | | |
| (i) Long-term Borrowings | 1.08 | 0.15 | 5.52 | 4.94 | 4.31 | 32.94 |
| (ii) Other non-current liabilities | 0.34 | 0.39 | 4.79 | 6.17 | 9.88 | 14.93 |
| Total non-current liabilities | 1.42 | 0.54 | 10.31 | 11.11 | 14.19 | 47.86 |
| Current liabilities | | | | | | |
| (i) Short-term Borrowings including current maturities | - | - | 1.05 | 8.45 | 29.12 | 13.08 |
| (ii) Trade Payables | 13.10 | 13.46 | 15.10 | 31.93 | 38.96 | 60.63 |
| (ii) Other liabilities | 2.27 | 2.31 | 2.28 | 2.64 | 8.33 | 45.74 |
| Total current liabilities | 15.37 | 15.77 | 18.44 | 43.01 | 76.40 | 119.45 |
| Total Equity and Liabilities | 40.73 | 51.03 | 70.17 | 106.15 | 165.06 | 366.68 |



Business Overview - AETL

Business Segments - AETL



**Advait Energy
Transitions Limited**
[formerly known as "Advait Infotech Limited"]

Power Transmission Solutions (PTS)

OPGW (Optical Ground Wires)

ACS Wires (Aluminum Clad Steel)

Optical Fiber Cables (OFC)

Emergency Restoration System (ERS)

Stringing tools

RDSS Projects - EPC

Re-conductoring HTLS Projects - EPC



New & Renewable Energy (NRE)

Solar - EPC

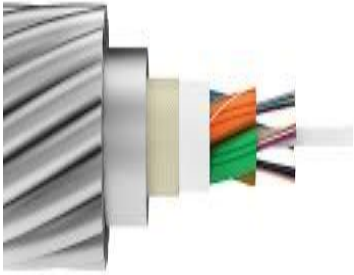
Battery Energy Storage System (BESS)



Business Overview:

Power Transmission Business

Power Transmission Solutions (PTS)



OPGW (Optical Fiber
Ground Wires)



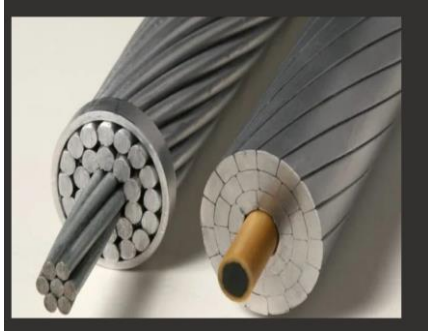
ERS (Emergency
Restoration Systems)



Stringing tools



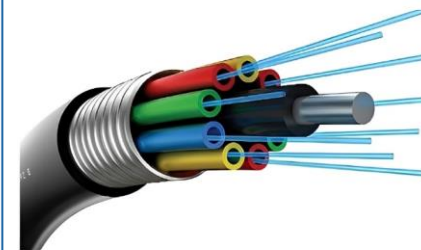
ACS Wires (Aluminum Clad
Steel)



EPC- Re-conductoring
HTLS Projects



EPC RDSS (Revamp
Distribution Sector Scheme)



OFC (Optical Fibre Cables)

Power Transmission Solutions (PTS)

| Products | Application | End User Industry | Q1FY26 Revenue, % of Revenue YoY (%) |
|--|--|---------------------------------------|---|
| ACS - OPGW | Input raw material to OPGW Cable, ACSS & AL59 Conductors | OPGW Cable & Conductor Manufacturers | 6.69 Cr, 9% 20% YoY |
| Stringing Tools (Power Transmission) | Pulling & Tensioning, Sag Measurement, Guiding & Support | Private EPC Player Transmission Lines | 12.01 Cr, 16% 19% YoY |
| ERS | Provide immediate solutions for transmitting power in crisis by creating parallel temporary transmission line within 48 hours. | Central & State Utility Cos | - |
| Reconductoring HTLS Projects | Transmit more power than conventional conductors. This facilitates the line to experience high ampacity & low sag when used for high power transmission. | Central & State Utility Cos | 24.32 Cr, 33% 100% YoY |
| Power DISCOM Projects | Strengthening the distribution network and minimizing power losses while ensuring reliable 24x7 power supply. | Government DISCOM's | 25.11 Cr, 34% +354% YoY |
| OPGW – Liveline Projects | Communication & grounding on Transmission Line. | Central & State Utility Cos | 5.33 Cr, 7% -82% YoY |



Business Overview:

New & Renewable Energy Business (NRE)



Battery Energy Storage System (BESS)

- Battery Energy Storage Systems (BESS) are designed to store energy in batteries for later use. They are becoming increasingly popular as renewable energy sources such as solar and wind become more common.
- Eyeing on 1 GW of BESS Projects over the period of next 5 years.
- Advait has received its first project BESS project from GUVNL for 50MW / 100 MWh on boo basis

Applications Of BESS



**Building Energy
Management**

BESS can be used to store excess energy produced by buildings with solar panels for later use.



**Electric Vehicle
Charging**

BESS can be used to store energy for electric vehicle charging stations, which helps reduce peak demand on the grid.



**Grid
Stabilization**

BESS can be used to provide ancillary services to the grid, such as frequency regulation and voltage control.



Business Updates

- Advait has been awarded a **100 MW Ground-Mounted Solar EPC project by Adani Green Energy Six Ltd**, located in Khavda.
- The project, part of the Khavda Hybrid Renewable Power Project in Gujarat, involves turnkey solutions including civil works, electrical installations, and module mounting structure, as well as a robotic cleaning system.

Applications

- Cost Efficiency
- Environmental and Strategic Impact
- Flexibility and Scalability
- Utility-Scale Solar Farms
- Remote & Rural Electrification
- Agricultural Sector



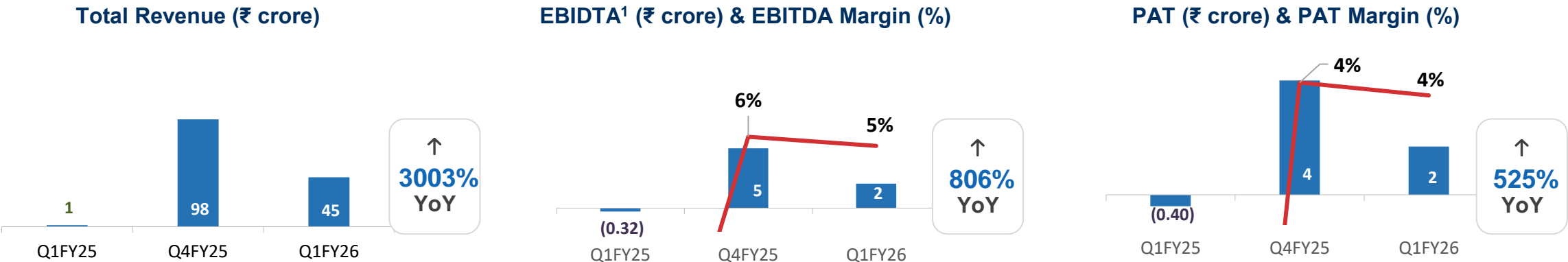


Performance Overview – AGPL

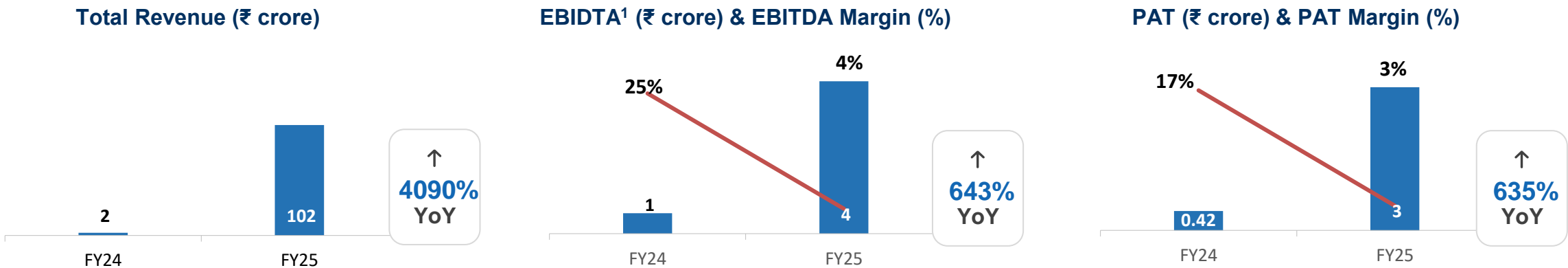
(Subsidiary of AETL)

AGPL's Robust Quarter and Annual Performance

Q1FY26 Standalone Highlights



FY25 Standalone Highlights



1. Excluding Other Income

AGPL's Quarter & Annual Standalone Key Numbers

| Particulars (₹ Crore) | Q1FY26 | Q1FY25 | YoY (%) | Q4FY25 | QoQ (%) | FY25 | FY24 | YoY (%) |
|------------------------------------|--------|---------|---------|--------|---------|--------|--------|---------|
| Revenue from Operation | 44.98 | 1.45 | 3003% | 97.94 | -54% | 102.08 | 2.44 | 4090% |
| Total Income | 45.07 | 1.68 | 2582% | 98.22 | -54% | 102.88 | 2.61 | 3842% |
| EBITDA (Excluding Other Income) | 2.24 | -0.32 | -806% | 5.48 | -59% | 4.49 | 0.60 | 643% |
| EBITDA Margin | 4.99% | -21.91% | -123% | 5.59% | -11% | 4.40% | 24.81% | -82% |
| Profit after Tax | 1.70 | -0.40 | -525% | 4.02 | -58% | 3.11 | 0.42 | 635% |
| PAT Margin | 3.77% | -27.58% | -114% | 4.10% | -8% | 3.05% | 17.38% | -82% |

AGPL's Profit & Loss

| Particulars (Rs Cr) | FY24 Audited | FY25 Audited | Q1FY26 Unaudited |
|---|-----------------|-----------------|---------------------|
| Income | | | |
| Revenue from operations | 2.44 | 102.08 | 44.98 |
| Total Income | 2.61 | 102.88 | 45.07 |
| Expenses | | | |
| Cost of Goods Sold | 0.70 | 96.01 | 42.05 |
| Employee Benefit Expenses | 0.77 | 0.90 | 0.30 |
| Finance costs | 0.12 | 0.88 | 0.05 |
| Depreciation and amortization expense | 0.07 | 0.19 | 0.01 |
| Other expenses | 0.36 | 0.68 | 0.38 |
| Total expenses | 2.02 | 98.65 | 42.80 |
| Profit before exceptional items and tax | 0.59 | 4.23 | 2.27 |
| Profit before tax | 0.59 | 4.23 | 2.27 |
| Total Tax | 0.16 | 1.12 | 0.57 |
| Profit after tax | 0.42 | 3.11 | 1.70 |
| Earnings Per Share (EPS) ₹ | 718.74 | 2,160.84 | 1,131.09 |



Business Overview:

AGPL (Subsidiary of AETL)



AGPL New & Renewable Energy (NRE)

| Products | Application | End User Industry | Q1FY26 Revenue, % of Revenue YoY (%) |
|---------------------------|---|---|---|
| Solar EPC | Complete Trunkey solution for including civil work, electrical installation, module mount structure, connectivity and robotic cleaning system for Solar projects | Public & Private Company into Solar IPP, Solar CPP and various utility boards across the country and outside who are offering work related to Solar EPC | 42.19 Cr, 94% 100% YoY |
| Green Hydrogen EPC | Offers comprehensive supply and installation-EPC solutions for green hydrogen projects, covering engineering, procurement, installation and commissioning phases. | PSUs, Private companies from cement, steel, O&G, fertilizer and speciality chemical sector | 2.76 Cr, 6% 111% YoY |
| Carbon Markets | Carbon Consultancy, IREC Consultancy, Baseline Survey, Impact Reporting and GHG Accounting, Carbon Neutrality Solutions and Decarbonization Strategies | Renewable Energy, Waste to Energy, Compost Production, Plastic Recycling, Mangrove Afforestation, Miyawaki Urban Forestry | 0.02 Cr, 0.05% -83% YoY |

Driven by evolving climate regulations, the demand for carbon credits is steadily increasing as companies work to offset emissions and ensure regulatory compliance.

Our Mission

At Advait, we are dedicated to driving sustainability and reducing greenhouse gas (GHG) emissions. We believe in a world where protecting the environment is paramount, and we are committed to making it a reality through impactful climate action, innovative carbon solutions, and clean energy partnerships.

Our Achievements



Project Portfolio

Total Projects Onboarded: 40+
Total Managed Capacity: 200+ MW and 300+ TPD



Project Sectors

Renewable Energy: Solar | Wind | Hybrid
Waste to Energy
Compost Production
Plastic Recycling
Mangrove Afforestation
Miyawaki Urban Forestry



Carbon Credit Inventory

Current Managed Inventory: 1.4 million credits
Target by 2030: 8+ million credits under management

Our Valued Clients



KP Group



Kutch Chemical Industries Ltd.



Panoli Intermediates (India) Pvt. Ltd.



Gujarat Heavy Chemicals Ltd.



Eastern Organic Fertilizer Pvt. Ltd.



Future Generali India Insurance Co. Ltd.

And Many More...

India is entering a transformative phase of sustainable development, driven with a strong market-based mechanism the Indian Carbon Market (ICM) under the Carbon Credit Trading Scheme (CCTS).

AGPL Key Milestones FY25

A) 300 kW GH2 Plant (THDC India Ltd.) – Rishikesh - COMPLETED

- Completed in Jan 2024; includes 300 kWh Alkaline Electrolyser, 70 kWh PEM Fuel Cell, and 50 kg/day GH2 production
- Pioneering microgrid systems ensuring a stable, sustainable power supply
- Showcases Advait's excellence in innovative microgrid systems and efficient project execution
- A milestone in India's green hydrogen revolution, driving sustainability and reducing the carbon footprint



B) 1 MW GH2 Plant (KPI Green Hydrogen Pvt. Ltd.) – Matar, Gujarat - UNDER PROGRESS

- Likely to be commissioning in June 2025
- Dual applications
- Hydrogen: Cascade filling at 200 bar pressure
- Oxygen: Ultra-pure cylinder filling at 200 bar pressure



C) 30 MWp Grounded Mounted Solar Installation for KPI Green – Khavda, Gujarat - UNDER PROGRESS

- Likely to be commissioning in May 2025
- IPP Developer mode project assigned by GSECL
- The project installed with next tracker – Sun Tracking System which will boost the annual generation of the project



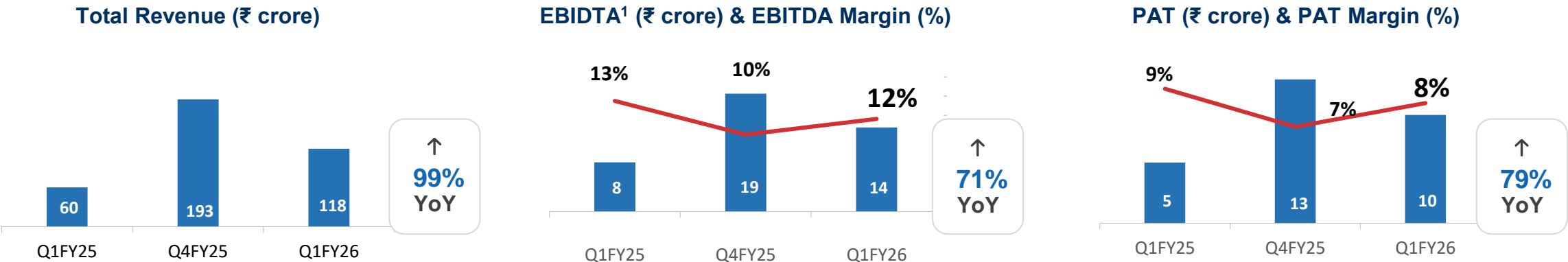


Performance Overview – AETL

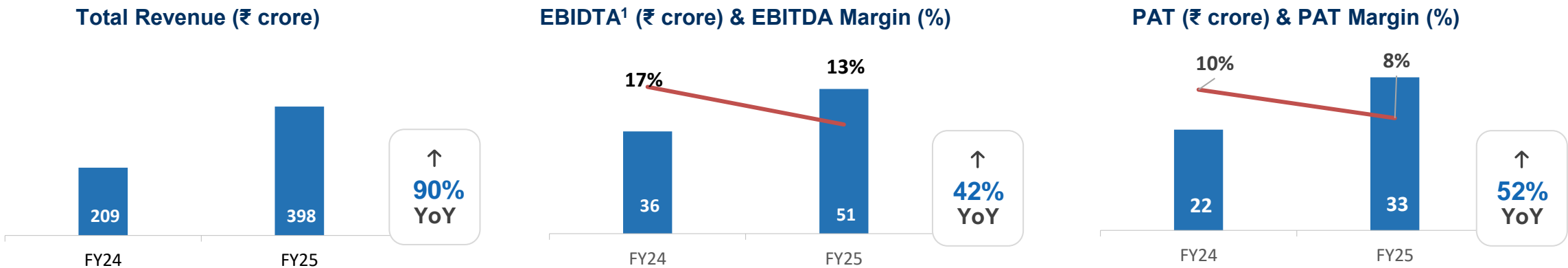
(Consolidated)

AETL's Robust Quarter and Annual Performance

Q1FY26 Consolidated Highlights



FY25 Consolidated Highlights



1. Excluding Other Income
2. The Consolidation of AETL's number includes of AGPL, A&G HTPL, ATTPL, TG Advait

AETL's Quarter & Annual Consolidated Key Numbers

| Particulars (₹ Crore) | Q1FY26 | Q1FY25 | YoY (%) | Q4FY25 | QoQ (%) | FY25 | FY24 | YoY (%) |
|------------------------------------|--------|--------|---------|--------|---------|--------|--------|---------|
| Revenue from Operation | 118.43 | 59.65 | 99% | 193.32 | -39% | 397.66 | 208.85 | 90% |
| Total Income | 121.06 | 60.26 | 101% | 196.74 | -38% | 404.62 | 211.72 | 91% |
| EBITDA (Excluding Other Income) | 13.75 | 8.05 | 71% | 19.28 | -29% | 51.18 | 36.15 | 42% |
| EBITDA Margin | 11.61% | 13.49% | -14% | 9.97% | 16% | 12.87% | 17.31% | -26% |
| Profit after Tax | 9.69 | 5.43 | 79% | 12.89 | -25% | 33.24 | 21.88 | 52% |
| PAT Margin | 8.19% | 9.10% | -10% | 6.67% | 23% | 8.36% | 10.48% | -20% |

1. Excluding Other Income
2. The Consolidation of AETL's number includes of AGPL, A&G HTPL, ATTPL, TG Advait

Managing Director's Comments



Advait Energy
Transitions Limited
[formerly known as "Advait Infratech Limited"]

“

With our strong positioning in the energy transition space coupled with huge business opportunities in our business segments, I am confident in our ability to continue gaining market share and delivering value to all our stakeholders



- During Q1FY26, the group reported revenue from operations of ₹ 118.4 Cr, increased by 99% YoY. EBITDA during same period was at ₹ 13.75 Cr, increased by 71% YoY. EBITDA margins were at 11.6% v/s 13.5% in Q1FY26.
- At end of Q1FY26, Order book has increased by 82% YoY to ₹. 757 Cr and out of that PTS division is 66% and NRE division is 34%.
- Advait Group witnessed growth our success and our capability on diversity of various business in Power Transmission and Energy Transition space
- We are a company that is highly focused` in the journey of Energy Transition. We continue to offer innovate product solution in power transmission sector with focus on import substitution, expanding and enriching our market share by providing EPC solution across country and continuously exploring tying up with global technology partners and doing manufacturing of those niche segment products in India under the NRE division
- We believe that we will be working at a similar pace in terms of growth numbers of the PTS division. At the same time, we believe in the coming future, our New and Renewable Energy division will surpass the Power Transmission division.

Safe Harbour

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