



November 13, 2025

Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400001

Scrip Code: 543223

Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East)
Mumbai – 400051

Name of Scrip: MAXIND

Sub: Investor Release – Q2 & H1 FY26

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Investor Release – Q2 & H1 'FY26 being issued by the Company on the outcome of its Board Meeting held on November 13, 2025.

You are requested to kindly take the aforesaid on record.

Thanking you,

Yours faithfully,
For **Max India Limited**

Trapti
Company Secretary & Compliance Officer

Encl.: As above

MAX INDIA LIMITED

CIN: L74999MH2019PLC320039

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Investor Release
November 13, 2025



ANTARA

 Max Group

Safe Harbour

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BUSINESS PERFORMANCE & KEY HIGHLIGHTS

Key Performance highlights of Q2FY26

Assets : Residences



Residences
for seniors



Gurugram: Launched by MEGL* in Aug'24. **100% Units** sold as on date. Project progressing as planned; Sales collection at ~**Rs 332 Cr.**



Noida Phase I: Ready for possession; All land dues paid; matter in respect of grant of OC is pending before Supreme court; ITD Sales collection at **Rs 398 Cr**



Doon:: Q2FY26 Operations revenue **Rs 6.18 Cr**; Continues to be Cash surplus & Profitable



New projects: RERA application has been filed by MEG2L** with HRERA for second community in Gurgaon; In active discussions for other geographies.

Services: Assisted Care



Care
Homes



Care
at Home



Assisted Care

Revenue of **Rs 9.16 Cr**, up ~**1.2x (QoQ)**; **Rs 17.02 Cr**, up **1.5x** in H1 (YoY)



Care Homes Update (Q2)

~**490 bed capacity Build-up**

- 340 beds operational in NCR, Bengaluru & Chennai; ~150 beds ready to go live (Whitefield: 72 by Nov'25-end; OMR: 80 by Dec'25)
- Revenue of **Rs 3.91 Cr**, up **1.3x (QoQ)**; **Rs 6.84 Cr**, up ~**2.1x** in H1 (YoY)



Care at Home update (Q2)

- Revenue of **Rs 5.24 Cr**, up **1.1x (QoQ)**; **Rs 10.18 Cr**, up ~**1.3x** in H1 (YoY)

Products: AGEasy



AGEasy



AGEasy performance

- Revenue of ~**Rs 20.9 Cr**, up ~**3.1x (YoY)**; RoAS at **2.2**, up ~**1.1x (YoY)**, Sep'25 Exit: 2.9



- Served ~**5 lacs** lives since inception (Marketplaces ~3.5+ lacs; D2C 1.2+ lacs). ~**50+k** repeat customers (Marketplaces ~39k; D2C 11+k)



- Product portfolio: **85+** products & **180** SKUs.
- **Four patents** have been filed for senior-focused innovative products.

BUSINESS AND FINANCIAL PERFORMANCE UPDATE

Strong endorsement for our brand and offerings by customers, employees and partners

Strong endorsement for our brand and offerings by customers

- **Residences (Doon):** SAT index at ~**88%** (Q1FY26 88%)
- **Care Homes:** SAT Index at **95%** (Q1FY26 90%)
- **Care at Home:** SAT index at **94%** (Q1FY26 94%)
- **AGEasy:** SAT index at **86%** (Q1FY26 86%)

Awards and Recognition



Recognition from HQTS on driving Quality culture in products business



Early Adopters Award from NABH for Care Homes Accreditation

Partnerships and Alliances

- Continued partnership with **IIT Delhi, Wellbeing Nutrition, Axis Bank, BoAt & Swassa** to offer & co-develop tailored products and services designed to enhance senior’s holistic wellness

Financial Performance: Results across all business verticals in Q2 FY26 are as planned; Consolidated revenue has seen growth QoQ, the EBIDTA loss has improved; Focus continues on scale-up in H2 FY26

Consolidated revenues

- Consolidated revenue of **Rs 50 Cr** for Q2FY26 vs Rs 41.3 Cr in Q1FY26, **20% higher** than last quarter
- The increase is across all verticals as compared to last quarter.

Consolidated EBITDA loss in line with expectation

- Consolidated EBITDA loss stood at **Rs 26 Cr** for Q2FY26 vs **Rs 23.2 Cr** in Q1FY26; **~11% higher** than last quarter
- Focus continues on cost optimization along with more efficient treasury management

Well Funded to pursue growth

- Concluded the preferential issue of warrants of Rs. 80 Crs. with receipt of first tranche of **~Rs. 40 Cr** in Sep'25
- Our liquidity position stood at ~ Rs. 208 Cr, (Net of debt of Rs. ~105 Cr., since repaid)
- Consolidated Net worth **~ Rs 467.2 Cr** as of Sep'25 end



Residences for Seniors

Antara Dehradun: Operations Stable; Q2 FY26 revenue Rs 6.18 Cr; Community continues to be in Cash & profit surplus

14 Acres
Land Parcel of the company's flagship project

5,75,500
Saleable area in sq ft

1,400-6,600
Average Apartment Size range in Sq Ft

60,000
Clubhouse size square foot

Rs 25,000
Re-sales realisation Per Sq.ft

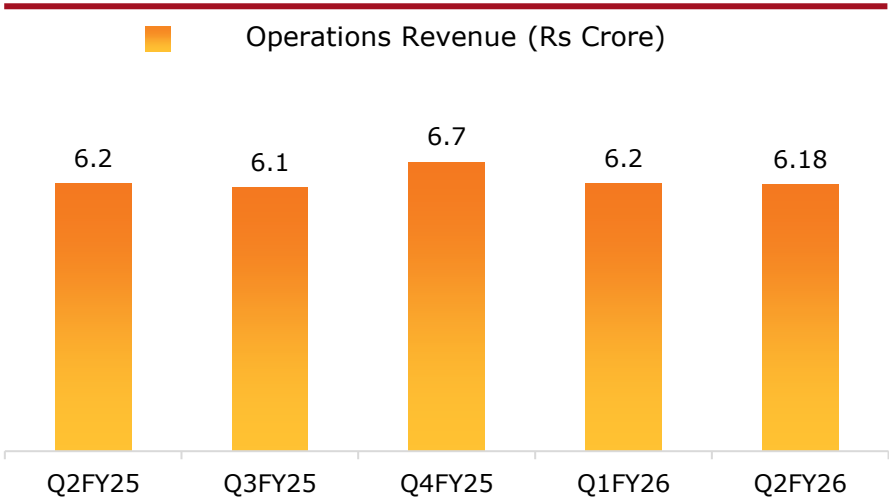
1 re-sales*
~Rs 0.31 Cr fee generated through re-sale

87%
Resident Satisfaction Score

Focus continues on running a vibrant community with deeper engagement



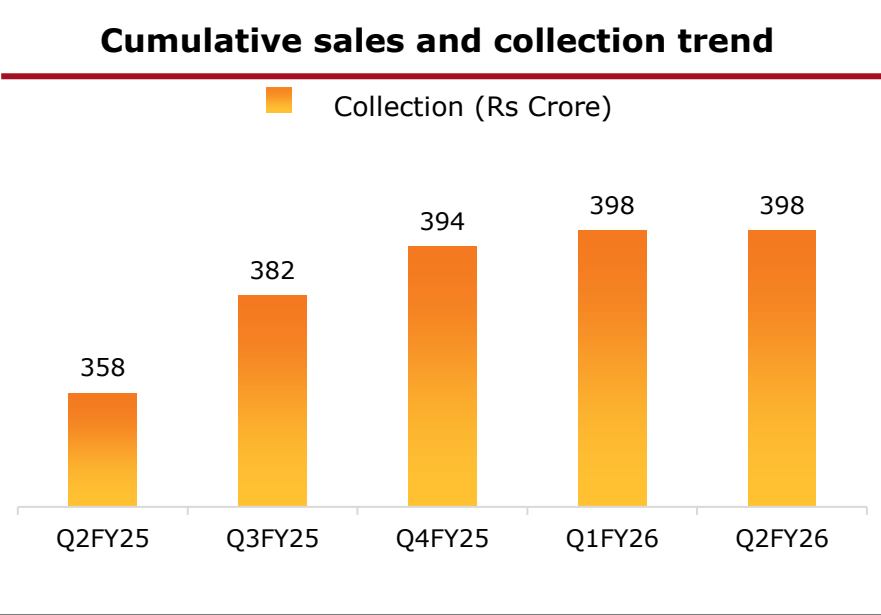
Community Operations revenue trend



Antara Noida Phase 1: All units sold in Mar'23, collection efficiency ~ 99%; Legal recourse in progress to solve OC ambiguities

340 Available Units	~7,45,000 Saleable area in sq ft	2,000 Average Apartment Size in Sq Ft
40:60 Channel Mix (%) Direct: Partners	Collection efficiency ~ 98%	~Rs 16,000¹ Sales Realisation Per Sq.ft
Project update Ready for possession	OC status Matter is pending with Supreme Court	Rs 3.3 Cr ² Monthly Sales Collection

Focus on grant of OC and approvals for Noida Phase II



¹ last reported

² Average of last 12 months

Antara Noida Phase 1 : Headwinds for Phase 1 for grant of OC; land dues fully paid; legal recourse in progress , Phase 2 approvals impacted as well

Project Cost for Phase -
1&2 (including Land)

Rs. **1100**
Crore

No. of Units

550

Means of Finance

From Internal Debt ~Rs **135** crore
Equity: ~Rs **28** crore
Balance from Customers collections:
~Rs **837** crore

Antara Fee (S&M, PM)

~10%
of Revenue

Antara Share in Surplus

~62.5%
of Surplus

IRR

15-16%

Noida Phase 2 update

- The building plans were valid till mid June 2025. The company has submitted a letter with Noida in relation to revalidation of the building plans. There is no response from Noida till date. The Company shall decide next course of action based on the outcome of ongoing matter at Supreme Court in relation to Phase-1.
- Market continues to be positive supported by strong pipeline for Phase 2 and significant increase is expected in launch price and hence the IRR expectancy has been kept as stable.

Antara Noida- Project ready for Handover (1/4)



Main Entrance



Club Entrance

This information was prepared by Antara Senior Living Ltd. It is not to be used or relied upon by any 3rd party without Antara's written consent.

Antara Noida- Project ready for Handover (2/4)



Walkthrough Pathway



Residence 1

Antara Noida- Project ready for Handover (3/4)



Club View



Residence 2 & Residence 3

Antara Noida- Project ready for Handover (4/4)



Club Interior



Guest Room

E360, Gurugram : All units sold out within 10 months of launch, achieved total sales value of ~ INR 1.5k+ crs

Total Saleable area = 7.63 lacs sq. Ft.

Avg. Price = ~20.05k per sq. ft. (Excl GST)

Avg. Size of the Apartment= 2615 sq. ft.

Total Gross Sales of Senior Residences towers = ~INR 1530 Crs.

Collection till 30th Sep'25 (ITD) = 331.55 Crs.

Collection till 30th Sep'25 (YTD) = 92.75 Crs.

Development Fee billed ITD = 27.56 Crs.

Development Fee billed YTD = 8.24 Crs.



ANTARA

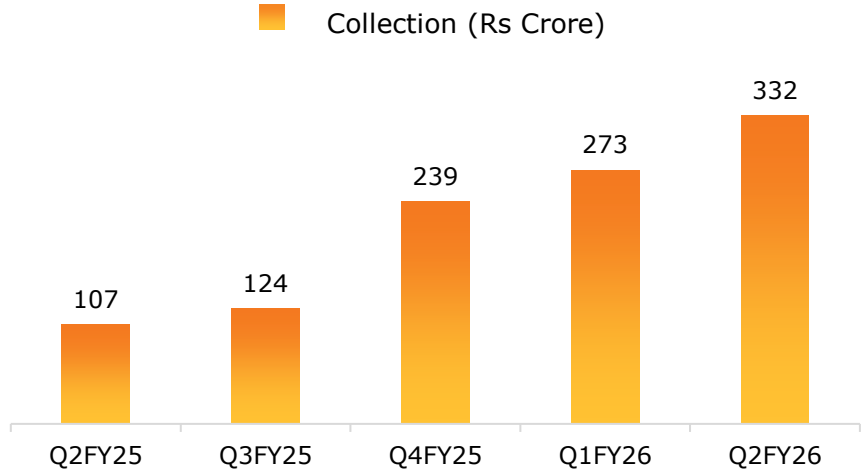
E360, Gurugram – All 292 units of Senior Living sold out till Jul’25, with sales collection ~ Rs ~332 Cr, collection efficiency ~ 99%

292 Available Units	~7,63,500 Saleable area in sq ft	~ 2,600 Average Apartment Size in Sq Ft
35:65 Channel Mix (%) Direct: Partners	Collection efficiency ~ 99%	~Rs 21,000¹ Sales Realisation Per Sq.ft
Project First intergenerational community launched by MEGL	292¹ Units sold	Rs 332 Cr¹ Sales Collection

Focus on marketing efforts through digital and residents reference programs, leveraging combined brand of MEL and Antara



Cumulative sales and collection trend



¹ for the period from launch date till Sep’25

Growth Opportunities – E361 is going as per plan; Headwinds in Chandigarh; new opportunities being explored

E361, Gurugram*

- RERA application filed
- Launch in Mid Dec'25 in two phases
- Integrated wellness theme being pitched as key differentiator for Senior Living towers
- To be launch in **"Biophilic theme"**

New Geographies

- **Chandigarh** –
 - Existing opportunity facing headwinds – Negotiations Underway
 - More opportunities under discussion as alternative
- **Other Geographies** –
 - Restarted exploring opportunities at Bangalore under JD/ DM arrangement.



Care Homes/ Memory Care Homes

Care Homes : ~340 beds operational across NCR, Bengaluru and Chennai (Oct'25); ~150 beds in Bengaluru and Chennai under fit-outs and expected to go live by Nov-end'25

Geography	Existing Capacity	Planned Capacity in Q3FY26
Delhi-NCR (~208 beds)	▪ DLF Gurgaon - 28 beds ▪ Memory Care Homes – 29 beds ▪ Noida - 53 beds ▪ Sector 24, Gurugram - 98 beds	
Bengaluru (~163 beds)	▪ Bannerghatta Road – 83 beds	• Whitefield – 80 beds (Under fit outs expected to be operational by Nov-end'25)
Chennai (115 beds)	▪ East Coast Road (ECR) - 43 beds	• OMR - 72 beds (Under fit outs expected to be operational by Nov-end'25)
Bed Capacity	334 beds	~152 beds

New Care Homes launched in the past one year

Sector - 24, Gurugram (98 beds)



- Feb'25 Go live
- 57 Move-ins in Q2 FY26

Bannerghatta Road, Bengaluru (83 beds)



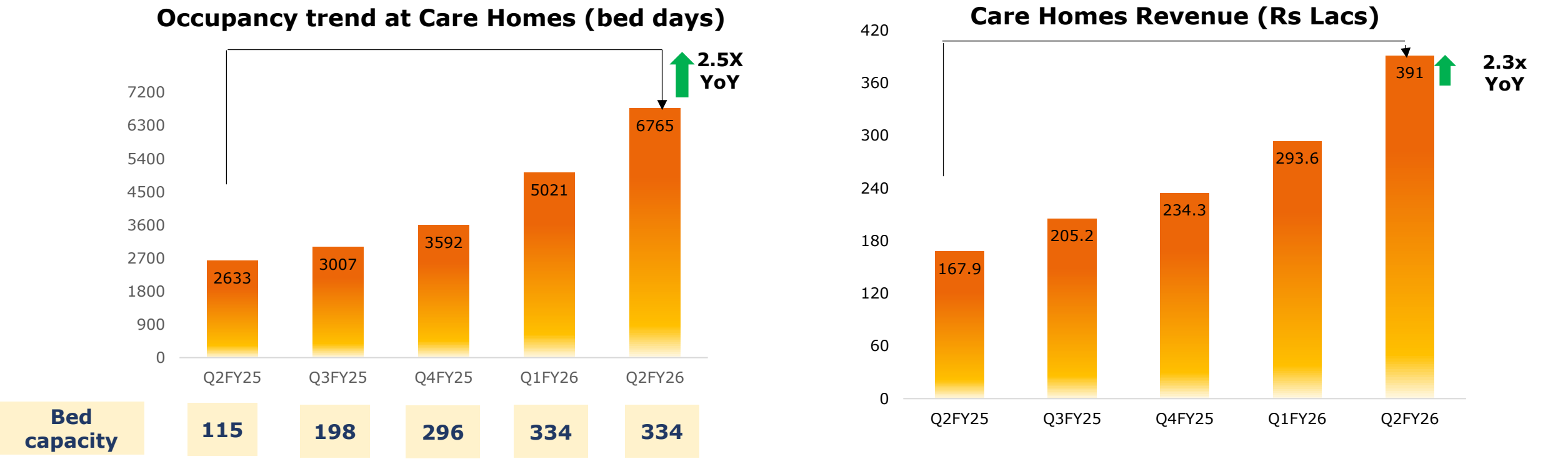
- Oct'24 Go live
- 65 Move-ins in Q2 FY26

Sector -66, Noida (53 beds)



- Aug'24 Go live
- 40+ Move-ins in Q2 FY26

Care Home (CH): Net revenue at Rs 3.91 Cr in Q2FY26, Up ~2.3x y-o-y



- 400+ patients served during Q2FY26 and over 3000 patients served since inception.
- Occupancy grew QoQ to 25% in Q2 from 20% in Q1, with significant improvement observed across all Care Homes

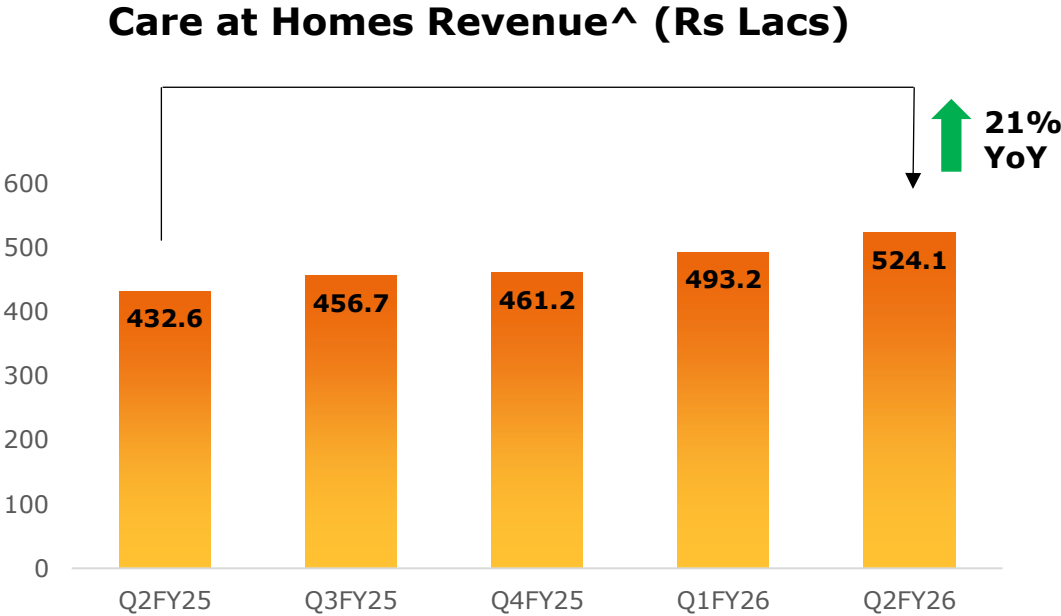
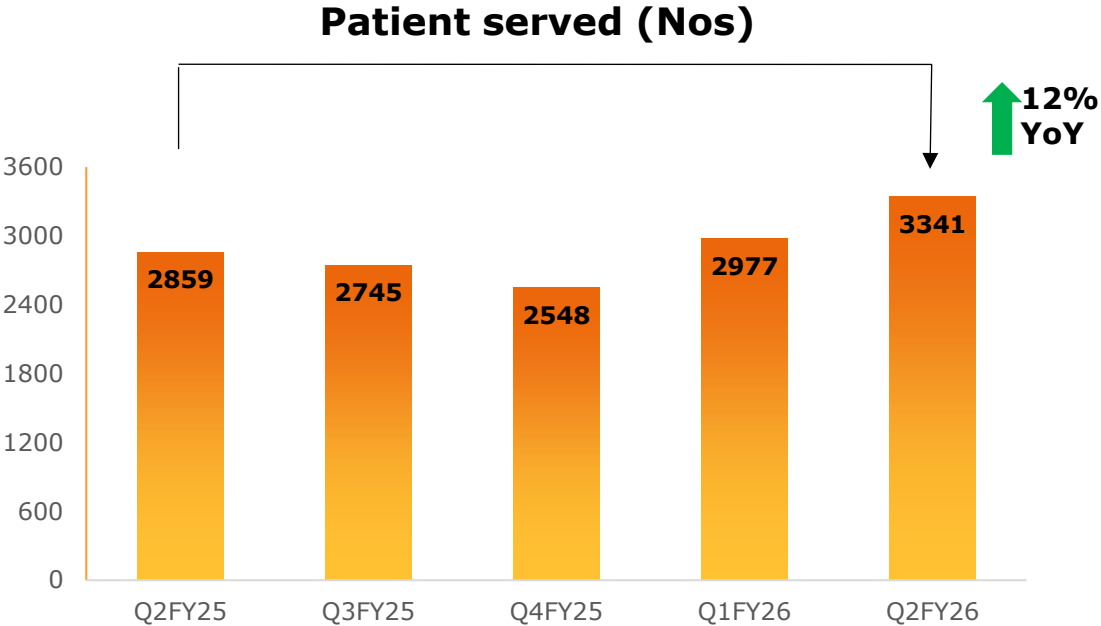
Outlook

- ❖ Optimize Occupancy in existing Care homes
- ❖ Timely scale-up to ~ 500 beds by Q3 FY26

A healthcare worker in a red uniform and mask is using a handheld device on a seated patient in a living room. The patient is wearing a floral shirt and a beige shawl. The room features a brown sofa, a wooden coffee table, a large TV, and a framed picture of a tree and a person. The text "Care at Home" is overlaid in the center.

Care at Home

Care at Home – Highest ever net revenue ~ Rs 5.24 Cr in Q2FY26, growth of 21% y-o-y



**Contribution margin (Q2FY26 Vs Q1FY26) – Steady state for NCR, Bengaluru at 6% Vs -6% & Chennai at 5% Vs 1%
~ 3,400 patients served during Q2FY26 and over 37,000+ patients served since inception**

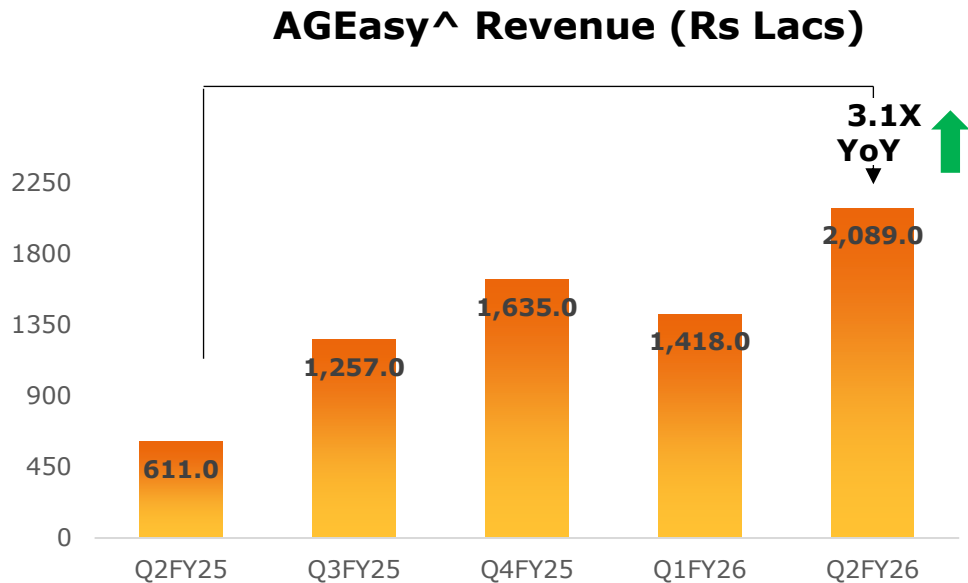
Outlook

- ❖ Continue to focus on high margin services
- ❖ Deeper penetration into new geographies
- ❖ Improving service delivery capacity and strengthening clinical capabilities

^Revenue reported above is on net basis after discounts



AGEasy^: Strong Revenue Growth of Rs 20.89 Cr in Q2FY26, Up ~3.1X y-o-y



Key highlights

- Product portfolio expanded to **85+** products and **180** SKUs (Joint (31) , Fall (43) and Lung(12))
- Served ~**5 lacs** lives since inception (Marketplace **3.5+ lacs**; D2C **1.2+ lacs**)
- **AGEasy channel mix: 81% via Marketplace & 19% via D2C** channel
- **14 new products launched during H1FY26 with 84% products having 4+ ratings**
- **RoAS:** Achieved overall **2.2** RoAS during the quarter (**Marketplace: 2.6 ; D2C: 0.8**)
- **50+k** repeat customers (Marketplace ~**39k**; D2C **11+k**)
- Launch of **Gut Health** products in **Q3 FY26**
- 40% of products of the portfolio is sourced from China
- **Achieved Sep'25 exit** : RoAS: 2.9 & Gross Margin: 39%
- **~2.4x QoQ** growth in offline sales of AGEasy products

Outlook

- ❖ Focus on improving margins and improving marketing spend efficiencies
- ❖ Expansion of product portfolio
- ❖ More business through D2C channel & offline Channel

~5L+ lives touched since inception with 10% repeat customers

ITD till 30th Sep'25



1 Repeat Customers
34511

2 12% repeat
customers



1 Repeat Customers
4675

2 6% repeat
customers



1 Repeat Customers
11693

2 9% repeat
Customers

**Q2 NPS: 42 Achieved vs FY'26 Target of 45
(14.331 Respondents | Amazon + D2C)**

A close-up, slightly blurred photograph of a person's hands. The right hand holds a silver pen, pointing it at a document. The left hand is also visible, pointing at a different part of the document. The document contains various financial charts, including bar graphs and donut charts. One donut chart shows a 25% segment. The text 'Consolidated Financials' is overlaid in large, white, bold letters across the center of the image. The background is dark and out of focus.

Consolidated Financials

Consolidated Financial Performance (Q2FY26): Revenue at **Rs 50.2 Cr, up by 21%** sequentially q-o-q over Q1FY26; EBITDA loss at **Rs 26 Cr** in **Q2FY26** vs **Rs 23.3 Cr** in Q1FY26

Particulars (Rs Cr)	Q2FY26	Q1FY26	QoQ(%)	Q2FY25	YoY%	H1FY26	H1FY25	YoY%
Total Income	50.2	41.3	21%	47.5	6%	91.5	79.6	15%
Total Expenses	76.2	64.6		63.2		140.8	116.8	
EBITDA	(26.0)	(23.3)		(15.7)		(49.3)	(37.2)	
Depreciation	5.9	5.8		4.6		11.7	8.5	
EBIT	(31.9)	(29.0)		(20.3)		(61.0)	(45.7)	
Finance Cost	4.1	3.5		1.7		7.6	3.2	
Loss before Tax & exceptional item	(36.0)	(32.5)		(22.0)		(68.6)	(48.9)	
Exceptional item	(0.03)	7.9		-		7.9	-	
Loss Before Tax	(36.0)	(24.7)		(22.0)		(60.7)	(48.9)	
Tax	(2.0)	1.0		0.7		(1.0)	0.8	
Loss After Tax	(34.1)	(25.6)		(22.7)		(59.7)	(49.7)	
EPS (In INR)	(6.52)	(5.44)		(5.27)		(12.0)	(11.5)	

Balance Sheet: Consolidated Net worth of Rs 467 Crores as of Sep'25

Assets (Rs in Crs.)	30-Sep-25	31-Mar-25
Non-Current Assets	292.3	277.3
Current Assets	545.5	260.5
Assets classified as held for sale	NIL	95.1
Total Assets	837.8	632.9

Equity & Liabilities (Rs in Crs.)	30-Sep-25	31-Mar-25
Equity	467.2	358.7
Non-Current Liabilities	101.8	108.9
Current liabilities	268.8	165.3
Total Equity & Liabilities	837.8	632.9

Adequate treasury and other monetizable assets available to pursue growth opportunities over next 12-15 months



Senior living – Residences for Seniors Invested Capital (Rs 448 Cr)

Antara Senior Living includes Assets business in which we develop and manage independent senior living communities.

Surplus at Residences – Rs 38 Cr (Net of debt of Rs. ~105 Cr., since repaid)

Investment in residential projects

- Gurugram (Rs 33 Cr)
- Noida Sector 150 (Rs 133 Cr)
- Noida Sector 105 (Rs 7 Cr)



Assisted Care Services – Invested Capital (Rs 409 Cr)

Antara Assisted Care Services business include our Services and Products business.



Other Assets^ (Rs 170 Cr)

Cash & cash equivalents – Rs 170 Cr



Invested capital numbers are as of Sep'25

Company



Max India Limited

CIN: L74999MH2019PLC320039

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