



Date: 31st July, 2025

The Manager,
Listing Department,

National Stock Exchange of India Limited

Exchange Plaza, C-1,

Block G, Bandra – Kurla Complex,

Bandra (East), Mumbai - 400 051

Symbol: SAREGAMA

The General Manager,
The Listing Department

**BSE Limited** 

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai – 400 001

Scrip Code: 532163

Subject: Update under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)

Regulations, 2015 ("SEBI Listing Regulations")

Reference: Unaudited Financial Results (Standalone and Consolidated) of the Company, for the

quarter ended on 30th, June, 2025.

Dear Sir/ Madam,

Pursuant to Regulation 30 of SEBI Listing Regulations, as amended from time to time and in continuation to our earlier communication sent today, please find enclosed the following for the Unaudited Financial Results (Standalone and Consolidated) for the quarter ended on 30<sup>th</sup> June, 2025:

1. Press Release on Earnings; and

2. Investor Presentation.

This information is available on the website of the Company <a href="https://www.saregama.com">www.saregama.com</a>

You are requested to kindly take the abovementioned on record.

Yours Faithfully,

For **SAREGAMA INDIA LIMITED** 

Priyanka Motwani

**Company Secretary and Compliance Officer** 

Encl: As above





#### Total Revenue stood at Rs. 2,210 Mn with PBT of 511 Mn for Q1 FY26

#### **Building IP for Tomorrow**

**Mumbai, 31**st **July, 2025**: Saregama, a RPSG Group company, announced its Financial Results for the quarter ended 30th June, 2025

The company recorded yet another quarter of robust financial performance with Revenue from Operations at Rs. 2,068 Mn, Adjusted EBITDA at Rs. 664 Mn with Adjusted EBITDA margin of 32%. The company's PBT for Q1 FY26 was Rs. 511 Mn after Content Charging Cost of Rs. 263 Mn. Profit After Tax for Q1 FY26 stood at Rs. 365 Mn.

#### **Key Operational Highlights:**

- Music releases this quarter included the release of "Thug Life" in Tamil by Mani Ratnam starring Kamal Haasan, "Bazooka" in Malayalam starring superstar Mammootty, "Hit 3" in Telugu starring Nani, "Mrigaya" in Bengali and the digital release of "Hai Junoon" featuring Jacqueline Fenandez amongst others
- Company released 1000+ Film & Non-Film tracks in Hindi, Bhojpuri, Odia, Chhattisgarhi, Gujarati, Punjabi, Tamil, Telugu, Malayalam, Kannada, Marathi Bengali and other languages.
- Acquired one of the biggest and most popular Haryanvi Music Catalogue- Nav Records Pvt. With 6500+ tracks across Haryanvi, Punjabi, Ghazals, Devotional and Indie Pop. The acquisition also includes popular Youtube channels like NAV Haryanvi, Nupur Audio etc having over 24M subscriber base.
- > Released a digital show "Find The Farzi" featuring RJ Karishma on JioHotstar.
- Saregama Live successfully launched the "CAP-MANIA" Tour 2025 with Himesh Reshammiya in Mumbai (Jio World Garden, BKC) followed by two housefull shows in Delhi (Indira Gandhi Arena) in July. Following a successful run of 'That's So Viraj' shows featuring Viraj Ghelani across Mumbai, Gujarat, and the UK in FY25, the show wrapped up four additional performances in Mumbai and Gujarat during Q1 FY26.
- > This quarter various top brands like Google, Lux, KFC, Urban Company, Oppo etc used Saregama songs in their ads. Traitors on Amazon Prime, Aap Jaisa Koi on Netflix, The Kapil Sharma Show on Netflix, IPL Closing Ceremony, etc licenced music from Saregama for their shows.
- During the quarter 25+ Influencers/Artist added taking the total Influencers/Artist managed by the Company to 230+ with more than 200Mn plus followers and subscribers on Instagram and YouTube.
- > Dr. Kumar Vishwas onboarded as Saregama Exclusive artiste.
- ➤ **Digital footprint** across Saregama owned and controlled channels touched **400 Mn followers** and subscribers across YouTube, Instagram and Facebook.





**Avarna Jain, Vice Chairperson** Saregama India Ltd, said "The company stands in a strong position with its balanced outlook towards investment and profitability. Consistent delivery of topline and bottom line amidst some headwinds facing the industry, is a testament to the company's sharp focus in scaling the business segments with profitability at its core."

#### About Saregama India:

Saregama India Ltd., part of the RPSG Group, is India's leading Entertainment IP company with a legacy dating back to 1902. Its diverse portfolio includes film and non-film music, digital media, television content, artiste and influencer management, and film production.

#### **About RPSG Group:**

RP-Sanjiv Goenka Group is one of India's fastest growing conglomerates with a significant global presence. The Group's businesses include power and energy, carbon black manufacturing, retail, IT-enables services, FMCG, media and entertainment and agriculture.

#### For further information, please contact:

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## **SAREGAMA STRENGTHS**



India's only entertainment company with IP offerings across media channels (music, films, digital series, TV serials, and short-format), delivery platforms (digital and physical) and business models (licensing, advertising and retail)



Large intellectual property portfolio of 175K+ songs, 70+ films, 55+ digital series and 10K+ hours of television content



Digital footprint: 400 Mn+ subscribers and followers across YouTube, Instagram and Facebook



Increasing IP library with a growing presence in all leading Indian languages



Investments and Capabilities in Data Analytics and Artificial Intelligence for content acquisition and IP protection



Strong financial position with track record of revenue growth, margin expansion and cash flow generation



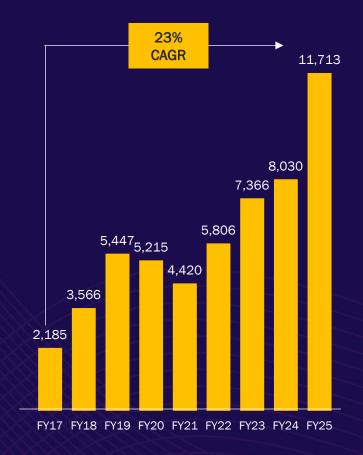
Strong licensing relationships with streaming applications and platforms for music and video



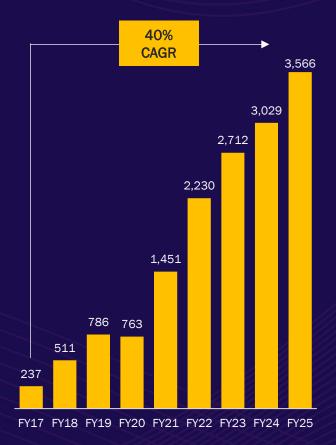
Experienced and creative leadership through Management Team and Promoter Group

# SAREGAMA | KEY FINANCIAL METRICS

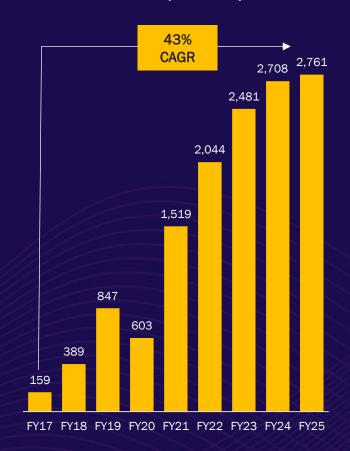
#### Revenue from Operations (INR Mn)



#### Adjusted EBITDA (INR Mn)



#### PBT (INR Mn)

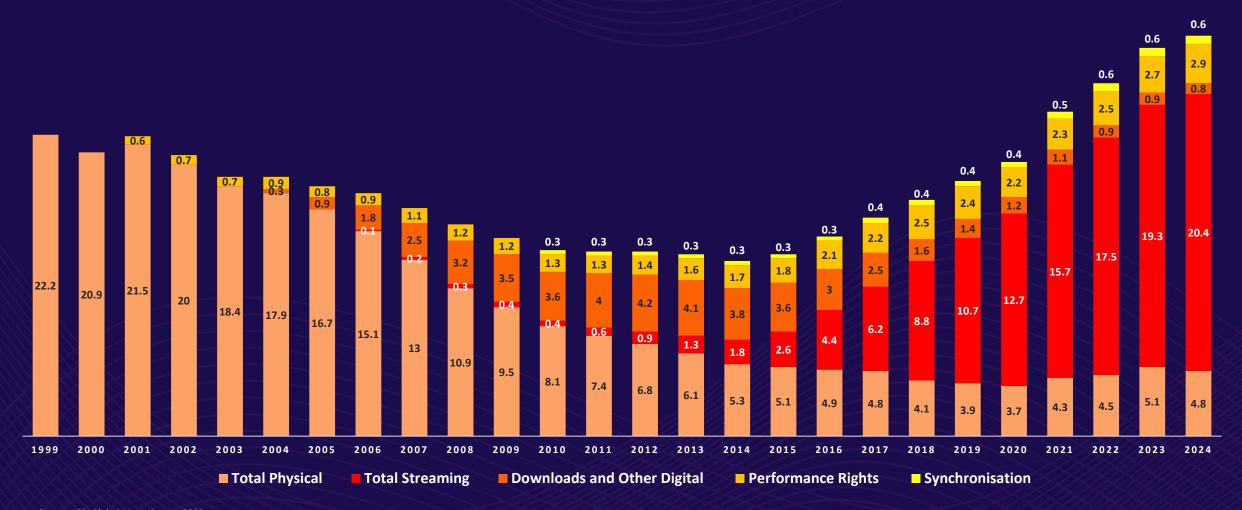


FY23 numbers are re-stated post impact of demerger

# GLOBAL INDUSTRY HIGHLIGHTS

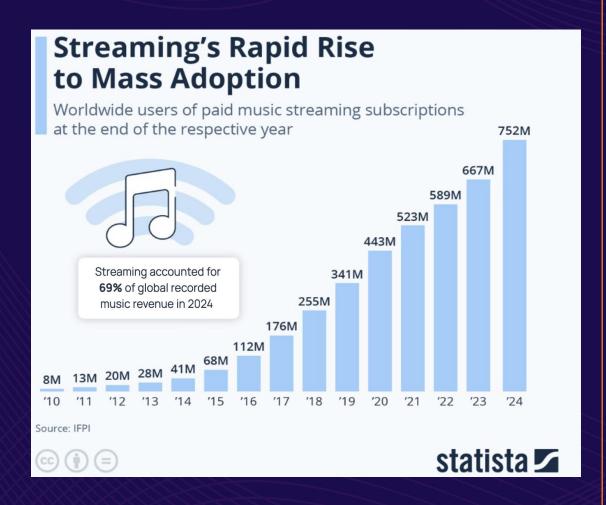
# THE GROWTH OF GLOBAL MUSIC INDUSTRY CONTINUES

Global recorded music revenue grew 4.8% to reach USD29.6 bn in 2024



**Source**: IFPI Global Music Report 2025

## SUBSCRIPTION BUSINESS IS GROWING GLOBALLY



Spotify Premium subscriber base grows to 276 Mn users recording a YoY growth of 12%





## INDIAN MEDIA & ENTERTAINMENT SECTOR IS EXPECTED TO GROW AT 7% PA ON THE BACK OF DIGITISATION; SAREGAMA HAS A PLAY IN MULTIPLE VERTICALS OF THE SECTOR



#### **MUSIC**

Industry size (2024): INR 32,000 Mn Next 3-year growth: ~14%

#### **DRIVERS**

- Easy Access: 750 Mn smart phones
- Cheap Data
- Fall in Piracy
- Streaming turning Pay
- Growth in Digital Advertising
- Short-format apps inviting Advertising



#### **VIDEO**

Film industry size (2024): INR 187,000 Mn Next 3-year growth: 4.4%

#### **DRIVERS**

- 750 Mn smart phones
- 30 Mn connected TVs expected to grow to 48 Mn by 2027
- 476 Mn+ YouTube users



#### **LIVE EVENTS**

Industry size (2024): INR 1,00,000 Mn Next 3-year growth: 18%

#### **DRIVERS**

- Rising Disposable Income
- Lack of Entertainment options
- Improvement in Infrastructure



# ARTIST / INFLUENCER MANAGEMENT

Industry size (2024): INR 22,000 Mn Next 2-year growth: 24%

#### **DRIVERS**

- High inclination on advertisements by relatable individuals rather than traditional celebrities
- Brands focus on driving awareness and engagement through influencers
- 40% of time spent on phones is on social media platforms

#### Biggest driver is Digital Advertising. Grew by 17% last year to INR 700 Bn

This is primarily due to explosion in consumption of content on digital platforms

#### Source

- State of Influencer Marketing Ind
   FY Report 2023
  - FICCI EY Report 2025
     IFPI Report 2025

# INDIA'S INFLUENCER MARKETING INDUSTRY IS EXPECTED TO GROW AT 24% CAGR TO REACH INR 33,750 MN

As 40% of the time spent on mobile phones is on social media platforms, Influencer marketing is the way forward for all the marketers



With 230+ exclusive Artiste/ Influencers having more than 200 Mn YouTube Subscribers and Instagram followers, Saregama through Pocket Aces is all set to ride on influencer marketing growth trajectory

# **COMPANY OVERVIEW**

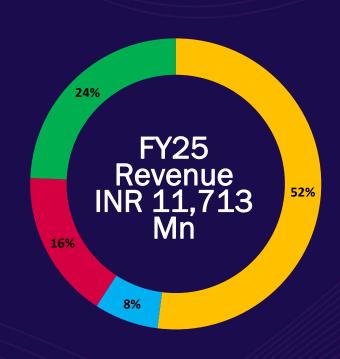
## **SEGMENTAL GROWTH**

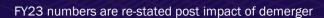


\* One time income of INR 84Mn in FY23, INR 97Mn in FY22, INR 155Mn in FY21 and INR 21Mn in FY20 are excluded

#### A. Music: Licensing + Artist Management

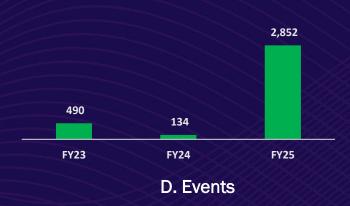






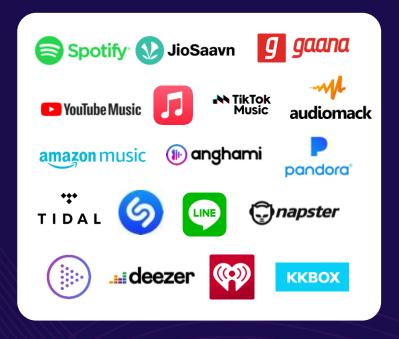


C. Video: Films, Digital Series, TV, and Short-Format



#### **OUR LICENSING PARTNERS**

Streaming Partners Music



**Broadcasting Partners** Music + Films & Series



Video Streaming Partners Music + Films & Series



Social Media Platforms Music + Films & Series



























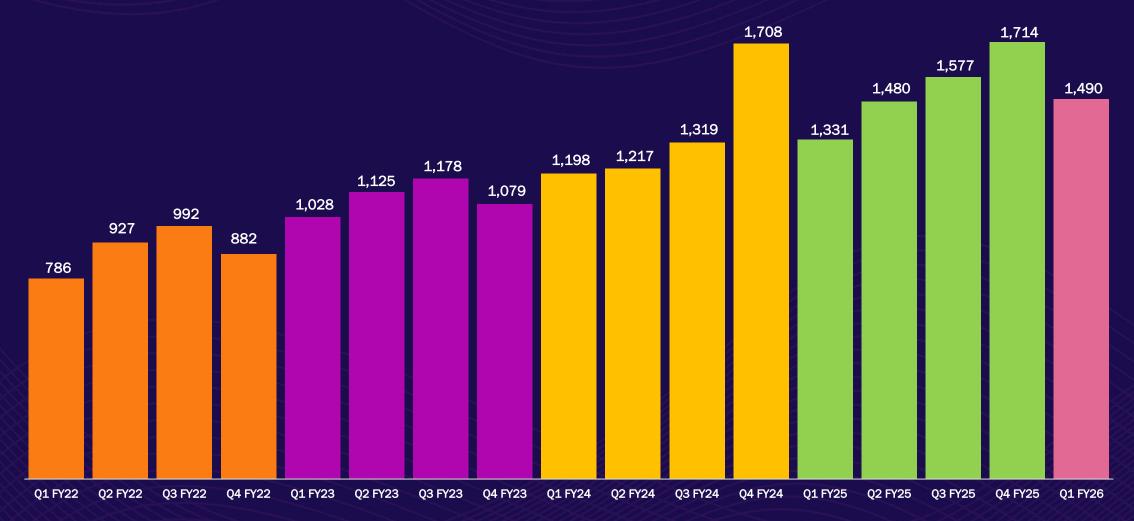






# OPERATIONAL HIGHLIGHTS

# MUSIC: LICENSING + ARTISTE MANAGEMENT REVENUE PER QUARTER (INR MN)



- One time income of INR 84Mn in FY23 and INR 97Mn in FY22 are excluded
- The above number does not include income from Retail business

#### **MUSIC: LICENSING**

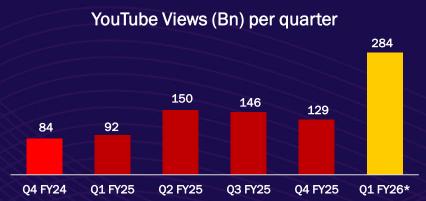
- OTT: Progressive shift seen as paid subscription replaces free consumption. Strong revenue growth in medium to long-term
- Brand Licenses: Google, HUL-Lux, KFC, Urban Company, Oppo
- Broadcasting: Sony, IN10 Media, Enterr10
- Digital Content Licenses: Traitors (Amazon Prime), Aap Jaisa Koi (Netflix), IPL Closing Ceremony (Star), Touching Consciousness of Shiva (YouTube)
- Film Sync Licenses: Raid 2 (Hindi), Sitaare Zameen Par (Hindi), Aata Thambay Cha Naay (Marathi), Tourist Family (Tamil), Akkada Ammayi Ikkada Abbayi (Telugu) and more









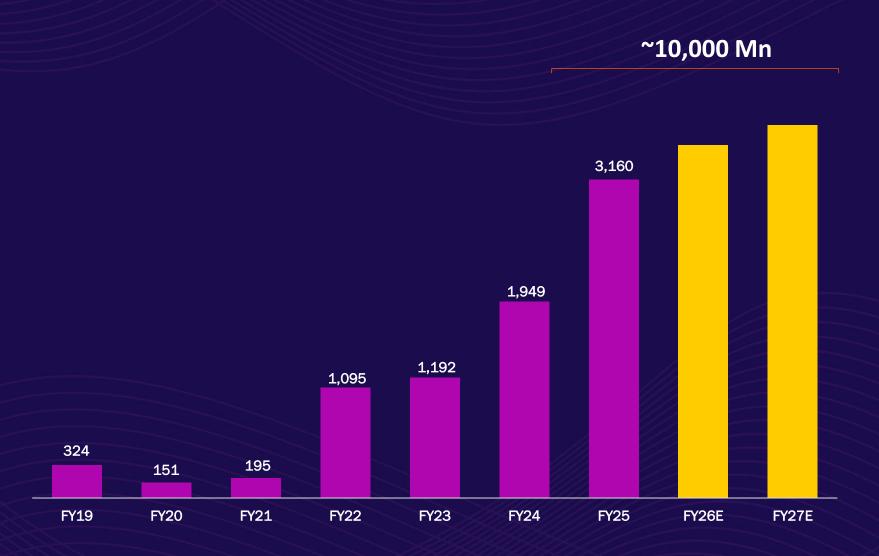


\*Effective 31-Mar 2025, You Tube has adopted a different methodology for counting YouTube Short views, hence the Q1 FY26 views shown are disproportionately high

#### YouTube Subscribers (Mn)



# INVESTMENT IN NEW CONTENT (INR Mn)



**Investment in New Content = Cost of Content + Marketing** 

# MAJOR FILM ALBUMS RELEASED IN Q1 FY26 - BUILDING IP FOR TOMORROW

	Film	Language	No. of Songs	Production House	Star Cast	Box Office Collection (Rs. Cr)
HIT	Hit: 3	Telugu	04	Wall Poster Cinema	Nani, Srinidhi Shetty	120+
Tur	Thug Life	Tamil	10	Raaj Kamal Films International	Kamal Haasan, Silambarasan TR, Trisha	95+
J. J	Hai Junoon (Digital Series)	Hindi	41	VVAC Business of Ideas	Jacqueline Fernandez, Neil Nitin Mukesh, Sumedh Mudgalkar, Siddharth Nigam, Anush Mani	* Digital Release a





Main Tera

(Hindi)



Love & War

(Hindi)



**Paradise** 

(Telugu)



(Telugu)

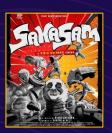


(Kannada)











...

(Kannada)

Kichcha 47 Idly Kadai (Tamil)

Parasakthi (Tamil)

Sahasam (Malayalam) Mahaparinirvaan (Marathi)

# MUSIC: LICENSING | CHARTBUSTERS OF Q1 FY26

TAMIL











Jinguchaa Muththa Mazhai

Thanu

# MUSIC: LICENSING | INORGANIC CATALOGUE ACQUISITION

Saregama Acquires the **Biggest** and **Most Popular** Haryanvi Music Catalogue:

NAV Records Pvt. Ltd.

24 Mn+ Subscribers
6,500+ songs
5+ Languages



Coco Cola

900 Mn+ views



Parvati Boli Shankar Se

500 Mn+ views



Loot Liya
400 Mn+ views



Kaale Kagaz

190 Mn+ views

#### **MUSIC: LICENSING I CONTENT CREATION**

#### Film Music

#### HINDI



Roop Suhana Lagta hai (Hai Junoon)



Khudaya Ishq (Abir Gulal)



Breathless (Hai Junoon)

#### **MALAYALAM**



Loading Bazooka (Bazooka)



Jodi No.1 (Udumbanchola Vision)



Neptune (Detective Ujjwalan)

#### **TAMIL**



Jinguchaa (Thug Life)



Muththa Mazhai (Thug Life)



Sugar Baby (Thug Life)

#### **TELUGU**



Thanu (Hit: 3)



The Paradise Theme OST



Darsanamey – Nari Nari Naduma Murari

## **MUSIC: LICENSING I CONTENT CREATION**

#### **Non-Film Music**

#### HINDI



Jaan se Zyada



Yeh Shaam



Tumko Dekha To Khayaal Aya - Revisited

#### **GUJARATI**



Te Rakhiya Na Ghar Na Ghat Na



Bhayada Na Dil Ma Raj Kare



Mehandi Lagavi De Mara Namni

#### **BHOJPURI**



Lut Gayani Pyaar Mai



Licensee



Naihar Ke Darjiya

#### **DEVOTIONAL**



Sawan Song (Jhoom Jhoom ke Sawan)



Shri Krishna Govind Hare Murari



Durga Mantra (CassMae)

#### **PUNJABI**



Noor Nanak Lofi

#### **HARYANVI**



Chhod De Tu Bair

#### **MARATHI**



Chhod De Tu Bair

## **MUSIC: ARTISTE MANAGEMENT**

# SAREGAMA TALENT



Maahi

**Arjun Tanwar** 



**Pragati Nagpal** 





**Mermaid Scales** 21.4 Mn Followers

**RJ Princy** 

5.1 Mn Followers



**RJ Karishma** 15.3 Mn Followers

**Rinkal Parekh** 

3.8 Mn Followers



**Rehaan Roy** 

6.8 Mn Followers

Viraj Ghelani 1.3 Mn Followers





**Dr. Kumar Vishwas** 18.5 Mn Followers 12.6 Mn Followers



**Tony Kakkar** 



**Paradox** 4.5 Mn Followers



The Tabla Guy 1.1 Mn Followers



**Lash Curry** 700K Followers



**Gurdeep Mehndi** 63K Followers

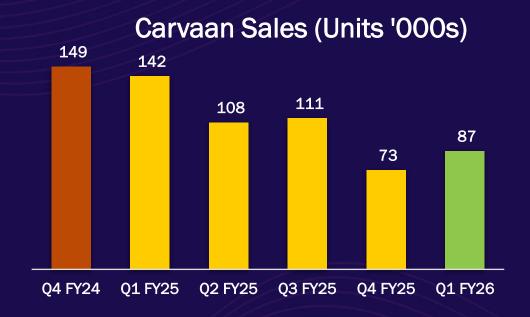
25+ Influencers/ Artistes added during Q1 FY26 taking the total Influencers/Artist managed by the Company to 230+



## **RETAIL**

- Transition from sales through distribution channel to sales only through E-commerce and Modern Retail outlets
- While the volumes and topline will shrink, profitability margins improves through control of costs associated with physical distribution







# VIDEO: FILMS, TV, DIGITAL SERIES & SHORT-FORMAT



 Released Deeno Dennis's "Bazooka" (Tamil) starring Mammootty

 Upcoming releases include "Vishwambara" in Telugu and "Devil" in Kannada Opcoming releases

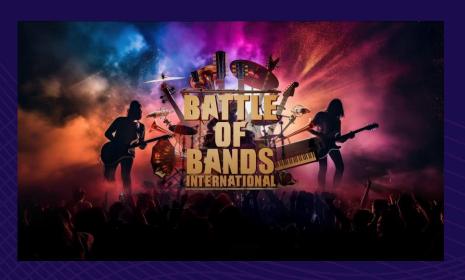
Vishwanish Arabida Arabida





Devil (Kannada)

Bazooka



- Battle of Bands International: In collaboration with Doordarshan, concluded at Waves 2025 with participation from 12 bands from 12 countries
- "Ilakkiya" continued its No. 1 TV serial position in afternoon slot across all Tamil Channels. "Malli" is the slot leaders in its time slots
- Saregama TV Shows- YouTube channel garnered 500
   Mn+ views in Q1 FY26

#### **Future Outlook**

 Unlocking the value of existing IP through language remakes, new platform licensing and syndication

B. T

# **VIDEO: FILMS, TV, DIGITAL SERIES & SHORT-FORMAT**



22M+

Followers & Subscribers



Followers & Subscribers



Followers & Subscribers



Followers & Subscribers

C. Digital Series















# **EVENTS**



- Saregama Live successfully launched the "CAP-MANIA" Tour 2025 with Himesh Reshammiya, beginning with the Mumbai (Jio World Garden, BKC) in May, followed by two shows in Delhi (Indira Gandhi Arena) in July.
- Following a successful run of 'That's So Viraj' shows featuring Viraj Ghelani across Mumbai, Gujarat, and the UK in FY25, the show wrapped up four additional performances in Mumbai and Gujarat during Q1 FY26



# FINANCIAL HIGHLIGHTS CONSOLIDATED

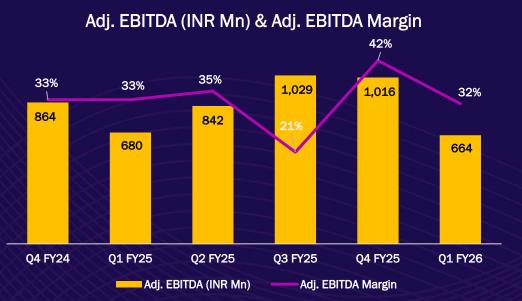
# **QUARTERLY FINANCIAL SUMMARY**

Particulars (INR Mn)		Q4 FY25	QoQ	Q1 FY25	YoY
Revenue from Operations					
•Music : Licensing + Artiste Management		1,714	-13%	1,331	12%
•Retail	170	154	10%	247	-31%
•Video	357	492	-28%	465	-23%
•Events	51	48	6%	10	410%
Revenue from Operations	2,068	2,408	-14%	2,053	1%
Adjusted EBITDA (EBITDA excluding Content Charge)	664	1,016	-35%	680	-2%

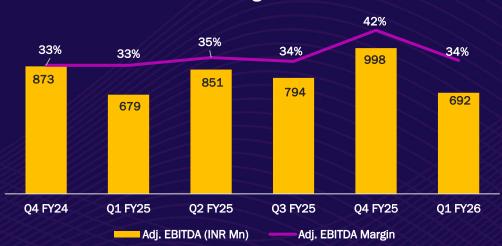
Content Charge include the following charges related to the new content during the year:

1)Amount amortised in case of Royalty based deals 2) Amount amortised against the one-time fee paid in case of Outright purchase-based deals 3) Marketing of new content

<sup>4)</sup> Content charge does not include any royalty paid post recoupment of the Minimum Guarantee amount.



#### Adj. EBITDA (INR Mn) & Adj. EBITDA Margin-Excluding Events



# **ADJUSTED EBITDA TO PAT**

Particulars (INR Mn)	Q1 FY26	Q4 FY25	QoQ	Q1 FY25	YoY	FY25
Revenue from Operation (A)	2,068	2,408	-14%	2,053	1%	11,713
Total Expenses (B)	1,404	1,392	1%	1,373	2%	8,147
Adjusted EBITDA (C=A-B)	664	1,016	-35%	680	-2%	3,566
Adjusted EBITDA Margin	32%	42%		33%		30%
Content Charging Cost (D)	263	344	-24%	270	-3%	1,282
Depreciation ( E)	23	34	-32%	23	1%	97
Finance Cost (F)	10	47		2		57
Other Income (G)	142	176	-19%	122	17%	581
Exceptional Item (H)	-	50		-		50
PBT (C-D-E-F+G+H)	510	817	-38%	507	1%	2,761
Tax	145	218		136		718
PAT	365	599	-39%	371	-2%	2,043
PAT Margin (%)	18%	25%		18%		18%
Diluted EPS	1.90	3.11		1.92		10.61

# **BALANCE SHEET**

Equity and Liabilities (INR Mn)	As at 30th	As at 31st	
Equity and Liabilities (live will)	Jun-25	Mar-25	
Shareholder's fund			
(a) Equity share capital	193	193	
(b) Other equity	15,972	15,641	
Net worth	16,165	15,834	
Non-controlling interest	33	34	
Non-current liabilities			
(a) Financial liabilities			
(i) Lease liabilities	11	14	
(ii) Other financial liabilities	316	309	
(b) Provisions	64	59	
(c) Deferred tax liabilities (net)	513	518	
Current liabilities			
(a) Financial liabilities			
(i) Borrowings*	531	-	
(ii) Lease liabilities	13	13	
(iii) Trade payables	1,040	1,274	
(iv) Other financial liabilities	1,085	812	
(b) Other current liabilities	721	1,319	
(c) Provisions	799	731	
(d) Current tax liabilities	41	34	
Total	21,332	20,951	

	As at 30th	As at 31st
Assets (INR Mn)	Jun-25	Mar-25
Non-current assets		
(a) Property, plant and equipment	2,216	2,222
(b) Right-of-use assets	19	21
(c) Investment properties	20	20
(d) Intangible assets	6,264	6,082
(f) Financial assets		
(ii) Other financial assets	58	78
(g) Other non-current assets	589	501
Current assets		
(a) Inventories	3,128	2,402
(b) Financial assets		
(i) Investments	457	1,112
(ii) Trade receivables	1,717	1,432
(iii) Cash and cash equivalents	232	694
(iv) Bank balances other than (iii) above	4,401	4,743
(v) Loans	194	193
(vi) Other financial assets	113	33
(c) Current tax assets (net)	275	359
(d) Other current assets	1,649	1,059
Total	21,332	20,951

<sup>\*</sup>Borrowings represent temporary use of WC limits

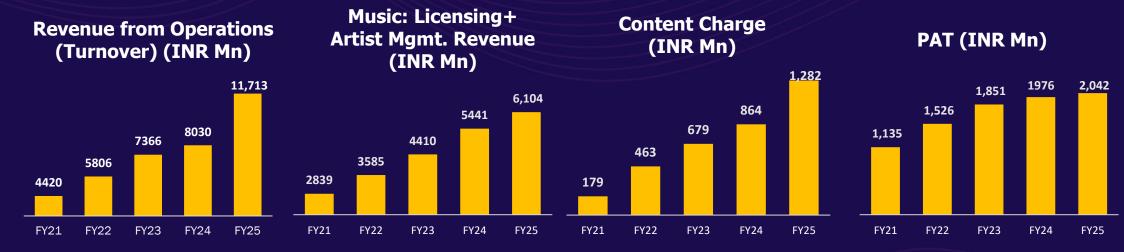
# **CASH FLOW STATEMENT**

Particulars (INR Mn)			Y26 FY25	
Pre-Tax Profit	510		2,761	
Change in other operating activities (including non-cash Items)	98		17	
Change in Working capital	(2,061)		1,882	
Taxes Paid	(53)		(806)	
Net cash (used in)/generated from Operating Activities (A)				3,854
Spent on New Content @	(470)		(2,134)	
Investment in Pocket Aces	(19)		(1,275)	
Redemption/ (Investment) in Fixed Deposits with maturity > 3m	209		45	
Redemption/(Investment) in Mutual Fund	679		205	
Net cash generated from other Investing activities	158		412	
Net cash used in Investing Activities (B)		557		(2,747)
Net cash (used in)/generated from Treasury Shares	(40)		(79)	
Proceeds from /(Repayment of) Borrowing	531		(17)	
Repayment of Lease Liability	(04)		(08)	
Dividend paid	00		(868)	
Interest paid	(02)		(15)	
Net cash (used in)/generated from Financing Activities (C)		485		(987)
Net (decrease)/increase in Cash and Cash Equivalent (A+B+C)		(464)		120
Cash and Cash Equivalents at the beginning of the period		694		569
Effect of Translation of foreign currency cash and cash equivalents		02		05
Cash and Cash Equivalents at end of the period #		232		694

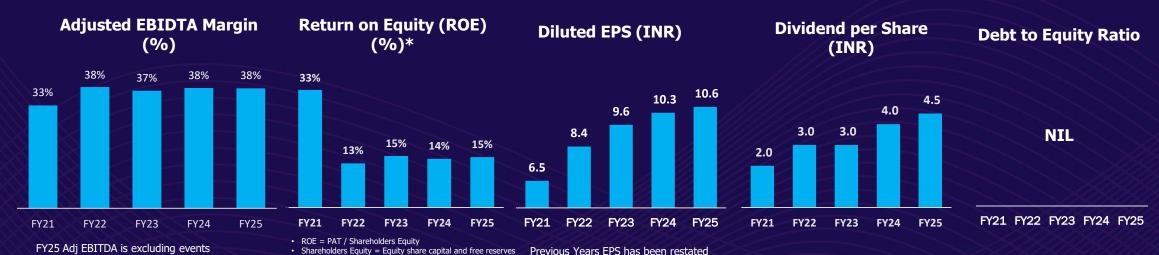
<sup>@</sup> Represents amount invested in acquiring/producing Music IPs

<sup>#</sup> Exclude Investment in Bank FD with maturity more than 3 months and Investment in Mutual Funds INR 4,966 Mn (FY25 INR 5,911 Mn)

# FINANCIAL CHARTS (CONSOLIDATED)







basis face value of Re.1 per share

· Since FY22 INR 7500 Mn of fresh fund raise through QIP

# **DISCLAIMER**

#### Saregama India Ltd. Disclaimer:

In evaluating our business, we consider and use non-GAAP financial measures such as EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin, PAT Margin, Debt to Equity Ratio, Return on Equity, to review and assess our operating performance. These non-GAAP financial measures are not defined under Ind AS and are not presented in accordance with Ind AS. They may not be comparable to similarly titled measures reported by other companies due to potential inconsistencies in the method of calculation. We have included these non-GAAP financial measures because we believe they are indicative measures of our operating performance and are used by investors and analysts to evaluate companies in the same industry. These non-GAAP financial measures should be considered in addition to, and not as a substitute for, other measures of financial performance and liquidity reported in accordance with Ind AS. These measures should not be considered in isolation or construed as an alternative to Ind AS measures of performance or as an indicator of our operating performance, liquidity, profitability, or results of operations. The presentation of these non-GAAP financial measures is not intended to be considered in isolation or as a substitute for the Standalone/Consolidated Financial Statements.

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